



### **Forward-Looking Statements**

This presentation includes certain forward-looking statements intended to qualify for safe-harbor provisions of the Federal securities laws. Forward-looking statements are statements of future expectation and not facts. Words such as "expects," "estimates," "anticipates," "intends," "believes," "plans," "will" and similar expressions identify forward-looking statements. Forward-looking statements are based on information available at the time the statements are made, and accordingly speak only as of that time. Actual results might differ materially from those included in the forward-looking statements because of various factors including, but not limited to, those discussed in reports the company has filed with the Securities and Exchange Commission.

### Non-GAAP Financial Measure

This presentation contains a financial measure, earnings from ongoing operations, not determined in accordance with Generally Accepted Accounting Principles (GAAP). Earnings from ongoing operations should not be considered as an alternative to net income. Management uses this non-GAAP measure to facilitate the analysis of the company's ongoing performance and believes that this non-GAAP measure also is useful and meaningful to investors. A reconciliation of this non-GAAP measure to earnings determined in accordance with GAAP is included as a part of this presentation.

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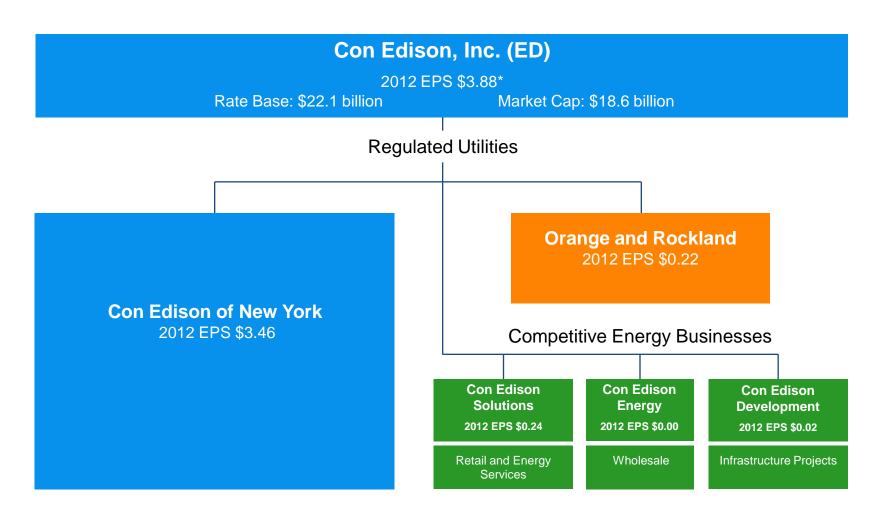
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## Regulated Transmission and Distribution Focused



<sup>\*</sup>Total reflects parent company expenses and consolidation adjustments amounting to \$(0.06) per share. Earnings include after-tax net mark-to-market gains of \$0.13.





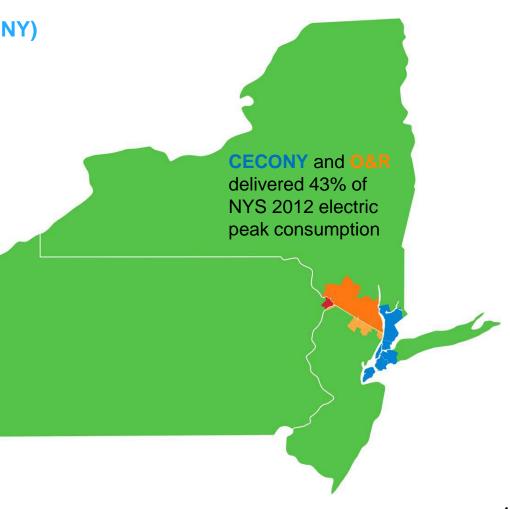
## Regulated Utilities are the Core of Con Edison, Inc.

### **Con Edison of New York (CECONY)**

- 3.3 million electric customers
- 1.1 million gas customers
- 1,717 steam customers
- 706 MW of regulated generation
- Delivered 40% of NYS 2012 electric peak consumption

### Orange and Rockland (O&R)

- 303,000 electric customers
- 131,000 gas customers
- Delivered 3.4% of NYS 2012 electric peak consumption



## **1Q13 Ongoing Earnings Per Share Results**

	-	r. Ended 31/2013	-	r. Ended 31/2012	\	/ariance
CECONY						
Rate Plans					\$	0.21
Weather Impact on Steam					\$	0.07
O&M					\$	(0.20)
Depreciation & Property Taxes					\$	(0.06)
Other					\$	-
Total CECONY	\$	0.95	\$	0.93	\$	0.02
O&R		0.10		0.07		0.03
CED		0.06		-		0.06
CEE		-		-		-
CES *		(0.02)		0.02		(0.04)
Parent		(0.01)		(0.01)		-
Total Ongoing CEI	\$	1.08	\$	1.01	\$	0.07

<sup>\*</sup>For the three months ended March 31, the earnings exclude a LILO charge of \$0.51 and after-tax net mark-to-market gains of \$0.09 a share in 2013, and after-tax net mark-to-market losses of \$0.06 a share in 2012.

# Reconciliation of 1<sup>st</sup> Quarter 2013 and 1<sup>st</sup> Quarter 2012 Earnings Per Share

3 months ending March 31, 2013	CECONY	O&R	Con Edison Development	Con Edison Energy	Con Edison Solutions	Parent	Total
Reported EPS – GAAP basis	\$0.95	\$0.10	\$(0.45)	\$-	\$0.07	\$(0.01)	\$0.66
Mark-to-Market losses/(gains)	-	-	-	-	\$(0.09)	-	(0.09)
Lease In/Lease Out transactions	-	-	\$0.51	-	-	-	0.51
Ongoing operations	\$0.95	\$0.10	\$0.06	\$-	\$(0.02)	\$(0.01)	\$1.08

3 months ending March 31, 2012	CECONY	O&R	Con Edison Development	Con Edison Energy	Con Edison Solutions	Parent	Total
Reported EPS – GAAP basis	\$0.93	\$0.07	\$-	\$-	\$(0.04)	\$(0.01)	\$0.95
Mark-to-Market losses/(gains)	-	-	-	-	0.06	-	0.06
Ongoing operations	\$0.93	\$0.07	\$-	\$-	\$0.02	\$(0.01)	\$1.01

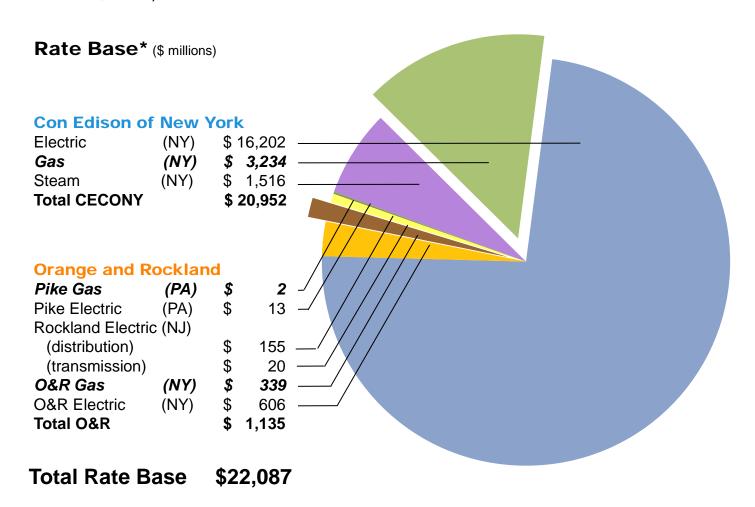
# Reconciliation of 2012 and 2011 Earnings Per Share

2012	CECONY	O&R	Con Edison Development	Con Edison Energy	Con Edison Solutions	Parent	Total
Reported EPS – GAAP basis	\$3.46	\$0.22	\$0.02	\$-	\$0.24	\$(0.06)	\$3.88
Mark-to-Market losses/(gains)	-	-	-	0.01	(0.14)	-	(0.13)
Ongoing operations	\$3.46	\$0.22	\$0.02	\$0.01	\$0.10	\$(0.06)	\$3.75

2011	CECONY	O&R	Con Edison Development	Con Edison Energy	Con Edison Solutions	Parent	Total
Reported EPS – GAAP basis	\$3.34	\$0.18	\$0.01	\$0.03	\$0.07	\$(0.04)	\$3.59
Mark-to-Market losses/(gains)	-	-	-	(0.03)	\$0.08	-	0.05
Ongoing operations	\$3.34	\$0.18	\$0.01	\$-	\$0.15	\$(0.04)	\$3.64

## **Composition of Rate Base**

(as of March 31, 2013)

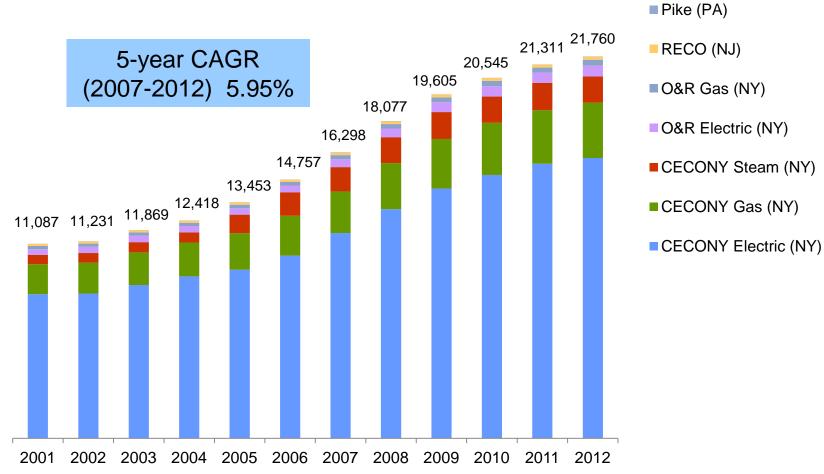


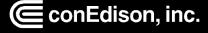
<sup>\*</sup> Average rate base for 12 months ending 3/31/2013





# Consolidated Edison, Inc. Rate Base Growth (\$ millions)





## **Rates of Return and Equity Ratio**

(for twelve months ended March 31, 2013)

	Regulate	d Basis	and LILO impact)
CECONY	Allowed	Actual	
Electric	10.15%	9.54%	
Gas	9.6%	10.56%	
Steam	9.6%	9.54%	
Overall - CECONY	10.0%*	9.70%	9.77%
CECONY Equity Ratio	48.0%	50.0%	
O&R			
Electric	9.3%	12.43%	
Gas	10.4%	11.70%	
RECO	10.3%	13.97%	
Overall – O&R	9.7%*	12.37%	13.16%
O&R Equity Ratio	48.0%	49.33%	
Competitive Energy Bu	sinesses		8.79%
CEI			9.60%

## **LILO Developments**

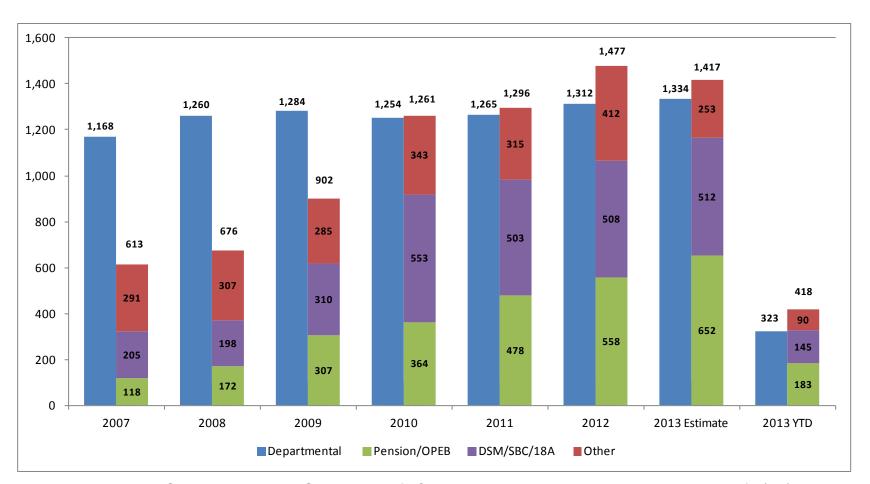
- In January 2013, the US Court of Appeals for the Federal Circuit ruling reversed an 2009 court order and disallowed company-claimed tax deductions relating to a 1997 LILO transaction
- In March 2013, the Court of Appeals denied the company's request to grant rehearing en banc of the January 2013 decision. To appeal the January 2013 decision, the company would need to file a petition for a writ of certiorari with the Supreme Court of the United States by June 25, 2013

### Cash Impact:

- In January, the company made a \$447 million deposit with federal and state agencies primarily related to the potential tax liability from all LILO transactions and interest thereon
- If the management were to negotiate the termination of transactions, the estimated cash proceeds would be approximately \$205 million (pre-tax)
- Income Statement Impact: \$150 million (\$0.51 per share) of after-tax charge related to the transactions recorded in 1Q13. No earnings contribution in either 2012 or 2011

## **Departmental and Other Expenses**

(\$ millions)



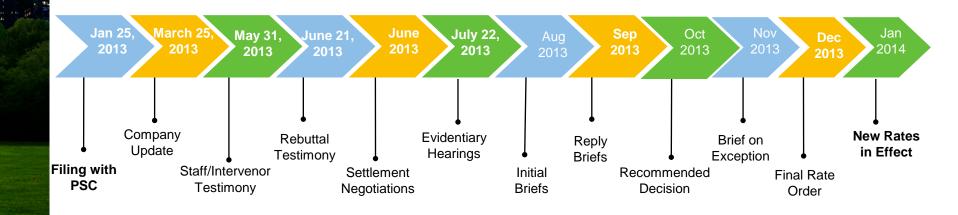
<sup>\*</sup> Includes Demand Side Management, System Benefit Charges and 18A assessment. 2013 YTD as of 3/31/2013.





# 2013 Electric, Gas and Steam Rate Filings (13-E-0030, 13-G-0031, 13-S-0032)

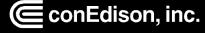
- Filed on January 25, 2013
- Historic test year: Twelve months ended June 30, 2012
- Forward test year: January 1, 2014 December 31, 2014
- New rates in effect January 1, 2014
- Timeline for rate setting process:





# **Key Provisions of 2013 Electric, Steam and Gas Rate Filing**

- Proposing programs intended to reduce service outages from major storms, as well as improve the storm recovery process
  - plans for \$1 billion of storm hardening capital expenditures through 2016 (electric: \$800 million; gas: \$100 million; steam \$100 million)
  - surcharge mechanism for future hardening programs.
- Proposing additional operating and capital programs, including programs to address new cyber security standards
- Proposing to recover deferred storm charges over three years (including \$243 million of response and restoration O&M costs for Sandy)
- Requesting the implementation of a storm reserve for the gas and steam systems
- Continuing the current provisions for true up of costs of pension and OPEBs, long-term debt, storms (electric), the impact of new laws, and environmental site investigation and remediation.
- Continuing the revenue decoupling mechanism for electric and gas services
- Proposing implementation of weather normalization of revenues for steam
- Continuing provisions for recovery of cost of purchased power, gas, steam and fuel
- Requesting full reconciliation of property taxes and municipal infrastructure support costs





## **System Hardening and Other Improvements**

Strategies identified based on recent experience, as well as our understanding of preliminary recommendations made by new commissions established by NY Governor Cuomo following Superstorm Sandy. Our plans include:

- Strategic undergrounding and flood protection projects, including flood walls for certain electric and steam equipment
- Raising critical equipment in light of higher potential flood levels
- Upgrading gas system equipment
- Accelerating installation of submersible equipment, where appropriate
- Smart grid technology to improve flexibility of the electric distribution system, and
- Adoption of new cyber security standards





# Summary of Electric/Gas/Steam Rate Filing

Proposed Rate plan details	Electric	Gas	Steam
One Year Rate Proposal:			
Rate Increase	\$375 million	\$25 million	(\$5) million
ROE	10.35%	10.35%	10.35%
Equity Ratio	50%	50%	50%
Supplemental Information: Illustrated			
Rate Change Year 2	\$195 million	\$55 million	\$22 million
Rate Change Year 3	\$270 million	\$63 million	\$18 million
Return on Equity	10.85%	10.85%	10.85%
Equity ratio	50%	50%	50%





# Major Factors Driving Revenue Increases – RY1 (\$ millions)

Cost Elements	Electric	Gas	Steam
Carrying cost of new infrastructure	\$156	\$55	\$(13)
Pension, OPEB and employee benefits	84	25	11
Depreciation charges	75	(5)	12
Other operating expenses	72	17	(9)
Higher ROE	29	23	9
Property and other taxes	19	13	(2)
Amortization of net deferred credits	(19)	(21)	(17)
Sales revenue growth (net of energy costs)	(46)	(66)	4
All other (net)	<u>5</u>	<u>16</u>	<u>0</u>
Base rate increase/(decrease)	\$375	\$25	\$(5)
Overall bill impact (a)	3.3%	1.3%	-10.1%

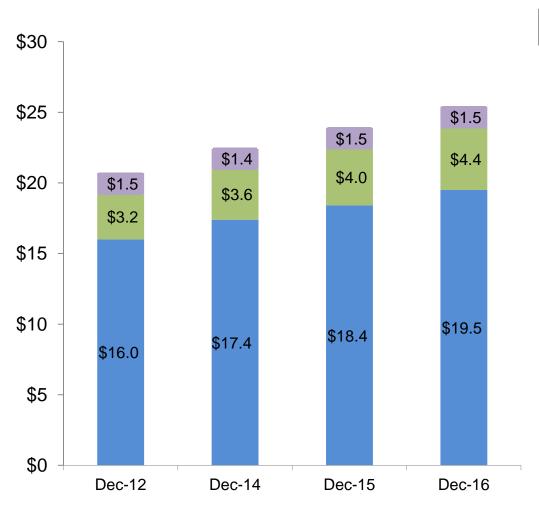
<sup>(</sup>a) The overall decrease for Steam includes fuel saving from converting two plants to natural gas.





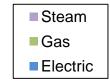
## **Rate Base Actual and Proposed**

Average rate base for 12 months (\$ billions)



### **Proposed Capital Expenditure**

(millions)	<u>Electric</u>	<u>Gas</u>	<u>Steam</u>	<u>Total</u>
2014	\$1,496	\$497	\$84	\$2,077
2015	1,650	545	96	2,291
2016	1,576	549	99	2,224



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# **Storm Hardening Proposed Investment**

Total Storm Hardening (\$000)								
	Forecast 2013	Forecast 2014	Forecast 2015	Forecast 2016	Total (4 years)			
Electric Distribution	30,000	80,000	170,000	171,000	451,000			
Transformer Purchase	10,000	5,000	6,000	4,200	25,200			
Substations	30,000	60,000	70,000	80,000	240,000			
System and Transmission Ops	3,900	4,900	2,000	2,000	12,800			
Steam	7,500	26,500	30,500	35,000	99,500			
Electric Production	10,000	14,000	21,000	20,500	65,500			
Gas	2,100	4,800	36,000	56,500	99,400			
Telecommunications	0	1,300	2,700	2,600	6,600			
Total Storm Hardening	93,500	196,500	338,200	371,800	1,000,000			

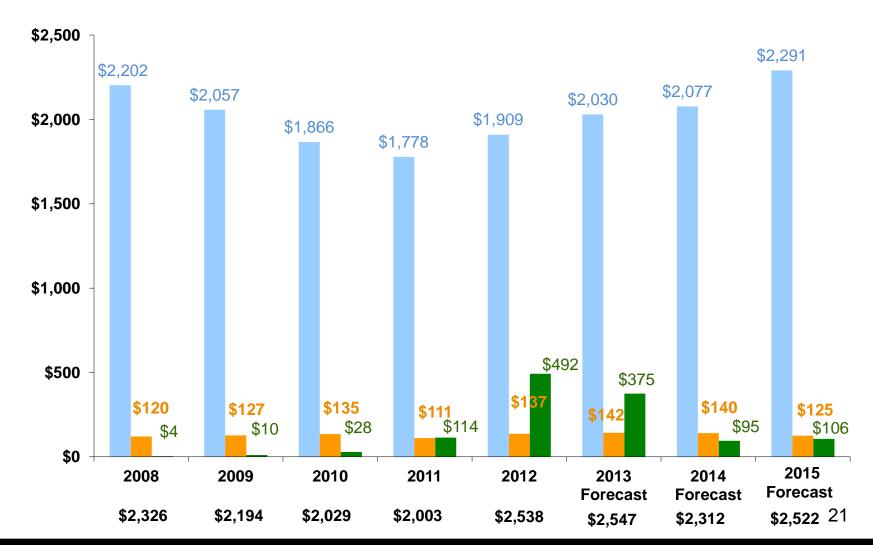
# 5-Year Annualized Growth Rates in Peak Usage

5-Year Historical 2002-2007 (Pre-Recession)	Current 5-Year Forecast
1.8%	1.3%
1.0%	4.3%
(0.8)%	(0.5)%
2.6%	0.9%
(0.8)%	0.8%
	2002-2007 (Pre-Recession)  1.8% 1.0% (0.8)%

## **Capital Expenditures**

(\$ millions)

■ Con Edison of New York
■ Orange and Rockland
■ Competitive Energy Businesses

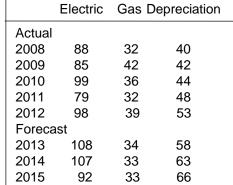


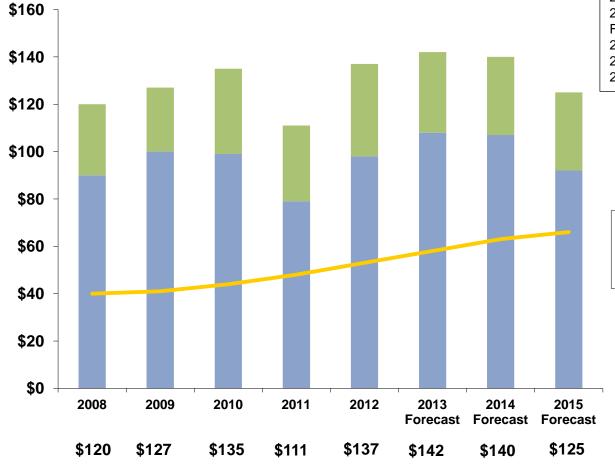


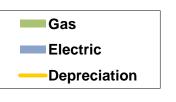
### **Orange and Rockland**

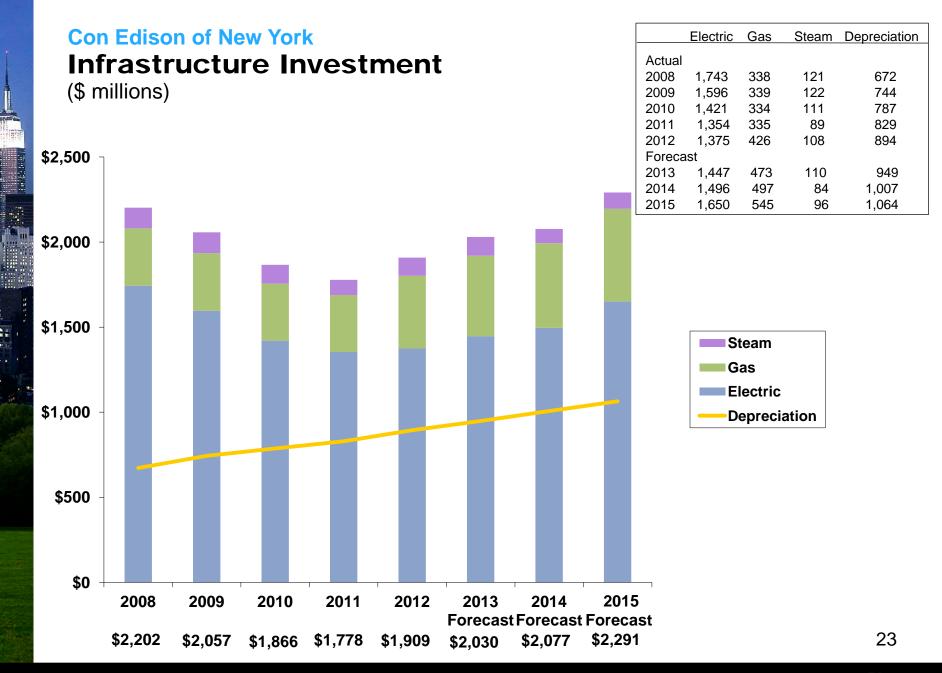
# Infrastructure Investment







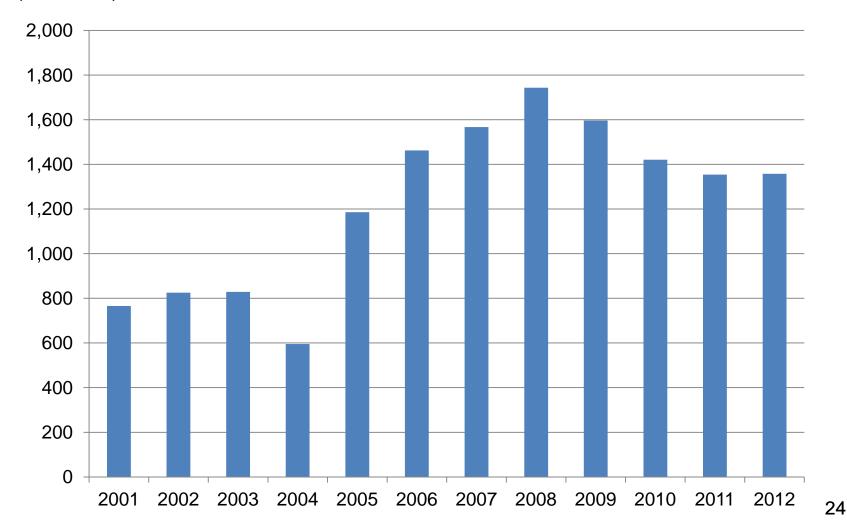






# **Electric Delivery Infrastructure Annual Capital Investment**

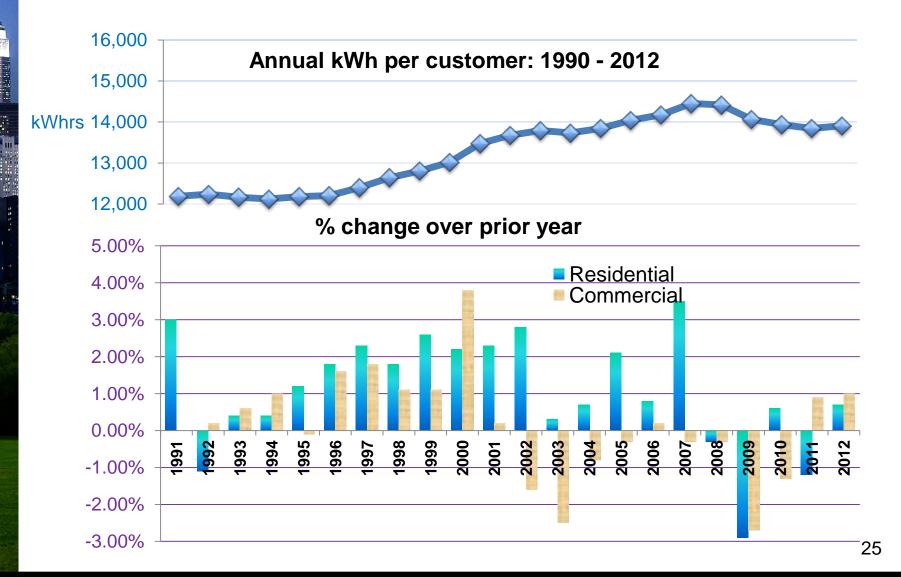
(\$ millions)







## **Average Normalized Electricity Use per Customer**

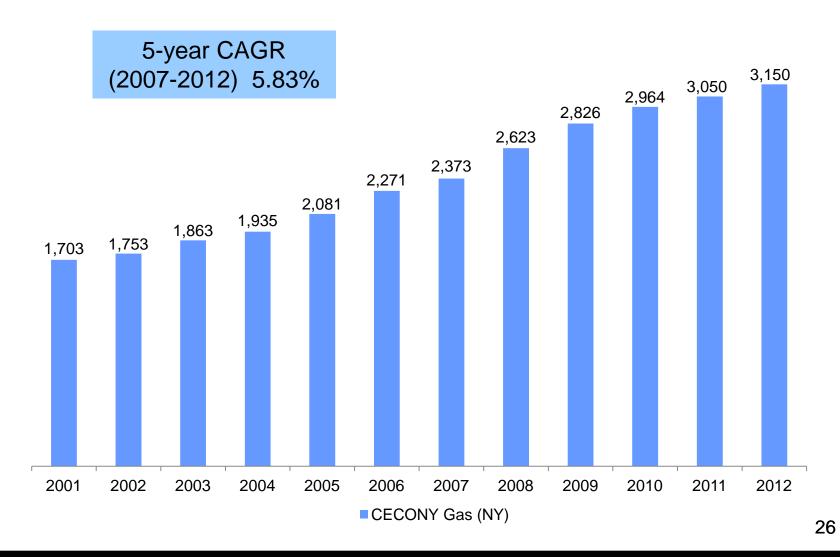






# **CECONY Gas Rate Base Growth**

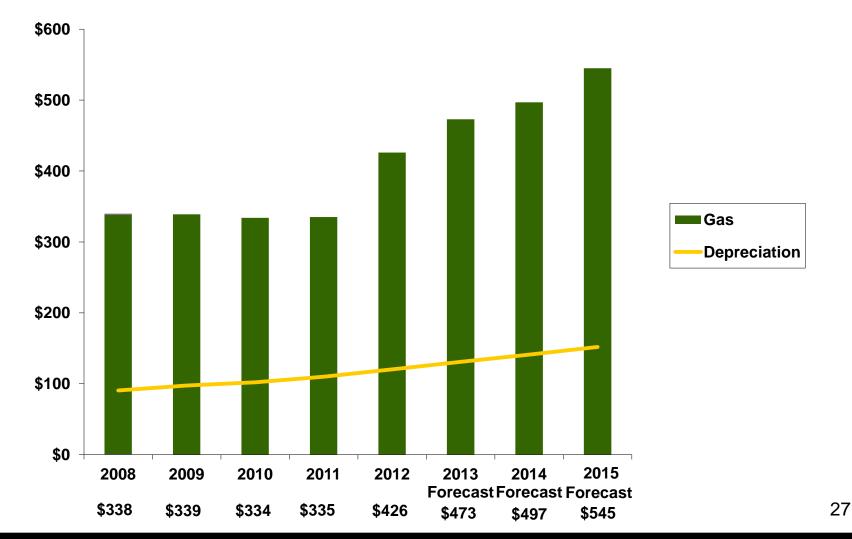
(\$ millions)



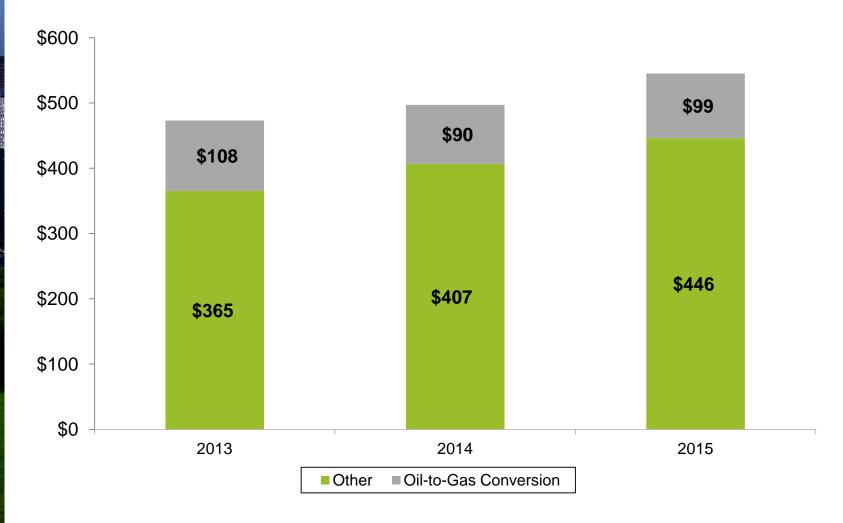




# Gas Distribution Infrastructure Investment (\$ millions)



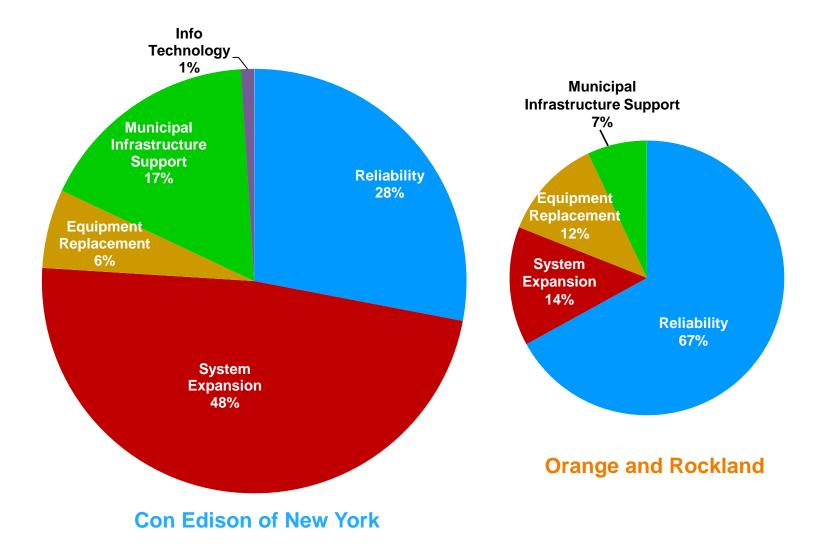
# Gas Infrastructure Investment Forecast (\$ millions)







## **Breakdown of 2013 Gas Distribution Capital Investment**

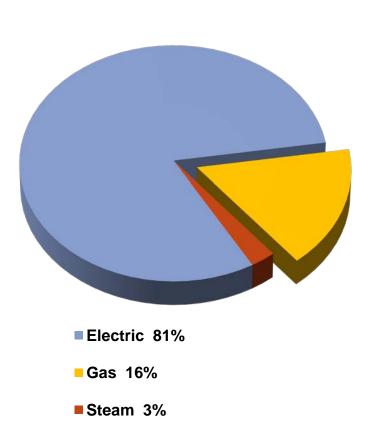




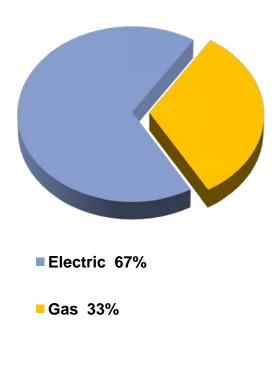


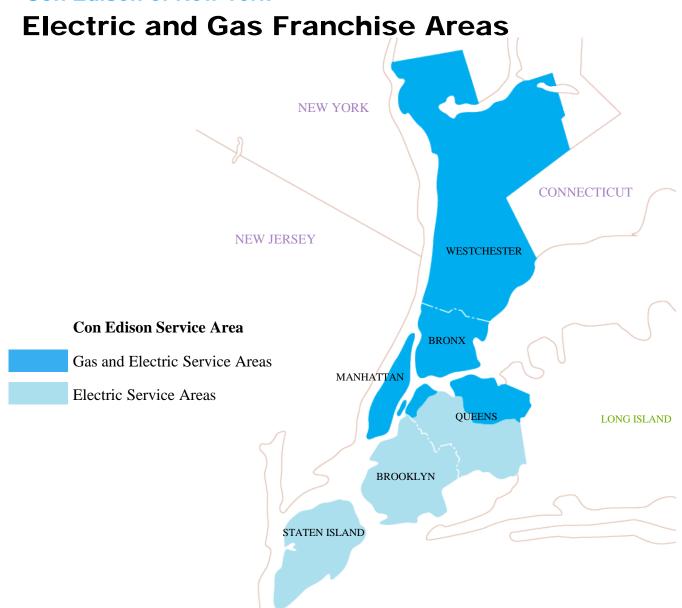
# Gas Distribution is a Significant Segment of Utility Operating Income (for the twelve months ended December 31, 2012)

#### Con Edison of New York



### **Orange and Rockland**







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# Gas Peak Demand Forecast - 1 Year vs. 5 Year Outlook by Component

# 2012 Adjusted Peak: 1,174 Mdt / day

Components	<u>2013</u>	<u> 2013 – 2017</u>
#4 / #6 Oil to Gas	45	183
#2 Oil to Gas	4	19
Economy	1	28
New Business	6	47
Net Transfers	5	25
Distributed Generation	2	10
Energy Efficiency / Conservation	(7)	(37)
Total Growth:	56	275
Forecast:	1,230	1,449

# Clean Air Goals and Low Gas Prices Influence Oil-to-Gas Conversions

# New York City Clean Air Imperatives

- Reduce greenhouse gas emissions by 30% below 2005 levels by 2030
- Focused on building codes
- Phase out of #6 heating oil by 2015 and #4 heating oil by 2030

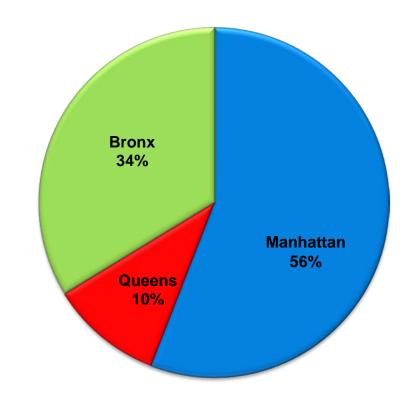
# Price Advantage of Delivered Natural Gas Versus Oil\*

- 50-65% discount to #2 oil
- 45-60% discount to #4 oil
- 35-50% discount to #6 oil

<sup>\*</sup>Forecasted range of 2013 burner-tip fuel cost differential for residential and commercial customers

### Breakdown of #4 and #6 Oil Users Within CECONY's Service Area\*

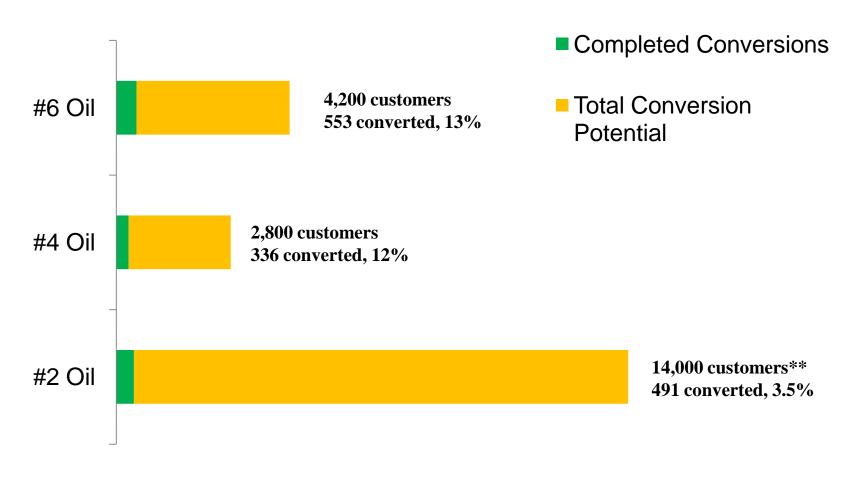
- There are around 10,000 boilers burning #4 or #6 heating oil in NYC
- Approximately 7,000 potential conversions within Con Edison gas franchise area – NYC



<sup>\*</sup>As of April 2011

# Market for Multi-Family\* and Commercial Oil-to-Gas Conversions by Oil Type

January 2011 to March 2013



<sup>\*</sup> Multi-family buildings include 5 or more families

<sup>\*\*</sup> Conversions of #2 oil burners rated 350,000 BTUs or higher



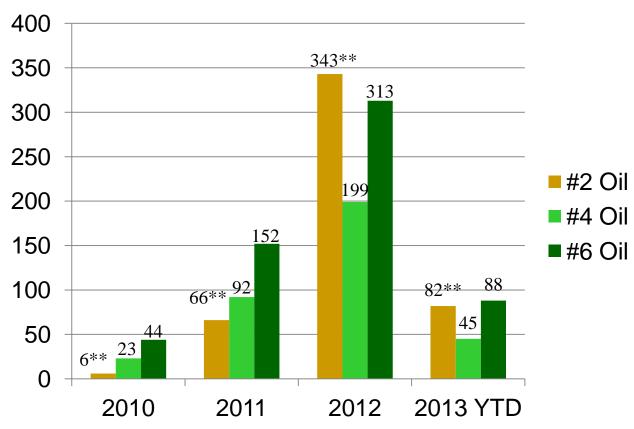


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# Annual Multi-Family\* and Commercial Oil-to-Gas Conversions by Oil Type

2013 figures through March 31

Number of gas service installations



<sup>\*</sup> Multi-family buildings include 5 or more families

<sup>\*\*</sup> Includes conversions of #2 oil burners rated 350,000 BTUs or higher





## **Gas Conversion Opportunities and Obstacles**

- Oil/gas price spread produces compelling economics for most customers burning heavy fuel oils
- Large upfront investments and limited access to capital may forestall some conversions from oil to natural gas
- Gas Customer Conversion Group has been formed to facilitate endto-end process for conversions
  - Committed to connect the new customers in a cost effective manner
  - Minimize any increases in rate to our existing customers



## **Cost Mitigation Strategy - Area Growth Approach**

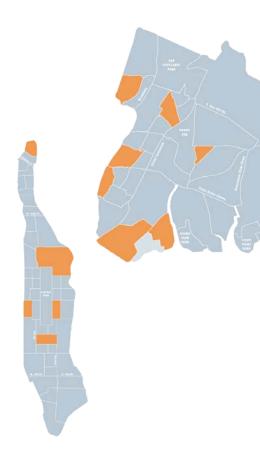
Our area approach overcomes significant challenges of traditional infrastructure expansion

#### **Traditional**

- We connect customers on an individual basis
- Revenues and costs of each customer are analyzed independently
- Construction is scheduled individually

#### **Area Growth Approach**

- We focus connections and work by area
- Revenues and costs are analyzed by area as a whole
- Construction is scheduled by area





# **Gas Pipelines around NYC**







## NY Energy Highway: Blueprint issued in October 2012

#### **NY Public Service Commission response to Blueprint:**

- Proceeding to examine barriers and solutions to expanding natural gas infrastructure (12-G-0297)
  - Comments filed March 12<sup>th</sup>
  - 5 working groups formed to focus on:
    - Customers within 100 feet of gas main
    - Customers beyond 100 feet of gas main
    - Customers in geographies not served by gas (includes some areas of Westchester as well as other parts of NYS)
    - NYC gas issues, and
    - Natural gas vehicles (NGV)
  - The availability of inexpensive shale gas is prime motivation for PSC's proceeding





# NY Energy Highway: Blueprint issued in October 2012 (cont.)

#### **NY Public Service Commission response to Blueprint:**

- Proceeding to examine proposals for AC transmission upgrades and new transmission lines to address congestion on the transmission system between Utica and NYC (12-T-0502)
  - 16 projects proposed by various parties
  - NY Transco filed a statement of intent proposing to build five projects valued at \$1.3 billion. Expected in-service time is between 2016 and 2019. For more information visit <a href="http://www.nytransco.com/">http://www.nytransco.com/</a>
  - The PSC will initiate a single Article VII process to consider the proposed projects. Application materials for the projects need to be submitted by 10/1/2013
  - The PSC will hold a technical conference on May 14th to discuss the process with potential applicants and other interested parties

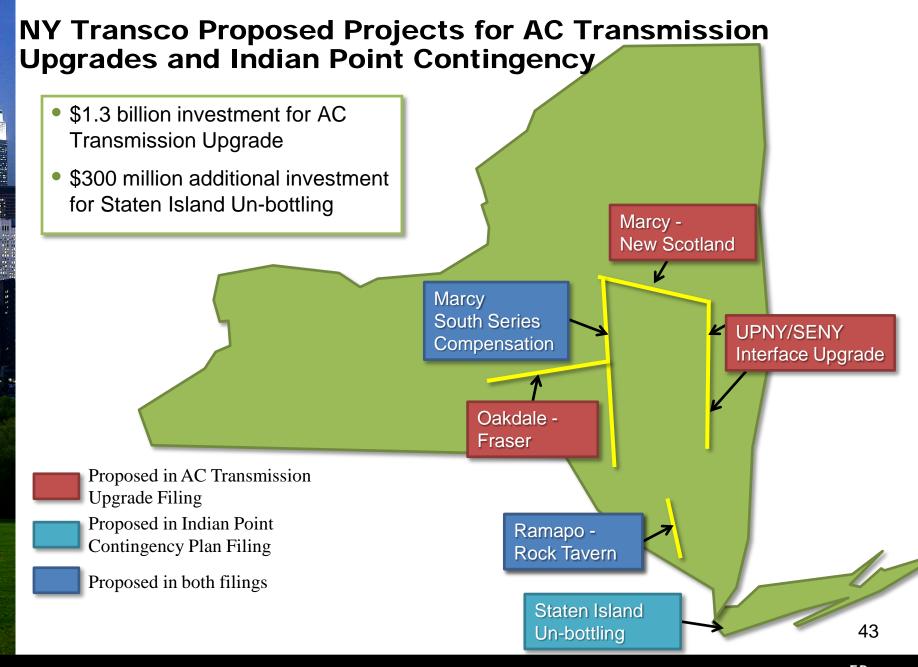




# NY Energy Highway: Blueprint issued in October 2012 (cont.)

#### **NY Public Service Commission response to Blueprint:**

- Proceeding soliciting Indian Point Contingency Plan (12-E-0503) filed by ConEd and NYPA on February 1<sup>st</sup>
  - The plan contemplates two parallel solution paths: a) Transmission Owner Transmission Solutions (TOTS) - three transmission projects (NY Transco projects) and b) an RFP process initiated by NYPA to consider generation and/or transmission alternatives proposed by private firms
  - In March, the PSC approved the RFP process; NYPA announced the RFP in early April
  - In April, the PSC authorized the TOTS proposal to move forward with a cap of \$10 million by September 2013 – primarily for engineering design and licensing
  - The PSC expected to act on a portfolio of projects in September 2013

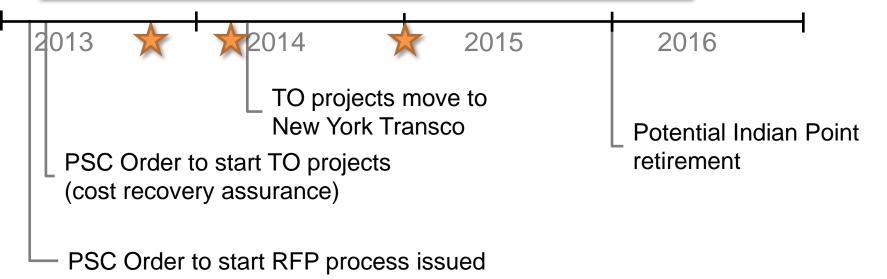




#### **Proposed Timeline for Indian Point Contingency Plan**

RFP projects move forward, subject to halting

Transmission Owner (TO) projects move forward, subject to halting











## **Con Edison Development**

## **Solar Investment Portfolio**

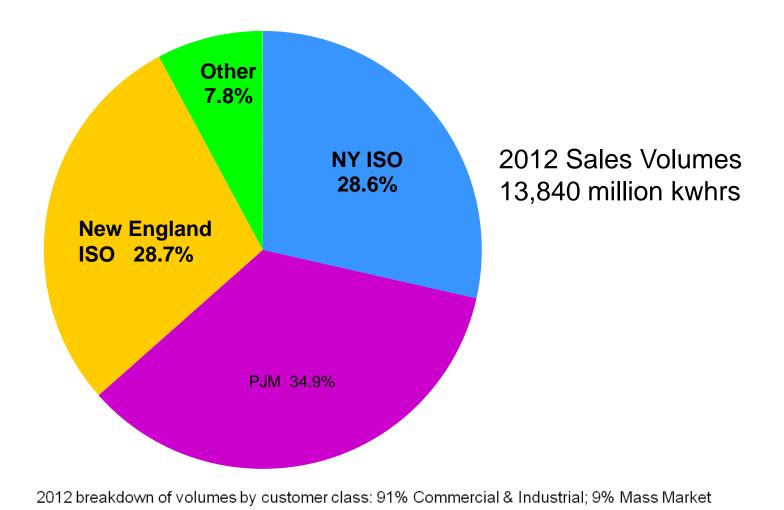
Project	Location	MW (AC)	PPA Offtaker	PPA Term	SREC Term	Actual / Expected In-service Date
Operating - Projects > 3MW						
Shrewsbury	MA	3	Customer	20 years	1 year	4Q12
Pilesgrove	NJ	9	N/A	N/A	3 years	3Q11
Flemington	NJ	8	N/A	N/A	3 years	4Q11
Frenchtown II	NJ	3	N/A	N/A	3 years	4Q11
Frenchtown I	NJ	3	N/A	N/A	3 years	1Q12
PA Solar	PA	10	N/A	N/A	5 years	4Q12
Groveland	MA	3	Customer	20 years	1 year	4Q12
Alpaugh 50	CA	50	PG&E	25 years	part of PPA	4Q12
Alpaugh North	CA	20	PG&E	25 years	part of PPA	4Q12
Total MW Operating		109				
Construction/Development - Projects > 3MW						
White River	CA	20	PG&E	25 years	part of PPA	3Q13
Corcoran	CA	20	PG&E	25 years	part of PPA	4Q13
Little Quittacas	MA	4	Customer	20 years	Market based	4Q13
Total MW Construction/Developmen	it	44				
Projects of Less Than 3 MW		17				
Total MW		170				





#### **Con Edison Solutions**

## **Retail Electric Commodity Sales Volumes by Region**





# **Summary of Rate Plans**

	Effective Period	Rate Base	Rate Increases	Amortization of Credits/Debits	Other Significant Revenue Sources	Authorized ROE	Earnings Sharing Terms (a) (Shareholders/Customers)
Con Ed	dison of Ne	ew York					
Electric(b	Apr. 2010 – Mar. 2013	Yr. 1 - \$14.9 b Yr. 2 - \$16.0 b Yr. 3 - \$16.8 b	Yr. 1 - \$420.4 m Yr. 2 - \$420.4 m Yr. 3 - \$286.9 m (c)	\$(75.3) over 3 yrs	\$120 m of annual TCC revenues	10.15%	Yr. 1: 11.15% -12.149%: 50/50 12.5% - 13.149%: 25/75 >13.15% :10/90 (d)
Gas (b)	Oct. 2010 – Sept. 2013	Yr. 1 - \$3.0 b Yr. 2 - \$3.2 b Yr. 3 - \$3.4 b	Yr. 1 - \$47.1 m Yr. 2 - \$47.9 m Yr. 3 - \$46.7 m	\$(53.1) over 3 yrs	\$58 m non-firm revenues – 100% > \$58 m: 25%	9.60%	Yr. 1: 10.35% - 11.59%: 40/60 11.60% -12.59% : 25/75 >12.60 :10/90 (e)
Steam (b)	Oct. 2010 – Sept. 2013	Yr. 1 - \$1.6 b Yr. 2 - \$1.6 b Yr. 3 - \$1.6 b	Yr. 1 - \$49.5 m Yr. 2 - \$49.5 m Yr .3 - \$17.8 m (f)	\$(20.1) over 3 yrs		9.60%	Yr. 1: 10.35% - 11.59%: 40/60 11.60% -12.59% : 25/75 >12.60 :10/90 (e)
Orange	and Rock	land					
	Jul. 2012 – Jun. 2015	Yr. 1 - \$671 m Yr. 2 - \$708 m	Yr. 1 - \$19.4 m Yr. 2 - \$8.8 m	\$32 over 3yr		9.40% 9.50%	Yr. 1: 10.21% - 11.20%:50/50 11.21% - 12.20%: 75/25
		Yr. 3 - \$759 m	Yr. 3 - \$15.2 m			9.60%	>12.20%: 90/10 (g)
Gas	Nov. 2009 – Oct. 2012	Yr. 1 - \$280 m Yr. 2 - \$296 m Yr. 3 - \$309 m	Yr. 1 - \$9.0 m Yr. 2 - \$9.0 m Yr. 3 - \$4.6 m (h)	\$2.1 over 3 yrs		10.40%	Yr.1: 11.4% – 12.4%: 50/50 12.4% – 14%: 35/65 >14%: 10/90
RECO	May 2010– Apr. 2011	Yr. 1 - \$149 m	Yr. 1 - \$9.8 m	\$1.3		10.30%	none

(continued)



#### **Summary of Rate Plans — Footnotes**

(continued)

- (a) Subject to limitation for cost reconciliation described in Note B to the financial statements in Item 8.
- (b) Pursuant to NYSPSC orders, a portion of the company's revenues is being collected subject to refund. See "Other Regulatory Matters" in note B to the financial statements in item 8.
- (c) Temporary increase of \$133.5 million scheduled to go into effect April 1, 2012 was eliminated by the application of available credits of \$133.5 million (see Case 12-E-0008).
- (d) In Yr. 2 and 3, 10.65% 12.149%: 40/60, 12.15% 13.149%: 25/75, and >13.15%: 10/90
- (e) In Yr. 2 and 3, 10.10% 11.59%: 40/60, 11.60% 12.59%: 25/75, and >12.60%: 10/90
- (f) The rate plan provides for a one-time surcharge of \$31.7 million in Year 3
- (g) in Yr. 2, 10.31% 11.30%: 50/50, 11.31% 12.30%: 25/75, and >12.30%: 10/90. In Yr. 3, 10.41% 11.40%: 50/50, 11.41% 12.40%: 25/75, and >12.40%: 10/90
- (h) The rate plan provides for a one-time surcharge of \$4.3 million in Year 3





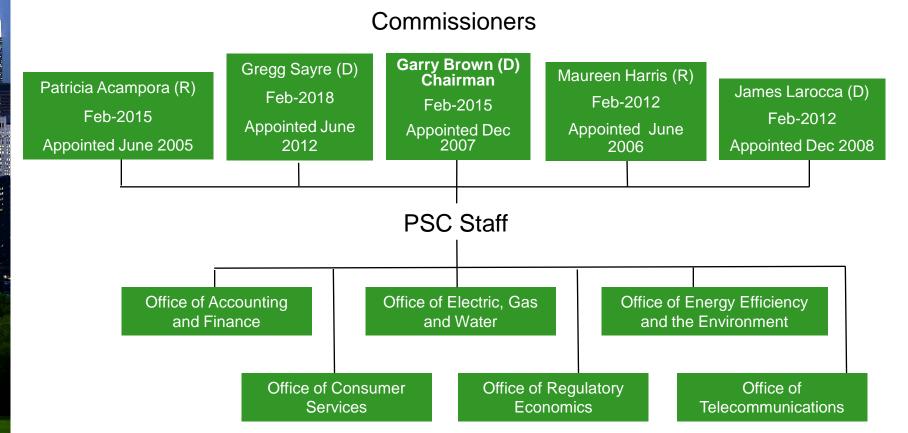
## **Features of New York Regulation**

- Forward-looking test year for expenses and rate base
- True-ups for major expenses:
  - Fuel and power cost recovery (most)
  - Pensions and Other Post-employment Benefits
  - Property taxes (partial)
  - Environmental clean-up costs
  - Interest on long-term borrowing
- Revenue decoupling
- Performance penalties
- Formulaic approach to setting ROE's





#### **New York Public Service Commission (NY PSC)**



- Annual budget: \$80 million
- Staffing: 460 employees
- Regulates: Electric (7 companies), Gas (10), Water (300), Telecom (5), Cable (30)



## NY PSC's Formulaic Approach to ROE

#### Recent Rate Decisions in New York

Date	Company	ROE	Term
07/06	Central Hudson	9.60%	3 years
08/06	NYSEG	9.55%	1 year
09/06	CECONY Steam	9.80%	2 years
10/06	O&R Gas	9.80%	3 years
08/07	Keyspan Gas	9.80%	5 years
09/07	CECONY Gas	9.70%	3 years
10/07	O&R Electric	9.10%	1 year
12/07	National Fuel Gas	9.10%	1 year
03/08	CECONY Electric	9.10%	1 year
06/08	O&R Electric	9.40%	3 years
09/08	CECONY Steam	9.30%	2 years
04/09	CECONY Electric	10.00%	1 year
05/09	Niagara Mohawk Gas	10.20%	2 years
06/09	Central Hudson	10.00%	1 year
09/09	Corning Gas	10.70%	2 years
10/09	O&R Gas	10.40%	3 years
3/10	CECONY Electric	10.15%	3 years

Date	Company	ROE	Term
06/10	Central Hudson	10.00%	3 years
09/10	CECONY Gas	9.60%	3 years
09/10	CECONY Steam	9.60%	3 years
09/10	Energy East (RGE/NYSEG)	10.00%	40 months
06/11	Niagara Mohawk Electric	9.30%	2 years
06/11	O&R Electric	9.20%	1 year
04/12	Corning Gas	9.50%	3 years
06/12	O&R Electric	9.40%	1 <sup>st</sup> year
		9.50%	2 <sup>nd</sup> year
		9.60%	3 <sup>rd</sup> year
04/13	Niagara Mohawk Electric and Gas	9.30%	3 years
01/13	Keyspan Gas Settlement Proposal	9.40%	2 years

Rate of return on equity



2/3 Discounted Cash Flow model + 1/3 Capital Asset Pricing model





#### NY PSC Staff's Discounted Cash Flow Model

The Staff employs a dividend discount model.

Value = 
$$\frac{D_1}{(1+R)} + \frac{D_2}{(1+R)^2} + \frac{D_3}{(1+R)^3} + \dots$$

- Solving for an equity return, R, where:
  - $D_1$  through  $D_4$  = Value Line estimates
  - −  $D_5$  through  $D_\infty$  = Value Line estimates based on future earnings retention and share growth
  - Value = average of prior three monthly high and low proxy group stock prices

## NY PSC Staff's Capital Asset Pricing Model

Staff solves for an equity return, R

$$R = R_{UST} + (R_{MKT} - R_{UST})*\beta$$

- Where:
  - R<sub>UST</sub> is the risk-free return: average of prior three monthly yields for 10-year and 30-year Treasuries
  - R<sub>MKT</sub> is the market rate of return: BOfA Merrill Lynch's monthly Quantitative Profiles report (three month average)
  - β is the risk of the individual share relative to that of the market: Value Line estimate for peer group

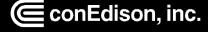
## Financing Needs - 2013 Debt and Equity Guidance

- Plan for 2013: Issue up to \$1.0 to \$1.5 billion of long-term debt including maturing securities, primarily at CECONY
- Activity so far: In February, CECONY issued \$700 million of 30-year debentures with a 3.95% coupon
- No equity issuance
- Project finance for California solar projects: in April, a subsidiary of ConEd Development issued \$219 million of non-recourse, senior notes with a 4.78% coupon

#### **Schedule of Debt Maturities**

(\$ millions)	2013	2014	2015	2016	2017
Con Edison, Inc. – parent company	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2
Con Edison of New York	700	475	350	650	-
Orange and Rockland	3	4	143	79	4
Competitive energy businesses	1	-	-	-	1
Total	\$ 706	\$ 481	\$ 495	\$ 731	\$ 7

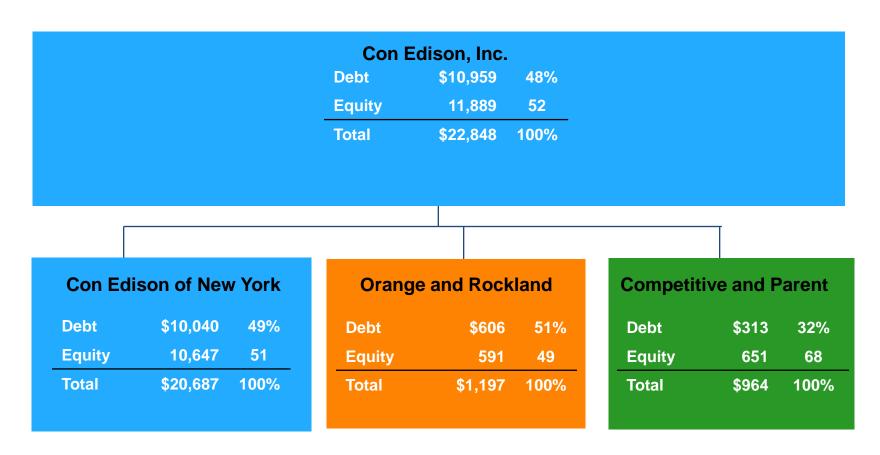
- CECONY \$500 million debenture matured in February, 4.875%
- CECONY \$200 million debenture maturing in June, 3.85%





# Capital Structure — March 31, 2013

(\$ millions)

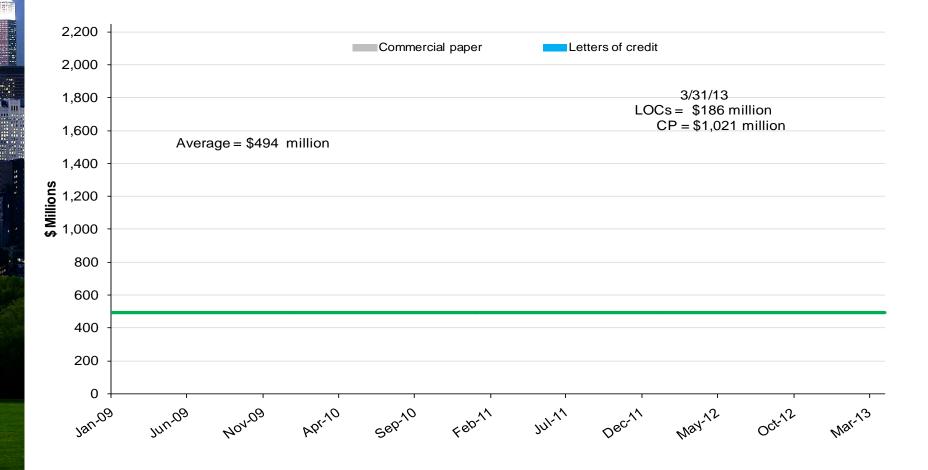


Amounts shown exclude notes payable and include the current portion of long-term debt



## **Liquidity Adequacy**

\$2,250 million CEI Consolidated revolving credit facility

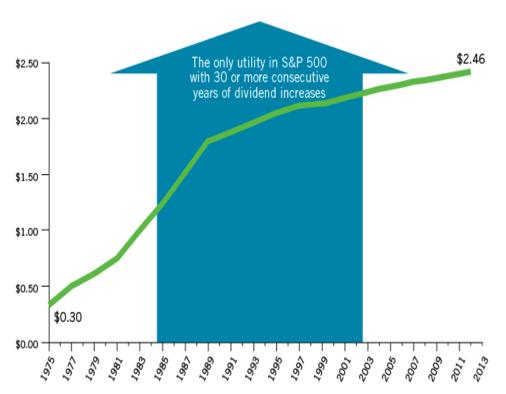




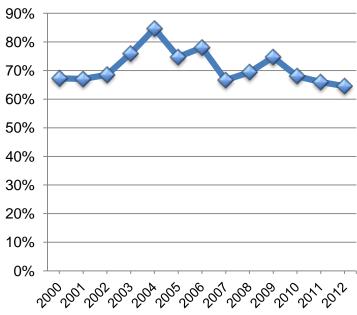


# A Compelling Dividend Record: 39 Consecutive Years of Dividend Increases

Annualized Dividend 1975 - 2013



**Dividend Payout Ratio** 



#### Consolidated Edison, Inc. Investment Thesis

- The largest of the few publicly-traded, T&D-focused utility companies
  - Limited commodity exposure
- Reduced regulatory lag
  - Forward-looking test years
  - Timely recovery of most fuel and commodity costs
  - Revenue decoupling mechanism in NY (electric and gas)
  - Adjustment mechanisms for several major uncontrollable expenses (e.g. pension)
- Significant dividend record
  - 39 consecutive years of dividend increases; 3<sup>rd</sup> longest in electric utility industry
  - 3.9% yield is 3<sup>rd</sup> highest among S&P 500 Dividend Aristocrats
- Ability to invest for customer benefit
  - Majority of investment is replacement and upgrade of existing assets
  - Growth opportunity through increased natural-gas conversions
  - Targeted energy efficiency and demand side management
  - Strong and stable balance sheet and conservatively managed liquidity





## **Leader in Sustainability**

Consolidated Edison has been recognized recently through its inclusion in

- 2012 Carbon Disclosure Project's worldwide Leadership Index
- 2012 Newsweek's 500 Green Rankings for environmental and social performance
- Target Rock Sustainability's Utility Leaders Index for 2013

