## Consolidated Edison Company of New York, INC.

Electric Rate Case

INDEX OF EXHIBITS
Volume 2

TAB NO.

## WITNESSES

Cost of Capital - Yukari Saegusa
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## Key Metrics

- Earnings Growth: For Q4 2018, the estimated earnings growth rate for the S\&P 500 is $12.8 \%$. If $12.8 \%$ is the actual growth rate for the quarter, it will mark the fifth straight quarter of double-digit earnings growth for the index.
- Earnings Revisions: On September 30, the estimated earnings growth rate for Q4 2018 was 16.7\%. All eleven sectors have lower growth rates today (compared to September 30) due to downward revisions to EPS estimates.
- Earnings Guidance: For Q4 2018, 71 S\&P 500 companies have issued negative EPS guidance and 33 S\&P 500 companies have issued positive EPS guidance.
- Valuation: The forward 12-month P/E ratio for the S\&P 500 is 15.1 . This P/E ratio is below the 5 -year average (16.4) but above the 10-year average (14.6).
- Earnings Scorecard: For Q4 2018 (with 3 companies in the S\&P 500 reporting actual results for the quarter), 1 S\&P 500 company has reported a positive EPS surprise and 2 companies have reported a positive sales surprise.


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## Topic of the Week: 1

## Where Are Analysts Most Optimistic on Ratings for S\&P 500 Companies For 2019?

With the end of the year approaching, where are analysts most optimistic and pessimistic in terms of their ratings on stocks in the S\&P 500? How have their views changed over the past few months?
Overall, there are 11,136 ratings on stocks in the S\&P 500. Of these 11,136 ratings, $53.9 \%$ are Buy ratings, $40.8 \%$ are Hold ratings, and $5.3 \%$ are Sell ratings.

At the sector level, analysts are most optimistic on the Energy (66\%), Health Care (59\%), Communication Services ( $59 \%$ ), and Materials ( $58 \%$ ) sectors, as these four sectors have highest percentages of Buy ratings.

On the other hand, analysts are most pessimistic about the Consumer Staples (40\%), Utilities (44\%), and Real Estate ( $44 \%$ ) sectors, as these three sectors have the lowest percentage of Buy ratings. The Real Estate sector also has the highest percentage of Hold ratings ( $51 \%$ ), while the Consumer Staples sector has the highest percentage of Sell ratings ( $10 \%$ ).

At the company level, the ten stocks in the S\&P 500 with the highest percentages of Buy ratings and the highest percentages of Sell ratings are listed on the next page.
Since September 30, the total number of ratings on S\&P 500 companies has increased by $1.6 \%$ (to 11,136 from 10,957).
The number of Buy ratings has increased by $4.2 \%$ (to 6,001 from 5,757 ). Ten sectors have witnessed an increase in Buy ratings, led by the Energy ( $+18 \%$ ) sector. The Consumer Staples ( $-7 \%$ ) sector is the only sector that has seen a decrease in Buy ratings. The number of Hold ratings has decreased by $0.6 \%$ (to 4,543 from 4,569 ). Seven sectors have recorded a decrease in Hold ratings, led by the Energy ( $-11 \%$ ) sector. Four sectors have witnessed an increase in Hold ratings, led by the Information Technology ( $+11 \%$ ) sector. The number of Sell ratings has decreased by $6.2 \%$ (to 592 from 631). Seven sectors have a recorded a decrease in Sell ratings, led by the Communication Services $(-25 \%)$, Consumer Discretionary ( $-19 \%$ ), and Energy ( $-13 \%$ ) sectors. Three sectors have seen an increase in Sell ratings, led by the Real Estate ( $+15 \%$ ) sector.


Highest Buy Ratings \% in S\&P 500: Top 10 (Source: FactSet)

| Company | Buy | Hold | Sell | Total |
| :--- | ---: | ---: | ---: | ---: |
| Marathon Petroleum Corporation | $\mathbf{1 0 0 \%}$ | $0 \%$ | $0 \%$ | $100 \%$ |
| Keysight Technologies Inc | $\mathbf{1 0 0 \%}$ | $0 \%$ | $0 \%$ | $100 \%$ |
| Jefferies Financial Group Inc. | $\mathbf{1 0 0 \%}$ | $0 \%$ | $0 \%$ | $100 \%$ |
| Amazon.com, Inc. | $\mathbf{9 8 \%}$ | $\mathbf{2 \%}$ | $0 \%$ | $100 \%$ |
| LKQ Corporation | $\mathbf{9 4 \%}$ | $6 \%$ | $0 \%$ | $100 \%$ |
| Diamondback Energy, Inc. | $\mathbf{9 4 \%}$ | $6 \%$ | $0 \%$ | $100 \%$ |
| E*TRADE Financial Corporation | $\mathbf{9 4 \%}$ | $6 \%$ | $0 \%$ | $100 \%$ |
| Alphabet Inc. Class A | $\mathbf{9 3 \%}$ | $7 \%$ | $0 \%$ | $100 \%$ |
| Alphabet Inc. Class C | $\mathbf{9 3 \%}$ | $7 \%$ | $0 \%$ | $100 \%$ |
| Pioneer Natural Resources Co. | $\mathbf{9 3 \%}$ | $7 \%$ | $0 \%$ | $100 \%$ |

Highest Sell Ratings \% in S\&P 500: Top 10 (Source: FactSet)

| Company | Buy | Hold | Sell | Total |
| :--- | ---: | :--- | ---: | ---: |
| Public Storage | $6 \%$ | $47 \%$ | $\mathbf{4 7 \%}$ | $100 \%$ |
| Torchmark Corporation | $18 \%$ | $36 \%$ | $\mathbf{4 5 \%}$ | $100 \%$ |
| Campbell Soup Company | $17 \%$ | $39 \%$ | $\mathbf{4 4 \%}$ | $100 \%$ |
| Robert Half International Inc. | $29 \%$ | $36 \%$ | $\mathbf{3 6 \%}$ | $100 \%$ |
| Southern Company | $24 \%$ | $43 \%$ | $\mathbf{3 3 \%}$ | $100 \%$ |
| Franklin Resources, Inc. | $0 \%$ | $67 \%$ | $\mathbf{3 3 \%}$ | $100 \%$ |
| Omnicom Group Inc | $20 \%$ | $47 \%$ | $\mathbf{3 3 \%}$ | $100 \%$ |
| Consolidated Edison, Inc. | $5 \%$ | $63 \%$ | $\mathbf{3 2 \%}$ | $100 \%$ |
| Expeditors Intl. of Washington, Inc. | $13 \%$ | $56 \%$ | $\mathbf{3 1 \%}$ | $100 \%$ |
| Western Union Company | $17 \%$ | $52 \%$ | $\mathbf{3 0 \%}$ | $100 \%$ |

## Topic of the Week: 2

## S\&P 500 Companies with Lowest \% of Buy Ratings Are Top Performers in 2018

At the start of this year (December 31, 2017), there were 11,147 ratings on stocks in the S\&P 500. Of these 11,147 ratings, $49.5 \%$ were Buy ratings, $45.3 \%$ were Hold ratings, and $5.2 \%$ were Sell ratings. How have analysts performed in terms of their Buy ratings on S\&P 500 companies in $2018 ?$

To analyze the performance, FactSet divided the stocks that were in the S\&P 500 on December 31, 2017 into five equal-sized groups (quintiles) based on the percentage of Buy ratings at the start of the year (December 31, 2017). The $20 \%$ of S\&P 500 companies with the highest percentage of Buy ratings were placed in the first group (Quintile 1). The $20 \%$ of S\&P 500 companies with next highest percentage of Buy ratings were placed in the second group (Quintile 2). The $20 \%$ of S\&P 500 companies with the lowest percentage of Buy ratings were placed in the last group (Quintile 5). FactSet then looked at the average total return and median total return for each group from December 31, 2017 through December 13, 2018 to measure performance. For companies that no longer were traded publicly as of December 13, the last available trading price was used in the analysis when available.

The quintile with the $20 \%$ of S\&P 500 stocks with the lowest percentage of Buy ratings (Quintile 5) at the start of the year has recorded the highest average total return (+3.6\%) and the highest median total return (+4.3\%) to date of the five quintiles. In fact, this quintile is the only quintile to report a positive average total return and positive median total return during this period. The remaining four quintiles have all reported negative average and median totals returns since the start of the year. The average percentage of Buy ratings for a stock in the fifth quintile was $16.7 \%$, while the median percentage of Buy ratings for a stock in the fifth quintile was 17.6\%.

Of the stocks in this group, TripAdvisor has been the best performer to date. The price return and total return for TripAdvisor from December 31, 2017 through December 13, 2018 is $78.1 \%$. The price of the stock has increased to $\$ 61.39$ from $\$ 34.46$ during this period. On December 31, 2017, 2 of the 26 ratings ( $8 \%$ ) on TripAdvisor were Buy ratings. Other top performers in this quintile include Chipotle Mexican Grille, McCormick \& Company, Under Armour, and Macy's.

The quintile with the $20 \%$ of S\&P 500 stocks with the highest percentage of Buy ratings (Quintile 1) at the start of the year has recorded the lowest average total return ( $-3.6 \%$ ) and the lowest median total return ( $-6.0 \%$ ) of the five quintiles to date. The average percentage of Buy ratings for a stock in this quintile was $77.3 \%$, while the median percentage of Buy ratings for a stock in this quintile was $75.0 \%$.
Of the stocks in this group, Mohawk Industries has been the worst performer to date. The price return and total return for Mohawk Industries from December 31, 2017 through December 13, 2018 is $-57.2 \%$. The price of the stock has decreased to $\$ 118.20$ from $\$ 275.90$ during this period. On December 31, 2017, 18 of the 23 ratings (77\%) on Mohawk Industries were Buy ratings. Other bottom performers in this quintile include Western Digital, Halliburton, Kraft Heinz, and Applied Materials.
It is interesting to note that in 2017, the $20 \%$ of S\&P 500 companies with the highest percentage of Buy ratings at the start of the year were the top performers for the year and the $20 \%$ of S\&P 500 companies with lowest percentage of Buy ratings at the start of the year were the worst performers. For more details on 2017, please see this article: https://insight.factset.com/sp-500-companies-with-highest-of-buy-ratings-are-top-performers-in-2017

S\&P 500: Average \& Median \% of Buy Ratings on December 31, 2017 (Source: FactSet)

- Average Buy Ratings \% (on December 31, 2017) - Median Buy Ratings \% (on December 31, 2017)


Quintile 1


Quintile 2
Quintile 3


Quintile 4
Quintile 5

S\&P 500: \% of Buy Ratings (Dec. 31, 2017) vs. Total Return (Source: FactSet)

- Average Total Return (Since December 31, 2017)
- Median Total Return (Since December 31, 2017)



## Q4 Earnings Season: By The Numbers

## Overview

In terms of estimate revisions for companies in the S\&P 500, analysts have reduced EPS estimates within average levels for Q4 2018 to date. On a per-share basis, estimated earnings for the fourth quarter have fallen by $3.2 \%$ since September 30. This percentage decline is larger than the 5 -year average ( $-3.1 \%$ ) for a quarter, but smaller than the10year average ( $-4.5 \%$ ) and the 15 -year average ( $-3.9 \%$ ) for this period.

In addition, slightly fewer S\&P 500 companies have lowered the bar for earnings for Q4 2018 relative to recent quarters. Of the 104 companies that have issued EPS guidance for the fourth quarter, 71 have issued negative EPS guidance and 33 have issued positive EPS guidance. The percentage of companies issuing negative EPS guidance is $68 \%$ (71 out of 104), which is slightly below the 5-year average of $70 \%$.
Because of the net downward revisions to earnings estimates, the estimated year-over-year earnings growth rate for Q4 2018 has decreased to $12.8 \%$ today from $16.7 \%$ on September 30. All eleven sectors are predicted to report year-over-year earnings growth. Six sectors are projected to report double-digit growth in earnings for the quarter, led by the Energy, Financials, and Industrials sectors.

Because of net downward revisions to revenue estimates, the estimated year-over-year revenue growth rate for Q4 2018 has decreased to $6.5 \%$ today from $6.8 \%$ on September 30. Ten of the eleven sectors are projected to report year-over-year growth in revenues. Four sectors are predicted to report double-digit growth in revenues: Communication Services, Energy, Real Estate, and Materials.

Looking at future quarters, analysts see single-digit earnings growth for the first three quarters of 2019.
The forward 12-month P/E ratio is 15.1 , which is below the 5 -year average but above the 10 -year average.
During the upcoming week, 14 S\&P 500 companies (including 2 Dow 30 components) are scheduled to report results for the fourth quarter.

## Earnings Revisions: Largest Declines in Energy, Utilities, and Materials Sectors

## Decline in Estimated Earnings Growth Rate for Q4 This Week

The estimated earnings growth rate for the fourth quarter is $12.8 \%$ this week, which is below the estimated earnings growth rate of $13.2 \%$ last week. Downward revisions to estimates for companies in the Energy and Financials sectors were mainly responsible for the decrease in the overall growth rate during the week.
The estimated earnings growth rate for Q4 2018 of $12.8 \%$ today is below the estimated earnings growth rate of $16.7 \%$ at the start of the quarter (September 30). All eleven sectors have a recorded a decrease in expected earnings growth due to downward revisions to earnings estimates, led by the Energy, Utilities, and Materials sectors.

## Energy: Exxon Mobil Leads Decline

The Energy sector has recorded the largest decrease in expected earnings growth since the start of the quarter (to $85.4 \%$ from $95.4 \%$ ). This sector has also witnessed the largest decrease in price since September 30 at $-16.7 \%$. Overall, 17 of the 30 companies ( $57 \%$ ) in the Energy sector have seen a decrease in their mean EPS estimate during this time. Of these 17 companies, 9 have recorded a decrease in their mean EPS estimate of more than $10 \%$, led by National Oilwell Varco (to $\$ 0.09$ from $\$ 0.16$ ) and Valero Energy (to $\$ 0.95$ from \$1.50). However, Exxon Mobil (to $\$ 1.21$ from \$1.36) has been the largest contributor to the decrease in earnings for this sector. The stock price for this company has fallen by $10.1 \%$ since September 30.

## Utilities: $86 \%$ of Companies Have Seen a Decline in Earnings Expectations

The Utilities sector has recorded the second largest decrease in expected earnings growth since the start of the quarter (to $1.4 \%$ from 10.2\%). Despite the decline in expected earnings, this sector has witnessed the largest increase in price since September 30 at $7.4 \%$. Overall, 25 of the 29 companies ( $86 \%$ ) in the Utilities sector have seen a decrease in their mean EPS estimate during this time. Of these 25 companies, 10 have recorded a decrease in their mean EPS estimate of more than $10 \%$, led by NRG Energy (to $\$ 0.15$ from $\$ 0.28$ ), Entergy, (to $\$ 0.46$ from $\$ 0.86$ ), Evergy (to \$0.21 from \$0.35), SCANA (to \$0.44 from \$0.70), and Pinnacle West Capital (to \$0.19 from \$0.30).

## Materials: 75\% of Companies Have Seen a Decline in Earnings Expectations

The Materials sector has recorded the third largest decrease in expected earnings growth since the start of the quarter (to $9.6 \%$ from $17.6 \%$ ). This sector has also witnessed a decrease in price of $11.2 \%$ since September 30. Overall, 18 of the 24 companies (75\%) in the Materials sector have seen a decrease in their mean EPS estimate during this time. Of these 18 companies, 7 have recorded a decrease in their mean EPS estimate of more than $10 \%$, led by Freeport McMoRan (to $\$ 0.22$ from \$0.33), Martin Marietta Materials, (to $\$ 1.86$ from $\$ 2.58$ ), WestRock Company (to $\$ 0.84$ from \$1.13), and Newmont Mining (to \$0.25 from \$0.33).

Industrials: GE Leads Decline
The Industrials sector has recorded the fourth largest decrease in expected earnings growth since the start of the quarter (to $14.5 \%$ from $20.7 \%$ ). This sector has also witnessed the second largest decrease in price since September 30 at $-13.6 \%$. Overall, 42 of the 69 companies ( $61 \%$ ) in the Industrials sector have seen a decrease in their mean EPS estimate during this time. Of these 42 companies, 7 have recorded a decrease in their mean EPS estimate of more than 10\%, led by General Electric (to \$0.22 from \$0.36), Johnson Controls (to \$0.37 from \$0.60), Fluor (to \$0.61 from $\$ 0.84$ ), and Alaska Air Group (to $\$ 0.62$ from \$0.79). General Electric has also been the largest contributor to the decrease in earnings for this sector. The stock price for this company has fallen by $36.7 \%$ since September 30.

## Index-Level (Bottom-Up) EPS Estimate: Average Decline to Date

The Q4 bottom-up EPS estimate (which is an aggregation of the median earnings estimates for all 500 companies in the index and can be used as a proxy for the earnings for the index) has decreased by $3.2 \%$ (to $\$ 41.18$ from $\$ 42.56$ ) since September 30. This percentage decline is larger than the 5 -year average ( $-3.1 \%$ ) for a quarter, but smaller than the 10 -year average ( $-4.5 \%$ ) and the 15 -year average ( $-3.9 \%$ ) for a quarter.

## Guidance: Below Average \% of S\&P 500 Companies Issuing Negative EPS Guidance for Q4

The term "guidance" (or "preannouncement") is defined as a projection or estimate for EPS provided by a company in advance of the company reporting actual results. Guidance is classified as negative if the estimate (or mid-point of a range estimates) provided by a company is lower than the mean EPS estimate the day before the guidance was issued. Guidance is classified as positive if the estimate (or mid-point of a range of estimates) provided by the company is higher than the mean EPS estimate the day before the guidance was issued.

At this point in time, 104 companies in the index have issued EPS guidance for Q4 2018. Of these 104 companies, 71 have issued negative EPS guidance and 33 have issued positive EPS guidance. The percentage of companies issuing negative EPS guidance is $68 \%$ ( 71 out of 104), which is slightly below the 5 -year average of $70 \%$.

## Earnings Growth: 12.8\%

The estimated (year-over-year) earnings growth rate for Q4 2018 is $12.8 \%$. If $12.8 \%$ is the final growth rate for the quarter, it will mark the fifth straight quarter of double-digit earnings growth for the index. All eleven sectors are expected to report year-over-year growth in earnings. Six sectors are projected to report double-digit earnings growth, led by the Energy, Financials, and Industrials sectors.

## Energy: Higher Year-Over-Year Oil Prices Helping to Drive Broad-Based Growth

The Energy sector is expected to report the highest (year-over-year) earnings growth of all eleven sectors at $85.0 \%$. Higher oil prices are helping to drive the unusually high growth rate for the sector. Despite the recent decline in price, the average price of oil to date in Q4 2018 (\$62.21) is still $12 \%$ higher than the average price of oil in Q4 2017 (\$55.30). At the sub-industry level, five of the six sub-industries in the sector are projected to report earnings growth for the quarter: Oil \& Gas Drilling (N/A due to $\$ 0$ earnings in year-ago), Oil \& Gas Exploration \& Production (175\%), Integrated Oil \& Gas (89\%), Oil \& Gas Storage \& Transportation (68\%), and Oil \& Gas Refining \& Marketing (52\%). The Oil \& Gas Equipment \& Services (-6\%) sub-industry is the only sub-industry expected to report a year-over-year decline in earnings in the sector.

## Financials: 4 of 5 Industries Expected to Report Double-Digit Growth

The Financials sector is expected to report the second highest (year-over-year) earnings growth of all eleven sectors at $15.2 \%$. At the industry level, all five industries in this sector are predicted to report earnings growth for the quarter. Four of these five industries are projected to report double-digit growth in earnings: Diversified Financial Services (58\%), Consumer Finance (26\%), Banks (16\%), and Capital Markets (16\%).
Industrials: 8 of 12 Industries Expected to Report Double-Digit Growth
The Industrials sector is expected to report the third highest (year-over-year) earnings growth of all eleven sectors at $14.5 \%$. At the industry level, 9 of the 12 industries in this sector are predicted to report earnings growth for the quarter. Eight of these nine industries are projected to report double-digit growth in earnings, led by the Construction \& Engineering (54\%), Trading Companies \& Distributors (39\%), and Road \& Rail (32\%) industries. At the company level, General Electric is the largest detractor to earnings growth for the sector. The mean EPS estimate for GE for Q4 2018 is $\$ 0.22$, compared to actual EPS of $\$ 0.27$ in the year-ago quarter. If this company were excluded, the estimated earnings growth rate for the sector would improve to $17.4 \%$ from $14.5 \%$.

## Revenue Growth: 6.5\%

The estimated (year-over-year) revenue growth rate for Q4 2018 is $6.5 \%$. Ten of the eleven sectors are expected to report year-over-year growth in revenues. Four sectors are projected to report double-digit growth in revenues: Communication Services, Energy, Real Estate, and Materials.

## Communication Services: Alphabet Leads Growth

The Communication Services sector is expected to report the highest (year-over-year) revenue growth of all eleven sectors at $20.0 \%$. At the industry level, all four industries in this sector are predicted to report revenue growth. Two of these four industries are projected to report double-digit revenue growth: Interactive Media \& Services (45\%) and Media (16\%). At the company level, Alphabet is projected to be the largest contributor to revenue growth for this sector. The mean revenue estimate for Alphabet for Q4 4018 is $\$ 38.9$ billion, compared to revenue of $\$ 25.9$ billion in the year-ago quarter. Because Alphabet is a dual-listed ticker in the index, the company's revenue numbers are counted twice in the growth rate calculation (once for GOOG and once for GOOGL). If this company were excluded, the estimated revenue growth rate for this sector would fall to $11.8 \%$ from $20.0 \%$.

## Energy: 4 of 6 Sub-Industries Expected to Report Double-Digit Growth

The Energy sector is expected to report the second highest (year-over-year) revenue growth of all eleven sectors at $13.7 \%$. At the sub-industry level, five of the six sub-industries are predicted to report revenue growth. Four of these five sub-industries are projected to report double-digit revenue growth: Oil \& Gas Drilling (27\%), Oil \& Gas Refining \& Marketing (18\%), Oil \& Gas Exploration \& Production (16\%), and Integrated Oil \& Gas (14\%).

## Real Estate: CBRE Group Leads Growth

The Real Estate sector is expected to report the third highest (year-over-year) revenue growth of all eleven sectors at $11.1 \%$. At the company level, CBRE Group is projected to be the largest contributor to revenue growth for the sector. The mean revenue estimate for CBRE Group for Q4 2018 is $\$ 5.95$ billion, compared to revenue of $\$ 4.34$ billion in the year-ago quarter. If this company were excluded, the revenue growth rate for the sector would fall to $5.6 \%$ from $11.1 \%$.

## Earnings Insight

Materials: Linde Leads Growth on Easy Comparison to Standalone Revenue for Praxair
The Materials sector is expected to report the fourth highest (year-over-year) revenue growth of all eleven sectors at $10.4 \%$. At the industry level, three of the four industries in this sector are predicted to report revenue growth, led by the Chemicals $(14 \%)$ industry. At the company level, Linde plc is the projected to be the largest contributor to revenue growth for the sector. However, the estimated revenues for Q4 2018 ( $\$ 7.25$ billion) reflect the combination of Praxair and Linde, while the actual revenues for Q4 2017 ( $\$ 2.95$ billion) reflect the standalone Praxair company. This apple-toorange comparison is the main reason Linde plc is expected to be the largest contributor to revenue growth for the sector. If this company were excluded, the estimated revenue growth rate for the sector would fall to $5.6 \%$ from $10.4 \%$.

## Looking Ahead: Forward Estimates and Valuation

## Single-Digit Growth Projected for First 3 Quarters of 2019

For the fourth quarter, analysts expect companies to report earnings growth of $12.8 \%$ and revenue growth of $6.5 \%$. For CY 2018, analysts are projecting companies to report earnings growth of $20.5 \%$ and revenue growth of $8.9 \%$. However, analysts expect single-digit earnings growth for the first three quarters of 2019.
For Q1 2019, analysts are projecting earnings growth of $4.3 \%$ and revenue growth of $7.0 \%$.
For Q2 2019, analysts are projecting earnings growth of $4.8 \%$ and revenue growth of $5.7 \%$.
For Q3 2019, analysts are projecting earnings growth of 5.2\% and revenue growth of $5.4 \%$.
For Q4 2019, analysts are projecting earnings growth of $12.0 \%$ and revenue growth of $6.1 \%$.
For CY 2019, analysts are projecting earnings growth of $8.3 \%$ and revenue growth of $5.5 \%$.

## Valuation: Forward P/E Ratio is 15.1, above the $10-$ Year Average (14.6)

The forward 12-month P/E ratio is 15.1. This P/E ratio is below the 5 -year average of 16.4 , but above the 10 -year average of 14.6. It is also below the forward 12-month P/E ratio of 16.8 recorded at the start of the fourth quarter (September 30). Since the start of the fourth quarter, the price of the index has decreased by $9.0 \%$, while the forward 12-month EPS estimate has increased by $0.8 \%$.
At the sector level, the Consumer Discretionary (19.3) sector has the highest forward 12-month P/E ratio, while the Financials (10.6) sector has the lowest forward 12-month P/E ratio.

## Targets \& Ratings: Analysts Project 19\% Increase in Price Over Next 12 Months

The bottom-up target price for the S\&P 500 is 3146.63 , which is $18.7 \%$ above the closing price of 2650.54 . At the sector level, the Energy ( $+30.9 \%$ ) sector is expected to see the largest price increase, as this sector has the largest upside difference between the bottom-up target price and the closing price. On the other hand, the Utilities (+0.3\%) sector is expected to see the smallest price increase, as this sector has the smallest upside difference between the bottom-up target price and the closing price.

Overall, there are 11,136 ratings on stocks in the S\&P 500. Of these 11,136 ratings, $53.9 \%$ are Buy ratings, $40.8 \%$ are Hold ratings, and $5.3 \%$ are Sell ratings. At the sector level, the Energy (66\%) sector has the highest percentage of Buy ratings, while the Consumer Staples (40\%) sector has the lowest percentage of Buy ratings.
For more details, please see pages $2-5$.

## Companies Reporting Next Week: 14

During the upcoming week, 14 S\&P 500 companies (including 2 Dow 30 components) are scheduled to report results for the fourth quarter.

## Q3 2018: Scorecard

S\&P 500 Earnings Above, In-Line, Below Estimates: Q3 2018
(Source: FactSet)


S\&P 500 Revenues Above, In-Line, Below Estimates: Q3 2018 (Source: FactSet)


## Q3 2018: Scorecard




## Q3 2018: Scorecard



S\&P 500 EPS Surprise vs. Avg. Price Change \% (Source: FactSet)


## Q3 2018: Scorecard



| S\&P 500 Actual EPS Surprise \%: Bottom 10 Q3 Actual EPS Surprises (Source: FactSet) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Textron Inc. |  |  |  |  |  |  |
| TechnipFMC PIC |  |  |  |  |  |  |
| Weyerhaeuser Company |  |  |  |  |  |  |
| General Electric Company$-28.7 \%$ |  |  |  |  |  |  |
| EQT Corporation$-29.1 \%$ |  |  |  |  |  |  |
| SCANA Corporation$-31.0 \%$ |  |  |  |  |  |  |
| DaVita Inc. |  |  |  |  | -36.3\% |  |
| Williams Companies, Inc. |  |  |  |  | -39.2\% |  |
| National Oilwell Varco, Inc. |  |  |  | -100.0\% |  |  |
| American International Group, Inc. $\quad-678.8 \%$ |  |  |  |  |  |  |
| -750.0\% | -600.0\% | -450.0\% | -300.0\% | -150.0\% |  | 0.0\% |

## Q3 2018: Projected EPS Surprises (Sharp Estimates)




## Q3 2018: Growth

S\&P 500 Earnings Growth: Q3 2018 (Source: FactSet)


S\&P 500 Revenue Growth: Q3 2018 (Source: FactSet)


## Q3 2018: Net Profit Margin

S\&P 500 Net Profit Margins: Q318 vs. Q317
(Source: FactSet)



## Q4 2018: EPS Guidance



Percentage (\%) of S\&P 500 Cos. with Q4 Positive \& Negative Guidance (Source: FactSet)


## Q4 2018: EPS Revisions




## Q4 2018: Growth



S\&P 500 Revenue Growth: Q4 2018 (Source: FactSet)


CY 2018: Growth


S\&P 500 Revenue Growth: CY 2018 (Source: FactSet)


## CY 2019: Growth

S\&P 500 Earnings Growth: CY 2019
(Source: FactSet)


S\&P 500 Revenue Growth: CY 2019 (Source: FactSet)


## Geographic Revenue Exposure




## Bottom-up EPS Estimates: Revisions




## Bottom-up EPS Estimates: Current \& Historical




## Forward 12M P/E Ratio: Sector Level

S\&P 500 Sector-Level Forward 12-Month P/E Ratios
(Source: FactSet)


Sector-Level Change in Fwd. 12-Month EPS vs. Price: Since Sep 30
(Source: FactSet)


## Forward 12M P/E Ratio: Long-Term Averages



S\&P 500 Forward 12-Month P/E Ratio: 10 Years (Source: FactSet)


## Trailing 12M P/E Ratio: Long-Term Averages



S\&P 500 Trailing 12-Month P/E Ratio: 10 Years
(Source: FactSet)


## Targets \& Ratings



S\&P 500 Sector-Level Bottom-Up Target Price vs. Closing Price (Source: FactSet)


## Important Notice

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## Quarterly Report on Federal Reserve Balance Sheet Developments

## November 2018



# Quarterly Report on Federal Reserve Balance Sheet Developments 

November 2018

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## Purpose



The Federal Reserve prepares this quarterly report as part of its efforts to enhance transparency about its balance sheet, financial information, and monetary policy tools, and to ensure appropriate accountability to the Congress and the public. ${ }^{1}$

The appendix of this report contains information about the transparency provisions of the Dodd-

[^0]Frank Wall Street Reform and Consumer Protection Act of 2010 (Dodd-Frank Act) and the Federal Reserve's compliance with those provisions.

For prior editions of this report (which was published from June 2009 to August 2012 as the "Monthly Report on Credit and Liquidity Programs and the Balance Sheet") and other resources, please visit the Board's public website at www
.federalreserve.gov/monetarypolicy/clbsreports.htm.

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## Abbreviations

CAMELS Capital, Assets, Management, Earnings, Liquidity, and Sensitivity
CMO Collateralized mortgage obligations
FCB
FOMC
FRBNY
GSE
LLC

Foreign central bank
Federal Open Market Committee
Federal Reserve Bank of New York
Government-sponsored enterprise
Limited liability company

LSAP
MBS
OMO
RRP
SOMA
TAF
TDF

Large-scale asset purchase program
Mortgage-backed securities
Open market operation
Reverse repurchase agreement
System Open Market Account
Term Auction Facility
Term Deposit Facility

## Overview

## Recent Developments

The Overview section of this report highlights recent developments in the operations of the Federal Reserve's monetary policy tools and presents data describing changes in the assets, liabilities, and total capital of the Federal Reserve System as of October 24, 2018.

## FOMC Raises Target Range for the Federal Funds Rate; Federal Reserve Takes Associated and Related Implementation Steps

- On September 26, 2018, the Federal Open Market Committee (FOMC) announced that it had decided to raise the target range for the federal funds rate to 2 to $2-1 / 4$ percent, from 1-3/4 to 2 percent. Additional information on the FOMC's decision is available at www.federalreserve.gov/ newsevents/pressreleases/monetary20180926a.htm and www.federalreserve.gov/newsevents/ pressreleases/monetary20181017a.htm.
- To implement this monetary policy stance, the FOMC directed the Federal Reserve Bank of New York (FRBNY) to conduct open market operations (OMOs), including overnight reverse repurchase operations, as necessary to maintain the federal funds rate in a target range of 2 to 2-1/4 percent. In related actions, effective September 27, 2018, the Board of Governors of the Federal Reserve System (Board) raised the interest rate paid on required and excess reserve balances to 2.20 percent and approved a $1 / 4$ percentage point increase in the discount rate (the primary credit rate) to 2.75 percent.
- In addition, the FOMC directed the FRBNY to continue rolling over at auction the amount of principal payments from the Federal Reserve's holdings of Treasury securities maturing during September that exceeded $\$ 24$ billion and to continue reinvesting in agency mortgage-backed secu-
rities (MBS) the amount of principal payments from the Federal Reserve's holdings of agency debt and agency MBS received during September that exceeded $\$ 16$ billion. Effective in October 2018, the FOMC directed the FRBNY to increase these principal payment reinvestment thresholds to $\$ 30$ billion per calendar month for Treasury securities and $\$ 20$ billion per calendar month for agency debt and agency MBS. Small deviations from these amounts for operational reasons are acceptable. Additional information on these implementation steps is available at www.federalreserve.gov/ newsevents/pressreleases/monetary20180926a1 .htm and www.newyorkfed.org/markets/rrp_op_ policies.html.


## FRBNY Completes Sales of Securities in Maiden Lane LLC Portfolio

- On September 18, 2018, the FRBNY announced the completion of the sale of the remaining securities in the portfolio of Maiden Lane LLC (ML LLC), a limited liability corporation formed by the FRBNY in 2008 to acquire certain assets of The Bear Stearns Companies, Inc. Net proceeds from sales of ML LLC assets, as well as interest paid by ML LLC to the FRBNY, provided a net gain of approximately $\$ 2.5$ billion for the benefit of the U.S. public. Additional information is available at www.newyorkfed.org/newsevents/news/markets/ 2018/an180918.html.


## Federal Reserve Board Publishes Quarterly Financial Report

- On November 16, 2018, the Federal Reserve System published the "Federal Reserve Banks Combined Quarterly Financial Report" for the third quarter of 2018, which includes summary information on the combined financial position and results of operations of the 12 Reserve Banks. All financial information included in the report is unaudited. The report is available on the Federal

Reserve Board's website at www.federalreserve.gov/ aboutthefed/combined-quarterly-financial-reportsunaudited.htm.

## Federal Reserve System Assets, Liabilities, and Total Capital

Table 1 reports selected assets, liabilities, and total capital of the Federal Reserve System and presents the change in these components over selected intervals. The Federal Reserve publishes its complete bal-
ance sheet each week in the H.4.1 statistical release, "Factors Affecting Reserve Balances of Depository Institutions and Condition Statement of Federal Reserve Banks," available at www.federalreserve.gov/ releases/h41/.

Figure 1 displays the levels of selected Federal Reserve assets and liabilities, securities holdings, and credit extended through liquidity facilities since April 2010.

## Table 1. Assets, liabilities, and capital of the Federal Reserve System

Billions of dollars

\left.| Item | Current |
| :--- | :---: | :---: | :---: |
| Change from |  |
| October 24,2018 |  |$\right)$

Note: Unaudited. Components may not sum to totals because of rounding.

* Less than $\$ 500$ million.
${ }^{1}$ Face value.
${ }^{2}$ Guaranteed by Fannie Mae, Freddie Mac, and Ginnie Mae. The current face value shown is the remaining principal balance of the securities.
${ }^{3}$ Securities loans under the overnight facility are off-balance-sheet transactions. These loans are shown here as a memo item to indicate the portion of securities held outright that have been lent through this program.
${ }^{4}$ Current face value. Includes commitments associated with outright purchases, dollar rolls, and coupon swaps.
${ }^{5}$ Reflects the premium or discount, which is the difference between the purchase price and the face value of the securities that has not been amortized. For U.S. Treasury securities, federal agency debt securities, and mortgage-backed securities, amortization is on an effective-interest basis.
6 Total of primary, secondary, and seasonal credit.
7 Dollar value of the foreign currency held under these agreements valued at the exchange rate to be used when the foreign currency is returned to the foreign central bank. This exchange rate equals the market exchange rate used when the foreign currency was acquired from the foreign central bank.
${ }^{8}$ Fair value. Fair value reflects an estimate of the price that would be received upon selling an asset if the transaction were to be conducted in an orderly market on the measurement date. Assets are revalued quarterly.
${ }^{9}$ Revalued daily at current foreign currency exchange rates.
${ }^{10}$ Cash value of agreements, which are collateralized by U.S. Treasury securities, federal agency debt securities, and mortgage-backed securities.
${ }^{11}$ Includes deposits held at the Reserve Banks by international and multilateral organizations, government-sponsored enterprises, designated financial market utilities, and deposits held by depository institutions in joint accounts in connection with their participation in certain private-sector payment arrangements. Also includes certain deposit accounts other than the U.S. Treasury, General Account, for services provided by the Reserve Banks as fiscal agents of the United States.

Figure 1. Credit and liquidity programs and the Federal Reserve's balance sheet


[^1]
## Monetary Policy Tools

The Federal Reserve currently uses several tools to implement monetary policy in support of its statutory mandate to foster maximum employment and stable prices.

The Federal Reserve conducts OMOs in domestic markets. OMOs can be permanent, including the outright purchase and sale of Treasury securities, government-sponsored enterprise (GSE) debt securities, and federal agency and GSE MBS; or temporary, including the purchase of these securities under agreements to resell, and the sale of these securities under agreements to repurchase. The authority to conduct OMOs is granted under section 14 of the Federal Reserve Act, and the range of securities that the Federal Reserve is authorized to purchase and sell is relatively limited. OMOs are conducted by the FRBNY's Trading Desk, which acts as agent for the FOMC. The FRBNY's traditional counterparties for OMOs are the primary dealers with which the FRBNY trades U.S. government and select other securities. ${ }^{2}$ Since 2009, the FRBNY has designated other counterparties for certain OMO programs.

OMOs have been used historically to adjust the supply of reserve balances so as to keep the federal funds rate around the target federal funds rate established by the FOMC. In recent years, the Federal Reserve has also developed other tools to strengthen its control of short-term interest rates and to reduce the large quantity of reserves held by the banking system.

[^2]The Federal Reserve provides short-term liquidity to domestic banks and other depository institutions through the discount window. In addition, because of the global nature of bank funding markets, the Federal Reserve has established liquidity arrangements with foreign central banks (FCBs) as part of coordinated international efforts.

## Permanent Open Market Operations

## Recent Developments

- On September 26, 2018, the FOMC directed the FRBNY to roll over at auction the amount of principal payments from the Federal Reserve's holdings of Treasury securities maturing during each calendar month that exceeds $\$ 30$ billion and to reinvest in agency MBS the amount of principal payments from the Federal Reserve's holdings of agency debt and agency MBS received during each calendar month that exceeds $\$ 20$ billion, effective in October 2018. Small deviations from these amounts for operational reasons are acceptable. Additional information is available at www .federalreserve.gov/newsevents/pressreleases/ monetary20180926a1.htm.
- Between July 25, 2018, and October 24, 2018, the System Open Market Account's (SOMA) holdings of Treasury securities and agency MBS declined under the FOMC's balance sheet normalization program initiated in October 2017.


## Background

Permanent OMOs are outright purchases or sales of securities for the SOMA, the Federal Reserve's portfolio. Traditionally, permanent OMOs have been used to accommodate the longer-term factors driving the expansion of the Federal Reserve's balance sheet, principally the trend growth of currency in circulation. From 2009 to 2014, permanent OMOs were used to expand SOMA securities holdings through a
series of large-scale asset purchase programs (LSAPs) and to extend the average maturity of securities held in the SOMA. ${ }^{3}$

Currently, permanent OMOs are used to implement the FOMC's policy of reinvesting principal payments from its holdings of agency debt and MBS in agency MBS and of rolling over maturing Treasury securities at auction. As described in more detail below, beginning in October 2017 these reinvestments are being reduced under the FOMC's program to normalize the size of the Federal Reserve's balance sheet. In addition, as a matter of prudent planning the FRBNY Trading Desk occasionally conducts small-value exercises, including outright purchases and sales of Treasury securities, outright purchases and sales of MBS, and MBS coupon swaps, for the purpose of testing operational readiness.

The composition of the SOMA is presented in table 2. The Federal Reserve's outright holdings of securities are reported weekly in tables $1,2,3,5$, and 6 of the H.4.1 statistical release.

On September 28, 2012, the Federal Reserve began the regular publication of transaction-level information on individual open market transactions. In accordance with the Dodd-Frank Act, this information will be made available on a quarterly basis and with an approximately two-year lag. The transactionlevel detail supplements the extensive aggregate information the Federal Reserve has previously provided in weekly, monthly, and quarterly reports, and is available at www.newyorkfed.org/markets/OMO_ transaction_data.html.

## Balance Sheet Normalization

From 2009 to 2014, the FOMC undertook a large expansion of SOMA securities holdings through a series of LSAPs that were conducted in order to support the housing market, improve conditions in private credit markets, and promote a stronger pace of economic recovery. ${ }^{4}$ In October 2017, the FOMC initiated a balance sheet normalization program that will gradually reduce the size of these holdings by

[^3]Table 2. Domestic SOMA securities holdings
Billions of dollars

| Security type | Total par value as of October 24, 2018 | Total par value as of July 25, 2018 |
| :---: | :---: | :---: |
| U.S. Treasury bills | * | 0 |
| U.S. Treasury notes and bonds, nominal | 2,138 | 2,207 |
| U.S. Treasury floating rate notes | 18 | 18 |
| U.S. Treasury notes and bonds, inflation-indexed ${ }^{1}$ | 138 | 135 |
| Federal agency debt securities ${ }^{2}$ | 2 | 2 |
| MBS ${ }^{3}$ | 1,677 | 1,710 |
| Total SOMA securities holdings | 3,974 | 4,072 |
| Note: Unaudited. Components may not sum to total because of rounding. Does not include investments denominated in foreign currencies or unsettled transactions. <br> * Less than \$500 million. |  |  |
| 1 Includes inflation compensation. |  |  |
| ${ }^{2}$ Direct obligations of Fannie Mae, Freddie Mac, and the Federal Home Loan Banks. |  |  |
| ${ }^{3}$ Guaranteed by Fannie Mae, Freddie Mac, and Ginnie Mae. Current face value of the securities, which is the remaining principal balance of the securities. |  |  |

decreasing the reinvestment of the principal payments received from securities held in the SOMA. ${ }^{5}$ Such principal payments will be reinvested only to the extent that they exceed gradually rising caps.

Initially, for October 2017 to December 2017, the decline in SOMA securities holdings was capped at $\$ 6$ billion per month for Treasury securities and $\$ 4$ billion per month for agency debt and agency MBS. These caps were anticipated to gradually rise at three-month intervals to maximums of $\$ 30$ billion per month for Treasury securities and $\$ 20$ billion per month for agency debt and agency MBS. Once the caps reached their respective maximums, they were anticipated to remain in place so that the Federal Reserve's securities holdings will continue to decline in a gradual and predictable manner until the Committee judges that the Federal Reserve is holding no more securities than necessary to implement monetary policy efficiently and effectively.

Gradually reducing the Federal Reserve's securities holdings will result in a declining supply of reserve balances. The FOMC anticipates reducing the quantity of reserve balances, over time, to a level appre-

[^4]ciably below that seen in recent years but larger than before the financial crisis; the level will reflect the banking system's demand for reserve balances and the FOMC's decisions about how to implement monetary policy most efficiently and effectively in the future. In addition, decreasing the size of the balance sheet in a gradual and predictable manner will limit the volume of securities that private investors will have to absorb and will guard against outsized moves in interest rates and other potential market strains. Additional information on the balance sheet normalization program is available at www .federalreserve.gov/monetarypolicy/policynormalization.htm.

## Temporary Open Market Operations and Other Reserve Management Tools

## Recent Developments

- To implement its monetary policy stance announced on September 26, 2018, the FOMC directed the FRBNY to conduct OMOs, including overnight reverse repurchase operations, as necessary to maintain the federal funds rate in a target range of 2 to 2-1/4 percent.
- On October 24, 2018, outstanding reverse repurchase agreements (RRPs or reverse repos) conducted under OMOs totaled $\$ 6.4$ billion. This amount is shown in table 1 as reverse repurchase agreements with others. Outstanding RRPs from these operations ranged from less than $\$ 0.01$ billion to $\$ 48.4$ billion during the period from July 25, 2018, to October 24, 2018. Additional information is available at www.newyorkfed.org/ markets/rrp_op_policies.html and www .newyorkfed.org/markets/rrp_faq.html, and the results of the operations are available at www .newyorkfed.org/markets/omo/dmm/temp.cfm.
- As part of ongoing test operations, the Federal Reserve conducted a Term Deposit Facility (TDF) offering on August 23, 2018. The operation offered seven-day floating rate deposits with an early withdrawal feature, maximum individual award amounts of $\$ 250$ million, and rates set equal to the sum of the interest rate on excess reserves plus a fixed spread of 1 basis point. The ongoing TDF test operations are a matter of prudent planning and have no implications for the near-term conduct of monetary policy. Results of the operation
are available at www.federalreserve.gov/ monetarypolicy/tdf.htm.


## Repos and Reverse Repos

Temporary OMOs are typically used to address reserve needs that are deemed to be transitory in nature. These operations are either repurchase agreements (repos) or reverse repos. Under a repo, the FRBNY Trading Desk buys a security under an agreement to resell that security in the future. A repo is the economic equivalent of a collateralized loan from the Federal Reserve to a primary dealer (the Federal Reserve counterparty in repo operations) and increases bank reserves while the trade is outstanding. The difference between the purchase and sale prices reflects the interest on the loan. Other than occasional test operations, the FRBNY has not conducted a repo since December 2008.

Under a reverse repo, the Trading Desk sells a security from the SOMA under an agreement to repurchase that security in the future. A reverse repo is the economic equivalent of collateralized borrowing by the Federal Reserve from a reverse repo counterparty and reduces bank reserves while the trade is outstanding. The securities temporarily sold under the agreement continue to be shown as assets held by the SOMA in accordance with generally accepted accounting principles. Reverse repos are a tool that is used to manage money market interest rates and provide the Federal Reserve with greater control over short-term rates.

In December 2009, the FRBNY began conducting small-scale reverse repo test operations with primary dealers as a matter of prudent advance planning. Reverse repo test operations were gradually expanded to include a larger group of counterparties (which is described in more detail below), and terms varying from overnight up to about four weeks. From September 2013 to December 2015, the FRBNY conducted a series of overnight reserve repos as a technical exercise for the purpose of further assessing the appropriate structure of such operations in supporting the implementation of monetary policy during normalization. Since the commencement of the monetary policy normalization process in December 2015, the FOMC has authorized the FRBNY to conduct OMOs, including reverse repos, as necessary to maintain the federal funds rate in its target range. Additional information is available at www.newyorkfed.org/markets/
rrp_op_policies.html and www.newyorkfed.org/ markets/rrp_faq.html, and the results of the operations are available at www.newyorkfed.org/ markets/omo/dmm/temp.cfm.

Repo and reverse repo operations are conducted as competitive auctions or as full-allotment operations in which participants' bids are awarded in full up to a maximum amount at a fixed rate. Amounts outstanding under repos and reverse repos are reported weekly in tables $1,2,5$, and 6 of the H.4.1 statistical release.

## Expanded Counterparties for Reverse Repos

The FRBNY conducts reverse repos with an expanded set of counterparties that includes entities other than primary dealers. This enhances the Federal Reserve's capacity to conduct large-scale reverse repo operations to drain reserves. The additional counterparties are not eligible to participate in transactions conducted by the FRBNY other than reverse repos. The set of expanded counterparties includes domestic money market funds, GSEs, and banks, and is expected to remain around 150 in number. The FRBNY may amend the list of counterparties at its discretion.

Acceptance as a counterparty is not an endorsement of the firm by the FRBNY and should not be used as a substitute for independent analysis and due diligence by other parties considering a business relationship with the firm. Further information on reverse repo counterparties is available on the FRBNY's website at www.newyorkfed.org/markets/ rrp_announcements.html, www.newyorkfed.org/ markets/rrp_counterparties.html, and www .newyorkfed.org/markets/counterparties/policy-on-counterparties-for-market-operations.

## Reverse Repos with Foreign Official and International Accounts

The Federal Reserve has long operated an overnight reverse repo facility as a service for FCBs and international account holders that choose to hold a portion of their dollar assets at the FRBNY. ${ }^{6}$ Facility participants invest their cash balances with the FRBNY using securities in the SOMA as collateral, at an interest rate that is derived from comparable market-based rates. While reverse repos conducted under this facility are separate from monetary policy

[^5]operations such as the overnight and term reverse repo operations described above, they also result in a corresponding decrease in reserves. Amounts outstanding under reverse repos to foreign official and international accounts are shown in table 1. Additional information is available at www.newyorkfed .org/aboutthefed/fedpoint/fed20.

## Term Deposit Facility

The Term Deposit Facility (TDF) is a program through which the Federal Reserve Banks offer interest-bearing term deposits to eligible institutions. A term deposit is a deposit at a Federal Reserve Bank with a specific maturity date. The TDF was established to facilitate the conduct of monetary policy by providing a tool that may be used to manage the aggregate quantity of reserve balances held by depository institutions and, in particular (as with reverse repos), to support a reduction in monetary accommodation at the appropriate time. An increase in term deposits outstanding drains reserve balances because funds to pay for them are removed from the accounts of participating institutions for the life of the term deposit.

Term deposits may be awarded either through (1) a competitive single-price auction with a noncompetitive bidding option (which allows institutions to place small deposits at the rate determined in the competitive portion of the operation), (2) a fixedrate format with full allotment up to a maximum tender amount at an interest rate specified in advance, or (3) a floating-rate format with full allotment up to a maximum tender amount at an interest rate set equal to the sum of the interest rate paid on excess reserves plus a fixed spread. Since September 2014, term deposits have incorporated an early withdrawal feature that allows depositors to obtain a return of funds prior to the maturity date subject to an early withdrawal penalty.

Beginning in June 2010, the Federal Reserve has periodically conducted TDF test offerings as a matter of prudent planning. These offerings are designed to ensure the operational readiness of the TDF and to provide eligible institutions with an opportunity to gain familiarity with term deposit procedures; the operations have no implications for the near-term conduct of monetary policy. Additional information about term deposits, auction results, and future test operations is available through the TDF Resource Center at www.frbservices.org/central-bank/reserves-central/term-deposit-facility/index.html.

## Securities Lending Program

The Federal Reserve has long operated an overnight securities lending facility as a vehicle to address market pressures for specific Treasury securities. Since July 9, 2009, this facility has also lent housing-related GSE debt securities that are particularly sought after. Amounts outstanding under this facility are reported weekly in table 1A of the H.4.1 statistical release. Additional information on the Securities Lending program is available at www.newyorkfed .org/markets/sec_faq.html.

## Discount Window Lending

## Recent Developments

- Credit provided to depository institutions through the discount window generally remained around its usual level. As presented in table 5, discount window credit outstanding on October 24, 2018, was $\$ 0.2$ billion, and the lendable value of collateral pledged by borrowing institutions on that date was $\$ 1.7$ billion.
- Effective September 27, 2018, the Board approved a $1 / 4$ percentage point increase in the primary credit rate, to 2.75 percent.


## Background

The discount window helps to relieve liquidity strains for individual depository institutions and for the banking system as a whole by providing a source of funding in times of need. Much of the statutory framework that governs lending to depository institutions is contained in section 10B of the Federal Reserve Act, as amended. The general policies that govern discount window lending are set forth in the Federal Reserve Board's Regulation A.

Depository institutions have, since 2003, had access to three types of discount window credit: primary credit, secondary credit, and seasonal credit. Primary credit is available to depository institutions in generally sound financial condition with few administrative requirements, at an interest rate that is 50 basis points above the FOMC's target rate for federal funds. Secondary credit may be provided to depository institutions that do not qualify for primary credit, subject to review by the lending Reserve Bank, at an interest rate that is 50 basis points above the rate on primary credit. Seasonal credit provides
short-term funds to smaller depository institutions that experience regular seasonal swings in loans and deposits. The interest rate on seasonal credit is a floating rate based on market funding rates.

On September 28, 2012, the Federal Reserve began the regular publication of detailed information on individual discount window loans. In accordance with the Dodd-Frank Act, this information will be made available on a quarterly basis and with an approximately two-year lag. The disclosure includes the name and identifying details of the depository institution, the amount borrowed, the interest rate paid, and information identifying the types and amount of collateral pledged. This detailed information supplements the extensive aggregate information the Federal Reserve has previously provided in weekly, monthly, and quarterly reports, and is available on the Federal Reserve's public website at www .federalreserve.gov/newsevents/reform_quarterly_ transaction.htm.

During the financial crisis that began in 2007, the Federal Reserve modified the terms and conditions of the discount window lending programs in order to promote orderly market functioning. Information about these actions is available on the Federal Reserve's public website at www.federalreserve.gov/ monetarypolicy/bst_crisisresponse.htm and www .frbdiscountwindow.org.

| Table 3. Discount window credit outstanding to depository <br> institutions <br> Daily average borrowing for each class of borrower July 26, 2018, to |
| :--- |
| October 24, 2018 |
| Type and size of borrower |
| Average <br> number of <br> borrowers |
| Average <br> borrowing <br> $(\$ \text { billions })^{2}$ |
| Commercial banks ${ }^{3}$ |
| Assets: more than $\$ 50$ billion |
| Assets: $\$ 5$ billion to $\$ 50$ billion |
| Assets: $\$ 250$ million to $\$ 5$ billion |
| Assets: less than $\$ 250$ million |
| Thrift institutions and credit unions |
| Total |

Note: Unaudited. Includes primary, secondary, and seasonal credit. Size categories based on total domestic assets from Call Report data as of June 30, 2018.
Components may not sum to totals because of rounding.

* Fewer than one borrower.
** Less than $\$ 50$ million.
${ }^{1}$ Average daily number of depository institutions with credit outstanding. Over this period, a total of 614 institutions borrowed.
2 Average daily borrowing by all depositories in each category.
${ }^{3}$ Includes branches and agencies of foreign banks.

Table 4. Concentration of discount window credit outstanding to depository institutions
July 26, 2018, to October 24, 2018

| Rank by amount of borrowing | Number of <br> borrowers | Daily average <br> borrowing <br> (\$ billions) |
| :--- | :---: | :---: |
| Top five | 5 | 0.1 |
| Next five | 5 | $*$ |
| Other | 42 | 0.1 |
| Total | $\mathbf{5 2}$ | $\mathbf{0 . 3}$ |

Note: Unaudited. Amount of primary, secondary, and seasonal credit extended to the top five and other borrowers on each day, as ranked by daily average borrowing. Components may not sum to totals because of rounding.

* Less than $\$ 50$ million.

In extending credit through the discount window, the Federal Reserve closely monitors the financial condition of depository institutions using a four-step process designed to minimize the risk of loss to the Federal Reserve posed by weak or failing borrowers. The first step is monitoring, on an ongoing basis, the safety and soundness of all depository institutions that access or may access the discount window and the payment services provided by the Federal Reserve. The second step is identifying institutions whose condition, characteristics, or affiliation would present higher-than-acceptable risk to the Federal Reserve in the absence of controls on their access to Federal Reserve lending facilities and other Federal Reserve services. The third step is communicat-ing-to staff within the Federal Reserve System and to other supervisory agencies, if and when neces-sary-relevant information about those institutions identified as posing higher risk. The fourth step is implementing appropriate measures to mitigate the risks posed by such entities.

At the heart of the condition-monitoring process is an internal rating system that provides a framework for identifying institutions that may pose undue risks to the Federal Reserve. The rating system relies mostly on information from each institution's primary supervisor, including CAMELS ratings, to identify potentially problematic institutions and classify them according to the severity of the risk they pose to the Federal Reserve. ${ }^{7}$ Having identified institutions that pose a higher risk, the Federal Reserve then puts in place a standard set of risk controls that

[^6]Table 5. Lendable value of collateral pledged by borrowing depository institutions
Billions of dollars, as of October 24, 2018

| Type of collateral | Lendable value |
| :--- | :---: |
| Loans |  |
| Commercial | 0.2 |
| Residential mortgage | 0.1 |
| Commercial real estate | 0.1 |
| Consumer | 0.6 |
| Securities |  |
| U.S. Treasury/agency | 0.3 |
| Municipal | 0.1 |
| Corporate market instruments | * |
| MBS/CMO: agency-guaranteed | 0.2 |
| MBS/CMO: other | 0 |
| Asset-backed | 0 |
| International (sovereign, agency, municipal, and corporate) |  |
| Other | 0 |
| Term Deposit Facility deposits | $\mathbf{1 . 7}$ |
| Total |  |

Note: Unaudited. Collateral pledged by borrowers of primary, secondary, and seasonal credit as of the date shown. Total primary, secondary, and seasonal credit on this date was $\$ 0.2$ billion. The lendable value of collateral pledged by all depository institutions, including those without any outstanding loans, was $\$ 1,584$ billion. Lendable value is value after application of appropriate haircuts. Components may not sum to total because of rounding.

* Less than $\$ 50$ million.
become increasingly stringent as the risk posed by an institution grows; individual Reserve Banks may implement additional risk controls to further mitigate risk if they deem it necessary.


## Collateral

All extensions of discount window credit by the Federal Reserve must be secured to the satisfaction of the lending Reserve Bank. Discount window loans are made with recourse to the borrower beyond the pledged collateral. Nonetheless, collateral plays an important role in mitigating the credit risk associated with these extensions of credit. The Federal Reserve generally accepts as collateral for discount window loans any assets that meet regulatory standards for sound asset quality. This category of assets includes most performing loans and most investment-grade securities, although for some types of securities (including commercial MBS, collateralized debt obligations, collateralized loan obligations, and certain non-dollar-denominated foreign securities) only very high-quality securities are accepted. An institution may not pledge as collateral any instruments that the institution or its affiliates have issued.

Assets accepted as collateral are assigned a lendable value deemed appropriate by the Reserve Bank; lendable value is determined as the market price of the asset, less a haircut. Securities are valued using market prices supplied by external vendors. Securities for which a price is not available from the Federal Reserve's pricing vendors receive zero collateral value. Loans pledged as collateral are valued using an internally modeled fair market value estimate. Haircuts reflect credit risk and, for traded assets, the historical volatility of the asset's price and the liquidity of the market in which the asset is traded; the Federal Reserve's haircuts are generally in line with typical market practice.

A borrower may be required to pledge additional collateral if its financial condition weakens. Collateral is pledged by depository institutions under the terms and conditions specified in the Federal Reserve Banks' standard lending agreement, Operating Circular No. 10, available at www.frbservices.org/assets/ resources/rules-regulations/071613-operating-circular-10.pdf.

To ensure that they can borrow from the Federal Reserve should the need arise, many depository institutions that do not have an outstanding discount window loan nevertheless routinely pledge collateral. As presented in table 6, depository institutions that borrow from the Federal Reserve generally maintain collateral in excess of their current borrowing levels.

The Federal Reserve periodically reviews its collateral margins and valuation practices. The current lending margins on discount window collateral took effect on August 1, 2018, and reflect the results from the most recent such review, as well as the incorporation of updated market data. Additional information

| $\begin{array}{l}\text { Table 6. Discount window credit outstanding to borrowing } \\ \text { depository institutions-percent of collateral used }\end{array}$ |
| :--- |
| $\begin{array}{l\|c\|c}\text { As of October 24, } 2018\end{array}$ |
| Percent of collateral used |
| More than 0 and less than 25 |
| 25 to 50 |
| borrowers | \(\left.\begin{array}{c}Total borrowing <br>

(\$ billions)\end{array}\right]\)

Note: Unaudited. Components may not sum to totals because of rounding.

* Less than $\$ 50$ million.
on collateral margins is available on the Discount Window and Payment System Risk public website, www.frbdiscountwindow.org.


## Liquidity Arrangements with Foreign Central Banks

## Recent Developments

- As presented in table 7, as of October 24, 2018, dollar liquidity extended under the central bank liquidity swap arrangements totaled $\$ 0.1$ billion. Detailed information about swap operations is available at https://apps.newyorkfed.org/markets/ autorates/fxswap.


## Background

Because of the global character of bank funding markets, the Federal Reserve has at times coordinated with other central banks to provide liquidity. Starting in December 2007, the Federal Reserve entered into agreements to establish temporary currency arrangements (central bank liquidity swap lines) with several FCBs in order to provide liquidity in U.S. dollars. Later, foreign currency liquidity swap lines were established with a few FCBs. These temporary arrangements expired on February 1, 2010.

In May 2010, temporary U.S. dollar liquidity swap lines were reestablished with the Bank of Canada, the Bank of England, the Bank of Japan, the European Central Bank, and the Swiss National Bank in order to address the reemergence of strains in global U.S. dollar short-term funding markets. The FOMC authorized extensions of these temporary arrange-

| Table 7. Amounts outstanding under U.S. dollar liquidity swaps <br> As of October 24, 2018 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Central bank | Total amount outstanding (\$ billions) | Individual transaction amount (\$ billions) | Settlement date | Term | Interest rate |
| Bank of Canada | 0 | 0 | - | - | - |
| Bank of England | 0 | 0 | - | - | - |
| Bank of Japan | 0 | 0 | - | - | - |
| European Central Bank | 0.1 | 0.1 | 10/18/2018 | 7-day | 2.69\% |
| Swiss National Bank | 0 | 0 | - | - | - |
| Total | 0.1 | 0.1 | - | - | - |
| Note: Unaudited. Components may not sum to totals because of rounding. * Less than $\$ 50$ million. |  |  |  |  |  |

ments in December 2010 and June 2011. On November 30, 2011, as a contingency measure, the FOMC agreed to establish temporary foreign currency liquidity swap arrangements that would allow for the Federal Reserve to access liquidity, if necessary, in any of these FCBs' respective currencies. In December 2012, the FOMC and these five FCBs authorized an extension of the temporary U.S. dollar and foreign currency liquidity swap arrangements through February 1, 2014.

The temporary swap arrangements helped to ease strains in financial markets and mitigate their effects on economic conditions. In October 2013 the Federal Reserve and FCBs announced the conversion of these temporary swap lines to standing arrangements that will remain in place until further notice and will continue to serve as a prudent liquidity backstop. The standing arrangements constitute a network of bilateral swap lines among the six central banks that allow provision of liquidity in each jurisdiction in any of the five currencies foreign to that jurisdiction. Additional information is available at www .federalreserve.gov/newsevents/press/monetary/ 20131031a.htm.

Since the establishment of the central bank liquidity swap lines in 2007, the Federal Reserve has at times provided U.S. dollar liquidity to FCBs but, except for pre-arranged small-value test operations, has not drawn on any foreign currency liquidity swap lines. The FRBNY operates the swap lines under the authority granted under section 14 of the Federal Reserve Act and in compliance with authorizations, policies, and procedures established by the FOMC. Additional information is available at www .newyorkfed.org/markets/international-market-operations/central-bank-swap-arrangements and www.federalreserve.gov/monetarypolicy/bst_ swapfaqs.htm.
U.S. dollar liquidity swaps consist of two transactions. When an FCB draws on its swap line with the FRBNY, the FCB transfers a specified amount of its
currency to the FRBNY in exchange for dollars at the prevailing market exchange rate. The FRBNY holds the foreign currency in an account at the FCB. The dollars that the FRBNY provides are then deposited in an account that the FCB maintains at the FRBNY. At the same time, the FRBNY and the FCB enter into a binding agreement for a second transaction that obligates the FCB to return the U.S. dollars and the FRBNY to return the foreign currency on a specified future date at the same exchange rate as the initial transaction. Because the swap transactions will be unwound at the same exchange rate used in the initial transaction, the recorded value of the foreign currency amounts is not affected by changes in the market exchange rate. At the conclusion of the second transaction, the FCB compensates the FRBNY at a market-based interest rate.

When the FCB lends the dollars it obtained by drawing on its swap line to institutions in its jurisdiction, the dollars are transferred from the FCB account at the FRBNY to the account of the bank that the borrowing institution uses to clear its dollar transactions. The FCB is obligated to return the dollars to the FRBNY under the terms of the agreement. Neither the FRBNY nor the Federal Reserve is counterparty to the loan extended by the FCB. The FCB bears the credit risk associated with the loans it makes to institutions in its jurisdiction.

The foreign currency that the Federal Reserve acquires in these transactions is recorded as an asset on the Federal Reserve's balance sheet and is shown in tables 1,5 , and 6 of the weekly H.4.1 statistical release in the line entitled "Central bank liquidity swaps." U.S. dollar liquidity swaps have maturities ranging from overnight to three months. Table 2 of the H.4.1 statistical release reports the maturity distribution of the outstanding U.S. dollar liquidity swaps. Detailed information about drawings on the swap lines by the participating FCBs is presented on the FRBNY's website at https://apps.newyorkfed .org/markets/autorates/fxswap.

## Federal Reserve Banks' Financial Information

The Federal Reserve publishes annual audited financial statements and quarterly unaudited financial reports presenting summary information on the combined financial position and results of operations of the Reserve Banks. Annual audited financial statements are available on the Federal Reserve Board's website at www.federalreserve.gov/ aboutthefed/audited-annual-financial-statements .htm, and quarterly unaudited financial reports are available at www.federalreserve.gov/aboutthefed/ combined-quarterly-financial-reports-unaudited .htm.

## Recent Developments

- On November 16, 2018, the Federal Reserve Board published the "Federal Reserve Banks Combined Quarterly Financial Report" for the third quarter of 2018, which includes summary information on the combined financial position and results of operations of the 12 Reserve Banks. All financial
information included in the report is unaudited. The report is available on the Federal Reserve Board's website at www.federalreserve.gov/ aboutthefed/combined-quarterly-financial-reportsunaudited.htm.
- The average daily balance of the Federal Reserve SOMA holdings was approximately $\$ 4.0$ trillion during the first three quarters of 2018. Net earnings from the portfolio were approximately $\$ 81.2$ billion (inclusive of $\$ 81.7$ billion of net interest income and $\$ 0.5$ billion of foreign currency translation losses); most of the earnings were attributable to interest income on Treasury securities and federal agency and GSE MBS.
- After providing for the cost of operations and payment of dividends, the Reserve Banks remitted $\$ 51.6$ billion to the Treasury during the first three quarters of 2018.


## Appendix

## Federal Reserve Disclosure Requirements and Other Provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protect Act of 2010 (DoddFrank Act) was signed into law. ${ }^{8}$ The Dodd-Frank Act included legislative changes designed to promote transparency while protecting monetary policy independence and the efficacy of the Federal Reserve's liquidity programs and OMOs. In addition, the Dodd-Frank Act modified the Federal Reserve's authority to provide emergency liquidity to nondepository institutions under section 13(3) of the Federal Reserve Act and also specifically prohibits (with certain exceptions) lending through the discount window to institutions that are registered as swap dealers or major swap participants.

## Disclosure Requirements

On December 1, 2010, the Federal Reserve posted to its public website detailed information about entities that received loans or other financial assistance under a section 13(3) credit facility between December 1, 2007, and July 21, 2010, and about persons or entities that participated in the agency MBS purchase program, used foreign currency liquidity swap lines, or borrowed through the Term Auction Facility (TAF) during that time frame. This disclosure, required by the Dodd-Frank Act, included more than 21,000 individual credit and other transactions conducted to stabilize markets during the financial crisis, restore the flow of credit to American families and businesses, and support economic recovery and

[^7]job creation in the aftermath of the crisis. The Federal Reserve's disclosure about these transactions is available at www.federalreserve.gov/newsevents/ reform_transaction.htm.

As required by the Dodd-Frank Act, the Federal Reserve also posted an audit webpage, available at www.federalreserve.gov/newsevents/reform_audit .htm. This page is updated as reports and other information become available.

The Dodd-Frank Act also established a framework for the delayed disclosure of information on entities that, after July 21, 2010, received a loan from the discount window under section 10B of the Federal Reserve Act or from a section 13(3) facility, or participated in OMO transactions. Generally, this framework requires the Federal Reserve to publicly disclose certain information about these discount window borrowers and OMO counterparties approximately two years after the relevant loan or transaction; information about borrowers under future section 13(3) facilities will be disclosed one year after the authorization for the facility is terminated. Information to be disclosed will include the names and identifying details of each borrower or counterparty, the amount borrowed, the interest rate paid, and information identifying the types and amounts of collateral pledged or assets transferred in connection with the borrowing or transaction. The disclosures of discount window borrowers and OMO counterparties commenced in September 2012; the information is available at www.federalreserve .gov/newsevents/reform_quarterly_transaction.htm and www.newyorkfed.org/markets/OMO_ transaction_data.html.

## Other Provisions

The Dodd-Frank Act modified the Federal Reserve's authority to provide emergency liquidity to nondepository institutions under section 13(3) of the Federal Reserve Act in light of other amendments that provide the U.S. government with new authority to
resolve failing, systemically important nonbank financial institutions in an orderly manner. Going forward, any emergency lending programs and facilities authorized by the Federal Reserve under section 13(3) of the Federal Reserve Act must have broad-based eligibility and must be approved by the Secretary of the Treasury, among several other limitations.

Section 716 of the Dodd-Frank Act prohibits the Federal Reserve from extending discount window credit to "swaps entities," subject to certain exceptions. A swaps entity includes a person that is registered as a swap dealer, security-based swap dealer, major swap participant, or major security-based swap participant under the Commodity Exchange Act or Securities Exchange Act of 1934, other than an insured depository institution that is registered as a major swap participant or major security-based swap participant. ${ }^{9}$ The provisions of section 716

[^8]became effective on July 16, 2013. Accordingly, in early July 2013 the Federal Reserve amended its Operating Circular No. 10, the standard lending agreement under which institutions borrow from the discount window, in order to comply with the requirements of section 716 . Under the amended Operating Circular No. 10, each time that a borrower requests an advance, it must be, and is deemed to represent, that it is not a swaps entity (as defined above), or it is a swaps entity that is eligible to receive the advance pursuant to one or more subsections of section 716 of the Dodd-Frank Act.
eign banks are treated as insured depository institutions for purposes of section 716 . The interim final rule also set out the process for state member banks and uninsured state branches and agencies of foreign banks to apply to the Board for the compliance transition period provided for in section 716. See 78 Fed. Reg. 34545 (June 10, 2013).

Distribution of Monthly Changes to the 10-Year Treasury Yield 1990-2013



## INVESTORS SERVICE

# Rating Action: Moody's changes outlooks on 25 US regulated utilities primarily impacted by tax reform 

## 19 Jan 2018

New York, January 19, 2018 -- Moody's Investors Service, ("Moody's") has changed the rating outlooks to negative from stable for 24 regulated utilities and utility holding companies; and to stable from positive for one utility holding company in the United States. The short-term and long-term ratings for all 25 companies were affirmed.

## RATINGS RATIONALE

"Today's action primarily applies to companies that already had limited cushion in their rating for deterioration in financial performance, will be incrementally impacted by changes in the tax law and where we now expect key credit metrics to be lower for longer," said Jim Hempstead, a Managing Director at Moody's. "Utilities will work closely with state regulators to try to mitigate the negative impact of tax reform and in some cases they may seek to refine their corporate financial policies. Where successful, their rating outlooks could revert to stable."

Tax reform is credit negative for US regulated utilities because the lower $21 \%$ statutory tax rate reduces cash collected from customers, while the loss of bonus depreciation reduces tax deferrals, all else being equal. Moody's calculates that the recent changes in tax laws will dilute a utility's ratio of cash flow before changes in working capital to debt by approximately 150-250 basis points on average, depending to some degree on the size of the company's capital expenditure programs. From a leverage perspective, Moody's estimates that debt to total capitalization ratios will increase, based on the lower value of deferred tax liabilities.

The change in outlook to negative from stable for the 24 companies affected in this rating action primarily reflects the incremental cash flow shorffall caused by tax reform on projected financial metrics that were already weak, or were expected to become weak, given the existing rating for those companies. The negative outlook also considers the uncertainty over the timing of any regulatory actions or other changes to corporate finance polices made to offset the financial impact.

The change in outlook to stable from positive for American Electric Power Company, Inc. (AEP, Baa1 stable) reflects Moody's calculations that the projected ratio of cash flow before changes in working capital to debt, incorporating the effects of tax reform, will remain in the mid-teens range. At this level, Moody's believes AEP's Baa1 rating is appropriate.

The vast majority of US regulated utilities, however, continue to maintain stable rating outlooks. We do not expect the cash flow reduction associated with tax reform to materially impact their credit profiles because sufficient cushion exists within projected financial metrics for their current ratings. Nonetheless, further actions could occur on a company specific basis.

Over the next 12 to 18 months, Moody's will continue to monitor the financial impact of tax reform on each company, including its regulatory approach to rate treatment and any changes to corporate finance strategies. This will include balance sheet changes due to the reclassification of excess deferred tax liabilities as a regulatory liability and the magnitude of any amounts to be refunded to customers. If the financial impact of tax reform is more severe than Moody's initial estimates or the companies fail to materially mitigate any weaknesses in their financial profiles, the ratings could be downgraded.

That said, Moody's expects that most utilities will attempt to manage any negative financial implications of tax reform through regulatory channels. Corporate financial policies could also change. The actions taken by utilities will be incorporated into the credit analysis on a prospective basis. As a result, it is conceivable that some companies will sufficiently defend their credit profiles. For these companies, it is possible for the outlook to return to stable.

Potential regulatory offsets to tax-related cash leakage could include: accelerated cost recovery of certain regulatory assets or future investment; changes to the equity layer or allowed ROEs in rates, and other actions. Changes to corporate financial policies could include changes to capitalization, the financing of future
investments, dividend growth, or others. Some of these corporate measures could have a more immediate boost to projected metrics than certain regulatory provisions, which may take time to approve and implement.

Outlook Actions:
..Issuer: American Electric Power Company, Inc.
....Outlook, Changed To Stable From Positive
..Issuer: Avista Corp.
....Outlook, Changed To Negative From Stable
..Issuer: Avista Corp. Capital II
....Outlook, Changed To Negative From Stable
..Issuer: Duke Energy Corporation
....Outlook, Changed To Negative From Stable
..Issuer: Entergy Corporation
....Outlook, Changed To Negative From Stable
..Issuer: New Jersey Natural Gas Company
....Outlook, Changed To Negative From Stable
..Issuer: Northwest Natural Gas Company
....Outlook, Changed To Negative From Stable
..Issuer: ONE Gas, Inc
....Outlook, Changed To Negative From Stable
..Issuer: Piedmont Natural Gas Company, Inc.
....Outlook, Changed To Negative From Stable
..Issuer: Public Service Company of Oklahoma
....Outlook, Changed To Negative From Stable
..Issuer: Questar Gas Company
....Outlook, Changed To Negative From Stable
..Issuer: South Jersey Gas Company
....Outlook, Changed To Negative From Stable
..Issuer: Alabama Power Capital Trust V
....Outlook, Changed To Negative From Stable
..Issuer: Alabama Power Company
....Outlook, Changed To Negative From Stable
..Issuer: Southern Company (The)
....Outlook, Changed To Negative From Stable
..Issuer: Southern Elect Generating Co
....Outlook, Changed To Negative From Stable
..Issuer: Southwestern Public Service Company
....Outlook, Changed To Negative From Stable
..Issuer: Wisconsin Gas LLC
....Outlook, Changed To Negative From Stable
..Issuer: American Water Capital Corp.
....Outlook, Changed To Negative From Stable
Issuer: American Water Works Company, Inc.
....Outlook, Changed To Negative From Stable
Outlook Actions:
..Issuer: Consolidated Edison Company of New York, Inc.
....Outlook, Changed To Negative From Stable
..Issuer: Consolidated Edison, Inc.
....Outlook, Changed To Negative From Stable ..Issuer: Orange and Rockland Utilities, Inc.
....Outlook, Changed To Negative From Stable
..Issuer: Brooklyn Union Gas Company, The
....Outlook, Changed To Negative From Stable ..Issuer: KeySpan Gas East Corporation
....Outlook, Changed To Negative From Stable
Affirmations:
..Issuer: American Electric Power Company, Inc.
.... Commercial Paper, Affirmed P-2
....Senior Unsecured Shelf, Affirmed (P)Baa1
....Junior Subordinated Shelf, Affirmed (P)Baa2
....Senior Unsecured Regular Bond/Debenture, Affirmed Baa1
..Issuer: Avista Corp.
.... Issuer Rating, Affirmed Baa1
....Senior Secured First Mortgage Bonds, Affirmed A2
....Underlying Senior Secured First Mortgage Bonds, Affirmed A2
....Senior Secured Medium-Term Note Program, Affirmed (P)A2
....Senior Secured Regular Bond/Debenture, Affirmed A2
....Senior Unsecured Medium-Term Note Program, Affirmed (P)Baa1
..Issuer: Avista Corp. Capital II
....Pref. Stock Preferred Stock, Affirmed Baa2
..Issuer: Duke Energy Corporation
.... Issuer Rating, Affirmed Baa1
....Junior Subordinated Regular Bond/Debenture, Affirmed Baa2
....Senior Unsecured Shelf, Affirmed (P)Baa1
....Senior Unsecured Bank Credit Facility, Affirmed Baa1
....Senior Unsecured Commercial Paper, Affirmed P-2
....Senior Unsecured Regular Bond/Debenture, Affirmed Baa1
..Issuer: Entergy Corporation
.... Issuer Rating, Affirmed Baa2
....Senior Unsecured Commercial Paper, Affirmed P-2
....Senior Unsecured Regular Bond/Debenture, Affirmed Baa2
....Senior Unsecured Shelf, Affirmed (P)Baa2
..Issuer: New Jersey Natural Gas Company
.... Commercial Paper, Affirmed P-1
..Issuer: Northwest Natural Gas Company
.... Commercial Paper, Affirmed P-2
....Senior Secured Medium-Term Note Program, Affirmed (P)A1
....Senior Unsecured Medium-Term Note Program, Affirmed (P)A3
....Senior Secured Shelf, Affirmed (P)A1
....Senior Unsecured Shelf, Affirmed (P)A3
....Preferred Shelf, Affirmed (P)Baa2
....Senior Secured First Mortgage Bonds, Affirmed A1
....Senior Secured Regular Bond/Debenture, Affirmed A1
..Issuer: ONE Gas, Inc
....Senior Unsecured Commercial Paper, Affirmed P-1
....Senior Unsecured Regular Bond/Debenture, Affirmed A2
..Issuer: Piedmont Natural Gas Company, Inc.
....Senior Unsecured Commercial Paper, Affirmed P-1
....Senior Unsecured Regular Bond/Debenture, Affirmed A2
..Issuer: Public Service Company of Oklahoma
.... Issuer Rating, Affirmed A3
....Senior Unsecured Regular Bond/Debenture, Affirmed A3
..Issuer: Questar Gas Company
....Senior Unsecured Commercial Paper, Affirmed P-1
....Senior Unsecured Medium-Term Note Program, Affirmed (P)A2
....Senior Unsecured Regular Bond/Debenture, Affirmed A2
..Issuer: Alabama Power Capital Trust V
....Pref. Stock Preferred Stock, Affirmed A2
..Issuer: Alabama Power Company
.... Commercial Paper, Affirmed P-1
.... Issuer Rating, Affirmed A1
....Senior Unsecured Shelf, Affirmed (P)A1
....Preferred Shelf, Affirmed (P)A3
....Preference Shelf, Affirmed (P)A3
....Pref. Stock Preferred Stock, Affirmed A3
....Senior Unsecured Bank Credit Facility, Affirmed A1
....Senior Unsecured Commercial Paper, Affirmed P-1
....Senior Unsecured Regular Bond/Debenture, Affirmed A1
..Issuer: Columbia (Town of) AL, Industrial Dev. Board
....Senior Unsecured Revenue Bonds, Affirmed A1
....Senior Unsecured Revenue Bonds, Affirmed VMIG 1
..Issuer: Eutaw (City of) AL, Industrial Dev. Board
....Senior Unsecured Revenue Bonds, Affirmed A1
....Senior Unsecured Revenue Bonds, Affirmed VMIG 1
..Issuer: Mobile (City of) AL, I.D.B.
....Senior Unsecured Revenue Bonds, Affirmed A1
....Senior Unsecured Revenue Bonds, Affirmed VMIG 1
..Issuer: Walker County Econ \& Ind Dev Authority
....Senior Unsecured Revenue Bonds, Affirmed A1
....Senior Unsecured Revenue Bonds, Affirmed VMIG 1
..Issuer: West Jefferson (Town of) AL, Ind. Devel. Bd.
....Senior Unsecured Revenue Bonds, Affirmed A1
....Senior Unsecured Revenue Bonds, Affirmed VMIG 1
..Issuer: Wilsonville (Town of) AL, I.D.B.
....Senior Unsecured Revenue Bonds, Affirmed A1
....Senior Unsecured Revenue Bonds, Affirmed VMIG 1
....Underlying Senior Unsecured Revenue Bonds, Affirmed A1
..Issuer: South Jersey Gas Company
.... Issuer Rating, Affirmed A2
....Senior Secured First Mortgage Bonds, Affirmed Aa3
....Senior Secured Medium-Term Note Program, Affirmed (P)Aa3
....Senior Secured Regular Bond/Debenture, Affirmed Aa3
....Senior Unsecured Commercial Paper, Affirmed P-1
..Issuer: New Jersey Economic Development Authority
....Senior Secured Revenue Bonds, Affirmed Aa3
....Underlying Senior Secured Revenue Bonds, Affirmed Aa3
....Senior Secured Revenue Bonds, Affirmed Aa2
....Underlying Senior Secured Revenue Bonds, Affirmed Aa2
..Issuer: Southern Company (The)
.... Commercial Paper, Affirmed P-2
....Junior Subordinated Regular Bond/Debenture, Affirmed Baa3
....Senior Unsecured Shelf, Affirmed (P)Baa2
....Junior Subordinated Shelf, Affirmed (P)Baa3
....Senior Unsecured Bank Credit Facility, Affirmed Baa2
....Senior Unsecured Regular Bond/Debenture, Affirmed Baa2
..Issuer: Southern Elect Generating Co
.... Issuer Rating, Affirmed A2
....Senior Unsecured Regular Bond/Debenture, Affirmed A1
..Issuer: Southwestern Public Service Company
.... Issuer Rating, Affirmed Baa1
....Senior Secured Shelf, Affirmed (P)A2
....Senior Unsecured Shelf, Affirmed (P)Baa1
....Senior Secured First Mortgage Bonds, Affirmed A2
....Senior Unsecured Bank Credit Facility, Affirmed Baa1
....Senior Unsecured Commercial Paper, Affirmed P-2
....Senior Unsecured Regular Bond/Debenture, Affirmed Baa1
..Issuer: Wisconsin Gas LLC
.... Commercial Paper, Affirmed P-1
....Senior Unsecured Regular Bond/Debenture, Affirmed A2
..Issuer: American Water Capital Corp.
.... Issuer Rating, Affirmed A3
....Senior Unsecured Shelf, Affirmed (P)A3
....Senior Unsecured Commercial Paper, Affirmed P-2
....Senior Unsecured Regular Bond/Debenture, Affirmed A3
..Issuer: American Water Works Company, Inc.
.... Issuer Rating, Affirmed A3
..Issuer: Berks County Industrial Development Auth., PA
....Senior Unsecured Revenue Bonds, Affirmed A3
..Issuer: California Pollution Control Financing Auth.
....Senior Unsecured Revenue Bonds, Affirmed A3
..Issuer: Illinois Development Finance Authority
....Senior Unsecured Revenue Bonds, Affirmed A3
..Issuer: Illinois Finance Authority
....Senior Unsecured Revenue Bonds, Affirmed A3
..Issuer: Indiana Finance Authority
....Senior Unsecured Revenue Bonds, Affirmed A3
..Issuer: MARICOPA COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY,AZ
....Senior Unsecured Revenue Bonds, Affirmed A3
..Issuer: Northampton County I.D.A., PA
....Senior Unsecured Revenue Bonds, Affirmed A3
..Issuer: Owen (County of) KY
....Senior Unsecured Revenue Bonds, Affirmed A3
.Issuer: Consolidated Edison Company of New York, Inc.
.... Issuer Rating, Affirmed A2
....Senior Unsecured Shelf, Affirmed (P)A2
....Subordinate Shelf, Affirmed (P)A3
....Preferred Shelf, Affirmed (P)Baa1
....Senior Unsecured Commercial Paper, Affirmed P-1
....Senior Unsecured Regular Bond/Debenture, Affirmed A2
....Underlying Senior Unsecured Regular Bond/Debenture, Affirmed A2
..Issuer: New York State Energy Research \& Dev. Auth.
....Senior Unsecured Revenue Bonds, Affirmed A2
....Underlying Senior Unsecured Revenue Bonds, Affirmed A2
..Issuer: New York State Research \& Development Auth.
....Senior Unsecured Revenue Bonds, Affirmed A2
....Underlying Senior Unsecured Revenue Bonds, Affirmed A2
..Issuer: Consolidated Edison, Inc.
.... Issuer Rating, Affirmed A3
....Senior Unsecured Shelf, Affirmed (P)A3
....Senior Unsecured Commercial Paper, Affirmed P-2
....Senior Unsecured Regular Bond/Debenture, Affirmed A3
..Issuer: Orange and Rockland Utilities, Inc.
.... Issuer Rating, Affirmed A3
....Senior Unsecured Commercial Paper, Affirmed P-2
....Senior Unsecured Regular Bond/Debenture, Affirmed A3
..Issuer: Brooklyn Union Gas Company, The
....LT Issuer Rating, Affirmed A2
....Senior Unsecured Regular Bond/Debenture, Affirmed A2
..Issuer: New York State Energy Research \& Dev. Auth.
....Backed LT IRB/PC Insured, Affirmed A2
...Underlying LT IRB/PC, Affirmed A2
Issuer: KeySpan Gas East Corporation
....LT Issuer Rating, Affirmed A2
....Senior Unsecured Regular Bond/Debenture, Affirmed A2
The principal methodology used in rating Public Service Company of Oklahoma, Southwestern Public Service Company, Southern Company (The), Alabama Power Company, Alabama Power Capital Trust V, Southern Elect Generating Co, South Jersey Gas Company, Wisconsin Gas LLC, American Electric Power Company, Inc., Duke Energy Corporation, Piedmont Natural Gas Company, Inc., Avista Corp., Avista Corp. Capital II, ONE Gas, Inc, New Jersey Natural Gas Company, Northwest Natural Gas Company, Questar Gas Company, Entergy Corporation, Consolidated Edison, Inc., Consolidated Edison Company of New York, Inc., Brooklyn Union Gas Company, The, KeySpan Gas East Corporation, and Orange and Rockland Utilities, Inc. was Regulated Electric and Gas Utilities published in June 2017. The principal methodology used in rating American Water Works Company, Inc. and American Water Capital Corp. was Regulated Water Utilities published in December 2015. Please see the Rating Methodologies page on www.moodys.com for a copy of these methodologies.

## REGULATORY DISCLOSURES

For ratings issued on a program, series or category/class of debt, this announcement provides certain regulatory disclosures in relation to each rating of a subsequently issued bond or note of the same series or category/class of debt or pursuant to a program for which the ratings are derived exclusively from existing ratings in accordance with Moody's rating practices. For ratings issued on a support provider, this announcement provides certain regulatory disclosures in relation to the credit rating action on the support provider and in relation to each particular credit rating action for securities that derive their credit ratings from the support provider's credit rating. For provisional ratings, this announcement provides certain regulatory disclosures in relation to the provisional rating assigned, and in relation to a definitive rating that may be
assigned subsequent to the final issuance of the debt, in each case where the transaction structure and terms have not changed prior to the assignment of the definitive rating in a manner that would have affected the rating. For further information please see the ratings tab on the issuer/entity page for the respective issuer on www.moodys.com.

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Regulatory disclosures contained in this press release apply to the credit rating and, if applicable, the related rating outlook or rating review.

The relevant office for each credit rating is identified in "Debt/deal box" on the Ratings tab in the Debt/Deal List section of each issuer/entity page of the website.

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## CREDIT OPINION

31 January 2018

## Update

## Rate this Research >>

RATINGS
Consolidated Edison Company of New York, Inc.

| Domicile | New York, New York, <br> United States |
| :--- | :--- |
| Long Term Rating | A2 |
| Type | LT Issuer Rating |
| Outlook | Negative |

Please see the ratings section at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

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## Consolidated Edison Company of New York, Inc.

## Update following negative outlook

## Summary

Consolidated Edison Company of New York, Inc's (CECONY, A2 Negative) credit profile is supported by its low business risk, supportive regulatory environment and consistent financial metrics. The company is now operating under a three year rate plan which provides visibility and predictability into its future cash flows.

However, CECONY's credit profile is constrained by rising capex requirements, a high dividend payout, and negative cash implications as a result of Federal tax reform. These factors could pressure the company's financial position and credit profile going forward. Longer term, the company must contend with the operational demands that accompany changing customer preferences.

Exhibit 1
Historical CFO Pre-WC, Total Debt and CFO Pre-WC to Debt


[^9]
## Credit strengths

» Low business risk transmission and distribution utility serving the largest city in the US
» New York regulation provides a suite of supportive cost recovery mechanisms
» Stable and predictable cash flow production

## Credit challenges

» Cash impact of tax reform could weaken financial profile versus peers
» High capex requirements and high dividend payout
» State's move toward more renewable energy creates new operating demands

## Rating outlook

CECONY's negative outlook is driven by the negative impact from Federal tax reform, signed into law in December 2017. The resulting deterioration in cash flow, due to the early termination of bonus depreciation among other cash negative provisions, will pressure already weaker financial metrics compared to peers. We see potential for the company to generate CFO pre-WC to debt in the highteens range on a sustained basis.

However, we expect CECONY to maintain a constructive regulatory relationship with the New York State Public Service Commission (NYPSC) while they actively investigate methods in how to approach tax reform.

CECONY's outlook could return to stable if the company is able to mitigate the negative cash flow impact from tax reform through regulatory developments to offset cash flow leakage with some other cash generative measures.

## Factors that could lead to an upgrade

» Cash flow to debt ratios above $25 \%$ for a sustained period.
» CFO pre-WC less dividends to debt nearing 20\%.

## Factors that could lead to a downgrade

» Cash flow to debt falls below 20\% for a sustained period.
» A less predictable regulatory environment or reduced cost recovery provisions.
» Significant increase to holding company debt level or risk profile that pressures CECONY for dividends.

[^10]
## Key indicators

Exhibit 2
KEY INDICATORS [1]
Consolidated Edison Company of New York, Inc.

|  | $\mathbf{1 2 / 3 1 / 2 0 1 3}$ | $\mathbf{1 2 / 3 1 / 2 0 1 4}$ | $\mathbf{1 2 / 3 1 / 2 0 1 5}$ | $\mathbf{1 2 / 3 1 / 2 0 1 6}$ | $\mathbf{9 / 3 0 / 2 0 1 7 ( L )}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| CFO pre-WC + Interest / Interest | $6.0 x$ | $6.3 x$ | $5.6 x$ | $5.5 x$ | $5.6 x$ |
| CFO pre-WC / Debt | $25.9 \%$ | $21.4 \%$ | $21.4 \%$ | $21.3 \%$ | $21.1 \%$ |
| CFO pre-WC $~$ Dividends / Debt | $20.1 \%$ | $16.6 \%$ | $15.6 \%$ | $16.1 \%$ | $15.7 \%$ |
| Debt / Capitalization | $40.1 \%$ | $43.8 \%$ | $42.8 \%$ | $40.3 \%$ | $39.1 \%$ |

[1]All ratios are based on 'Adjusted' financial data and incorporate Moody's Global Standard Adjustments for Non-Financial Corporations.
Source: Moody's Investors Service

## Profile

Consolidated Edison Company of New York, Inc. (CECONY, A2 negative) is the anchor subsidiary of Consolidated Edison, Inc. (CEI, A3 negative), which also owns Orange and Rockland Utilities, Inc. (O\&R, A3 negative). CECONY is the largest US transmission and distribution (T\&D) utility, serving 3.4 million electric, 1.1 million gas, and 1,600 steam customers in New York City and Westchester County. CECONY's electric operations account for about $80 \%$ of the company's operating income, gas represents another $15 \%$ of operating income, while steam makes up the remaining 5\%. The exhibit below depicts our forward view of EBITDA contribution of each of these segments, based on current rate plans.

Exhibit 3
Electric operations drive the majority of CECONY's EBITDA generation.


Source: Moody's Investors Service

## Detailed credit considerations

Federal tax reform expected to negatively impact credit metrics, pending mitigation
The wide-ranging tax legislation that the US Congress passed on December 20th cut the statutory corporate tax rate to $21 \%$ from $35 \%$. We view this legislation to be negative for investor-owned utilities, due to the cash leakage that results from some of its stipulations.

Deferred taxes have represented nearly 20\% of CECONY's cash flow from operations over the past three years; therefore, the tax rate reduction to $21 \%$ will reduce this deferred tax benefit and CECONY's cash flow generation over the next several years. While the utility is expected to maintain relatively stable financial metrics, such as CFO to debt around $20 \%$, in the remaining two years of its current rate plan, we see impact of tax reform as having negative cash flow implications over the long-term, all else being equal.

When normalizing CECONY's cash flow for new tax law, we see the potential for the company to generate cash flow to debt metrics in the high-teen's range. This reflects a $21 \%$ tax rate, reduced revenue requirement, low cash tax payments and normalized refunds
of excess deferred tax liabilities to customers. Since utilities were carved out of the tax law that allowed for a full expensing of capital investment, we also believe that CECONY will pay higher cash taxes in the coming years. This could keep cash flow to debt metrics in the high teens for a sustained period of time.

## NYPSC decisions will be key to the actual impact of tax reform

The NYPSC will be instrumental in how Federal tax reform ultimately impacts the credit profile of CECONY. That is because we see uncertainty around the specific amount and pace of any "unprotected" deferred tax liability refunds that CECONY may be required to pay, the nature and timing of customer benefits and any potential to offset cash flow leakage with some other cash generative measure. The NYPSC is actively investigating methods in how to approach tax reform and we expect increasing clarity in the coming months.

In Niagara Mohawk Power Corporation's (NiMo, A2 stable) January 2018 rate order, the commission did offer some initial guidance on how the rate process for tax reform could work. In a brief section of the order, the commission mentioned the following key points: current rates for NiMo would reflect the $21 \%$ Federal tax rate; a state-wide compliance filing on new tax law should be made by yearend; the benefits of tax reform should accrue to customers; deferral accounts could be used to track rate impacts; and that the NYPSC could choose to address the topic in a generic rate proceeding that could result in changes to ratemaking.

## Weak cash flow metrics compared to peers

Historically, CECONY has produced very stable cash flow metrics, consistently at 21\% CFO pre-WC to debt. This stability has offset a somewhat weaker financial profile compared to peers with similar credit worthiness. A few examples of A2-rated T\&D companies include Public Service Electric and Gas Company, PECO Energy and NiMo. Over the last 2 years, these utilities have produced an average CFO pre-WC to debt of around $24 \%$, higher than CECONY's $21 \%$ for the same period.

Exhibit 4
Peer Comparison [1]
CECONY's cash flow metrics are steadily lower than A2 rated peers

|  | Consolidated Edison Company of New York, Inc. <br> A2, Negative |  |  |  |  |  | Public Service Electric and Gas Company <br> A2, Stable |  |  |  |  |  | PECO Energy Company A2, Stable |  |  |  |  |  | Niagara Mohawk Power Corporation <br> A2, Stable |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in US millions) | $\begin{aligned} & \text { FYE Dec } \\ & 2015 \end{aligned}$ |  | $\begin{gathered} \text { FYE Dec } \\ 2016 \end{gathered}$ |  | $\begin{aligned} & \text { LTM Sept } \\ & 2017 \end{aligned}$ |  | $\begin{gathered} \text { FYE Dec } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { FYE Dec } \\ 2016 \end{gathered}$ |  | $\begin{aligned} & \text { LTM Sept } \\ & 2017 \end{aligned}$ |  | $\begin{aligned} & \text { FYE Dec } \\ & 2015 \end{aligned}$ |  | $\begin{gathered} \text { FYE Dec } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { LTM Sept } \\ 2017 \end{gathered}$ |  | $\begin{aligned} & \text { FYE Mar } \\ & 2015 \end{aligned}$ |  | $\begin{aligned} & \text { FYE Mar } \\ & 2016 \end{aligned}$ |  | $\begin{gathered} \text { LTM Mar } \\ 2017 \end{gathered}$ |  |
| Revenue | \$ | 10,328 | \$ | 10,165 | \$ | 10,372 | \$ | 6,636 | \$ | 6,221 | \$ | 6,164 | \$ | 3,032 | \$ | 2,994 | \$ | 2,842 | \$ | 3,168 | \$ | 2,858 | \$ | 2,849 |
| EBITDA | \$ | 3,730 | \$ | 3,608 | \$ | 3,742 | \$ | 2,403 | \$ | 2,231 | \$ | 2,426 | \$ | 927 | \$ | 999 | \$ | 948 | \$ | 372 | \$ | 444 | \$ | 458 |
| (CFO Pre-WC + Interest) / Interest |  | 5.6 x |  | 5.5 x |  | 5.6x |  | 6.4 x |  | 5.7x |  | 5.9x |  | 7.4x |  | 7.4x |  | 7.3x |  | 5.9x |  | 5.8 x |  | 5.9 x |
| CFO Pre-W/C / Debt |  | 21\% |  | 21\% |  | 21\% |  | 26\% |  | 21\% |  | 21\% |  | 25\% |  | 28\% |  | 25\% |  | 18\% |  | 21\% |  | 23\% |
| (CFO Pre-W/C - Dividends) / Debt |  | 16\% |  | 16\% |  | 16\% |  | 26\% |  | 21\% |  | 21\% |  | 16\% |  | 18\% |  | 16\% |  | 18\% |  | 21\% |  | 23\% |
| Debt / Book Capitalization |  | 43\% |  | 40\% |  | 39\% |  | 36\% |  | 36\% |  | 35\% |  | 33\% |  | 31\% |  | 33\% |  | 34\% |  | 32\% |  | 31\% |
| Debt / EBITDA |  | 4.0x |  | 4.0x |  | 3.8x |  | 3.0x |  | 3.7x |  | 3.5x |  | 3.3x |  | 2.9x |  | 3.4x |  | 5.3x |  | 4.3x |  | 4.2 x |

[1] All figures \& ratios calculated using Moody's estimates \& standard adjustments.
Source: Moody's Investors Service
Without considering other factors such as predictability, size, and diversity of customers, CECONY's cash flow metrics would indicate that its credit profile should be in line with a T\&D utility such as Commonwealth Edison Company (A3 stable), which produced CFO pre-WC to debt of $22 \%$ through LTM 3Q17. CECONY's financial position is offset by its strong qualitative benefits as a result of its size and market position.

## High capital expenditures and dividends limit financial upside

CECONY expects to spend nearly $\$ 3.0$ billion in annual capital expenditures through 2019, for general improvements in their electric, gas and steam infrastructure, including investments in supporting the REV initiative. This level of cash outlay, coupled with high dividend payout levels (e.g., 73\% through LTM 3Q17) will likely pressure financial metrics downward, given debt funding of negative free cash flow.

Regulatory environment provides strong support for timely cost recovery
CECONY's credit is based on its low business risk as a T\&D utility and the stabilizing features of the regulatory support provided by its principal regulator, the New York State Public Service Commission (NYPSC). The New York regulatory framework has a number
of credit-positive features, including the allowance of a future test year in calculating revenue requirements, multi-year rate plans and the use of full revenue decoupling for both electric and gas services (and weather normalization for gas). These features enhance the timeliness of cost recovery, provide visibility into future financial performance and protect utility margins from variations in sales volumes.

On 24 January 2017, the NYPSC approved CECONY's three year electric and gas rate plans, which went into effect in January 2017. Under the plan, CECONY is authorized three levelized electric base rate increases of $\$ 199$ million in 2017, 2018 and 2019, based on a $9 \%$ allowed return on equity (ROE) and a $48 \%$ equity layer in the capital structure. Additionally, the approved plan authorizes a threestep gas base rate increase, which collectively will add about $\$ 218$ million to the gas revenue requirement over the three year period.

Beyond the financial implications of the approved plan, the multi-party filing is a significant positive because it offers clear evidence of cooperation between CECONY, the NYPSC staff, and key customers. This collaborative relationship is essential for CECONY to maintain a stable and predictable financial profile, especially as various energy initiatives throughout the state develop.

Long-term operational changes to accommodate changing customer and regulatory preferences
Under the State of New York's Reforming the Energy Vision Initiative (REV, a proceeding that began in 2014 to promote clean energy, energy efficiency, and distributed generation throughout the state), CECONY will be required to adapt planning and operations to accommodate changing customer and regulatory demands for clean and efficient energy delivery. Rather than relying solely on the traditional utility-lead resource procurement and infrastructure rate base build, CECONY will have to be increasingly responsive to customer supply preferences (e.g., infrastructure that supports distributed and renewable generation), incorporate complex benefit/cost analysis to investment approval processes, and adopt new rate design features that compensate the utility in new ways.

While the exact form of implementation is still evolving, it appears that the foundational policy framework for expense recovery and regulated returns has largely been preserved - a credit positive. So far, the REV process has been benign to credit and we view the NYPSC's proactive and inclusive approach to policy reforms as positive. However, it would be negative to CECONY's credit if the evolution of REV results in a preponderance of market-oriented revenue that drifts from the cost recovery provisions currently underpinning the utility's credit profile.

## Liquidity analysis

CECONY's high capex of around $\$ 3.0$ billion and dividends assumed to be in the $\$ 750-\$ 850$ million range will exceed cash flow from operations of approximately $\$ 3.0$ billion over the next twelve months. Therefore, CECONY will rely on external liquidity resources for short-term needs which will bridge the company to longer-term financing in the capital markets.

In terms of external liquidity, CECONY, affiliate O\&R, and CEI are co-borrowers under a credit facility with $\$ 2.25$ billion committed through December 2022. CECONY is entitled to access the full $\$ 2.25$ billion, while CEI and O\&R are limited to $\$ 1.0$ billion and $\$ 200$ million, respectively. The credit facility provides a backstop to the CP programs at each of CEI, CECONY, and O\&R which are sized to their respective sub-limits under the revolver. As of 30 September 2017, CEI holding company had around $\$ 356$ million and CECONY had $\$ 147$ million of commercial paper outstanding, leaving about $\$ 1.75$ billion available under its credit facility.

This credit agreement does not require the companies to represent and warrant as to material adverse change, litigation or full disclosure that would restrict access to the facility. It contains a single financial covenant which limits each borrower's Debt/ Capitalization to 65\%, which CECONY was in compliance with at 30 September 2017.

CECONY's next long-term debt maturities include $\$ 600$ million due in April 2018 and $\$ 600$ million due in December 2018. In addition, the company is the obligor for $\$ 450$ million of variable-rate demand facilities revenue bonds issued by the New York State Energy Research and Development Authority. Each of these demand obligations is supported by its own letter of credit in case the bondholder opts to put it back to CECONY.

## Rating methodology and scorecard factors

| Exhibit 5 |  |
| :--- | :---: |
| Rating Factors |  |
| Consolidated Edison Company of New York, Inc. | Current |
| Regulated Electric and Gas Utilities Industry Grid [1][2] | LTM 9/30/2017 |


|  |  |
| :---: | :---: |
| Moody's 12-18 Month <br> Forward View <br> As of Date Published [3] |  |
| Measure | Score |
| A | A |
| A | A |
| Aa | Aa |
| Baa | Baa |
| Aa | Aa |
| $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| $5 \mathrm{x}-5.5 \mathrm{x}$ | A |
| $18 \%-21 \%$ | A |
| $13 \%-16 \%$ | Baa |
| $40 \%-44 \%$ | A |
|  | $\mathrm{~A} \%$ |
| 0 | A 2 |

[1]All ratios are based on 'Adjusted' financial data and incorporate Moody's Global Standard Adjustments for Non-Financial Corporations.
[2]As of 9/30/2017(L);
[3]This represents Moody's forward view; not the view of the issuer; and unless noted in the text, does not incorporate significant acquisitions and divestitures. Source: Moody's Investors Service

## Appendix

Exhibit 6
Cash Flow and Credit Metrics [1]

| CF Metrics | 2012 | 2013 | 2014 | 2015 | 2016 | LTM (09/17) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| As Adjusted |  |  |  |  |  |  |
| EBITDA | $\mathbf{3 5 5 1}$ | $\mathbf{3 6 3 8}$ | $\mathbf{3 4 8 9}$ | $\mathbf{3 7 3 0}$ | $\mathbf{3 6 0 8}$ | $\mathbf{3 7 4 2}$ |
| FFO | $\mathbf{2 , 3 6 9}$ | $\mathbf{2 , 1 5 8}$ | $\mathbf{2 , 4 5 8}$ | $\mathbf{2 , 4 7 9}$ | $\mathbf{2 , 4 4 9}$ | $\mathbf{2 , 5 7 7}$ |
| - Div | 685 | 728 | 712 | 872 | 744 | $\mathbf{7 8 3}$ |
| RCF | $\mathbf{1 , 6 8 4}$ | $\mathbf{1 , 4 3 0}$ | $\mathbf{1 , 7 4 6}$ | $\mathbf{1 , 6 0 7}$ | $\mathbf{1 , 7 0 5}$ | $\mathbf{1 , 7 9 4}$ |
| FFO | $\mathbf{2 , 3 6 9}$ | $\mathbf{2 , 1 5 8}$ | $\mathbf{2 , 4 5 8}$ | $\mathbf{2 , 4 7 9}$ | $\mathbf{2 , 4 4 9}$ | $\mathbf{2 , 5 7 7}$ |
| $+/-\Delta$ WC | 52 | 16 | $(446)$ | 38 | 207 | $\mathbf{-}$ |
| $+/-$ Other | 473 | 1,081 | 752 | 731 | 601 | $\mathbf{4 5 3}$ |
| CFO | $\mathbf{2 , 8 9 4}$ | $\mathbf{3 , 2 5 5}$ | $\mathbf{2 , 7 6 4}$ | $\mathbf{3 , 2 4 8}$ | $\mathbf{3 , 2 5 7}$ | $\mathbf{3 , 0 3 0}$ |
| - Div | 685 | 728 | 712 | 872 | 744 | 783 |
| - Capex | 1,997 | 2,459 | 2,314 | 2,633 | 2,883 | 3,004 |
| FCF | $\mathbf{2 1 2}$ | $\mathbf{6 8}$ | $\mathbf{( 2 6 2 )}$ | $\mathbf{( 2 5 7 )}$ | $\mathbf{( 3 7 0 )}$ | $\mathbf{( 7 5 7 )}$ |
| Debt / EBITDA | $4.0 x$ | $3.4 x$ | $4.3 x$ | $4.0 x$ | $4.0 x$ | $\mathbf{3 . 8 x}$ |
| EBITDA / Interest | $5.1 x$ | $5.6 x$ | $5.8 x$ | $5.4 x$ | $5.4 x$ | $5.6 x$ |
| FFO / Debt | $16.5 \%$ | $17.3 \%$ | $16.4 \%$ | $16.5 \%$ | $17.1 \%$ | $18.0 \%$ |
| RCF / Debt | $11.7 \%$ | $11.4 \%$ | $11.6 \%$ | $10.7 \%$ | $11.9 \%$ | $12.5 \%$ |

[1] All figures \& ratios calculated using Moody's estimates \& standard adjustments.
Source: Moody's Investors Service

## Ratings

Exhibit 7

| Category | Moody's Rating |
| :--- | ---: |
| CONSOLIDATED EDISON COMPANY OF NEW |  |
| YORK, INC. | Negative |
| Outlook | A 2 |
| Issuer Rating | A 2 |
| Senior Unsecured | (P)A3 |
| Subordinate Shelf | (P)Baa1 |
| Pref. Shelf | $\mathrm{P}-1$ |
| Commercial Paper |  |
| PARENT: CONSOLIDATED EDISON, INC. | Negative |
| Outlook | A 3 |
| Issuer Rating | A 3 |
| Senior Unsecured | $\mathrm{P}-2$ |
| Commercial Paper |  |

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## Moody's

OUTLOOK
8 November 2018

## Rate this Research

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## Regulated utilities - US

## 2019 outlook negative amid growing debt and stagnant cash flow

The outlook for the US regulated utility sector remains negative because of increasing debt to fund capital spending and dividends, as well as stalled cash flow growth as utilities continue to sort out the implementation of tax reform with state regulators. The combination of these factors means the ratio of funds from operations (FFO) to debt will remain weak. This report updates the more detailed industry outlook published in June 2018.
» Rising debt and stagnant cash flow mean financial ratios will remain weak. The negative cash flow ramifications of the 2017 Tax Cuts \& Jobs Act (TCJA) are beginning to surface in financial statements and will become more evident in results for the second half of 2018. Meanwhile, most capital spending and dividend plans in the sector continue unabated, also contributing to higher funding needs that will be primarily met by debt issuance over the next 12 months. These trends will keep the sector's ratio of consolidated FFO to debt down around 15\% in 2019.
» Some, but not all, regulatory decisions and company policies support metrics. Some regulatory decisions have provided help to offset cash flow headwinds, and some management teams are improving their balance sheets, including the planned issuance of around $\$ 24$ billion of equity across the sector announced in 2018. While such efforts will ease the deterioration in key financial ratios, sector-wide financial metrics may not improve before 2020.
» Carbon transition entails moderate risk, but is also an investment opportunity. Regulated utilities face only moderate risks from the transition to lower carbon use because they have experience in managing increasingly stringent environmental regulations and have a strong ability to recover the related costs thanks to regulatory provisions. Carbon transition also provides investment opportunities and rate base growth. However, raising utility rates to meet environmental requirements can be politically difficult.
» What could change our outlook The outlook could return to stable if we expect the sector's FFO to debt ratio to stop falling, even if that is at lower than historical levels of around $15 \%-16 \%$. We could consider a positive outlook if we expect a recovery in key cash flow metrics with consolidated FFO to debt returning to the 17\%-19\% range.

Because outlooks represent our forward-looking view on business conditions that factor into our ratings, a negative (positive) outlook suggests that negative (positive) rating actions are more likely on average. However, the industry outlook does not represent a sum of upgrades, downgrades or ratings under review, or an average of the rating outlooks of issuers in the industry, but rather our assessment of the main direction of business fundamentals within the overall industry.

## Rising debt and stagnant cash flow mean financial ratios will continue to decline

The combination of a loss of bonus depreciation and a lower tax rate as a result of the Tax Cuts \& Jobs Act (TCJA) means that utilities and their holding companies are losing some of the cash flow contribution that resulted from deferred taxes. For most companies, the effect of lower revenue will become more evident in financial results for the second half of 2018, while most customer refunds by utilities for over-collections related to deferred taxes will occur in 2019 and beyond, also reducing cash flow.

At the same time, industry leverage will remain elevated because most management teams have largely reaffirmed targets for capital spending and dividend growth. This will increase debt at a higher rate than cash flow growth through 2019, since companies will mostly use debt to fund free cash flow deficits. Exhibit 1 compares the growth rates of free cash flow components through 2019.

Exhibit 1
Cash flow growth will lag behind that of capital spending and dividends through 2019
Comparison of compound annual growth rate (CAGR) for FFO, capital investments and dividends


Key assumptions include: capital spending continues to increase by $5.0 \%$ per year, down from historical averages; dividends are paid to maintain a $65 \%$ payout ratio; and regulators provide cash flow offsets to match customer tax refunds in 2019.
Source: Moody's Investors Service
The combination of rising debt and stagnant cash flow will continue to keep FFO to debt down around 15\% in 2019, as shown in Exhibit 2.

Exhibit 2
Stagnant cash flow and rising debt will cause the ratio of FFO to debt to remain weak through 2019


## Some, but not all, regulatory decisions and management financial policies provide cash flow support

 Some regulatory decisions in 2018 will allow for incremental cash flow generation, such as increased equity capitalization allowed in Alabama, Georgia and Texas, while several others have allowed utilities to offset liabilities due to required customer rebates against assets to be collected in the future. These regulatory decisions should lend some stability to utility cash flows and the financial metrics of affected companies.On the other hand, some regulatory decisions offer no new cash flow offsets, or not enough to support utility financial metrics at historical levels. For example, a more straightforward application of the new tax law has resulted in the nullification of entire rate increases for Consolidated Edison Company of New York (A3 stable) and Oklahoma Gas \& Electric Company (OG\&E A3 negative), while up-front customer refunds by Northern States Power - Minnesota (A3 stable) were not offset by another measure to increase cash flow.

Some holding companies have taken defensive measures to support their balance sheets and credit profiles, but other management teams have not taken action to change negative credit momentum. Exhibit 3 shows some holding companies' planned responses to deal with heightened financial risks or other negative credit conditions.

Exhibit 3
Management teams are pursuing different avenues to relieve financial and credit risk Holding companies with a negative outlook and under review for downgrade (RUR-D) as of 5 November

| Company | Rating | Outlook | Pursuing Regulatory Relief for Tax Reform | Incremental Equity Issuance | Selling Assets | Incremental Capex Reduction | \% of Annual Capex Reduced | Dividend Reduction |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ONE Gas, Inc | A2 | Negative | Yes | No | No | No | NA | No |
| Vectren Utility Holdings, Inc. | A2 | Negative | Yes | No | No | No | NA | No |
| ALLETE, Inc. | A3 | Negative | Yes | No | No | No | NA | No |
| Xcel Energy Inc. | A3 | Negative | Yes | Yes | No | No | NA | No |
| Alliant Energy Corporation | Baa1 | Negative | Yes | No | No | No | NA | No |
| CenterPoint Energy, Inc. | Baa1 | Negative | Yes | Yes | No | No | NA | No |
| OGE Energy Corp. | Baa1 | Negative | Yes | No | No | No | NA | No |
| Sempra Energy | Baa1 | Negative | Yes | Yes | Yes | No | NA | No |
| WGL Holdings, Inc. | Baa1 | Negative | Yes | No | No | No | NA | No |
| Dominion Energy, Inc. | Baa2 | Negative | Yes | Yes | Yes | Yes | 11\% | No |
| Entergy Corporation | Baa2 | Negative | Yes | Yes | No | No | NA | No |
| PG\&E Corporation | Baa2 | Negative | Yes | No | No | No | NA | Yes |
| Cleco Corporate Holdings LLC | Baa3 | RUR-D | Yes | No | No | No | NA | No |
| SCANA Corporation | Ba1 | Negative | Yes | No | No | No | NA | Yes |

[^11]Some of the more meaningful financial policy changes have included sizeable equity issuance commitments from companies including Duke Energy Inc. (Baa1 stable) and Entergy Corp. (Baa2 negative). Other companies have issued equity and are selling assets to further reduce debt, such as The Southern Company (Baa2 stable), Dominion Energy, Inc. (Baa2 negative) and Sempra Energy (Baa1 negative).

While such efforts will ease the deterioration in key financial ratios, it could be more than 12 months before sector-wide financial metrics improve, because of continued capital spending plans and increasing dividends.

Carbon transition provides moderate risk and investment opportunity
Regulated utilities generally have extensive experience handling increasingly stringent environmental regulations and posses a strong ability to recover the related costs under well-defined regulatory frameworks and oversight.

The requirements involved in transitioning the industry's existing asset base to a lower carbon footprint provide utilities with ample opportunity to add value to rate base by replacing old, depreciated infrastructure. Such investments are typically welcomed by regulatory commissions and local politicians, which then provide the utilities with credit-supportive cost recovery. The increased investment also bolsters earnings growth, which is attractive to equity investors.

However, raising utility rates to mitigate environmental risks or meet air pollution standards can be politically sensitive. Furthermore, increases could encourage distributed generation, such as rooftop solar, because higher utility rates would make alternative sources more cost competitive. New investment could also reduce sales volumes because of the energy efficiencies provided by newer technology. Such developments could lead to a shift in market fundamentals, creating additional risks for regulated utilities, especially those dependent on volume-based charges to cover fixed expenses.

## What could change our outlook

The outlook could return to stable if we expect the sector's FFO to debt ratio to stabilize, even if that is at relatively lower levels of around $16 \%$. This could happen in 2019 following the significant equity issuances in 2018 and if financial policies change to include a greater mix of equity funding of free cash flow deficits.

A positive outlook could be considered if we expect a recovery in key cash flow metrics where consolidated cash flow improves the ratio of consolidated FFO to debt, indicating a return to the $17 \%-19 \%$ range.

## Moody's related publications

» 2019 outlook shifts to negative due to weaker cash flows, continued high leverage June 2018
» Tax Reform is Credit Negative for Regulated Utilities Sector, but Impact Varies by Company January 2018
» Renewable generation transition unlikely to create significant stranded asset risk November 2018
» Coal, nuclear plant closures continue CO2 decline but power market impact muted June 2018
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## Moody's

INVESTORS SERVICE
$6 \quad 8$ November 2018

## OUTLOOK

18 June 2018

## Rate this Research

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## Regulated utilities - US

## 2019 outlook shifts to negative due to weaker cash flows, continued high leverage

> Our negative outlook indicates our expectations for the fundamental business conditions driving the US regulated utility industry over the next 12-18 months.

The outlook for the US regulated utility sector has changed to negative from stable, reflecting increased financial risk due to lower cash flow and holding company leverage at its highest level since 2008. These factors will reduce the ratio of funds from operations (FFO) to debt by up to 200 basis points over the next 12-18 months.
» Cash flow will decline due to a lower contribution from deferred taxes. The combination of the loss of bonus depreciation and a lower tax rate as a result of the Tax Cuts \& Jobs Act (TCJA) means that utilities and their holding companies will lose some of the cash flow contribution from deferred taxes. Since 2010, deferred taxes have contributed around $14 \%$ of consolidated FFO, but we see this falling to around $8 \%$ through 2019. This will drive down the consolidated ratio of FFO to debt, for a peer group of 42 utility holding companies, from $17 \%$ toward $15 \%$ over the outlook period.
» Regulatory and management responses may not improve financials until 2020. Some state regulatory commissions have issued credit-supportive rate orders to offset reduced cash flow because of tax reform, and several holding companies are executing plans to strengthen their balance sheets. But it could take longer than 12-18 months before sector-wide financial metrics improve.
» High leverage will persist due to growing capital spending and rising dividends. For our peer group, consolidated debt to EBITDA of 5.1 x in 2017 was at a 10-year high, and a consolidated debt to equity ratio of $1.5 \times$ was at its highest level since 2008. These leverage metrics will remain elevated given higher capital spending in 2018 and 2019, rising dividends and a continued heavy reliance on debt financing.
» What could change our outlook The outlook could return to stable if we expect the sector's financial profile to stabilize, even if that is at today's lower levels. A positive outlook could be considered if we expect a recovery in key cash flow metrics where consolidated cash flow starts to improve by roughly $15 \%-20 \%$ or the ratio of consolidated FFO to debt indicates a return to the $17 \%-19 \%$ range. Underpinning each of these scenarios is a supportive regulatory environment across most US jurisdictions.

## Cash flow will decline due to a lower contribution from deferred taxes

The combination of a lower tax rate and the loss of bonus depreciation as a result of the federal Tax Cuts \& Jobs Act (TCJA) in December 2017 means that utilities and their holding companies will lose some of the cash flow contribution from deferred taxes on an ongoing basis, as shown in Exhibit 1.

For nearly a decade, bonus depreciation has created large timing differences between the book and tax amounts that utility holding companies report and pay as tax expense, and has resulted in a very low cash tax payment rate for the sector. Consequently, virtually all of the revenue that utilities have collected from customers to cover tax expense has been retained by the company as deferred tax liabilities, rather than paid to the Internal Revenue Service in any given year. These deferred taxes have boosted cash flow measures-1 significantly, accounting for roughly $14 \%$ of consolidated FFO, on average, since 2010.

Now, with the reduction in the corporate tax rate to $21 \%$ from $35 \%$, utilities will collect less revenue from customers (since their federal tax expense is lower) and retain less cash via deferred taxes. As a result, the deferred-tax contribution to consolidated FFO will fall to around $8 \%$ through 2019, from an average of $14 \%$ since 2010, based on our financial forecast using a peer group of 42 regulated utility holding companies with 10 years of historical data (see Appendix A for a listing of holding company peers and Appendix D for a description of our key forecast assumptions). We also see the same trend for a peer group of 102 utility operating companies with 10 years of historical data. This decline will drive consolidated FFO to debt metrics down toward $15 \%$ from $17 \%$ and operating company FFO to debt to $20 \%$ from $24 \%$ over the next 12-18 months. See Appendix B for a list of the 102 operating companies.

Exhibit 1
Consolidated FFO to debt will decline as a result of lower deferred taxes


Key assumption: Cash tax rates of 0\% in 2018 and 2019, 5\% in 2020, 10\% in 2021 and 15\% in 2022
Source: Moody's Investors Service

Because outlooks represent our forward-looking view on business conditions that factor into our ratings, a negative (positive) outlook suggests that negative (positive) rating actions are more likely on average. However, the industry outlook does not represent a sum of upgrades, downgrades or ratings under review, or an average of the rating outlooks of issuers in the industry, but rather our assessment of the main direction of business fundamentals within the overall industry.

The loss of bonus depreciation means that most companies will start paying cash tax earlier than under the previous law. Under the TCJA, utilities can claim less in depreciation expense for tax purposes and will have higher taxable income. Notwithstanding the change in law, we still expect holding companies to pay little or no cash tax in 2018 and 2019 because most have significant accumulated net operating losses driven by past claims of bonus depreciation, production tax credits from renewable generation or other tax offsets.

Lowering the tax rate also means that utilities will have over-collected for tax expenses in the past because they charged for future tax expense assuming a $35 \%$ tax rate. As utilities refund the excess collection to customers, cash flow will be reduced, with the decline likely spread over 20 years or more.

## Regulatory and management responses may not improve financials until 2020

Regulatory commissions and utility management teams are taking important first steps in addressing increased financial risk, but we believe that it will take longer than 12-18 months for the majority of the sector to show any material financial improvement from such efforts.

There are two principal approaches for a utility seeking to take mitigating action against rising financial risk. The first option is to pursue financial relief from regulators, which we see most companies doing across the industry in response to tax reform. The second is "selfhelp," where management teams alter financial policies to improve cash flow or their balance sheet. These efforts could include cutting operating or capital costs, issuing equity, reducing debt, selling non-core assets or slowing dividend growth. Such strategies were popular during the early 2000s period known as "back to basics," when many companies shed unregulated and international assets, reduced debt and focused on strengthening core regulatory relationships.

## Regulation addressing tax reform

So far, we have seen credit positive developments in some states in response to tax reform, described in the box below. Most of these measures are positive because they provide incremental cash flow that will be used to replace some of the cash lost due to tax reform.

Some regulatory commissions have allowed early tax reform relief
In Florida, the Florida Public Service Commission allowed several of the state's utilities including Florida Power \& Light Company (A1 stable), Duke Energy Florida, LLC (A3 stable) and Tampa Electric Company (A3 stable) to use the bulk of customer refunds resulting from tax reform changes to offset rate increases for power restoration costs associated with the utilities' response to Hurricane Irma. Duke Energy Florida was also permitted to use a portion of the savings to accelerate the depreciation of existing coal plants.

In April, the Georgia Public Service Commission (GPSC) approved a tax reform settlement agreement allowing Georgia Power Company (A3 negative) to increase its authorized retail equity ratio, currently around $51 \%$, to the utility's actual equity capitalization percentage or $55 \%$ (whichever is lower) until its next rate case filing, scheduled to be filed 1 July 2019.

In May, the Alabama Public Service Commission approved two supportive rate proposal requests by Alabama Power Company (A1 negative), including 1) a plan designed to improve the company's balance sheet and credit quality over time by gradually increasing its equity ratio to $55 \%$ by 2025 and 2) allowing up to $\$ 30$ million of excess deferred tax liability deferrals to offset under-recovered fuel costs.

In Indiana, Northern Indiana Public Service Company (Baa1 stable) has reached a gas rate settlement that, if approved by the Indiana Utility Regulatory Commission, would defer the cash outflows associated with unprotected deferred tax liabilities until 2020.

While we expect very supportive regulatory outcomes in states such as Florida, Georgia and Alabama-three of the most creditsupportive regulatory environments in the US—other states will likely have more moderate allowances for increased rates and cash flow recovery in regard to tax reform. So far, many state commissions have provided for the $21 \%$ tax rate to be implemented into rates in 2018, but have said they will address the return of excess deferred tax liabilities to customers at a later date-under a separate proceeding or at the time of a utility's next general rate case. This adds a degree of uncertainty to the ultimate timing of any cash flow impact on the sector.

## Management efforts to address financial risk

Many companies are executing plans to strengthen their balance sheets in the face of increased financial risk, including incremental equity issuances beyond their pre-tax reform plans, selling assets or modest capex reductions. Some of these actions are defensive measures brought about by tax reform, while others are reactions to developments such as funding acquisitions, regulatory and political uncertainties, large capital programs or natural disasters. Other companies, although faced with negative credit trends, are making no material changes to financial policies.

Exhibit 2 shows a list of selected holding companies with a negative outlook or ratings under review for downgrade, as well as their planned responses to deal with heightened financial risks or other negative credit conditions.

Exhibit 2
Management teams are pursuing different avenues to relieve financial and credit risk
Holding companies with a negative outlook and under review for downgrade (RUR-D) as of 18 June 2018

| Company | Rating | Outlook | Pursuing Regulatory Relief for Tax Reform | Incremental Equity Issuance | Selling Assets | Incremental Capex Reduction | \% of Annual Capex Reduced | Dividend Reduction |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLETE, Inc. | A3 | Negative | Yes | No | No | No | NA | No |
| Consolidated Edison, Inc. | A3 | Negative | Yes | No | No | No | NA | No |
| Edison International | A3 | Negative | Yes | No | No | No | NA | No |
| Integrys Holding, Inc. | A3 | RUR-D | Yes | No | No | No | NA | No |
| OGE Energy Corp. | A3 | Negative | Yes | No | No | No | NA | No |
| WEC energy Group, Inc. | A3 | RUR-D | Yes | No | No | No | NA | No |
| WGL Holdings, Inc. | A3 | Negative | Yes | No | No | No | NA | No |
| Alliant Energy Corporation | Baa1 | Negative | Yes | No | No | No | NA | No |
| CenterPoint Energy, Inc. | Baa1 | Negative | Yes | Yes | No | No | NA | No |
| Duke Energy Corporation | Baa1 | Negative | Yes | Yes | No | Yes | 2\% | No |
| PG\&E Corporation | Baa1 | Negative | Yes | No | No | No | NA | Yes |
| Sempra Energy | Baa1 | Negative | Yes | Yes | Yes | No | NA | No |
| Dominion Energy, Inc. | Baa2 | Negative | Yes | Yes | Yes | Yes | 11\% | No |
| Entergy Corporation | Baa2 | Negative | Yes | Yes | No | No | NA | No |
| Southern Company (The) | Baa2 | Negative | Yes | Yes | Yes | No | NA | No |
| Cleco Corporate Holdings LLC | Baa3 | RUR-D | Yes | No | No | No | NA | No |
| Emera Inc. | Baa3 | Negative | Yes | Yes | No | No | NA | No |
| SCANA Corporation | Ba1 | RUR-D | Yes | No | No | No | NA | No |

[^12]
## High leverage will persist because of significant capital spending and rising dividends

With roughly $\$ 600$ billion of adjusted debt at year-end 2017, our peer group of 42 utility holding companies are exhibiting a 10-year high consolidated ratio of debt to EBITDA (5.1x in 2017) and the highest consolidated debt to equity ratio (1.5x in 2017) since 2008, the height of the financial crisis. As shown in Exhibit 3, these leverage ratios will remain elevated amid higher capital spending in 2018 and in 2019, rising dividends, and a continued heavy reliance on debt financing for negative free cash flow.

Exhibit 3
The ratio of debt to EBITDA for utility holding companies will likely remain at 10-year highs


Source: Moody's Investors Service
Because of the lower tax rate, deferred tax liabilities were reduced, which negatively impacts our adjusted capitalization ratios. The deferred tax revaluation has increased the adjusted debt to capitalization ratio to 54\% in 2017, from 49\% in 2016, since it reduces the amount of total capitalization (debt + equity + deferred taxes) and reclassifies the excess deferred tax liabilities as a long-term regulatory liability owed to customers.

As Exhibit 4 shows, leverage is expected to remain high compared with historical levels, despite a significant amount of equity being issued in 2018. In 2018 we made a simplifying assumption that $\$ 20$ billion of equity would be issued, offsetting a similar amount of debt that would otherwise have been used to fund negative free cash flow. That assumption acknowledges that several companies have announced equity issuances in 2018, including Duke Energy Corporation (Baa1 negative), Dominion Energy, Inc. (Baa2 negative) and Entergy Corporation (Baa2 negative). Without this equity, the ratio of debt to capitalization would have been 55\% through 2022 and debt to equity would have been $1.5 x$, trending to $1.6 x$ in 2022.

Exhibit 4
Despite equity issuance in 2018, leverage metrics will remain much higher than historical levels
Debt to Cap. (\%) and Debt to Equity (x)


Holding company leverage has been increasing in recent years due to factors such as highly levered mergers and acquisitions, investments in non-regulated activities including renewable energy portfolios and midstream ventures, and using holding company debt as a source for equity infusions into operating subsidiaries. We do not incorporate unregulated investment into our forecast scenarios, but we still see increasing debt levels because of high capital investments and rising dividends.

## Capital spending is likely to increase

Utility companies continue to spend significant capital on their rate base through smart-grid investments, system resilience measures and carbon transition efforts, including renewable generation assets. This is likely to keep spending levels high for the next several years. A trend of higher capital spending could also ensue if companies see the revenue reduction from tax reform, and the consequent reduction in customer bills, as an opportunity to make additional capital investments that could be recovered in rates without increasing customer bills above their pre-tax reform levels.

While many companies are estimating a steady decline in capital spending after 2018, our base-case projections assume that their capital spending will continue to increase, at about 5.0\% each year, compared with a 2012-2017 compound annual growth rate (CAGR) of $5.7 \%$.

As Exhibit 5 shows, while companies often project a downward trajectory in capital spending, the level of capital actually deployed frequently exceeds projections by a wide margin. In fact, for 25 holding companies that have reported 3-year capex projections since 2009 (see Appendix C for a list of companies), aggregate capital spending has always increased despite projections that usually predict a declining trend.

Exhibit 5
Utility capital spending is often projected to decline, but has actually grown annually since 2009 Annual 3 -year capex projections for 25 regulated utility holding companies


Source: SPGMI

## Dividends will continue to rise

As shown in Exhibit 6, we also expect that dividends will continue to increase, consistent with 2018 earnings call guidance indicating that payout policies are either unchanged or growing. In our base case forecast, we assume dividends increase at $8 \%$ year-over-year, which is the same growth rate as shown by net income.

Exhibit 6
The 10-year trend of increasing overall dividends is likely to continue through 2022
Actual dividends/net income (dark green/blue) and projected dividends/net income (light green/blue)


Source: Moody's Investors Service

## What could change our outlook

## Stable outlook

The outlook could return to stable if we expect that the sector's financial profile will stabilize at today's lower levels, with consolidated FFO to debt metrics remaining steady. Exhibit 7 shows such stability could happen as early as 2019, with both FFO to debt and retained cash flow (RCF) to debt remaining between 15\%-16\% and 11\%-12\%, respectively, through year-end 2020.

Exhibit 7
A stable financial trend could emerge in 2019-2020 if cash flow growth keeps pace with debt


Key assumption: Cash tax rates of 0\% in 2018 and 2019, 5\% in 2020, 10\% in 2021 and 15\% in 2022
Source: Moody's Investors Service
We ran alternative scenarios to our base case forecast, including an upside case that assumes an improved financial performance by utilities and a downside case that assumes additional financial challenges.

## Positive outlook

A positive outlook would be possible if we expect a recovery in key cash flow metrics, such as consolidated FFO to debt returning to the $17 \%-19 \%$ range. This is the case in our upside projection scenario, which reflects a greater use of equity funding of negative free cash flow and very strong recovery provisions allowed by regulators. In Exhibit 8, we assumed a 5\% annual decline in capital spending after 2019, simulating the downward trend in industry-reported projections.

Exhibit 8
The sector outlook could change to positive if FFO to debt rebounds as projected in our upside case Actual historical FFO to debt (solid line) and as-projected in our upside case (dotted line)


Source: Moody's Investors Service
Most state regulatory environments remain steadily supportive of credit
The underpinning of the sector outlook potentially returning to stable or changing to positive is a supportive regulatory environment. Exhibit 9 shows that, even today, most state jurisdictions remain predictably supportive of utility credit (grey), while some states have regulatory or legislative developments that could have positive (green), negative (red) or uncertain (yellow) impacts on utility credit.

Exhibit 9
Regulatory developments in most states continue to be stable and supportive of credit


[^13]
## Appendix A - Holding company peer group

Exhibits 10 and 11 list the 42 regulated utility holding companies from which financial figures were derived by aggregating the annual data from 2007-2017 and applying key assumptions (see Appendix D) to drive our forecast scenarios. These companies were selected based on having ten years of historical data.

Exhibit 10
Companies 1-22 of 42 holding companies, sorted by highest to lowest consolidated CFO / Debt \$ in millions, as of the last twelve months available

| Issuer | Rating and Outlook | CFO |  | Total Debt |  | $\begin{gathered} \text { CFO / Debt } \\ \hline 28 \% \end{gathered}$ | Equity |  | Capex |  | Dividends |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PG\&E Corporation | Baa1 Negative | \$ | 5,908 | \$ | 21,352 |  | \$ | 19,576 | \$ | 5,900 | \$ | 766 |
| ALLETE, Inc. | A3 Negative | \$ | 465 | \$ | 1,747 | 27\% | \$ | 2,088 | \$ | 275 | \$ | 111 |
| OGE Energy Corp. | A3 Negative | \$ | 851 | \$ | 3,346 | 25\% | \$ | 3,800 | \$ | 728 | \$ | 254 |
| Edison International | A3 Negative | \$ | 3,749 | \$ | 15,920 | 24\% | \$ | 12,692 | \$ | 4,072 | \$ | 790 |
| Vectren Utility Holdings, Inc. | A2 Stable | \$ | 419 | \$ | 1,816 | 23\% | \$ | 1,766 | \$ | 569 | \$ | 125 |
| Ameren Corporation | Baa1 Stable | \$ | 2,040 | \$ | 9,477 | 22\% | \$ | 7,230 | \$ | 2,264 | \$ | 441 |
| Pinnacle West Capital Corporation | A3 Stable | \$ | 1,205 | \$ | 5,661 | 21\% | \$ | 5,005 | \$ | 1,439 | \$ | 295 |
| WEC Energy Group, Inc. | A3 Rating(s) Under Review | \$ | 2,292 | \$ | 10,809 | 21\% | \$ | 10,067 | \$ | 2,080 | \$ | 679 |
| Public Service Enterprise Group Incorporated | Baa1 Stable | \$ | 3,053 | \$ | 14,503 | 21\% | \$ | 14,006 | \$ | 4,049 | \$ | 879 |
| NextEra Energy, Inc. | Baa1 Stable | \$ | 6,437 | \$ | 31,715 | 20\% | \$ | 33,116 | \$ | 9,035 | \$ | 2,040 |
| IDACORP, Inc. | Baa1 Stable | \$ | 440 | \$ | 2,178 | 20\% | \$ | 2,267 | \$ | 281 | \$ | 113 |
| Exelon Corporation | Baa2 Stable | \$ | 8,073 | \$ | 40,215 | 20\% | \$ | 30,241 | \$ | 7,612 | \$ | 1,274 |
| WGL Holdings, Inc. | A3 Negative | \$ | 505 | \$ | 2,683 | 19\% | \$ | 1,733 | \$ | 466 | \$ | 105 |
| CMS Energy Corporation | Baa1 Stable | \$ | 1,782 | \$ | 9,930 | 18\% | \$ | 4,535 | \$ | 1,739 | \$ | 382 |
| CenterPoint Energy, Inc. | Baa1 Negative | \$ | 1,635 | \$ | 9,253 | 18\% | \$ | 4,857 | \$ | 1,485 | \$ | 466 |
| Evergy, Inc. | Baa2 Stable | \$ | 879 | \$ | 4,980 | 18\% | \$ | 4,920 | \$ | 595 | \$ | 257 |
| DTE Energy Company | Baa1 Stable | \$ | 2,414 | \$ | 13,894 | 17\% | \$ | 10,064 | \$ | 2,266 | \$ | 659 |
| American Electric Power Company, Inc. | Baa1 Stable | \$ | 4,413 | \$ | 25,446 | 17\% | \$ | 18,391 | \$ | 6,505 | \$ | 1,207 |
| Consolidated Edison, Inc. | A3 Negative | \$ | 3,261 | \$ | 18,992 | 17\% | \$ | 15,514 | \$ | 3,701 | \$ | 814 |
| Pepco Holdings, LLC | Baa2 Stable | \$ | 1,068 | \$ | 6,267 | 17\% | \$ | 9,488 | \$ | 1,367 | \$ | 313 |
| PNM Resources, Inc. | Baa3 Positive | \$ | 493 | \$ | 3,048 | 16\% | \$ | 1,689 | \$ | 524 | \$ | 80 |
| Puget Energy, Inc. | Baa3 Stable | \$ | 974 | \$ | 6,066 | 16\% | \$ | 3,649 | \$ | 1,087 | \$ | 153 |

Source: Moody's Investors Service

## Appendix A (continued) - Holding company peer group

Exhibit 11
Companies 23-42 of 42 holding companies, sorted by highest to lowest consolidated CFO / Debt \$ in millions, as of the last twelve months available

| Issuer | Rating and Outlook | CFO |  | Total Debt |  | $\frac{\text { CFO / Debt }}{} \frac{16 \%}{}$ | Equity |  | Capex |  | Dividends |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hawaiian Electric Industries, Inc. | WR Stable | \$ | 418 | \$ | 2,614 |  | \$ | 2,117 | \$ | 546 | \$ | 137 |
| Berkshire Hathaway Energy Company | A3 Stable | \$ | 6,287 | \$ | 42,392 | 15\% | \$ | 28,667 | \$ | 4,886 | \$ | - |
| TECO Energy, Inc. | Baa2 Stable | \$ | 624 | \$ | 4,276 | 15\% | \$ | 2,879 | \$ | 709 | \$ | - |
| Black Hills Corporation | Baa2 Stable | \$ | 483 | \$ | 3,331 | 15\% | \$ | 1,871 | \$ | 338 | \$ | 101 |
| Alliant Energy Corporation | Baa1 Negative | \$ | 873 | \$ | 6,036 | 14\% | \$ | 4,217 | \$ | 1,520 | \$ | 284 |
| Entergy Corporation | Baa2 Negative | \$ | 2,909 | \$ | 20,475 | 14\% | \$ | 7,806 | \$ | 3,940 | \$ | 634 |
| Spire Inc. | Baa2 Stable | \$ | 400 | \$ | 2,872 | 14\% | \$ | 2,138 | \$ | 474 | \$ | 102 |
| Southern Company (The) | Baa2 Negative | \$ | 7,220 | \$ | 52,269 | 14\% | \$ | 26,339 | \$ | 9,251 | \$ | 2,505 |
| SCANA Corporation | Ba1 Rating(s) Under Review | \$ | 956 | \$ | 7,189 | 13\% | \$ | 5,305 | \$ | 1,114 | \$ | 349 |
| PPL Corporation | Baa2 Stable | \$ | 2,990 | \$ | 22,682 | 13\% | \$ | 11,409 | \$ | 3,287 | \$ | 1,098 |
| Sempra Energy | Baa1 Negative | \$ | 3,627 | \$ | 28,450 | 13\% | \$ | 15,532 | \$ | 3,994 | \$ | 904 |
| Duke Energy Corporation | Baa1 Negative | \$ | 6,849 | \$ | 55,677 | 12\% | \$ | 41,554 | \$ | 8,043 | \$ | 2,455 |
| Eversource Energy | Baa1 Stable | \$ | 1,906 | \$ | 15,542 | 12\% | \$ | 11,219 | \$ | 2,440 | \$ | 615 |
| Duquesne Light Holdings, Inc. | Baa3 Stable | \$ | 318 | \$ | 2,596 | 12\% | \$ | 1,078 | \$ | 300 | \$ | 103 |
| Dominion Energy, Inc. | Baa2 Negative | \$ | 4,329 | \$ | 38,692 | 11\% | \$ | 18,857 | \$ | 5,436 | \$ | 2,050 |
| NiSource Inc. | Baa2 Stable | \$ | 1,008 | \$ | 9,429 | 11\% | \$ | 4,435 | \$ | 1,791 | \$ | 238 |
| FirstEnergy Corp. | Baa3 Stable | \$ | 2,247 | \$ | 22,839 | 10\% | \$ | 8,470 | \$ | 3,002 | \$ | 672 |
| Cleco Corporate Holdings LLC | Baa3 Rating(s) Under Review | \$ | 287 | \$ | 2,929 | 10\% | \$ | 2,070 | \$ | 252 | \$ | 75 |
| DPL Inc. | Ba2 Positive | \$ | 157 | \$ | 1,692 | 9\% | \$ | (536) | \$ | 107 | \$ | - |
| IPALCO Enterprises, Inc. | Baa3 Stable | \$ | 253 | \$ | 2,747 | 9\% | \$ | 564 | \$ | 179 | \$ | 107 |

Source: Moody's Investors Service

## Appendix B - Operating company peer group

Exhibits 12-15 list 102 operating companies that were analyzed as part of our financial comparisons. These companies were selected based on having ten years of historical data. Our base case scenario shows the aggregate cash flow to debt ratios of these companies dropping by 400 basis points over the next 12-18 months.

Exhibit 12
Companies 1-30 of 102 operating companies, sorted by highest to lowest CFO / Debt
\$ in millions, as of the last twelve months available

| Issuer | Rating and Outlook | CFO |  | Total Debt |  | CFO / Debt |  | Capex | Dividends |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Metropolitan Edison Company | A3 Stable | \$ | 458 | \$ | 1,060 | 43\% | \$ | 152 | \$ | 80 |
| Atmos Energy Corporation | A2 Stable | \$ | 1,095 | \$ | 3,371 | 32\% | \$ | 1,300 | \$ | 203 |
| Southern California Gas Company | A1 Stable | \$ | 1,299 | \$ | 4,111 | 32\% | \$ | 1,433 | \$ | 1 |
| Baltimore Gas and Electric Company | A3 Stable | \$ | 945 | \$ | 3,029 | 31\% | \$ | 921 | \$ | 199 |
| Pennsylvania Power Company | Baa1 Stable | \$ | 64 | \$ | 217 | 30\% | \$ | 51 | \$ | 20 |
| Gulf Power Company | A2 Stable | \$ | 420 | \$ | 1,420 | 30\% | \$ | 235 | \$ | 175 |
| Tampa Electric Company | A3 Stable | \$ | 744 | \$ | 2,530 | 29\% | \$ | 660 | \$ | 324 |
| Duquesne Light Company | A3 Stable | \$ | 387 | \$ | 1,321 | 29\% | \$ | 282 | \$ | 90 |
| Madison Gas and Electric Company | A1 Stable | \$ | 136 | \$ | 473 | 29\% | \$ | 131 | \$ | 32 |
| Spire Alabama Inc. | A2 Stable | \$ | 136 | \$ | 476 | 29\% | \$ | 121 | \$ | 32 |
| Wisconsin Public Service Corporation | A2 Stable | \$ | 414 | \$ | 1,465 | 28\% | \$ | 363 | \$ | 120 |
| Kentucky Utilities Co. | A3 Stable | \$ | 690 | \$ | 2,460 | 28\% | \$ | 496 | \$ | 235 |
| Pacific Gas \& Electric Company | A3 Negative | \$ | 5,860 | \$ | 21,051 | 28\% | \$ | 5,931 | \$ | 542 |
| Florida Power \& Light Company | A1 Stable | \$ | 3,764 | \$ | 13,562 | 28\% | \$ | 4,728 | \$ | 1,050 |
| Consumers Energy Company | (P)A2 Stable | \$ | 1,865 | \$ | 6,734 | 28\% | \$ | 1,702 | \$ | 494 |
| Indiana Gas Company, Inc. | A2 Stable | \$ | 159 | \$ | 574 | 28\% | \$ | 209 | \$ | - |
| Tucson Electric Power Company | A3 Stable | \$ | 435 | \$ | 1,596 | 27\% | \$ | 401 | \$ | 70 |
| Southern California Edison Company | A2 Negative | \$ | 3,777 | \$ | 13,937 | 27\% | \$ | 3,981 | \$ | 657 |
| Puget Sound Energy, Inc. | Baa1 Stable | \$ | 1,120 | \$ | 4,136 | 27\% | \$ | 1,036 | \$ | 262 |
| Northern States Power Company (Minnesota) | A2 Stable | \$ | 1,425 | \$ | 5,296 | 27\% | \$ | 920 | \$ | 516 |
| New Jersey Natural Gas Company | Aa2 Negative | \$ | 205 | \$ | 764 | 27\% | \$ | 185 | \$ | 68 |
| Louisville Gas \& Electric Company | A3 Stable | \$ | 529 | \$ | 2,021 | 26\% | \$ | 527 | \$ | 139 |
| PPL Electric Utilities Corporation | A3 Stable | \$ | 937 | \$ | 3,583 | 26\% | \$ | 1,224 | \$ | 332 |
| Entergy New Orleans, Inc. | Ba1 Stable | \$ | 139 | \$ | 533 | 26\% | \$ | 130 | \$ | 69 |
| Ohio Power Company | A2 Stable | \$ | 655 | \$ | 2,539 | 26\% | \$ | 634 | \$ | 178 |
| MidAmerican Energy Company | A1 Stable | \$ | 1,391 | \$ | 5,529 | 25\% | \$ | 1,887 | \$ | - |
| San Diego Gas \& Electric Company | A1 Negative | \$ | 1,566 | \$ | 6,246 | 25\% | \$ | 1,613 | \$ | 275 |
| Oklahoma Gas \& Electric Company | A1 Negative | \$ | 783 | \$ | 3,121 | 25\% | \$ | 727 | \$ | 105 |
| Southwestern Public Service Company | Baa1 Negative | \$ | 495 | \$ | 1,988 | 25\% | \$ | 555 | \$ | 105 |
| Central Hudson Gas \& Electric Corporation | A2 Stable | \$ | 156 | \$ | 636 | 24\% | \$ | 171 | \$ | 9 |

[^14]Exhibit 13
Companies 31-60 of 102 operating companies, sorted by highest to lowest CFO / Debt
\$ in millions, as of the last twelve months available

| Issuer | Rating and Outlook | CFO |  | Total Debt |  | CFO / Debt$24 \%$ | Capex |  | Dividends |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Northern Illinois Gas Company | A2 Stable | \$ | 284 | \$ | 1,205 |  | \$ | 601 | \$ | 70 |
| Questar Gas Company | A2 Negative | \$ | 192 | \$ | 819 | 23\% | \$ | 231 | \$ | - |
| Arizona Public Service Company | A2 Stable | \$ | 1,229 | \$ | 5,280 | 23\% | \$ | 1,410 | \$ | 324 |
| Black Hills Power, Inc. | A3 Stable | \$ | 81 | \$ | 351 | 23\% | \$ | 75 | \$ | - |
| Public Service Company of Colorado | A3 Stable | \$ | 1,166 | \$ | 5,075 | 23\% | \$ | 1,593 | \$ | 336 |
| Alabama Power Company | A1 Negative | \$ | 1,883 | \$ | 8,204 | 23\% | \$ | 2,192 | \$ | 734 |
| Duke Energy Carolinas, LLC | A1 Stable | \$ | 2,510 | \$ | 10,995 | 23\% | \$ | 2,575 | \$ | 700 |
| Sierra Pacific Power Company | Baa1 Stable | \$ | 272 | \$ | 1,194 | 23\% | \$ | 193 | \$ | 43 |
| Connecticut Natural Gas Corporation | A3 Stable | \$ | 55 | \$ | 245 | 23\% | \$ | 64 | \$ | 7 |
| Avista Corp. | Baa1 Negative | \$ | 447 | \$ | 1,993 | 22\% | \$ | 407 | \$ | 94 |
| UGI Utilities, Inc. | A2 Stable | \$ | 256 | \$ | 1,144 | 22\% | \$ | 328 | \$ | 63 |
| Piedmont Natural Gas Company, Inc. | A2 Negative | \$ | 500 | \$ | 2,254 | 22\% | \$ | 559 | \$ | - |
| Union Electric Company | Baa1 Stable | \$ | 1,008 | \$ | 4,554 | 22\% | \$ | 883 | \$ | 355 |
| Rochester Gas \& Electric Corporation | A3 Stable | \$ | 237 | \$ | 1,077 | 22\% | \$ | 279 | \$ | - |
| Orange and Rockland Utilities, Inc. | A3 Negative | \$ | 224 | \$ | 1,019 | 22\% | \$ | 198 | \$ | 45 |
| Nevada Power Company | Baa1 Stable | \$ | 694 | \$ | 3,178 | 22\% | \$ | 283 | \$ | 473 |
| DTE Electric Company | A2 Stable | \$ | 1,639 | \$ | 7,513 | 22\% | \$ | 1,560 | \$ | 439 |
| Portland General Electric Company | A3 Stable | \$ | 603 | \$ | 2,766 | 22\% | \$ | 520 | \$ | 118 |
| Wisconsin Power and Light Company | A2 Negative | \$ | 456 | \$ | 2,098 | 22\% | \$ | 607 | \$ | 129 |
| Duke Energy Indiana, LLC. | A2 Stable | \$ | 926 | \$ | 4,279 | 22\% | \$ | 902 | \$ | 300 |
| PacifiCorp | A3 Stable | \$ | 1,586 | \$ | 7,337 | 22\% | \$ | 839 | \$ | 750 |
| PECO Energy Company | A2 Stable | \$ | 680 | \$ | 3,192 | 21\% | \$ | 756 | \$ | 507 |
| Duke Energy Kentucky, Inc. | Baa1 Stable | \$ | 103 | \$ | 487 | 21\% | \$ | 222 | \$ | - |
| Mississippi Power Company | Ba1 Positive | \$ | 453 | \$ | 2,153 | 21\% | \$ | 249 | \$ | (1) |
| Northern States Power Company (Wisconsin) | A2 Stable | \$ | 172 | \$ | 825 | 21\% | \$ | 220 | \$ | 69 |
| Westar Energy, Inc. | Baa1 Stable | \$ | 957 | \$ | 4,602 | 21\% | \$ | 778 | \$ | 228 |
| Otter Tail Power Company | A3 Stable | \$ | 125 | \$ | 603 | 21\% | \$ | 121 | \$ | 40 |
| Public Service Company of New Hampshire | A3 Stable | \$ | 287 | \$ | 1,393 | 21\% | \$ | 313 | \$ | 155 |
| Public Service Electric and Gas Company | A2 Stable | \$ | 1,829 | \$ | 8,914 | 21\% | \$ | 2,848 | \$ | - |
| United Illuminating Company | Baa1 Stable | \$ | 234 | \$ | 1,154 | 20\% | \$ | 167 | \$ | 125 |

[^15]
## Appendix B (continued) - Operating company peer group

Exhibit 14
Companies 61-90 of 102 operating companies, sorted by highest to lowest CFO / Debt
\$ in millions, as of the last twelve months available

| Issuer | Rating and Outlook | CFO |  | Total Debt |  | CFO / Debt$20 \%$ | Capex |  | Dividends |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Spire Missouri Inc. | A1 Stable | \$ | 267 | \$ | 1,329 |  | \$ | 294 | \$ | 14 |
| NSTAR Electric Company | A2 Stable | \$ | 696 | \$ | 3,489 | 20\% | \$ | 757 | \$ | 378 |
| Delmarva Power \& Light Company | Baa1 Stable | \$ | 324 | \$ | 1,624 | 20\% | \$ | 421 | \$ | 118 |
| Cleco Power LLC | A3 Stable | \$ | 305 | \$ | 1,574 | 19\% | \$ | 242 | \$ | 128 |
| CenterPoint Energy Houston Electric, LLC | A3 Stable | \$ | 985 | \$ | 5,102 | 19\% | \$ | 895 | \$ | 180 |
| Dayton Power \& Light Company | Baa3 Positive | \$ | 134 | \$ | 697 | 19\% | \$ | 91 | \$ | (96) |
| Virginia Electric and Power Company | A2 Stable | \$ | 2,562 | \$ | 13,409 | 19\% | \$ | 2,607 | \$ | 908 |
| Public Service Company of New Mexico | Baa2 Positive | \$ | 365 | \$ | 1,937 | 19\% | \$ | 324 | \$ | 61 |
| Washington Gas Light Company | A1 Negative | \$ | 279 | \$ | 1,487 | 19\% | \$ | 349 | \$ | 87 |
| Kansas City Power \& Light Company | Baa1 Stable | \$ | 674 | \$ | 3,592 | 19\% | \$ | 463 | \$ | 215 |
| Oncor Electric Delivery Company LLC | A2 Stable | \$ | 1,541 | \$ | 8,234 | 19\% | \$ | 1,678 | \$ | 151 |
| El Paso Electric Company | Baa1 Negative | \$ | 284 | \$ | 1,525 | 19\% | \$ | 242 | \$ | 54 |
| Southern Indiana Gas \& Electric Company | A2 Stable | \$ | 157 | \$ | 849 | 19\% | \$ | 154 | \$ | 55 |
| Appalachian Power Company | Baa1 Stable | \$ | 828 | \$ | 4,486 | 18\% | \$ | 828 | \$ | 130 |
| Georgia Power Company | A3 Negative | \$ | 2,180 | \$ | 11,808 | 18\% | \$ | 2,942 | \$ | 1,302 |
| Potomac Electric Power Company | Baa1 Stable | \$ | 502 | \$ | 2,717 | 18\% | \$ | 614 | \$ | 128 |
| Duke Energy Progress, LLC | A2 Stable | \$ | 1,489 | \$ | 8,329 | 18\% | \$ | 1,701 | \$ | 124 |
| Texas-New Mexico Power Company | A3 Stable | \$ | 93 | \$ | 524 | 18\% | \$ | 162 | \$ | 36 |
| Public Service Company of Oklahoma | A3 Negative | \$ | 286 | \$ | 1,606 | 18\% | \$ | 248 | \$ | 65 |
| Connecticut Light and Power Company | Baa1 Rating(s) Under Review | \$ | 703 | \$ | 3,977 | 18\% | \$ | 855 | \$ | 268 |
| Public Service Co. of North Carolina, Inc. | A3 Rating(s) Under Review | \$ | 131 | \$ | 740 | 18\% | \$ | 289 | \$ | 41 |
| Consolidated Edison Company of New York, Inc. | A2 Negative | \$ | 2,743 | \$ | 15,877 | 17\% | \$ | 3,190 | \$ | 808 |
| Hawaiian Electric Company, Inc. | Baa2 Stable | \$ | 340 | \$ | 2,007 | 17\% | \$ | 475 | \$ | 94 |
| DTE Gas Company | A2 Negative | \$ | 286 | \$ | 1,692 | 17\% | \$ | 434 | \$ | 106 |
| CenterPoint Energy Resources Corp. | Baa2 Stable | \$ | 492 | \$ | 2,918 | 17\% | \$ | 537 | \$ | 579 |
| Entergy Arkansas, Inc. | Baa1 Stable | \$ | 637 | \$ | 3,780 | 17\% | \$ | 798 | \$ | 16 |
| Northwest Natural Gas Company | A3 Negative | \$ | 183 | \$ | 1,093 | 17\% | \$ | 235 | \$ | 53 |
| Duke Energy Ohio, Inc. | Baa1 Positive | \$ | 418 | \$ | 2,502 | 17\% | \$ | 734 | \$ | 25 |
| Atlantic City Electric Company | Baa2 Positive | \$ | 219 | \$ | 1,338 | 16\% | \$ | 299 | \$ | 67 |
| Southwestern Electric Power Company | Baa2 Stable | \$ | 475 | \$ | 2,923 | 16\% | \$ | 472 | \$ | 116 |

Source: Moody's Investors Service

## Appendix B (continued) - Operating company peer group

Exhibit 15
Companies 91-102 of 102 operating companies, sorted by highest to lowest CFO / Debt
\$ in millions, as of the last twelve months available

| Issuer | Rating and Outlook |  | CFO | Total Debt | CFO / Debt | Capex | Dividends |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Idaho Power Company | A3 Stable | $\$$ | 386 | $\$$ | 2,418 | $16 \%$ | $\$$ | 274 |
| Entergy Mississippi, Inc. | Baa1 Stable | 115 |  |  |  |  |  |  |
| Entergy Texas, Inc. | Baa3 Stable | $\$$ | 239 | $\$$ | 1,513 | $16 \%$ | $\$$ | 412 |
| NorthWestern Corporation | Baa2 Stable | $\$$ | 257 | $\$$ | 1,627 | $16 \%$ | $\$$ | 369 |
| Wisconsin Electric Power Company | A2 Stable | $\$$ | 339 | $\$$ | 2,166 | $16 \%$ | $\$$ | 277 |
| Commonwealth Edison Company | A3 Stable | $\$$ | 861 | $\$$ | 5,665 | $15 \%$ | $\$$ | 685 |
| Berkshire Gas Company | A3 Positive | $\$$ | 1,436 | $\$$ | 9,489 | $15 \%$ | $\$$ | 2,163 |

[^16]Appendix C - Holding company capital spending peer group
The 25 holding companies incorporated into Exhibit 5 were selected based upon having 3-year publicly disclosed capital spending projections since in every year since 2009 and being a part of our larger 42 holding company peer group. Those companies are listed in Exhibit 16 below, sorted by rating category.

Exhibit 16
Capital spending for 25 holding companies has increased, in aggregate, year-over-year since 2016 (\$ millions)

|  |  | Capital Expenditures |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2016 |  | 2017 |  | LTM Mar 18 |  |
| Consolidated Edison, Inc. | A3 Negative | \$ | 3,898 | \$ | 3,703 | \$ | 3,701 |
| Edison International | A3 Negative | \$ | 3,790 | \$ | 3,879 | \$ | 4,072 |
| OGE Energy Corporation | A3 Negative | \$ | 660 | \$ | 810 | \$ | 728 |
| Pinnacle West Capital Corporation | A3 Stable | \$ | 1,289 | \$ | 1,424 | \$ | 1,439 |
| Xcel Energy, Inc. | A3 Stable | \$ | 3,225 | \$ | 3,238 | \$ | 3,363 |
| Alliant Energy Corporation | Baa1 Negative | \$ | 1,182 | \$ | 1,456 | \$ | 1,520 |
| Ameren Corporation | Baa1 Stable | \$ | 2,164 | \$ | 2,204 | \$ | 2,264 |
| American Electric Power Company, Inc. | Baa1 Stable | \$ | 5,039 | \$ | 5,945 | \$ | 6,505 |
| CenterPoint Energy, Inc. | Baa1 Negative | \$ | 1,423 | \$ | 1,435 | \$ | 1,485 |
| CMS Energy Corporation | Baa1 Stable | \$ | 1,689 | \$ | 1,682 | \$ | 1,739 |
| DTE Energy Company | Baa1 Stable | \$ | 2,082 | \$ | 2,294 | \$ | 2,266 |
| PG\&E Corporation | Baa1 Negative | \$ | 5,662 | \$ | 5,646 | \$ | 5,900 |
| Duke Energy Corporation | Baa1 Negative | \$ | 8,089 | \$ | 8,116 | \$ | 8,043 |
| Public Service Enterprise Group Inc. | Baa1 Stable | \$ | 4,098 | \$ | 4,058 | \$ | 4,049 |
| Sempra Energy | Baa1 Negative | \$ | 4,153 | \$ | 3,951 | \$ | 3,994 |
| Dominion Energy, Inc. | Baa2 Negative | \$ | 6,054 | \$ | 5,768 | \$ | 5,436 |
| Entergy Corporation | Baa2 Negative | \$ | 4,005 | \$ | 3,900 | \$ | 3,940 |
| Exelon Corporation | Baa2 Stable | \$ | 8,672 | \$ | 7,741 | \$ | 7,612 |
| Evergy, Inc. | Baa2 Stable | \$ | 626 | \$ | 591 | \$ | 595 |
| NiSource Inc. | Baa2 Stable | \$ | 1,517 | \$ | 1,733 | \$ | 1,791 |
| PPL Corporation | Baa2 Stable | \$ | 2,999 | \$ | 3,210 | \$ | 3,287 |
| Southern Company (The) | Baa2 Negative | \$ | 7,537 | \$ | 8,940 | \$ | 9,251 |
| FirstEnergy Corporation | Baa3 Stable | \$ | 3,253 | \$ | 3,117 | \$ | 3,002 |
| PNM Resources, Inc. | Baa3 Positive | \$ | 622 | \$ | 521 | \$ | 524 |
| SCANA Corporation | Ba1 Rating(s) Under Review | \$ | 1,566 | \$ | 1,229 | \$ | 1,114 |
| Group Total |  | \$ | 85,291 | \$ | 86,592 | \$ | 87,620 |

Source: Company 10K filings, Moody's standard adjustments

Appendix D-2018-2022 forecast assumptions

## Key Base Case assumptions

» Projected numbers are based on the consolidated financials of a fully regulated utility holding company
» "Forward test year" (e.g., 2019 net income is derived from 2018 rate base plus 2019 capex less 2019 depreciation less 2019 deferred tax liability (DTL), adjusted for normalization of excess DTLs returned to customers)
» $50 \%$ equity layer used for rate making purposes, as opposed to the holding company capital structure that is roughly 60/40 debt/ equity
» Cash tax rates: 2018-0\%, 2019-0\%, 2020-5\%, 2021-10\%, 2022-15\%
» Additional cash inflow from operations that exactly offsets the cash outflow due to normalized excess deferred tax liabilities returned to customers
» Capex - 5 year projected CAGR is $5.0 \%$ versus the 5 year historical CAGR of 5.7\%
» Dividend growth is set to match Net Income growth, which is roughly 8\% year-over-year
» $\$ 20$ billion of equity issuance in 2018 to reflect holdco efforts to strengthen their balance sheets
» Funding percentage of negative free cash flow is $88 / 12$ debt/equity; set to keep debt and equity CAGR equivalent at about 6\%

## Key differences in Upside Case assumptions

» $53 \%$ equity layer in rates
» Cash tax rates: 2018-0\%, 2019-0\%, 2020-3\%, 2021-5\%, 2022-10\%
» Regulators approve a cash inflow that is twice the size of the cash outflow due to normalized excess deferred tax liabilities returned to customers
» 2019 Capex is flat to 2018 and declines 5\% year-over-year thereafter
» Funding percentage of negative free cash flow is $60 / 40$ debt/equity (debt CAGR of $2 \%$, equity CAGR of $7 \%$ )

## Key differences in Downside Case assumptions

» $4 \%$ inflation on O\&M, Taxes and Other OpEx
» Regulators approve a cash inflow that is half the size of the cash outflow due to normalized excess deferred tax liabilities returned to customers
» 7\% Capex growth year-over-year
" Funding of negative free cash flow is 100\% debt (debt CAGR of 7.8\% vs. equity CAGR of 5.0\%)

## Moody's related publications

## Sector In-Depth:

» Offshore Wind is Ready for Prime Time 29 March 2018
» Tax Reform is Credit Negative for Regulated Utilities Sector, but Impact Varies by Company 24 January 2018
» Cross-Sector - US: FAQ on the Credit Impact of New Tax Law 24 January 2018
» Cross-Sector - US: Corporate Tax Cut is Credit Positive, While Effects of Other Provisions Vary by Sector 21 December 2017
» Regulated Electric \& Gas Utilities - US: Insulating Utilities from Parent Contagion Risk is Increasingly a Focus of Regulators 18 September 2017
» Renewable Energy - Global: Falling Cost of Renewables Reduces Risks to Paris Agreement Compliance 6 September 2017
» Renewable Energy - Global: Renewables Sector Risks Shift as Competition Reduces Reliance on Government Subsidy 6 September 2017

## Rating Methodologies:

» Regulated Electric and Gas Utilities 23 June 2017
» Unregulated Utilities and Unregulated Power Companies 17 May 2017
» Regulated Electric and Gas Networks 16 March 2017
» U.S. Electric Generation \& Transmission 15 April 2013
» Natural Gas Pipelines 6 November 2012

## Endnotes

1 Our cash flow analysis consists of three primary measures, including: cash flow from operations (CFO), funds from operations (FFO) and CFO before changes in working capital. For purposes of this report we reference FFO due to our forecast scenarios' focus on Net Income, Depreciation and Deferred Taxes (including regulatory liabilities associated with deferred taxes).
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## Georgia Power Company

# For Georgia Power, state regulators' approval of tax reform settlement is credit positive 

From Credit Outlook

Last Monday, the Georgia Public Service Commission (GPSC) approved a 6 March tax reform settlement agreement between Georgia Power Company (A3 negative) and the GPSC staff. The settlement agreement addresses the effects of US tax reform legislation enacted at the end of last year, outlining customer refunds because of the lower tax rate as well as the treatment of deferred liabilities associated with Georgia Power's excess accumulated deferred income taxes.

Importantly, the agreement allows Georgia Power to increase its authorized retail equity ratio, which is currently around $51 \%$, to the lower of the utility's actual common equity layer or $55 \%$, until its next rate case filing, a credit positive. Georgia Power's settlement agreement and the increased authorized equity ratio also signal the continued creditsupportive regulatory environment in Georgia and the constructive relationship the utility has with the GPSC.

The tax reform legislation is overall credit negative for US regulated utilities because the lower $21 \%$ statutory tax rate reduces cash collected from customers, while the loss of bonus depreciation reduces tax deferrals, all else being equal. As a result, many utilities face a revenue reduction stemming from potential customer refunds and have been working with their state regulators to pursue regulatory offsets to mitigate the negative cash flow, including changes to their authorized equity layer.

Under Georgia Power's settlement agreement, the utility will issue customer refunds totaling \$330 million, including \$131 million in October 2018, \$96 million in June 2019 and \$103 million in February 2020. Furthermore, Georgia Power will defer as a regulatory liability a reduction in revenue related to the lower state tax rate in Georgia, as well as the full benefit of approximately $\$ 700$ million in federal and state excess accumulated deferred income taxes. The amortization of these regulatory liabilities is likely to be addressed in the utility's next base rate case, which is currently scheduled to be filed by 1 July 2019. In the event that there is no rate case filing in 2019, Georgia Power's customers will be given an additional \$185 million in annual bill credits, with any incremental federal income tax savings deferred as a regulatory liability until the next eventual rate case.

Georgia Power is a regulated vertically integrated utility and the largest subsidiary of The Southern Company (Baa2 negative), providing electricity to retail customers in Georgia and to wholesale customers in the Southeast. Georgia Power serves more than 2.4 million customers and has approximately 15,274 megawatts of generating capacity.
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| Americas | $1-212-553-1653$ |
| :--- | ---: |
| Asia Pacific | $852-3551-3077$ |
| Japan | $81-3-5408-4100$ |
| EMEA | $44-20-7772-5454$ |

## Moody's

INVESTORS SERVICE
$3 \quad 9$ April 2018

## CREDIT OPINION

1 October 2018

## Update

## Rate this Research

RATINGS
Alabama Power Company

| Domicile | Birmingham, Alabama, <br> United States |
| :--- | :--- |
| Long Term Rating | A1 |
| Type | LT Issuer Rating |
| Outlook | Stable |

Please see the ratings section at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

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## Alabama Power Company

## Update following affirmation of rating, stable outlook

## Summary

Alabama Power's credit profile reflects the utility's credit supportive regulatory environment in Alabama, its timely cost recovery provisions, and a solid financial profile that is well positioned for its credit quality. Our view of Alabama Power's credit also considers the utility's comparatively low risk business profile as one of the few major vertically integrated electric utilities in the Southeast without the need for significant new baseload generation over the next several years, although it is adding some renewables.

However, Alabama Power does have elevated carbon transition risk within the regulated utility sector because its fuel mix is heavily dependent on coal and natural gas although it also includes some nuclear and hydro capacity, and the company will be adding a modest amount of renewable energy. We expect that capital expenditures (capex) will remain high over the next few years, mostly due to transmission and distribution investment and generation system maintenance. Factoring in the negative impacts from changes in the US tax law, somewhat offset by the benefits associated with a gradual increase in its equity ratio approved by state regulators, Alabama Power's financial metrics will remain stable albeit below historical levels, such that its ratio of cash flow pre-working capital (CFO pre-W/C) to debt will be in the low-to-mid $20 \%$ range.

Exhibit 1
Historical CFO pre-W/C, Total Debt and ratio of CFO pre-W/C to Debt (\$ in millions)


[^17]
## Credit strengths

» Credit supportive regulatory environment
» Cost recovery mechanisms provide timely recovery of prudent costs and investments
» Relatively low business and operating risk profile compared to other large vertically integrated electric utilities because of the lack of need for substantial baseload generation in the near term
» Financial metrics expected to remain stable and supportive of current credit quality

## Credit challenges

» Recent changes in tax reform legislation, although somewhat offset by a gradual increase in its equity ratio, will negatively impact cash flow
» Capital expenditures to remain elevated mostly due to spending related to transmission \& distribution investments and generation maintenance with significant amount of coal and natural gas-fired generation

## Rating outlook

The stable rating outlook incorporates our expectation that the Alabama regulatory environment will continue to remain credit supportive with timely cost recovery mechanisms, and that the company will effectively manage its elevated capex and maintain stable financial metrics including a ratio of CFO pre-W/C to debt in the low-to-mid $20 \%$ range, albeit weak for the credit profile.

## Factors that could lead to an upgrade

An upgrade could be considered if the regulatory framework in Alabama remains credit supportive and there is a sustained improvement in key financial ratios closer to our parameters for a Aa rating, including a ratio of CFO pre-W/C to debt above 30\%.

## Factors that could lead to a downgrade

Ratings could be downgraded if there is an adverse change in the regulatory framework for utilities in Alabama, if there is a substantial increase in environmental or other costs that are not recoverable, if the parent Southern Company is downgraded, or if the company's financial metrics deteriorate for an extended period, including a ratio of CFO pre-W/C to debt in the low $20 \%$ range.

## Key indicators

Exhibit 2
Alabama Power Company [1]

|  | Dec-14 | Dec-15 | Dec-16 | Dec-17 | LTM Jun-18 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CFO pre-WC + Interest / Interest | 6.8 x | 7.8x | 6.6x | 7.3x | 6.7 x |
| CFO pre-WC / Debt | 23.9\% | 29.4\% | 23.9\% | 25.1\% | 21.8\% |
| CFO pre-WC - Dividends / Debt | 15.8\% | 21.5\% | 13.6\% | 16.1\% | 12.9\% |
| Debt / Capitalization | 41.5\% | 40.8\% | 39.6\% | 44.6\% | 44.6\% |

[1] All ratios are based on 'Adjusted' financial data and incorporate Moody's Global Standard Adjustments for Non-Financial Corporations. Source: Moody's Financial Metrics

## Profile

Alabama Power Company is a vertically integrated utility subsidiary of The Southern Company (Baa2 stable), providing electricity to retail customers within the state of Alabama and to wholesale customers throughout the Southeast. Alabama Power serves almost 1.5 million customers across a 44,500 square mile service territory, owns approximately $11,797 \mathrm{MW}$ of generating capacity, and operates within the Southern Company power pool.

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## Detailed credit considerations CREDIT SUPPORTIVE REGULATORY ENVIRONMENT WITH SEVERAL TIMELY RATE RECOVERY MECHANISMS

Alabama Power operates in a credit supportive regulatory environment under an Alabama Public Service Commission (APSC) approved Rate Stabilization and Equalization (Rate RSE) plan. The Rate RSE provides for periodic annual revenue adjustments based on the utility's projected weighted cost of equity return (WCER). On 1 May 2018, in response to changes to US tax legislation, the APSC approved modifications to the Rate RSE and made other commitments designed to support the credit quality of Alabama Power. The WCER range was adjusted by reducing the high end of the range to $6.15 \%$ from $6.21 \%$ with the low end of the range remaining at $5.75 \%$, with an adjusting mid-point of $5.95 \%$. The company can earn an additional 7 basis points if it maintains an A credit rating from one rating agency or is in the top third of a customer value (or service quality) benchmark that the APSC staff utilizes.

As part of the Rate RSE modifications in May 2018, the APSC also approved an increase in Alabama Power's equity ratio to $55 \%$ by 2025, a credit positive. The Rate RSE adjustments are based on forward-looking information for the applicable upcoming calendar year and also adjust the refund mechanism applicable to prior year actual results, which allows Alabama Power to retain a portion of the revenue that causes the actual WCER for a given year to exceed the allowed range. Rate RSE adjustments for any two-year period, when averaged together, cannot exceed $4.0 \%$ and any annual adjustments are limited to 5.0\%.

As a result of the change in the federal income tax rate under the tax reform legislation, Alabama Power will also return approximately $\$ 257$ million to retail customers through bill credits in the second half of 2018. Additionally, Alabama Power will return $\$ 50$ million to customers through bill credits in 2019. The APSC also approved an accounting order that authorizes Alabama Power to defer the benefits of excess deferred income taxes associated with changes in the tax legislation for 2018 as a regulatory liability. Up to \$30 million of these tax deferrals can be used to offset under-recovered fuel costs. In conjunction with these modifications to Rate RSE, Alabama Power committed to a moratorium on any upward adjustments under Rate RSE for 2019 and 2020, a credit negative.

Prior to the passage of the tax legislation, on 1 December 2017, Alabama Power made its annual Rate RSE submission of projected data for 2018 to the APSC. Since projected earnings were within the specified range, retail rates under Rate RSE remained unchanged for 2018. Alabama Power utilizes a Rate Certified New Plant (Rate CNP) mechanism for recovery of capital and operating costs related to commercial operation of certified generation assets, recovery of the costs (excluding fuel) associated with certified purchased power agreements, and recovery of costs associated with governmental mandates. As of 30 June 2018, the deferred under recovery balance of Rate CNP was $\$ 41$ million.

The company also utilizes an Energy Cost Recovery (ECR) mechanism which allows for timely recovery of fuel costs, purchased power costs and can result in an over or under-accrued balance. As of 30 June 2018, the under-recovered fuel cost balance was $\$ 80$ million.

Alabama Power maintains a Natural Disaster Reserve (NDR) for operations and maintenance expenses to cover the cost of damages to its transmission and distribution facilities from major storms, based on an APSC order. The APSC also allows for reliability-related expenditures to be charged against the NDR when the balance exceeds $\$ 75$ million. As of 31 December 2017, the balance was $\$ 38$ million and because it was below $\$ 50$ million, the NDR charge was activated. As such, Alabama Power will collect $\$ 15$ million annually until the balance is restored to $\$ 75$ million.

## RELATIVELY LOW BUSINESS AND OPERATING RISK PROFILE WITH LACK OF NEED FOR NEW BASELOAD GENERATION OVER THE NEAR TERM

Alabama Power's 11,797 MW of generation capacity supports its maximum peak demand over the last five years of 12,162 MW, in addition to some purchased power that provided about 9.5\% of its energy in 2017. The utility operates under an Intercompany Interchange Contract (IIC) with other Southern Company affiliates and benefits from the larger Southern Company power pool for flexibility in meeting its load requirements. Unlike several other major utilities in the southeast region, Alabama Power has no need to construct significant new base load generation over the next several years. Alabama Power is adding a modest amount of renewable energy to its generation mix following the 2015 APSC approval of the utility's petition for a Renewable Generation Certificate of up to 500 MWs over a six-year period. This allows the utility to build its own renewable projects of up 80 MWs each, or to purchase power from other renewable sources. The utility has thus far entered into agreements to purchase power from and to build 89 MWs of renewable generation.

## CAPITAL SPENDING LEVELS REMAIN ELEVATED RELATED TO TRANSMISSION AND DISTRIBUTION INVESTMENT AND GENERATION MAINTENANCE

Alabama Power's planned capital expenditures are materially higher than in prior years, which is largely driven by transmission and distribution investments and generation maintenance, and higher general capital expenditures. From 2018 through 2021, the company expects to invest a total of $\$ 7.1$ billion including $\$ 2.2$ billion in 2018, $\$ 1.6$ billion in 2019, $\$ 1.6$ billion in 2020, and $\$ 1.7$ billion in 2021. The $\$ 1.8$ billion average annual spend over the next four years is consistent with the $\$ 2$ billion of investments made in 2017 but substantially higher than the annual average of \$1.3 billion over the five year period from 2012 through 2016.

Investments to comply with environmental statutes and regulations included in these estimates will fall from $\$ 0.6$ billion in 2018 to $\$ 0.1$ billion in 2019, $\$ 0.2$ billion in 2020, and $\$ 0.3$ billion in 2021. These capital expenditures do not include any potential compliance costs that may arise from the EPA's final rules and guidelines or subsequently approved state plans that would limit carbon emissions from fossil fuel generation.

The company also expects costs associated with closure-in-place and monitoring of ash ponds in accordance with the Coal Combustion Residuals (CCR) Rule, which are associated with the utility's asset retirement obligations. These are estimated to be $\$ 0.3$ million in 2018, \$232 million in 2019, \$238 million in 2020, \$246 million in 2021, and \$252 million in 2022.

## FINANCIAL METRICS ARE EXPECTED TO REMAIN STABLE AND SUPPORT ITS CURRENT CREDIT QUALITY

Alabama Power's ratio of CFO pre-W/C to debt ratio has been strong but somewhat variable in recent years, at about 24\% in 2016 and 25\% in 2017, down from 29.4\% exhibited in 2015.

Going forward, we expect Alabama Power's financial metrics will be impacted by recent changes to US tax legislation but this will be partially offset by a May 2018 APSC order that addresses the impacts of this legislation, including approval for the company to increase its equity ratio to $55 \%$ by 2025. As such, we expect the company's financial metrics to be slightly lower over the next few years including a ratio of CFO pre-W/C to debt in the low-to-mid 20\% range, at the low end of the A scoring range of $22 \%$ to $30 \%$ under the standard grid in our rating methodology for regulated electric and gas utilities.

## RELATIVELY WIDE DIFFERENTIAL BETWEEN ALABAMA POWER AND PARENT SOUTHERN COMPANY CREDIT PROFILES

Alabama Power's credit quality is significantly stronger than its parent Southern Company's credit quality, in part due to structural subordination of its parent's debt obligations, the parent's weaker financial profile, relatively high parent level debt as a proportion of consolidated debt in the high 20\% range, as well Southern's exposure to the Vogtle nuclear construction project at subsidiary, Georgia Power Company (Baa1 stable).

Alabama Power received capital contributions from Southern Company that aggregated $\$ 361$ million in 2017 and $\$ 488$ million during the first six months of 2018, making it somewhat reliant on a parent with materially lower credit quality. However, Alabama Power maintains its own bank credit facilities and commercial paper program and the Southern Company system does not utilize a money pool or other common borrowing arrangement. As a result, Alabama Power has thus far been for the most part little affected by the credit issues facing the parent and some of its affiliate utilities. However, material additional pressure on the Southern parent company credit profile could also in turn, negatively affect the credit quality of Alabama Power.

## ELEVATED CARBON TRANSITION RISK

Alabama Power has an elevated carbon transition risk within the regulated utility sector as its significant coal generation ownership results in a higher risk profile than other utilities. Currently, we estimate about $50 \%$ of its energy supplied is generated by coal. Since 2015, Alabama Power has retired 3 coal-fired generating units which totaled 425 MW of ownership. However, given the substantial capital investments expected to meet environmental mandates and no renewable portfolio standards requirements in the state, we do not expect a meaningful reduction in fossil fuel fired generation in the near term.

We believe regulated utilities like Alabama Power will fare better than unregulated coal generators in meeting environmental compliance obligations, with the company's current credit quality incorporating our expectation that it will continue to recover its environmental expenditures in rates, although there could be some regulatory lag. Alabama Power has also announced the retirement
and/or the conversion of several coal units to natural gas, which will help mitigate the impact of any new environmental compliance obligations and reduce carbon transition risk. Moody's framework for assessing carbon transition risk in this industry is set out in "Prudent regulation key to mitigating risk, capturing opportunities of decarbonization" (2 Nov 2017).

## Liquidity analysis

Alabama Power's liquidity is supported by $\$ 1.333$ billion of bank credit facilities supporting a $\$ 600$ million commercial paper program of its own and a $\$ 1.14$ billion commercial paper program at Southern Company Funding Corporation, a Southern Company subsidiary that issues commercial paper for its utility subsidiaries. In recent years, Alabama Power has for the most part utilized its own commercial paper program. While Alabama Power did not have any commercial paper outstanding at 30 June 2018, there was an average of $\$ 44$ million and a maximum of $\$ 245$ million outstanding during the three-month period ending 30 June 2018.

Alabama Power's liquidity is somewhat constrained as a substantial portion of its bank facilities also provides liquidity support for outstanding variable rate pollution control revenue bonds. As of 30 June 2018, the company had approximately $\$ 854$ million of variable rate pollution control bonds backed by these credit facilities, as well as $\$ 120$ million of fixed rate pollution control revenue bonds outstanding that are required to be remarketed in twelve months. Of the company's credit facilities, $\$ 2$ million expires in 2018, $\$ 31$ million in 2019, $\$ 500$ million in 2020, and $\$ 800$ million in 2022 . There are no material adverse change clauses in any of Alabama Power's credit agreements and some include a $65 \%$ debt to capital financial maintenance covenant, which the company was in compliance with as of 30 June 2018.

Alabama Power maintains contracts for physical electricity purchases, fuel purchases, fuel transportation and storage and energy price risk management that could require collateral in the event of a ratings downgrade. If the utility's credit rating is downgraded below investment grade, the utility's potential collateral requirement would be $\$ 279$ million. Generally, collateral could be provided by a Southern Company guaranty, letter of credit, or cash.

As of 30 June 2018, Alabama Power had $\$ 686$ million of cash on hand compared to $\$ 544$ million at 31 December 2017. Alabama Power has \$200 million of debt maturities over the 12 months ending 30 June 2019.

## Rating methodology and scorecard factors

| Exhibit 3 |
| :--- |
| Rating Factors |
| Alabama Power Company |
| Regulated Electric and Gas Utilities Industry Grid [1][2] |
| Lactor 1 : Regulatory Framework (25\%) |
| a) Legislative and Judicial Underpinnings of the Regulatory Framework |
| b) Consistency and Predictability of Regulation |
| Factor 2 : Ability to Recover Costs and Earn Returns (25\%) |
| a) Timeliness of Recovery of Operating and Capital Costs |
| b) Sufficiency of Rates and Returns |
| Factor 3 : Diversification (10\%) |
| a) Market Position |
| b) Generation and Fuel Diversity |
| Factor 4 : Financial Strength (40\%) [4] |
| a) CFO pre-WC + Interest / Interest (3 Year Avg) |
| b) CFO pre-WC / Debt (3 Year Avg) |
| c) CFO pre-WC - Dividends / Debt (3 Year Avg) |
| d) Debt / Capitalization (3 Year Avg) |
| Rating: |
| Grid-Indicated Rating Before Notching Adjustment |
| HoldCo Structural Subordination Notching |
| a) Indicated Rating from Grid |


|  |  |
| :---: | :---: |
| Moody's 12-18 Month <br> Forward View <br> As of Date Published [3] |  |
| Measure | Score |
| A | A |
| Aa | Aa |
| Aa | Aa |
| Aa | Aa |
| Baa | Baa |
| Baa | Baa |
| $6 \mathrm{x}-7 \mathrm{x}$ | Aa |
| $22 \%-25 \%$ | A |
| $12 \%-15 \%$ | Baa |
| $39 \%-42 \%$ | A |
|  | A 2 |

[1] All ratios are based on 'Adjusted' financial data and incorporate Moody's Global Standard Adjustments for Non-Financial Corporations.
[2] As of 6/30/2018(L)
[3] This represents Moody's forward view; not the view of the issuer; and unless noted in the text, does not incorporate significant acquisitions and divestitures.
[4] Standard grid for financial risk.
Source: Moody's Financial Metrics

## Appendix

Exhibit 4
Peer Comparison [1]

|  | Alabama Power Company |  |  | Georgia Power Company <br> Baa1 stable |  |  | Florida Power \& Light Company <br> A1 Stable |  |  | Duke Energy Carolinas, LLC A1 Stable |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FYE | FYE | Lтм | FYE | FYE | LTM | FYE | FYE | LTM | FYE | FYE | LTM |
| (in US millions) | Dec-16 | Dec-17 | Jun-18 | Dec-16 | Dec-17 | Jun-18 | Dec-15 | Dec-16 | Jul-18 | Dec-16 | Dec-17 | Jul-18 |
| Revenue | \$5,889 | \$6,039 | \$6,149 | \$8,383 | \$8,310 | \$8,439 | \$11,651 | \$10,895 | \$11,882 | \$7,322 | \$7,302 | \$7,292 |
| EBITDA | \$2,488 | \$2,598 | \$2,573 | \$3,544 | \$3,723 | \$3,739 | \$4,742 | \$5,011 | \$4,544 | \$3,630 | \$3,703 | \$3,641 |
| CFO pre-WC/ Debt | 23.9\% | 25.1\% | 21.8\% | 21.1\% | 20.2\% | 24.0\% | 36.8\% | 42.0\% | 36.9\% | 29.5\% | 27.2\% | 25.1\% |
| CFO pre-WC - Dividends / Debt | 13.6\% | 16.1\% | 12.9\% | 9.8\% | 9.7\% | 11.9\% | 30.0\% | 29.8\% | 29.1\% | 9.3\% | 21.2\% | 18.5\% |
| Debt / EBITDA | 3.0x | 3.1x | 3.3x | 3.2x | 3.3x | 3.0x | 2.2x | 2.1x | 3.0x | 2.7x | 2.8x | 3.1x |
| Debt / Capitalization | 39.6\% | 44.6\% | 44.6\% | 39.7\% | 44.7\% | 41.5\% | 30.8\% | 29.8\% | 36.1\% | 36.4\% | 41.6\% | 43.7\% |
| EBITDA / Interest Expense | 7.9x | 8.2 x | 7.9x | 8.6x | 8.3x | 8.4x | 10.7x | 11.0x | 8.8x | 7.7x | 7.8x | 7.5x |

[1] All figures and ratios are calculated using Moody's estimates and standard adjustments. Periods are Financial Year-End unless indicated. LTM = Last Twelve Months Source: Moody's Financial Metrics

Exhibit 5
Cash Flow and Credit Metrics [1]

| CF Metrics | Dec-14 | Dec-15 | Dec-16 | Dec-17 | LTM Jun-18 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As Adjusted |  |  |  |  |  |
| FFO | 1,694 | 1,923 | 1,838 | 2,125 | 1,996 |
| +/- Other | 5 | 191 | (79) | (136) | (155) |
| CFO Pre-WC | 1,699 | 2,114 | 1,759 | 1,989 | 1,841 |
| +/- $\triangle W C$ | (8) | 17 | 285 | (135) | (6) |
| CFO | 1,691 | 2,131 | 2,044 | 1,854 | 1,835 |
| - Div | 573 | 566 | 761 | 710 | 755 |
| - Capex | 1,532 | 1,432 | 1,381 | 2,015 | 2,254 |
| FCF | (414) | 133 | (98) | (871) | $(1,175)$ |
|  |  |  |  |  |  |
| (CFO Pre-W/C) / Debt | 23.9\% | 29.4\% | 23.9\% | 25.1\% | 21.8\% |
| (CFO Pre-W/C - Dividends) / Debt | 15.8\% | 21.5\% | 13.6\% | 16.1\% | 12.9\% |
| FFO / Debt | 23.8\% | 26.7\% | 25.0\% | 26.8\% | 23.7\% |
| RCF / Debt | 15.8\% | 18.9\% | 14.7\% | 17.8\% | 14.7\% |

[1] All figures \& ratios calculated using Moody's estimates \& standard adjustments. FYE = Financial Year-End. LTM = Last Twelve Months. Source: Moody's Financial Metrics

## Ratings

| Exhibit 6 | Moody's Rating |
| :--- | ---: |
| Category |  |
| ALABAMA POWER COMPANY | Stable |
| Outlook | A 1 |
| Issuer Rating | A 1 |
| Sr Unsec Bank Credit Facility | A 1 |
| Senior Unsecured | A 3 |
| Pref. Stock | $\mathrm{P}-1$ |
| Commercial Paper |  |
| PARENT: SOUTHERN COMPANY (THE) | Stable |
| Outlook | Baa 2 |
| Sr Unsec Bank Credit Facility | $\mathrm{Baa2}$ |
| Senior Unsecured | $\mathrm{Baa3}$ |
| Jr Subordinate | $\mathrm{P}-2$ |
| Commercial Paper |  |
| ALABAMA POWER CAPITAL TRUST V | Stable |
| Outlook | A 2 |
| BACKED Pref. Stock |  |
| SOUTHERN ELECT GENERATING CO | Stable |
| Outlook | A 2 |
| Issuer Rating | A 1 |
| Bkd Senior Unsecured |  |
| Source: Moody's Investors Service |  |

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## Moody's

## INVESTORS SERVICE

# North America Power \& Utilities Roll On (Erratum) 

## Moving to $\mathbf{2 0 2 1}$ for Valuation and Updating our Outlook

We are rolling forward our methodology to 2021 price to earnings as a basis for valuation. We refreshed our EPS forecasts and updated the UBS Regulatory Rankings for 2018 data. Regulated Utilities stand within a standard deviation of fair value on key relative yield and P/E metrics. Therefore we expect investors to capture a total return of approximately $9 \%$. This consists of an average dividend yield of $3.5 \%$ and a return for growth of $5.3 \%$ (the average of $5.4 \% 5$ year EPS CAGR and $5.2 \%$ dividend growth CAGR). This version updates Figure 1 to show the current price target for EXC as $\$ 51$ and for H as $\$ 18$.

## Raising D and EMA to Buy from Neutral; Lowering AEE to Neutral

We believe D has taken the appropriate actions to overcome the surprise MLP tax ruling by FERC earlier this year and the likelihood of closing the merger with SCG has increased. Our sum of the parts price target goes to $\$ 84$ from $\$ 75$. Other ratings changes driven by valuation include AEE to Neutral from Buy while maintaining our \$71 price target and CUP to Neutral from Sell with a $\$ 1$ increase in the price target to $\$ 13$. We are also upgrading EMA to Buy from Neutral and increasing our PT to $\subset \$ 51$ from $C \$ 42$ as we believe the asset sale process that started with the New England Generation sale on Monday will address the balance sheet and valuation overhang.

## Recommendations and Focus Stocks

Our recommendations fall into 4 categories: higher quality total return compounders; higher growth multi-utilities; special situations; and integrated power. Our top choices in each category are ETR, D, FE, and PEG.

## Sell Recommendations: POR, PNM, HE and H

We lowered our price target on POR by $\$ 1$ to $\$ 44$. POR is a $4^{\text {th }}$ quartile growing utility with $-5 \%$ total return to our target. We remain cautious on HE at the current valuation while the commission establishes the framework for Performance-Based Ratemaking. The process will be ongoing through 2019. HE and PNM operate in states that fall in the lowest tier of our Regulatory Rankings. We are lowering our H target by C\$1 to C $\$ 18$ and believe that the AVA merger will close by 1Q'19 despite being dilutive. Even post potential AVA merger close, H will predominately operate in Ontario which we rank at the bottom of Tier 4 as a regulatory jurisdiction.

## Equities

## North America <br> Electric Utilities

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Figure 1：Regulated Utility Price Target Changes
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N
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Exelon
Eversource Energy
Caribbean Utilities Corp Ltd
Consolidated Edison
Southern Company
Alliant Energy
SCANA Corp
DTE Energy
Pinnacle West Capital Corp

 | AES Corp． |
| :--- |
| OGE Energy | OGE Energy Corp


 POR Portland General
PNM PNM Resources
Hawailian Electric Industries Overall Average（unnormalized，inc．Gas Midstream） Electric Utility Normalized（including Gas Midstream）（a）
 Noutral
 Neutral Noutral Neutral

 | $\overline{6}$ |
| :---: | :---: | 5

5
0
2 Noutral（CBE） Noutral（CBE）
Soll
Sell
Sell Neutral（CBE）
Sell
Sell
Sell

Source：Company reports，UBS estimates，FactSet

## Rolling On to $\mathbf{2 0 2 1}$ for Valuation

We updated our price targets and the underlying drivers for valuation incorporating 2021 as a basis for P/E. To determine the valuation multiple we assign to stocks we consider: the sector valuation, EPS growth, weighted average regulatory ranking, and unregulated business contributions. For sector valuation we consider relative yield to the Baa corporate bond in a series back to 1981 and for relative P/E we look at valuation back to 2008. Currently, the group is within a standard deviation of fair value using both measures. Using relative yield Regulated Utilities are $+6 \%$ beyond the mean within a $7 \%$ standard deviation and $+7 \%$ using relative P/E within a $10 \%$ standard deviation. Therefore, we expect one year total return for the group to approximate $9 \%$ including a $3.5 \%$ dividend yield and a $5.3 \%$ growth return (the average of a $5.4 \% 5$ year EPS CAGR and a $5.2 \% 5$ year dividend growth CAGR). However, our forecast for earnings leaves the group offering 5\% return over the year.

With regard to EPS growth and quality of regulation we rank the companies in quartiles. Based on historical stock performance we assign $+5 \%$ for top quartile, $+2 \%$ for second quartile, $-2 \%$ for third quartile and $-5 \%$ for fourth quartile which are summarized below. For companies with significant unregulated businesses we value them on a sum of the parts basis. We also allow for special situation company specific adjustments.

Figure 2: Regulated Valuation Methodology Matrix


[^18]
## Our Recommendations

Our focus on stock selection as we head toward the end of 2018 and into the new year is for Regulated Utilities at a value as the top quality has outperformed in 2018. As shown below, companies that delivered top quartile earnings growth outperformed the rest of the group year-to-date, offering $14 \%$ upside. Overall quality which is a ranking we are basing on the average of EPS growth and our UBS weighted average regulatory ranking also performed this year. Special events like California wildfires, major project construction and international drove the bottom quality.

Our recommendations by style are listed below. Our focus stocks by category are ETR for higher quality, total return compounders; D for higher growth multi utilities; FE for special situations; and PEG for integrated power.

Figure 3: Recommended Stocks

| Rating | Ticker | Current Price | UBS Price Target | Total Return inc. Div. Yld | UBS 2018E EPS UBS 2019E EPS UBS 2020E EPS UBS 2021E EPS |  |  |  | 2020 P/E Ratio | $\begin{gathered} 2020 \text { Prem/ } \\ \text { Disc } \end{gathered}$ | Current Dividend Yield | 5 Yr EPS Growth | 5 Yr DPS Growth |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Higher Quality Total Return Compounders |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Buy | EMA | \$43.41 | \$51 | 23\% | \$2.85 | \$2.80 | \$3.10 | \$3.26 | 14.0x | (17\%) | 5.4\% | 6.2\% | 5.9\% |
| Buy | FTS | \$46.04 | \$53 | 19\% | \$2.52 | \$2.64 | \$2.83 | \$3.01 | 16.2x | (4\%) | 3.9\% | 4.8\% | 6.4\% |
| Buy | ETR | \$86.29 | \$99 | 18\% | \$4.70 | \$5.09 | \$5.40 | \$5.73 | 16.0x | (8\%) | 4.2\% | 5.5\% | 2.0\% |
| Buy | DUK | \$87.83 | \$99 | 17\% | \$4.74 | \$5.03 | \$5.33 | \$5.59 | 16.5x | (5\%) | 4.2\% | 5.2\% | 4.0\% |
| Buy | AEP | \$76.58 | \$85 | 15\% | \$3.93 | \$4.18 | \$4.46 | \$4.77 | 17.2 x | (2\%) | 3.5\% | 6.0\% | 6.6\% |
| Buy | ES | \$67.45 | \$75 | 14\% | \$3.28 | \$3.48 | \$3.72 | \$3.95 | 18.2x | 4\% | 3.0\% | 6.1\% | 6.0\% |
| Buy | AWK | \$92.11 | \$101 | 12\% | \$3.31 | \$3.57 | \$3.85 | \$4.17 | 23.9x | (3\%) | 2.0\% | 8.3\% | 10.0\% |
| Higher Growth Mutli-Utilities |  |  |  |  |  |  |  | - |  |  |  |  |  |
| Buy | NEE | \$178.00 | \$209 | 20\% | \$7.77 | \$8.43 | \$9.08 | - $\$ 9.84$ | 19.6x | 13\% | 2.5\% | 9.5\% | 12.0\% |
| Buy | D | \$74.11 | \$84 | 18\% | \$4.10 | \$4.25 | \$4.46 | \$4.71 | 16.6 x | (5\%) | 4.5\% | 6.7\% | 6.0\% |
| Buy | SRE | \$112.69 | \$129 | 18\% | \$5.46 | \$5.89 | \$6.99 | \$7.55 | 16.1 x | (7\%) | 3.2\% | 8.0\% | 9.0\% |
| Special Situation |  |  |  |  |  |  | $\leq$ | 1 |  |  |  |  |  |
| Buy | ACO | \$39.53 | \$49 | 28\% | \$2.95 | \$3.13 | \$3.20 | \$3.34 | 12.4x | (27\%) | 3.8\% | 3.6\% | 5.2\% |
| Buy | FE | \$37.89 | \$43 | 19\% | \$2.55 | \$2.57 | \$2.46 | \$2.60 | 15.4x | (12\%) | 4.0\% | 3.0\% | 3.5\% |
| Buy | PPL | \$31.12 | \$34 | 15\% | \$2.34 | \$2.40 | \$2.56 | \$2.59 | 12.2x | (30\%) | 5.3\% | 3.3\% | 3.3\% |
| Integrated Power |  |  |  |  |  |  | - |  |  |  |  |  |  |
| Buy | PEG | \$54.29 | \$63 | 19\% | \$3.08 | \$3.35 | \$3.69 | \$3.77 | 14.7x | (16\%) | 3.3\% | 6.6\% | 4.9\% |
| Buy | EXC | \$45.53 | \$51 | 15\% | \$3.14 | \$3.18 | \$3.14 | \$3.25 | 14.5x | (17\%) | 3.0\% | 5.9\% | 5.3\% |
| Sells |  |  |  |  |  | - |  |  |  |  |  |  |  |
| Sell | AWR | \$67.82 | \$48 | (28\%) | \$1.75 | \$1.93 | \$2.04 | \$2.15 | 33.2 x | 37\% | 1.6\% | 5.3\% | 6.0\% |
| Sell | CWT | \$46.30 | \$39 | (14\%) | \$1.27 | \$1.45 | \$1.65 | \$1.76 | 28.0x | 15\% | 1.6\% | 5.8\% | 5.0\% |
| Sell | HE | \$37.92 | \$33 | (9\%) | \$1.86 | \$1.99 | \$2.12 | \$2.19 | 17.9x | 3\% | 3.3\% | 6.7\% | 0.0\% |
| Sell | PNM | \$42.60 | \$39 | (7\%) | \$1.97 | \$2.14 | \$2.19 | \$2.29 | 19.5x | 12\% | 2.5\% | 4.3\% | 6.0\% |
| Sell | POR | \$47.99 | \$44 | (5\%) | \$2.37 | \$2.48 | \$2.57 | \$2.65 | 18.7x | 7\% | 3.0\% | 3.6\% | 6.4\% |
| Sell | CTWS | \$69.75 | \$66 | (4\%) | \$2.17 | \$2.27 | \$2.48 | \$2.69 | 28.1x | 16\% | 1.8\% | 5.8\% | 5.0\% |
| Sell | H | \$19.47 | \$18 | (3\%) | \$1.27 | \$1.27 | \$1.35 | \$1.41 | 14.4x | (17\%) | 4.7\% | 4.8\% | 7.1\% |

Source: FactSet, UBS Estimates, Prices as of 11/27/18
Figure 4: 2018 Stock Performance by Measure

| EPS Growth | 3 Month | 6 Month | YTD |
| :---: | :---: | :---: | :---: |
| 1st | $4.8 \%$ | $11.8 \%$ | $14.2 \%$ |
| 2nd | $4.5 \%$ | $10.3 \%$ | $-0.2 \%$ |
| 3rd | $-3.7 \%$ | $1.1 \%$ | $-4.2 \%$ |
| 4th | $4.7 \%$ | $10.4 \%$ | $2.0 \%$ |
|  |  |  |  |
| Regulation | 3 Month | 6 Month | YTD |
| 1st | $4.4 \%$ | $11.6 \%$ | $3.0 \%$ |
| 2nd | $4.1 \%$ | $10.5 \%$ | $8.5 \%$ |
| 3rd | $-2.8 \%$ | $3.8 \%$ | $-0.4 \%$ |
| 4th | $3.7 \%$ | $6.4 \%$ | $-2.3 \%$ |
|  |  |  |  |
| Quality | 3 Month | 6 Month | YTD |
| 1st | $3.3 \%$ | $10.6 \%$ | $7.1 \%$ |
| 2nd | $6.7 \%$ | $12.6 \%$ | $6.0 \%$ |
| 3rd | $3.0 \%$ | $9.9 \%$ | $5.2 \%$ |
| 4th | -2.4\% | $1.3 \%$ | $-6.4 \%$ |

[^19]
## Earnings Growth

We updated our EPS estimates with the roll-forward in methodology and summarize our changes by company below. Our utility valuation methodology utilizes 5 year utility, parent and other EPS growth as an input. Top quartile growth begins at $7.1 \%$ while median growth is $5.8 \%$. Investors are currently awarding a double digit premium for stocks that offer the highest growth.

Figure 5: Earnings Growth Quality Quartiles

| Quality Quartile | Low Growth | High Growth | Current Growth | Current <br> P/E Ratio | Current Prem/Disc |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1st | 7.10\% |  | 8.2\% | 18.2x | 11.4\% |
| 2nd | 5.80\% | 6.60\% | 6.3\% | 18.2x | 10.9\% |
| 3rd | 4.40\% | 5.60\% | 5.0\% | 15.8x | -3.5\% |
| 4th | 0.00\% | 4.30\% | 1.5\% | 16.2x | -1.0\% |

Source: FactSet, S\&P Global Market Intelligence, UBS Equity Research

Figure 6: Regulated Utility EPS Estimate Changes

| Rating | Ticker | Company | $\begin{gathered} \text { UBS } \\ \text { 2018E } \\ \text { EPS } \end{gathered}$ | $\begin{gathered} \text { UBS } \\ 2019 E \\ \text { EPS } \end{gathered}$ | $\begin{gathered} \text { UBS } \\ 2020 . \\ 2085 \end{gathered}$ | $\begin{gathered} \text { UBS } \\ \text { 2021E } \\ \text { EPS } \end{gathered}$ | $\begin{array}{\|c} \hline \text { UBS } \\ \text { 2018E } \\ \text { EPS Old } \end{array}$ | $\begin{gathered} \text { UBS } \\ \text { 2019E } \\ \text { EPS Old } \end{gathered}$ | $\begin{gathered} \text { UES } \\ \text { 2020E } \\ \text { EPS Old } \end{gathered}$ | $\begin{gathered} \text { UBS } \\ \text { 2021E } \\ \text { EPS Old } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Buy | ACO | ATCO Ltd. (CS) | \$2.95 | \$3.13 | \$3.20 | \$3.34 | \$2.96 | \$3.29 | \$3.38 | \$3.54 |
| Neutral | AEE | Ameren Corp | \$3.40 | \$3.18 | \$3.48 | \$3.85 | \$3.40 | \$3.18 | \$3.50 | \$3.87 |
| Neutral | CMS | CMS Energy | \$2.33 | \$2.50 | \$2.70 | \$2.92 | \$2.33 | \$2.53 | \$2.73 | \$2.95 |
| Neutral | CU | Canadian Utilities Ltd (CS) | \$2.06 | \$2.15 | \$2.21 | \$2.31 | \$2.07 | \$2.27 | \$2.35 | \$2.46 |
| Neutral | CUP | Caribbean Utilities Corp Ltd | \$0.71 | \$0.77 | \$0.80 | \$0.89 | \$0.71 | \$0.78 | \$0.83 | \$0.94 |
| Buy | D | Dominion Energy | \$4.10 | \$4.25 | \$4.46 | \$4.71 | \$4.10 | \$4.16 | \$4.35 | \$4.58 |
| Buy | DUK | Duke Energy | \$4.74 | \$5.03 | \$5.33 | \$5.59 | \$4.74 | \$5.03 | \$5.29 | \$5.56 |
| Buy | EMA | Emera Inc (CS) | \$2.85 | \$2.80 | \$3.10 | \$3.26 | \$2.68 | \$2.91 | \$3.05 | \$3.21 |
| Buy | ES | Eversource Energy | \$3.28 | \$3.48 | \$3.72 | \$3.95 | \$3.28 | \$3.48 | \$3.72 | \$3.95 |
| Buy | EXC | Exelon ${ }^{\text {a }}$ | \$3.14 | \$3.18 | \$3.14 | \$3.25 | \$3.14 | \$3.19 | \$3.16 | \$3.29 |
| Buy | ES | Fortis Inc (CS) | \$2.52 | \$2.64 | \$2.83 | \$3.01 | \$2.52 | \$2.65 | \$2.84 | \$3.01 |
| Sell | HE | Hawaiian Electric Industries | \$1.86 | \$1.99 | \$2.12 | \$2.19 | \$1.89 | \$2.05 | \$2.20 | \$2.29 |
| Sell | H | Hydro One Ltd (CS) | \$1.27 | \$1.27 | \$1.35 | \$1.41 | \$1.23 | \$1.32 | \$1.34 | \$1.51 |
| Buy | NEE | NextEra Energy | \$7.77 | \$8.43 | \$9.08 | \$9.84 | \$7.88 | \$8.41 | \$9.06 | \$9.74 |
| Neutral | OGE | OGE Energy Corp | \$2.07 | \$2.12 | \$2.31 | \$2.39 | \$2.08 | \$2.14 | \$2.30 | \$2.38 |
| Sell | POR | Portland General | \$2.37 | \$2.48 | \$2.57 | \$2.65 | \$2.37 | \$2.53 | \$2.64 | \$2.78 |
| Buy | PPL | PPL Corporation | \$2.34 | \$2.40 | \$2.56 | \$2.59 | \$2.33 | \$2.42 | \$2.56 | \$2.59 |
| Buy | PEG | Public Service Ent Group | \$3.08 | \$3.35 | \$3.69 | \$3.77 | \$3.08 | \$3.47 | \$3.66 | \$3.76 |
| Neutral | SCG | SCANA Corp | \$2.67 | \$2.30 | \$2.44 | \$2.66 | \$3.13 | \$2.76 | \$2.90 | \$3.12 |
| Neutral | SO | Southern Company | \$3.06 | \$3.04 | \$3.17 | \$3.30 | \$3.06 | \$3.04 | \$3.17 | \$3.30 |
| Buy | SRE | Sempra Energy | \$5.46 | \$5.89 | \$6.99 | \$7.55 | \$5.31 | \$5.89 | \$6.99 | \$7.55 |

Source: Company reports, UBS estimates, FactSet

## Regulatory Ranking Refresh

We did a refresh of the UBS regulatory rankings to include 2018 rate cases, data updates on the average customer bill and rates, and to note other changes in regulation this year. The states with material moves (beyond 6 slots plus or minus) in the United States were Louisiana, Kansas, Massachusetts, and Oregon on the plus side and Nebraska, New Hampshire, New York, and South Carolina on the negative side. As a reminder our regulatory rankings consider 6 factors in a simple
average: 1) Appointed or elected commissions; 2) Allowed return spread history, 3) Mechanisms that reduce regulatory lag; 4) Rates and customer levels compared to region; 5) Tendency to settle versus litigate rate cases; and 6) A subjective investor friendliness factor.

Figure 7: UBS Regulatory Rankings

| TIER 1 | TIER 2 | TIER 3 | TIER 4 | TIER 5 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Nova Scotia |  |  |
|  |  | North Dakota |  |  |
| FERC |  | lowa |  |  |
|  |  | Kentucky |  |  |
|  |  | Washington |  |  |
|  |  | Tennessee |  |  |
|  |  | Texas |  |  |
|  |  | Missouri |  |  |
|  |  | Massachusetts |  |  |
|  |  | South Carolina |  |  |
|  | Pennsylvania | Wyoming | Prince Edward Island |  |
|  | Illinois | Kansas | Nevada |  |
|  | Arkansas | Rhode Island | New Hampshire |  |
|  | Ohio | California | New York |  |
| Florida | Louisiana | Alberta | Oklahoma | New Mexico |
| Michigan | Georgia | Newfoundland \& Labrador | Alaska | Maine |
| Utah | Idaho | Delaware | West Virginia | Maryland |
| Wisconsin | British Columbia | Minnesota | South Dakota | Montana |
| Alabama | Indiana | Connecticut | Nebraska | Hawaii |
| Colorado | Virginia | New Jersey | Mississippi | Vermont |
| North Carolina | Oregon | Arizona | Ontario | District of Columbia |
|  |  |  |  |  |
| JD Power Average Customer Service Scores |  |  |  |  |
| 727 | 722 | 707 | 624 | 695 |

Source: Canadian Provincial Regulatory Websites, S\&P Global Market Intelligence, FactSet, JD Power, UBS Equity Research
Below we provide a weighted average regulatory ranking by company. We believe that constructive regulation is good for the customer and the shareholder. Our ranking of states is positively correlated to JD Power customer service scores.

Figure 8: Weighted Average Regulatory Ranking by Company


Source: FactSet, S\&P Global Market Intelligence, UBS Equity Research
Companies with better weighted average regulatory rankings also have higher investment in the system and experience less regulatory lag which contributes to a premium valuation. Companies that had a positive move of 6 slots or more were PPL, AEE and ETR. SCG had a notably negative move.

Figure 9: Regulated Utility Quartiles

$\begin{array}{lcccc} &$|  1st  |
| :---: |
|  |
|  Metric  | \& \(\left.\begin{array}{c}2nd <br>

Quartile\end{array} \& $$
\begin{array}{c}\text { 3rd } \\
\text { Quartile }\end{array}
$$ \& $$
\begin{array}{c}\text { 4th } \\
\text { Quartile }\end{array}
$$ <br>
Quartile\end{array}\right]\)

Source: FactSet, S\&P Global Market Intelligence, UBS Equity Research

## Back Testing the Methodology

Below we show the top and bottom quartile names by earnings growth, regulatory jurisdiction and overall quality. The spread on forward year P/E premium from top to bottom quartile is $16 \%$ which is higher than the spread for growth $(+12 \%)$ or regulation alone (+3\%).

Figure 10: Utility, Parent and Other EPS Growth $1^{\text {st/ }} / 4^{\text {th }}$ Quartiles


Source: FactSet, S\&P Global Market Intelligence, UBS Equity Research

Figure 11: Regulatory Ranking $1^{\text {st/ } / 4 ~}{ }^{\text {th }}$ Quartiles


Source: FactSet, S\&P Global Market Intelligence, UBS Equity Research

Figure 12: Overall Quality Ranking $1^{\text {st/ }} 4^{\text {th }}$ Quartiles


Source: FactSet, S\&P Global Market Intelligence, UBS Equity Research

## Company Price Target and EPS Estimate Changes

## AES Corp.

We are updating our AES $\$ 16$ price target methodology. AES expects to achieve investment grade metrics in 2019 and 8-10\% free cash flow growth to 2020 or $\$ 800 \mathrm{M}$. We forecast 5 year EPS growth of $9 \%$ of which $1 / 2$ comes from contracted renewable investments at double digit returns and could include some asset sales to achieve the growth. The company is de-risking AES Gener in Chile with the 270 MW Candelaria solar and wind project which reduces by $40 \%$ Gener's expiring hedged position in 2022.

Our current target of $\$ 16$ is a sum of parts which reflects $\$ 13$ for North America utilities, $\$ 4$ each for South America, MCAC, and EurAsia regions less $\$ 8$ for debt and 660 M shares. This includes a 7\% P/E premium of the 2021 Regulated Utility average or $17.7 \times \$ 0.34$ for the U.S. utilities, publicly traded market values for Gener in Chile and Tiete in Brazil, 7.6x 2021 EBITDA for EurAsia and $6.5 x$ for the Mexico/Central America/Caribbean segment. The 7\% premium reflects 5\% for group undervaluation, $5 \%$ for top quartile growth, $2 \%$ for regulation, and -5\% for sum of the parts discount.

Figure 13: AES Sum of the Parts - Current - Dollars in Millions

| 2021 Forecasts |  | Adjusted |  | Ownership |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | EBITDA | PTC | EPS | Debt | Comps (f) | Maltiple (g) | Value |
| U.S. Utilities | \$609 | \$197 | \$0.34 | \$3,225 | U.S. Regulated | 17.5x | \$6.04 |
| U.S. Generation | \$593 | \$389 |  | \$199 | U.S. Multi Utility | 7.2 x | \$6.19 |
| El Salvador | \$76 | \$52 |  | \$237 | Regulated Utility | $6.2 x$ | \$0.36 |
| United States \& Utilities | \$1,279 | \$594 |  | \$3,660 | - |  | \$12.59 |
| South America | \$959 | \$574 |  | \$3,487 |  |  | \$4.22 |
| Gener (b) | \$665 | \$378 |  | \$2,883 | Market Value | $6.6 x$ | \$2.27 |
| Argentina | \$216 | \$165 |  | \$302 | Lat Am | $6.0 x$ | \$1.48 |
| Tiete | \$41 | \$17 |  | \$119 | Market Value |  | \$0.36 |
| Other | \$38 | \$14 |  | \$184 |  | $6.6 x$ | \$0.10 |
| MCAC | \$596 | \$349 |  | \$1,504 |  | $6.5 x$ | \$3.59 |
|  |  |  |  |  |  |  |  |
| EurAsia | \$394 | \$217 |  | \$822 | 60\% Europe/40\% Asia | 7.6x | \$3.26 |
| Corporate | -\$27 | -\$287 |  | \$3,664 |  | 6.0x | -\$8.14 |
| Total | \$3,201 | \$1,447 |  | \$11,883 |  | $6.9 x$ | \$15.52 |
| Shares |  |  |  |  |  |  | 660 |
| Unlisted Subs | \$1,886 |  |  | \$6,911 |  | $6.1 x$ | \$6.85 |
| Listed/DPL\&IPL | \$1,315 |  |  | \$4,973 |  | 8.1 x | \$8.67 |
| (b) Publicly traded market values 11/27/18 |  |  |  |  |  |  |  |
| (d) Price paid. |  |  |  |  |  |  |  |
| (f) Reflects 11/20 values from UBS Global Electric Utility Valuation |  |  |  |  |  |  |  |
| (g) Multiples are 2021 EV/EBITDA except U.S. Utilities which is P/E. |  |  |  |  |  |  |  |

[^20]Figure 14: AES Sum of the Parts - Prior - Dollars in Millions


Source: Company reports, UBS equity research estimates, Factset
Our prior $\$ 16$ target reflected $\$ 12$ for North America utilities, $\$ 4$ each for South America, MCAC, and EurAsia regions less $\$ 8$ for debt and 660M shares. This includes a $12 \%$ P/E premium of the 2020 Regulated Utility $15.9 \times$ average for the U.S. utilities, publicly traded market values for Gener in Chile and Tiete in Brazil, 8.7x 2020 EBITDA for EurAsia and $6.5 x$ for the Mexico/Central America/Caribbean segment. The $12 \%$ premium included $10 \%$ for group undervaluation.

## Alliant Energy

We are increasing our price target on LNT to $\$ 48$ from $\$ 46$. Our EPS estimates remain unchanged at $\$ 2.15$ in 2018, $\$ 2.26$ in 2019, $\$ 2.45$ in 2020 and $\$ 2.54$ in 2021. LNT is earning its allowed return in Wisconsin and under-earning slightly (20 bp) in lowa for management compensation non-recovery which is consistent with our forecast. LNT expects to file 2 rate cases in lowa in 2019 including one with a forward test year. LNT will likely request an increase in the equity ratio potentially to $51 \%$ from $49 \%$.

Our current $\$ 48$ price target is premised upon a $15 \%$ premium to the 2021 E Regulated Utility P/E multiple or $18.9 \times 2021$ E EPS of $\$ 2.54$. The premium includes $5 \%$ for the group undervaluation, $5 \%$ for EPS growth and $5 \%$ for regulation.

Previously our $\$ 46$ target reflected a $17 \%$ premium and was $18.7 \times \$ 2.45$ in 2020 . The prior multiple reflected a premium of $10 \%$ for group undervaluation, $5 \%$ for EPS growth and 2\% for regulation.

## Ameren Corp.

We are lowering our rating on Ameren to Neutral from Buy following good performance this year on the passage of Missouri legislation and delivering on guidance. See our separate note (LINK). Since passage of SB 564 in Missouri the stock is up $21 \%$ ( $+10 \%$ versus the XLU and $+22 \%$ versus the S\&P 500). We are fine-tuning our EPS estimates to $\$ 3.48$ in 2020 and $\$ 3.85$ in 2021 versus $\$ 3.50$ and $\$ 3.87$ previously due to the timing of the Missouri investments. The reduction
in earnings relates to the timing lag for the deferral of return on wind investment under SB 564 versus the renewable tracker.

Our $\$ 71$ price target is a $12 \%$ premium to the Regulated Utility average or 18.4 x 2021E EPS of $\$ 3.85$. It includes top quartile growth (+5\%), above average regulation (+2\%) and the impact of the Regulated Utility group discount (+5\%).

The prior methodology for our $\$ 71$ price target reflected a $17 \%$ premium applied to the average Regulated Utility P/E or $18.3 \times 2021$ E EPS of $\$ 3.87$.

## American Electric Power

We are increasing our price target on AEP to $\$ 85$ from $\$ 83$. Up next for AEP are integrated resource plan filings at PSO by 12/21/18 and SWEPCO (Arkansas) by $12 / 1 / 18$. We also believe there is the opportunity to increase transmission spending at PSO and SWEPCO and in batteries in Texas. We maintain our EPS estimates of $\$ 3.93$ for 2018, $\$ 4.18$ for 2020, $\$ 4.46$ in 2021 and $\$ 4.77$ in 2022.

Our current price target of $\$ 85$ is at a $9 \%$ premium to the Regulated Utility group and is $17.9 x$ our $\$ 4.772021$ EPS estimate. The valuation includes a $5 \%$ premium for the group's undervaluation, $2 \%$ for second quartile regulation and $2 \%$ for second quartile growth.

Our prior price target of $\$ 83$ was $18.6 x$ our $\$ 4.462020$ EPS estimate based on a $14 \%$ group premium multiple. The premium previously included $10 \%$ for the group's undervaluation.

## ATCO Ltd.

We reiterate our Buy rating. Upcoming catalysts include potential for Structures \& Logistics to be sanctioned work for LNG Canada, sale of the unregulated power plants in Alberta, and potential for a PBR reopener at the Alberta Utilities Commission. We continue to believe that the Canadian Utilities business remains solid and see upside to shares from the unregulated Structures \& Logistics and Naltume ports segments as well as any further infrastructure investments from capital proceeds from asset sales and incremental leverage at the ATCO Ltd. level.

We are updating our eps estimates to $C \$ 2.95 / C \$ 3.13 / C \$ 3.20 / C \$ 3.34$ from C $\$ 2.96 / C \$ 3.29 / C \$ 3.38 / C \$ 3.54$ for '18-'21E respectively. We are increasing our price target to $C \$ 49$ from $C \$ 47$ premised upon multiple expansion and a roll to the 2021 valuation year.

Our prior price target of C\$47 was premised upon a SOTP analysis on our UPO eps in 2020E of C $\$ 2.96$, the group multiple of $15.2 x$ at a $5 \%$ discount. A comparable group multiple of $16.8 x$ our Structures \& Logistics eps estimate of C $\$ 0.32$ in 2020. And finally a $7.5 x$ ports 2020E EV/EBITDA multiple times our Naltume Ports 2020E EBITDA of C $\$ 56 \mathrm{mln}$ on allocated debt of $C \$ 340 \mathrm{mln}$.

Our current price target of $C \$ 49$ is premised upon a $5 \%$ discount to the $15.9 x$ 2021E normalized non-gas midstream multiple and our UPO (utility \& parent only) 2021E eps of $C \$ 2.91$ which yields $C \$ 44 /$ share. To this we add $15.1 x$ our 2020E S\&L eps of C $\$ 0.30$ which yields C $\$ 4.60$ /share and $7.6 x$ our Naltume Ports EBITDA of $C \$ 56 \mathrm{mln}$ with $C \$ 340 \mathrm{mln}$ of allocated debt which yields $C \$ 0.70$ /share.

Figure 15: ATCO Sum of the Parts

| UPO EPS | $\$$ | 2.91 | S\&L EPS | $\$$ |
| :--- | ---: | :--- | :--- | :---: |
| Multiple | 15.9 x | Multiple | 0.30 |  |
| Cdn Value vs. Bonds | $10 \%$ | S\&L Value | $\$$ | 4.60 |
| Regulatory Ranking | $-5 \%$ |  |  |  |
| Growth | $-5 \%$ | Neltume '20E EBITDA |  |  |
| Company Specific | $\underline{-5 \%}$ | EV/EBITDA |  | 7.6 x |
| Total Net Prem/Disc | $-5 \%$ | Allocated Debt | $\$$ | 340 |
| Utility Value | $\$$ | 43.95 | Neltume Value | $\$$ |
|  |  |  |  | 0.70 |
| SOTP Value | $\mathbf{\$}$ | $\mathbf{4 9}$ |  |  |

Source: Company reports, UBS equity research

## Canadian Utilities Ltd.

We reiterate our Neutral rating. While we see potential upside from continued investment in Alberta Power Line and continued growth in Alberta we see risks to the potential for a PBR reopener in Alberta and the less constructive Alberta regulatory environment.

We are updating our eps estimates to $C \$ 2.06 / C \$ 2.15 / C \$ 2.21 / C \$ 2.31$ from $C \$ 2.07 / C \$ 2.27 / C \$ 2.35 / C \$ 2.46$ for '18-'21E respectively. We are maintaining our price target at C $\$ 33$ premised upon multiple expansion and a roll to the 2021 valuation year, offset by an increased discount for reopener regulatory risk in Alberta.

Our prior target of C $\$ 33$ was premised upon a $5 \%$ discount to the 15.2 x group multiple on 2020 estimated earnings per share of C $\$ 2.35$.

Our current target of C $\$ 33$ is premised upon a $10 \%$ net discount to the $15.9 x$ 2021E normalized non-gas midstream multiple and our 2021E eps of C\$2.31.

## Caribbean Utilities

We are upgrading Caribbean Utilities to Neutral from Sell on valuation. See our separate note (LINK). We are updating our eps estimates to $\$ 0.71 / \$ 0.77 / \$ 0.80 / \$ 0.89$ from $\$ 0.71 / \$ 0.78 / \$ 0.83 / \$ 0.94$ for '18-'21E respectively. We are increasing our price target to $\$ 13$ from $\$ 12$ due to multiple expansion and a roll to the 2021 valuation year.

Our prior target of $\$ 12$ was premised upon a group multiple of $15 x$ our 2020E eps of $\$ 0.83$.

Our current target of $\$ 13$ is premised upon a $6 \%$ net discount to the $15.9 \times 2021 \mathrm{E}$ normalized non-gas midstream multiple and our 2021E eps of $\$ 0.89$.

## CMS Energy

We are raising our price target to $\$ 55$ from $\$ 54$ and fine-tuning our EPS estimates. Our new estimates reflect 8\% EPS growth off the high-end of the 2019 \$2.46$\$ 2.50$ EPS guidance range. Our revised EPS estimates are $\$ 2.50$ for 2019, $\$ 2.70$ for 2020 and $\$ 2.92$ for 2021 versus $\$ 2.53 / \$ 2.73 / \$ 2.95$ previously.

CMS expects to receive a proposal for decision in the electric rate case in December and an order in March 2019 and an order in the integrated resource
plan proceeding in April 2019 although the company has a track record for achieving partial settlements. We also look for more use of renewable development with the green tariffs in Michigan.

Our $\$ 55$ price target for CMS is a $15 \%$ premium to the Regulated Utility group and is 18.9 x our $\$ 2.922021$ EPS estimate. The premium includes a $5 \%$ premium for the group's undervaluation, $5 \%$ for first quartile Michigan regulation and $5 \%$ for first quartile growth.

Our prior $\$ 54$ target was $19.6 x$ 2020E EPS of $\$ 2.73$ and included $10 \%$ for group undervaluation, $5 \%$ for first quartile Michigan regulation and 5\% for first quartile growth.

## Consolidated Edison

We are increasing our price target on ED to $\$ 85$ from $\$ 80$. We expect ED to close the Sempra Solar transaction this year and to file the Consolidated Edison of New York general rate case in early 2019. Despite the fourth quartile ranking for regulation the company has done 8-10 Reforming the Energy Vision projects which have been treated with reasonable regulation. This includes a regulatory mechanism where the company retains $30 \%$ of the savings achieved on investments. REV projects also have a 10 year amortization.

Our current price target is at a $5.5 \%$ premium to the Regulated Utility average multiple or 17.2 x our 2021 EPS estimate of $\$ 4.93$. The premium includes $5 \%$ for the group's undervaluation, $-5 \%$ for fourth quartile New York regulation, $-2 \%$ for third quartile growth and a $7.5 \%$ ESG (Environmental, Social and Governance) premium for not owning generation.

Our prior $\$ 80$ price target was $17.5 x$ our 2020 EPS estimate of $\$ 4.60$. The methodology included 10\% for group undervaluation, $7.5 \%$ for ESG, $-5 \%$ for regulation and $-2 \%$ for growth.

## Dominion Energy

We are upgrading our rating on $D$ to Buy from Neutral on valuation and resolution of the financing uncertainty experienced during 2018. See our separate note (LINK). Our estimates exclude SCG; however, the probability of deal close seems increasingly likely with the BLRA lawsuit settlement, providing upside to our estimates. Our price target increases to $\$ 84$ from $\$ 75$, based on a sum of the parts methodology that includes $\$ 44$ for VEPCO, $\$ 37$ for Gas Infrastructure (including Cove Point) and $\$ 4$ for Merchant Generation. The outcome of the CT Zero Carbon RFP could impact our estimates. We assume Millstone sells all production at an average energy price of $\sim \$ 47 / \mathrm{MWh}$ in 2021 versus the forward energy price of $\$ 43 / \mathrm{MWh}$. Every $\$ 1 / \mathrm{MWh}$ change in energy price is approximately $\$ 0.01$ to EPS.

Our estimates are revised up to $\$ 4.10$ in 2018, $\$ 4.25$ in 2019, $\$ 4.46$ in 2020 and $\$ 4.71$ in 2021, from $\$ 4.10, \$ 4.16, \$ 4.35$ and $\$ 4.58$, respectively.

Our current price target of $\$ 84$ is premised upon VEPCO valued at a $12 \%$ net premium to the $16.4 x$ 2021e Regulated Utility multiple, Gas Infrastructure (including Cove Point) valued at the average Gas Midstream 2021e P/E of 16.5x, and Merchant Generation is assigned a $7.2 x$ mid-cycle EV/EBITDA multiple.

Our prior price target of $\$ 75$ was premised upon VEPCO valued at a $17 \%$ net premium to the $15.9 x$ 2020e Regulated Utility multiple, Gas Infrastructure (including Cove Point) valued at a $10 \%$ discount to the average Gas Midstream

2020e P/E of $15.9 x$, and Merchant Generation is assigned a $7.2 x$ mid-cycle EV/EBITDA multiple.

## DTE Energy

We are increasing our price target on DTE to $\$ 121$ from $\$ 118$. We believe DTE is in a good position having replaced expiring Power and Industrial tax credits in 2020 and 2022. At the margin we look for DTE to continue working to add contracts and to fill the NEXUS pipeline; to continue working on renewable investments through green tariffs and to add investments in tax advantaged renewable natural gas which is animal gas and biodegradable vegetation.

Our current $\$ 121$ price target is a sum of the parts valuation which includes $\$ 91$ for utility, parent and other at a $12 \%$ premium 2021E P/E multiple of $18.4 x \$ 4.98$, plus $\$ 24$ for unregulated EPS of $\$ 1.45$ at a $16.5 x$ gas conglomerate multiple, $\$ 4$ for co-gen and renewables and $\$ 2$ for the NPV of renewable energy fuel tax credits.

Our prior price target of $\$ 118$ assumed $\$ 87$ for the utility, parent and other which included a $10 \%$ benefit for the group's undervaluation. The UP\&O was a $17 \%$ P/E premium $19.2 x$ applied to 2020E EPS of $\$ 4.53$, $\$ 27$ for unregulated EPS of $\$ 1.44$ at a 19x gas conglomerate multiple, $\$ 3$ for co-gen and renewables and $\$ 1.50$ for the NPV of REF tax credits.

Figure 16: DTE Sum of the Parts

| DTE | EPS | Premium/ | O |
| :--- | :---: | :---: | :---: |
|  | 2021 E | Multiple | Value |
| UP\&O | $\$ 4.98$ | $12.0 \%$ | $\$ 91$ |
| Unregulated | $\$ 1.45$ | 16.5 x | $\$ 24$ |
| Co-Gen | $\$ 0.27$ | 16.4 x | $\$ 4$ |
| Renewable Energy Fuel Tax Credits |  | $\$ 2$ |  |
| Total |  | $\$ 121$ |  |

Source: Company reports, UBS equity research

## Duke Energy

We are increasing our price target on DUK to $\$ 99$ from $\$ 92$. Our new price target is premised upon a $17.7 x$ multiple to our 2021e EPS of $\$ 5.59$, or a net $8 \%$ premium to the Regulated Utility P/E multiple. Previously our $\$ 92$ price target reflected a $13 \%$ P/E premium to the Regulated Utility P/E multiple on 2020e EPS of \$5.29.

Our estimates are revised up to $\$ 4.74$ in 2018, $\$ 5.03$ in 2019, $\$ 5.33$ in 2020 and $\$ 5.59$ in 2021, from $\$ 4.74, \$ 5.03, \$ 5.29$ and $\$ 5.56$, respectively. The revisions reflect increased confidence in DUK's ability to meet capital investment and growth targets.

## Emera Inc.

We are upgrading Emera Inc. to Buy from Neutral on valuation and the likelihood of accretive asset sales filling in the C\$1.4Bln block equity need through 2021. See our separate note (LINK). We are updating our eps estimates to C $\$ 2.68 / C \$ 2.80 / C \$ 3.10 / C \$ 3.26$ from $C \$ 2.68 / C \$ 2.91 / C \$ 3.05 / C \$ 3.21$ for '18-'21E respectively. We are increasing our price target to $C \$ 51$ from $C \$ 42$ on multiple
expansion, a roll to the 2021 valuation year, and including generation asset sale proceeds in lieu of block equity.

Our prior price target of C\$42 was premised upon SOTP valuation which is a $10 \%$ premium to the group multiple of $14.5 x$ on utility and parent only (UPO) EPS of $\$ 2.55$ in 2020E yielding $\$ 40$ to which we added $\$ 2 /$ share for the Energy segment at $7.2 \times 2020$ EBITDA.

Our current price target of $\mathrm{C} \$ 51$ is premised upon a net $5 \%$ premium to the $15.9 x$ 2021E normalized non-gas midstream multiple and our '21E UPO eps of C $\$ 3.01$ which yields C\$50/share. To this we add 6.7x our '21E Energy EBITDA of C $\$ 51 \mathrm{mln}$ with no allocated net debt which yields C $\$ 1 /$ share.

Figure 17: EMA Sum of Parts

| UPO EPS | \$ | 3.01 | Energy EBITDA | 51 |
| :---: | :---: | :---: | :---: | :---: |
| Multiple |  | 15.9x | Multiple | 6.7 x |
| Overall Reg. Group |  | 10\% | Enterprise Value | 336 |
| Regulatory Prem/Disc |  | 2\% | Net Debt |  |
| Earnings Growth Prem/Disc |  | -2\% | Equity Value | 336 |
| Net Premium |  | 5\% | Shares Out | 277.1 |
| Utility Valuation | \$ | 50 | Energy Valuation | \$ |
|  |  |  |  |  |
| Consoliatdated Valuation | \$ | 51 |  |  |

Source: Company reports, UBS equity research

## Entergy Corp

We are increasing our price target on ETR to $\$ 99$ from $\$ 94$. Our new price target is premised upon a $17.2 x$ multiple to our 2021e EPS of $\$ 5.73$, or a net $5 \%$ premium to the Regulated Utility P/E multiple.

Our previous $\$ 94$ price target reflected a $10 \%$ premium to the Regulated Utility P/E multiple on 2020 e EPS of $\$ 5.40$. Our EPS estimates remain unchanged at $\$ 4.70$ in 2018, \$5.09 in 2019, \$5.40 in 2020 and $\$ 5.73$ in 2021.

## Evergy

We are increasing our price target on EVRG to $\$ 61$ from $\$ 58$. EVRG is in the process of executing on the 60 M ( $22 \%$ of shares) stock buyback and we expect an update on the implications of Missouri's SB 564 on the fourth quarter conference call. We also expect a cap-ex update including with regard to grid modernization in Missouri.

Our current $\$ 61$ price target is at an $8 \%$ premium to the Regulated Utility average or $17.7 \times 2021$ E EPS of $\$ 3.44$ plus $\$ 0.42 /$ share for the NPV of corporate owned life insurance. The $8 \%$ premium includes $+5 \%$ for the group's undervaluation, $+5 \%$ for top quartile EPS growth of $8 \%$ and $-2 \%$ for below average regulation.

Our prior $\$ 58$ price target reflected $\mathrm{a}+10 \%$ for valuation and was $17.8 \mathrm{x} \$ 3.25$ in 2020E plus $\$ 0.42 /$ share for COLI.

## Eversource Energy

We are increasing our price target on ES to $\$ 75$ from $\$ 69$. Our new price target is premised upon an 18.9x multiple to our 2021e EPS of $\$ 3.95$, or a net $15 \%$
premium to the Regulated Utility P/E multiple. Previously our $\$ 69$ price target reflected an $18 \%$ P/E premium to the Regulated Utility P/E multiple on 2020e EPS of $\$ 3.72$. Our EPS estimates remain unchanged at $\$ 3.28$ in 2018, $\$ 3.48$ in 2019, $\$ 3.72$ in 2020 and $\$ 3.95$ in 2021.

## Exelon Corp.

We reiterate our Buy rating. We continue to believe that Exelon has solid utility growth driven by capital spending and closing the gap between earned and allowed ROEs particularly at the Pepco Holdings utility subsidiaries. We are updating our eps forecast to $\$ 3.14 / \$ 3.18 / \$ 3.14 / \$ 3.25$ from $\$ 3.14 / \$ 3.19 / \$ 3.16 / \$ 3.29$ for '18-21E respectively. We are increasing our price target to \$51 from \$50 premised upon multiple expansion and a roll to the 2021 valuation year for the utility and the 2020 valuation year for ExGen.

Our prior price target of $\$ 50$ was premised upon a net $17 \%$ premium to the group multiple of $16.1 x$ our 2020E UPO eps of $\$ 2.05$, and $6.7 x$ ' 19 E open EBITDA of $\$ 2,585 \mathrm{mln}$ for ExGen.

Our current price target of $\$ 51$ is premised upon a net $8 \%$ premium to the 16.4 x normalized multiple and our 2021E UPO eps of $\$ 2.21$ which yields $\$ 40 /$ share. To this we add 7.2 our 2020E ExGen open EBITDA of $\$ 2,257 \mathrm{mln}$, NPV of hedges of $\$ 196 \mathrm{mln}$, net debt of $\$ 6,126 \mathrm{mln}$, and 949 mln shares outstanding which yields \$11/share.

Figure 18: EXC Sum of Parts - Dollars in Millions

| SOTP Valuation Methodology |  |  | ExGen Valuation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| UPO Valuation |  |  | EXGEN EBITDA |  | 2,383 |
| 20 UPO EPS | \$ | 2.21 | GM Value of Hedges |  | 126 |
| Regulated Utlity Group Multiple |  | 16.4x | EXGEN Open EBITDA |  | 2,257 |
| Overall Regulated Group |  | 5\% | Net Multiple for ExGen |  | $7.2 x$ |
| Regulatory Ranking |  | -2\% | Total Enterprise Value |  | 16,250 |
| Earnings Growth |  | 5\% | NPV of Hedges |  | 196 |
| Net Premium/Discount |  | 8\% | Net Debt at ExGen |  | 6,126 |
| UPO Value per Share | \$ | 40 | Equity Value |  | 10,320 |
|  |  |  | Shares |  | 949 |
| Total Value per Share | \$ | 51 | ExGen Value per Share | \$ | 11 |

Source: Company reports, UBS equity research

## FirstEnergy Corp.

Our price target on FE remains unchanged at \$43. Management has stated they plan to provide additional cap-ex guidance on the fourth quarter conference call which could include an additional year (2022). Before increasing cap-ex FE wants to see outcomes on the New Jersey $\$ 0.4 \mathrm{~B}$ infrastructure plan proposal (potentially in Q1'19) and the Ohio SEET (significantly excessive earnings test).

Our price target is updated to reflect a $2 \%$ premium to the Regulated Utility P/E multiple or $16.7 \times 2021$ E EPS of $\$ 2.60$. The $2 \%$ premium includes $5 \%$ for the group's undervaluation, $2 \%$ for regulation and $-5 \%$ for fourth quartile EPS growth.

Previously our $\$ 43$ reflected a 7\% P/E premium to the Regulated Utility group or $17.2 x \$ 2.46$ in 2020 E plus $\$ 0.28$ for Ohio rider NPV. The premium included $10 \%$ for the group's undervaluation.

Fortis Inc.

We are reiterating our Buy rating and continue to believe that Fortis Inc remains undervalued to achievable $6 \%$ long term dividend per share growth with lower relative risk resulting from no need block equity, and no significantly large scale capital projects. Further, regulatory matters are limited over the next 12 month with FERC transmission ROEs now settled for the ITC subsidiary.

We are updating our eps estimates to $C \$ 2.52 / C \$ 2.64 / C \$ 2.83 / C \$ 3.01$ from $C \$ 2.52 / C \$ 2.65 / C \$ 2.84 / C \$ 3.01$ for '18-'21E respectively. We are updating our price target to $C \$ 53$ from $C \$ 49$ on multiple expansion and a roll to the 2021 valuation year.

Our prior price target of C\$49 was premised upon a net $14 \%$ premium to the group multiple of $15.1 \times$ our 2020E eps of $C \$ 2.84$.

Our current price target of $C \$ 53$ is premised upon a net $10 \%$ premium to the 15.7x 2021E normalized non-gas midstream multiple and our 2021E eps of C\$3.01.

## Hawaiian Electric Industries

Our price target for HE remains unchanged at $\$ 33$. Our price target is updated to reflect a $16.7 x$ multiple to our 2021e EPS of $\$ 2.19$, or a net $2 \%$ premium to the Regulated Utility P/E multiple. Previously our $\$ 33$ target reflected no premium to the Regulated Utility P/E multiple on 2020e EPS of $\$ 2.29$.

Our EPS estimates are revised up to $\$ 1.86$ in 2018, $\$ 1.99$ in 2019, $\$ 2.12$ in 2020 and $\$ 2.19$ in 2021, from \$1.89, \$2.05, \$2.20 and \$2.29, respectively. The revisions reflect increased confidence in HE's ability to meet capital investment and growth targets.

## Hydro One Ltd.

We reiterate our Sell rating. We now believe that, despite being dilutive that the merger with Avista Inc. will close after likely regulatory approvals are received on December 14. As a result we have incorporated the AVA merger dilution into our valuation methodology.

Our eps forecast remains Hydro One Ltd. on a stand-alone basis as we are updating it to C\$1.27/C\$1.27/C\$1.35/C\$1.41 from C $\$ 1.23 / C \$ 1.32 / C \$ 1.34 / C \$ 1.51$ for ' 18 -'21E respectively. We are updating our price target to $C \$ 18$ from $C \$ 19$ as a result of the inclusion of the AVA merger dilution in our valuation and lower stand-alone Hydro One eps estimates more than offsetting multiple expansion and the roll to the 2021 valuation year.

Our prior price target of $C \$ 19$ was premised upon a $14.8 x$ multiple on our 2020E eps of C\$1.34.

Our current price target of $C \$ 18$ is premised upon a net $15 \%$ discount to the 15.9x 2021E normalized non-gas midstream multiple and our 2021E eps of $C \$ 1.37$ inclusive of $(\$ 0.04)$ /share of dilution from the AVA merger.

## NextEra Energy

We are increasing our price target on NEE to $\$ 209$ from $\$ 195$. Our new price target is premised upon an 18.9x multiple to our 2021e EPS of $\$ 9.84$, or a net $15 \%$ premium to the Regulated Utility P/E multiple. Previously our $\$ 195$ price
target reflected a 20\% P/E premium to the Regulated Utility P/E multiple on 2020e EPS of \$9.06.

Our EPS estimates are revised up to $\$ 7.77$ in $2018, \$ 8.43$ in $2019, \$ 9.08$ in 2020 and $\$ 9.84$ in 2021, from $\$ 7.88$, $\$ 8.41$, $\$ 9.06$ and $\$ 9.74$, respectively. The revisions incorporate the Gulf Power acquisition which is expected to close 1Q19, offset somewhat by a more conservative growth trajectory than we had previously modelled at NEER.

## OGE Energy

We are raising our price target to $\$ 40$ from $\$ 37$. OGE expects to have 1 or more rate cases in 2019 to address investments in the Sooner scrubbers and potentially in grid modernization. We fine-tuned our EPS estimates for cap-ex guidance to $\$ 2.07$ for 2018, $\$ 2.12$ for 2019, $\$ 2.31$ for 2020 and $\$ 2.39$ in 2021 versus $\$ 2.08 / \$ 2.14 / \$ 2.30 / \$ 2.38$.

Our current $\$ 40$ price target is a sum of the parts which includes $\$ 30$ for the utility, parent and other at a $2 \%$ discount to the Regulated Utility average or 16.1 x $\$ 1.86$ in 2021 plus $\$ 10$ for the company's $25.6 \%$ ownership in ENBL. The ENBL valuation reflects UBS MLP and Gas Pipeline analyst Shneur Gershuni's $\$ 18$ price target. "'19 Guidance Flexes Op Leverage \& SCOOP Crude" (11/7/18). The 2\% discount multiple includes $5 \%$ for the group undervaluation, $-2 \%$ for third quartile utility, parent and other EPS growth and $-4 \%$ for fourth quartile regulation.

Our prior \$37 price target reflected \$30 for UP\&O which at a 3\% premium to the average Regulated Utility 2020 P/E or $16.7 x \$ 1.75$ at UP\&O and \$7/share for ENBL using a mark-to-market for the stock.

Figure 19: OGE Sum of the Parts

|  | EPS | Premium/ |  |
| :--- | :---: | :--- | :--- |
| OGE | 20215 | Multiple | Value |
| UP\&O | $\$ 1.86$ | $-2.0 \%$ | $\$ 30$ |
|  | $\$ /$ Share |  |  |
| ENBL | $\$ 18.00$ |  | $\$ 10$ |
| Total |  |  | $\$ 40$ |

Source: Company reports, UBS equity research

## Pinnacle West Capital

We are increasing our price target on PNW to $\$ 92$ from $\$ 90$. Our current $\$ 92$ target is a $2 \%$ premium to the Regulated Utility group of $16.7 x$ our 2021 EPS estimate of $\$ 5.52$. The premium is $5 \%$ for the group's undervaluation, $2 \%$ for second quartile EPS growth, and $-5 \%$ for fourth quartile regulation.

Our prior \$90 price target was a 5\% premium to the Regulated Utility group average P/E of $17.0 x \$ 5.28$ in 2020E. The valuation multiple had included a $-2 \%$ discount for third quartile regulation.

## PNM Resources

We are increasing our price target on PNM to $\$ 39$ from $\$ 37$. Our new price target is premised upon a 16.9 x multiple to our 2021 e EPS of $\$ 2.29$, or a net $3 \%$ premium to the Regulated Utility P/E multiple.

Previously our \$37 price target reflected an 8\% premium to the Regulated Utility P/E multiple on 2020e EPS of $\$ 2.19$. Our EPS estimates remain unchanged at $\$ 1.97$ in 2018, \$2.14 in 2019, \$2.19 in 2020 and $\$ 2.29$ in 2021.

## Portland General

We are lowering our price target on POR to $\$ 44$ from $\$ 45$. Consistent with guidance we are revising our EPS estimates to reflect 80 bp of regulatory lag versus 50 bp previously ( $8.7 \%$ ROE versus $9.0 \%$ earned ROE). Our revised EPS estimates are $\$ 2.48$ for $2019, \$ 2.57$ for 2020, $\$ 2.65$ for 2021 and $\$ 2.73$ for 2022 versus $\$ 2.53$ for 2019, $\$ 2.64$ for 2020, $\$ 2.78$ for 2021 and $\$ 2.87$ for 2022.

Our $\$ 44$ price target is a $2 \%$ premium to the Regulated Utility average or 16.7 x $\$ 2.65$ in 2021E. The valuation includes 5\% for the group's undervaluation, $2 \%$ for second quartile Oregon regulation, and -5\% for 4th quartile EPS growth.

Our prior $\$ 45$ price target reflected a $6 \%$ Regulated Utility premium or $17.1 x$ $\$ 2.64$ in 2020E and included a 10\% benefit the group's undervaluation and 2\% discounts for $3^{\text {rd }}$ quartile growth and regulation.

## PPL Corporation

We maintain our Buy rating and our \$34 price target. We are fine-tuning our EPS estimates for exposure to the British pound and for the gradual expiration of pension revenues in the U.K. at WPD. Our new EPS estimates are $\$ 2.34$ for 2018, $\$ 2.40$ for 2019 , and $\$ 2.56$ for 2020 versus $\$ 2.33 / \$ 2.42 / \$ 2.56$. Our estimates include 7\% 5 year growth (2017-2022) in Pennsylvania, 4\% in Kentucky and 1\% at WPD in the U.K.

F/X. Our EPS forecast assumes a $1.30 x$ US $\$ /$ British pound exchange in 2020 and $1.37 x$ for 2021-2022 which is the UBS Global Macro Strategy year-end 2020 forecast " 2019 Markets Outlook: Something wicked this way comes? " (pp. 34-35, $11 / 12 / 18$ ). This is a $-\$ 0.04 /$ share to $-\$ 0.06 /$ share impact from 2020 to 2023 versus our prior forecast.

Pension. PPL receives $\$ 0.20 /$ share in revenue to fund the pension deficit, but the plan has been outperforming. Pending a review at regulator OFGEM we expect the pension revenue will begin a 4 year calendar year expiration in April 2021. This is a - $\$ 0.05$ to - $\$ 0.07 /$ share annual impact.

EPS growth-U.K. and Pennsylvania. We continue to forecast 5 year $1 \%$ EPS growth in the U.K. as we believe we have been understating the impact of $6 \%$ rate base growth and incentive opportunities. We also believe PPL's PPL Electric in Pennsylvania can grow EPS 6-7\% versus 5-6\% previously due to transmission investments.

Our current $\$ 34$ price target reflects the sum of $\$ 21$ for a $5 \%$ premium to the U.S. utility average or $17.2 \times \$ 1.23$ in 2021E, $\$ 15$ for a European average utility multiple of $12.5 \times \$ 1.22$, less $\$ 4$ for the NPV of a $-\$ 0.24$ exposure in the 2023 RIIO 2 case at a $\$ 13.6 x$ P/E. The $5 \%$ U.S. premium includes $5 \%$ for the group's undervaluation, $2 \%$ for second quartile regulation, and $-2 \%$ for third quartile EPS growth.

Figure 21: PPL Sum of the Parts

|  | EPS <br> PPL | Premium/ <br> Multiple | Value |
| :--- | :---: | :---: | :---: |
| U.S. Utilities | $\$ 1.23$ | $5.0 \%$ | $\$ 21$ |
| WPD | $\$ 1.36$ | $12.5 x$ | $\$ 17$ |
| NPV of RIIO 2 Rate Exposure |  |  | $(\$ 4)$ |
| Total |  |  | $\$ 34$ |

Source: Company reports, UBS equity research

## Public Service Enterprise Group

We are raising our price target on PEG to $\$ 63$ from $\$ 60$. We are fine-tuning our EPS estimates for changes in the forward power and gas curves. Forward around the clock power prices rose in PJM East \$5/MWhr around-the-clock in 2019 and \$1/Mwhr in 2020 from early October to mid-November according to S\&P Global Market Intelligence quotes. Gas prices spiked at Henry hub and Leidy hub 40 cents. These impacts tapered off in 2021 and 2022.

We are lowering our EPS estimates to reflect lower profitability on combined cycle gas plants and an offsetting benefit for higher power prices. Our revised estimates are $\$ 3.35$ in 2019, $\$ 3.69$ in 2020, $\$ 3.77$ in 2021 and $\$ 4.02$ in 2022 versus $\$ 3.47 / \$ 3.66 / \$ 3.76 / \$ 4.04$. PEG's baseload generation is $100 \%$ hedged through 2019 and $75-80 \%$ in 2020 and the intermediate, combined cycle and peaking output is $35-40 \%$ hedged in 2019.

Our current $\$ 63$ sum of the parts based price target includes: $\$ 51$ for UP\&O or 18.4 x our 2021 EPS estimate of $\$ 2.79$ plus $\$ 11$ for PSEG Power at $6.8 x 2021$ EBITDA of $\$ 1.05 B$. The premium includes: first quartile EPS growth for utility net of parent $12 \%(+5 \%)$, above-average New Jersey regulation (+2\%) and a premium for the Regulated Utility group's undervaluation (+5\%).

Previously our \$60 price target included \$47 for PSE\&G using a 12\% Regulated Utility premium 2020E P/E multiple of 16.1 x applied to $\$ 2.59$ of UP\&O EPS and $\$ 13$ for PSEG Power at $7.2 \times \$ 1.1 \mathrm{~B}$ less $\$ 1.7 \mathrm{~B}$ of debt and 508 M shares.

Figure 22: PEG Sum of the Parts - Dollars in Millions

|  | EPS | Premium/ |  |
| :--- | :--- | :--- | :--- |
| PEG | 2021 E | Multiple | Value |
| UP\&O | $\$ 2.79$ | $12.0 \%$ | $\$ 51$ |
|  | $\$ /$ Share |  |  |
| PSEG Power | $\$ 1,046$ | $6.8 x$ | $\$ 11$ |
| Total |  |  | $\$ 63$ |

Source: Company reports, UBS equity research

## SCANA Corp.

We are updating our price target to $\$ 49$ from $\$ 41$. Given the pending Dominion merger we are not rolling our valuation to the 2021 year rather we are reflecting the value of the Dominion merger which is Dominion's closing price of
$\$ 74.11 /$ share at the 0.669 exchange ratio. See our separate note (LINK). Our 2020E SCANA Corp. stand-alone valuation is $\$ 41$ premised upon 2020E eps under the ORS securitization scenario of $\$ 2.35$ in 2020 and our updated normalized utility comp group multiple of 17.3 x .

We are reiterating our Neutral rating. We are updating our eps estimates to be reflective of the earnings power from the latest Dominion Energy rate proposal before the South Carolina Public Service commission commensurate with no upfront refund but an approximate $15 \%$ on-going rate cut as a result of the abandoned V.C. Summer Unit 2 and Unit 3 new nuclear construction project. Our eps forecast is updated to $\$ 2.67 / \$ 2.30 / \$ 2.44 / \$ 2.66$ from $\$ 3.13 / \$ 2.76 / \$ 2.90 / 3.12$ for '18-'21E respectively.

Our prior price target of $\$ 41$ was premised upon a 50/50 view of acquisition break/close which results in our $\$ 41$ price target premised upon the $\$ 46 /$ share full value takeout price and our $\$ 35 /$ share value on break and the ORS terms with securitization.

## Sempra Energy

Our current price target of $\$ 129$ is premised upon a sum of the parts. We value SDG\&E, SoCalGas, Oncor and Parent at a $1 \%$ net premium to the $16.4 \times 2021$ e Regulated Utility multiple (\$75), Cameron at the average Gas Midstream 2021e P/E of $16.5 x$ ( $\$ 22$ ), other LNG \& Midstream at a $5 \%$ discount to the average Gas Midstream P/E (-\$2), and approximate the mark-to-market for SRE Mexico (\$11) and SA Utilities (\$6). This derives a value of $\$ 112$ for the shares. We calculate an upside value of $\sim \$ 146$ under execution of an Elliott-inspired strategy. Our price target is based on an average of these outcomes.

Our prior target of $\$ 130$ was derived with the same methodology, using 2020 estimates in the base case to arrive at values of $\$ 68$ for the Utilities and Parent, $\$ 24$ for Cameron, (\$4) for other LNG \& Midstream, \$15 for SRE Mexico, and \$8 for SA Utilities, for total base case value of $\$ 111$. Our Elliott Plan upside value was $\$ 149$. Our price target reflected the average of those two outcomes.

Our 2018 EPS estimate is revised up to $\$ 5.46$ from $\$ 5.31$. Our other estimates remain unchanged at \$5.89 in 2019, \$6.99 in 2020 and $\$ 7.55$ in 2021.

## Southern Company

We are reiterating our Neutral rating. Our eps estimates remain unchanged at $\$ 33.06 / \$ 3.04 / \$ 3.17 / \$ 3.30$ for ' 18 -' 21 E respectively. We are reiterating our price target of $\$ 49$ as inclusion of an additional 5\% discount for the Georgia triennial rate case year in 2019 balances the impact of multiple expansion and a roll to the 2021 valuation year.

Our prior price target of $\$ 49$ was premised upon a net $5 \%$ discount to the group multiple of $15.7 x$ our 2020E eps of $\$ 3.17$.

Our current price target of $\$ 49$ is premised upon a net $10 \%$ discount to the 16.4 x normalized multiple and our 2021E eps of \$3.30.

## WEC Energy Group

We are increasing our price target on WEC to $\$ 73$ from $\$ 70$. Our new price target is premised upon an $18.4 x$ multiple to our 2021e EPS of $\$ 3.97$, or a net $12 \%$ premium to the Regulated Utility P/E multiple. Previously our $\$ 70$ price target
reflected a $17 \%$ premium to the Regulated Utility P/E multiple on 2020e EPS of $\$ 3.74$. Our EPS estimates remain unchanged at $\$ 3.34$ in 2018, $\$ 3.54$ in 2019, $\$ 3.74$ in 2020 and $\$ 3.97$ in 2021.

## Xcel Energy

We are increasing our price target on XEL to $\$ 53$ from $\$ 50$. Our new price target is premised upon a $17.9 x$ multiple to our 2021 e EPS of $\$ 2.95$, or a net $9 \%$ premium to the Regulated Utility P/E multiple. Previously our $\$ 50$ price target reflected a $14 \%$ premium to the Regulated Utility P/E multiple on 2020e EPS of $\$ 2.77$. Our EPS estimates remain unchanged at \$2.47 in 2018, \$2.60 in 2019, \$2.77 in 2020 and $\$ 2.95$ in 2021.

## Valuation Method and Risk Statement

Our valuation methodology for the group is price to earnings based. The adjustments applied fall into 5 categories. These are as follows: 1) Group Valuation Bias: Flowing from our valuation work comparing Baa corporate yields to group dividend yields and RU price to earnings ratios to those for the S\&P 500, we incorporate a positive or negative adjustment to our group multiple representing the gap we calculate to the nearest $5 \%$; 2) Growth Adjustment: We adjust our valuations based on the growth quartile each utility occupies. First quartile receives a $5 \%$ premium, second quartile a $2 \%$ premium, third quartile a $2 \%$ discount and fourth quartile a $5 \%$ discount; 3) Regulatory Adjustment: Our valuation adjustments for regulation are based on our proprietary Regulatory Rankings. First quartile jurisdictions receive $5 \%$, second quartile $2 \%$, third quartile $-2 \%$ and fourth quartile -5\%; 4) Multi Utility Diversified Valuation: For multi utilities (those with more than $15 \%$ diversified or foreign earnings), we perform a sum-of-parts analysis applying business/region appropriate valuations to those diversified businesses; 5) One-off Adjustments: In special situations, we value risk on an issue specific basis. Common areas where we apply such an adjustment include: ESG advantage, large project construction risk, legal risk, and announced M\&A completion risk.

## Required Disclosures

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UBS Investment Research: Global Equity Rating Definitions

| 12-Month Rating | Definition | Coverage $^{1}$ | IB Services $^{2}$ |
| :--- | :--- | ---: | ---: |
| Buy | FSR is > 6\% above the MRA. | $48 \%$ | $24 \%$ |
| Neutral | FSR is between $-6 \%$ and 6\% of the MRA. | $37 \%$ | $21 \%$ |
| Sell | FSR is > 6\% below the MRA. | $15 \%$ | $12 \%$ |
| Short-Term Rating | Definition | Coverage $^{3}$ | IB Services $^{4}$ |
| Buy | Stock price expected to rise within three months from the time <br> the rating was assigned because of a specific catalyst or event. | $<1 \%$ | $<1 \%$ |
| Sell | Stock price expected to fall within three months from the time <br> the rating was assigned because of a specific catalyst or event. | $<1 \%$ | $<1 \%$ |

Source: UBS. Rating allocations are as of 30 September 2018.
1 :Percentage of companies under coverage globally within the 12-month rating category.
2:Percentage of companies within the 12 -month rating category for which investment banking (IB) services were provided within the past 12 months.
3:Percentage of companies under coverage globally within the Short-Term rating category.
4:Percentage of companies within the Short-Term rating category for which investment banking (IB) services were provided within the past 12 months.
KEY DEFINITIONS:Forecast Stock Return (FSR) is defined as expected percentage price appreciation plus gross dividend yield over the next 12 months. In some cases, this yield may be based on accrued dividends. Market Return Assumption (MRA) is defined as the one-year local market interest rate plus $5 \%$ (a proxy for, and not a forecast of, the equity risk premium). Under Review (UR) Stocks may be flagged as UR by the analyst, indicating that the stock's price target and/or rating are subject to possible change in the near term, usually in response to an event that may affect the investment case or valuation. Short-Term Ratings reflect the expected near-term (up to three months) performance of the stock and do not reflect any change in the fundamental view or investment case. Equity Price Targets have an investment horizon of 12 months.

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UBS Securities LLC: Daniel Ford, CFA; Ross Fowler, CFA; Gregg Orrill; Rose-Lynn Armstrong.

| Company Disclosures |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Company Name | Reuters | 12-month rating | Short-term rating | Price | Price date |
| AES Corp ${ }^{16}$ | AES.N | Neutral | N/A | US\$15.51 | 28 Nov 2018 |
| Alliant Energy Corp ${ }^{16}$ | LNT.N | Neutral | N/A | US\$44.77 | 28 Nov 2018 |
| Ameren Corp ${ }^{16}$ | AEE.N | Neutral | N/A | US\$68.11 | 28 Nov 2018 |
| American Electric Power Inc ${ }^{2,4,6 a, 7,16}$ | AEP.N | Buy | N/A | US\$76.22 | 28 Nov 2018 |
| ATCO Ltd | ACOx.TO | Buy | N/A | C\$40.11 | 28 Nov 2018 |
| Canadian Utilities Ltd | CU.TO | Neutral | N/A | C\$31.28 | 28 Nov 2018 |
| Caribbean Utilities Corp | CUPU.TO | Neutral | N/A | US\$12.50 | 28 Nov 2018 |
| CMS Energy Corp ${ }^{16}$ | CMS.N | Neutral | N/A | US\$51.23 | 28 Nov 2018 |
| Consolidated Edison Inc ${ }^{16}$ | ED.N | Neutral | N/A | US\$78.84 | 28 Nov 2018 |
| Dominion Energy $\mathbf{I n c}^{4,6 a, ~ 6 c, ~ 7, ~} 16$ | D.N | Buy | N/A | US\$73.32 | 28 Nov 2018 |
| DTE Energy Co ${ }^{4,6 a, 7,16}$ | DTE.N | Neutral | N/A | US\$117.40 | 28 Nov 2018 |
| Duke Energy Corp ${ }^{2,4,6 a, ~ 7, ~} 16$ | DUK.N | Buy | N/A | US\$87.60 | 28 Nov 2018 |
| Emera Inc | EMA.TO | Buy | N/A | C\$44.11 | 28 Nov 2018 |
| Enable Midstream Partners LP ${ }^{16}$ | ENBL.N | Buy | N/A | US\$13.44 | 28 Nov 2018 |
| Entergy Corp ${ }^{7}{ }^{16}$ | ETR.N | Buy | N/A | US\$86.08 | 28 Nov 2018 |
| Evergy, Inc ${ }^{16}$ | EVRG.N | Neutral | N/A | US\$59.13 | 28 Nov 2018 |
| Eversource Energy ${ }^{7} 16$ | ES.N | Buy | N/A | US\$67.43 | 28 Nov 2018 |
| Exelon Corp ${ }^{7} 16$ | EXC.N | Buy | N/A | US\$45.82 | 28 Nov 2018 |
| FirstEnergy Corp ${ }^{16}$ | FE.N | Buy | N/A | US\$37.60 | 28 Nov 2018 |
| Fortis Inc7, 16 | FTS.TO | Buy | N/A | C\$45.70 | 28 Nov 2018 |
| Hawaiian Electric Industries Inc ${ }^{16}$ | HE.N | Sell | N/A | US\$37.94 | 28 Nov 2018 |
| Hydro One | H.TO | Sell | N/A | C\$19.53 | 28 Nov 2018 |
| NextEra Energy Inc ${ }^{4,6 a, ~ 7, ~ 16, ~} 26$ | NEE.N | Buy | N/A | US\$178.05 | 28 Nov 2018 |
| OGE Energy Corp ${ }^{16}$ | OGE.N | Neutral | N/A | US\$39.11 | 28 Nov 2018 |
| PNM Resources Inc ${ }^{\text {7, }} 16$ | PNM.N | Sell | N/A | US\$42.76 | 28 Nov 2018 |
| Portland General Electric Co ${ }^{16}$ | POR.N | Sell | N/A | US\$47.96 | 28 Nov 2018 |
| PPL Corp${ }^{2,4, ~ 6 a, ~ 6 b, ~ 6 c, ~ 7, ~} 16$ | PPL.N | Buy | N/A | US\$30.86 | 28 Nov 2018 |
| Public Service Enterprise Group ${ }^{7}$, 16 | PEG.N | Buy | N/A | US\$54.71 | 28 Nov 2018 |

Source: UBS. All prices as of local market close.
Ratings in this table are the most current published ratings prior to this report. They may be more recent than the stock pricing date
2. UBS AG, its affiliates or subsidiaries has acted as manager/co-manager in the underwriting or placement of securities of this company/entity or one of its affiliates within the past 12 months.
4. Within the past 12 months, UBS AG, its affiliates or subsidiaries has received compensation for investment banking services from this company/entity or one of its affiliates.
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6b. This company/entity is, or within the past 12 months has been, a client of UBS Securities LLC, and non-investment banking securities-related services are being, or have been, provided.
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7. Within the past 12 months, UBS Securities LLC and/or its affiliates have received compensation for products and services other than investment banking services from this company/entity.
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## CREDIT OPINION

2 November 2018

## Update

## Rate this Research

RATINGS
Consolidated Edison Company of New
York, Inc.

| Domicile | New York, New York, <br> United States |
| :--- | :--- |
| Long Term Rating | A3 |
| Type | LT Issuer Rating |
| Outlook | Stable |

Please see the ratings section at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

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## Consolidated Edison Company of New York, Inc.

## Update following downgrade to A3

## Summary

Consolidated Edison Company of New York, Inc's (CECONY, A3 stable) credit is supported by 1) its low business risk as a transmission and distribution utility, 2) supportive regulatory environment in New York and 3) predictable cash flow and financial metrics provided by a suite of cost recovery provisions and multi-year rate plan.

CECONY's credit is constrained by 1) high capital spending requirements and dividend payout, resulting in sizeable negative free cash flow, 2) stagnant cash flow prospects as tax reform begins to impact financials and 3) longer term, the company must contend with the operational demands that accompany changing customer preferences.

Exhibit 1
Historical CFO Pre-WC, Total Debt and CFO Pre-WC to Debt (\$ MM)


Source: Moody's Financial Metrics

CLIENT SERVICES

| Americas | $1-212-553-1653$ |
| :--- | ---: |
| Asia Pacific | $852-3551-3077$ |
| Japan | $81-3-5408-4100$ |
| EMEA | $44-20-7772-5454$ |

## Credit strengths

» Low business risk transmission and distribution utility serving the largest city in the US
» New York regulation provides a suite of supportive cost recovery mechanisms
» Stable and predictable cash flow generated by around $\$ 26$ billion of rate base

## Credit challenges

» Stagnant cash flow generation expected due to tax reform
» High capex requirements and high dividend payout drive higher debt levels
» State's move toward more renewable energy creates new operating demands
» Moderate carbon transition risk as a T\&D utility with no generation ownership

## Rating outlook

CECONY's stable outlook incorporates e declining financial profile, such as the ratio of cash flow from operations before changes in working capital (CFO pre-WC) to debt falling to $16-17 \%$ from over $20 \%$ historically. The outlook also reflects a supportive and predictable regulatory environment that will continue through the company's next rate case filing in 2019 and the concentration of rate base in a single regulatory jurisdiction.

## Factors that could lead to an upgrade

» CFO pre-WC to debt approaching 25\%
» CFO pre-WC less dividends to debt nearing 20\%
» Improved cost recovery provisions or other regulatory support

## Factors that could lead to a downgrade

» CFO pre-WC to debt declining consistently below 17\%
» A less predictable regulatory environment or reduced cost recovery provisions

## Key indicators

Exhibit 2
Consolidated Edison Company of New York, Inc. [1]

|  | Dec-14 | Dec-15 | Dec-16 | Dec-17 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| CFO Pre-W/C + Interest / Interest | $6.3 x$ | $5.6 x$ | $5.5 x$ | $5.2 x$ | $19.1 \%$ |
| CFO Pre-W/C / Debt | $21.4 \%$ | $21.4 \%$ | $21.3 \%$ | 16.8 x |  |
| CFO Pre-W/C - Dividends / Debt | $16.6 \%$ | $15.6 \%$ | $16.1 \%$ | $13.9 \%$ |  |
| Debt / Capitalization | $43.8 \%$ | $42.8 \%$ | $40.3 \%$ | $46.2 \%$ |  |

[1]All ratios are based on 'Adjusted' financial data and incorporate Moody's Global Standard Adjustments for Non-Financial Corporations. Source: Moody's Financial Metrics

## Profile

Consolidated Edison Company of New York, Inc. (CECONY, A3 stable) is the anchor subsidiary of Consolidated Edison, Inc. (CEI, Baa1 stable), which also owns Orange and Rockland Utilities, Inc. (O\&R, Baa1 stable). CECONY is the largest US transmission and

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distribution (T\&D) utility, serving 3.4 million electric, 1.1 million gas, and 1,600 steam customers in New York City and Westchester County. CECONY's electric operations account for about $75 \%$ of the company's operating income, gas represents another $19 \%$ of operating income, while steam makes up the remaining 6\%. The exhibit below depicts our forward view of EBITDA contribution of each of these segments, based on current rate plans.

Exhibit 3
Electric operations drive the majority of CECONY's EBITDA generation.


Source: Moody's Investors Service

## Detailed credit considerations

Regulatory environment provides strong support for timely cost recovery
CECONY's credit is based on its low business risk as a T\&D utility and the stabilizing features of the regulatory support provided by its principal regulator, the New York State Public Service Commission (NYPSC). The New York regulatory framework has a number of credit-positive features, including the allowance of a future test year in calculating revenue requirements, multi-year rate plans and the use of full revenue decoupling for both electric and gas services (and weather normalization for gas). These features enhance the timeliness of cost recovery, provide visibility into future financial performance and protect utility margins from variations in sales volumes.

Beyond the financial implications of multi-year rate plans, we also view multi-party settlements (which CECNOY has been successful in achieving in the past) as a significant positive because it offers clear evidence of cooperation between the utility, the NYPSC staff, and key customers. This collaborative relationship is essential for CECONY to maintain a stable and predictable financial profile, especially as various energy initiatives throughout the state develop.

Cash flow headwinds from tax reform will offset some benefit from upcoming rate increases
We expect that CECONY will file for another multi-year rate plan in the coming months, since its current 3-year plan will expire by year-end 2019. The utility will seek recovery on a sizeable amount of regulatory assets (e.g., nearly $\$ 3.8$ billion were on the balance sheet as of June 2018) and increasing capital expenditures to address infrastructure resiliency, energy efficiency and other New York policy priorities. However, the impacts of federal tax reform will offset some of the revenue and cash flow increases that we would otherwise expect CECONY to receive from this filing.

In August, CECONY received some clarity on rate treatment of tax reform via a New York Public Service Commission (NYPSC) order, which includes sur-credits for electric and gas revenue in 2019 and amortization of accumulated deferred tax benefits to be determined in an upcoming general rate case. CECONY's excess deferred tax balance is sizeable, including around $\$ 2.5$ billion of "protected" liabilities that will be returned to customers over multiple decades and about $\$ 971$ million of "unprotected" liabilities that the company has proposed to return over five years. These amounts are in addition to lower cash flow generated by ongoing deferred taxes from a lower revenue requirement.

As such, we expect CECONY's cash flow to remain steady, at the same time that the utility's capital spending - and debt - is expected to increase. The combination will result in CECONY cash flow to debt ratios around 16-17\%, as depicted in the graph below.

Exhibit 4
CECONY's historical and forecast CFO Pre-WC to debt


Source: Moody's Investors Service projections

High levels of capital spending, dividends and increasing debt will result in little financial flexibility versus peers CECONY expects to spend around $\$ 3.0$ billion in annual capital expenditures through 2020. We expect that the majority of its capital financing will come from debt, in order to keep its capital structure in-line with the 52/48 debt/equity that the NYPSC currently allows in rates. This level of cash outlay, coupled with high dividend payout levels (e.g., $71 \%$ through LTM 2Q18) will likely pressure financial metrics, given the stagnant cash flow generation owed to tax reform.

As such, we see limited financial flexibility for the utility given its current credit profile. The exhibit below compares where we see prospective CECONY cash flow ratios versus similarly rated peers and other large, urban-based T\&Ds through LTM 2Q18.

Exhibit 5
CECONY's credit metrics compared to selected urban-located T\&D peers


Source: Moody's Investors Service
Long-term operational changes to accommodate changing customer and regulatory preferences
Under the State of New York's Reforming the Energy Vision Initiative (REV, a proceeding that began in 2014 to promote clean energy, energy efficiency, and distributed generation throughout the state), CECONY will be required to adapt planning and operations to accommodate changing customer and regulatory demands for clean and efficient energy delivery. Rather than relying solely on the traditional utility-lead resource procurement and infrastructure rate base build, CECONY will have to be increasingly responsive to customer supply preferences (e.g., infrastructure that supports distributed and renewable generation), incorporate complex benefit/cost analysis to investment approval processes, and adopt new rate design features that compensate the utility in new ways.

While the exact form of implementation is still evolving, it appears that the foundational policy framework for expense recovery and regulated returns has largely been preserved - a credit positive. So far, the REV process has been benign to credit and we view
the NYPSC's proactive and inclusive approach to policy reforms as positive. However, it would be negative to CECONY's credit if the evolution of REV results in a preponderance of market-oriented revenue that drifts from the cost recovery provisions currently underpinning the utility's credit profile.

Moderate carbon transition risk as a holding company of T\&D and renewable generation assets CECONY has moderate carbon transition risk within the utility sector because it is a T\&D utility with no generation ownership. All commodity costs, including carbon, associated with power procurement for customers are fully passed through to the customers with an effective cost recovery mechanism. Moody's framework for assessing carbon transition risk in this industry is set out in "Prudent regulation key to mitigating risk, capturing opportunities of decarbonization" (2 Nov 2017).

## Liquidity analysis

CECONY's high capex of around $\$ 3.0$ billion and dividends assumed to be in the $\$ 750-\$ 850$ million range will exceed cash flow from operations of approximately $\$ 3.0$ billion over the next twelve months. Therefore, CECONY will rely on external liquidity resources for short-term needs which will bridge the company to longer-term financing in the capital markets.

In terms of external liquidity, CECONY, affiliate O\&R, and CEI are co-borrowers under a credit facility with $\$ 2.25$ billion committed through December 2022. CECONY is entitled to access the full $\$ 2.25$ billion, while CEI and O\&R are limited to $\$ 1.0$ billion and $\$ 200$ million, respectively. The credit facility provides a backstop to the CP programs at each of CEI, CECONY, and O\&R which are sized to their respective sub-limits under the revolver. As of 30 June 2018, CEI holding company had around $\$ 869$ million of which CECONY had $\$ 550$ million of commercial paper outstanding, leaving about $\$ 1.4$ billion available under its credit facility.

This credit agreement does not require the companies to represent and warrant as to material adverse change, litigation or full disclosure that would restrict access to the facility. It contains a single financial covenant which limits each borrower's Debt/ Capitalization to 65\%, which CECONY was in compliance with at 30 June 2018.

CECONY's next long-term debt maturities include $\$ 600$ million due in December 2018 and $\$ 475$ million due in April 2019. In addition, the company is the obligor for $\$ 450$ million of variable-rate demand facilities revenue bonds issued by the New York State Energy Research and Development Authority. Each of these demand obligations is supported by its own letter of credit in case the bondholder opts to put it back to CECONY.

## Rating methodology and scorecard factors

| Exhibit 6 |
| :--- |
| Rating Factors |
| Consolidated Edison Company of New York, Inc. |
| Regulated Electric and Gas Utilities Industry Grid [1][2] |
| LTM 6/30/2018 |


|  |  |
| :---: | :---: |
| Moody's 12-18 Month <br> Forward View <br> As of Date Published [3] |  |
| Measure | Score |
| A | A |
| A | A |
| Aa | Aa |
| Baa | Baa |
| Aa | Aa |
| $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| $4.4 \mathrm{x}-4.8 \mathrm{x}$ | A |
| $14 \%-17 \%$ | Baa |
| $10 \%-13 \%$ | Baa |
| $44 \%-48 \%$ | A |
|  | A 3 |
|  | 0 |
|  | A 3 |


| Factor 1 : Regulatory Framework (25\%) | Measure | Score |
| :---: | :---: | :---: |
| a) Legislative and Judicial Underpinnings of the Regulatory Framework | A | A |
| b) Consistency and Predictability of Regulation | A | A |
| Factor 2 : Ability to Recover Costs and Earn Returns (25\%) |  |  |
| a) Timeliness of Recovery of Operating and Capital Costs | Aa | Aa |
| b) Sufficiency of Rates and Returns | Baa | Baa |
| Factor 3 : Diversification (10\%) |  |  |
| a) Market Position | Aa | Aa |
| b) Generation and Fuel Diversity | N/A | N/A |
| Factor 4 : Financial Strength (40\%) |  |  |
| a) CFO pre-WC + Interest / Interest (3 Year Avg) | 5.4x | A |
| b) CFO pre-WC / Debt (3 Year Avg) | 19.3\% | A |
| c) CFO pre-WC - Dividends / Debt (3 Year Avg) | 14.3\% | Baa |
| d) Debt / Capitalization (3 Year Avg) | 43.8\% | A |
| Rating: |  |  |
| Grid-Indicated Rating Before Notching Adjustment |  | A2 |
| HoldCo Structural Subordination Notching | 0 | 0 |
| a) Indicated Rating from Grid |  | A2 |
| b) Actual Rating Assigned |  | A2 |

[1]All ratios are based on 'Adjusted' financial data and incorporate Moody's Global Standard Adjustments for Non-Financial Corporations.
[2]As of $6 / 30 / 2018(\mathrm{~L})$;
[3]This represents Moody's forward view; not the view of the issuer; and unless noted in the text, does not incorporate significant acquisitions and divestitures. Source: Moody's Financial Metrics

## Appendix

Exhibit 7
Cash Flow and Credit Metrics [1]

| CF Metrics | Dec-14 | Dec-15 | Dec-16 | Dec-17 | LTM Jun-18 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As Adjusted |  |  |  |  |  |
| FFO | 2,458 | 2,479 | 2,449 | 2,696 | 2,657 |
| +/- Other | 752 | 731 | 601 | 196 | 54 |
| CFO Pre-WC | 3,210 | 3,210 | 3,050 | 2,892 | 2,711 |
| +/- $\Delta \mathrm{WC}$ | (446) | 38 | 207 | 175 | (223) |
| CFO | 2,764 | 3,248 | 3,257 | 3,067 | 2,488 |
| - Div | 712 | 872 | 744 | 796 | 821 |
| - Capex | 2,314 | 2,633 | 2,883 | 3,115 | 3,282 |
| FCF | (262) | (257) | (370) | (844) | $(1,615)$ |
|  |  |  |  |  |  |
| (CFO Pre-W/C) / Debt | 21.4\% | 21.4\% | 21.3\% | 19.1\% | 16.4\% |
| (CFO Pre-W/C - Dividends) / Debt | 16.6\% | 15.6\% | 16.1\% | 13.9\% | 11.4\% |
| FFO / Debt | 16.4\% | 16.5\% | 17.1\% | 17.8\% | 16.1\% |
| RCF / Debt | 11.6\% | 10.7\% | 11.9\% | 12.6\% | 11.1\% |
|  |  |  |  |  |  |
| Revenue | 10,786 | 10,328 | 10,165 | 10,468 | 10,541 |
| EBITDA | 3,489 | 3,730 | 3,608 | 3,841 | 3,795 |
| Net PP\&E | 29,957 | 32,374 | 35,396 | 37,780 | 38,947 |
| Total Debt | 15,021 | 14,991 | 14,294 | 15,114 | 16,554 |

[1] All figures \& ratios calculated using Moody's estimates \& standard adjustments. Periods are Financial Year-End unless indicated. LTM = Last Twelve Months. Source: Moody's Financial Metrics

Exhibit 8
Peer Comparison Table [1]

|  | Consolidated Edison Company of New York, Inc. <br> A3 Stable |  |  | Public Service Electric and Gas Company <br> A2 Stable |  |  | Commonwealth Edison Company <br> A3 Stable |  |  | Niagara Mohawk Power Corporation <br> A2 Negative |  |  | FortisAlberta Inc. <br> Baa1 Stable |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FYE | FYE | LTM | FYE | FYE | LTM | FYE | FYE | LTM | FYE | FYE | FYE | FYE | FYE | LTM |
| (in US millions) | Dec-16 | Dec-17 | Jun-18 | Dec-16 | Dec-17 | Jun-18 | Dec-16 | Dec-17 | Jun-18 | Mar-16 | Mar-17 | Mar-18 | Dec-16 | Dec-17 | Mar-18 |
| Revenue | 10,165 | 10,468 | 10,541 | 6,221 | 6,234 | 6,246 | 5,254 | 5,536 | 5,791 | 2,858 | 2,849 | 3,040 | 432 | 463 | 481 |
| CFO Pre-W/C | 3,050 | 2,892 | 2,711 | 1,719 | 1,802 | 1,748 | 1,897 | 2,190 | 2,001 | 639 | 694 | 735 | 226 | 205 | 233 |
| Total Debt | 14,294 | 15,114 | 16,554 | 8,217 | 8,979 | 9,402 | 8,605 | 9,094 | 9,492 | 2,995 | 2,994 | 2,991 | 1,447 | 1,674 | 1,673 |
| CFO Pre-W/C / Debt | 21.3\% | 19.1\% | 16.4\% | 20.9\% | 20.1\% | 18.6\% | 22.0\% | 24.1\% | 21.1\% | 21.3\% | 23.2\% | 24.6\% | 15.4\% | 12.7\% | 13.5\% |
| CFO Pre-W/C - Dividends / Debt | 16.1\% | 13.9\% | 11.4\% | 20.9\% | 20.1\% | 18.6\% | 17.7\% | 19.4\% | 16.4\% | 21.3\% | 23.1\% | 6.2\% | 8.3\% | 9.6\% | 10.4\% |
| Debt / Capitalization | 40.3\% | 46.2\% | 47.9\% | 36.2\% | 40.7\% | 40.4\% | 37.9\% | 41.2\% | 41.4\% | 31.9\% | 31.1\% | 35.7\% | 56.1\% | 56.3\% | 56.4\% |

[1] All figures \& ratios calculated using Moody's estimates \& standard adjustments. FYE = Financial Year End. LTM = Last Twelve Months. RUR* $=$ Ratings under Review, where UPG $=$ for upgrade and DNG = for downgrade
Source: Moody's Financial Metrics

## Ratings

| Exhibit 9 | Moody's Rating |
| :--- | ---: |
| Category |  |
| CONSOLIDATED EDISON COMPANY OF NEW |  |
| YORK, INC. | Stable |
| Outlook | A 3 |
| Issuer Rating | A 3 |
| Senior Unsecured | $\mathrm{P}-2$ |
| Commercial Paper |  |
| PARENT: CONSOLIDATED EDISON, INC. | Stable |
| Outlook | $\mathrm{Baa1}$ |
| Issuer Rating | $\mathrm{Baa1}$ |
| Senior Unsecured | $\mathrm{P}-2$ |
| Commercial Paper |  |

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| Americas | $1-212-553-1653$ |
| :--- | ---: |
| Asia Pacific | $852-3551-3077$ |
| Japan | $81-3-5408-4100$ |
| EMEA | $44-20-7772-5454$ |

## Moody's

INVESTORS SERVICE

102 November 2018

Net Fixed Assets to Revenues
Last Twelve Months as of 12/31/17
For S\&P 500 Constituents

| Rank Percentile Company |  | 2017 <br> Net Fixed <br> Assets I <br> Revenues |
| :---: | :---: | :---: |
| 1 | 100\% REALTY INCOME CORP | 10.4x |
| 2 | 100\% REGENCY CENTERS CORP | 9.7 x |
| 3 | 99\% ALEXANDRIA REAL ESTATE EQUIT | 9.2 x |
| 4 | 99\% KIMCO REALTY CORP | $8.7 x$ |
| 5 | 99\% PROLOGIS INC | 8.3x |
| 6 | 99\% AVALONBAY COMMUNITIES INC | $8.2 x$ |
| 7 | 99\% EQUITY RESIDENTIAL | 8.1x |
| 8 | 98\% ESSEX PROPERTY TRUST INC | 8.0x |
| 9 | 98\% DUKE REALTY CORP | 7.7x |
| 10 | 98\% MID-AMERICA APARTMENT COMM | 7.3x |
| 11 | 98\% MACERICH CO/THE | 7.2x |
| 12 | 97\% UDR INC | $6.9 x$ |
| 13 | 97\% FEDERAL REALTY INVS TRUST | $6.7 x$ |
| 14 | 97\% EXTRA SPACE STORAGE INC | $6.5 x$ |
| 15 | 97\% BOSTON PROPERTIES INC | $6.3 x$ |
| 16 | 97\% DIAMONDBACK ENERGY INC | $6.1 x$ |
| 17 | 96\% HCP INC | 5.8x |
| 18 | 96\% VENTAS INC | 5.8x |
| 19 | 96\% VORNADO REALTY TRUST | 5.7x |
| 20 | 96\% DIGITAL REALTY TRUST INC | 5.6x |
| 21 | 96\% WELLTOWER INC | 5.4 x |
| 22 | 95\% APARTMENT INVT \& MGMT CO -A | 5.4x |
| 23 | 95\% SL GREEN REALTY CORP | 5.2x |
| 24 | 95\% CONCHO RESOURCES INC | 4.9 x |
| 25 | 95\% AMERICAN WATER WORKS CO INC | 4.8x |
| 26 | 95\% PPL CORP | 4.4 x |
| 27 | 94\% SIMON PROPERTY GROUP INC | 4.4 x |
| 28 | 94\% NOBLE ENERGY INC | 4.3 x |
| 29 | 94\% DOMINION ENERGY INC | 4.3 x |
| 30 | 94\% NEXTERA ENERGY INC | 4.2 x |
| 31 | 93\% MARATHON OIL CORP | 4.0x |
| 32 | 93\% PINNACLE WEST CAPITAL | $3.7 x$ |
| 33 | 93\% DUKE ENERGY CORP | $3.7 x$ |
| 34 | 93\% WILLIAMS COS INC | $3.5 x$ |
| 35 | 93\% PUBLIC SERVICE ENTERPRISE GP | 3.5 x |
| 36 | 92\% AMEREN CORPORATION | 3.5 x |
| 37 | 92\% SOUTHERN CO/THE | 3.5 x |
| 38 | 92\% PUBLIC STORAGE | 3.5x |
| 39 | 92\% ALLIANT ENERGY CORP | 3.3 x |
| 40 | 92\% AMERICAN ELECTRIC POWER | $3.3 x$ |

Net Fixed Assets to Revenues Last Twelve Months as of 12/31/17

For S\&P 500 Constituents

| Rank Percentile Company |  | 2017 <br> Net Fixed Assets I Revenues |
| :---: | :---: | :---: |
| 41 | 91\% SEMPRA ENERGY | 3.3 x |
| 42 | 91\% KANSAS CITY SOUTHERN | 3.3 x |
| 43 | 91\% EDISON INTERNATIONAL | 3.2 x |
| 44 | 91\% P G \& E CORP | 3.1x |
| 45 | 91\% CONSOLIDATED EDISON INC | 3.1x |
| 46 | 90\% EVERSOURCE ENERGY | 3.0x |
| 47 | 90\% APACHE CORP | 3.0x |
| 48 | 90\% XCEL ENERGY INC | 3.0x |
| 49 | 90\% CROWN CASTLE INTL CORP | 3.0x |
| 50 | 89\% HESS CORP | 3.0x |
| 51 | 89\% NISOURCE INC | 2.9x |
| 52 | 89\% KINDER MORGAN INC | 2.9x |
| 53 | 89\% NORFOLK SOUTHERN CORP | 2.9x |
| 54 | 89\% WEC ENERGY GROUP INC | 2.8x |
| 55 | 88\% CSX CORP | 2.8 x |
| 56 | 88\% ENTERGY CORP | 2.7x |
| 57 | 88\% CMS ENERGY CORP | 2.5x |
| 58 | 88\% PIONEER NATURAL RESOURCES CC | 2.5x |
| 59 | 88\% OCCIDENTAL PETROLEUM CORP | 2.5x |
| 60 | 87\% UNION PACIFIC CORP | 2.4 x |
| 61 | 87\% ANADARKO PETROLEUM CORP | 2.3x |
| 62 | 87\% EOG RESOURCES INC | 2.3 x |
| 63 | 87\% NEWFIELD EXPLORATION CO | 2.3x |
| 64 | 87\% ROYAL CARIBBEAN CRUISES LTD | 2.2x |
| 65 | 86\% CF INDUSTRIES HOLDINGS INC | 2.2x |
| 66 | 86\% EXELON CORP | 2.2x |
| 67 | 86\% EQUINIX INC | 2.2 x |
| 68 | 86\% FIRSTENERGY CORP | 2.1x |
| 69 | 85\% NORWEGIAN CRUISE LINE HOLDIN | 2.0x |
| 70 | 85\% HELMERICH \& PAYNE | 2.0x |
| 71 | 85\% AES CORP | 1.9x |
| 72 | 85\% CARNIVAL CORP | 1.9x |
| 73 | 85\% MGM RESORTS INTERNATIONAL | 1.8x |
| 74 | 84\% CIMAREX ENERGY CO | 1.8x |
| 75 | 84\% HOST HOTELS \& RESORTS INC | $1.8 x$ |
| 76 | 84\% CABOT OIL \& GAS CORP | 1.8 x |
| 77 | 84\% NEWMONT MINING CORP | 1.7 x |
| 78 | 84\% AMERICAN TOWER CORP | $1.7 x$ |
| 79 | 83\% DTE ENERGY COMPANY | 1.6x |
| 80 | 83\% SBA COMMUNICATIONS CORP | 1.6x |

Net Fixed Assets to Revenues Last Twelve Months as of 12/31/17

For S\&P 500 Constituents

| Rank Percentile Company |  | 2017 <br> Net Fixed <br> Assets I <br> Revenues |
| :---: | :---: | :---: |
| 81 | 83\% CONOCOPHILLIPS | 1.6x |
| 82 | 83\% CENTURYLINK INC | 1.5x |
| 83 | 83\% DEVON ENERGY CORP | 1.5x |
| 84 | 82\% CHEVRON CORP | 1.4 x |
| 85 | 82\% FREEPORT-MCMORAN INC | 1.4 x |
| 86 | 82\% CORNING INC | 1.4x |
| 87 | 82\% CENTERPOINT ENERGY INC | 1.4 x |
| 88 | 81\% WYNN RESORTS LTD | 1.3x |
| 89 | 81\% MOSAIC CO/THE | 1.3x |
| 90 | 81\% NRG ENERGY INC | 1.3 x |
| 91 | 81\% LOEWS CORP | 1.1x |
| 92 | 81\% AIR PRODUCTS \& CHEMICALS INC | 1.1x |
| 93 | 80\% LINDE PLC | 1.1x |
| 94 | 80\% EXXON MOBIL CORP | 1.1x |
| 95 | 80\% ONEOK INC | 1.0x |
| 96 | 80\% VULCAN MATERIALS CO | 1.0x |
| 97 | 80\% MCDONALD'S CORP | 1.0x |
| 98 | 79\% MARTIN MARIETTA MATERIALS | 0.9x |
| 99 | 79\% IRON MOUNTAIN INC | 0.9x |
| 100 | 79\% SOUTHWEST AIRLINES CO | 0.9x |
| 101 | 79\% CHARTER COMMUNICATIONS INC-A | 0.8x |
| 102 | 79\% ALBEMARLE CORP | 0.8x |
| 103 | 78\% AMERICAN AIRLINES GROUP INC | 0.8x |
| 104 | 78\% WASTE MANAGEMENT INC | 0.8x |
| 105 | 78\% ALASKA AIR GROUP INC | 0.8x |
| 106 | 78\% AT\&T INC | 0.8x |
| 107 | 77\% MICRON TECHNOLOGY INC | 0.8x |
| 108 | 77\% REPUBLIC SERVICES INC | 0.8x |
| 109 | 77\% VERIZON COMMUNICATIONS INC | 0.7x |
| 110 | 77\% UNITED CONTINENTAL HOLDINGS | 0.7x |
| 111 | 77\% BERKSHIRE HATHAWAY INC-CL B | 0.7x |
| 112 | 76\% COPART INC | 0.6x |
| 113 | 76\% DELTA AIR LINES INC | 0.6x |
| 114 | 76\% CONSTELLATION BRANDS INC-A | 0.6x |
| 115 | 76\% INTERNATIONAL PAPER CO | 0.6x |
| 116 | 76\% CELANESE CORP | 0.6x |
| 117 | 75\% EASTMAN CHEMICAL CO | 0.6x |
| 118 | 75\% WESTROCK CO | 0.6x |
| 119 | 75\% WALT DISNEY CO/THE | 0.5 x |
| 120 | 75\% GOODYEAR TIRE \& RUBBER CO | 0.5x |

Net Fixed Assets to Revenues Last Twelve Months as of 12/31/17

For S\&P 500 Constituents

| Rank Percentile Company |  | 2017 <br> Net Fixed <br> Assets / <br> Revenues |
| :---: | :---: | :---: |
| 121 | 75\% QORVO INC | 0.5x |
| 122 | 74\% DOWDUPONT INC | 0.5x |
| 123 | 74\% COMCAST CORP-CLASS A | 0.5x |
| 124 | 74\% PACKAGING CORP OF AMERICA | 0.5x |
| 125 | 74\% MOHAWK INDUSTRIES INC | $0.4 x$ |
| 126 | 73\% GENERAL ELECTRIC CO | $0.4 x$ |
| 127 | 73\% UNIVERSAL HEALTH SERVICES-B | $0.4 x$ |
| 128 | 73\% BAXTER INTERNATIONAL INC | 0.4x |
| 129 | 73\% ARCONIC INC | 0.4x |
| 130 | 73\% FEDEX CORP | 0.4x |
| 131 | 72\% MOLSON COORS BREWING CO -B | $0.4 x$ |
| 132 | 72\% BALL CORP | $0.4 x$ |
| 133 | 72\% LAMB WESTON HOLDINGS INC | $0.4 x$ |
| 134 | 72\% HUNT (JB) TRANSPRT SVCS INC | 0.4x |
| 135 | 72\% HALLIBURTON CO | 0.4x |
| 136 | 71\% NATIONAL OILWELL VARCO INC | 0.4x |
| 137 | 71\% HCA HEALTHCARE INC | 0.4x |
| 138 | 71\% KIMBERLY-CLARK CORP | 0.4x |
| 139 | 71\% KOHLS CORP | 0.4x |
| 140 | 71\% BAKER HUGHES A GE CO | 0.4x |
| 141 | 70\% REGENERON PHARMACEUTICALS | $0.4 x$ |
| 142 | 70\% ZIONS BANCORPORATION | 0.4x |
| 143 | 70\% MARATHON PETROLEUM CORP | $0.4 x$ |
| 144 | 70\% ELI LILLY \& CO | $0.4 x$ |
| 145 | 69\% COOPER COS INC/THE | 0.4x |
| 146 | 69\% ALPHABET INC-CL C | 0.4x |
| 147 | 69\% ALPHABET INC-CL A | $0.4 x$ |
| 148 | 69\% SCHLUMBERGER LTD | 0.4x |
| 149 | 69\% AUTOZONE INC | $0.4 x$ |
| 150 | 68\% ALEXION PHARMACEUTICALS INC | 0.4x |
| 151 | 68\% O'REILLY AUTOMOTIVE INC | 0.4x |
| 152 | 68\% CAMPBELL SOUP CO | 0.4x |
| 153 | 68\% TARGET CORP | 0.4x |
| 154 | 68\% GOLDMAN SACHS GROUP INC | $0.4 x$ |
| 155 | 67\% FMC CORP | 0.4x |
| 156 | 67\% DEERE \& CO | 0.3x |
| 157 | 67\% AKAMAI TECHNOLOGIES INC | $0.3 x$ |
| 158 | 67\% FIFTH THIRD BANCORP | 0.3x |
| 159 | 67\% REGIONS FINANCIAL CORP | 0.3x |
| 160 | 66\% ILLUMINA INC | 0.3x |

Net Fixed Assets to Revenues Last Twelve Months as of 12/31/17

For S\&P 500 Constituents

| Rank Percentile Company |  | $2017$ <br> Net Fixed Assets I Revenues |
| :---: | :---: | :---: |
| 161 | 66\% FACEBOOK INC-A | 0.3x |
| 162 | 66\% BECTON DICKINSON AND CO | 0.3x |
| 163 | 66\% UNITED PARCEL SERVICE-CL B | 0.3x |
| 164 | 65\% MONDELEZ INTERNATIONAL INC-A | 0.3x |
| 165 | 65\% HOLLYFRONTIER COPR | 0.3x |
| 166 | 65\% MICROSOFT CORP | 0.3x |
| 167 | 65\% IPG PHOTONICS CORP | 0.3x |
| 168 | 65\% LYONDELLBASELL INDU-CL A | 0.3x |
| 169 | 64\% VERTEX PHARMACEUTICALS INC | 0.3x |
| 170 | 64\% TWITTER INC | $0.3 x$ |
| 171 | 64\% CATERPILLAR INC | 0.3x |
| 172 | 64\% VALERO ENERGY CORP | 0.3x |
| 173 | 64\% MERCK \& CO. INC. | 0.3x |
| 174 | 63\% PROCTER \& GAMBLE CO/THE | 0.3x |
| 175 | 63\% PNC FINANCIAL SERVICES GROUP | 0.3x |
| 176 | 63\% DARDEN RESTAURANTS INC | $0.3 x$ |
| 177 | 63\% CHIPOTLE MEXICAN GRILL INC | 0.3x |
| 178 | 63\% HUNTINGTON INGALLS INDUSTRIE | 0.3x |
| 179 | 62\% SKYWORKS SOLUTIONS INC | 0.3x |
| 180 | 62\% BORGWARNER INC | 0.3x |
| 181 | 62\% DAVITA INC | 0.3x |
| 182 | 62\% YUM! BRANDS INC | 0.3x |
| 183 | 61\% LOWE'S COS INC | 0.3x |
| 184 | 61\% NEWS CORP - CLASS B | 0.3x |
| 185 | 61\% NEWS CORP - CLASS A | 0.3x |
| 186 | 61\% HERSHEY CO/THE | 0.3x |
| 187 | 61\% 3M CO | $0.3 x$ |
| 188 | 60\% ABBOTT LABORATORIES | 0.3x |
| 189 | 60\% AMAZON.COM INC | 0.3x |
| 190 | 60\% ZOETIS INC | 0.3x |
| 191 | 60\% INTERCONTINENTAL EXCHANGE IN | 0.3x |
| 192 | 60\% MACY'S INC | 0.3x |
| 193 | 59\% ECOLAB INC | 0.3x |
| 194 | 59\% PFIZER INC | 0.3x |
| 195 | 59\% COLGATE-PALMOLIVE CO | 0.3x |
| 196 | 59\% ZIMMER BIOMET HOLDINGS INC | 0.3x |
| 197 | 59\% BIOGEN INC | 0.3x |
| 198 | 58\% INTL FLAVORS \& FRAGRANCES | 0.3x |
| 199 | 58\% TECHNIPFMC PLC | 0.3x |
| 200 | 58\% GENERAL MILLS INC | 0.3x |

Net Fixed Assets to Revenues Last Twelve Months as of 12/31/17

For S\&P 500 Constituents

| Rank Percentile Company |  | $2017$ <br> Net Fixed Assets / Revenues |
| :---: | :---: | :---: |
| 201 | 58\% WEYERHAEUSER CO | 0.3x |
| 202 | 57\% KEYCORP | $0.3 x$ |
| 203 | 57\% NORDSTROM INC | $0.3 x$ |
| 204 | 57\% PHILIP MORRIS INTERNATIONAL | $0.3 x$ |
| 205 | 57\% NUCOR CORP | $0.3 x$ |
| 206 | 57\% TE CONNECTIVITY LTD | $0.3 x$ |
| 207 | 56\% GENERAL MOTORS CO | 0.2x |
| 208 | 56\% METTLER-TOLEDO INTERNATIONAL | 0.2x |
| 209 | 56\% BRISTOL-MYERS SQUIBB CO | 0.2x |
| 210 | 56\% PHILLIPS 66 | 0.2x |
| 211 | 56\% BROWN-FORMAN CORP-CLASS B | 0.2x |
| 212 | 55\% STARBUCKS CORP | 0.2x |
| 213 | 55\% TIFFANY \& CO | 0.2x |
| 214 | 55\% ALIGN TECHNOLOGY INC | 0.2x |
| 215 | 55\% JM SMUCKER CO/THE | 0.2x |
| 216 | 55\% MAXIM INTEGRATED PRODUCTS INC | 0.2x |
| 217 | 54\% COCA-COLA CO/THE | 0.2x |
| 218 | 54\% WAL-MART STORES INC | 0.2x |
| 219 | 54\% L BRANDS INC | 0.2x |
| 220 | 54\% VERISIGN INC | 0.2x |
| 221 | 53\% FORD MOTOR CO | 0.2x |
| 222 | 53\% SEALED AIR CORP | 0.2x |
| 223 | 53\% VERISK ANALYTICS INC | 0.2x |
| 224 | 53\% JOHNSON \& JOHNSON | 0.2x |
| 225 | 53\% DENTSPLY SIRONA INC | 0.2x |
| 226 | 52\% HOME DEPOT INC | 0.2x |
| 227 | 52\% AMGEN INC | 0.2x |
| 228 | 52\% APTIV PLC | 0.2x |
| 229 | 52\% CINTAS CORP | 0.2x |
| 230 | 52\% EMERSON ELECTRIC CO | 0.2x |
| 231 | 51\% CONAGRA BRANDS INC | 0.2x |
| 232 | 51\% FASTENAL CO | 0.2x |
| 233 | 51\% JUNIPER NETWORKS INC | 0.2x |
| 234 | 51\% ULTA BEAUTY INC | 0.2x |
| 235 | 51\% HEWLETT PACKARD ENTERPRISE | 0.2x |
| 236 | 50\% EDWARDS LIFESCIENCES CORP | 0.2x |
| 237 | 50\% ABIOMED INC | 0.2x |
| 238 | 50\% JOHNSON CONTROLS INTERNATION | 0.2x |
| 239 | 50\% MYLAN NV | 0.2x |
| 240 | 49\% INTUITIVE SURGICAL INC | 0.2x |

Net Fixed Assets to Revenues Last Twelve Months as of 12/31/17

For S\&P 500 Constituents

| Rank Percentile | ntile Company | 2017 <br> Net Fixed <br> Assets / <br> Revenues |
| :---: | :---: | :---: |
| 241 | 49\% THERMO FISHER SCIENTIFIC INC | 0.2x |
| 242 | 49\% MICROCHIP TECHNOLOGY INC | 0.2x |
| 243 | 49\% IDEXX LABORATORIES INC | 0.2x |
| 244 | 49\% CUMMINS INC | 0.2x |
| 245 | 48\% RALPH LAUREN CORP | 0.2x |
| 246 | 48\% PPG INDUSTRIES INC | 0.2x |
| 247 | 48\% WHIRLPOOL CORP | 0.2x |
| 248 | 48\% BOSTON SCIENTIFIC CORP | 0.2x |
| 249 | 48\% JACK HENRY \& ASSOCIATES INC | 0.2x |
| 250 | 47\% ANALOG DEVICES INC | 0.2x |
| 251 | 47\% SALESFORCE.COM INC | 0.2x |
| 252 | 47\% STATE STREET CORP | 0.2x |
| 253 | 47\% FLOWSERVE CORP | 0.2x |
| 254 | 47\% HUNTINGTON BANCSHARES INC | 0.2x |
| 255 | 46\% COTY INC-CL A | 0.2x |
| 256 | 46\% TEXAS INSTRUMENTS INC | 0.2x |
| 257 | 46\% SUNTRUST BANKS INC | 0.2x |
| 258 | 46\% UNDER ARMOUR INC-CLASS C | 0.2x |
| 259 | 45\% UNDER ARMOUR INC-CLASS A | 0.2x |
| 260 | 45\% GAP INC/THE | 0.2x |
| 261 | 45\% SMITH (A.O.) CORP | 0.2x |
| 262 | 45\% KROGER CO | 0.2x |
| 263 | 45\% EATON CORP PLC | 0.2x |
| 264 | 44\% HARLEY-DAVIDSON INC | 0.2x |
| 265 | 44\% UNITED TECHNOLOGIES CORP | 0.2x |
| 266 | 44\% INCYTE CORP | 0.2x |
| 267 | 44\% BB\&T CORP | 0.2x |
| 268 | 44\% TRIPADVISOR INC | 0.2x |
| 269 | 43\% EQUIFAX INC | 0.2x |
| 270 | 43\% ROSS STORES INC | 0.2x |
| 271 | 43\% PERRIGO CO PLC | 0.2x |
| 272 | 43\% LEGGETT \& PLATT INC | 0.2x |
| 273 | 43\% LABORATORY CRP OF AMER HLDGS | 0.2x |
| 274 | 42\% AGILENT TECHNOLOGIES INC | 0.2x |
| 275 | 42\% EBAY INC | 0.2x |
| 276 | 42\% ARCHER-DANIELS-MIDLAND CO | 0.2x |
| 277 | 42\% RESMED INC | 0.2x |
| 278 | 41\% NASDAQ INC | 0.2x |
| 279 | 41\% SCHWAB (CHARLES) CORP | 0.2x |
| 280 | 41\% FORTINET INC | 0.2x |

Net Fixed Assets to Revenues Last Twelve Months as of 12/31/17

For S\&P 500 Constituents

| Rank Percentile Company |  | $2017$ <br> Net Fixed Assets I Revenues |
| :---: | :---: | :---: |
| 281 | 41\% NORTHROP GRUMMAN CORP | 0.2x |
| 282 | 41\% CLOROX COMPANY | 0.2x |
| 283 | 40\% SYMANTEC CORP | 0.2x |
| 284 | 40\% CHURCH \& DWIGHT CO INC | 0.2x |
| 285 | 40\% MATTEL INC | 0.2x |
| 286 | 40\% SEAGATE TECHNOLOGY | 0.2x |
| 287 | 40\% STRYKER CORP | 0.2x |
| 288 | 39\% HORMEL FOODS CORP | 0.2x |
| 289 | 39\% EXPEDIA INC | 0.2x |
| 290 | 39\% CARMAX INC | 0.2x |
| 291 | 39\% APPLE INC | 0.2x |
| 292 | 39\% NEKTAR THERAPEUTICS | 0.2x |
| 293 | 38\% TYSON FOODS INC-CL A | 0.2x |
| 294 | 38\% MEDTRONIC PLC | 0.2x |
| 295 | 38\% PEOPLE'S UNITED FINANCIAL | 0.2x |
| 296 | 38\% DISH NETWORK CORP-A | 0.2x |
| 297 | 37\% WATERS CORP | 0.2x |
| 298 | 37\% TAPESTRY INC | 0.2x |
| 299 | 37\% WESTERN DIGITAL CORP | 0.1x |
| 300 | 37\% HOLOGIC INC | 0.1x |
| 301 | 37\% QUEST DIAGNOSTICS INC | 0.1x |
| 302 | 36\% DXC TECHNOLOGY CO | $0.1 x$ |
| 303 | 36\% ORACLE CORP | 0.1x |
| 304 | 36\% GLOBAL PAYMENTS INC | 0.1x |
| 305 | 36\% MASCO CORP | 0.1x |
| 306 | 36\% FLIR SYSTEMS INC | 0.1x |
| 307 | 35\% HONEYWELL INTERNATIONAL INC | 0.1x |
| 308 | 35\% HARRIS CORP | 0.1x |
| 309 | 35\% IHS MARKIT LTD | 0.1x |
| 310 | 35\% DOLLAR TREE INC | $0.1 x$ |
| 311 | 35\% KEYSIGHT TECHNOLOGIES INC | 0.1x |
| 312 | 34\% COMERICA INC | 0.1x |
| 313 | 34\% INTL BUSINESS MACHINES CORP | 0.1x |
| 314 | 34\% FORTUNE BRANDS HOME \& SECURI | 0.1x |
| 315 | 34\% TJX COMPANIES INC | 0.1x |
| 316 | 33\% COSTCO WHOLESALE CORP | 0.1x |
| 317 | 33\% XYLEM INC | 0.1x |
| 318 | 33\% INTUIT INC | 0.1x |
| 319 | 33\% QUANTA SERVICES INC | 0.1x |
| 320 | 33\% T ROWE PRICE GROUP INC | 0.1x |

Net Fixed Assets to Revenues Last Twelve Months as of 12/31/17

For S\&P 500 Constituents

| Rank Percentile Company |  | $2017$ <br> Net Fixed Assets I Revenues |
| :---: | :---: | :---: |
| 321 | 32\% BOEING CO/THE | 0.1x |
| 322 | 32\% CAPITAL ONE FINANCIAL CORP | 0.1x |
| 323 | 32\% MOTOROLA SOLUTIONS INC | 0.1x |
| 324 | 32\% DANAHER CORP | $0.1 x$ |
| 325 | 32\% WW GRAINGER INC | 0.1x |
| 326 | 31\% ESTEE LAUDER COMPANIES-CL A | 0.1x |
| 327 | 31\% PERKINELMER INC | 0.1x |
| 328 | 31\% QUALCOMM INC | 0.1x |
| 329 | 31\% PARKER HANNIFIN CORP | 0.1x |
| 330 | 31\% NETAPP INC | 0.1x |
| 331 | 30\% DOVER CORP | $0.1 x$ |
| 332 | 30\% PACCAR INC | 0.1x |
| 333 | 30\% BROADCOM LTD | 0.1x |
| 334 | 30\% GILEAD SCIENCES INC | 0.1x |
| 335 | 29\% SHERWIN-WILLIAMS CO/THE | 0.1x |
| 336 | 29\% JPMORGAN CHASE \& CO | 0.1x |
| 337 | 29\% ILLINOIS TOOL WORKS | 0.1x |
| 338 | 29\% CAPRI HOLDINGS | 0.1x |
| 339 | 29\% NIKE INC -CL B | 0.1x |
| 340 | 28\% AMERICAN EXPRESS CO | 0.1x |
| 341 | 28\% WILLIS TOWERS WATSON PLC | 0.1x |
| 342 | 28\% VISA INC-CLASS A SHARES | $0.1 x$ |
| 343 | 28\% XILINX INC | $0.1 x$ |
| 344 | 28\% ADOBE SYSTEMS INC | 0.1x |
| 345 | 27\% PAYPAL HOLDINGS INC | 0.1x |
| 346 | 27\% AMPHENOL CORP-CL A | 0.1x |
| 347 | 27\% PAYCHEX INC | 0.1x |
| 348 | 27\% L3 TECHNOLOGIES INC | 0.1x |
| 349 | 27\% NEWELL BRANDS INC | 0.1x |
| 350 | 26\% DOLLAR GENERAL CORP | $0.1 x$ |
| 351 | 26\% AMETEK INC | 0.1x |
| 352 | 26\% GENERAL DYNAMICS CORP | 0.1x |
| 353 | 26\% LOCKHEED MARTIN CORP | 0.1x |
| 354 | 25\% ALLERGAN PLC | 0.1x |
| 355 | 25\% FOOT LOCKER INC | 0.1x |
| 356 | 25\% PENTAIR PLC | 0.1x |
| 357 | 25\% CME GROUP INC | 0.1x |
| 358 | 25\% INGERSOLL-RAND PLC | 0.1x |
| 359 | 24\% M \& T BANK CORP | 0.1x |
| 360 | 24\% FORTIVE CORP | 0.1x |

Net Fixed Assets to Revenues Last Twelve Months as of 12/31/17

For S\&P 500 Constituents

| Rank Percentile Company |  | $2017$ <br> Net Fixed <br> Assets I <br> Revenues |
| :---: | :---: | :---: |
| 361 | 24\% CITIZENS FINANCIAL GROUP | 0.1x |
| 362 | 24\% WALGREENS BOOTS ALLIANCE INC | 0.1x |
| 363 | 24\% XEROX CORP | $0.1 x$ |
| 364 | 23\% ALLEGION PLC | 0.1x |
| 365 | 23\% E*TRADE FINANCIAL CORP | 0.1x |
| 366 | 23\% NVIDIA CORP | 0.1x |
| 367 | 23\% TRANSDIGM GROUP INC | $0.1 x$ |
| 368 | 23\% FIRST REPUBLIC BANK | 0.1x |
| 369 | 22\% US BANCORP | $0.1 x$ |
| 370 | 22\% PVH CORP | $0.1 x$ |
| 371 | 22\% ABBVIE INC | 0.1x |
| 372 | 22\% SYNOPSYS INC | $0.1 x$ |
| 373 | 21\% BANK OF NEW YORK MELLON CORP | $0.1 x$ |
| 374 | 21\% ALTRIA GROUP INC | 0.1x |
| 375 | 21\% RAYTHEON COMPANY | 0.1x |
| 376 | 21\% INVESCO LTD | $0.1 x$ |
| 377 | 21\% VARIAN MEDICAL SYSTEMS INC | 0.1x |
| 378 | 20\% LKQ CORP | $0.1 x$ |
| 379 | 20\% CBS CORP-CLASS B NON VOTING | $0.1 x$ |
| 380 | 20\% BANK OF AMERICA CORP | $0.1 x$ |
| 381 | 20\% WELLS FARGO \& CO | $0.1 x$ |
| 382 | 20\% CITRIX SYSTEMS INC | $0.1 x$ |
| 383 | 19\% COGNIZANT TECH SOLUTIONS-A | 0.1x |
| 384 | 19\% ELECTRONIC ARTS INC | $0.1 x$ |
| 385 | 19\% DISCOVERY COMMUNICATIONS-A | 0.1x |
| 386 | 19\% DISCOVERY COMMUNICATIONS-C | $0.1 x$ |
| 387 | 19\% ROCKWELL AUTOMATION INC | $0.1 x$ |
| 388 | 18\% FRANKLIN RESOURCES INC | 0.1x |
| 389 | 18\% INTERPUBLIC GROUP OF COS INC | 0.1x |
| 390 | 18\% CELGENE CORP | 0.1x |
| 391 | 18\% APPLIED MATERIALS INC | 0.1x |
| 392 | 17\% LAM RESEARCH CORP | $0.1 x$ |
| 393 | 17\% NORTHERN TRUST CORP | $0.1 x$ |
| 394 | 17\% ROLLINS INC | 0.1x |
| 395 | 17\% FLEETCOR TECHNOLOGIES INC | $0.1 x$ |
| 396 | 17\% ALLIANCE DATA SYSTEMS CORP | $0.1 x$ |
| 397 | 16\% CBOE GLOBAL MARKETS INC | 0.1x |
| 398 | 16\% MARRIOTT INTERNATIONAL -CL A | $0.1 x$ |
| 399 | 16\% MOODY'S CORP | 0.1x |
| 400 | 16\% SYSCO CORP | 0.1x |

Net Fixed Assets to Revenues Last Twelve Months as of 12/31/17

For S\&P 500 Constituents

|  |  | 2017 <br> Net Fixed |
| :---: | :--- | :---: |
|  |  | Assets <br>  |
| Rank Percentile Company |  |  |
| Revenues |  |  |

Net Fixed Assets to Revenues Last Twelve Months as of 12/31/17

For S\&P 500 Constituents

|  | 2017 |
| :---: | :---: |
|  | Net Fixed |
| Assets I |  |
| Rank Percentile Company | Revenues |

441 7\% S\&P GLOBAL INC 0.0x
442 7\% OMNICOM GROUP 0.0x
443 7\% IQVIA HOLDINGS INC 0.0x
$444 \quad 7 \%$ ARISTA NETWORKS INC 0.0x
445 6\% UNUM GROUP 0.0x
446 6\% CBRE GROUP INC - A 0.0x
447 6\% ACTIVISION BLIZZARD INC 0.0x
448 6\% PROGRESSIVE CORP 0.0x
449 5\% WESTERN UNION CO 0.0x
$450 \quad 5 \%$ HILTON WORLDWIDE HOLDINGS IN 0.0x
4515 BOOKING HOLDINGS INC 0.0x
452 5\% CIGNA CORP 0.0x
453 5\% HP INC 0.0x
454
4\% UNITEDHEALTH GROUP INC 0.0x
$4554 \%$ CINCINNATI FINANCIAL CORP 0.0x
$456 \quad 4 \%$ ROPER TECHNOLOGIES INC 0.0x
457 4\% JACOBS ENGINEERING GROUP INC 0.0x
458 4\% ACCENTURE PLC-CLA 0.0x
459 3\% HUMANA INC 0.0x
460 3\% ALLSTATE CORP 0.0x
$4613 \%$ ROBERT HALF INTL INC 0.0x
462 3\% NETFLIX INC 0.0x
463 3\% TORCHMARK CORP 0.0x
464 2\% DR HORTON INC 0.0x
465 2\% ANTHEM INC 0.0x
466 2\% CENTENE CORP 0.0x
467 2\% AFLAC INC 0.0x
468 1\% WELLCARE HEALTH PLANS INC 0.0x
469 1\% CARDINAL HEALTH INC 0.0x
$470 \quad 1 \%$ C.H. ROBINSON WORLDWIDE INC 0.0x
471 1\% MCKESSON CORP 0.0x
472 1\% AMERISOURCEBERGEN CORP 0.0x
473 0\% PULTEGROUP INC 0.0x
474 O\% AMERICAN INTERNATIONAL GROUP 0.0x
475 N/A ADVANCE AUTO PARTS INC N/A
476 N/A ADVANCED MICRO DEVICES N/A
477 N/A AMERIPRISE FINANCIAL INC N/A
478 N/A AVERY DENNISON CORP N/A
479 N/A BRIGHTHOUSE FINANCIAL INC N/A
480 N/A CITIGROUP INC N/A
$\qquad$

Net Fixed Assets to Revenues
Last Twelve Months as of 12/31/17
For S\&P 500 Constituents

|  |  | 2017 <br> Net Fixed <br> Assets / <br> Revenues |
| :--- | :--- | :--- |
| Rank Percentile Company | N/A |  |
| 481 | N/A CHUBB LTD | N/A |
| 482 | N/A CADENCE DESIGN SYS INC | N/A |
| 483 | N/A CERNER CORP | N/A |
| 484 | N/A EVERGY INC | N/A |
| 485 | N/A GARMIN LTD | N/A |
| 486 | N/A HANESBRANDS INC | N/A |
| 487 | N/A HENRY SCHEIN INC | N/A |
| 488 | N/A INTEL CORP | N/A |
| 489 | N/A KELLOGG CO | N/A |
| 490 | N/A KRAFT HEINZ CO/THE | N/A |
| 491 | N/A LENNAR CORP-A | N/A |
| 492 | N/A LINCOLN NATIONAL CORP | N/A |
| 493 | N/A METLIFE INC | N/A |
| 494 | N/A MCCORMICK \& CO-NON VTG SHRS | N/A |
| 495 | N/A MORGAN STANLEY | N/A |
| 496 | N/A PEPSICO INC | N/A |
| 497 | N/A PRUDENTIAL FINANCIAL INC | N/A |
| 498 | N/A EVEREST RE GROUP LTD | N/A |
| 499 | N/A SNAP-ON INC | N/A |
| 500 | N/A STANLEY BLACK \& DECKER INC | N/A |
| 501 | N/A SYNCHRONY FINANCIAL | N/A |
| 502 | N/A TRAVELERS COS INC/THE | N/A |
| 503 | N/A TRACTOR SUPPLY COMPANY | N/A |
| 504 | N/A TEXTRON INC |  |
| 505 | N/A VF CORP |  |


| Average | 0.9 x |
| :--- | :--- |
| Median | 0.2 x |
| Consolidated Edison Co. of NY | 3.2 x |


| Rank | Percentile Company | $2017$ <br> Depreciation/ Capex |
| :---: | :---: | :---: |
| 1 | 100\% TORCHMARK CORP | 2,417.6\% |
| 2 | 100\% ALLERGAN PLC | 2,105.9\% |
| 3 | 99\% FIDELITY NATIONAL INFO SERV | 959.3\% |
| 4 | 99\% DXC TECHNOLOGY CO | 899.1\% |
| 5 | 99\% HOLOGIC INC | 822.4\% |
| 6 | 99\% ACTIVISION BLIZZARD INC | 773.5\% |
| 7 | 99\% XEROX CORP | 763.8\% |
| 8 | 98\% HARTFORD FINANCIAL SVCS GRP | 726.4\% |
| 9 | 98\% MYLAN NV | 654.5\% |
| 10 | 98\% BROADCOM LTD | 642.7\% |
| 11 | 98\% HILTON WORLDWIDE HOLDINGS IN | 598.3\% |
| 12 | 97\% TOTAL SYSTEM SERVICES INC | 579.5\% |
| 13 | 97\% ROPER TECHNOLOGIES INC | 579.4\% |
| 14 | 97\% AFFILIATED MANAGERS GROUP | 576.8\% |
| 15 | 97\% NIELSEN HOLDINGS PLC | 537.8\% |
| 16 | 97\% CBOE GLOBAL MARKETS INC | 512.5\% |
| 17 | 96\% PERRIGO CO PLC | 502.0\% |
| 18 | 96\% AON PLC | 486.9\% |
| 19 | 96\% SYMANTEC CORP | 450.7\% |
| 20 | 96\% SBA COMMUNICATIONS CORP | 437.4\% |
| 21 | 96\% THERMO FISHER SCIENTIFIC INC | 400.2\% |
| 22 | 95\% WESTERN UNION CO | 380.5\% |
| 23 | 95\% JACK HENRY \& ASSOCIATES INC | 378.7\% |
| 24 | 95\% FLEETCOR TECHNOLOGIES INC | 368.7\% |
| 25 | 95\% NATIONAL OILWELL VARCO INC | 363.5\% |
| 26 | 94\% MID-AMERICA APARTMENT COMM | 363.5\% |
| 27 | 94\% KEYCORP | 363.4\% |
| 28 | 94\% REGIONS FINANCIAL CORP | 358.0\% |
| 29 | 94\% ANSYS INC | 353.4\% |
| 30 | 94\% ABBOTT LABORATORIES | 346.5\% |
| 31 | 93\% CINCINNATI FINANCIAL CORP | 343.8\% |
| 32 | 93\% PFIZER INC | 320.5\% |
| 33 | 93\% ANALOG DEVICES INC | 313.5\% |
| 34 | 93\% ARTHUR J GALLAGHER \& CO | 298.6\% |
| 35 | 93\% MICROCHIP TECHNOLOGY INC | 297.8\% |
| 36 | 92\% AMGEN INC | 294.4\% |
| 37 | 92\% PERKINELMER INC | 284.4\% |
| 38 | 92\% ABBVIE INC | 283.7\% |
| 39 | 92\% CHURCH \& DWIGHT CO INC | 278.7\% |
| 40 | 91\% WILLIS TOWERS WATSON PLC | 277.7\% |


| Rank | Percentile Company | $2017$ <br> Depreciation/ Capex |
| :---: | :---: | :---: |
| 41 | 91\% IQVIA HOLDINGS INC | 274.0\% |
| 42 | 91\% CARDINAL HEALTH INC | 268.8\% |
| 43 | 91\% QORVO INC | 264.7\% |
| 44 | 91\% BOSTON SCIENTIFIC CORP | 264.6\% |
| 45 | 90\% CISCO SYSTEMS INC | 262.8\% |
| 46 | 90\% PRINCIPAL FINANCIAL GROUP | 261.1\% |
| 47 | 90\% PENTAIR PLC | 258.0\% |
| 48 | 90\% E*TRADE FINANCIAL CORP | 256.9\% |
| 49 | 90\% CME GROUP INC | 254.6\% |
| 50 | 89\% GLOBAL PAYMENTS INC | 248.0\% |
| 51 | 89\% MEDTRONIC PLC | 247.6\% |
| 52 | 89\% TWITTER INC | 246.3\% |
| 53 | 89\% WESTERN DIGITAL CORP | 246.2\% |
| 54 | 88\% MERCK \& CO. INC. | 245.6\% |
| 55 | 88\% SHERWIN-WILLIAMS CO/THE | 245.4\% |
| 56 | 88\% DISCOVERY COMMUNICATIONS-A | 244.4\% |
| 57 | 88\% DISCOVERY COMMUNICATIONS-C | 244.4\% |
| 58 | 88\% AMETEK INC | 244.1\% |
| 59 | 87\% IHS MARKIT LTD | 243.0\% |
| 60 | 87\% MSCI INC | 241.1\% |
| 61 | 87\% TECHNIPFMC PLC | 240.4\% |
| 62 | 87\% CAPITAL ONE FINANCIAL CORP | 239.7\% |
| 63 | 87\% PEOPLE'S UNITED FINANCIAL | 238.3\% |
| 64 | 86\% TAKE-TWO INTERACTIVE SOFTWARE INC | 235.4\% |
| 65 | 86\% KEYSIGHT TECHNOLOGIES INC | 234.8\% |
| 66 | 86\% MCKESSON CORP | 234.8\% |
| 67 | 86\% C.H. ROBINSON WORLDWIDE INC | 231.7\% |
| 68 | 85\% CBRE GROUP INC - A | 228.1\% |
| 69 | 85\% ROLLINS INC | 225.0\% |
| 70 | 85\% BECTON DICKINSON AND CO | 221.0\% |
| 71 | 85\% ALLIANCE DATA SYSTEMS CORP | 220.8\% |
| 72 | 85\% MAXIM INTEGRATED PRODUCTS INC | 220.4\% |
| 73 | 84\% DENTSPLY SIRONA INC | 219.3\% |
| 74 | 84\% GILEAD SCIENCES INC | 218.0\% |
| 75 | 84\% GARTNER INC | 216.8\% |
| 76 | 84\% ZIMMER BIOMET HOLDINGS INC | 215.6\% |
| 77 | 84\% AUTODESK INC | 213.8\% |
| 78 | 83\% AMERICAN TOWER CORP | 213.5\% |
| 79 | 83\% HUNTINGTON BANCSHARES INC | 212.9\% |
| 80 | 83\% SYNOPSYS INC | 211.4\% |


| Rank | Percentile Company | 2017 <br> Depreciation/ <br> Capex |
| :---: | :---: | :---: |
| 81 | 83\% CITRIX SYSTEMS INC | 210.2\% |
| 82 | 82\% JACOBS ENGINEERING GROUP INC | 209.3\% |
| 83 | 82\% INTUIT INC | 204.0\% |
| 84 | 82\% MACY'S INC | 203.5\% |
| 85 | 82\% DOVER CORP | 200.4\% |
| 86 | 82\% DANAHER CORP | 199.9\% |
| 87 | 81\% QUALCOMM INC | 199.1\% |
| 88 | 81\% XILINX INC | 193.8\% |
| 89 | 81\% CITIZENS FINANCIAL GROUP | 192.5\% |
| 90 | 81\% FLOWSERVE CORP | 192.3\% |
| 91 | 81\% RESMED INC | 191.7\% |
| 92 | 80\% HARRIS CORP | 190.4\% |
| 93 | 80\% DISH NETWORK CORP-A | 189.3\% |
| 94 | 80\% PARKER HANNIFIN CORP | 188.2\% |
| 95 | 80\% CF INDUSTRIES HOLDINGS INC | 186.7\% |
| 96 | 79\% ASSURANT INC | 186.3\% |
| 97 | 79\% H\&R BLOCK INC | 185.9\% |
| 98 | 79\% AUTOMATIC DATA PROCESSING | 183.2\% |
| 99 | 79\% RALPH LAUREN CORP | 182.7\% |
| 100 | 79\% SCHLUMBERGER LTD | 182.1\% |
| 101 | 78\% BROADRIDGE FINANCIAL SOLUTIONS INC | 181.7\% |
| 102 | 78\% OMNICOM GROUP | 180.8\% |
| 103 | 78\% DISCOVER FINANCIAL SERVICES | 180.3\% |
| 104 | 78\% M \& T BANK CORP | 178.5\% |
| 105 | 78\% SUNTRUST BANKS INC | 177.3\% |
| 106 | 77\% TRANSDIGM GROUP INC | 177.0\% |
| 107 | 77\% EATON CORP PLC | 175.8\% |
| 108 | 77\% COMERICA INC | 175.4\% |
| 109 | 77\% MOODY'S CORP | 174.7\% |
| 110 | 76\% TRIPADVISOR INC | 173.4\% |
| 111 | 76\% CAPRI HOLDINGS | 173.3\% |
| 112 | 76\% JOHNSON \& JOHNSON | 172.1\% |
| 113 | 76\% LABORATORY CRP OF AMER HLDGS | 170.4\% |
| 114 | 76\% MACERICH CO/THE | 168.8\% |
| 115 | 75\% CELGENE CORP | 168.8\% |
| 116 | 75\% FLIR SYSTEMS INC | 168.6\% |
| 117 | 75\% ROYAL CARIBBEAN CRUISES LTD | 168.6\% |
| 118 | 75\% BAKER HUGHES A GE CO | 165.9\% |
| 119 | 75\% COTY INC-CL A | 165.1\% |
| 120 | 74\% SEAGATE TECHNOLOGY | 163.4\% |


|  |  | 2017 <br> Depreciation/ <br> Rank |
| :---: | :--- | :---: |
| Percentile Company | $162.1 \%$ |  |
| 121 | $74 \%$ NUCOR CORP | $161.5 \%$ |
| 122 | $74 \%$ ALLSTATE CORP | $160.7 \%$ |
| 123 | $74 \%$ ROBERT HALF INTL INC | $160.4 \%$ |
| 124 | $73 \%$ ORACLE CORP | $159.6 \%$ |
| 125 | $73 \%$ INGERSOLL-RAND PLC | $159.3 \%$ |
| 126 | $73 \%$ MARSH \& MCLENNAN COS | $159.1 \%$ |
| 127 | $73 \%$ PULTEGROUP INC | $156.6 \%$ |
| 128 | $73 \%$ IRON MOUNTAIN INC | $156.5 \%$ |
| 129 | $72 \%$ NEWELL BRANDS INC | $156.0 \%$ |
| 130 | $72 \%$ COGNIZANT TECH SOLUTIONS-A | $155.6 \%$ |
| 131 | $72 \%$ ILLINOIS TOOL WORKS | $154.8 \%$ |
| 132 | $72 \%$ BLACKROCK INC | $152.4 \%$ |
| 133 | $72 \%$ VARIAN MEDICAL SYSTEMS INC | $152.3 \%$ |
| 134 | $71 \%$ NEKTAR THERAPEUTICS | $151.6 \%$ |
| 135 | $71 \%$ PROGRESSIVE CORP | $151.6 \%$ |
| 136 | $71 \%$ AMERISOURCEBERGEN CORP | $151.1 \%$ |
| 137 | $71 \%$ MOTOROLA SOLUTIONS INC | $150.9 \%$ |
| 138 | $70 \%$ FISERV INC | $150.6 \%$ |
| 139 | $70 \%$ HOLLYFRONTIER COPR | $149.9 \%$ |
| 140 | $70 \%$ INTERCONTINENTAL EXCHANGE IN | $149.7 \%$ |
| 141 | $70 \%$ ACCENTURE PLC-CL A | $149.2 \%$ |
| 142 | $70 \%$ JUNIPER NETWORKS INC | $149.1 \%$ |
| 143 | $69 \%$ CONOCOPHILLIPS | $148.8 \%$ |
| 144 | $69 \%$ HESS CORP | $147.9 \%$ |
| 145 | $69 \%$ HARLEY-DAVIDSON INC | $147.6 \%$ |
| 146 | $69 \%$ FIFTH THIRD BANCORP | $147.5 \%$ |
| 147 | $69 \%$ FRANKLIN RESOURCES INC | $147.5 \%$ |
| 148 | $68 \%$ KOHLS CORP | $146.3 \%$ |
| 149 | $68 \%$ S\&P GLOBAL INC | $145.7 \%$ |
| 150 | $68 \%$ MASTERCARD INC - A | $145.6 \%$ |
| 151 | $68 \%$ ELI LILLY \& CO | $145.0 \%$ |
| 152 | $67 \%$ GENERAL MOTORS CO | $144.4 \%$ |
| 153 | $67 \%$ AMERIPRISE FINANCIAL INC | $144.4 \%$ |
| 154 | $67 \%$ CHEVRON CORP | $144.2 \%$ |
| 155 | $67 \%$ NEWMONT MINING CORP | $144.0 \%$ |
| 156 | $67 \%$ VALERO ENERGY CORP | $142.1 \%$ |
| 157 | $66 \%$ COOPER COS INC/THE | $140.9 \%$ |
| 158 | $66 \%$ SALESFORCE.COM INC | $140.6 \%$ |
| 159 | $66 \%$ INTL BUSINESS MACHINES CORP | $139.0 \%$ |
| 160 | $66 \%$ ALEXION PHARMACEUTICALS INC |  |
|  |  |  |

For S\&P 500 Constituents

|  |  | $\mathbf{2 0 1 7}$ <br> Depreciation/ <br> Capex |
| :---: | :--- | :---: |
| Rank | Percentile Company | $137.6 \%$ |
| 161 | $66 \%$ XYLEM INC | $137.1 \%$ |
| 162 | $65 \%$ LOWE'S COS INC | $136.6 \%$ |
| 163 | $65 \%$ NETAPP INC | $136.2 \%$ |
| 164 | $65 \%$ SIMON PROPERTY GROUP INC | $135.7 \%$ |
| 165 | $65 \%$ ALLEGION PLC | $135.6 \%$ |
| 166 | $64 \%$ MOLSON COORS BREWING CO -B | $135.1 \%$ |
| 167 | $64 \%$ ARISTA NETWORKS INC | $133.3 \%$ |
| 168 | $64 \%$ EQUIFAX INC | $131.9 \%$ |
| 169 | $64 \%$ FMC CORP | $131.2 \%$ |
| 170 | $64 \%$ ROCKWELL AUTOMATION INC | $131.1 \%$ |
| 171 | $63 \%$ BALL CORP | $130.6 \%$ |
| 172 | $63 \%$ NASDAQ INC | $130.1 \%$ |
| 173 | $63 \%$ TEXAS INSTRUMENTS INC | $130.0 \%$ |
| 174 | $63 \%$ ADOBE SYSTEMS INC | $129.7 \%$ |
| 175 | $63 \%$ NEWS CORP - CLASS B | $129.7 \%$ |
| 176 | $62 \%$ NEWS CORP - CLASS A | $129.5 \%$ |
| 177 | $62 \%$ WALGREENS BOOTS ALLIANCE INC | $129.4 \%$ |
| 178 | $62 \%$ VERISK ANALYTICS INC | $129.2 \%$ |
| 179 | $62 \%$ CVS HEALTH CORP | $129.2 \%$ |
| 180 | $61 \%$ EXXON MOBIL CORP | $128.5 \%$ |
| 181 | $61 \%$ LKQ CORP | $128.3 \%$ |
| 182 | $61 \%$ JM SMUCKER CO/THE | $127.9 \%$ |
| 183 | $61 \%$ FORTIVE CORP | $127.8 \%$ |
| 184 | $61 \%$ PPG INDUSTRIES INC | $127.4 \%$ |
| 185 | $60 \%$ HASBRO INC | $127.1 \%$ |
| 186 | $60 \%$ ELECTRONIC ARTS INC | $126.7 \%$ |
| 187 | $60 \%$ CENTURYLINK INC | $126.0 \%$ |
| 188 | $60 \%$ BOOKING HOLDINGS INC | $125.2 \%$ |
| 189 | $60 \%$ WESTROCK CO | $125.2 \%$ |
| 190 | $59 \%$ EXPEDIA INC | $125.1 \%$ |
| 191 | $59 \%$ HELMERICH \& PAYNE | $124.6 \%$ |
| 192 | $59 \%$ BIOGEN INC | $124.4 \%$ |
| 193 | $59 \%$ AMERICAN EXPRESS CO | $124.3 \%$ |
| 194 | $58 \%$ WEYERHAEUSER CO | $124.0 \%$ |
| 195 | $58 \%$ WATERS CORP | $123.2 \%$ |
| 196 | $58 \%$ CATERPILLAR INC | $123.1 \%$ |
| 197 | $58 \%$ BANK OF NEW YORK MELLON CORP | $122.9 \%$ |
| 198 | $58 \%$ EMERSON ELECTRIC CO | $122.0 \%$ |
| 199 | $57 \%$ CHARTER COMMUNICATIONS INC-A | $121.6 \%$ a |
| 200 | $57 \%$ FREEPORT-MCMORAN INC |  |
|  |  |  |


|  |  | 2017 <br> Depreciation/ <br> Rank |
| :---: | :--- | :---: |
| 201 | Percentile Company | $120.8 \%$ |
| 202 | $57 \%$ MARRIOTT INTERNATIONAL -CL A | $120.7 \%$ |
| 203 | $57 \%$ PAYPAL HOLDINGS INC | $120.5 \%$ |
| 204 | $56 \%$ SL GREEN REALTY CORP | $120.3 \%$ |
| 205 | $56 \%$ CIGNA CORP | $120.2 \%$ |
| 206 | $56 \%$ MARATHON OIL CORP | $120.2 \%$ |
| 207 | $56 \%$ BAXTER INTERNATIONAL INC | $120.0 \%$ |
| 208 | $55 \%$ FORD MOTOR CO | $119.9 \%$ |
| 209 | $55 \%$ VIACOM INC-CLASS B | $119.7 \%$ |
| 210 | $55 \%$ LAM RESEARCH CORP | $119.4 \%$ |
| 211 | $55 \%$ BOEING CO/THE | $119.0 \%$ |
| 212 | $55 \%$ AGILENT TECHNOLOGIES INC | $118.6 \%$ |
| 213 | $54 \%$ TWENTY-FIRST CENTURY FOX - B | $118.5 \%$ |
| 214 | $54 \%$ TWENTY-FIRST CENTURY FOX-A | $118.5 \%$ |
| 215 | $54 \%$ CELANESE CORP | $116.1 \%$ |
| 216 | $54 \%$ CUMMINS INC | $115.2 \%$ |
| 217 | $54 \%$ RED HAT INC | $114.3 \%$ |
| 218 | $53 \%$ HALLIBURTON CO | $113.3 \%$ |
| 219 | $53 \%$ AT\&T INC | $113.2 \%$ |
| 220 | $53 \%$ ECOLAB INC | $113.1 \%$ |
| 221 | $53 \%$ REPUBLIC SERVICES INC | $112.8 \%$ |
| 222 | $52 \%$ 3M CO | $112.5 \%$ |
| 223 | $52 \%$ IDEXX LABORATORIES INC | $111.8 \%$ |
| 224 | $52 \%$ HOST HOTELS \& RESORTS INC | $111.6 \%$ |
| 225 | $52 \%$ PACKAGING CORP OF AMERICA | $111.6 \%$ |
| 226 | $52 \%$ ANTHEM INC | $111.4 \%$ |
| 227 | $51 \%$ SYSCO CORP | $111.3 \%$ |
| 228 | $51 \%$ WW GRAINGER INC | $111.3 \%$ |
| 229 | $51 \%$ F5 NETWORKS INC | $111.3 \%$ |
| 230 | $51 \%$ UNITEDHEALTH GROUP INC | $111.0 \%$ |
| 231 | $51 \%$ SVB FINANCIAL GROUP | $110.3 \%$ |
| 232 | $50 \%$ VENTAS INC | $109.4 \%$ |
| 233 | $50 \%$ NRG ENERGY INC | $109.4 \%$ |
| 234 | $50 \%$ CITIGROUP INC | $108.9 \%$ |
| 235 | $50 \%$ HOME DEPOT INC | $108.7 \%$ |
| 236 | $49 \%$ HONEYWELL INTERNATIONAL INC | $108.1 \%$ |
| 237 | $49 \%$ ZOETIS INC | $108.0 \%$ |
| 238 | $49 \%$ MORGAN STANLEY | $107.6 \%$ |
| 239 | $49 \%$ COMCAST CORP-CLASS A | $107.5 \%$ |
| 240 | $49 \%$ STRYKER CORP | $107.4 \%$ |
|  |  |  |


| Rank | Percentile Company | $2017$ <br> Depreciation/ Capex |
| :---: | :---: | :---: |
| 241 | 48\% QUEST DIAGNOSTICS INC | 107.1\% |
| 242 | 48\% CAMPBELL SOUP CO | 107.1\% |
| 243 | 48\% GENUINE PARTS CO | 107.0\% |
| 244 | 48\% UNITED TECHNOLOGIES CORP | 106.3\% |
| 245 | 48\% FASTENAL CO | 106.3\% |
| 246 | 47\% ZIONS BANCORPORATION | 105.9\% |
| 247 | 47\% JOHNSON CONTROLS INTERNATION | 105.3\% |
| 248 | 47\% ALTRIA GROUP INC | 105.0\% |
| 249 | 47\% WAL-MART STORES INC | 104.8\% |
| 250 | 46\% INVESCO LTD | 104.6\% |
| 251 | 46\% GENERAL DYNAMICS CORP | 103.0\% |
| 252 | 46\% CINTAS CORP | 102.8\% |
| 253 | 46\% INTERNATIONAL PAPER CO | 102.3\% |
| 254 | 46\% CONAGRA BRANDS INC | 102.1\% |
| 255 | 45\% HERSHEY CO/THE | 101.6\% |
| 256 | 45\% LOCKHEED MARTIN CORP | 101.5\% |
| 257 | 45\% EBAY INC | 101.5\% |
| 258 | 45\% RAYTHEON COMPANY | 101.3\% |
| 259 | 45\% CROWN CASTLE INTL CORP | 101.2\% |
| 260 | 44\% INTERPUBLIC GROUP OF COS INC | 100.8\% |
| 261 | 44\% VERISIGN INC | 100.8\% |
| 262 | 44\% L3 TECHNOLOGIES INC | 100.4\% |
| 263 | 44\% AMPHENOL CORP-CL A | 100.1\% |
| 264 | 43\% GENERAL MILLS INC | 99.4\% |
| 265 | 43\% BEST BUY CO INC | 99.3\% |
| 266 | 43\% VERIZON COMMUNICATIONS INC | 98.3\% |
| 267 | 43\% TAPESTRY INC | 97.3\% |
| 268 | 43\% APARTMENT INVT \& MGMT CO -A | 96.8\% |
| 269 | 42\% ESSEX PROPERTY TRUST INC | 96.7\% |
| 270 | 42\% HP INC | 96.7\% |
| 271 | 42\% DOLLAR TREE INC | 96.7\% |
| 272 | 42\% TARGET CORP | 96.5\% |
| 273 | 42\% AMAZON.COM INC | 96.0\% |
| 274 | 41\% WHIRLPOOL CORP | 95.6\% |
| 275 | 41\% WELLCARE HEALTH PLANS INC | 93.8\% |
| 276 | 41\% KLA-TENCOR CORP | 93.6\% |
| 277 | 41\% UDR INC | 92.6\% |
| 278 | 40\% MATTEL INC | 92.5\% |
| 279 | 40\% ARCONIC INC | 92.4\% |
| 280 | 40\% KIMBERLY-CLARK CORP | 92.2\% |


| Rank | Percentile Company | $2017$ <br> Depreciation/ Capex |
| :---: | :---: | :---: |
| 281 | 40\% HUMANA INC | 92.2\% |
| 282 | 40\% DR HORTON INC | 91.6\% |
| 283 | 39\% INTL FLAVORS \& FRAGRANCES | 91.5\% |
| 284 | 39\% WASTE MANAGEMENT INC | 91.2\% |
| 285 | 39\% NORDSTROM INC | 91.1\% |
| 286 | 39\% PVH CORP | 90.7\% |
| 287 | 39\% EASTMAN CHEMICAL CO | 90.4\% |
| 288 | 38\% AKAMAI TECHNOLOGIES INC | 89.8\% |
| 289 | 38\% NORTHERN TRUST CORP | 89.2\% |
| 290 | 38\% GOODYEAR TIRE \& RUBBER CO | 88.6\% |
| 291 | 38\% QUANTA SERVICES INC | 88.3\% |
| 292 | 37\% MICROSOFT CORP | 88.2\% |
| 293 | 37\% ARCHER-DANIELS-MIDLAND CO | 88.1\% |
| 294 | 37\% HEWLETT PACKARD ENTERPRISE | 87.1\% |
| 295 | 37\% KROGER CO | 86.7\% |
| 296 | 37\% TIFFANY \& CO | 86.5\% |
| 297 | 36\% COLGATE-PALMOLIVE CO | 85.9\% |
| 298 | 36\% DAVITA INC | 85.9\% |
| 299 | 36\% OCCIDENTAL PETROLEUM CORP | 85.8\% |
| 300 | 36\% CLOROX COMPANY | 85.6\% |
| 301 | 36\% CENTENE CORP | 85.5\% |
| 302 | 35\% VISA INC-CLASS A SHARES | 85.4\% |
| 303 | 35\% ANADARKO PETROLEUM CORP | 85.1\% |
| 304 | 35\% JEFFERIES FINANCIAL GROUP INC | 84.8\% |
| 305 | 35\% LOEWS CORP | 84.8\% |
| 306 | 34\% ESTEE LAUDER COMPANIES-CL A | 84.4\% |
| 307 | 34\% ROSS STORES INC | 84.3\% |
| 308 | 34\% EOG RESOURCES INC | 82.7\% |
| 309 | 34\% BRISTOL-MYERS SQUIBB CO | 82.7\% |
| 310 | 34\% APACHE CORP | 82.6\% |
| 311 | 33\% APPLE INC | 81.9\% |
| 312 | 33\% SEALED AIR CORP | 81.2\% |
| 313 | 33\% MOSAIC CO/THE | 81.1\% |
| 314 | 33\% L BRANDS INC | 80.8\% |
| 315 | 33\% MONDELEZ INTERNATIONAL INC-A | 80.5\% |
| 316 | 32\% UNIVERSAL HEALTH SERVICES-B | 80.3\% |
| 317 | 32\% FLUOR CORP | 79.6\% |
| 318 | 32\% YUM! BRANDS INC | 79.6\% |
| 319 | 32\% ONEOK INC | 79.3\% |
| 320 | 31\% DARDEN RESTAURANTS INC | 79.1\% |


|  |  | 2017 <br> Depreciation/ <br> Capex |
| :---: | :--- | :---: |
| Rank | Percentile Company | $79.0 \%$ |
| 321 | $31 \%$ LEGGETT \& PLATT INC | $79.0 \%$ |
| 322 | $31 \%$ FORTUNE BRANDS HOME \& SECURI | $79.0 \%$ |
| 323 | $31 \%$ EQUITY RESIDENTIAL | $78.6 \%$ |
| 324 | $31 \%$ TYSON FOODS INC-CL A | $78.5 \%$ |
| 325 | $30 \%$ BERKSHIRE HATHAWAY INC-CL B | $78.2 \%$ |
| 326 | $30 \%$ APTIV PLC | $77.5 \%$ |
| 327 | $30 \%$ NOBLE ENERGY INC | $77.4 \%$ |
| 328 | $30 \%$ MARATHON PETROLEUM CORP | $77.2 \%$ |
| 329 | $30 \%$ T ROWE PRICE GROUP INC | $76.5 \%$ |
| 330 | $29 \%$ GAP INC/THE | $76.2 \%$ |
| 331 | $29 \%$ PROCTER \& GAMBLE CO/THE | $75.9 \%$ |
| 332 | $29 \%$ LYONDELLBASELL INDU-CL A | $75.4 \%$ |
| 333 | $29 \%$ CHIPOTLE MEXICAN GRILL INC | $75.2 \%$ |
| 334 | $28 \%$ COCA-COLA CO/THE | $74.4 \%$ |
| 335 | $28 \%$ SMITH (A.O.) CORP | $74.4 \%$ |
| 336 | $28 \%$ CABOT OIL \& GAS CORP | $73.9 \%$ |
| 337 | $28 \%$ DEVON ENERGY CORP | $73.9 \%$ |
| 338 | $28 \%$ RAYMOND JAMES FINANCIAL INC | $73.6 \%$ |
| 339 | $27 \%$ MCDONALD'S CORP | $73.5 \%$ |
| 340 | $27 \%$ APPLIED MATERIALS INC | $73.4 \%$ |
| 341 | $27 \%$ VORNADO REALTY TRUST | $73.4 \%$ |
| 342 | $27 \%$ MASCO CORP | $73.2 \%$ |
| 343 | $27 \%$ UNITED RENTALS INC | $72.8 \%$ |
| 344 | $26 \%$ BORGWARNER INC | $72.8 \%$ |
| 345 | $26 \%$ HUNT (JB) TRANSPRT SVCS INC | $72.7 \%$ |
| 346 | $26 \%$ NIKE INC -CL B | $72.7 \%$ |
| 347 | $26 \%$ CENTERPOINT ENERGY INC | $72.4 \%$ |
| 348 | $25 \%$ MARTIN MARIETTA MATERIALS | $71.9 \%$ |
| 349 | $25 \%$ PHILLIPS 66 | $71.6 \%$ |
| 350 | $25 \%$ WELLTOWER INC | $71.3 \%$ |
| 351 | $25 \%$ TE CONNECTIVITY LTD | $71.2 \%$ |
| 352 | $25 \%$ PAYCHEX INC | $71.1 \%$ |
| 353 | $24 \%$ WILLIAMS COS INC | $70.9 \%$ |
| 354 | $24 \%$ SKYWORKS SOLUTIONS INC | $70.8 \%$ |
| 355 | $24 \%$ KINDER MORGAN INC | $70.7 \%$ |
| 356 | $24 \%$ EQUINIX INC | $70.7 \%$ |
| 357 | $24 \%$ HCA HEALTHCARE INC | $70.0 \%$ |
| 358 | $23 \%$ REGENCY CENTERS CORP | $69.7 \%$ |
| 359 | $23 \%$ GENERAL ELECTRIC CO | $69.2 \%$ |
| 360 | $23 \%$ KIMCO REALTY CORP |  |
|  |  |  |


| Rank | Percentile Company | $2017$ <br> Depreciation/ Capex |
| :---: | :---: | :---: |
| 361 | 23\% EXELON CORP | 69.1\% |
| 362 | 22\% TJX COMPANIES INC | 68.6\% |
| 363 | 22\% WALT DISNEY CO/THE | 67.4\% |
| 364 | 22\% SCHWAB (CHARLES) CORP | 67.3\% |
| 365 | 22\% VULCAN MATERIALS CO | 66.6\% |
| 366 | 22\% AUTOZONE INC | 66.1\% |
| 367 | 21\% STARBUCKS CORP | 66.1\% |
| 368 | 21\% DEERE \& CO | 65.3\% |
| 369 | 21\% UNION PACIFIC CORP | 65.0\% |
| 370 | 21\% CSX CORP | 64.5\% |
| 371 | 21\% CORNING INC | 64.2\% |
| 372 | 20\% FOOT LOCKER INC | 63.1\% |
| 373 | 20\% DOLLAR GENERAL CORP | 62.5\% |
| 374 | 20\% ALBEMARLE CORP | 62.0\% |
| 375 | 20\% AIR PRODUCTS \& CHEMICALS INC | 61.9\% |
| 376 | 19\% VERTEX PHARMACEUTICALS INC | 61.8\% |
| 377 | 19\% NORFOLK SOUTHERN CORP | 61.5\% |
| 378 | 19\% UNDER ARMOUR INC-CLASS C | 61.4\% |
| 379 | 19\% UNDER ARMOUR INC-CLASS A | 61.4\% |
| 380 | 19\% PUBLIC STORAGE | 60.9\% |
| 381 | 18\% CARMAX INC | 60.6\% |
| 382 | 18\% PACCAR INC | 60.0\% |
| 383 | 18\% FIRSTENERGY CORP | 59.8\% |
| 384 | 18\% METTLER-TOLEDO INTERNATIONAL | 59.7\% |
| 385 | 18\% WYNN RESORTS LTD | 59.0\% |
| 386 | 17\% BOSTON PROPERTIES INC | 58.7\% |
| 387 | 17\% MONSTER BEVERAGE CORP | 58.6\% |
| 388 | 17\% EDISON INTERNATIONAL | 58.2\% |
| 389 | 17\% DELTA AIR LINES INC | 57.4\% |
| 390 | 16\% SOUTHWEST AIRLINES CO | 57.4\% |
| 391 | 16\% ULTA BEAUTY INC | 57.3\% |
| 392 | 16\% PHILIP MORRIS INTERNATIONAL | 56.5\% |
| 393 | 16\% FIRST REPUBLIC BANK | 55.2\% |
| 394 | 16\% FEDEX CORP | 54.7\% |
| 395 | 15\% CARNIVAL CORP | 53.8\% |
| 396 | 15\% UNITED CONTINENTAL HOLDINGS | 53.8\% |
| 397 | 15\% AES CORP | 53.7\% |
| 398 | 15\% HUNTINGTON INGALLS INDUSTRIE | 53.7\% |
| 399 | 15\% MICRON TECHNOLOGY INC | 53.6\% |
| 400 | 14\% REGENERON PHARMACEUTICALS | 53.4\% |


| Rank | Percentile Company | $2017$ <br> Depreciation/ <br> Capex |
| :---: | :---: | :---: |
| 401 | 14\% MGM RESORTS INTERNATIONAL | 53.3\% |
| 402 | 14\% ALPHABET INC-CL C | 52.4\% |
| 403 | 14\% ALPHABET INC-CL A | 52.4\% |
| 404 | 13\% HCP INC | 52.3\% |
| 405 | 13\% PUBLIC SERVICE ENTERPRISE GP | 52.1\% |
| 406 | 13\% INTUITIVE SURGICAL INC | 52.0\% |
| 407 | 13\% EXPEDITORS INTL WASH INC | 51.9\% |
| 408 | 13\% PIONEER NATURAL RESOURCES CO | 51.8\% |
| 409 | 12\% NORTHROP GRUMMAN CORP | 51.2\% |
| 410 | 12\% KANSAS CITY SOUTHERN | 51.1\% |
| 411 | 12\% IPG PHOTONICS CORP | 51.0\% |
| 412 | 12\% ENTERGY CORP | 50.7\% |
| 413 | 12\% ILLUMINA INC | 50.3\% |
| 414 | 11\% P G \& E CORP | 50.3\% |
| 415 | 11\% DUKE ENERGY CORP | 50.2\% |
| 416 | 11\% O'REILLY AUTOMOTIVE INC | 50.2\% |
| 417 | 11\% BROWN-FORMAN CORP-CLASS B | 50.0\% |
| 418 | 10\% CMS ENERGY CORP | 49.5\% |
| 419 | 10\% MOHAWK INDUSTRIES INC | 49.3\% |
| 420 | 10\% EDWARDS LIFESCIENCES CORP | 48.7\% |
| 421 | 10\% DTE ENERGY COMPANY | 48.4\% |
| 422 | 10\% COSTCO WHOLESALE CORP | 48.4\% |
| 423 | 9\% XCEL ENERGY INC | 48.1\% |
| 424 | 9\% PROLOGIS INC | 47.1\% |
| 425 | 9\% INCYTE CORP | 47.0\% |
| 426 | 9\% LAMB WESTON HOLDINGS INC | 46.7\% |
| 427 | 9\% CONCHO RESOURCES INC | 45.2\% |
| 428 | 8\% FACEBOOK INC-A | 44.9\% |
| 429 | 8\% SOUTHERN CO/THE | 44.7\% |
| 430 | 8\% UNITED PARCEL SERVICE-CL B | 43.7\% |
| 431 | 8\% PINNACLE WEST CAPITAL | 43.3\% |
| 432 | 7\% AMEREN CORPORATION | 43.0\% |
| 433 | 7\% HORMEL FOODS CORP | 41.5\% |
| 434 | 7\% FORTINET INC | 41.0\% |
| 435 | 7\% WEC ENERGY GROUP INC | 40.8\% |
| 436 | 7\% AVALONBAY COMMUNITIES INC | 39.7\% |
| 437 | 6\% NORWEGIAN CRUISE LINE HOLDIN | 38.0\% |
| 438 | 6\% SEMPRA ENERGY | 37.7\% |
| 439 | 6\% DOMINION ENERGY INC | 37.3\% |
| 440 | 6\% DIGITAL REALTY TRUST INC | 36.8\% |


| Rank | Percentile Company | $2017$ <br> Depreciation/ Capex |
| :---: | :---: | :---: |
| 441 | 6\% EVERSOURCE ENERGY | 36.8\% |
| 442 | 5\% AMERICAN ELECTRIC POWER | 36.7\% |
| 443 | 5\% CONSTELLATION BRANDS INC-A | 36.5\% |
| 444 | 5\% ALASKA AIR GROUP INC | 36.3\% |
| 445 | 5\% NEWFIELD EXPLORATION CO | 36.2\% |
| 446 | 4\% GOLDMAN SACHS GROUP INC | 36.2\% |
| 447 | 4\% CONSOLIDATED EDISON INC | 35.9\% |
| 448 | 4\% REALTY INCOME CORP | 34.9\% |
| 449 | 4\% CIMAREX ENERGY CO | 34.9\% |
| 450 | 4\% PPL CORP | 34.8\% |
| 451 | 3\% AMERICAN AIRLINES GROUP INC | 33.8\% |
| 452 | 3\% NISOURCE INC | 33.6\% |
| 453 | 3\% STATE STREET CORP | 33.6\% |
| 454 | 3\% NVIDIA CORP | 33.6\% |
| 455 | 3\% AMERICAN WATER WORKS CO INC | 32.6\% |
| 456 | 2\% NETFLIX INC | 31.7\% |
| 457 | 2\% ALLIANT ENERGY CORP | 31.5\% |
| 458 | 2\% EXTRA SPACE STORAGE INC | 27.9\% |
| 459 | 2\% COPART INC | 27.5\% |
| 460 | 1\% ALEXANDRIA REAL ESTATE EQUIT | 26.6\% |
| 461 | 1\% NEXTERA ENERGY INC | 24.4\% |
| 462 | 1\% FEDERAL REALTY INVS TRUST | 22.6\% |
| 463 | 1\% ABIOMED INC | 19.7\% |
| 464 | 1\% ALIGN TECHNOLOGY INC | 19.3\% |
| 465 | 0\% DUKE REALTY CORP | 13.3\% |
| 466 | 0\% DIAMONDBACK ENERGY INC | 10.1\% |
| 467 | N/A ADVANCE AUTO PARTS INC | N/A |
| 468 | N/A AFLAC INC | N/A |
| 469 | N/A AMERICAN INTERNATIONAL GROUP | N/A |
| 470 | N/A ADVANCED MICRO DEVICES | N/A |
| 471 | N/A AVERY DENNISON CORP | N/A |
| 472 | N/A BANK OF AMERICA CORP | N/A |
| 473 | N/A BB\&T CORP | N/A |
| 474 | N/A BRIGHTHOUSE FINANCIAL INC | N/A |
| 475 | N/A CHUBB LTD | N/A |
| 476 | N/A CADENCE DESIGN SYS INC | N/A |
| 477 | N/A CERNER CORP | N/A |
| 478 | N/A DOWDUPONT INC | N/A |
| 479 | N/A EVERGY INC | N/A |
| 480 | N/A GARMIN LTD | N/A |

## Depreciation \& Amortization to Capex Last Twelve Months as of 12/31/17

For S\&P 500 Constituents
$\left.\begin{array}{clc} & & \begin{array}{c}\text { 2017 } \\ \text { Depreciation/ } \\ \text { Rank }\end{array} \\ \hline 481 & \text { N/A HANESBRANDS INC }\end{array}\right]$ N/A

| Average | $152 \%$ |
| :--- | ---: |
| Median | $109 \%$ |
| Consolidated Edison Co. of NY | $42 \%$ |


| Rank | Percentile Company | 2017 <br> Depreciation/ <br> Capex |
| ---: | :---: | ---: |
| 1 | 100\% NRG ENERGY INC | $109.4 \%$ |
| 2 | $96 \%$ CENTERPOINT ENERGY INC | $72.7 \%$ |
| 3 | $92 \%$ EXELON CORP | $69.1 \%$ |
| 4 | $88 \%$ FIRSTENERGY CORP | $59.8 \%$ |
| 5 | $85 \%$ EDISON INTERNATIONAL | $58.2 \%$ |
| 6 | $81 \%$ AES CORP | $53.7 \%$ |
| 7 | $77 \%$ PUBLIC SERVICE ENTERPRISE GP | $52.1 \%$ |
| 8 | $73 \%$ ENTERGY CORP | $50.7 \%$ |
| 9 | $69 \%$ P G \& E CORP | $50.3 \%$ |
| 10 | $65 \%$ DUKE ENERGY CORP | $50.2 \%$ |
| 11 | $62 \%$ CMS ENERGY CORP | $49.5 \%$ |
| 12 | $58 \%$ DTE ENERGY COMPANY | $48.4 \%$ |
| 13 | $54 \%$ XCEL ENERGY INC | $48.1 \%$ |
| 14 | $50 \%$ SOUTHERN CO/THE | $44.7 \%$ |
| 15 | $46 \%$ PINNACLE WEST CAPITAL | $43.3 \%$ |
| 16 | $42 \%$ AMEREN CORPORATION | $43.0 \%$ |
| 17 | $38 \%$ WEC ENERGY GROUP INC | $40.8 \%$ |
| 18 | $35 \%$ SEMPRA ENERGY | $37.7 \%$ |
| 19 | $31 \%$ DOMINION ENERGY INC | $37.3 \%$ |
| 20 | $27 \%$ EVERSOURCE ENERGY | $36.8 \%$ |
| 21 | $23 \%$ AMERICAN ELECTRIC POWER | $36.7 \%$ |
| 22 | $19 \%$ CONSOLIDATED EDISON INC | $35.9 \%$ |
| 23 | $15 \%$ PPL CORP | $34.8 \%$ |
| 24 | $12 \%$ NISOURCE INC | $33.6 \%$ |
| 25 | $8 \%$ AMERICAN WATER WORKS CO INC | $32.6 \%$ |
| 26 | $4 \%$ ALLIANT ENERGY CORP | $31.5 \%$ |
| 27 | $0 \%$ NEXTERA ENERGY INC | $24.4 \%$ |


| Average | $47.6 \%$ |
| :--- | :--- |
| Consolidated Edison Co. of New York | $42.1 \%$ |


| Company Name | Adjusted Cash Flows to Total Debt |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 |
| AEP Texas Inc | 18.4\% | 18.1\% | 13.1\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Alabama Power Co. | 28.1\% | 26.1\% | 29.1\% | 26.7\% | 28.0\% | 26.5\% | 31.2\% | 29.3\% | 21.4\% | 23.6\% |
| ALLETE Inc. | 27.4\% | 21.8\% | 23.5\% | 20.8\% | 21.7\% | 23.7\% | 26.3\% | 26.9\% | 25.4\% | 25.1\% |
| Ameren Illinois | 27.2\% | 32.1\% | 27.8\% | 20.5\% | 29.0\% | 28.6\% | 26.4\% | 38.8\% | 32.0\% | N/A |
| Appalachian Power Co. | 20.9\% | 21.4\% | 20.2\% | 16.8\% | 17.4\% | 17.5\% | 11.3\% | 14.9\% | 11.7\% | 5.1\% |
| Arizona Public Service Co. | 27.4\% | 28.4\% | 32.4\% | 30.1\% | 41.2\% | 39.3\% | 31.7\% | 22.2\% | 31.1\% | 23.0\% |
| Black Hills Power Inc. | 24.5\% | 26.1\% | 22.4\% | 19.5\% | 26.3\% | 26.3\% | 18.9\% | 26.6\% | 17.1\% | 26.9\% |
| Cleveland Elec Illuminating Co | 15.9\% | 11.6\% | 10.7\% | 9.6\% | 8.8\% | 12.5\% | 10.3\% | 15.7\% | 6.5\% | 21.0\% |
| Connecticut Light \& Power Co. | 25.6\% | 24.5\% | 11.5\% | 24.6\% | 21.2\% | 14.4\% | 18.0\% | 29.7\% | 24.4\% | 17.5\% |
| Consumers Energy Co. | 27.8\% | 24.2\% | 29.2\% | 24.6\% | 23.0\% | 27.6\% | 27.2\% | 18.6\% | 20.0\% | 24.1\% |
| Duke Energy Carolinas LLC | 26.3\% | 28.4\% | 31.0\% | 32.8\% | 30.1\% | 26.0\% | 22.0\% | 25.9\% | 22.7\% | 26.7\% |
| Duke Energy Florida LLC | 18.2\% | 17.5\% | 24.0\% | 28.6\% | 22.9\% | 14.8\% | 19.8\% | 26.3\% | 25.3\% | 12.5\% |
| Duke Energy Indiana, LLC | 22.7\% | 26.9\% | 25.5\% | 28.5\% | 24.6\% | 22.0\% | 18.1\% | 22.7\% | 19.4\% | 22.6\% |
| Duke Energy Kentucky Inc. | 21.8\% | 24.4\% | 26.8\% | 22.2\% | 25.6\% | 24.8\% | 28.7\% | 29.8\% | 26.2\% | 26.4\% |
| Duke Energy Ohio Inc. | 24.1\% | 23.5\% | 34.0\% | 21.4\% | 22.9\% | 20.9\% | 29.5\% | 30.8\% | 27.2\% | 33.8\% |
| Duke Energy Progress LLC | 23.2\% | 21.0\% | 21.1\% | 27.5\% | 25.3\% | 21.3\% | 27.4\% | 38.7\% | 35.2\% | 36.3\% |
| El Paso Electric Co. | 20.2\% | 19.8\% | 19.7\% | 22.5\% | 26.7\% | 25.8\% | 32.0\% | 28.1\% | 23.9\% | 23.7\% |
| Entergy Arkansas LLC | 16.7\% | 19.6\% | 21.5\% | 15.7\% | 20.6\% | 17.3\% | 23.6\% | 25.2\% | 21.7\% | 29.4\% |
| Entergy Louisiana LLC | 19.4\% | 24.5\% | 21.9\% | 28.1\% | 27.5\% | 20.0\% | 18.7\% | 47.8\% | 9.6\% | 68.3\% |
| Entergy Mississippi LLC | 19.5\% | 27.2\% | 25.3\% | 26.6\% | 22.1\% | 18.3\% | 14.1\% | 24.2\% | 15.0\% | 21.7\% |
| Entergy Texas Inc. | 17.3\% | 19.6\% | 16.1\% | 17.4\% | 21.9\% | 21.3\% | 14.8\% | 14.9\% | 2.3\% | -10.7\% |
| Georgia Power Co. | 22.5\% | 20.4\% | 24.4\% | 25.0\% | 27.0\% | 26.8\% | 27.6\% | 19.8\% | 21.1\% | 25.5\% |
| Gulf Power Co. | 29.3\% | 24.2\% | 28.8\% | 23.4\% | 28.1\% | 32.9\% | 22.4\% | 23.7\% | 16.4\% | 21.5\% |
| Hawaiian Electric Co. | 23.7\% | 28.8\% | 27.9\% | 26.7\% | 21.4\% | 20.8\% | 22.4\% | 32.1\% | 21.7\% | 25.5\% |
| Idaho Power Co. | 23.2\% | 19.7\% | 20.9\% | 23.1\% | 21.1\% | 18.4\% | 21.1\% | 20.0\% | 21.7\% | 12.5\% |
| Indiana Michigan Power Co. | 22.4\% | 18.3\% | 26.7\% | 26.6\% | 26.7\% | 24.9\% | 26.1\% | 19.7\% | 35.3\% | 21.9\% |
| Interstate Power \& Light Co. | 18.9\% | 20.1\% | 23.8\% | 20.9\% | 25.9\% | 22.1\% | 20.7\% | 29.3\% | 33.1\% | 29.9\% |
| Jersey Cntrl Power \& Light Co. | 26.3\% | 19.4\% | 13.8\% | 13.6\% | 14.6\% | 17.2\% | 15.7\% | 29.3\% | 22.6\% | 28.0\% |
| Kentucky Power Co. | 17.0\% | 12.5\% | 14.3\% | 20.2\% | 19.4\% | 17.2\% | 18.6\% | 16.3\% | 20.0\% | 10.4\% |
| Kentucky Utilities Co. | 27.3\% | 25.9\% | 23.5\% | 28.9\% | 22.4\% | 25.7\% | 24.2\% | 19.4\% | 16.6\% | N/A |
| Louisville Gas \& Electric Co. | 28.0\% | 26.4\% | 24.8\% | 28.0\% | 27.7\% | 28.4\% | 25.7\% | 21.6\% | 17.6\% | N/A |
| Madison Gas and Electric Co. | 32.6\% | 34.0\% | 33.4\% | 41.4\% | 34.6\% | 41.1\% | 34.1\% | 37.2\% | 34.0\% | 33.7\% |
| Metropolitan Edison Co. | 30.5\% | 26.6\% | 21.2\% | 18.4\% | 21.4\% | 21.1\% | 12.3\% | 28.1\% | 24.3\% | 21.2\% |
| Mississippi Power Co. | 1.5\% | 12.7\% | 14.6\% | 27.9\% | 25.4\% | 17.0\% | 18.5\% | 19.0\% | 20.2\% | 34.4\% |
| Monongahela Power Co. | 23.3\% | 19.1\% | 17.3\% | 14.6\% | 14.1\% | 19.6\% | 16.2\% | 25.9\% | 9.1\% | 6.9\% |
| North Shore Gas Co. | 20.3\% | 30.2\% | 23.7\% | 5.1\% | 23.1\% | 24.2\% | 32.0\% | 34.4\% | 19.9\% | 27.5\% |
| Northern States Power Co - WI | 25.2\% | 25.7\% | 28.7\% | 25.3\% | 29.2\% | 28.0\% | 36.8\% | 32.2\% | 38.7\% | 27.2\% |
| Northern States Power Co. - MN | 27.7\% | 28.3\% | 26.4\% | 28.2\% | 25.3\% | 25.6\% | 30.4\% | 30.3\% | 28.6\% | 28.5\% |
| NorthWestern Corp. | 16.1\% | 15.0\% | 16.7\% | 12.5\% | 17.3\% | 17.3\% | 21.1\% | 20.6\% | 15.5\% | 23.0\% |
| NSTAR Electric Co. | 21.0\% | 28.6\% | 25.7\% | 25.9\% | 32.0\% | 31.6\% | 36.4\% | 32.5\% | 25.4\% | 21.4\% |
| Ohio Edison Co. | 39.6\% | 27.7\% | 34.7\% | 34.1\% | 22.5\% | 28.1\% | 25.1\% | 23.9\% | 20.0\% | 32.1\% |
| Ohio Power Co. | 38.8\% | 39.8\% | 31.1\% | 26.5\% | 31.6\% | 25.5\% | 25.3\% | 26.4\% | 23.4\% | 14.2\% |
| Oklahoma Gas and Electric Co. | 21.7\% | 26.3\% | 26.3\% | 27.9\% | 27.5\% | 29.6\% | 25.9\% | 28.1\% | 35.1\% | 23.4\% |
| Pennsylvania Electric Co. | 21.2\% | 23.4\% | 17.0\% | 15.9\% | 15.4\% | 11.6\% | 17.5\% | 11.5\% | 7.8\% | 25.0\% |
| Pennsylvania Power Co. | 39.3\% | 37.5\% | 36.0\% | 27.8\% | 28.2\% | 28.4\% | 32.3\% | 42.4\% | N/A | N/A |
| Peoples Gas Light \& Coke Co. | 10.9\% | 23.2\% | 23.7\% | 16.8\% | 19.7\% | 24.2\% | N/A | N/A | N/A | N/A |
| Piedmont Natural Gas Co. | 19.7\% | 6.1\% | 17.9\% | 22.2\% | 20.3\% | 20.6\% | 30.3\% | 24.1\% | 24.4\% | 20.8\% |
| Portland General Electric Co. | 25.1\% | 23.3\% | 26.0\% | 23.0\% | 25.5\% | 27.8\% | 26.2\% | 21.2\% | 18.8\% | 24.4\% |
| Potomac Edison Co. | 24.9\% | 28.8\% | 17.9\% | 19.3\% | 28.8\% | 19.0\% | 24.5\% | 9.4\% | N/A | N/A |
| PPL Electric Utilities Corp. | 28.9\% | 27.5\% | 24.4\% | 21.4\% | 20.1\% | 17.7\% | 17.5\% | 28.7\% | 38.7\% | 34.1\% |
| Public Service Co. of CO | 24.9\% | 25.6\% | 29.2\% | 27.3\% | 31.8\% | 19.3\% | 27.1\% | 23.7\% | 19.3\% | 29.8\% |
| Public Service Co. of NH | 21.4\% | 27.3\% | 25.7\% | 25.4\% | 17.6\% | 20.0\% | 20.7\% | 20.7\% | 19.8\% | 16.4\% |
| Public Service Co. of NM | 21.3\% | 18.2\% | 17.6\% | 22.8\% | 15.9\% | 18.2\% | 21.2\% | 17.4\% | 9.0\% | 11.1\% |
| Public Service Co. of OK | 16.9\% | 15.3\% | 26.0\% | 18.1\% | 18.7\% | 28.3\% | 33.9\% | 15.1\% | 19.1\% | 27.7\% |
| Southern California Edison Co. | 32.3\% | 30.3\% | 44.3\% | 33.8\% | 31.7\% | 41.6\% | 38.9\% | 46.7\% | 57.0\% | 16.1\% |
| Southern Company Gas | 11.9\% | 10.2\% | 23.1\% | 20.3\% | 16.6\% | 18.1\% | 9.3\% | 17.7\% | 21.4\% | 13.3\% |
| Southwestern Electric Power Co | 16.9\% | 17.3\% | 18.4\% | 24.6\% | 19.1\% | 31.4\% | 19.3\% | 18.8\% | 24.0\% | 18.5\% |
| Southwestern Public Service Co | 26.4\% | 22.6\% | 24.1\% | 29.0\% | 17.0\% | 25.9\% | 25.6\% | 20.0\% | 24.0\% | 18.3\% |
| Texas-New Mexico Power Co. | 22.5\% | 24.7\% | 25.1\% | 27.7\% | 28.9\% | 25.2\% | 27.5\% | 20.3\% | 24.5\% | 11.8\% |
| Toledo Edison Co. | 26.5\% | 11.6\% | 12.6\% | 13.8\% | -7.2\% | 8.6\% | 4.3\% | 8.1\% | 1.1\% | 32.5\% |
| Union Electric Co. | 26.0\% | 30.0\% | 30.0\% | 28.3\% | 27.8\% | 28.2\% | 25.8\% | 27.9\% | 24.5\% | 17.6\% |
| West Penn Power Co. | 34.2\% | 33.5\% | 23.0\% | 29.5\% | 34.6\% | 24.9\% | 26.1\% | 34.4\% | N/A | N/A |
| Wisconsin Electric Power Co. | 11.9\% | 13.4\% | 12.6\% | 15.2\% | 17.6\% | 11.1\% | 11.0\% | 11.4\% | 5.9\% | 14.8\% |
| Wisconsin Gas LLC | 20.0\% | 23.9\% | 23.8\% | 21.4\% | N/A | N/A | N/A | N/A | N/A | N/A |
| Wisconsin Power and Light Co | 23.3\% | 34.4\% | 27.5\% | 25.8\% | 28.3\% | 27.4\% | 32.5\% | 27.0\% | 30.7\% | 31.1\% |
| Wisconsin Public Service Corp. | 32.5\% | 28.4\% | 17.7\% | 20.9\% | 21.6\% | 16.2\% | 27.9\% | 36.4\% | 37.9\% | 31.6\% |
| Median | 23.3\% | 24.3\% | 23.9\% | 24.6\% | 23.0\% | 23.9\% | 25.1\% | 25.2\% | 21.7\% | 23.6\% |
| Average | 23.5\% | 23.5\% | 23.6\% | 23.4\% | 23.5\% | 23.2\% | 23.6\% | 25.2\% | 22.4\% | 23.2\% |
| Consolidated Edison Co. of NY | 19.5\% | 20.7\% | 22.0\% | 25.2\% | 23.8\% | 22.4\% | 28.3\% | 23.9\% | 18.1\% | 17.1\% |


| Company Name | Cash Flow from Operations Interest Coverage |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 |
| AEP Texas Inc | 5.7x | 5.3x | 4.1x | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Alabama Power Co. | 8.0x | 7.1x | 8.3 x | 7.9x | 7.7x | 6.7 x | 7.4x | 7.0x | 5.4x | 6.0x |
| ALLETE Inc. | 7.1x | 5.8x | $6.8 x$ | $6.2 x$ | $5.8 x$ | $6.3 x$ | $6.2 x$ | $6.4 x$ | $6.3 x$ | $6.8 x$ |
| Ameren Illinois | 6.5 x | 7.1x | 6.2 x | 5.1x | 4.8 x | 4.8 x | 4.2 x | 5.9x | 4.9 x | N/A |
| Appalachian Power Co. | 5.6x | 5.7x | 5.4x | 4.2 x | 4.8x | $4.4 x$ | 3.2x | $3.7 x$ | 3.2 x | 1.8 x |
| Arizona Public Service Co. | 7.5 x | 7.4x | 7.8 x | $6.7 x$ | 8.6x | 7.6x | 6.0x | 4.7x | 6.1 x | 5.3x |
| Black Hills Power Inc. | 5.1x | 5.1x | $4.5 x$ | 4.3 x | $4.6 x$ | 5.1x | 4.2 x | 5.4 x | 5.9x | $6.5 x$ |
| Cleveland Elec Illuminating Co | 3.4 x | 2.6 x | $2.7 x$ | $2.4 x$ | 2.3 x | 2.8 x | $2.5 x$ | $3.3 x$ | $2.1 x$ | 4.3 x |
| Connecticut Light \& Power Co. | 6.6 x | 5.8 x | 3.4 x | $6.0 x$ | 5.8x | 4.2 x | 4.6 x | 6.6 x | 5.4 x | 4.5 x |
| Consumers Energy Co. | 7.2x | 6.6x | 7.7x | 6.4 x | 5.7x | $6.2 x$ | 5.6x | 4.2 x | 4.2 x | 5.4x |
| Duke Energy Carolinas LLC | 7.4 x | $7.4 x$ | 7.3x | 7.7x | $8.1 x$ | $6.9 x$ | $6.7 x$ | $6.5 x$ | $6.3 x$ | $6.9 x$ |
| Duke Energy Florida LLC | 5.6x | $6.3 x$ | 7.2x | 8.0x | 7.4x | 4.1x | 5.1x | $5.8 x$ | $6.1 x$ | 3.9 x |
| Duke Energy Indiana, LLC | 6.0x | 6.6 x | $6.5 x$ | $7.4 x$ | $6.5 x$ | 7.0x | 6.0x | $6.8 x$ | 5.2x | 6.3 x |
| Duke Energy Kentucky Inc. | $8.0 x$ | 7.2 x | 8.1 x | 5.9x | 6.4 x | 5.8x | 6.6 x | 7.3x | $6.5 x$ | 6.1 x |
| Duke Energy Ohio Inc. | $6.5 x$ | $6.2 x$ | $8.3 x$ | $6.6 x$ | 7.9x | $6.3 x$ | $8.3 x$ | 8.2 x | 7.0x | 9.0x |
| Duke Energy Progress LLC | 7.0x | $6.7 x$ | 7.1x | $8.2 x$ | $8.2 x$ | $6.3 x$ | 7.6x | 8.7x | 7.7x | 7.4x |
| El Paso Electric Co. | 5.1x | 5.3x | 5.5x | $6.6 x$ | $6.7 x$ | $6.9 x$ | 7.3x | $6.7 x$ | 5.6x | 5.8x |
| Entergy Arkansas LLC | 5.4x | 6.2 x | 6.8 x | 5.7x | $6.6 x$ | 5.6x | 6.6x | $6.4 x$ | 5.4x | 7.1x |
| Entergy Louisiana LLC | 5.8x | $6.5 x$ | 5.3x | 7.1x | $7.3 x$ | 5.9x | 5.3x | 9.6x | 3.1 x | 13.0x |
| Entergy Mississippi LLC | $6.2 x$ | $6.6 x$ | 5.7x | 6.0x | 5.1x | 4.9x | 3.7 x | 4.9x | 3.6x | 4.4x |
| Entergy Texas Inc. | 4.3 x | 4.6 x | 3.8 x | 4.0x | 4.8 x | 4.7x | $3.7 x$ | 3.7 x | 1.4 x | -0.6x |
| Georgia Power Co. | 7.5x | $6.8 x$ | 8.0x | $8.1 x$ | 8.3 x | $8.1 x$ | 8.2 x | 5.7x | 5.6x | 6.6 x |
| Gulf Power Co. | $8.8 x$ | 7.9x | $9.5 x$ | 7.5x | 7.9x | $8.5 x$ | $6.2 x$ | 7.0x | $6.2 x$ | 6.0x |
| Hawaiian Electric Co. | $6.0 x$ | 7.0x | 6.6x | $6.2 x$ | 5.6x | 5.1x | 5.1x | $6.8 x$ | 5.4 x | 5.7x |
| Idaho Power Co. | 5.8x | 5.3x | 5.4x | 5.6x | 5.2 x | 4.9 x | 5.4x | 5.4x | 5.3 x | 3.5 x |
| Indiana Michigan Power Co. | 7.1x | $6.0 x$ | $8.0 x$ | $7.4 x$ | $6.9 x$ | $6.0 x$ | 6.6 x | 4.9x | 8.4 x | 5.7x |
| Interstate Power \& Light Co. | 5.4 x | 6.0x | 6.1x | 5.5x | $6.4 x$ | 5.1x | 4.6 x | 5.8x | 7.7x | 6.4 x |
| Jersey Cntrl Power \& Light Co. | 5.6x | $4.4 x$ | 3.4 x | $3.3 x$ | 3.9 x | 4.2 x | 3.6x | 5.4x | 4.6 x | 5.8x |
| Kentucky Power Co. | 4.3 x | 3.4 x | 3.9x | 5.6x | 4.3 x | 3.8 x | 3.8 x | $3.5 x$ | 4.3 x | 2.7x |
| Kentucky Utilities Co. | $7.8 x$ | 7.3x | $7.8 x$ | $9.7 x$ | 8.2x | $8.1 x$ | 7.4x | 5.6x | $4.8 x$ | N/A |
| Louisville Gas \& Electric Co. | $8.5 x$ | 7.6x | $8.8 x$ | 10.2x | 12.2x | 8.9x | 7.5x | 7.0x | 5.3x | N/A |
| Madison Gas and Electric Co. | $7.9 x$ | 7.5 x | 7.4x | $9.5 x$ | $8.3 x$ | 8.6x | 7.1x | $8.8 x$ | 7.3 x | 7.5x |
| Metropolitan Edison Co. | $6.4 x$ | 5.9x | 4.9x | $4.3 x$ | $4.5 x$ | $4.9 x$ | 3.3 x | 5.7x | 4.6 x | 4.9 x |
| Mississippi Power Co. | 1.7 x | $6.3 x$ | 66.0x | 15.8x | 16.2x | 8.7 x | 12.5x | 7.1x | $5.4 x$ | 9.4x |
| Monongahela Power Co. | 5.7x | 5.1x | 4.9x | 4.0x | $6.8 x$ | 7.0x | 4.8x | 4.9x | $2.5 x$ | $2.5 x$ |
| North Shore Gas Co. | $8.3 x$ | 10.9x | $8.5 x$ | $2.8 x$ | $8.3 x$ | $6.9 x$ | 7.2x | 8.0x | $4.8 x$ | $6.5 x$ |
| Northern States Power Co - WI | 7.0x | $6.7 x$ | 7.6x | 7.3x | 7.1x | 7.2 x | $7.7 x$ | 6.6x | 7.2 x | 5.8x |
| Northern States Power Co. - MN | 7.5 x | 7.5x | 7.4 x | 7.4 x | 6.9 x | 6.3 x | 6.6 x | 6.6 x | 5.9x | 5.9x |
| NorthWestern Corp. | 4.7 x | $4.4 x$ | 4.7x | 4.2 x | 4.3 x | 4.2 x | $4.5 x$ | $4.5 x$ | 3.3 x | 4.2x |
| NSTAR Electric Co. | 7.3x | $8.4 x$ | $8.1 x$ | 7.9x | 9.7 x | 9.7x | 10.8x | 10.2x | $7.8 x$ | 5.9x |
| Ohio Edison Co. | $6.7 x$ | 4.4 x | 5.3 x | 5.0x | 3.7 x | 4.8 x | 4.4 x | $4.5 x$ | $3.8 x$ | 6.3 x |
| Ohio Power Co. | 7.9x | 7.3x | 6.3 x | 5.8x | $5.8 x$ | 5.7x | 5.7x | 5.6x | 6.0x | 3.6x |
| Oklahoma Gas and Electric Co. | 5.7x | 5.9x | 5.7x | $6.2 x$ | $6.1 x$ | 5.9x | 5.7x | 5.9x | $6.8 x$ | 5.6x |
| Pennsylvania Electric Co. | 5.0x | 5.3x | $4.1 x$ | $3.7 x$ | 3.6 x | 2.9x | 4.0x | 3.0x | $2.7 x$ | 5.4x |
| Pennsylvania Power Co. | 7.6x | 7.3x | 7.0x | 5.6x | $5.3 x$ | 4.8x | 5.2 x | 7.1x | N/A | N/A |
| Peoples Gas Light \& Coke Co. | 4.4 x | 7.5x | 7.4x | 6.4 x | 7.2x | 8.8 x | N/A | N/A | N/A | N/A |
| Piedmont Natural Gas Co. | 7.0x | $2.7 x$ | $6.0 x$ | $8.2 x$ | 14.6x | 14.7x | 7.9x | $6.4 x$ | 6.7 x | 5.3x |
| Portland General Electric Co. | $6.1 x$ | 5.9x | 6.0x | 7.0x | 5.8 x | $5.3 x$ | 5.2x | $4.5 x$ | $4.1 x$ | 5.1x |
| Potomac Edison Co. | 6.5 x | 7.6x | 5.6x | 5.8x | 9.0x | 6.2 x | 6.9 x | 2.6 x | N/A | N/A |
| PPL Electric Utilities Corp. | 7.7x | 7.7x | $6.3 x$ | $5.5 x$ | $5.4 x$ | $4.5 x$ | 4.1 x | $5.3 x$ | 5.8 x | 6.7 x |
| Public Service Co. of CO | 7.4x | 7.4x | $8.0 x$ | $8.5 x$ | 8.6 x | 5.1x | $6.2 x$ | $6.0 x$ | $4.8 x$ | $6.5 x$ |
| Public Senice Co. of NH | 6.3 x | 7.7 x | $8.3 x$ | $7.5 x$ | 5.3 x | 5.3 x | $6.1 x$ | 5.6x | 5.5x | 4.2 x |
| Public Service Co. of NM | 5.4 x | 4.5 x | 4.5 x | 5.3x | 3.8 x | 4.0x | 4.6x | 4.0x | $2.5 x$ | 3.2x |
| Public Senvice Co. of OK | 5.6x | 5.0x | 6.8 x | 5.0x | 4.7 x | 5.9x | 7.0x | 3.6 x | 4.1x | 4.4 x |
| Southern California Edison Co. | $7.7 x$ | 7.2x | 9.9x | 7.8 x | 7.4x | $8.7 x$ | 8.6 x | 9.6x | 10.8x | 4.8 x |
| Southern Company Gas | $5.5 x$ | $4.8 x$ | 7.5x | $6.6 x$ | 5.9x | 5.9x | 4.4 x | $5.4 x$ | $6.5 x$ | 3.9x |
| Southwestern Electric Power Co | 4.6 x | 5.0x | 4.7 x | 5.4 x | 4.2x | 8.8 x | 5.7x | 5.1x | 6.6 x | 4.2x |
| Southwestern Public Service Co | 7.0x | 5.6x | 5.7x | $6.5 x$ | $4.1 x$ | 5.5x | 5.2x | 4.1x | 4.2 x | 4.2x |
| Texas-New Mexico Power Co. | $4.6 x$ | 4.6x | 4.9 x | $4.9 x$ | 4.9x | 4.0x | $3.9 x$ | 3.0x | 3.9x | $3.1 x$ |
| Toledo Edison Co. | 3.9 x | 2.3 x | 2.3 x | $2.8 x$ | $0.1 x$ | 2.3 x | 1.6 x | 2.2x | 1.2 x | $6.8 x$ |
| Union Electric Co. | 6.0x | $6.7 x$ | 6.6x | $6.5 x$ | 6.0x | $6.1 x$ | 5.9x | $6.2 x$ | 5.3x | 4.6x |
| West Penn Power Co. | 9.6x | 10.5x | 7.9x | 9.2 x | 11.4x | 8.0x | 7.9x | $6.1 x$ | N/A | N/A |
| Wisconsin Electric Power Co. | 6.8 x | 7.4x | 7.0x | $8.3 x$ | 8.9x | 6.3 x | 7.3x | 5.8x | 2.9x | 6.0x |
| Wisconsin Gas LLC | $7.3 x$ | 10.4x | 12.5x | 9.9x | N/A | N/A | N/A | N/A | N/A | N/A |
| Wisconsin Power and Light Co | 6.2 x | 7.5x | 6.0x | $6.1 x$ | 6.6 x | $6.5 x$ | $6.1 x$ | 5.5x | 5.8x | $6.0 x$ |
| Wisconsin Public Service Corp. | 9.7 x | 9.7 x | 5.9x | $5.8 x$ | 7.0x | 4.7 x | $6.1 x$ | 7.0x | 7.3x | 7.8x |
| Median | 6.4 x | 6.5x | 6.5x | 6.2x | 6.4 x | 5.9x | 5.9x | 5.8x | 5.4x | 5.7x |
| Average | $6.4 x$ | $6.4 x$ | 7.3x | 6.5 x | 6.6 x | $6.1 x$ | 5.9x | 5.8x | 5.2x | 5.5x |
| Consolidated Edison Co. of NY | 5.2x | 5.3x | 5.7x | $6.4 x$ | 6.0x | 5.2x | 6.2x | 5.3x | 4.2x | 4.2x |


| Company Name | Total Debt to EBITDA |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 |
| AEP Texas Inc | 4.2x | 4.2 x | 4.4x | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Alabama Power Co. | 2.9x | $2.8 x$ | 2.9x | 2.9 x | 2.7 x | 2.7x | 2.7 x | 2.8 x | 3.0x | 3.1x |
| ALLETE Inc. | 3.5 x | 3.6x | 4.0x | 3.9x | 3.7 x | 3.6 x | 3.3 x | 3.3 x | 3.7 x | 2.9x |
| Ameren Illinois | 3.1 x | 3.0x | 3.2 x | 3.1x | 2.8 x | 3.0x | 2.5 x | 2.6x | 3.3 x | N/A |
| Appalachian Power Co. | $3.8 x$ | 3.6x | 3.7 x | 4.1x | 4.9x | 4.0x | 5.4x | 5.2x | 5.5 x | 5.3 x |
| Arizona Public Service Co. | 2.9x | $2.8 x$ | 2.5 x | 2.5 x | 2.4x | 2.4 x | 2.7x | 2.9x | 3.3 x | $3.5 x$ |
| Black Hills Power Inc. | 2.9x | 2.8 x | 2.8 x | 3.4 x | 3.0x | 3.1 x | 3.3 x | 3.4 x | 5.3x | 3.5 x |
| Cleveland Elec Illuminating Co | 3.9x | 5.8x | 5.7x | 6.4 x | 5.3 x | 6.6 x | $6.0 x$ | $6.1 x$ | 11.8 x | 3.2x |
| Connecticut Light \& Power Co. | $3.3 x$ | 3.1x | $3.6 x$ | 3.9 x | 4.1x | 4.9x | 4.3 x | 3.8 x | 4.1x | 5.1x |
| Consumers Energy Co. | 2.9x | 3.1 x | 3.1 x | 3.0x | 2.8 x | 2.9x | 2.9x | 3.1 x | 3.5 x | 3.3 x |
| Duke Energy Carolinas LLC | $2.8 x$ | $2.7 x$ | $2.4 x$ | 2.5 x | 2.7 x | 3.1 x | 3.5 x | 2.9x | 3.4 x | 3.2x |
| Duke Energy Florida LLC | 4.4 x | 4.0x | 3.1 x | 3.0x | 4.8x | $6.2 x$ | 5.4x | 3.3 x | 3.2 x | 4.4 x |
| Duke Energy Indiana, LLC | 3.0x | 2.9x | 3.4 x | 3.4x | 3.5x | 9.3 x | 4.9x | 3.6x | 3.6x | 3.2 x |
| Duke Energy Kentucky Inc. | 3.7 x | 3.2x | 2.8 x | 3.0x | 2.6 x | 3.2 x | 3.1 x | $2.5 x$ | 3.2 x | 3.0x |
| Duke Energy Ohio Inc. | $3.4 x$ | 3.2 x | 3.2 x | 4.9x | 4.1x | 3.2 x | 3.5 x | 12.6x | 9.9x | 2.3 x |
| Duke Energy Progress LLC | 3.4 x | 3.4 x | $3.5 x$ | 3.5 x | 3.4 x | 4.1 x | 2.7x | 2.1x | 2.4x | 2.2x |
| El Paso Electric Co. | 3.9x | 4.0x | $4.1 x$ | 3.8x | 3.4 x | 3.4 x | 2.8x | 2.9x | 3.5 x | 3.3 x |
| Entergy Arkansas LLC | 3.9x | 3.6x | 4.3 x | 3.9 x | 3.4 x | 3.2 x | 2.7x | 2.7x | 3.4 x | 3.5x |
| Entergy Louisiana LLC | 3.7 x | 3.7 x | 3.3 x | 3.5 x | 4.0x | 5.1x | 4.7 x | $2.7 x$ | 3.2 x | 2.8 x |
| Entergy Mississippi LLC | 3.4 x | 3.1 x | 3.1 x | 3.5 x | 3.6 x | 4.6 x | $3.3 x$ | $3.0 x$ | 3.3 x | 3.2 x |
| Entergy Texas Inc. | 4.9x | 4.2 x | 5.0x | 4.7 x | 5.7x | $6.3 x$ | 5.6x | 6.0x | 6.0x | 5.0x |
| Georgia Power Co. | 3.2x | 3.1 x | 3.1 x | 3.0x | 3.0x | 3.1x | 3.0x | $3.5 x$ | 3.5 x | 3.0x |
| Gulf Power Co. | 3.1x | 2.9x | 3.2x | 3.3x | 3.2x | 3.3 x | 3.7 x | $3.5 x$ | 3.9x | 3.4 x |
| Hawaiian Electric Co. | 2.9x | 2.7x | 2.7x | 2.6x | $3.0 x$ | $3.1 x$ | $2.8 x$ | 3.1 x | 3.1x | 2.7x |
| Idaho Power Co. | 3.4 x | 3.9x | 3.7 x | 3.8x | 3.5 x | 3.8 x | 4.7 x | 4.6x | 4.1x | 4.4 x |
| Indiana Michigan Power Co. | 4.2 x | 3.7x | 3.2 x | 3.4x | 3.3 x | 3.8 x | 3.7 x | 3.7 x | 3.6 x | 3.9x |
| Interstate Power \& Light Co. | 4.3 x | 4.2 x | 4.0x | 4.2 x | 3.7x | 3.5 x | 3.4 x | 3.0x | 3.4 x | 2.7x |
| Jersey Cntrl Power \& Light Co. | 4.2 x | 5.7x | 7.0x | 6.3 x | 4.6x | 4.8 x | 4.2 x | 3.2 x | 3.7 x | 3.2 x |
| Kentucky Power Co. | 4.7x | 4.3x | 5.2x | 4.5 x | 5.0x | 3.8x | 3.5 x | 3.9x | 4.6 x | 4.8 x |
| Kentucky Utilities Co. | $3.1 x$ | 3.0x | 3.4 x | 3.6x | 3.6x | 3.9x | 3.3 x | 3.7x | 4.2x | N/A |
| Louisville Gas \& Electric Co. | 3.1x | 3.1 x | 3.4 x | 3.3 x | 3.1x | 2.9x | 2.8x | $3.4 x$ | 3.3 x | N/A |
| Madison Gas and Electric Co. | 2.3 x | 2.1x | 2.2 x | 2.1x | 2.2x | 2.2x | 2.3 x | 2.3 x | 2.3 x | 2.4 x |
| Metropolitan Edison Co. | 2.7 x | 3.6x | 4.2x | 5.1x | 14.1x | 5.2x | 4.8 x | 4.0x | 4.4x | 3.4 x |
| Mississippi Power Co. | -0.7x | 38.9x | 56.6x | -5.2x | -3.1x | 7.4x | 5.5x | 3.1 x | 2.1x | 1.9x |
| Monongahela Power Co. | 4.9x | 4.5x | 4.7 x | 4.6 x | 317.4x | 4.5 x | $8.4 x$ | 4.6x | 7.4x | 7.5x |
| North Shore Gas Co. | $3.5 x$ | $3.1 x$ | 3.0x | 3.9x | 3.5 x | 3.5 x | $2.8 x$ | 3.2 x | 4.8 x | 3.8 x |
| Northern States Power Co - WI | 2.9x | 3.0x | $2.8 x$ | 2.9x | 2.7 x | 2.9x | $2.4 x$ | 2.6 x | 2.4 x | $2.7 x$ |
| Northern States Power Co. - MN | 2.9x | 3.0x | 3.6 x | 3.2 x | 3.2 x | 3.1 x | 2.8 x | 2.9x | 2.7x | 2.8 x |
| NorthWestern Corp. | 4.9x | 5.2x | 4.8 x | 6.3 x | 4.6x | 4.2 x | $4.1 x$ | 4.2x | 4.2x | 3.5x |
| NSTAR Electric Co. | 3.2x | 3.0x | 2.5 x | 2.7 x | 2.8 x | 3.5 x | 2.9x | 3.2 x | 2.5 x | 2.7x |
| Ohio Edison Co. | 1.7 x | 2.3 x | 2.2 x | 2.6x | 2.1x | 3.2 x | 3.0x | 3.2x | 3.4 x | 2.6x |
| Ohio Power Co. | 2.2x | 2.3x | 3.1 x | 3.3 x | 2.3x | 3.2 x | 2.8 x | 2.6x | 3.3 x | 4.0x |
| Oklahoma Gas and Electric Co. | $3.5 x$ | 3.0x | 3.2 x | 3.3 x | 3.0x | 2.7x | 2.9x | $2.8 x$ | 2.7x | 3.6x |
| Pennsylvania Electric Co. | 3.3 x | 4.3 x | 4.9 x | 6.5 x | 5.6x | 5.6x | 5.5 x | 5.0x | 5.2x | 4.1x |
| Pennsylvania Power Co. | 1.9x | 2.9x | 2.7x | 3.4 x | 2.1x | 2.4 x | 2.3 x | 2.3 x | N/A | N/A |
| Peoples Gas Light \& Coke Co. | 3.3 x | 3.5 x | 3.2 x | 4.8x | 3.8 x | 3.9x | N/A | N/A | N/A | N/A |
| Piedmont Natural Gas Co. | 5.6x | 3.7 x | 4.4 x | 4.2 x | 4.6x | 4.1x | 3.0x | 2.6 x | 3.1x | 3.6x |
| Portland General Electric Co. | 3.3 x | 3.5 x | 3.5 x | 4.0x | 4.0x | 3.0x | 3.3 x | 3.5 x | 4.0x | 3.6x |
| Potomac Edison Co. | 3.6x | 3.3 x | $3.4 x$ | 3.7 x | 2.9x | $3.6 x$ | 4.3 x | $4.1 x$ | N/A | N/A |
| PPL Electric Utilities Corp. | 3.1 x | 3.2 x | 3.6 x | 3.4 x | 3.8 x | $4.1 x$ | $3.4 x$ | 3.4 x | 3.2 x | 3.6 x |
| Public Senvice Co. of CO | 3.3 x | 3.2 x | $3.1 x$ | 3.4 x | 3.1x | 3.1 x | 3.1 x | 3.2x | 3.2x | 2.8 x |
| Public Senvice Co. of NH | 3.1 x | 3.2x | $3.8 x$ | 3.5 x | 3.5 x | 3.7 x | 4.0x | 4.1 x | 5.1x | 5.2x |
| Public Senvice Co. of NM | 3.9x | 4.4 x | 7.3x | 3.9x | 3.7 x | 3.4 x | 4.2 x | 4.2x | 5.3x | 13.7x |
| Public Senvice Co. of OK | 4.7x | 4.0x | $4.1 x$ | 4.1x | 3.4 x | 2.9x | 2.8 x | 3.7 x | 3.4x | 3.2 x |
| Southern California Edison Co. | 3.2 x | 2.5 x | 2.6x | 2.5 x | 3.0x | $2.3 x$ | $2.5 x$ | 2.4x | 2.2x | 3.5 x |
| Southern Company Gas | 5.8x | 6.3 x | 4.2x | 3.3 x | 4.7x | 4.9x | 7.7x | 4.1x | 4.0x | 4.0x |
| Southwestern Electric Power Co | 5.0x | 5.1x | 4.1x | 4.3 x | 4.1x | 4.6x | 4.6x | 4.5 x | 4.6x | 4.4 x |
| Southwestern Public Service Co | 3.6 x | 3.5 x | 3.6 x | 3.3 x | 3.8 x | 3.2 x | 3.2 x | 3.2 x | 3.2 x | 4.8 x |
| Texas-New Mexico Power Co. | 3.0x | 2.7x | $2.8 x$ | 2.8x | 2.8 x | 2.7x | 2.7x | 3.0x | 3.7x | 5.3x |
| Toledo Edison Co. | 2.3 x | 3.5 x | 3.6x | 5.1x | 3.8 x | 5.8x | 4.9 x | 4.8 x | 8.4 x | 2.6x |
| Union Electric Co. | 2.9x | 2.9x | 3.0x | 3.0x | 2.8x | 2.9x | 3.6x | 3.3 x | 4.0x | 4.2x |
| West Penn Power Co. | $2.5 x$ | 2.6x | 2.9x | 3.5 x | 2.6x | 3.5 x | $3.4 x$ | 2.9x | N/A | N/A |
| Wisconsin Electric Power Co. | 5.9x | 5.5x | 5.5x | 5.5x | 5.6x | 5.8x | 6.6x | 5.3x | 3.9x | 3.6 x |
| Wisconsin Gas LLC | 3.8 x | 3.7 x | 3.8 x | 3.1 x | N/A | N/A | N/A | N/A | N/A | N/A |
| Wisconsin Power and Light Co | 3.5 x | 3.0x | 3.0x | 2.9x | 2.9x | 2.9x | 2.4 x | 2.6x | 3.2x | 2.4 x |
| Wisconsin Public Service Corp. | 3.3 x | 3.5 x | 3.9x | 3.3 x | 3.3 x | 2.9x | 2.6 x | 2.4 x | 2.6 x | $2.7 x$ |
| Median | 3.3x | 3.3x | 3.4x | 3.4x | 3.4x | 3.5x | 3.3x | 3.2x | 3.5x | 3.4x |
| Average | 3.5 x | 4.0x | 4.4x | 3.6x | 8.5x | 3.9x | 3.7x | 3.6x | 4.0x | 3.7x |
| Consolidated Edison Co. of NY | 3.7x | 3.8x | 3.8x | 3.7x | 3.7x | 3.4x | 3.4x | 3.6x | 3.9x | 3.9x |


| Company Name | EBITDA to Interest Expense |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 |
| AEP Texas Inc | 6.2x | 5.6x | 5.4x | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Alabama Power Co. | 8.6x | 8.3 x | 8.7 x | 9.0x | $8.9 x$ | 7.9x | 7.6x | 7.3x | $6.8 x$ | $6.8 x$ |
| ALLETE Inc. | $6.3 x$ | $6.2 x$ | $6.1 x$ | $6.4 x$ | 6.0x | $6.2 x$ | 6.0x | $6.1 x$ | 5.6x | 7.9x |
| Ameren Illinois | 6.4 x | $6.2 x$ | 5.9x | 6.4 x | 4.6 x | 4.5 x | 4.9 x | 4.8 x | 3.7 x | N/A |
| Appalachian Power Co. | $5.8 x$ | $6.1 x$ | 5.8x | 4.7x | 4.5 x | $4.8 x$ | 3.6x | 3.5 x | 3.3 x | $3.0 x$ |
| Arizona Public Service Co. | 8.3 x | $8.1 x$ | 8.3 x | $7.5 x$ | 7.5x | 6.9 x | 5.9x | 5.7x | 5.1x | 5.3x |
| Black Hills Power Inc. | 5.8x | 5.7x | 5.6x | 4.9 x | 4.7 x | 5.0x | 5.1x | 4.9 x | 5.5x | 5.9x |
| Cleveland Elec Illuminating Co | $3.8 x$ | 2.4 x | 2.7 x | $2.3 x$ | 2.7 x | 2.2 x | 2.4 x | 2.4 x | 1.4 x | 5.0x |
| Connecticut Light \& Power Co. | $6.7 x$ | $6.4 x$ | 5.7x | 5.1x | 5.5x | $4.5 x$ | 4.8 x | 5.0x | 4.4 x | 4.0x |
| Consumers Energy Co. | 7.7x | 7.5x | 7.6x | 7.2x | 7.1x | 6.4 x | 5.8x | 5.5x | 4.5 x | 5.6x |
| Duke Energy Carolinas LLC | $8.8 x$ | $8.5 x$ | 8.4 x | 8.2 x | 8.6x | 7.4 x | 7.5x | 7.3x | 6.9 x | 6.9 x |
| Duke Energy Florida LLC | 5.8x | 7.6x | 8.2x | 8.2x | 5.9x | 3.4 x | 3.8 x | 5.5x | $6.2 x$ | 5.3x |
| Duke Energy Indiana, LLC | 7.3x | 7.1x | 6.2 x | $6.7 x$ | 6.5 x | 3.0x | 5.6x | 7.1x | 6.0x | 7.2 x |
| Duke Energy Kentucky Inc. | 8.6 x | $8.0 x$ | 9.4 x | 7.2 x | $8.3 x$ | $6.1 x$ | $6.4 x$ | $8.4 x$ | $6.5 x$ | 6.4 x |
| Duke Energy Ohio Inc. | $6.7 x$ | $6.9 x$ | $6.8 x$ | 5.3x | 7.3x | 7.9x | 7.0x | 1.9x | $2.2 x$ | 10.3x |
| Duke Energy Progress LLC | 7.6x | 8.0x | 8.2 x | 7.5 x | 8.3 x | $6.1 x$ | $8.8 x$ | 9.3 x | 8.1x | 8.0x |
| El Paso Electric Co. | 5.2x | 5.4x | 5.5x | $6.5 x$ | $6.3 x$ | $6.8 x$ | 7.1x | 7.1x | 5.5x | 6.1x |
| Entergy Arkansas LLC | $6.8 x$ | 7.5x | 6.3 x | 7.6x | 7.9x | $8.5 x$ | $8.9 x$ | $8.1 x$ | 5.9x | 5.9x |
| Entergy Louisiana LLC | $6.7 x$ | $6.1 x$ | 5.9x | 6.3 x | 5.8x | 4.8 x | $4.9 x$ | 6.7 x | 6.9x | 6.4 x |
| Entergy Mississippi LLC | 7.9x | 6.7 x | $6.0 x$ | $5.4 x$ | 5.2 x | 4.7 x | 5.8 x | $5.3 x$ | 5.2 x | 4.9 x |
| Entergy Texas Inc. | 3.9x | 4.4 x | 3.5 x | 3.6 x | 3.1 x | $2.8 x$ | 3.3x | 3.0x | 2.7x | 3.1x |
| Georgia Power Co. | 9.0x | 9.2 x | 9.5x | 9.6 x | 9.0x | 8.6x | $8.7 x$ | $6.7 x$ | $6.3 x$ | 7.3x |
| Gulf Power Co. | 8.6x | 9.7 x | 9.2x | $8.3 x$ | 7.6x | 7.0x | 6.3 x | 7.3x | 8.0x | $6.9 x$ |
| Hawaiian Electric Co. | 7.3 x | 7.6x | 7.3x | 7.4 x | 7.2 x | $6.4 x$ | $6.6 x$ | 5.8x | $6.4 x$ | 6.9 x |
| Idaho Power Co. | $6.1 x$ | 5.6x | 5.7x | 5.3x | 5.8x | 5.5 x | 4.5 x | 4.7 x | 4.8x | 4.5 x |
| Indiana Michigan Power Co. | 6.5 x | 7.2x | 8.1x | 7.2x | 6.7 x | 5.3x | 5.8 x | 5.5 x | 5.9x | 5.5x |
| Interstate Power \& Light Co. | 5.5 x | $6.0 x$ | 5.4 x | 5.2x | 5.6x | 5.2x | 5.1x | 5.6x | $6.0 x$ | 6.8 x |
| Jersey Cntrl Power \& Light Co. | $4.1 x$ | 3.1 x | 2.4 x | 2.7 x | 4.2 x | 3.9 x | 4.0x | 4.7 x | 4.3 x | 5.4x |
| Kentucky Power Co. | 4.2 x | $4.5 x$ | 3.9x | 5.1x | 3.4 x | 4.3 x | 4.3 x | 3.9x | $3.5 x$ | 3.3 x |
| Kentucky Utilities Co. | $8.1 x$ | $8.0 x$ | 8.4 x | $8.3 x$ | 9.0x | 7.1x | 7.9x | $6.4 x$ | 5.4 x | N/A |
| Louisville Gas \& Electric Co. | 8.6x | $8.2 x$ | 9.3x | 10.0x | 13.1x | $9.5 x$ | 9.0x | $8.3 x$ | 7.3x | N/A |
| Madison Gas and Electric Co. | 9.2 x | 9.0x | 8.7x | 9.7x | 9.5x | $8.3 x$ | 7.8x | $9.1 x$ | 8.2 x | 7.9x |
| Metropolitan Edison Co. | 6.6x | 5.2x | 4.4 x | 3.5 x | 1.2 x | $3.5 x$ | 3.9x | 4.1x | 3.4 x | 5.5x |
| Mississippi Power Co. | -68.6x | 1.1 x | 7.9x | -10.2x | -19.6x | $6.1 x$ | 11.2x | 10.4x | 10.4x | 12.8x |
| Monongahela Power Co. | $4.1 x$ | 4.8x | 4.9x | $4.5 x$ | 0.1x | $6.8 x$ | 2.8x | $3.3 x$ | $2.2 x$ | 2.9x |
| North Shore Gas Co. | 10.3x | 10.6x | 10.5x | 9.4 x | 9.2x | 7.1x | 6.9 x | $6.4 x$ | 4.0x | 5.2x |
| Northern States Power Co-WI | 8.3x | 7.5x | 8.2x | $8.5 x$ | 7.7x | 7.5x | 7.4x | $6.7 x$ | $6.7 x$ | 6.5 x |
| Northern States Power Co. - MN | $8.1 x$ | 7.7x | $6.8 x$ | 7.0x | 7.3x | $6.7 x$ | $6.5 x$ | $6.3 x$ | $6.3 x$ | 6.2 x |
| NorthWestern Corp. | $4.7 x$ | 4.3 x | $4.5 x$ | 4.0x | 4.1 x | 4.4x | 4.0x | 4.0x | 3.6x | $4.0 x$ |
| NSTAR Electric Co. | $9.4 x$ | 8.7 x | 11.2 x | 9.9x | 9.8 x | 7.9x | 9.4 x | 9.0x | 10.5x | 8.6x |
| Ohio Edison Co. | $8.3 x$ | $5.3 x$ | 5.5x | 4.5 x | $5.5 x$ | 4.2x | $4.5 x$ | 4.7 x | $4.1 x$ | 6.2 x |
| Ohio Power Co. | 8.0x | 6.9 x | 5.5x | 5.4x | $6.6 x$ | 5.7x | $6.5 x$ | 6.6x | 6.4 x | 4.6 x |
| Oklahoma Gas and Electric Co. | $6.3 x$ | $6.2 x$ | 5.6x | 5.8x | $6.1 x$ | 6.0x | $6.4 x$ | $6.2 x$ | $6.1 x$ | 5.4 x |
| Pennsylvania Electric Co. | 5.6 x | $4.3 x$ | 3.7 x | 2.6 x | 3.1 x | $3.0 x$ | $3.1 x$ | $3.5 x$ | 4.2x | 4.3x |
| Pennsylvania Power Co. | $8.8 x$ | $5.9 x$ | 6.2 x | 4.9 x | 7.4 x | 5.6x | 5.8x | $6.1 x$ | N/A | N/A |
| Peoples Gas Light \& Coke Co. | 9.3 x | $8.1 x$ | 8.5 x | $6.8 x$ | 8.2 x | $8.2 x$ | N/A | N/A | N/A | N/A |
| Piedmont Natural Gas Co. | 5.5x | 7.8x | 6.4 x | 7.7x | 14.7x | 16.3x | 7.7x | 8.7 x | 7.6x | 5.7 x |
| Portland General Electric Co. | $6.2 x$ | $6.0 x$ | 5.6x | $6.6 x$ | 4.7 x | 5.2x | $4.9 x$ | $4.7 x$ | 4.2 x | 4.7x |
| Potomac Edison Co. | $6.1 x$ | $6.9 x$ | 7.4 x | $6.8 x$ | 9.4 x | 7.5x | 5.6x | 4.0x | N/A | N/A |
| PPL Electric Utilities Corp. | 7.5 x | 7.5x | $6.0 x$ | $6.1 x$ | 5.8x | 4.9 x | 5.2 x | $4.3 x$ | 4.0x | 4.7 x |
| Public Service Co. of CO | 7.8x | 7.8x | 7.8x | 8.0x | 7.6x | $6.8 x$ | $6.2 x$ | $6.5 x$ | $6.1 x$ | 6.6 x |
| Public Service Co. of NH | 7.9 x | 7.6x | 7.4 x | 7.3x | $6.9 x$ | 5.9x | $6.1 x$ | $5.4 x$ | 4.4 x | 3.7 x |
| Public Senvice Co. of NM | 5.2x | $4.4 x$ | 2.7x | $4.7 x$ | $4.6 x$ | 4.8 x | 4.0x | 4.1 x | 3.2 x | 1.5 x |
| Public Service Co. of OK | 5.7x | 6.6 x | 5.5x | 5.4 x | 5.9x | 6.0x | 6.3 x | 4.6x | 4.9x | 3.9x |
| Southern California Edison Co. | $6.4 x$ | $8.1 x$ | 7.9x | $8.2 x$ | 6.7 x | $8.0 x$ | 7.8x | $7.5 x$ | 7.7x | 6.8x |
| Southern Company Gas | 6.6 x | 5.9x | $6.7 x$ | $8.3 x$ | $6.2 x$ | $5.5 x$ | 4.7 x | $6.0 x$ | 6.4 x | 5.5 x |
| Southwestern Electric Power Co | 4.3 x | 4.5 x | 4.9x | 4.1 x | 4.1 x | 5.4x | 5.3x | 4.9 x | 5.0x | 3.9 x |
| Southwestern Public Senvice Co | $6.2 x$ | 5.8x | 5.5x | 5.7x | 4.8x | 5.4x | 5.1x | 4.8x | $4.1 x$ | 3.7x |
| Texas-New Mexico Power Co. | 5.4 x | 5.4x | 5.5x | 5.1x | 4.7 x | 4.4 x | 3.9x | 3.3 x | 3.3x | 3.4 x |
| Toledo Edison Co. | 4.7 x | 3.0x | 3.0x | 2.6x | 3.2 x | 2.5 x | 3.0x | 3.0x | $2.7 x$ | 6.9 x |
| Union Electric Co. | $6.7 x$ | $6.5 x$ | $6.2 x$ | $6.4 x$ | $6.4 x$ | 6.2x | 5.3x | 5.6x | $4.4 x$ | 4.9x |
| West Penn Power Co. | 10.1x | 10.9x | 10.5x | 7.9x | 11.6x | 8.0x | 7.7x | 5.1x | N/A | N/A |
| Wisconsin Electric Power Co. | $8.3 x$ | 8.7x | 8.7 x | $8.8 x$ | 8.0x | 8.3 x | 8.6x | 7.9x | 8.2x | 9.2 x |
| Wisconsin Gas LLC | $8.4 x$ | 10.7x | 12.6x | 13.2x | N/A | N/A | N/A | N/A | N/A | N/A |
| Wisconsin Power and Light Co | $6.4 x$ | $6.3 x$ | 6.0x | 6.9 x | 6.7 x | $6.9 x$ | $6.5 x$ | $6.4 x$ | 4.9x | 6.5 x |
| Wisconsin Public Service Corp. | 8.3x | 8.7x | 7.0x | $6.9 x$ | $8.5 x$ | 7.9x | 7.0x | 6.9 x | $6.5 x$ | 7.9x |
| Median | 6.7x | 6.8x | 6.2x | 6.6x | 6.4x | $6.1 x$ | 5.8x | 5.6x | 5.4x | 5.6x |
| Average | $5.8 x$ | 6.7 x | $6.7 x$ | 6.3 x | 6.1x | 6.1 x | 5.9x | $5.8 x$ | $5.4 x$ | 5.8 x |
| Consolidated Edison Co. of NY | 5.8x | 5.6x | 5.6x | 5.8x | 5.8x | 5.5x | $5.4 x$ | 5.0x | 4.5x | 4.8x |


| Company Name | Capital Expenditures to Net PP\&E |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 |
| AEP Texas Inc | 14.5\% | 11.1\% | 11.3\% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Alabama Power Co. | 9.9\% | 7.2\% | 8.0\% | 9.2\% | 7.4\% | 6.0\% | 6.9\% | 6.5\% | 9.1\% | 11.6\% |
| ALLETE Inc. | 5.5\% | 7.1\% | 7.8\% | 17.4\% | 12.7\% | 17.3\% | 12.1\% | 13.8\% | 19.6\% | 21.7\% |
| Ameren Illinois | 13.0\% | 12.4\% | 13.4\% | 13.5\% | 12.5\% | 8.7\% | 7.4\% | 6.3\% | 10.2\% | N/A |
| Appalachian Power Co. | 8.0\% | 6.6\% | 6.8\% | 5.4\% | 4.2\% | 5.8\% | 5.9\% | 7.2\% | 7.7\% | 10.3\% |
| Arizona Public Service Co. | 10.5\% | 9.9\% | 9.2\% | 8.2\% | 9.5\% | 8.7\% | 9.0\% | 8.0\% | 8.2\% | 10.2\% |
| Black Hills Power Inc. | 8.4\% | 9.4\% | 6.8\% | 10.3\% | 9.8\% | 5.8\% | 6.0\% | 11.9\% | 22.3\% | 23.5\% |
| Cleveland Elec Illuminating Co | 5.8\% | 6.1\% | 6.2\% | 5.1\% | 6.3\% | 8.1\% | 6.0\% | 6.8\% | 7.1\% | 9.7\% |
| Connecticut Light \& Power Co. | 10.0\% | 8.0\% | 7.3\% | 7.6\% | 6.7\% | 7.3\% | 7.3\% | 6.8\% | 8.2\% | 16.7\% |
| Consumers Energy Co. | 10.2\% | 11.0\% | 11.0\% | 12.2\% | 11.4\% | 11.2\% | 8.7\% | 8.6\% | 9.1\% | 9.3\% |
| Duke Energy Carolinas LLC | 9.1\% | 8.3\% | 7.5\% | 7.6\% | 7.4\% | 8.4\% | 10.5\% | 11.4\% | 11.6\% | 14.0\% |
| Duke Energy Florida LLC | 11.2\% | 13.4\% | 9.7\% | 7.0\% | 9.5\% | 8.6\% | 7.8\% | 10.4\% | 14.9\% | 17.7\% |
| Duke Energy Indiana, LLC | 8.2\% | 7.6\% | 7.2\% | 7.1\% | 6.4\% | 8.6\% | 12.7\% | 15.9\% | 14.9\% | 12.7\% |
| Duke Energy Kentucky Inc. | 13.7\% | 8.6\% | 6.0\% | 5.4\% | 4.2\% | 7.3\% | 5.6\% | 6.3\% | 7.2\% | 6.7\% |
| Duke Energy Ohio Inc. | 11.4\% | 8.6\% | 7.6\% | 6.5\% | 5.3\% | 6.3\% | 6.2\% | 5.7\% | 5.5\% | 7.3\% |
| Duke Energy Progress LLC | 9.0\% | 9.4\% | 9.4\% | 8.2\% | 11.5\% | 11.7\% | 12.3\% | 12.6\% | 8.5\% | 8.1\% |
| El Paso Electric Co. | 6.5\% | 8.0\% | 10.4\% | 11.1\% | 10.5\% | 9.6\% | 9.1\% | 9.1\% | 12.0\% | 12.5\% |
| Entergy Arkansas LLC | 10.7\% | 14.0\% | 10.7\% | 9.7\% | 9.2\% | 7.1\% | 8.2\% | 6.6\% | 7.7\% | 8.7\% |
| Entergy Louisiana LLC | 12.8\% | 12.8\% | 7.8\% | 7.2\% | 11.5\% | 13.2\% | 8.3\% | 9.2\% | 9.9\% | 13.2\% |
| Entergy Mississippi LLC | 13.6\% | 10.9\% | 8.8\% | 7.0\% | 6.7\% | 7.1\% | 7.6\% | 10.3\% | 6.5\% | 7.9\% |
| Entergy Texas Inc. | 11.3\% | 11.8\% | 12.1\% | 8.0\% | 7.8\% | 8.1\% | 8.1\% | 8.0\% | 9.7\% | 14.0\% |
| Georgia Power Co. | 9.6\% | 7.9\% | 7.9\% | 8.2\% | 7.4\% | 7.7\% | 8.7\% | 10.9\% | 13.6\% | 11.1\% |
| Gulf Power Co. | 5.3\% | 4.7\% | 6.1\% | 9.5\% | 8.5\% | 9.7\% | 10.8\% | 10.3\% | 16.3\% | 17.1\% |
| Hawaiian Electric Co. | 10.4\% | 7.1\% | 8.2\% | 8.3\% | 10.0\% | 10.1\% | 6.9\% | 5.6\% | 9.4\% | 9.8\% |
| Idaho Power Co. | 6.7\% | 7.1\% | 7.4\% | 7.2\% | 6.8\% | 6.8\% | 10.0\% | 10.8\% | 8.7\% | 8.9\% |
| Indiana Michigan Power Co. | 10.7\% | 10.6\% | 8.8\% | 8.9\% | 10.1\% | 6.7\% | 6.8\% | 7.8\% | 8.1\% | 9.1\% |
| Interstate Power \& Light Co. | 11.4\% | 12.7\% | 12.6\% | 11.5\% | 9.7\% | 8.0\% | 8.0\% | 10.3\% | 20.7\% | 15.9\% |
| Jersey Cntrl Power \& Light Co. | 6.2\% | 8.2\% | 6.1\% | 5.5\% | 10.4\% | 7.8\% | 6.8\% | 5.8\% | 5.7\% | 6.3\% |
| Kentucky Power Co. | 5.3\% | 5.7\% | 6.7\% | 5.1\% | 7.4\% | 7.1\% | 5.6\% | 4.7\% | 5.6\% | 11.5\% |
| Kentucky Utilities Co. | 6.4\% | 5.3\% | 7.9\% | 9.7\% | 14.6\% | 9.5\% | 5.9\% | 8.3\% | 12.0\% | N/A |
| Louisville Gas \& Electric Co. | 8.7\% | 8.8\% | 14.4\% | 15.4\% | 15.6\% | 8.9\% | 6.5\% | 7.5\% | 6.7\% | N/A |
| Madison Gas and Electric Co. | 8.1\% | 6.5\% | 5.8\% | 7.7\% | 10.3\% | 9.2\% | 6.5\% | 6.2\% | 8.3\% | 11.7\% |
| Metropolitan Edison Co. | 7.9\% | 6.7\% | 5.6\% | 6.6\% | 5.9\% | 6.5\% | 5.9\% | 6.9\% | 7.3\% | 8.4\% |
| Mississippi Power Co. | 12.1\% | 13.0\% | 14.6\% | 23.4\% | 33.2\% | 37.1\% | 34.0\% | 14.6\% | 7.2\% | 11.1\% |
| Monongahela Power Co. | 6.5\% | 6.4\% | 7.0\% | 7.1\% | 5.1\% | 8.2\% | 7.4\% | 5.4\% | 12.8\% | 18.8\% |
| North Shore Gas Co. | 9.0\% | 6.5\% | 9.3\% | 10.2\% | 11.5\% | 8.0\% | 5.5\% | 4.8\% | 5.7\% | 4.1\% |
| Northern States Power Co-WI | 10.5\% | 10.5\% | 13.8\% | 17.2\% | 14.0\% | 11.8\% | 11.7\% | 11.4\% | 9.9\% | 9.3\% |
| Northern States Power Co. - MN | 7.8\% | 9.1\% | 14.5\% | 10.6\% | 14.6\% | 12.3\% | 11.5\% | 15.4\% | 12.0\% | 14.9\% |
| NorthWestern Corp. | 6.3\% | 6.8\% | 7.0\% | 7.2\% | 8.6\% | 9.0\% | 8.5\% | 10.8\% | 9.6\% | 6.8\% |
| NSTAR Electric Co. | 8.7\% | 8.6\% | 8.3\% | 8.7\% | 9.4\% | 8.7\% | 8.8\% | 7.5\% | 7.9\% | 9.4\% |
| Ohio Edison Co. | 7.0\% | 6.8\% | 7.4\% | 6.0\% | 7.4\% | 9.4\% | 6.8\% | 7.3\% | 8.0\% | 10.0\% |
| Ohio Power Co. | 9.8\% | 7.8\% | 9.0\% | 9.5\% | 14.3\% | 5.1\% | 4.5\% | 4.9\% | 6.2\% | 10.6\% |
| Oklahoma Gas and Electric Co. | 9.9\% | 8.6\% | 7.6\% | 8.2\% | 12.1\% | 11.7\% | 15.3\% | 13.0\% | 13.5\% | 21.3\% |
| Pennsylvania Electric Co. | 7.9\% | 7.4\% | 6.0\% | 6.2\% | 7.2\% | 5.9\% | 5.9\% | 7.1\% | 8.0\% | 8.6\% |
| Pennsylvania Power Co. | 9.8\% | 9.5\% | 11.7\% | 7.9\% | 6.7\% | 6.0\% | 6.0\% | 7.4\% | N/A | N/A |
| Peoples Gas Light \& Coke Co. | 14.4\% | 8.6\% | 11.5\% | 12.1\% | 10.8\% | 13.3\% | N/A | N/A | N/A | N/A |
| Piedmont Natural Gas Co. | 11.2\% | 11.0\% | 10.2\% | 11.5\% | 16.5\% | 17.1\% | 9.3\% | 8.2\% | 5.6\% | 8.1\% |
| Portland General Electric Co. | 8.0\% | 9.5\% | 11.0\% | 18.7\% | 14.1\% | 7.2\% | 7.3\% | 11.3\% | 18.5\% | 12.0\% |
| Potomac Edison Co. | 6.5\% | 6.6\% | 6.1\% | 8.5\% | 6.5\% | 7.7\% | 7.0\% | 5.0\% | N/A | N/A |
| PPL Electric Utilities Corp. | 14.6\% | 14.8\% | 16.4\% | 16.0\% | 17.8\% | 14.6\% | 12.7\% | 11.6\% | 9.0\% | 8.7\% |
| Public Service Co. of CO | 10.5\% | 8.7\% | 8.2\% | 9.6\% | 9.9\% | 8.7\% | 7.7\% | 6.2\% | 7.7\% | 10.7\% |
| Public Service Co. of NH | 11.8\% | 10.0\% | 10.8\% | 9.7\% | 7.5\% | 8.7\% | 10.7\% | 14.4\% | 14.7\% | 15.1\% |
| Public Service Co. of NM | 8.2\% | 11.7\% | 11.5\% | 9.5\% | 7.7\% | 6.6\% | 8.7\% | 8.3\% | 9.7\% | 11.3\% |
| Public Service Co. of OK | 6.8\% | 9.2\% | 9.7\% | 10.7\% | 8.2\% | 7.6\% | 5.0\% | 7.2\% | 6.8\% | 11.4\% |
| Southern California Edison Co. | 9.6\% | 9.9\% | 12.0\% | 11.7\% | 11.8\% | 13.7\% | 14.9\% | 15.2\% | 13.5\% | 11.4\% |
| Southern Company Gas | 12.9\% | 10.6\% | 9.8\% | 7.7\% | 8.5\% | 9.4\% | 5.4\% | 11.6\% | 11.5\% | 9.7\% |
| Southwestern Electric Power Co | 6.1\% | 6.6\% | 8.6\% | 8.7\% | 7.4\% | 10.3\% | 11.3\% | 9.5\% | 15.0\% | 19.4\% |
| Southwestern Public Service Co | 11.0\% | 10.9\% | 13.8\% | 14.8\% | 17.8\% | 13.4\% | 11.9\% | 12.9\% | 9.4\% | 9.0\% |
| Texas-New Mexico Power Co. | 13.5\% | 12.6\% | 13.9\% | 15.4\% | 12.0\% | 13.4\% | 10.5\% | 6.9\% | 9.1\% | 9.2\% |
| Toledo Edison Co. | 5.8\% | 6.2\% | 6.9\% | 4.5\% | 7.1\% | 9.2\% | 6.8\% | 8.0\% | 9.5\% | 12.2\% |
| Union Electric Co. | 6.6\% | 6.4\% | 5.6\% | 6.9\% | 6.2\% | 5.9\% | 5.5\% | 6.4\% | 9.2\% | 9.7\% |
| West Penn Power Co. | 10.3\% | 9.5\% | 8.1\% | 7.6\% | 7.5\% | 9.1\% | 10.1\% | 9.1\% | N/A | N/A |
| Wisconsin Electric Power Co. | 6.0\% | 4.8\% | 5.3\% | 5.9\% | 5.8\% | 6.3\% | 8.0\% | 8.1\% | 7.7\% | 8.9\% |
| Wisconsin Gas LLC | 9.9\% | 9.1\% | 16.7\% | 12.8\% | N/A | N/A | N/A | N/A | N/A | N/A |
| Wisconsin Power and Light Co | 13.0\% | 10.2\% | 8.4\% | 7.9\% | 8.8\% | 19.9\% | 10.4\% | 15.8\% | 20.5\% | 17.3\% |
| Wisconsin Public Senvice Corp. | 8.8\% | 8.5\% | 10.9\% | 10.3\% | 8.2\% | 7.6\% | 3.9\% | 3.6\% | 10.9\% | 12.4\% |
| Median | 9.6\% | 8.6\% | 8.5\% | 8.5\% | 9.0\% | 8.7\% | 7.8\% | 8.1\% | 9.2\% | 10.7\% |
| Average | 9.4\% | 8.9\% | 9.3\% | 9.5\% | 9.9\% | 9.6\% | 8.7\% | 9.0\% | 10.4\% | 11.7\% |
| Consolidated Edison Co. of NY | 8.6\% | 8.6\% | 8.2\% | 7.6\% | 8.4\% | 7.2\% | 7.6\% | 8.3\% | 9.7\% | 11.2\% |

## RatingsDirect ${ }^{\circ}$

## Summary:

## Consolidated Edison Co. of New York Inc.

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## Summary:

## Consolidated Edison Co. of New York Inc.

| Business Risk: EXCELLENT |  |  |  |  | Issuer Credit Rating |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  | A-/Stable/A-2 |
| Highly leveraged Minimal |  |  |  |  |  |
|  |  | Anchor | Modifiers | Group/Gov't |  |

## Rationale

## Business Risk: Excellent

## Financial Risk: Significant

- Consolidated Edison Co. of New York (CECONY) is a fully regulated, mostly low-risk, electric, gas and steam transmission and distribution utility.
- We view the company's overall management of regulatory risk in New York as generally consistent with peers.
- A large and diverse customer base supports stable cash flows.
- We expect the company's implementation of the Reforming the Energy Vison (REV) in New York to be mostly manageable.
- The outcome of the recent New York City steam main rupture is still pending.
- We assess the company's financial measures using our medial volatility financial benchmarks tables compared to the typical corporate issuer, reflecting CECONY's lower-risk, rate-regulated utility business and management of regulatory risk.
- We expect the company's financial measures to modestly weaken in 2018, but to remain within the range for its current financial risk profile category.
- The company's weaker financial measures primarily reflect its elevated capital spending program, and the effects of U.S. tax reform.
- Specifically, we expect CECONY's funds from operations (FFO) to debt average to be about $16 \%$ through 2020, down from about $19 \%$ for 2017.
- CECONY remains under a multiyear electric and gas-rate plan through 2019, providing some support to the company's cash flows.

S\&P Global Ratings' stable outlook on New York-based Consolidated Edison Co. of New York Inc. (CECONY) mirrors our outlook on parent, Consolidated Edison Inc.'s (Con Edison). The stable outlook reflects our view that the vast majority of Con Edison's business mix will continue to reflect low-risk regulated utility operations despite a modest weakening of the company's business risk. In addition, the stable outlook reflects our expectation that the growth of Con Edison's renewables business will be measured and balanced with growth in the regulated operations, and that the company's FFO to debt will remain consistently above $16 \%$.

## Downside scenario

We could lower our ratings on CECONY if we lower our ratings on parent Con Edison. This could occur if Con Edison disproportionately expands the size of its nonregulated business operations, or if the company experiences adverse regulatory outcomes that impede its overall management of regulatory risk. We could also lower the ratings if the company's FFO to debt consistently weakens below $16 \%$, either through general rate case outcomes that are lower than expected, or if it disproportionately finances a major acquisition with leverage. Furthermore, we would lower our ratings if Con Edison significantly supports its renewable energy projects, should these projects run into financial distress or experience setbacks.

## Upside scenario

While unlikely, given the current financial risk profile, we could raise the ratings on CECONY if the parent Con Edison significantly improves its financial measures, including FFO to debt that consistently approaches $23 \%$.

## Our Base-Case Scenario

Assumptions

- Management of regulatory risk that is generally consistent with peers.
- Multiyear electric and gas-rate plan through 2019.
- Average customer growth.
- Capital spending of about $\$ 3.2$ billion annually.
- Dividends averaging about $\$ 850$ million.
- Negative discretionary cash flows for the next several years, reflecting the company's elevated capital spending requirements and dividend payments.

Key Metrics

|  | 2017A | 2018E | 2019E |
| :--- | ---: | ---: | ---: |
| FFO/debt (\%) | 19.1 | $15-17$ | $14-16$ |
| Debt/EBITDA (X) | 4 | $4.1-4.3$ | $4.5-4.7$ |

A--Actual. E--Estimate. FFO--Funds from operations.

## Company Description

Consolidated Edison Co. of New York Inc. (CECONY) provides regulated electric, gas, and steam utility services to approximately 4.5 million customers in New York City and Westchester County in New York State. The company's assets consist of mostly transmission and distribution facilities, and steam-generating facilities with total capacity of 732 megawatts. CECONY is regulated by the New York Public Service Commission (NYPSC), and is a fully owned subsidiary of parent Consolidated Edison Inc. On a forward-looking basis, we expect CECONY to contribute about 85\% of Con Edison's overall EBITDA.

## Business Risk: Excellent

Our assessment of CECONY's business risk profile largely reflects its low-risk, regulated electric, gas and steam utility operations, our view of its management of regulatory risk, and its large customer base.

CECONY serves as the sole provider of essential utility services to almost all of New York City and most of Westchester County in New York. The company has a large customer base, with about 3.4 million electric, 1.1 million natural gas, and 1,600 steam customers. This limits the company's susceptibility to economic cyclicality and provides for relatively stable cash flows.

We view CECONY's management of regulatory risk as consistent with peer utilities in the state. The company is currently operating under a multiyear electric and gas-rate plan through 2019. The rate plan continues the company's revenue-decoupling mechanism, and approves CECONY's $\$ 1.3$ billion Automatic Meter Infrastructure (AMI) or smart meter spending plan, in part to support the NYPSC's Reforming the Energy Vision (REV) objectives of grid modernization. We view this regulatory outcome as constructive, and indicative of the CECONY's effective management of regulatory risk.

Since its inception in 2014, REV has expanded to include much broader policy goals, including a clean energy standard that mandates that $50 \%$ of New York State's electricity come from renewable energy resources, and for reducing carbon emissions by $40 \%$ by 2030. In 2017, the NYPSC issued a related REV order on net energy metering, gradually phasing in a new market-based compensation mechanism for Distributed Generation (DG). CECONY is also trying to develop smart solutions for gas customers seeking to apply REV concepts, such as expanding energy efficiency and demand response programs and developing source heating alternatives.

Overall, we expect CECONY's implementation of REV to be mostly manageable, in part due to the deployment of smart meters. However, if the pace of implementation resulted in either greater operating risk or it adversely disrupted the regulatory framework, our view of the regulatory environment in New York could change, possibly affecting our assessment of the company's business risk.

Separately, in July 2018, a CECONY steam main located in New York City ruptured, and debris from the incident included dirt and mud containing asbestos. The NYPSC is currently investigating the matter, and the outcome remains pending.

## Financial Risk: Significant

We evaluate CECONY's financial risk profile using our medial volatility financial benchmarks tables compared to the typical corporate issuer, reflecting the company's lower-risk regulated business model, and management of regulatory risk. Under our base case scenario that includes capital spending of about $\$ 3.2$ billion, multiyear electric- and gas-rate plan through 2019, dividends of about $\$ 850$ million, and the effects of U.S. tax reform, we expect FFO to debt to average about $16 \%$ through 2020, down from about $19 \%$ in 2017. The company's weaker financial measures primarily reflect its elevated capital spending program, and the effects of U.S. tax reform.

## Liquidity: Adequate

CECONY has adequate liquidity, in our view, and can more than cover its needs for the next 12 months even if EBITDA declines by $10 \%$. We expect the company's liquidity sources over the next 12 months will exceed its uses by more than 1.1 x . We also expect that CECONY will meet other requirements that support such a liquidity designation, including the ability to absorb high-impact, low-probability events, with limited need for refinancing. Under our stress scenario, we do not expect the company would require access to the capital markets during that period to meet its liquidity needs. CECONY also benefits from sound relationships with its banks, and a generally satisfactory standing in the credit markets.

## Principal Liquidity Sources

- Revolving credit facility of about $\$ 2.25$ billion;
- Cash FFO of about $\$ 2.7$ billion; and
- Available cash balance of about $\$ 830$ million.


## Principal Liquidity Uses

- Debt maturities of about $\$ 2.3$ billion including $\$ 550$ million outstanding under its commercial paper program;
- Annual dividends of averaging about $\$ 850$ million; and
- Maintenance capital spending of $\$ 1.8$ billion.


## Group Influence

Under our group rating methodology, we consider CECONY as a core subsidiary of parent Con Edison, reflecting our view that it is highly unlikely to be sold, is integral to the group's strategy, and has a strong long-term commitment from Con Edison's senior management. There are no significant regulatory mechanisms in place that protect CECONY from its parent and therefore, we align our issuer credit rating on CECONY with that of parent Con Edison's group credit profile.

## Ratings Score Snapshot

## Issuer Credit Rating

## A-/Stable/A-2

## Business risk: Excellent

- Country risk: Very low
- Industry risk: Very low
- Competitive position: Strong


## Financial risk: Significant

- Cash flow/Leverage: Significant

Anchor: a-

## Modifiers

- Diversification/Portfolio effect: Neutral (no impact)
- Capital structure: Neutral (no impact)
- Financial policy: Neutral (no impact)
- Liquidity: Adequate (no impact)
- Management and governance: Satisfactory (no impact)
- Comparable rating analysis: Neutral (no impact)

Stand-alone credit profile : a-

- Group credit profile: a-
- Entity status within group: Core (no impact)


## Issue Ratings--Subordinated Risk Analysis

Capital Structure

CECONY's capital structure consists of about $\$ 13.5$ billion of senior unsecured debt issued at CECONY, and a $\$ 950$ million commercial paper program.

CECONY's senior unsecured debt is rated 'A-', the same as our issuer credit rating on the company, because we view this instrument as unsecured debt of a qualifying investment-grade regulated utility. Our rating on CECONY's commercial paper is 'A-2' based on the company's issuer credit rating.

## Related Criteria

- Criteria - Corporates - General: Reflecting Subordination Risk In Corporate Issue Ratings, March 28, 2018
- General Criteria: Methodology For Linking Long-Term And Short-Term Ratings, April 7, 2017
- Criteria - Corporates - General: Methodology And Assumptions: Liquidity Descriptors For Global Corporate Issuers, Dec. 16, 2014
- General Criteria: Group Rating Methodology, Nov. 19, 2013
- Criteria - Corporates - Utilities: Key Credit Factors For The Regulated Utilities Industry, Nov. 19, 2013
- Criteria - Corporates - General: Corporate Methodology: Ratios And Adjustments, Nov. 19, 2013
- Criteria - Corporates - General: Corporate Methodology, Nov. 19, 2013
- General Criteria: Country Risk Assessment Methodology And Assumptions, Nov. 19, 2013
- General Criteria: Methodology: Industry Risk, Nov. 19, 2013
- General Criteria: Methodology: Management And Governance Credit Factors For Corporate Entities And Insurers, Nov. 13, 2012
- General Criteria: Use Of CreditWatch And Outlooks, Sept. 14, 2009

Business And Financial Risk Matrix

| Business Risk Profile | Financial Risk Profile |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Minimal | Modest | Intermediate | Significant | Aggressive | Highly leveraged |
| Excellent | aaa/aa+ | aa | $a+/ a$ | a- | bbb | bbb-/bb+ |
| Strong | aa/aa- | $a+/ a$ | a-/bbb+ | bbb | bb+ | bb |
| Satisfactory | a/a- | bbb+ | bbb/bbb- | bbb-/bb+ | bb | b+ |
| Fair | bbb/bbb- | bbb- | bb+ | bb | bb- | b |
| Weak | bb+ | bb+ | bb | bb- | b+ | b/b- |
| Vulnerable | bb- | bb- | bb-/b+ | b+ | b | b- |

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## Consolidated Edison, Inc.

| Rating Type | Rating | Outlook | Last Rating Action |
| :--- | :--- | :--- | :--- |
| Long-Term IDR | BBB+ | Stable | Review - No Action 20 April 2018 |
| Short-Term IDR | F2 |  | Review - No Action 20 April 2018 |
| Senior Unsecured Debt | BBB+ | Review - No Action 20 April 2018 |  |
| CP | F2 | Review - No Action 20 April 2018 |  |

## Financial Summary

| (USDm) | Dec 2014 | Dec 2015 | Dec 2016 | Dec 2017 |
| :--- | ---: | ---: | ---: | ---: |
| Gross Revenue | 12,919 | 12,554 | 12,075 | 12,033 |
| Operating EBITDAR | 3,235 | 3,557 | 3,687 | 3,950 |
| Cash Flow from Operations | 2,831 | 3,277 | 3,459 | 3,366 |
| Capital Intensity (Capex/Revenue) (\%) | 17.3 | 20.4 | 30.5 | 28.6 |
| Total Adjusted Debt With Equity Credit | 12,991 | 14,387 | 15,962 | 16,748 |
| FFO Fixed-Charge Coverage (x) | 6.3 | 5.9 | 5.7 | 5.3 |
| FFO-Adjusted Leverage (x) | 3.5 | 3.7 | 4.0 | 4.3 |
| Total Adjusted Debt/Operating EBITDAR $(\mathrm{x})$ | 4.0 | 4.0 | 4.3 | 4.1 |

Source: Fitch Ratings, Fitch Solutions.

Consolidated Edison Inc.'s (ED) ratings reflect the ownership of two financially sound transmission and distribution (T\&D) regulated utilities that are projected by Fitch Ratings to contribute the bulk of consolidated earnings and cash flows over the forecast horizon. ED's ratings are also supported by low parent-level debt, which Fitch expects the company to fully retire by 2022. An elevated capex program and a modest rise in consolidated leverage following the recent $\$ 2.12$ billion acquisition of renewable assets from Sempra Energy (BBB+/Stable) lead to little headroom in consolidated credit metrics at the 'BBB+' rating level.

## Key Rating Drivers

Conservative Business Model: ED's credit profile is supported by the predictable cash flows of regulated T\&D utility subsidiaries Consolidated Edison Co. of New York, Inc. (CECONY; BBB+/Stable) and Orange \& Rockland Utilities, Inc. (ORU; BBB+/Stable) and the financial support it receives from them through dividends for payment of corporate expenses, dividends to common shareholders and other business matters. CECONY and ORU are forecast to represent around 90\% of consolidated EBITDA over 2018-2021.

Regulatory Predictability: CECONY's three-year electric and gas rate plan provides regulatory predictability through 2019. The rate plan features aggregate electric and gas base rate increases of $\$ 505$ million and $\$ 177$ million, respectively, over 2017-2019. CECONY's projected earnings and cash flows further benefit from the expiration of a combined $\$ 89$ million of temporary bill credits that were implemented under the previous rate plan. Fitch considers the rate outcome to be balanced and in line with previous expectations. ORU has a pending rate filing before the New York Public Service Commission (NYSPSC) requesting a revised base rate increase of $\$ 30.4$ million for the electric business and a rate decrease of $\$ 0.5$ million for the gas business, based on a $9.75 \%$ authorized ROE and a $48 \%$ common equity ratio. The new rates are to be effective Jan. 1, 2019.

Acquisition of Sempra Solar Holdings: ED's announcement that it is acquiring Sempra Solar Holdings, a Sempra Energy (BBB+/Stable) subsidiary that owns 981MW of utility-scale solar renewable projects for a total consideration of approximately $\$ 2.12$ billion, is neutral to ED's ratings, in Fitch's view. The $\$ 2.12$ billion transaction price reflects the assumption of $\$ 576.0$ million of existing nonrecourse project-level debt and a $\$ 1.54$ billion purchase price that ED plans to fund with a $\$ 715.0$ million common equity issuance and $\$ 825.0$ million of long-term debt that will be nonrecourse to ED. In rating ED, Fitch treats the nonrecourse project financing as on-balance-sheet debt and reflects the leverage in the consolidated credit metrics. Fitch considers ED's non-utility renewable business to carry a relatively higher business risk profile than CECONY or ORU but a lower business risk than its commodity-sensitive midstream business. Fitch expects ED's mostly contracted midstream operations to remain a small part of the consolidated group in the near to intermediate term. The renewables acquisition is expected to be completed near the end of 2018. Assuming a 2018 closing, ED expects the transaction to be earnings accretive in 2018, dilutive in 2019 and 2020 due primarily to accounting for thirdparty tax equity investments and accretive thereafter.

Elevated Capex: Management expects consolidated capital investments to be approximately $\$ 12.6$ billion over 20182020, including $\$ 8.9$ billion, or $71 \%$ of total consolidated capex, at CECONY; $\$ 593$ million, or $5 \%$, at ORU; $\$ 2.7$ billion, or $21 \%$, at the clean energy businesses (CEBs) (including $\$ 1.5$ billion renewables acquisition); and $\$ 400$ million, or $3 \%$, at Con Edison Transmission, Inc. (CET), ED's electric and gas transmission businesses. Utility capex is primarily earmarked toward replacement of aged infrastructure, network reliability enhancement including a sizeable advanced metering infrastructure program, and projects addressing the Reforming the Energy Vision (REV) initiative.

Pressured Credit Metrics: Fitch forecasts ED's consolidated EBITDAR and FFO leverage metrics to approximate in the mid-to-high 4.0x over the forecast period, providing little headroom at current rating levels. The negative cash flow impact of tax reform at the utilities, a modest rise in consolidated leverage due to incremental nonrecourse debt related to the renewables acquisition and elevated capex pressure credit metrics. In rating ED, Fitch treats the nonrecourse project financing as on-balance-sheet debt and reflects the leverage in the consolidated credit metrics. There is no incremental parent-level debt associated with the transaction and Fitch expects ED to fully retire existing parent debt by 2022.

Parent-Subsidiary Linkage: There is a strong rating linkage among ED and its two regulated utility subsidiaries. A downgrade of CECONY, given strong financial ties, with the utility generally contributing over 90\% of ED's consolidated cash flows, would likely result in a downgrade of ED. A downgrade of ED would likely result in a downgrade of ORU, given the utility's small size within the corporate structure. Given the linkages, Fitch would allow a maximum of one-notch differential between the Long-Term Issuer Default Ratings (IDRs) of ED and each of its two regulated utilities.

Fitch applies a bottom-up approach in rating ED's utility subsidiaries and a consolidated approach in rating ED. Fitch considers CECONY and ORU to be stronger entities than ED due to the utilities' low business risk nature of their regulated operations and relatively stronger financial profiles.

## Rating Derivation Relative to Peers

| Rating Derivation Versus Peers |  |
| :---: | :---: |
| Peer Comparison | ED's credit profile as a utility parent holding company is well positioned at the 'BBB+' rating category and is relatively in line with peers Eversource Energy (BBB+/Positive) and AVANGRID (BBB+/Stable). Eversource and AVANGRID's multi-state utility operations provide more regulatory diversification compared with ED, whose utility subsidiaries operate in New York and New Jersey only. ED has a slightly weaker business risk profile than Eversource, whose operations consist solely of regulated businesses, and a comparable to moderately stronger business risk profile than AVANGRID, which carries a greater proportion of unregulated businesses in its earnings mix relative to ED. ED's financial profile is comparable to the one of Eversource but weaker than the one of AVANGRID. Fitch projects EBITDAR leverage metric to average in the low $4.0 x$ through 2020 for both ED and Eversource, while AVANGRID's adjusted debt/EBITDAR is projected to average $2.8 x-3.2 x$. |


| Parent/Subsidiary Linkage | There is a strong rating linkage among ED and its two regulated utility subsidiaries. A downgrade of <br> CECONY, given strong financial ties, with the utility generally contributing over 90\% of ED's consolidated <br> cash flows, would likely result in a downgrade of ED. A downgrade of ED would likely result in a <br> downgrade of ORU, given the utility's small size within the corporate structure. Given the linkages, Fitch <br> would allow a maximum of one-notch differential between the Long-Term IDRs of ED and each of its two <br> regulated utilities. |
| :--- | :--- |
| Country Ceiling | No Country Ceiling constraint was in effect for these ratings. |
| Operating Environment | No operating environment influence was in effect for these ratings. |
| Other Factors | Not applicable. |
| Source: Fitch Ratings. |  |

Navigator Peer Comparison

| Issuer |  | Business profile |  |  |  |  |  | Financial profile |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name | IDR/Outlook | Operating Environment | Management and Corporate Governance | Regulation | Market and Franchise | Asse | Commodity Exposure | Profitability | Financial Structure | Financial Flexibility |
| Consolidated Edison, Inc. (Con Ed) | BBB+/Sta | aa | a | bbb+ | bbb+ | bbb | a | bbb+ | bbb+ | bbb+ |
| Eversource Energy | BBB+/Pos | aa | a | bbb+ | bbb+ | a- | a | bbb+ | bbb+ | a- |
| AVANGRID, inc. | BBB+/Sta | aa | bbb | bbb | bbb+ | bbb+ | a | bbb+ | a- | a- |
| Source: Fitch |  | Importance |  |  |  | Higher | Moderate | Lower |  |  |

## Rating Sensitivities

Future Developments That May, Individually or Collectively, Lead to Positive Rating Action

- Given limited headroom in credit metrics for the current rating category, no positive rating actions are anticipated in the near term.

Future Developments That May, Individually or Collectively, Lead to Negative Rating Action

- Given strong financial ties, a downgrade at CECONY;
- FFO-adjusted leverage greater than 5.0x and adjusted debt/EBITDAR greater than 4.5 x on a sustained basis;
- A more aggressive management strategy toward the unregulated businesses, including investments into more volume/commodity-price sensitive midstream operations, that leads to incremental parent-level debt.


## Liquidity and Debt Structure

Adequate Liquidity: Group liquidity is supported by a $\$ 2.25$ billion shared bank credit facility that expires in December 2022. The full amount of the facility is available to CECONY, while ED has access to a total of $\$ 1$ billion and ORU, a total of $\$ 200$ million. There was approximately $\$ 2.25$ billion of available consolidated liquidity as of June 30, 2018, including $\$ 1.38$ billion of unused facilities and $\$ 866$ million of cash and cash equivalents. The bank credit facility has a financial covenant that requires total consolidated debt/total capital be no greater than $65 \%$. All entities were in compliance as of June 30, 2018. Consolidated long-term debt maturities are considered manageable, with $\$ 650$ million due in 2018, $\$ 535$ million due in 2019 and $\$ 750$ million due in 2020 . The long-term debt maturities exclude the amortization of project-level debt at ED's non-regulated subsidiary Consolidated Edison Development Inc.

Debt Maturities and Liquidity

| Liquidity Summary (Consolidated) | Original | Original |
| :--- | ---: | ---: |
| (USD Mil.) | $12 / 31 / 2017$ | $6 / 30 / 2018$ |
| Total Cash \& Cash Equivalents | 844 |  |
| Short-Term Investments | 0 | 921 |
| Less: Not Readily Available Cash and Cash Equivalents | 47 | 5 |
| Fitch-defined Readily Available Cash and Cash Equivalents | 797 |  |
| Availability under Committed Lines of Credit | 1,673 | 866 |
| Total Liquidity | 2,470 | 1,381 |
|  | 4,057 | 2,247 |
| LTM EBITDA | -880 | 4,087 |
| LTM FCF | $-1,497$ |  |
| Source: Fitch Ratings, Fitch Solutions, Consolidated Edison, Inc. |  |  |


| Scheduled Long-Term Debt Maturities (Consolidated) | Original |
| :--- | ---: |
|  |  |
| (USD Mil.) | $06 / 30 / 2018$ |
| Current Year | 650 |
| Plus 1 Year | 535 |
| Plus 2 Years | 750 |
| Plus 3 Years | 1,140 |
| Plus 4 Years | 293 |
| Thereafter | 13,672 |
| Total Debt Maturities | 17,040 |
| Source: Fitch Ratings, Fitch Solutions, Consolidated Edison, Inc. |  |

## Key Rating Issues

Acquisition of Sempra Solar Holdings: ED announced on Sept. 20, 2018 it had entered into an agreement to acquire through its wholly owned subsidiary, Consolidated Edison Development, Inc. (CED; not rated), Sempra Solar Holdings, a Sempra Energy subsidiary that owns 981MW of renewable projects for a total consideration of approximately $\$ 2.12$ billion. The $\$ 2.12$ billion transaction price reflects the assumption of $\$ 576.0$ million of existing nonrecourse projectlevel debt and a $\$ 1.54$ billion purchase price that ED plans to fund with a $\$ 715.0$ million common equity issuance and $\$ 825.0$ million of long-term debt that will be nonrecourse to ED. Fitch considers ED's non-utility renewable business to carry a relatively higher business risk profile than its regulated utilities but a lower business risk than its commoditysensitive midstream business. The acquired portfolio generates relatively stable and predictable cash flows, with an average contract life of 19 years with counterparties that carry a weighted average 'BBB' credit rating. In addition, Fitch expects ED's mostly contracted midstream operations to remain a small part of the consolidated group in the near to intermediate term.

Fitch expects CECONY and ORU to continue to represent the majority of ED's consolidated earnings and cash flows over the forecast period, contributing nearly $90 \%$. There is no incremental parent-level debt or parent guarantees for new debt associated with the transaction, and Fitch expects ED to fully retire its existing parent-level debt by 2022. In rating ED, Fitch treats the nonrecourse project financing as on-balance-sheet debt and reflects the leverage in the consolidated credit metrics. Including the transaction, Fitch forecasts ED's leverage measures to approximate in the mid-to-high 4.0x, which provides little headroom at current rating levels.

The acquired renewable assets are a good strategic fit to ED, aligning well with the existing utility-scale renewable portfolio of approximately 1.6 GW . The acquisition will increase ED's portfolio to approximately 2.6 GW , of which $85 \%$ is solar and $15 \%$ wind. CED and Sempra Solar Holdings jointly own 379MW of the projects, while the remaining 602MW are $100 \%$ owned by the Sempra subsidiary and mostly adjacent to CED's existing operating projects, located primarily in the West Coast. Fitch expects ED to further expand its renewable business in the future, driven by supportive state policies and attractive returns generated by those investments. Along with the 981 MW of renewable projects, the acquisition provides certain development rights for additional solar electric production and energy storage projects. Fitch believes the clarity on federal renewable tax subsidies, aggressive state renewable policy standards, customer demand for cleaner generation, and improving economics will continue to drive solar generation in the U.S. and bodes well for the renewable business.

The transaction is subject to approval by the Federal Energy Regulatory Commission, the U.S. Department of Energy, and the expiration or early termination of the waiting period under the Hart-Scott-Rodino Act. The acquisition is expected to be completed near the end of 2018. Assuming a 2018 closing, ED expects the transaction to be earnings accretive in 2018, dilutive in 2019 and 2020 due primarily to accounting for third-party tax equity investments and accretive thereafter. Pro forma for the transaction, Con Edison Clean Energy Businesses, Inc., CED's direct parent company, estimates it will generate 2019 adjusted EBITDA of approximately $\$ 485$ million.

## Key Assumptions

Fitch's Key Assumptions Within Our Rating Case for the Issuer Include:

- Base rate increases at the utilities as per the existing rate plans;
- Balanced outcome in ORU's pending rate case;
- Consolidated capex as per management projections;
- Sempra Solar acquisition closing in 2018;
- Utilities continue to contribute near $90 \%$ of consolidated cash flows.


## Financial Data

| (USDm) | Historical |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Dec 2014 | Dec 2015 | Dec 2016 | Dec 2017 |
| Summary Income Statement |  |  |  |  |
| Gross Revenue | 12,919 | 12,554 | 12,075 | 12,033 |
| Revenue Growth (\%) | 4.6 | -2.8 | -3.8 | -0.3 |
| Operating EBITDA (Before Income from Associates) | 3,235 | 3,557 | 3,687 | 3,950 |
| Operating EBITDA Margin (\%) | 25.0 | 28.3 | 30.5 | 32.8 |
| Operating EBITDAR | 3,235 | 3,557 | 3,687 | 3,950 |
| Operating EBITDAR Margin (\%) | 25.0 | 28.3 | 30.5 | 32.8 |
| Operating EBIT | 2,164 | 2,427 | 2,471 | 2,609 |
| Operating EBIT Margin (\%) | 16.8 | 19.3 | 20.5 | 21.7 |
| Gross Interest Expense | -592 | -656 | -702 | -737 |
| Pretax Income (Including Associate Income/Loss) | 1,660 | 1,798 | 1,943 | 1,997 |
| Summary Balance Sheet |  |  |  |  |
| Readily Available Cash and Equivalents | 699 | 944 | 776 | 797 |
| Total Debt with Equity Credit | 12,991 | 14,387 | 15,962 | 16,748 |
| Total Adjusted Debt with Equity Credit | 12,991 | 14,387 | 15,962 | 16,748 |
| Net Debt | 12,292 | 13,443 | 15,186 | 15,951 |
| Summary Cash Flow Statement |  |  |  |  |
| Operating EBITDA | 3,235 | 3,557 | 3,687 | 3,950 |
| Cash Interest Paid | -592 | -656 | -702 | -737 |
| Cash Tax | -633 | -163 | -180 | 29 |
| Dividends Received Less Dividends Paid to Minorities (Inflow/(Out)flow) | 0 | 0 | 68 | 107 |
| Other Items Before FFO | 1,131 | 489 | 436 | -66 |
| Funds Flow from Operations | 3,141 | 3,227 | 3,309 | 3,283 |
| FFO Margin (\%) | 24.3 | 25.7 | 27.4 | 27.3 |
| Change in Working Capital | -310 | 50 | 150 | 83 |
| Cash Flow from Operations (Fitch Defined) | 2,831 | 3,277 | 3,459 | 3,366 |
| Total Non-Operating/Nonrecurring Cash Flow | 0 | 0 | 0 | 0 |
| Capex | -2,239 | -2,562 | -3,680 | -3,443 |
| Capital Intensity (Capex/Revenue) \% | 17.3 | 20.4 | 30.5 | 28.6 |
| Common Dividends | -739 | -733 | -763 | -803 |
| FCF | -147 | -18 | -984 | -880 |
| Net Acquisitions and Divestitures | -175 | -299 | 252 | 34 |
| Other Investing and Financing Cash Flow Items | -362 | -815 | -1,569 | -313 |
| Net Debt Proceeds | 719 | 1,376 | 1,380 | 786 |
| Net Equity Proceeds | -10 | 1 | 753 | 394 |
| Total Change in Cash | 25 | 245 | -168 | 21 |
| Calculations for Forecast Publication |  |  |  |  |
| Capex, Dividends, Acquisitions and Other Items Before FCF | -3,153 | -3,594 | -4,191 | -4,212 |
| FCF After Acquisitions and Divestitures | -322 | -317 | -732 | -846 |
| FCF Margin (After Net Acquisitions) (\%) | -2.5 | -2.5 | -6.1 | -7.0 |
| Coverage Ratios |  |  |  |  |
| FFO Interest Coverage (x) | 6.3 | 5.9 | 5.7 | 5.3 |
| FFO Fixed-Charge Coverage (x) | 6.3 | 5.9 | 5.7 | 5.3 |
| Operating EBITDAR/Interest Paid + Rents (x) | 5.5 | 5.4 | 5.3 | 5.5 |
| Operating EBITDA/Interest Paid (x) | 5.5 | 5.4 | 5.3 | 5.5 |
| Leverage Ratios |  |  |  |  |
| Total Adjusted Debt/Operating EBITDAR (x) | 4.0 | 4.0 | 4.3 | 4.1 |
| Total Adjusted Net Debt/Operating EBITDAR (x) | 3.8 | 3.8 | 4.0 | 3.9 |
| Total Debt with Equity Credit/Operating EBITDA (x) | 4.0 | 4.0 | 4.3 | 4.1 |
| FFO-Adjusted Leverage (x) | 3.5 | 3.7 | 4.0 | 4.3 |
| FFO-Adjusted Net Leverage (x) | 3.3 | 3.5 | 3.8 | 4.0 |
| Source: Fitch Ratings, Fitch Solutions. |  |  |  |  |

[^21]Consolidated Edison, Inc. (Con Ed)

| Factor <br> Levels | Sector Risk Profile | Operating <br> Environment | Business Profile |  |  |  |  | Financial Profile |  |  | Issuer Default Rating |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Management and Corporate Governance | Regulation | Market and Franchise | Asset Base and Operations | Commodity Exposure | Profitability | Financial Structure | Financial <br> Flexibility |  |
| aaa |  |  |  |  |  |  |  |  |  |  | AAA |
| aa+ |  |  |  |  |  |  |  |  |  |  | $\mathrm{AA}+$ |
| aa |  |  |  |  |  |  |  |  |  |  | AA |
| aa- |  |  |  |  |  |  |  |  |  |  | AA- |
| a+ |  |  |  |  |  |  |  |  |  |  | A+ |
| a |  |  |  |  |  |  |  |  |  |  | A |
| a- |  | - |  |  |  |  |  |  |  |  | A- |
| bbb+ |  |  |  |  |  |  |  |  |  |  | BBB + Stable |
| bbb |  |  |  |  |  |  |  |  |  |  | BBB |
| bbb- |  |  |  |  |  |  |  |  |  |  | BBB- |
| bb+ |  |  |  |  |  |  |  |  |  |  | BB+ |
| bb |  |  |  |  |  |  |  |  |  |  | BB |
| bb- |  |  |  |  |  |  |  |  |  |  | BB- |
| b+ |  |  |  |  |  |  |  |  |  |  | B+ |
| b |  |  |  |  |  |  |  |  |  |  | B |
| b. |  |  |  |  |  |  |  |  |  |  | B- |
| ccc |  |  |  |  |  |  |  |  |  |  | CCC |
| cc |  |  |  |  |  |  |  |  |  |  | CC |
| c |  |  |  |  |  |  |  |  |  |  | C |
| d or rd |  |  |  |  |  |  |  |  |  |  | D or RD |



## Simplified Group Structure Diagram

Pro Forma Organizational Debt Structure - Consolidated Edison, Inc.
(\$ Mil., As of June 30, 2018)


IDR - Issuer Default Rating. NR - Not rated.
Source: Fitch Ratings, Fitch Solutions, Consolidated Edison, Inc.

## Peer Financial Summary

| Company | IDR | Financial Statement Date | Gross Revenue (\$ Mil.) | Funds Flow From Operations (\$ Mil.) | FFO Fixed Charge Coverage (x) | FFO Adjusted Leverage (x) | Total Adjusted Debt/Operating EBITDAR ( x ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated Edison, Inc. (Con Ed) | BBB+ |  |  |  |  |  |  |
|  | BBB + | 2017 | 12,033 | 3,283 | 5.3 | 4.3 | 4.1 |
|  | BBB + | 2016 | 12,075 | 3,309 | 5.7 | 4.0 | 4.3 |
|  | BBB+ | 2015 | 12,554 | 3,227 | 5.9 | 3.7 | 4.0 |
| Eversource Energy | BBB+ |  |  |  |  |  |  |
|  | BBB+ | 2017 | 7,752 | 1,927 | 5.3 | 5.7 | 5.0 |
|  | BBB + | 2016 | 7,639 | 2,071 | 5.8 | 4.4 | 4.2 |
|  | BBB + | 2015 | 7,955 | 1,737 | 5.4 | 4.8 | 4.2 |
| AVANGRID, Inc. | BBB+ |  |  |  |  |  |  |
|  | BBB + | 2017 | 5,963 | 1,724 | 5.5 | 3.2 | 3.5 |
|  | BBB + | 2016 | 6,018 | 1,573 | 5.4 | 2.9 | 2.7 |
|  | BBB | 2015 | 4,367 | 1,109 | 4.4 | 3.7 | 4.2 |
| Source: Fitch Ratings, Fitch Solutions. |  |  |  |  |  |  |  |

## Reconciliation of Key Financial Metrics

| (USD Millions, As reported) | 31 Dec 2017 |
| :---: | :---: |
| Income Statement Summary |  |
| Operating EBITDA | 3,950 |
| + Recurring Dividends Paid to Non-controlling Interest | (1) |
| + Recurring Dividends Received from Associates | 108 |
| + Additional Analyst Adjustment for Recurring I/S Minorities and Associates | 0 |
| = Operating EbITDA After Associates and Minorities (k) | 4,057 |
| + Operating Lease Expense Treated as Capitalised (h) | 0 |
| = Operating EBITDAR after Associates and Minorities (j) | 4,057 |
|  |  |
| Debt \& Cash Summary |  |
| Total Debt with Equity Credit (I) | 16,748 |
| + Lease-Equivalent Debt | 0 |
| + Other Off-Balance-Sheet Debt | 0 |
| = Total Adjusted Debt with Equity Credit (a) | 16,748 |
| Readily Available Cash [Fitch-Defined] | 797 |
| + Readily Available Marketable Securities [Fitch-Defined] | 0 |
| = Readily Available Cash \& Equivalents (o) | 797 |
| Total Adjusted Net Debt (b) | 15,951 |
|  |  |
| Cash-Flow Summary |  |
| Preferred Dividends (Paid) (f) | 0 |
| Interest Received | 79 |
| + Interest (Paid) (d) | (737) |
| = Net Finance Charge (e) | (658) |
| Funds From Operations [FFO] ( c) | 3,283 |
| + Change in Working Capital [Fitch-Defined] | 83 |
| = Cash Flow from Operations [CFO] (n) | 3,366 |
| Capital Expenditures (m) | $(3,443)$ |
| Multiple applied to Capitalised Leases | 8.0 |
|  |  |
| Gross Leverage |  |
| Total Adjusted Debt / Op. EBITDAR ${ }^{*}$ [ x$](\mathrm{a} / \mathrm{j}$ ) | 4.1 |
| FFO Adjusted Gross Leverage [x] (a/(c-e+h-f)) | 4.2 |
| Total Adjusted Debt/(FFO - Net Finance Charge + Capitalised Leases - Pref. Div. Paid) |  |
| Total Debt With Equity Credit / Op. EBITDA* [x] (l/k) | 4.1 |
|  |  |
| Net Leverage |  |
| Total Adjusted Net Debt / Op. EBITDAR* [x] (b/j) | 3.9 |
| FFO Adjusted Net Leverage [x] (b/(c-e+h-f)) | 4.0 |
| Total Adjusted Net Debt/(FFO - Net Finance Charge + Capitalised Leases - Pref. Div. Paid) |  |
| Total Net Debt / (CFO - Capex) [x] ((l-o)/(n+m)) | -207.2 |
|  |  |
| Coverage |  |
| Op. EBITDAR / (Interest Paid + Lease Expense)* [x] (j/-d+h) | 5.5 |
| Op. EBITDA / Interest Paid ${ }^{\text {[ }} \mathrm{x}$ ] (k/(-d)) | 5.5 |
| FFO Fixed Charge Cover [x] ((c+e+h-f)/(-d+h-f)) | 5.3 |
| (FFO + Net Finance Charge + Capit. Leases - Pref. Div Paid) / (Gross Int. Paid + Capit. Leases - Pref. Div. Paid) |  |
| FFO Gross Interest Coverage [x] ((c+e-f)/(-d-f)) | 5.3 |
| (FFO + Net Finance Charge - Pref. Div Paid) / (Gross Int. Paid - Pref. Div. Paid) * EBITDA/R after Dividends to Associates and Minorities <br> Source: Fitch, based on information from company reports. |  |
|  |  |
|  |  |

## Fitch Adjustment Reconciliation

|  | Reported Values 31 Dec 17 | Sum of Fitch Adjustments | Preferred Dividends, Associates and Minorities Cash Adjustments | Fair Value and Other Debt Adjustments | Other <br> Adjustment | Adjusted Values |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement Summary |  |  |  |  |  |  |
| Revenue | 12,033 | 0 |  |  |  | 12,033 |
| Operating EBITDAR | 3,950 | 0 |  |  |  | 3,950 |
| Operating EBITDAR after Associates and Minorities | 3,950 | 107 | 107 |  |  | 4,057 |
| Operating Lease Expense | 0 | 0 |  |  |  | 0 |
| Operating EBITDA | 3,950 | 0 |  |  |  | 3,950 |
| Operating EBITDA after Associates and Minorities | 3,950 | 107 | 107 |  |  | 4,057 |
| Operating EBIT | 2,609 | 0 |  |  |  | 2,609 |
| Debt \& Cash Summary |  |  |  |  |  |  |
| Total Debt With Equity Credit | 16,606 | 142 |  | 142 |  | 16,748 |
| Total Adjusted Debt With Equity Credit | 16,606 | 142 |  | 142 |  | 16,748 |
| Lease-Equivalent Debt | 0 | 0 |  |  |  | 0 |
| Other Off-Balance Sheet Debt | 0 | 0 |  |  |  | 0 |
| Readily Available Cash \& Equivalents | 797 | 0 |  |  |  | 797 |
| Not Readily Available Cash \& Equivalents | 47 | 0 |  |  |  | 47 |
| Cash-Flow Summary |  |  |  |  |  |  |
| Preferred Dividends (Paid) | 0 | 0 |  |  |  | 0 |
| Interest Received | 79 | 0 |  |  |  | 79 |
| Interest (Paid) | (725) | (12) |  |  | (12) | (737) |
| Funds From Operations [FFO] | 3,176 | 107 | 107 |  |  | 3,283 |
| Change in Working Capital [Fitch-Defined] | 83 | 0 |  |  |  | 83 |
| Cash Flow from Operations [CFO] | 3,259 | 107 | 107 |  |  | 3,366 |
| Non-Operating/Non-Recurring Cash Flow | 0 | 0 |  |  |  | 0 |
| Capital (Expenditures) | $(3,443)$ | 0 |  |  |  | $(3,443)$ |
| Common Dividends (Paid) | (803) | 0 |  |  |  | (803) |
| Free Cash Flow [FCF] | (987) | 107 | 107 |  |  | (880) |
| Gross Leverage |  |  |  |  |  |  |
| Total Adjusted Debt / Op. EBITDAR* [x] | 4.2 |  |  |  |  | 4.1 |
| FFO Adjusted Leverage [x] | 4.3 |  |  |  |  | 4.2 |
| Total Debt With Equity Credit / Op. EBITDA* [x] | 4.2 |  |  |  |  | 4.1 |
| Net Leverage |  |  |  |  |  |  |
| Total Adjusted Net Debt / Op. EBITDAR* [x] | 4.0 |  |  |  |  | 3.9 |
| FFO Adjusted Net Leverage [x] | 4.1 |  |  |  |  | 4.0 |
| Total Net Debt / (CFO - Capex) [x] | -85.9 |  |  |  |  | -207.2 |
| Coverage |  |  |  |  |  |  |
| Op. EBITDAR / (Interest Paid + Lease Expense)* ${ }^{*}$ ] | 5.4 |  |  |  |  | 5.5 |
| Op. EBITDA / Interest Paid* [x] | 5.4 |  |  |  |  | 5.5 |
| FFO Fixed Charge Coverage [ x ] | 5.3 |  |  |  |  | 5.3 |
| FFO Interest Coverage [x] *EBITDA/R after Dividends to Associates and Minorities Source: Fitch, based on information from company reports. | 5.3 |  |  |  |  | 5.3 |

## Related Research \& Criteria

Parent and Subsidiary Rating Linkage (July 2018)
Consolidated Edison Co. of New York, Inc. (Subsidiary of Consolidated Edison, Inc.) (March 2018)
Corporate Rating Criteria (March 2018)
Corporates Notching and Recovery Ratings Criteria (March 2018)
Orange \& Rockland Utilities, Inc. (And Rockland Energy Company) (March 2018)

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|  | TYPE OF ADJUSTMENT |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Electric Fuel / Gas <br> Commodity I <br> Purchased Power |  | Decoupling ${ }^{(1)}$ |  | Test Year |
|  |  | Energy <br> Conser. | Full Partial | New Capital Invest. |   <br> Forecasted $\begin{array}{c}\text { Adj. } \\ \text { Historical }\end{array}$ |
| Percentage of Jurisdictions with Adjustment Clause | 100\% | 70\% | 42\% 38\% | 79\% | 36\% 57\% |
| Allowed by New York PSC | Yes | No | Yes | $Y e s^{(2)}$ | Yes |

Source: SNL Financial report, "Adjustment Clauses - A State-by-State Overview" (September 12, 2017).
(1) Jurisdictions which allow some utilities full and others partial decoupling are counted as having full decoupling.
(2) Gas utilities may implement riders to recover carrying costs on incremental capex and O\&M expenses associated with the replacement of leak prone pipe above targeted miles established in rates.

> 5-Year Average
> Return on Equity
> For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Return on Equity |
| :---: | :---: | :---: |
| 1 | 100\% BOEING CO/THE | 319.2\% |
| 2 | 100\% UNITED PARCEL SERVICE-CL B | 301.0\% |
| 3 | 99\% CLOROX COMPANY | 287.5\% |
| 4 | 99\% S\&P GLOBAL INC | 224.3\% |
| 5 | 99\% ABBVIE INC | 171.7\% |
| 6 | 99\% HOME DEPOT INC | 126.7\% |
| 7 | 98\% ALTRIA GROUP INC | 115.9\% |
| 8 | 98\% INTL BUSINESS MACHINES CORP | 91.4\% |
| 9 | 98\% HERSHEY CO/THE | 84.9\% |
| 10 | 98\% DISH NETWORK CORP-A | 74.7\% |
| 11 | 98\% SHERWIN-WILLIAMS CO/THE | 72.4\% |
| 12 | 97\% GILEAD SCIENCES INC | 71.9\% |
| 13 | 97\% KLA-TENCOR CORP | 69.9\% |
| 14 | 97\% ZOETIS INC | 67.3\% |
| 15 | 97\% MASTERCARD INC - A | 63.2\% |
| 16 | 96\% VERIZON COMMUNICATIONS INC | 62.8\% |
| 17 | 96\% METTLER-TOLEDO INTERNATIONAL | 61.0\% |
| 18 | 96\% STARBUCKS CORP | 60.2\% |
| 19 | 96\% VERISK ANALYTICS INC | 59.4\% |
| 20 | 95\% CAMPBELL SOUP CO | 59.2\% |
| 21 | 95\% CBOE GLOBAL MARKETS INC | 59.0\% |
| 22 | 95\% ONEOK INC | 56.1\% |
| 23 | 95\% SEAGATE TECHNOLOGY | 55.5\% |
| 24 | 95\% O'REILLY AUTOMOTIVE INC | 54.4\% |
| 25 | 94\% TJX COMPANIES INC | 52.7\% |
| 26 | 94\% UNITED CONTINENTAL HOLDINGS | 52.0\% |
| 27 | 94\% APTIV PLC | 51.8\% |
| 28 | 94\% LYONDELLBASELL INDU-CL A | 50.4\% |
| 29 | 93\% ACCENTURE PLC-CL A | 49.3\% |
| 30 | 93\% SEALED AIR CORP | 49.1\% |
| 31 | 93\% INTUIT INC | 47.0\% |
| 32 | 93\% CELGENE CORP | 44.9\% |
| 33 | 93\% NORDSTROM INC | 44.5\% |
| 34 | 92\% AMERISOURCEBERGEN CORP | 43.6\% |
| 35 | 92\% ROSS STORES INC | 43.5\% |
| 36 | 92\% BROWN-FORMAN CORP-CLASS B | 42.6\% |
| 37 | 92\% CAPRI HOLDINGS | 41.8\% |
| 38 | 91\% ALLIANCE DATA SYSTEMS CORP | 41.3\% |
| 39 | 91\% VIACOM INC-CLASS B | 41.1\% |
| 40 | 91\% C.H. ROBINSON WORLDWIDE INC | 40.8\% |

5-Year Average<br>Return on Equity<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Return on Equity |
| :---: | :---: | :---: |
| 41 | 91\% PAYCHEX INC | 40.7\% |
| 42 | 90\% OMNICOM GROUP | 40.5\% |
| 43 | 90\% APPLE INC | 40.5\% |
| 44 | 90\% 3M CO | 38.2\% |
| 45 | 90\% ROCKWELL AUTOMATION INC | 37.7\% |
| 46 | 90\% MSCI INC | 36.7\% |
| 47 | 89\% LOWE'S COS INC | 36.2\% |
| 48 | 89\% GAP INC/THE | 35.8\% |
| 49 | 89\% SYSCO CORP | 35.6\% |
| 50 | 89\% UNITED RENTALS INC | 35.6\% |
| 51 | 88\% SIMON PROPERTY GROUP INC | 35.1\% |
| 52 | 88\% BALL CORP | 34.2\% |
| 53 | 88\% ESTEE LAUDER COMPANIES-CL A | 33.9\% |
| 54 | 88\% AUTOMATIC DATA PROCESSING | 33.3\% |
| 55 | 88\% FORD MOTOR CO | 33.1\% |
| 56 | 87\% BOOKING HOLDINGS INC | 32.9\% |
| 57 | 87\% ILLINOIS TOOL WORKS | 32.9\% |
| 58 | 87\% BROADRIDGE FINANCIAL SOLUTIONS | 32.8\% |
| 59 | 87\% COCA-COLA CO/THE | 32.8\% |
| 60 | 86\% HUNT (JB) TRANSPRT SVCS INC | 32.5\% |
| 61 | 86\% BIOGEN INC | 32.3\% |
| 62 | 86\% CBS CORP-CLASS B NON VOTING | 32.2\% |
| 63 | 86\% ROBERT HALF INTL INC | 31.9\% |
| 64 | 85\% PACKAGING CORP OF AMERICA | 31.7\% |
| 65 | 85\% CELANESE CORP | 31.3\% |
| 66 | 85\% TEXAS INSTRUMENTS INC | 31.3\% |
| 67 | 85\% GENERAL MILLS INC | 31.2\% |
| 68 | 85\% HARLEY-DAVIDSON INC | 31.0\% |
| 69 | 84\% APPLIED MATERIALS INC | 31.0\% |
| 70 | 84\% ROLLINS INC | 30.8\% |
| 71 | 84\% WW GRAINGER INC | 30.7\% |
| 72 | 84\% NIKE INC -CL B | 30.5\% |
| 73 | 83\% F5 NETWORKS INC | 30.2\% |
| 74 | 83\% KROGER CO | 30.0\% |
| 75 | 83\% NORTHROP GRUMMAN CORP | 29.9\% |
| 76 | 83\% ARISTA NETWORKS INC | 29.6\% |
| 77 | 83\% HASBRO INC | 29.5\% |
| 78 | 82\% MICRON TECHNOLOGY INC | 29.5\% |
| 79 | 82\% ALASKA AIR GROUP INC | 29.3\% |
| 80 | 82\% KEYSIGHT TECHNOLOGIES INC | 28.8\% |

5-Year Average<br>Return on Equity<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Return on Equity |
| :---: | :---: | :---: |
| 81 | 82\% HONEYWELL INTERNATIONAL INC | 28.8\% |
| 82 | 81\% DOLLAR TREE INC | 28.3\% |
| 83 | 81\% HUNTINGTON INGALLS INDUSTRIE | 28.0\% |
| 84 | 81\% COPART INC | 28.0\% |
| 85 | 81\% MONSTER BEVERAGE CORP | 27.8\% |
| 86 | 80\% INTL FLAVORS \& FRAGRANCES | 27.8\% |
| 87 | 80\% FISERV INC | 27.7\% |
| 88 | 80\% MICROSOFT CORP | 27.4\% |
| 89 | 80\% PPG INDUSTRIES INC | 27.3\% |
| 90 | 80\% DEERE \& CO | 27.2\% |
| 91 | 79\% FASTENAL CO | 27.2\% |
| 92 | 79\% VISA INC-CLASS A SHARES | 27.0\% |
| 93 | 79\% LEGGETT \& PLATT INC | 26.9\% |
| 94 | 79\% EASTMAN CHEMICAL CO | 26.4\% |
| 95 | 78\% AMGEN INC | 26.3\% |
| 96 | 78\% AMERICAN EXPRESS CO | 26.3\% |
| 97 | 78\% SKYWORKS SOLUTIONS INC | 26.3\% |
| 98 | 78\% BROADCOM LTD | 26.0\% |
| 99 | 78\% COTY INC-CL A | 25.9\% |
| 100 | 77\% BRISTOL-MYERS SQUIBB CO | 25.9\% |
| 101 | 77\% ULTA BEAUTY INC | 25.8\% |
| 102 | 77\% WATERS CORP | 25.3\% |
| 103 | 77\% AMPHENOL CORP-CL A | 25.2\% |
| 104 | 76\% HARRIS CORP | 25.0\% |
| 105 | 76\% TAPESTRY INC | 24.9\% |
| 106 | 76\% INTERNATIONAL PAPER CO | 24.6\% |
| 107 | 76\% MARSH \& MCLENNAN COS | 24.5\% |
| 108 | 76\% T ROWE PRICE GROUP INC | 24.4\% |
| 109 | 75\% GENERAL DYNAMICS CORP | 24.0\% |
| 110 | 75\% MCKESSON CORP | 23.8\% |
| 111 | 75\% BEST BUY CO INC | 23.7\% |
| 112 | 75\% EDWARDS LIFESCIENCES CORP | 23.6\% |
| 113 | 74\% ILLUMINA INC | 23.6\% |
| 114 | 74\% NVIDIA CORP | 23.6\% |
| 115 | 74\% JOHNSON \& JOHNSON | 23.6\% |
| 116 | 74\% ELI LILLY \& CO | 23.4\% |
| 117 | 73\% SOUTHWEST AIRLINES CO | 23.3\% |
| 118 | 73\% REGENERON PHARMACEUTICALS | 23.2\% |
| 119 | 73\% GLOBAL PAYMENTS INC | 23.0\% |
| 120 | 73\% LAM RESEARCH CORP | 23.0\% |

5-Year Average<br>Return on Equity<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Return on Equity |
| :---: | :---: | :---: |
| 121 | 73\% XILINX INC | 22.9\% |
| 122 | 72\% SYNCHRONY FINANCIAL | 22.8\% |
| 123 | 72\% INTERPUBLIC GROUP OF COS INC | 22.8\% |
| 124 | 72\% AMERIPRISE FINANCIAL INC | 22.6\% |
| 125 | 72\% MYLAN NV | 22.5\% |
| 126 | 71\% MACY'S INC | 22.4\% |
| 127 | 71\% NEWELL BRANDS INC | 22.2\% |
| 128 | 71\% EMERSON ELECTRIC CO | 22.1\% |
| 129 | 71\% JACK HENRY \& ASSOCIATES INC | 22.1\% |
| 130 | 71\% GENERAL MOTORS CO | 22.1\% |
| 131 | 70\% DISCOVER FINANCIAL SERVICES | 22.0\% |
| 132 | 70\% EXPEDITORS INTL WASH INC | 21.9\% |
| 133 | 70\% ALIGN TECHNOLOGY INC | 21.9\% |
| 134 | 70\% BECTON DICKINSON AND CO | 21.9\% |
| 135 | 69\% VARIAN MEDICAL SYSTEMS INC | 21.8\% |
| 136 | 69\% UNION PACIFIC CORP | 21.8\% |
| 137 | 69\% CATERPILLAR INC | 21.7\% |
| 138 | 69\% FOOT LOCKER INC | 21.7\% |
| 139 | 68\% CUMMINS INC | 21.7\% |
| 140 | 68\% RESMED INC | 21.7\% |
| 141 | 68\% CARDINAL HEALTH INC | 21.7\% |
| 142 | 68\% COSTCO WHOLESALE CORP | 21.7\% |
| 143 | 68\% TWENTY-FIRST CENTURY FOX - B | 21.6\% |
| 144 | 67\% TWENTY-FIRST CENTURY FOX-A | 21.6\% |
| 145 | 67\% CINTAS CORP | 21.6\% |
| 146 | 67\% MAXIM INTEGRATED PRODUCTS INC | 21.6\% |
| 147 | 67\% WHIRLPOOL CORP | 21.5\% |
| 148 | 66\% ORACLE CORP | 21.3\% |
| 149 | 66\% CBRE GROUP INC - A | 21.3\% |
| 150 | 66\% WASTE MANAGEMENT INC | 21.2\% |
| 151 | 66\% GENUINE PARTS CO | 21.2\% |
| 152 | 66\% DOLLAR GENERAL CORP | 21.1\% |
| 153 | 65\% CHURCH \& DWIGHT CO INC | 21.0\% |
| 154 | 65\% TARGET CORP | 20.8\% |
| 155 | 65\% BORGWARNER INC | 20.8\% |
| 156 | 65\% RAYTHEON COMPANY | 20.6\% |
| 157 | 64\% COGNIZANT TECH SOLUTIONS-A | 20.6\% |
| 158 | 64\% STRYKER CORP | 20.6\% |
| 159 | 64\% PACCAR INC | 20.5\% |
| 160 | 64\% WALT DISNEY CO/THE | 20.5\% |

5-Year Average<br>Return on Equity<br>For S\&P 500 Constituents

| Rank Percentile Company | 5-Year Average <br> Return on Equity |  |
| :---: | :--- | ---: |
| 161 | $63 \%$ IPG PHOTONICS CORP | $20.3 \%$ |
| 162 | $63 \%$ PUBLIC STORAGE | $20.1 \%$ |
| 163 | $63 \%$ AON PLC | $20.1 \%$ |
| 164 | $63 \%$ ELECTRONIC ARTS INC | $19.8 \%$ |
| 165 | $63 \%$ NETAPP INC | $19.8 \%$ |
| 166 | $62 \%$ FLOWSERVE CORP | $19.8 \%$ |
| 167 | $62 \%$ FEDEX CORP | $19.7 \%$ |
| 168 | $62 \%$ CITRIX SYSTEMS INC | $19.4 \%$ |
| 169 | $62 \%$ AMERICAN TOWER CORP | $19.4 \%$ |
| 170 | $61 \%$ QUALCOMM INC | $19.3 \%$ |
| 171 | $61 \%$ DARDEN RESTAURANTS INC | $19.2 \%$ |
| 172 | $61 \%$ SMITH (A.O.) CORP | $19.1 \%$ |
| 173 | $61 \%$ CARMAX INC | $19.1 \%$ |
| 174 | $61 \%$ HORMEL FOODS CORP | $18.9 \%$ |
| 175 | $60 \%$ CONSTELLATION BRANDS INC-A | $18.9 \%$ |
| 176 | $60 \%$ WAL-MART STORES INC | $18.8 \%$ |
| 177 | $60 \%$ UNITED TECHNOLOGIES CORP | $18.7 \%$ |
| 178 | $60 \%$ TOTAL SYSTEM SERVICES INC | $18.7 \%$ |
| 179 | $59 \%$ LABORATORY CRP OF AMER HLDGS | $18.6 \%$ |
| 180 | $59 \%$ FLEETCOR TECHNOLOGIES INC | $18.6 \%$ |
| 181 | $59 \%$ UNITEDHEALTH GROUP INC | $18.5 \%$ |
| 182 | $59 \%$ TECHNIPFMC PLC | $18.5 \%$ |
| 183 | $59 \%$ EQUIFAX INC | $18.4 \%$ |
| 184 | $58 \%$ CIGNA CORP | $18.3 \%$ |
| 185 | $58 \%$ MARATHON PETROLEUM CORP | $18.3 \%$ |
| 186 | $58 \%$ CONAGRA BRANDS INC | $18.1 \%$ |
| 187 | $58 \%$ PARKER HANNIFIN CORP | $17.9 \%$ |
| 188 | $57 \%$ WILLIS TOWERS WATSON PLC | $17.9 \%$ |
| 189 | $57 \%$ TE CONNECTIVITY LTD | $17.8 \%$ |
| 190 | $57 \%$ MICROCHIP TECHNOLOGY INC | $17.8 \%$ |
| 191 | $57 \%$ AMETEK INC | $17.8 \%$ |
| 192 | $56 \%$ TIFFANY \& CO | $17.7 \%$ |
| 193 | $56 \%$ ECOLAB INC | $17.7 \%$ |
| 194 | $56 \%$ ANALOG DEVICES INC | $17.7 \%$ |
| 195 | $56 \%$ RED HAT INC | $17.6 \%$ |
| 196 | $56 \%$ CHIPOTLE MEXICAN GRILL INC | $17.5 \%$ |
| 197 | $55 \%$ FMC CORP | $17.5 \%$ |
| 198 | $55 \%$ PFIZER INC | $17.3 \%$ |
| 199 | $55 \%$ AES CORP | $17.3 \%$ |
| 200 | $55 \%$ PROCTER \& GAMBLE CO/THE | $17.0 \%$ |
|  |  |  |

5-Year Average<br>Return on Equity<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Return on Equity |
| :---: | :---: | :---: |
| 201 | 54\% TYSON FOODS INC-CL A | 17.0\% |
| 202 | 54\% CISCO SYSTEMS INC | 16.9\% |
| 203 | 54\% MERCK \& CO. INC. | 16.9\% |
| 204 | 54\% FLUOR CORP | 16.8\% |
| 205 | 54\% DOMINION ENERGY INC | 16.7\% |
| 206 | 53\% WALGREENS BOOTS ALLIANCE INC | 16.7\% |
| 207 | 53\% CENTENE CORP | 16.7\% |
| 208 | 53\% CSX CORP | 16.6\% |
| 209 | 53\% HALLIBURTON CO | 16.5\% |
| 210 | 52\% UNIVERSAL HEALTH SERVICES-B | 16.4\% |
| 211 | 52\% AFFILIATED MANAGERS GROUP | 16.4\% |
| 212 | 52\% DAVITA INC | 16.3\% |
| 213 | 52\% INTUITIVE SURGICAL INC | 16.1\% |
| 214 | 51\% PROGRESSIVE CORP | 16.0\% |
| 215 | 51\% AIR PRODUCTS \& CHEMICALS INC | 16.0\% |
| 216 | 51\% IRON MOUNTAIN INC | 16.0\% |
| 217 | 51\% ALBEMARLE CORP | 15.9\% |
| 218 | 51\% ADOBE SYSTEMS INC | 15.9\% |
| 219 | 50\% DISCOVERY COMMUNICATIONS-A | 15.8\% |
| 220 | 50\% DISCOVERY COMMUNICATIONS-C | 15.8\% |
| 221 | 50\% JOHNSON CONTROLS INTERNATION | 15.8\% |
| 222 | 50\% FACEBOOK INC-A | 15.7\% |
| 223 | 49\% INGERSOLL-RAND PLC | 15.7\% |
| 224 | 49\% AFLAC INC | 15.6\% |
| 225 | 49\% XYLEM INC | 15.6\% |
| 226 | 49\% ALPHABET INC-CL C | 15.4\% |
| 227 | 49\% ALPHABET INC-CL A | 15.4\% |
| 228 | 48\% WESTERN DIGITAL CORP | 15.4\% |
| 229 | 48\% DOVER CORP | 15.3\% |
| 230 | 48\% COMCAST CORP-CLASS A | 15.2\% |
| 231 | 48\% TRIPADVISOR INC | 15.1\% |
| 232 | 47\% RALPH LAUREN CORP | 15.0\% |
| 233 | 47\% MOHAWK INDUSTRIES INC | 14.9\% |
| 234 | 47\% LKQ CORP | 14.8\% |
| 235 | 47\% FRANKLIN RESOURCES INC | 14.7\% |
| 236 | 46\% QUEST DIAGNOSTICS INC | 14.7\% |
| 237 | 46\% DR HORTON INC | 14.7\% |
| 238 | 46\% FORTUNE BRANDS HOME \& SECURI | 14.6\% |
| 239 | 46\% NORFOLK SOUTHERN CORP | 14.5\% |
| 240 | 46\% US BANCORP | 14.4\% |

5-Year Average<br>Return on Equity<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Return on Equity |
| :---: | :---: | :---: |
| 241 | 45\% PPL CORP | 14.4\% |
| 242 | 45\% ARTHUR J GALLAGHER \& CO | 14.3\% |
| 243 | 45\% FIRSTENERGY CORP | 14.3\% |
| 244 | 45\% CVS HEALTH CORP | 14.2\% |
| 245 | 44\% CF INDUSTRIES HOLDINGS INC | 14.0\% |
| 246 | 44\% EBAY INC | 13.9\% |
| 247 | 44\% VALERO ENERGY CORP | 13.8\% |
| 248 | 44\% WILLIAMS COS INC | 13.8\% |
| 249 | 44\% CMS ENERGY CORP | 13.7\% |
| 250 | 43\% PHILLIPS 66 | 13.7\% |
| 251 | 43\% NORWEGIAN CRUISE LINE HOLDIN | 13.7\% |
| 252 | 43\% KOHLS CORP | 13.5\% |
| 253 | 43\% ENTERGY CORP | 13.5\% |
| 254 | 42\% FLIR SYSTEMS INC | 13.5\% |
| 255 | 42\% ROPER TECHNOLOGIES INC | 13.4\% |
| 256 | 42\% BOSTON SCIENTIFIC CORP | 13.4\% |
| 257 | 42\% TRAVELERS COS INC/THE | 13.4\% |
| 258 | 41\% EATON CORP PLC | 13.3\% |
| 259 | 41\% PULTEGROUP INC | 13.3\% |
| 260 | 41\% RAYMOND JAMES FINANCIAL INC | 13.3\% |
| 261 | 41\% HUMANA INC | 13.3\% |
| 262 | 41\% UNDER ARMOUR INC-CLASS C | 13.3\% |
| 263 | 40\% UNDER ARMOUR INC-CLASS A | 13.3\% |
| 264 | 40\% ALLSTATE CORP | 13.2\% |
| 265 | 40\% EVEREST RE GROUP LTD | 13.2\% |
| 266 | 40\% AGILENT TECHNOLOGIES INC | 13.1\% |
| 267 | 39\% AT\&T INC | 13.0\% |
| 268 | 39\% CENTERPOINT ENERGY INC | 12.9\% |
| 269 | 39\% PVH CORP | 12.8\% |
| 270 | 39\% ALEXION PHARMACEUTICALS INC | 12.8\% |
| 271 | 39\% SOUTHERN CO/THE | 12.7\% |
| 272 | 38\% EDISON INTERNATIONAL | 12.7\% |
| 273 | 38\% SCHWAB (CHARLES) CORP | 12.7\% |
| 274 | $38 \%$ EXTRA SPACE STORAGE INC | 12.7\% |
| 275 | 38\% L3 TECHNOLOGIES INC | 12.6\% |
| 276 | 37\% WELLS FARGO \& CO | 12.5\% |
| 277 | 37\% HILTON WORLDWIDE HOLDINGS IN | 12.5\% |
| 278 | 37\% NETFLIX INC | 12.4\% |
| 279 | 37\% EXXON MOBIL CORP | 12.4\% |
| 280 | 37\% PRINCIPAL FINANCIAL GROUP | 12.3\% |

5-Year Average<br>Return on Equity<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Return on Equity |
| :---: | :---: | :---: |
| 281 | 36\% NIELSEN HOLDINGS PLC | 12.2\% |
| 282 | 36\% TORCHMARK CORP | 12.1\% |
| 283 | 36\% ANSYS INC | 12.1\% |
| 284 | 36\% ABIOMED INC | 12.1\% |
| 285 | 35\% EXPEDIA INC | 12.0\% |
| 286 | 35\% HOLOGIC INC | 12.0\% |
| 287 | 35\% WELLCARE HEALTH PLANS INC | 12.0\% |
| 288 | 35\% MEDTRONIC PLC | 12.0\% |
| 289 | 34\% FIRST REPUBLIC BANK | 12.0\% |
| 290 | 34\% WEC ENERGY GROUP INC | 11.9\% |
| 291 | 34\% ACTIVISION BLIZZARD INC | 11.9\% |
| 292 | 34\% JM SMUCKER CO/THE | 11.8\% |
| 293 | 34\% ZIMMER BIOMET HOLDINGS INC | 11.8\% |
| 294 | 33\% NEXTERA ENERGY INC | 11.7\% |
| 295 | $33 \%$ SVB FINANCIAL GROUP | 11.7\% |
| 296 | 33\% STATE STREET CORP | 11.6\% |
| 297 | 33\% DENTSPLY SIRONA INC | 11.6\% |
| 298 | 32\% ALLIANT ENERGY CORP | 11.5\% |
| 299 | 32\% INVESCO LTD | 11.5\% |
| 300 | 32\% FEDERAL REALTY INVS TRUST | 11.4\% |
| 301 | 32\% ANTHEM INC | 11.4\% |
| 302 | 32\% BLACKROCK INC | 11.3\% |
| 303 | $31 \%$ COOPER COS INC/THE | 11.2\% |
| 304 | 31\% GOLDMAN SACHS GROUP INC | 11.2\% |
| 305 | 31\% HUNTINGTON BANCSHARES INC | 11.1\% |
| 306 | $31 \%$ FIFTH THIRD BANCORP | 11.0\% |
| 307 | 30\% PRUDENTIAL FINANCIAL INC | 11.0\% |
| 308 | 30\% AKAMAI TECHNOLOGIES INC | 11.0\% |
| 309 | 30\% NORTHERN TRUST CORP | 10.9\% |
| 310 | 30\% JPMORGAN CHASE \& CO | 10.9\% |
| 311 | 29\% MONDELEZ INTERNATIONAL INC-A | 10.8\% |
| 312 | 29\% PERKINELMER INC | 10.7\% |
| 313 | 29\% XEROX CORP | 10.7\% |
| 314 | 29\% KIMCO REALTY CORP | 10.7\% |
| 315 | 29\% FREEPORT-MCMORAN INC | 10.7\% |
| 316 | 28\% SCHLUMBERGER LTD | 10.5\% |
| 317 | 28\% DTE ENERGY COMPANY | 10.5\% |
| 318 | 28\% JUNIPER NETWORKS INC | 10.4\% |
| 319 | 28\% XCEL ENERGY INC | 10.3\% |
| 320 | 27\% PENTAIR PLC | 10.2\% |

5-Year Average<br>Return on Equity<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average <br> Return on Equity |
| :---: | :---: | :---: |
| 321 | 27\% AMERICAN ELECTRIC POWER | 10.2\% |
| 322 | 27\% JACOBS ENGINEERING GROUP INC | 10.1\% |
| 323 | 27\% CARNIVAL CORP | 10.1\% |
| 324 | 27\% SEMPRA ENERGY | 10.1\% |
| 325 | 26\% BAXTER INTERNATIONAL INC | 10.0\% |
| 326 | 26\% LINCOLN NATIONAL CORP | 10.0\% |
| 327 | 26\% WEYERHAEUSER CO | 9.9\% |
| 328 | 26\% ASSURANT INC | 9.9\% |
| 329 | 25\% PUBLIC SERVICE ENTERPRISE GP | 9.9\% |
| 330 | 25\% MATTEL INC | 9.8\% |
| 331 | 25\% PINNACLE WEST CAPITAL | 9.7\% |
| 332 | 25\% BB\&T CORP | 9.7\% |
| 333 | 24\% CIMAREX ENERGY CO | 9.7\% |
| 334 | 24\% NASDAQ INC | 9.7\% |
| 335 | 24\% FIDELITY NATIONAL INFO SERV | 9.7\% |
| 336 | 24\% PNC FINANCIAL SERVICES GROUP | 9.6\% |
| 337 | 24\% SYNOPSYS INC | 9.6\% |
| 338 | 23\% THERMO FISHER SCIENTIFIC INC | 9.6\% |
| 339 | 23\% P G \& E CORP | 9.6\% |
| 340 | 23\% GENERAL ELECTRIC CO | 9.6\% |
| 341 | 23\% INTERCONTINENTAL EXCHANGE IN | 9.6\% |
| 342 | 22\% CAPITAL ONE FINANCIAL CORP | 9.5\% |
| 343 | 22\% AMERICAN WATER WORKS CO INC | 9.4\% |
| 344 | 22\% UNUM GROUP | 9.4\% |
| 345 | 22\% TAKE-TWO INTERACTIVE SOFTWARI | 9.4\% |
| 346 | 22\% KEYCORP | 9.3\% |
| 347 | 21\% ABBOTT LABORATORIES | 9.3\% |
| 348 | 21\% REPUBLIC SERVICES INC | 9.3\% |
| 349 | 21\% KANSAS CITY SOUTHERN | 9.3\% |
| 350 | 21\% CHUBB LTD | 9.2\% |
| 351 | 20\% CINCINNATI FINANCIAL CORP | 9.2\% |
| 352 | 20\% DANAHER CORP | 9.2\% |
| 353 | 20\% SYMANTEC CORP | 9.0\% |
| 354 | 20\% M \& T BANK CORP | 9.0\% |
| 355 | 20\% CORNING INC | 9.0\% |
| 356 | 19\% CONSOLIDATED EDISON INC | 9.0\% |
| 357 | 19\% AMEREN CORPORATION | 8.9\% |
| 358 | 19\% HOLLYFRONTIER COPR | 8.8\% |
| 359 | 19\% EVERSOURCE ENERGY | 8.8\% |
| 360 | 18\% EXELON CORP | 8.8\% |

5-Year Average<br>Return on Equity<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Return on Equity |
| :---: | :---: | :---: |
| 361 | 18\% WESTROCK CO | 8.7\% |
| 362 | 18\% HEWLETT PACKARD ENTERPRISE | 8.7\% |
| 363 | 18\% NUCOR CORP | 8.7\% |
| 364 | 17\% BANK OF NEW YORK MELLON CORP | 8.7\% |
| 365 | 17\% PERRIGO CO PLC | 8.7\% |
| 366 | 17\% ARCHER-DANIELS-MIDLAND CO | 8.6\% |
| 367 | 17\% MGM RESORTS INTERNATIONAL | 8.4\% |
| 368 | 17\% MARTIN MARIETTA MATERIALS | 8.3\% |
| 369 | 16\% CABOT OIL \& GAS CORP | 8.2\% |
| 370 | 16\% SUNTRUST BANKS INC | 8.1\% |
| 371 | 16\% COMERICA INC | 8.0\% |
| 372 | 16\% CITIGROUP INC | 7.9\% |
| 373 | 15\% E*TRADE FINANCIAL CORP | 7.8\% |
| 374 | 15\% MOSAIC CO/THE | 7.7\% |
| 375 | 15\% CME GROUP INC | 7.6\% |
| 376 | 15\% MOLSON COORS BREWING CO -B | 7.6\% |
| 377 | 15\% DUKE ENERGY CORP | 7.6\% |
| 378 | 14\% DIAMONDBACK ENERGY INC | 7.5\% |
| 379 | 14\% MORGAN STANLEY | 7.4\% |
| 380 | 14\% NISOURCE INC | 7.4\% |
| 381 | 14\% CHEVRON CORP | 7.3\% |
| 382 | 13\% IHS MARKIT LTD | 7.3\% |
| 383 | 13\% REGIONS FINANCIAL CORP | 7.3\% |
| 384 | 13\% BANK OF AMERICA CORP | 7.2\% |
| 385 | 13\% METLIFE INC | 7.0\% |
| 386 | 12\% HARTFORD FINANCIAL SVCS GRP | 7.0\% |
| 387 | 12\% FORTINET INC | 6.8\% |
| 388 | 12\% BERKSHIRE HATHAWAY INC-CL B | 6.5\% |
| 389 | 12\% ZIONS BANCORPORATION | 6.4\% |
| 390 | 12\% EQUINIX INC | 6.4\% |
| 391 | 11\% QUANTA SERVICES INC | 6.3\% |
| 392 | 11\% NEWFIELD EXPLORATION CO | 6.3\% |
| 393 | 11\% AMAZON.COM INC | 6.2\% |
| 394 | 11\% EOG RESOURCES INC | 6.0\% |
| 395 | 10\% HOST HOTELS \& RESORTS INC | 5.8\% |
| 396 | 10\% BOSTON PROPERTIES INC | 5.8\% |
| 397 | 10\% LOEWS CORP | 5.7\% |
| 398 | 10\% PEOPLE'S UNITED FINANCIAL | 5.7\% |
| 399 | 10\% DUKE REALTY CORP | 5.6\% |
| 400 | 9\% DIGITAL REALTY TRUST INC | 5.5\% |

5-Year Average<br>Return on Equity<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Return on Equity |
| :---: | :---: | :---: |
| 401 | 9\% AVALONBAY COMMUNITIES INC | 5.5\% |
| 402 | 9\% REGENCY CENTERS CORP | 5.3\% |
| 403 | 9\% NEWMONT MINING CORP | 5.3\% |
| 404 | 8\% VENTAS INC | 5.2\% |
| 405 | 8\% CONCHO RESOURCES INC | 5.2\% |
| 406 | 8\% CENTURYLINK INC | 5.2\% |
| 407 | 8\% KINDER MORGAN INC | 5.0\% |
| 408 | 7\% ESSEX PROPERTY TRUST INC | 4.8\% |
| 409 | 7\% NATIONAL OILWELL VARCO INC | 4.7\% |
| 410 | 7\% CITIZENS FINANCIAL GROUP | 4.7\% |
| 411 | 7\% REALTY INCOME CORP | 4.4\% |
| 412 | 7\% VULCAN MATERIALS CO | 4.4\% |
| 413 | 6\% HCP INC | 4.4\% |
| 414 | 6\% MID-AMERICA APARTMENT COMM | 4.2\% |
| 415 | 6\% OCCIDENTAL PETROLEUM CORP | 3.8\% |
| 416 | 6\% PIONEER NATURAL RESOURCES CC | 3.6\% |
| 417 | 5\% AMERICAN INTERNATIONAL GROUP | 3.6\% |
| 418 | 5\% CONOCOPHILLIPS | 3.6\% |
| 419 | 5\% JEFFERIES FINANCIAL GROUP INC | 3.6\% |
| 420 | 5\% HELMERICH \& PAYNE | 3.5\% |
| 421 | 5\% DEVON ENERGY CORP | 3.3\% |
| 422 | 4\% NOBLE ENERGY INC | 3.2\% |
| 423 | 4\% WELLTOWER INC | 2.8\% |
| 424 | 4\% ALEXANDRIA REAL ESTATE EQUIT | 2.8\% |
| 425 | 4\% VORNADO REALTY TRUST | 2.8\% |
| 426 | 3\% MACERICH CO/THE | 2.5\% |
| 427 | 3\% EQUITY RESIDENTIAL | 2.5\% |
| 428 | 3\% APARTMENT INVT \& MGMT CO -A | 2.0\% |
| 429 | 3\% UDR INC | 1.7\% |
| 430 | 2\% SL GREEN REALTY CORP | 1.6\% |
| 431 | 2\% PROLOGIS INC | 1.5\% |
| 432 | 2\% NEWS CORP - CLASS B | 0.3\% |
| 433 | 2\% NEWS CORP - CLASS A | 0.3\% |
| 434 | 2\% APACHE CORP | 0.0\% |
| 435 | 1\% MARATHON OIL CORP | -0.8\% |
| 436 | 1\% ANADARKO PETROLEUM CORP | -2.1\% |
| 437 | 1\% ALLERGAN PLC | -2.8\% |
| 438 | 1\% SALESFORCE.COM INC | -3.0\% |
| 439 | 0\% HESS CORP | -3.5\% |
| 440 | 0\% VERTEX PHARMACEUTICALS INC | -16.4\% |

5-Year Average<br>Return on Equity<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Return on Equity |
| :---: | :---: | :---: |
| 441 | N/A AMERICAN AIRLINES GROUP INC | N/A |
| 442 | N/A ADVANCE AUTO PARTS INC | N/A |
| 443 | N/A AUTODESK INC | N/A |
| 444 | N/A ALLEGION PLC | N/A |
| 445 | N/A ADVANCED MICRO DEVICES | N/A |
| 446 | N/A ARCONIC INC | N/A |
| 447 | N/A AVERY DENNISON CORP | N/A |
| 448 | N/A AUTOZONE INC | N/A |
| 449 | N/A BRIGHTHOUSE FINANCIAL INC | N/A |
| 450 | N/A BAKER HUGHES A GE CO | N/A |
| 451 | N/A CROWN CASTLE INTL CORP | N/A |
| 452 | N/A CADENCE DESIGN SYS INC | N/A |
| 453 | N/A CERNER CORP | N/A |
| 454 | N/A CHARTER COMMUNICATIONS INC-A | N/A |
| 455 | N/A COLGATE-PALMOLIVE CO | N/A |
| 456 | N/A DELTA AIR LINES INC | N/A |
| 457 | N/A DOWDUPONT INC | N/A |
| 458 | N/A DXC TECHNOLOGY CO | N/A |
| 459 | N/A EVERGY INC | N/A |
| 460 | N/A FORTIVE CORP | N/A |
| 461 | N/A GARMIN LTD | N/A |
| 462 | N/A GOODYEAR TIRE \& RUBBER CO | N/A |
| 463 | N/A HANESBRANDS INC | N/A |
| 464 | N/A HCA HEALTHCARE INC | N/A |
| 465 | N/A HP INC | N/A |
| 466 | N/A H\&R BLOCK INC | N/A |
| 467 | N/A HENRY SCHEIN INC | N/A |
| 468 | N/A IDEXX LABORATORIES INC | N/A |
| 469 | N/A INCYTE CORP | N/A |
| 470 | N/A INTEL CORP | N/A |
| 471 | N/A IQVIA HOLDINGS INC | N/A |
| 472 | N/A GARTNER INC | N/A |
| 473 | N/A KELLOGG CO | N/A |
| 474 | N/A KRAFT HEINZ CO/THE | N/A |
| 475 | N/A KIMBERLY-CLARK CORP | N/A |
| 476 | N/A L BRANDS INC | N/A |
| 477 | N/A LENNAR CORP-A | N/A |
| 478 | N/A LINDE PLC | N/A |
| 479 | N/A LOCKHEED MARTIN CORP | N/A |
| 480 | N/A LAMB WESTON HOLDINGS INC | N/A |

> 5-Year Average
> Return on Equity
> For S\&P 500 Constituents

| Rank Percentile Company | 5-Year Average <br> Return on Equity |  |
| :---: | :--- | ---: |
| 481 | N/A MARRIOTT INTERNATIONAL -CL A | N/A |
| 482 | N/A MASCO CORP | N/A |
| 483 | N/A MCDONALD'S CORP | N/A |
| 484 | N/A MOODY'S CORP | N/A |
| 485 | N/A MCCORMICK \& CO-NON VTG SHRS | N/A |
| 486 | N/A MOTOROLA SOLUTIONS INC | N/A |
| 487 | N/A NEKTAR THERAPEUTICS | N/A |
| 488 | N/A NRG ENERGY INC | N/A |
| 489 | N/A PEPSICO INC | N/A |
| 490 | N/A PHILIP MORRIS INTERNATIONAL | N/A |
| 491 | N/A PAYPAL HOLDINGS INC | N/A |
| 492 | N/A QORVO INC | N/A |
| 493 | N/A ROYAL CARIBBEAN CRUISES LTD | N/A |
| 494 | N/A SBA COMMUNICATIONS CORP | N/A |
| 495 | N/A SNAP-ON INC | N/A |
| 496 | N/A STANLEY BLACK \& DECKER INC | N/A |
| 497 | N/A TRANSDIGM GROUP INC | N/A |
| 498 | N/A TRACTOR SUPPLY COMPANY | N/A |
| 499 | N/A TWITTER INC | N/A |
| 500 | N/A TEXTRON INC | N/A |
| 501 | N/A VF CORP | N/A |
| 502 | N/A VERISIGN INC | N/A |
| 503 | N/A WESTERN UNION CO | N/A |
| 504 | N/A WYNN RESORTS LTD | N/A |
| 505 | N/A YUM! BRANDS INC | N/A |


| Average | $22.1 \%$ |
| :--- | ---: |
| Median | $15.8 \%$ |
| Consolidated Edison Co. of NY | $9.2 \%$ |

5-Year Average Market to Book Capitalization For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 1 | 100\% BOEING CO/THE | 128.3x |
| 2 | 100\% UNITED PARCEL SERVICE-CL B | 88.9x |
| 3 | 100\% CLOROX COMPANY | 61.1x |
| 4 | 99\% S\&P GLOBAL INC | $60.9 x$ |
| 5 | 99\% HOME DEPOT INC | 50.3x |
| 6 | 99\% ABBVIE INC | 30.9x |
| 7 | 99\% STARBUCKS CORP | 23.3x |
| 8 | 98\% ALTRIA GROUP INC | 21.9x |
| 9 | 98\% VERTEX PHARMACEUTICALS INC | 21.4x |
| 10 | 98\% ONEOK INC | 21.3x |
| 11 | 98\% QUALCOMM INC | 21.2x |
| 12 | 97\% HERSHEY CO/THE | 20.6x |
| 13 | 97\% SEALED AIR CORP | 19.6x |
| 14 | 97\% VERISK ANALYTICS INC | 19.2x |
| 15 | 97\% AMAZON.COM INC | 19.0x |
| 16 | 97\% MASTERCARD INC - A | 19.0x |
| 17 | 96\% ZOETIS INC | 18.7x |
| 18 | 96\% INTUIT INC | 18.6x |
| 19 | 96\% NETFLIX INC | 18.5x |
| 20 | 96\% METTLER-TOLEDO INTERNATIONAL | 17.9x |
| 21 | 95\% SHERWIN-WILLIAMS CO/THE | 17.4x |
| 22 | 95\% CBOE GLOBAL MARKETS INC | 16.2x |
| 23 | 95\% O'REILLY AUTOMOTIVE INC | 15.2x |
| 24 | 95\% CELGENE CORP | 13.4x |
| 25 | 95\% MSCI INC | 13.2x |
| 26 | 94\% BROWN-FORMAN CORP-CLASS B | 13.1x |
| 27 | 94\% AMERISOURCEBERGEN CORP | 12.9x |
| 28 | 94\% ILLUMINA INC | 12.6x |
| 29 | 94\% DISH NETWORK CORP-A | 12.5x |
| 30 | 93\% KLA-TENCOR CORP | 12.3x |
| 31 | 93\% REGENERON PHARMACEUTICALS | 12.3x |
| 32 | 93\% SIMON PROPERTY GROUP INC | 12.1x |
| 33 | 93\% ROLLINS INC | 11.9x |
| 34 | 92\% ABIOMED INC | 11.6x |
| 35 | 92\% RED HAT INC | 11.1x |
| 36 | 92\% TJX COMPANIES INC | 10.3x |
| 37 | 92\% AUTOMATIC DATA PROCESSING | 10.3x |
| 38 | 92\% PAYCHEX INC | 10.2x |
| 39 | 91\% CAMPBELL SOUP CO | 10.1x |
| 40 | 91\% ACCENTURE PLC-CL A | 9.8x |

5-Year Average<br>Market to Book Capitalization<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 41 | 91\% AMERICAN TOWER CORP | 9.7x |
| 42 | 91\% INTL BUSINESS MACHINES CORP | 9.6x |
| 43 | 90\% ALLIANCE DATA SYSTEMS CORP | 9.4x |
| 44 | 90\% MONSTER BEVERAGE CORP | 9.3x |
| 45 | 90\% COTY INC-CL A | 9.2x |
| 46 | 90\% SALESFORCE.COM INC | 9.2x |
| 47 | 89\% VERIZON COMMUNICATIONS INC | 9.1x |
| 48 | 89\% ESTEE LAUDER COMPANIES-CL A | 9.0x |
| 49 | 89\% C.H. ROBINSON WORLDWIDE INC | 8.9x |
| 50 | 89\% ROSS STORES INC | 8.8x |
| 51 | 89\% 3M CO | 8.7x |
| 52 | 88\% LOWE'S COS INC | 8.7x |
| 53 | 88\% ALIGN TECHNOLOGY INC | 8.5x |
| 54 | 88\% ROCKWELL AUTOMATION INC | 8.4x |
| 55 | 88\% ADOBE SYSTEMS INC | 8.4x |
| 56 | 87\% SYSCO CORP | 8.4x |
| 57 | 87\% CHIPOTLE MEXICAN GRILL INC | 8.4x |
| 58 | 87\% BROADRIDGE FINANCIAL SOLUTIONS INC | 8.0x |
| 59 | 87\% TRIPADVISOR INC | 8.0x |
| 60 | 86\% APTIV PLC | 8.0x |
| 61 | 86\% UNDER ARMOUR INC-CLASS A | 7.9x |
| 62 | 86\% NIKE INC -CL B | 7.9x |
| 63 | 86\% NVIDIA CORP | 7.8x |
| 64 | 86\% ULTA BEAUTY INC | 7.7x |
| 65 | 85\% FORTINET INC | 7.7x |
| 66 | 85\% HUNT (JB) TRANSPRT SVCS INC | 7.6x |
| 67 | 85\% COCA-COLA CO/THE | 7.6x |
| 68 | 85\% ILLINOIS TOOL WORKS | 7.6x |
| 69 | 84\% BOOKING HOLDINGS INC | 7.5x |
| 70 | 84\% NORDSTROM INC | 7.5x |
| 71 | 84\% GILEAD SCIENCES INC | 7.3x |
| 72 | 84\% FASTENAL CO | 7.3x |
| 73 | 84\% VISA INC-CLASS A SHARES | 7.3x |
| 74 | 83\% FISERV INC | 7.2x |
| 75 | 83\% IRON MOUNTAIN INC | 7.1x |
| 76 | 83\% OMNICOM GROUP | 7.0x |
| 77 | 83\% F5 NETWORKS INC | 7.0x |
| 78 | 82\% BRISTOL-MYERS SQUIBB CO | 7.0x |
| 79 | 82\% PUBLIC STORAGE | $6.9 x$ |
| 80 | 82\% FACEBOOK INC-A | $6.9 x$ |

5-Year Average<br>Market to Book Capitalization<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 81 | 82\% SEAGATE TECHNOLOGY | 6.8x |
| 82 | 81\% ALEXION PHARMACEUTICALS INC | 6.7 x |
| 83 | 81\% EDWARDS LIFESCIENCES CORP | $6.7 x$ |
| 84 | 81\% JACK HENRY \& ASSOCIATES INC | 6.6x |
| 85 | 81\% BIOGEN INC | $6.5 x$ |
| 86 | 81\% ROBERT HALF INTL INC | $6.5 x$ |
| 87 | 80\% TEXAS INSTRUMENTS INC | 6.4 x |
| 88 | 80\% CITRIX SYSTEMS INC | 6.4 x |
| 89 | 80\% WW GRAINGER INC | 6.4 x |
| 90 | 80\% APPLE INC | 6.3 x |
| 91 | 79\% COPART INC | $6.2 x$ |
| 92 | 79\% BALL CORP | 6.1 x |
| 93 | 79\% COSTCO WHOLESALE CORP | 6.1 x |
| 94 | 79\% ELECTRONIC ARTS INC | 6.1 x |
| 95 | 78\% CBS CORP-CLASS B NON VOTING | 6.1 x |
| 96 | 78\% CAPRI HOLDINGS | 6.0x |
| 97 | 78\% INTL FLAVORS \& FRAGRANCES | 5.8x |
| 98 | 78\% GENERAL MILLS INC | 5.7 x |
| 99 | 78\% TWITTER INC | $5.7 x$ |
| 100 | 77\% ELI LILLY \& CO | $5.7 x$ |
| 101 | 77\% HILTON WORLDWIDE HOLDINGS IN | $5.7 x$ |
| 102 | 77\% DOLLAR TREE INC | $5.7 x$ |
| 103 | 77\% MICROSOFT CORP | 5.7 x |
| 104 | 76\% AMPHENOL CORP-CL A | 5.6x |
| 105 | 76\% NORTHROP GRUMMAN CORP | 5.6x |
| 106 | 76\% XILINX INC | 5.5 x |
| 107 | 76\% INTUITIVE SURGICAL INC | 5.5 x |
| 108 | 76\% MAXIM INTEGRATED PRODUCTS INC | 5.5x |
| 109 | 75\% VARIAN MEDICAL SYSTEMS INC | 5.4 x |
| 110 | 75\% EQUINIX INC | 5.4x |
| 111 | 75\% RESMED INC | 5.4 x |
| 112 | 75\% PPG INDUSTRIES INC | 5.4x |
| 113 | 74\% WATERS CORP | 5.3 x |
| 114 | 74\% FLEETCOR TECHNOLOGIES INC | 5.3 x |
| 115 | 74\% FEDERAL REALTY INVS TRUST | 5.3 x |
| 116 | $74 \%$ CABOT OIL \& GAS CORP | 5.2x |
| 117 | 73\% BROADCOM LTD | 5.2 x |
| 118 | 73\% SMITH (A.O.) CORP | 5.2 x |
| 119 | 73\% CINTAS CORP | $5.2 x$ |
| 120 | 73\% CHURCH \& DWIGHT CO INC | 5.1x |

5-Year Average<br>Market to Book Capitalization<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 121 | 73\% MICROCHIP TECHNOLOGY INC | 5.1x |
| 122 | 72\% TAKE-TWO INTERACTIVE SOFTWARE INC | 5.1x |
| 123 | 72\% GLOBAL PAYMENTS INC | 5.1x |
| 124 | 72\% HASBRO INC | 5.1x |
| 125 | 72\% LEGGETT \& PLATT INC | 4.9x |
| 126 | 71\% EXPEDITORS INTL WASH INC | 4.9x |
| 127 | 71\% LYONDELLBASELL INDU-CL A | 4.9x |
| 128 | 71\% HARLEY-DAVIDSON INC | 4.9x |
| 129 | 71\% WASTE MANAGEMENT INC | 4.8x |
| 130 | 70\% HONEYWELL INTERNATIONAL INC | 4.8 x |
| 131 | 70\% UNITED RENTALS INC | 4.8 x |
| 132 | 70\% AON PLC | 4.8 x |
| 133 | 70\% EQUIFAX INC | 4.7x |
| 134 | 70\% ECOLAB INC | 4.7x |
| 135 | 69\% MARSH \& MCLENNAN COS | 4.7x |
| 136 | 69\% KROGER CO | $4.7 x$ |
| 137 | 69\% TOTAL SYSTEM SERVICES INC | 4.7x |
| 138 | 69\% PACKAGING CORP OF AMERICA | 4.6x |
| 139 | 68\% FMC CORP | 4.6x |
| 140 | 68\% KEYSIGHT TECHNOLOGIES INC | 4.5 x |
| 141 | 68\% EMERSON ELECTRIC CO | 4.5 x |
| 142 | 68\% APARTMENT INVT \& MGMT CO -A | 4.5 x |
| 143 | 68\% JOHNSON \& JOHNSON | 4.5 x |
| 144 | 67\% GAP INC/THE | 4.5 x |
| 145 | 67\% EXPEDIA INC | 4.5 x |
| 146 | 67\% UNITED CONTINENTAL HOLDINGS | 4.4x |
| 147 | 67\% CROWN CASTLE INTL CORP | 4.4x |
| 148 | 66\% HUNTINGTON INGALLS INDUSTRIE | 4.4x |
| 149 | 66\% HOLOGIC INC | 4.4x |
| 150 | 66\% STRYKER CORP | 4.4x |
| 151 | 66\% SKYWORKS SOLUTIONS INC | 4.3 x |
| 152 | 65\% AMGEN INC | 4.3 x |
| 153 | 65\% GENUINE PARTS CO | 4.3 x |
| 154 | 65\% BECTON DICKINSON AND CO | 4.3 x |
| 155 | 65\% DARDEN RESTAURANTS INC | 4.2x |
| 156 | 65\% CBRE GROUP INC - A | 4.2x |
| 157 | 64\% APPLIED MATERIALS INC | 4.2 x |
| 158 | 64\% MCKESSON CORP | 4.2 x |
| 159 | 64\% NETAPP INC | 4.2x |
| 160 | 64\% ALPHABET INC-CL A | 4.2x |

5-Year Average<br>Market to Book Capitalization<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 161 | 63\% EXTRA SPACE STORAGE INC | 4.2x |
| 162 | 63\% CONSTELLATION BRANDS INC-A | 4.2x |
| 163 | 63\% IPG PHOTONICS CORP | 4.2x |
| 164 | 63\% AMERICAN EXPRESS CO | 4.2x |
| 165 | 62\% TAPESTRY INC | 4.1x |
| 166 | 62\% T ROWE PRICE GROUP INC | 4.1 x |
| 167 | 62\% GENERAL DYNAMICS CORP | 4.1x |
| 168 | 62\% FLOWSERVE CORP | 4.1 x |
| 169 | 62\% INTERPUBLIC GROUP OF COS INC | 4.1x |
| 170 | 61\% UNION PACIFIC CORP | 4.0x |
| 171 | 61\% HARRIS CORP | 4.0x |
| 172 | 61\% COGNIZANT TECH SOLUTIONS-A | 4.0x |
| 173 | 61\% MATTEL INC | 4.0x |
| 174 | 60\% HORMEL FOODS CORP | 4.0x |
| 175 | 60\% TWENTY-FIRST CENTURY FOX - B | 4.0x |
| 176 | 60\% TWENTY-FIRST CENTURY FOX-A | 4.0x |
| 177 | 60\% VIACOM INC-CLASS B | 4.0x |
| 178 | 59\% WILLIAMS COS INC | 4.0x |
| 179 | 59\% ANSYS INC | 4.0x |
| 180 | 59\% CELANESE CORP | 4.0x |
| 181 | 59\% CATERPILLAR INC | 4.0x |
| 182 | 59\% INTERNATIONAL PAPER CO | 3.9x |
| 183 | 58\% CONAGRA BRANDS INC | 3.9x |
| 184 | 58\% AMETEK INC | 3.9x |
| 185 | 58\% DEERE \& CO | 3.9x |
| 186 | 58\% NEWELL BRANDS INC | 3.9x |
| 187 | 57\% EBAY INC | 3.9x |
| 188 | 57\% RAYTHEON COMPANY | 3.9x |
| 189 | 57\% SCHWAB (CHARLES) CORP | $3.8 x$ |
| 190 | 57\% NEWFIELD EXPLORATION CO | 3.8 x |
| 191 | 57\% ORACLE CORP | 3.8 x |
| 192 | 56\% DOLLAR GENERAL CORP | 3.8 x |
| 193 | $56 \%$ AGILENT TECHNOLOGIES INC | 3.8 x |
| 194 | $56 \%$ AIR PRODUCTS \& CHEMICALS INC | 3.8 x |
| 195 | 56\% PROCTER \& GAMBLE CO/THE | 3.7 x |
| 196 | 55\% AFFILIATED MANAGERS GROUP | 3.7 x |
| 197 | 55\% BAXTER INTERNATIONAL INC | 3.7 x |
| 198 | 55\% BOSTON SCIENTIFIC CORP | $3.7 x$ |
| 199 | 55\% VORNADO REALTY TRUST | $3.6 x$ |
| 200 | 54\% CIMAREX ENERGY CO | $3.6 x$ |

5-Year Average<br>Market to Book Capitalization<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 201 | 54\% MYLAN NV | 3.6 x |
| 202 | 54\% XYLEM INC | 3.6x |
| 203 | 54\% TIFFANY \& CO | $3.6 x$ |
| 204 | 54\% CARMAX INC | $3.6 x$ |
| 205 | 53\% MERCK \& CO. INC. | $3.6 x$ |
| 206 | 53\% CARDINAL HEALTH INC | $3.6 x$ |
| 207 | 53\% WALT DISNEY CO/THE | $3.5 x$ |
| 208 | 53\% ROPER TECHNOLOGIES INC | $3.5 x$ |
| 209 | 52\% HALLIBURTON CO | 3.4 x |
| 210 | 52\% FORTUNE BRANDS HOME \& SECURI | 3.4 x |
| 211 | 52\% SOUTHWEST AIRLINES CO | 3.4 x |
| 212 | 52\% UNITEDHEALTH GROUP INC | 3.4 x |
| 213 | 51\% ANALOG DEVICES INC | 3.4 x |
| 214 | 51\% BOSTON PROPERTIES INC | 3.4 x |
| 215 | 51\% AKAMAI TECHNOLOGIES INC | 3.4 x |
| 216 | 51\% NIELSEN HOLDINGS PLC | 3.4 x |
| 217 | 51\% EOG RESOURCES INC | 3.4 x |
| 218 | 50\% SYMANTEC CORP | $3.3 x$ |
| 219 | 50\% PARKER HANNIFIN CORP | $3.3 x$ |
| 220 | 50\% DOMINION ENERGY INC | $3.3 x$ |
| 221 | 50\% COOPER COS INC/THE | $3.3 x$ |
| 222 | 49\% ALASKA AIR GROUP INC | $3.3 x$ |
| 223 | 49\% CUMMINS INC | $3.3 x$ |
| 224 | 49\% UNITED TECHNOLOGIES CORP | $3.2 x$ |
| 225 | 49\% WEYERHAEUSER CO | 3.2x |
| 226 | 49\% DELTA AIR LINES INC | $3.2 x$ |
| 227 | 48\% LKQ CORP | 3.2x |
| 228 | 48\% FEDEX CORP | $3.2 x$ |
| 229 | 48\% WAL-MART STORES INC | 3.2 x |
| 230 | 48\% PACCAR INC | 3.1 x |
| 231 | 47\% DOVER CORP | 3.1 x |
| 232 | 47\% ACTIVISION BLIZ7ARD INC | 3.1x |
| 233 | 47\% TARGET CORP | 3.1x |
| 234 | 47\% UDR INC | 3.1 x |
| 235 | 46\% REGENCY CENTERS CORP | 3.1x |
| 236 | 46\% DIGITAL REALTY TRUST INC | 3.0x |
| 237 | 46\% WILLIS TOWERS WATSON PLC | 3.0x |
| 238 | 46\% SYNOPSYS INC | 3.0x |
| 239 | 46\% BORGWARNER INC | 3.0x |
| 240 | 45\% AMERIPRISE FINANCIAL INC | 3.0x |

5-Year Average<br>Market to Book Capitalization<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 241 | 45\% BEST BUY CO INC | 3.0x |
| 242 | 45\% ALBEMARLE CORP | 3.0x |
| 243 | 45\% LAM RESEARCH CORP | 3.0x |
| 244 | 44\% PFIZER INC | 3.0x |
| 245 | 44\% DAVITA INC | 2.9x |
| 246 | 44\% ABBOTT LABORATORIES | 2.9x |
| 247 | 44\% APACHE CORP | 2.9x |
| 248 | 43\% FOOT LOCKER INC | 2.9x |
| 249 | 43\% PIONEER NATURAL RESOURCES CO | 2.9x |
| 250 | 43\% WALGREENS BOOTS ALLIANCE INC | 2.9x |
| 251 | 43\% KANSAS CITY SOUTHERN | 2.9x |
| 252 | 43\% CSX CORP | 2.9x |
| 253 | 42\% TECHNIPFMC PLC | 2.9x |
| 254 | 42\% FLIR SYSTEMS INC | 2.8x |
| 255 | 42\% CISCO SYSTEMS INC | 2.8x |
| 256 | 42\% CENTENE CORP | 2.8x |
| 257 | 41\% CIGNA CORP | 2.8x |
| 258 | 41\% VULCAN MATERIALS CO | 2.8x |
| 259 | 41\% EASTMAN CHEMICAL CO | 2.8x |
| 260 | 41\% COMCAST CORP-CLASS A | 2.8x |
| 261 | 41\% INGERSOLL-RAND PLC | 2.7x |
| 262 | 40\% SCHLUMBERGER LTD | 2.7x |
| 263 | 40\% LABORATORY CRP OF AMER HLDGS | 2.7 x |
| 264 | 40\% WHIRLPOOL CORP | 2.7x |
| 265 | 40\% NORWEGIAN CRUISE LINE HOLDIN | 2.7x |
| 266 | 39\% PROGRESSIVE CORP | 2.7x |
| 267 | 39\% TE CONNECTIVITY LTD | 2.7 x |
| 268 | 39\% DENTSPLY SIRONA INC | 2.7x |
| 269 | 39\% PERKINELMER INC | 2.7x |
| 270 | 38\% MACY'S INC | 2.7x |
| 271 | 38\% MOHAWK INDUSTRIES INC | 2.7x |
| 272 | 38\% PERRIGO CO PLC | 2.7x |
| 273 | 38\% MARTIN MARIETTA MATERIALS | 2.6x |
| 274 | 38\% RALPH LAUREN CORP | 2.6x |
| 275 | $37 \%$ GENERAL ELECTRIC CO | 2.6x |
| 276 | 37\% GOODYEAR TIRE \& RUBBER CO | 2.6x |
| 277 | 37\% THERMO FISHER SCIENTIFIC INC | 2.6x |
| 278 | 37\% FLUOR CORP | 2.6x |
| 279 | 36\% WELLCARE HEALTH PLANS INC | 2.6x |
| 280 | 36\% CF INDUSTRIES HOLDINGS INC | 2.6x |

5-Year Average<br>Market to Book Capitalization<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 281 | 36\% MGM RESORTS INTERNATIONAL | 2.6x |
| 282 | 36\% CMS ENERGY CORP | 2.6 x |
| 283 | 35\% HUMANA INC | 2.6x |
| 284 | 35\% ARTHUR J GALLAGHER \& CO | 2.6 x |
| 285 | 35\% DISCOVER FINANCIAL SERVICES | 2.5x |
| 286 | 35\% ESSEX PROPERTY TRUST INC | $2.5 x$ |
| 287 | 35\% FIDELITY NATIONAL INFO SERV | 2.5x |
| 288 | 34\% UNIVERSAL HEALTH SERVICES-B | 2.5x |
| 289 | 34\% DANAHER CORP | 2.5x |
| 290 | 34\% CENTERPOINT ENERGY INC | 2.5x |
| 291 | 34\% MACERICH CO/THE | $2.5 x$ |
| 292 | 33\% NORFOLK SOUTHERN CORP | 2.5x |
| 293 | 33\% AES CORP | $2.5 x$ |
| 294 | 33\% PENTAIR PLC | 2.5x |
| 295 | 33\% CVS HEALTH CORP | 2.4x |
| 296 | 32\% DIAMONDBACK ENERGY INC | 2.4 x |
| 297 | 32\% DISCOVERY COMMUNICATIONS-A | 2.4x |
| 298 | 32\% DISCOVERY COMMUNICATIONS-C | 2.4 x |
| 299 | 32\% CONCHO RESOURCES INC | 2.4x |
| 300 | 32\% SVB FINANCIAL GROUP | 2.4x |
| 301 | 31\% QUEST DIAGNOSTICS INC | 2.4x |
| 302 | 31\% ZIMMER BIOMET HOLDINGS INC | 2.4 x |
| 303 | 31\% EQUITY RESIDENTIAL | 2.4x |
| 304 | 31\% MONDELEZ INTERNATIONAL INC-A | 2.3 x |
| 305 | 30\% KIMCO REALTY CORP | $2.3 x$ |
| 306 | 30\% ANADARKO PETROLEUM CORP | $2.3 x$ |
| 307 | 30\% MEDTRONIC PLC | $2.3 x$ |
| 308 | 30\% JOHNSON CONTROLS INTERNATION | $2.3 x$ |
| 309 | 30\% AVALONBAY COMMUNITIES INC | $2.3 x$ |
| 310 | 29\% DUKE REALTY CORP | 2.3x |
| 311 | 29\% NEXTERA ENERGY INC | $2.3 x$ |
| 312 | 29\% IHS MARKIT LTD | 2.3 x |
| 313 | 29\% L3 TECHNOLOGIES INC | 2.2x |
| 314 | 28\% AMERICAN WATER WORKS CO INC | 2.2x |
| 315 | 28\% MARATHON PETROLEUM CORP | 2.2x |
| 316 | 28\% WEC ENERGY GROUP INC | 2.2x |
| 317 | 28\% OCCIDENTAL PETROLEUM CORP | 2.2x |
| 318 | 27\% FREEPORT-MCMORAN INC | 2.2x |
| 319 | 27\% BLACKROCK INC | 2.2x |
| 320 | 27\% EXXON MOBIL CORP | 2.2x |

5-Year Average<br>Market to Book Capitalization<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 321 | 27\% INTERCONTINENTAL EXCHANGE IN | 2.1x |
| 322 | 27\% NUCOR CORP | 2.1x |
| 323 | 26\% REPUBLIC SERVICES INC | 2.1x |
| 324 | 26\% ALLIANT ENERGY CORP | 2.1 x |
| 325 | 26\% FIRST REPUBLIC BANK | 2.1x |
| 326 | 26\% NORTHERN TRUST CORP | 2.1 x |
| 327 | 25\% SEMPRA ENERGY | 2.1x |
| 328 | 25\% VENTAS INC | 2.1 x |
| 329 | 25\% ROYAL CARIBBEAN CRUISES LTD | 2.1x |
| 330 | 25\% REALTY INCOME CORP | 2.1x |
| 331 | 24\% TYSON FOODS INC-CL A | 2.1x |
| 332 | 24\% HOST HOTELS \& RESORTS INC | 2.0x |
| 333 | 24\% SOUTHERN CO/THE | 2.0x |
| 334 | 24\% HCP INC | 2.0x |
| 335 | 24\% JUNIPER NETWORKS INC | 2.0x |
| 336 | 23\% MICRON TECHNOLOGY INC | 2.0x |
| 337 | 23\% US BANCORP | 2.0x |
| 338 | 23\% FRANKLIN RESOURCES INC | 2.0x |
| 339 | 23\% PPL CORP | 2.0x |
| 340 | 22\% WESTERN DIGITAL CORP | 2.0x |
| 341 | 22\% FORD MOTOR CO | 2.0x |
| 342 | 22\% EATON CORP PLC | 2.0x |
| 343 | 22\% PHILLIPS 66 | 2.0x |
| 344 | 22\% JM SMUCKER CO/THE | 2.0x |
| 345 | 21\% DEVON ENERGY CORP | 1.9x |
| 346 | 21\% AT\&T INC | 1.9x |
| 347 | 21\% RAYMOND JAMES FINANCIAL INC | 1.9x |
| 348 | 21\% MID-AMERICA APARTMENT COMM | 1.9x |
| 349 | 20\% NISOURCE INC | 1.9x |
| 350 | 20\% ALEXANDRIA REAL ESTATE EQUIT | 1.9x |
| 351 | 20\% PVH CORP | 1.9x |
| 352 | 20\% FIRSTENERGY CORP | $1.8 x$ |
| 353 | 19\% WELLTOWER INC | $1.8 x$ |
| 354 | 19\% KINDER MORGAN INC | 1.8x |
| 355 | 19\% INVESCO LTD | $1.8 x$ |
| 356 | 19\% DTE ENERGY COMPANY | $1.8 x$ |
| 357 | 19\% ALLERGAN PLC | $1.8 x$ |
| 358 | 18\% MOLSON COORS BREWING CO -B | $1.8 x$ |
| 359 | 18\% XCEL ENERGY INC | $1.8 x$ |
| 360 | 18\% NOBLE ENERGY INC | 1.8x |

$\qquad$

5-Year Average<br>Market to Book Capitalization<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 361 | 18\% EDISON INTERNATIONAL | 1.8x |
| 362 | 17\% KOHLS CORP | 1.8 x |
| 363 | 17\% DR HORTON INC | $1.7 x$ |
| 364 | 17\% CONOCOPHILLIPS | $1.7 x$ |
| 365 | 17\% TORCHMARK CORP | $1.7 x$ |
| 366 | 16\% AMERICAN ELECTRIC POWER | 1.7x |
| 367 | 16\% PROLOGIS INC | 1.7x |
| 368 | 16\% NASDAQ INC | $1.7 x$ |
| 369 | 16\% PINNACLE WEST CAPITAL | $1.7 x$ |
| 370 | 16\% CARNIVAL CORP | $1.7 x$ |
| 371 | 15\% AMEREN CORPORATION | $1.7 x$ |
| 372 | 15\% CME GROUP INC | $1.7 x$ |
| 373 | 15\% STATE STREET CORP | $1.7 x$ |
| 374 | 15\% PULTEGROUP INC | 1.6 x |
| 375 | 14\% PUBLIC SERVICE ENTERPRISE GP | 1.6 x |
| 376 | 14\% WELLS FARGO \& CO | 1.6x |
| 377 | 14\% EVERSOURCE ENERGY | 1.6x |
| 378 | 14\% HELMERICH \& PAYNE | 1.6x |
| 379 | 14\% PRINCIPAL FINANCIAL GROUP | $1.6 x$ |
| 380 | 13\% AFLAC INC | $1.6 x$ |
| 381 | 13\% SL GREEN REALTY CORP | 1.6 x |
| 382 | 13\% ANTHEM INC | 1.5 x |
| 383 | 13\% E*TRADE FINANCIAL CORP | 1.5 x |
| 384 | 12\% M \& T BANK CORP | 1.5 x |
| 385 | 12\% CONSOLIDATED EDISON INC | 1.5 x |
| 386 | 12\% VALERO ENERGY CORP | $1.5 x$ |
| 387 | 12\% ENTERGY CORP | 1.5 x |
| 388 | 11\% CINCINNATI FINANCIAL CORP | 1.5 x |
| 389 | 11\% JACOBS ENGINEERING GROUP INC | 1.5 x |
| 390 | 11\% CORNING INC | 1.5 x |
| 391 | 11\% HUNTINGTON BANCSHARES INC | $1.5 x$ |
| 392 | 11\% P G \& E CORP | $1.5 x$ |
| 393 | 10\% HOLLYFRONTIER COPR | $1.5 x$ |
| 394 | 10\% CHEVRON CORP | 1.4 x |
| 395 | 10\% ALLSTATE CORP | 1.4 x |
| 396 | 10\% GENERAL MOTORS CO | 1.4 x |
| 397 | 9\% TRAVELERS COS INC/THE | 1.4 x |
| 398 | 9\% ARCHER-DANIELS-MIDLAND CO | 1.4 x |
| 399 | 9\% QUANTA SERVICES INC | $1.4 x$ |
| 400 | 9\% COMERICA INC | 1.3 x |

5-Year Average<br>Market to Book Capitalization<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 401 | 8\% BB\&T CORP | 1.3x |
| 402 | 8\% DUKE ENERGY CORP | $1.3 x$ |
| 403 | 8\% BANK OF NEW YORK MELLON CORP | $1.3 x$ |
| 404 | 8\% NEWMONT MINING CORP | $1.3 x$ |
| 405 | 8\% CHUBB LTD | $1.3 x$ |
| 406 | 7\% MOSAIC CO/THE | 1.3x |
| 407 | 7\% FIFTH THIRD BANCORP | $1.3 x$ |
| 408 | 7\% PNC FINANCIAL SERVICES GROUP | $1.3 x$ |
| 409 | 7\% JPMORGAN CHASE \& CO | 1.2x |
| 410 | 6\% KEYCORP | 1.2x |
| 411 | 6\% EXELON CORP | 1.2x |
| 412 | 6\% GOLDMAN SACHS GROUP INC | 1.2x |
| 413 | 6\% XEROX CORP | 1.1x |
| 414 | 5\% NATIONAL OILWELL VARCO INC | 1.1x |
| 415 | 5\% HESS CORP | 1.1x |
| 416 | 5\% ASSURANT INC | 1.1x |
| 417 | 5\% MORGAN STANLEY | 1.1x |
| 418 | 5\% SUNTRUST BANKS INC | 1.1x |
| 419 | 4\% ZIONS BANCORPORATION | 1.1x |
| 420 | 4\% UNUM GROUP | 1.1x |
| 421 | 4\% PEOPLE'S UNITED FINANCIAL | 1.1x |
| 422 | 4\% HARTFORD FINANCIAL SVCS GRP | 1.1x |
| 423 | 3\% EVEREST RE GROUP LTD | 1.1x |
| 424 | 3\% CENTURYLINK INC | 1.1x |
| 425 | 3\% CAPITAL ONE FINANCIAL CORP | 1.0x |
| 426 | 3\% REGIONS FINANCIAL CORP | 1.0x |
| 427 | 3\% PRUDENTIAL FINANCIAL INC | 1.0x |
| 428 | 2\% LINCOLN NATIONAL CORP | 1.0x |
| 429 | 2\% MARATHON OIL CORP | 0.9x |
| 430 | 2\% METLIFE INC | 0.9x |
| 431 | 2\% BANK OF AMERICA CORP | 0.9x |
| 432 | 1\% LOEWS CORP | 0.8x |
| 433 | 1\% CITIGROUP INC | 0.8x |
| 434 | 1\% JEFFERIES FINANCIAL GROUP INC | 0.8x |
| 435 | 1\% AMERICAN INTERNATIONAL GROUP | 0.8x |
| 436 | 0\% NEWS CORP - CLASS B | 0.8x |
| 437 | 0\% NEWS CORP - CLASS A | 0.8x |
| 438 | N/A AMERICAN AIRLINES GROUP INC | N/A |
| 439 | N/A ADVANCE AUTO PARTS INC | N/A |
| 440 | N/A AUTODESK INC | N/A |

5-Year Average<br>Market to Book Capitalization<br>For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 441 | N/A ALLEGION PLC | N/A |
| 442 | N/A ADVANCED MICRO DEVICES | N/A |
| 443 | N/A ARISTA NETWORKS INC | N/A |
| 444 | N/A ARCONIC INC | N/A |
| 445 | N/A AVERY DENNISON CORP | N/A |
| 446 | N/A AUTOZONE INC | N/A |
| 447 | N/A BRIGHTHOUSE FINANCIAL INC | N/A |
| 448 | N/A BAKER HUGHES A GE CO | N/A |
| 449 | N/A BERKSHIRE HATHAWAY INC-CL B | N/A |
| 450 | N/A CADENCE DESIGN SYS INC | N/A |
| 451 | N/A CERNER CORP | N/A |
| 452 | N/A CITIZENS FINANCIAL GROUP | N/A |
| 453 | N/A CHARTER COMMUNICATIONS INC-A | N/A |
| 454 | N/A COLGATE-PALMOLIVE CO | N/A |
| 455 | N/A DOWDUPONT INC | N/A |
| 456 | N/A DXC TECHNOLOGY CO | N/A |
| 457 | N/A EVERGY INC | N/A |
| 458 | N/A FORTIVE CORP | N/A |
| 459 | N/A ALPHABET INC-CL C | N/A |
| 460 | N/A GARMIN LTD | N/A |
| 461 | N/A HANESBRANDS INC | N/A |
| 462 | N/A HCA HEALTHCARE INC | N/A |
| 463 | N/A HEWLETT PACKARD ENTERPRISE | N/A |
| 464 | N/A HP INC | N/A |
| 465 | N/A H\&R BLOCK INC | N/A |
| 466 | N/A HENRY SCHEIN INC | N/A |
| 467 | N/A IDEXX LABORATORIES INC | N/A |
| 468 | N/A INCYTE CORP | N/A |
| 469 | N/A INTEL CORP | N/A |
| 470 | N/A IQVIA HOLDINGS INC | N/A |
| 471 | N/A GARTNER INC | N/A |
| 472 | N/A KELLOGG CO | N/A |
| 473 | N/A KRAFT HEINZ CO/THE | N/A |
| 474 | N/A KIMBERLY-CLARK CORP | N/A |
| 475 | N/A L BRANDS INC | N/A |
| 476 | N/A LENNAR CORP-A | N/A |
| 477 | N/A LINDE PLC | N/A |
| 478 | N/A LOCKHEED MARTIN CORP | N/A |
| 479 | N/A LAMB WESTON HOLDINGS INC | N/A |
| 480 | N/A MARRIOTT INTERNATIONAL -CL A | N/A |

5-Year Average
Market to Book Capitalization
For S\&P 500 Constituents

| Rank | Percentile Company | 5-Year Average Price to Book Ratio |
| :---: | :---: | :---: |
| 481 | N/A MASCO CORP | N/A |
| 482 | N/A MCDONALD'S CORP | N/A |
| 483 | N/A MOODY'S CORP | N/A |
| 484 | N/A MCCORMICK \& CO-NON VTG SHRS | N/A |
| 485 | N/A MOTOROLA SOLUTIONS INC | N/A |
| 486 | N/A NEKTAR THERAPEUTICS | N/A |
| 487 | N/A NRG ENERGY INC | N/A |
| 488 | N/A PEPSICO INC | N/A |
| 489 | N/A PHILIP MORRIS INTERNATIONAL | N/A |
| 490 | N/A PAYPAL HOLDINGS INC | N/A |
| 491 | N/A QORVO INC | N/A |
| 492 | N/A SBA COMMUNICATIONS CORP | N/A |
| 493 | N/A SNAP-ON INC | N/A |
| 494 | N/A STANLEY BLACK \& DECKER INC | N/A |
| 495 | N/A SYNCHRONY FINANCIAL | N/A |
| 496 | N/A TRANSDIGM GROUP INC | N/A |
| 497 | N/A TRACTOR SUPPLY COMPANY | N/A |
| 498 | N/A TEXTRON INC | N/A |
| 499 | N/A UNDER ARMOUR INC-CLASS C | N/A |
| 500 | N/A VF CORP | N/A |
| 501 | N/A VERISIGN INC | N/A |
| 502 | N/A WESTROCK CO | N/A |
| 503 | N/A WESTERN UNION CO | N/A |
| 504 | N/A WYNN RESORTS LTD | N/A |
| 505 | N/A YUM! BRANDS INC | N/A |


| Average | 5.4 x |
| :--- | :--- |
| Median | 3.3 x |

## Consensus Analyst Recommendation

As of 1/14/19
For S\&P 500 Constituents

|  |  |  | Analyst <br> Rank <br> Percentile |
| ---: | ---: | :--- | :---: |
| 1 | $100 \%$ | Company | 5.0 |
| 2 | $100 \%$ | ASSURARANT INC | 5.0 |
| 3 | $100 \%$ | JEFFERIES FINANCIAL GROUP INC | 5.0 |
| 4 | $99 \%$ | KEYSIGHT TECHNOLOGIES INC | 5.0 |
| 5 | $99 \%$ | MARATHON PETROLEUM CORP | 5.0 |
| 6 | $99 \%$ | DIAMONDBACK ENERGY INC | 4.9 |
| 7 | $99 \%$ | LKQ CORP | 4.9 |
| 8 | $99 \%$ | AMETEK INC | 4.9 |
| 9 | $98 \%$ | ALPHABET INC-CL A | 4.9 |
| 10 | $98 \%$ | HARRIS CORP | 4.8 |
| 11 | $98 \%$ | PIONEER NATURAL RESOURCES CO | 4.8 |
| 12 | $98 \%$ | SALESFORCE.COM INC | 4.8 |
| 13 | $98 \%$ | E*TRADE FINANCIAL CORP | 4.8 |
| 14 | $97 \%$ | AMAZON.COM INC | 4.8 |
| 15 | $97 \%$ | LENNAR CORP-A | 4.8 |
| 16 | $97 \%$ | ALEXION PHARMACEUTICALS INC | 4.8 |
| 17 | $97 \%$ | SYNOPSYS INC | 4.8 |
| 18 | $97 \%$ | EQUINIX INC | 4.8 |
| 19 | $96 \%$ | UNITEDHEALTH GROUP INC | 4.8 |
| 20 | $96 \%$ | JACOBS ENGINEERING GROUP INC | 4.8 |
| 21 | $96 \%$ | ALIGN TECHNOLOGY INC | 4.8 |
| 22 | $96 \%$ | ALPHABET INC-CL C | 4.8 |
| 23 | $96 \%$ | VISA INC-CLASS A SHARES | 4.7 |
| 24 | $95 \%$ | MICROSOFT CORP | 4.7 |
| 25 | $95 \%$ | CITIZENS FINANCIAL GROUP | 4.7 |
| 26 | $95 \%$ | NORWEGIAN CRUISE LINE HOLDIN | 4.7 |
| 27 | $95 \%$ | PVH CORP | 4.7 |
| 28 | $95 \%$ | ANADARKO PETROLEUM CORP | 4.7 |
| 29 | $94 \%$ | HALLIBURTON CO | 4.7 |
| 30 | $94 \%$ | BOSTON SCIENTIFIC CORP | 4.7 |
| 31 | $94 \%$ | FLEETCOR TECHNOLOGIES INC | 4.7 |
| 32 | $94 \%$ | MASTERCARD INC - A | 4.7 |
| 33 | $94 \%$ | CONCHO RESOURCES INC | 4.7 |
| 34 | $93 \%$ | DELTA AIR LINES INC | 4.7 |
| 35 | $93 \%$ | QUANTA SERVICES INC | 4.7 |
| 36 | $93 \%$ | WELLCARE HEALTH PLANS INC | 4.7 |
| 37 | $93 \%$ | ROYAL CARIBBEAN CRUISES LTD | 4.7 |
| 38 | $93 \%$ | WILLIAMS COS INC | 4.7 |
| 39 | $92 \%$ | MASCO CORP | 4.7 |
| 40 | $92 \%$ | TAKE-TWO INTERACTIVE SOFTWARE INC | 4.6 |
|  |  |  | 4.6 |
|  |  |  |  |

# Consensus Analyst Recommendation 

As of 1/14/19
For S\&P 500 Constituents

| Rank | Percentile | Company | Analyst Recommendation |
| :---: | :---: | :---: | :---: |
| 41 | 92\% | BLACKROCK INC | 4.6 |
| 42 | 92\% | CENTENE CORP | 4.6 |
| 43 | 92\% | MONDELEZ INTERNATIONAL INC-A | 4.6 |
| 44 | 91\% | CVS HEALTH CORP | 4.6 |
| 45 | 91\% | AGILENT TECHNOLOGIES INC | 4.6 |
| 46 | 91\% | CONAGRA BRANDS INC | 4.6 |
| 47 | 91\% | PROLOGIS INC | 4.6 |
| 48 | 91\% | CONSTELLATION BRANDS INC-A | 4.6 |
| 49 | 90\% | FEDEX CORP | 4.6 |
| 50 | 90\% | INTERCONTINENTAL EXCHANGE IN | 4.6 |
| 51 | 90\% | MICROCHIP TECHNOLOGY INC | 4.6 |
| 52 | 90\% | KINDER MORGAN INC | 4.6 |
| 53 | 90\% | PAYPAL HOLDINGS INC | 4.6 |
| 54 | 89\% | GLOBAL PAYMENTS INC | 4.6 |
| 55 | 89\% | HONEYWELL INTERNATIONAL INC | 4.6 |
| 56 | 89\% | MYLAN NV | 4.6 |
| 57 | 89\% | THERMO FISHER SCIENTIFIC INC | 4.6 |
| 58 | 89\% | DOWDUPONT INC | 4.6 |
| 59 | 88\% | ELECTRONIC ARTS INC | 4.5 |
| 60 | 88\% | ANTHEM INC | 4.5 |
| 61 | 88\% | AIR PRODUCTS \& CHEMICALS INC | 4.5 |
| 62 | 88\% | SEMPRA ENERGY | 4.5 |
| 63 | 88\% | BAKER HUGHES A GE CO | 4.5 |
| 64 | 88\% | CITIGROUP INC | 4.5 |
| 65 | 87\% | MCDONALD'S CORP | 4.5 |
| 66 | 87\% | MERCK \& CO. INC. | 4.5 |
| 67 | 87\% | NUCOR CORP | 4.5 |
| 68 | 87\% | TE CONNECTIVITY LTD | 4.5 |
| 69 | 87\% | DANAHER CORP | 4.5 |
| 70 | 86\% | ABBOTT LABORATORIES | 4.5 |
| 71 | 86\% | CAPITAL ONE FINANCIAL CORP | 4.5 |
| 72 | 86\% | HILTON WORLDWIDE HOLDINGS IN | 4.5 |
| 73 | 86\% | AVERY DENNISON CORP | 4.5 |
| 74 | 86\% | CIGNA CORP | 4.5 |
| 75 | 85\% | COMCAST CORP-CLASS A | 4.5 |
| 76 | 85\% | TWENTY-FIRST CENTURY FOX - B | 4.5 |
| 77 | 85\% | CARMAX INC | 4.5 |
| 78 | 85\% | NEKTAR THERAPEUTICS | 4.5 |
| 79 | 85\% | VERTEX PHARMACEUTICALS INC | 4.5 |
| 80 | 84\% | ALLERGAN PLC | 4.5 |

## Consensus Analyst Recommendation <br> As of 1/14/19

For S\&P 500 Constituents

| Rank | Percentile | Company | $\qquad$ |
| :---: | :---: | :---: | :---: |
| 81 | 84\% | HUMANA INC | 4.5 |
| 82 | 84\% | SVB FINANCIAL GROUP | 4.5 |
| 83 | 84\% | BROADCOMLTD | 4.5 |
| 84 | 84\% | PRUDENTIAL FINANCIAL INC | 4.5 |
| 85 | 83\% | BOEING CO/THE | 4.5 |
| 86 | 83\% | EOG RESOURCES INC | 4.5 |
| 87 | 83\% | TAPESTRY INC | 4.5 |
| 88 | 83\% | ADOBE SYSTEMS INC | 4.5 |
| 89 | 83\% | IQVIA HOLDINGS INC | 4.5 |
| 90 | 82\% | NRG ENERGY INC | 4.5 |
| 91 | 82\% | SIMON PROPERTY GROUP INC | 4.5 |
| 92 | 82\% | AMERICAN AIRLINES GROUP INC | 4.5 |
| 93 | 82\% | AMERICAN INTERNATIONAL GROUP | 4.4 |
| 94 | 82\% | REGENCY CENTERS CORP | 4.4 |
| 95 | 81\% | VULCAN MATERIALS CO | 4.4 |
| 96 | 81\% | ACTIVISION BLIZZARD INC | 4.4 |
| 97 | 81\% | LOWE'S COS INC | 4.4 |
| 98 | 81\% | FMC CORP | 4.4 |
| 99 | 81\% | AMPHENOL CORP-CL A | 4.4 |
| 100 | 80\% | FIDELITY NATIONAL INFO SERV | 4.4 |
| 101 | 80\% | KLA-TENCOR CORP | 4.4 |
| 102 | 80\% | L3 TECHNOLOGIES INC | 4.4 |
| 103 | 80\% | STANLEY BLACK \& DECKER INC | 4.4 |
| 104 | 80\% | TEXTRON INC | 4.4 |
| 105 | 79\% | BIOGEN INC | 4.4 |
| 106 | 79\% | CARNIVAL CORP | 4.4 |
| 107 | 79\% | INGERSOLL-RAND PLC | 4.4 |
| 108 | 79\% | APTIV PLC | 4.4 |
| 109 | 79\% | CHARTER COMMUNICATIONS INC-A | 4.4 |
| 110 | 78\% | MORGAN STANLEY | 4.4 |
| 111 | 78\% | HOME DEPOT INC | 4.4 |
| 112 | 78\% | SEALED AIR CORP | 4.4 |
| 113 | 78\% | DISCOVER FINANCIAL SERVICES | 4.4 |
| 114 | 78\% | DR HORTON INC | 4.4 |
| 115 | 77\% | NEXTERA ENERGY INC | 4.4 |
| 116 | 77\% | BANK OF AMERICA CORP | 4.4 |
| 117 | 77\% | DEERE \& CO | 4.4 |
| 118 | 77\% | CHEVRON CORP | 4.4 |
| 119 | 77\% | NVIDIA CORP | 4.4 |
| 120 | 76\% | RAYTHEON COMPANY | 4.4 |

Consensus Analyst Recommendation
As of 1/14/19
For S\&P 500 Constituents

|  |  |  | Analyst <br> Recommendation |
| :---: | :---: | :--- | :---: |
| Rank Percentile | Company | 4.4 |  |
| 121 | $76 \%$ | ESTEE LAUDER COMPANIES-CL A | 4.4 |
| 122 | $76 \%$ | TECHNIPFMC PLC | 4.4 |
| 123 | $76 \%$ | BAXTER INTERNATIONAL INC | 4.4 |
| 124 | $76 \%$ | FIRSTENERGY CORP | 4.4 |
| 125 | $75 \%$ | ILLUMINA INC | 4.4 |
| 126 | $75 \%$ | MARATHON OIL CORP | 4.4 |
| 127 | $75 \%$ | NORTHROP GRUMMAN CORP | 4.4 |
| 128 | $75 \%$ | VALERO ENERGY CORP | 4.4 |
| 129 | $75 \%$ | AUTODESK INC | 4.4 |
| 130 | $74 \%$ | CIMAREX ENERGY CO | 4.4 |
| 131 | $74 \%$ | FACEBOOK INC-A | 4.3 |
| 132 | $74 \%$ | KEYCORP | 4.3 |
| 133 | $74 \%$ | VF CORP | 4.3 |
| 134 | $74 \%$ | AMERIPRISE FINANCIAL INC | 4.3 |
| 135 | $73 \%$ | BORGWARNER INC | 4.3 |
| 136 | $73 \%$ | FLIR SYSTEMS INC | 4.3 |
| 137 | $73 \%$ | INCYTE CORP | 4.3 |
| 138 | $73 \%$ | LAM RESEARCH CORP | 4.3 |
| 139 | $73 \%$ | MGMRESORTS INTERNATIONAL | 4.3 |
| 140 | $72 \%$ | OCCIDENTAL PETROLEUM CORP | 4.3 |
| 141 | $72 \%$ | SBA COMMUNICATIONS CORP | 4.3 |
| 142 | $72 \%$ | SCHWAB (CHARLES) CORP | 4.3 |
| 143 | $72 \%$ | ULTA BEAUTY INC | 4.3 |
| 144 | $72 \%$ | WASTE MANAGEMENT INC | 4.3 |
| 145 | $71 \%$ | STRYKER CORP | 4.3 |
| 146 | $71 \%$ | GENERAL MOTORS CO | 4.3 |
| 147 | $71 \%$ | O'REILLY AUTOMOTIVE INC | 4.3 |
| 148 | $71 \%$ | STATE STREET CORP | 4.3 |
| 149 | $71 \%$ | PUBLIC SERVICE ENTERPRISE GP | 4.3 |
| 150 | $70 \%$ | S\&P GLOBAL INC | 4.3 |
| 151 | $70 \%$ | APPLIED MATERIALS INC | 4.3 |
| 152 | $70 \%$ | LEGGETT \& PLATT INC | 4.3 |
| 153 | $70 \%$ | MOTOROLA SOLUTIONS INC | 4.3 |
| 154 | $70 \%$ | EXPEDIA INC | 4.3 |
| 155 | $69 \%$ | BECTON DICKINSON AND CO | 4.3 |
| 156 | $69 \%$ | ONEOK INC | 4.3 |
| 157 | $69 \%$ | DOLLAR TREE INC | 4.3 |
| 158 | $69 \%$ | EASTMAN CHEMICAL CO | 4.3 |
| 159 | $69 \%$ | XYLEM INC | 4.3 |
| 160 | $68 \%$ | LOCKHEED MARTIN CORP |  |
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Consensus Analyst Recommendation
As of 1/14/19
For S\&P 500 Constituents

|  |  |  | Analyst <br> Recommendation |
| :---: | :---: | :--- | :---: |
| Rank Percentile | Company | 4.3 |  |
| 161 | $68 \%$ | ZIONS BANCORPORATION | 4.3 |
| 162 | $68 \%$ | ALASKA AIR GROUP INC | 4.3 |
| 163 | $68 \%$ | ALEXANDRIA REAL ESTATE EQUIT | 4.3 |
| 164 | $68 \%$ | HP INC | 4.3 |
| 165 | $67 \%$ | IDEXX LABORATORIES INC | 4.2 |
| 166 | $67 \%$ | CATERPILLAR INC | 4.2 |
| 167 | $67 \%$ | DOLLAR GENERAL CORP | 4.2 |
| 168 | $67 \%$ | GILEAD SCIENCES INC | 4.2 |
| 169 | $67 \%$ | TJX COMPANIES INC | 4.2 |
| 170 | $66 \%$ | KANSAS CITY SOUTHERN | 4.2 |
| 171 | $66 \%$ | NOBLE ENERGY INC | 4.2 |
| 172 | $66 \%$ | SHERWIN-WILLIAMS CO/THE | 4.2 |
| 173 | $66 \%$ | ALBEMARLE CORP | 4.2 |
| 174 | $66 \%$ | DAVITA INC | 4.2 |
| 175 | $65 \%$ | NIKE INC -CL B | 4.2 |
| 176 | $65 \%$ | FEDERAL REALTY INVS TRUST | 4.2 |
| 177 | $65 \%$ | DIGITAL REALTY TRUST INC | 4.2 |
| 178 | $65 \%$ | SOUTHWEST AIRLINES CO | 4.2 |
| 179 | $65 \%$ | HCA HEALTHCARE INC | 4.2 |
| 180 | $64 \%$ | CISCO SYSTEMS INC | 4.2 |
| 181 | $64 \%$ | COGNIZANT TECH SOLUTIONS-A | 4.2 |
| 182 | $64 \%$ | BOOKING HOLDINGS INC | 4.2 |
| 183 | $64 \%$ | ALLIANCE DATA SYSTEMS CORP | 4.2 |
| 184 | $64 \%$ | DEVON ENERGY CORP | 4.2 |
| 185 | $63 \%$ | AFFILIATED MANAGERS GROUP | 4.2 |
| 186 | $63 \%$ | BERKSHIRE HATHAWAY INC-CL B | 4.2 |
| 187 | $63 \%$ | PROGRESSIVE CORP | 4.2 |
| 188 | $63 \%$ | PHILLIPS 66 | 4.2 |
| 189 | $63 \%$ | UNITED RENTALS INC | 4.2 |
| 190 | $63 \%$ | WILLIS TOWERS WATSON PLC | 4.2 |
| 191 | $62 \%$ | ZOETIS INC | 4.2 |
| 192 | $62 \%$ | TOTAL SYSTEM SERVICES INC | 4.2 |
| 193 | $62 \%$ | DXC TECHNOLOGY CO | 4.2 |
| 194 | $62 \%$ | CELANESE CORP | 4.2 |
| 195 | $62 \%$ | SCHLUMBERGER LTD | 4.2 |
| 196 | $61 \%$ | ADVANCE AUTO PARTS INC | 4.2 |
| 197 | $61 \%$ | ALLEGION PLC | 4.2 |
| 198 | $61 \%$ | WALT DISNEY CO/THE | 4.2 |
| 199 | $61 \%$ | WEYERHAEUSER CO | 4.2 |
| 200 | $61 \%$ | NETFLIX INC | 4.2 |
|  |  |  |  |

Consensus Analyst Recommendation
As of 1/14/19
For S\&P 500 Constituents

|  |  |  | Analyst <br> Recommendation |
| :---: | :---: | :--- | :---: |
| Rank Percentile | Company | 4.2 |  |
| 201 | $60 \%$ | MEDTRONIC PLC | 4.2 |
| 202 | $60 \%$ | IHS MARKIT LTD | 4.2 |
| 203 | $60 \%$ | METLIFE INC | 4.2 |
| 204 | $60 \%$ | MONSTER BEVERAGE CORP | 4.2 |
| 205 | $60 \%$ | CBS CORP-CLASS B NON VOTING | 4.2 |
| 206 | $59 \%$ | DARDEN RESTAURANTS INC | 4.2 |
| 207 | $59 \%$ | ESSEX PROPERTY TRUST INC | 4.1 |
| 208 | $59 \%$ | CSX CORP | 4.1 |
| 209 | $59 \%$ | MICRON TECHNOLOGY INC | 4.1 |
| 210 | $59 \%$ | BALL CORP | 4.1 |
| 211 | $58 \%$ | INTUITIVE SURGICAL INC | 4.1 |
| 212 | $58 \%$ | UNITED TECHNOLOGIES CORP | 4.1 |
| 213 | $58 \%$ | COSTCO WHOLESALE CORP | 4.1 |
| 214 | $58 \%$ | LINCOLN NATIONAL CORP | 4.1 |
| 215 | $58 \%$ | TRANSDIGM GROUP INC | 4.1 |
| 216 | $57 \%$ | TYSON FOODS INC-CL A | 4.1 |
| 217 | $57 \%$ | MARTIN MARIETTA MATERIALS | 4.1 |
| 218 | $57 \%$ | CADENCE DESIGN SYS INC | 4.1 |
| 219 | $57 \%$ | DUKE REALTY CORP | 4.1 |
| 220 | $57 \%$ | EQUIFAX INC | 4.1 |
| 221 | $56 \%$ | ACCENTURE PLC-CL A | 4.1 |
| 222 | $56 \%$ | SUNTRUST BANKS INC | 4.1 |
| 223 | $56 \%$ | AMERICAN ELECTRIC POWER | 4.1 |
| 224 | $56 \%$ | FORTUNE BRANDS HOME \& SECURI | 4.1 |
| 225 | $56 \%$ | HARTFORD FINANCIAL SVCS GRP | 4.1 |
| 226 | $55 \%$ | LABORATORY CRP OF AMER HLDGS | 4.1 |
| 227 | $55 \%$ | UNIVERSAL HEALTH SERVICES-B | 4.1 |
| 228 | $55 \%$ | UNION PACIFIC CORP | 4.1 |
| 229 | $55 \%$ | CHUBB LTD | 4.1 |
| 230 | $55 \%$ | CBRE GROUP INC - A | 4.1 |
| 231 | $54 \%$ | CELGENE CORP | 4.1 |
| 232 | $54 \%$ | GARTNER INC | 4.1 |
| 233 | $54 \%$ | BOSTON PROPERTIES INC | 4.1 |
| 234 | $54 \%$ | SYNCHRONY FINANCIAL | 4.1 |
| 235 | $54 \%$ | SMITH (A.O.) CORP | 4.1 |
| 236 | $53 \%$ | EATON CORP PLC | 4.1 |
| 237 | $53 \%$ | ROSS STORES INC | 4.1 |
| 238 | $53 \%$ | CBOE GLOBAL MARKETS INC | 4.1 |
| 239 | $53 \%$ | FLUOR CORP | 4.1 |
| 240 | $53 \%$ | NETAPP INC | 4.1 |
|  |  |  |  |

Consensus Analyst Recommendation
As of 1/14/19
For S\&P 500 Constituents

|  |  |  | Analyst <br> Recommendation |
| :---: | :---: | :--- | :---: |
| Rank Percentile | Company | 4.1 |  |
| 241 | $52 \%$ | TIFFANY \& CO | 4.1 |
| 242 | $52 \%$ | ARISTA NETWORKS INC | 4.1 |
| 243 | $52 \%$ | AMERISOURCEBERGEN CORP | 4.1 |
| 244 | $52 \%$ | FORTIVE CORP | 4.1 |
| 245 | $52 \%$ | NIELSEN HOLDINGS PLC | 4.1 |
| 246 | $51 \%$ | CF INDUSTRIES HOLDINGS INC | 4.0 |
| 247 | $51 \%$ | AMERICAN TOWER CORP | 4.0 |
| 248 | $51 \%$ | CONOCOPHILLIPS | 4.0 |
| 249 | $51 \%$ | AKAMAI TECHNOLOGIES INC | 4.0 |
| 250 | $51 \%$ | COCA-COLA CO/THE | 4.0 |
| 251 | $50 \%$ | QUALCOMM INC | 4.0 |
| 252 | $50 \%$ | STARBUCKS CORP | 4.0 |
| 253 | $50 \%$ | APPLE INC | 4.0 |
| 254 | $50 \%$ | COMERICA INC | 4.0 |
| 255 | $50 \%$ | COOPER COS INC/THE | 4.0 |
| 256 | $49 \%$ | EMERSON ELECTRIC CO | 4.0 |
| 257 | $49 \%$ | ENTERGY CORP | 4.0 |
| 258 | $49 \%$ | TWENTY-FIRST CENTURY FOX-A | 4.0 |
| 259 | $49 \%$ | GENERAL DYNAMICS CORP | 4.0 |
| 260 | $49 \%$ | HASBRO INC | 4.0 |
| 261 | $48 \%$ | IPG PHOTONICS CORP | 4.0 |
| 262 | $48 \%$ | PARKER HANNIFIN CORP | 4.0 |
| 263 | $48 \%$ | RAYMOND JAMES FINANCIAL INC | 4.0 |
| 264 | $48 \%$ | ROLLINS INC | 4.0 |
| 265 | $48 \%$ | ROPER TECHNOLOGIES INC | 4.0 |
| 266 | $47 \%$ | SNAP-ON INC | 4.0 |
| 267 | $47 \%$ | UNITED CONTINENTAL HOLDINGS | 4.0 |
| 268 | $47 \%$ | WYNN RESORTS LTD | 4.0 |
| 269 | $47 \%$ | XEROX CORP | 4.0 |
| 270 | $47 \%$ | EDWARDS LIFESCIENCES CORP | 4.0 |
| 271 | $46 \%$ | KRAFT HEINZ CO/THE | 4.0 |
| 272 | $46 \%$ | EXELON CORP | 4.0 |
| 273 | $46 \%$ | PHILIP MORRIS INTERNATIONAL | 4.0 |
| 274 | $46 \%$ | SL GREEN REALTY CORP | 3.9 |
| 275 | $46 \%$ | CROWN CASTLE INTL CORP | 3.9 |
| 276 | $45 \%$ | EDISON INTERNATIONAL | 3.9 |
| 277 | $45 \%$ | ARTHUR J GALLAGHER \& CO | 3.9 |
| 278 | $45 \%$ | AMERICAN WATER WORKS CO INC | 3.9 |
| 279 | $45 \%$ | INTERPUBLIC GROUP OF COS INC | 3.9 |
| 280 | $45 \%$ | DISCOVERY COMMUNICATIONS-A |  |
|  |  |  | 4 |
|  |  | 4 |  |

# Consensus Analyst Recommendation <br> As of 1/14/19 

For S\&P 500 Constituents

|  |  |  | Analyst <br> Recommendation |
| :---: | :---: | :--- | :---: |
| Rank Percentile | Company | 3.9 |  |
| 281 | $44 \%$ | TRACTOR SUPPLY COMPANY | 3.9 |
| 282 | $44 \%$ | ANALOG DEVICES INC | 3.9 |
| 283 | $44 \%$ | MARRIOTT INTERNATIONAL -CL A | 3.9 |
| 284 | $44 \%$ | CERNER CORP | 3.9 |
| 285 | $44 \%$ | FOOT LOCKER INC | 3.9 |
| 286 | $43 \%$ | DOVER CORP | 3.9 |
| 287 | $43 \%$ | EVERGY INC | 3.9 |
| 288 | $43 \%$ | JPMORGAN CHASE \& CO | 3.9 |
| 289 | $43 \%$ | ZIMMER BIOMET HOLDINGS INC | 3.9 |
| 290 | $43 \%$ | QUEST DIAGNOSTICS INC | 3.9 |
| 291 | $42 \%$ | SKYWORKS SOLUTIONS INC | 3.9 |
| 292 | $42 \%$ | NORFOLK SOUTHERN CORP | 3.9 |
| 293 | $42 \%$ | MID-AMERICA APARTMENT COMM | 3.9 |
| 294 | $42 \%$ | VERISK ANALYTICS INC | 3.9 |
| 295 | $42 \%$ | WELLS FARGO \& CO | 3.9 |
| 296 | $41 \%$ | HESS CORP | 3.9 |
| 297 | $41 \%$ | NISOURCE INC | 3.9 |
| 298 | $41 \%$ | HUNTINGTON BANCSHARES INC | 3.9 |
| 299 | $41 \%$ | ALLSTATE CORP | 3.9 |
| 300 | $41 \%$ | CAPRI HOLDINGS | 3.9 |
| 301 | $40 \%$ | INTUIT INC | 3.9 |
| 302 | $40 \%$ | JOHNSON \& JOHNSON | 3.9 |
| 303 | $40 \%$ | PACKAGING CORP OF AMERICA | 3.8 |
| 304 | $40 \%$ | WAL-MART STORES INC | 3.8 |
| 305 | $40 \%$ | AMGEN INC | 3.8 |
| 306 | $39 \%$ | CORNING INC | 3.8 |
| 307 | $39 \%$ | MOLSON COORS BREWING CO -B | 3.8 |
| 308 | $39 \%$ | HUNT (JB) TRANSPRT SVCS INC | 3.8 |
| 309 | $39 \%$ | ARCONIC INC | 3.8 |
| 310 | $39 \%$ | AVALONBAY COMMUNITIES INC | 3.8 |
| 311 | $38 \%$ | AUTOZONE INC | 3.8 |
| 312 | $38 \%$ | MSCI INC | 3.8 |
| 313 | $38 \%$ | CENTERPOINT ENERGY INC | 3.8 |
| 314 | $38 \%$ | HANESBRANDS INC | 3.8 |
| 315 | $38 \%$ | NASDAQ INC | 3.8 |
| 316 | $38 \%$ | SYSCO CORP | 3.8 |
| 317 | $37 \%$ | AT\&T INC | 3.8 |
| 318 | $37 \%$ | BB\&T CORP | 3.8 |
| 319 | $37 \%$ | PNC FINANCIAL SERVICES GROUP | 3.8 |
| 320 | $37 \%$ | PPG INDUSTRIES INC |  |
|  |  |  | 3 |
|  |  | 3 |  |

## Consensus Analyst Recommendation <br> As of 1/14/19

For S\&P 500 Constituents

|  |  |  | Analyst <br> Recommendation |
| :---: | :---: | :--- | :---: |
| Rank Percentile | Company | 3.8 |  |
| 321 | $37 \%$ | YUM! BRANDS INC | 3.8 |
| 322 | $36 \%$ | CABOT OIL \& GAS CORP | 3.8 |
| 323 | $36 \%$ | ARCHER-DANIELS-MIDLAND CO | 3.8 |
| 324 | $36 \%$ | HUNTINGTON INGALLS INDUSTRIE | 3.8 |
| 325 | $36 \%$ | VORNADO REALTY TRUST | 3.8 |
| 326 | $36 \%$ | WESTROCK CO | 3.8 |
| 327 | $35 \%$ | XILINX INC | 3.8 |
| 328 | $35 \%$ | MOSAIC CO/THE | 3.8 |
| 329 | $35 \%$ | GOLDMAN SACHS GROUP INC | 3.8 |
| 330 | $35 \%$ | EBAY INC | 3.8 |
| 331 | $35 \%$ | ECOLAB INC | 3.8 |
| 332 | $34 \%$ | FISERV INC | 3.8 |
| 333 | $34 \%$ | CME GROUP INC | 3.8 |
| 334 | $34 \%$ | NEWMONT MINING CORP | 3.8 |
| 335 | $34 \%$ | TEXAS INSTRUMENTS INC | 3.8 |
| 336 | $34 \%$ | QORVO INC | 3.8 |
| 337 | $33 \%$ | HCP INC | 3.8 |
| 338 | $33 \%$ | HOLOGIC INC | 3.8 |
| 339 | $33 \%$ | DOMINION ENERGY INC | 3.8 |
| 340 | $33 \%$ | INTERNATIONAL PAPER CO | 3.8 |
| 341 | $33 \%$ | REGIONS FINANCIAL CORP | 3.8 |
| 342 | $32 \%$ | WELLTOWER INC | 3.7 |
| 343 | $32 \%$ | EVERSOURCE ENERGY | 3.7 |
| 344 | $32 \%$ | ELI LILLY \& CO | 3.7 |
| 345 | $32 \%$ | ALTRIA GROUP INC | 3.7 |
| 346 | $32 \%$ | GOODYEAR TIRE \& RUBBER CO | 3.7 |
| 347 | $31 \%$ | VERIZON COMMUNICATIONS INC | 3.7 |
| 348 | $31 \%$ | NEWFIELD EXPLORATION CO | 3.7 |
| 349 | $31 \%$ | REGENERON PHARMACEUTICALS | 3.7 |
| 350 | $31 \%$ | ORACLE CORP | 3.7 |
| 351 | $31 \%$ | DENTSPLY SIRONA INC | 3.7 |
| 352 | $30 \%$ | INVESCO LTD | 3.7 |
| 353 | $30 \%$ | DISH NETWORK CORP-A | 3.7 |
| 354 | $30 \%$ | FIRST REPUBLIC BANK | 3.7 |
| 355 | $30 \%$ | GENERAL ELECTRIC CO | 3.7 |
| 356 | $30 \%$ | LINDE PLC | 3.7 |
| 357 | $29 \%$ | PROCTER \& GAMBLE CO/THE | 3.7 |
| 358 | $29 \%$ | RED HAT INC | 3.7 |
| 359 | $29 \%$ | AON PLC |  |
| 360 | $29 \%$ | BRISTOL-MYERS SQUIBB CO | 3 |
|  |  |  | 3 |

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## Consensus Analyst Recommendation <br> As of 1/14/19

For S\&P 500 Constituents

|  |  |  | Analyst <br> Rank <br>  <br>  <br> Percentile |
| :---: | :---: | :--- | :---: |
| 361 | $29 \%$ | Company | Recommendation |

# Consensus Analyst Recommendation <br> As of 1/14/19 

For S\&P 500 Constituents

| Rank | Percentile | Company | Analyst Recommendation |
| :---: | :---: | :---: | :---: |
| 401 | 21\% | HEWLETT PACKARD ENTERPRISE | 3.5 |
| 402 | 20\% | NATIONAL OILWELL VARCO INC | 3.5 |
| 403 | 20\% | PPL CORP | 3.5 |
| 404 | 20\% | REPUBLIC SERVICES INC | 3.5 |
| 405 | 20\% | UNDER ARMOUR INC-CLASS C | 3.5 |
| 406 | 20\% | ADVANCED MICRO DEVICES | 3.5 |
| 407 | 19\% | NORDSTROM INC | 3.5 |
| 408 | 19\% | APARTMENT INVT \& MGMT CO -A | 3.5 |
| 409 | 19\% | CENTURYLINK INC | 3.5 |
| 410 | 19\% | T ROWE PRICE GROUP INC | 3.5 |
| 411 | 19\% | WALGREENS BOOTS ALLIANCE INC | 3.5 |
| 412 | 18\% | C.H. ROBINSON WORLDWIDE INC | 3.5 |
| 413 | 18\% | HARLEY-DAVIDSON INC | 3.5 |
| 414 | 18\% | CUMMINS INC | 3.4 |
| 415 | 18\% | US BANCORP | 3.4 |
| 416 | 18\% | ABBVIE INC | 3.4 |
| 417 | 17\% | HENRY SCHEIN INC | 3.4 |
| 418 | 17\% | MACERICH CO/THE | 3.4 |
| 419 | 17\% | EQUITY RESIDENTIAL | 3.4 |
| 420 | 17\% | FREEPORT-MCMORAN INC | 3.4 |
| 421 | 17\% | H\&R BLOCK INC | 3.4 |
| 422 | 16\% | L BRANDS INC | 3.4 |
| 423 | 16\% | HOST HOTELS \& RESORTS INC | 3.4 |
| 424 | 16\% | KELLOGG CO | 3.4 |
| 425 | 16\% | INTL FLAVORS \& FRAGRANCES | 3.4 |
| 426 | 16\% | MATTEL INC | 3.4 |
| 427 | 15\% | PERKINELMER INC | 3.4 |
| 428 | 15\% | PINNACLE WEST CAPITAL | 3.4 |
| 429 | 15\% | PERRIGO CO PLC | 3.4 |
| 430 | 15\% | XCEL ENERGY INC | 3.4 |
| 431 | 15\% | INTL BUSINESS MACHINES CORP | 3.4 |
| 432 | 14\% | TRAVELERS COS INC/THE | 3.4 |
| 433 | 14\% | UDR INC | 3.4 |
| 434 | 14\% | CHIPOTLE MEXICAN GRILL INC | 3.4 |
| 435 | 14\% | JOHNSON CONTROLS INTERNATION | 3.4 |
| 436 | 14\% | FORD MOTOR CO | 3.3 |
| 437 | 13\% | KIMCO REALTY CORP | 3.3 |
| 438 | 13\% | COLGATE-PALMOLIVE CO | 3.3 |
| 439 | 13\% | HOLLYFRONTIER COPR | 3.3 |
| 440 | 13\% | PEOPLE'S UNITED FINANCIAL | 3.3 |

## Consensus Analyst Recommendation <br> As of 1/14/19

For S\&P 500 Constituents

|  |  |  | Analyst <br> Recommendation |
| :---: | :---: | :--- | :---: |
| Rank Percentile Company | 3.3 |  |  |
| 441 | $13 \%$ | PENTAIR PLC | 3.3 |
| 442 | $13 \%$ | TWITTER INC | 3.3 |
| 443 | $12 \%$ | GENERAL MILS INC | 3.3 |
| 444 | $12 \%$ | NEWELL BRANDS INC | 3.3 |
| 445 | $12 \%$ | EXXON MOBIL CORP | 3.3 |
| 446 | $12 \%$ | MAXIM INTEGRATED PRODUCTS INC | 3.3 |
| 447 | $12 \%$ | 3M CO | 3.3 |
| 448 | $11 \%$ | PRINCIPAL FINANCIAL GROUP | 3.3 |
| 449 | $11 \%$ | DTE ENERGY COMPANY | 3.3 |
| 450 | $11 \%$ | WEC ENERGY GROUP INC | 3.3 |
| 451 | $11 \%$ | NEWS CORP - CLASS A | 3.2 |
| 452 | $11 \%$ | BEST BUY CO INC | 3.2 |
| 453 | $10 \%$ | WHIRLPOOL CORP | 3.2 |
| 454 | $10 \%$ | F5 NETWORKS INC | 3.2 |
| 455 | $10 \%$ | PACCAR INC | 3.1 |
| 456 | $10 \%$ | AFLAC INC | 3.1 |
| 457 | $10 \%$ | BRIGHTHOUSE FINANCIAL INC | 3.1 |
| 458 | $9 \%$ | P G \& E CORP | 3.1 |
| 459 | $9 \%$ | CARDINAL HEALTH INC | 3.1 |
| 460 | $9 \%$ | FLOWSERVE CORP | 3.1 |
| 461 | $9 \%$ | PULTEGROUP INC | 3.1 |
| 462 | $9 \%$ | JUNIPER NETWORKS INC | 3.1 |
| 463 | $8 \%$ | CITRIX SYSTEMS INC | 3.0 |
| 464 | $8 \%$ | BANK OF NEW YORK MELLON CORP | 3.0 |
| 465 | $8 \%$ | SEAGATE TECHNOLOGY | 3.0 |
| 466 | $8 \%$ | SYMANTEC CORP | 3.0 |
| 467 | $8 \%$ | APACHE CORP | 3.0 |
| 468 | $7 \%$ | AMEREN CORPORATION | 3.0 |
| 469 | $7 \%$ | CHURCH \& DWIGHT CO INC | 3.0 |
| 470 | $7 \%$ | GENUINE PARTS CO | 3.0 |
| 471 | $7 \%$ | GAP INC/THE | 3.0 |
| 472 | $7 \%$ | HERSHEY CO/THE | 3.0 |
| 473 | $6 \%$ | JACK HENRY \& ASSOCIATES INC | 3.0 |
| 474 | $6 \%$ | MCCORMICK \& CO-NON VTG SHRS | 3.0 |
| 475 | $6 \%$ | PAYCHEX INC | 3.0 |
| 476 | $6 \%$ | ROCKWELL AUTOMATION INC | 3.0 |
| 477 | $6 \%$ | VERISIGN INC | 3.0 |
| 478 | $5 \%$ | WATERS CORP | 2.9 |
| 479 | $5 \%$ | UNDER ARMOUR INC-CLASS A | 2.9 |
| 480 | $5 \%$ | ILLINOIS TOOL WORKS |  |
|  |  |  | 3 |
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## Consensus Analyst Recommendation <br> As of 1/14/19

For S\&P 500 Constituents

|  |  |  | Analyst <br> Recommendation |
| :---: | :---: | :--- | :---: |
| 481 | $5 \%$ | BROWN-FORMAN CORP-CLASS B | 2.9 |
| 482 | $5 \%$ | MACY' INC | 2.9 |
| 483 | $4 \%$ | OMNICOM GROUP | 2.9 |
| 484 | $4 \%$ | METTLER-TOLEDO INTERNATIONAL | 2.9 |
| 485 | $4 \%$ | TRIPADVISOR INC | 2.9 |
| 486 | $4 \%$ | ROBERT HALF INTL INC | 2.8 |
| 487 | $4 \%$ | UNUM GROUP | 2.8 |
| 488 | $3 \%$ | WW GRAINGER INC | 2.8 |
| 489 | $3 \%$ | GARMIN LTD | 2.8 |
| 490 | $3 \%$ | CLOROX COMPANY | 2.8 |
| 491 | $3 \%$ | JM SMUCKER CO/THE | 2.8 |
| 492 | $3 \%$ | CINCINNATI FINANCIAL CORP | 2.8 |
| 493 | $2 \%$ | VENTAS INC | 2.7 |
| 494 | $2 \%$ | HORMEL FOODS CORP | 2.7 |
| 495 | $2 \%$ | EXPEDITORS INTL WASH INC | 2.6 |
| 496 | $2 \%$ | SOUTHERN CO/THE | 2.6 |
| 497 | $2 \%$ | WESTERN UNION CO | 2.6 |
| 498 | $1 \%$ | ALLIANT ENERGY CORP | 2.6 |
| 499 | $1 \%$ | CONSOLIDATED EDISON INC | 2.6 |
| 500 | $1 \%$ | PUBLIC STORAGE | 2.5 |
| 501 | $1 \%$ | KIMBERLY-CLARK CORP | 2.5 |
| 502 | $1 \%$ | CAMPBELL SOUP CO | 2.4 |
| 503 | $0 \%$ | TORCHMARK CORP | 2.4 |
| 504 | $0 \%$ | NEWS CORP - CLASS B | 2.0 |
| 505 | $0 \%$ | FRANKLIN RESOURCES INC | 1.9 |

Dr. Bente Villadsen's work concentrates in the areas of regulatory finance and accounting. Her recent work has focused on accounting issues, damages, cost of capital and regulatory finance. Dr. Villadsen has testified on cost of capital and accounting, analyzed credit issues in the utility industry, risk management practices as well the impact of regulatory initiatives such as energy efficiency and decoupling on cost of capital and earnings. Among her recent advisory work is the review of regulatory practices regarding the return on equity, capital structure, recovery of costs and capital expenditures as well as the precedence for regulatory approval in mergers or acquisitions. Dr. Villadsen's accounting work has pertained to disclosure issues and principles including impairment testing, fair value accounting, leases, accounting for hybrid securities, accounting for equity investments, cash flow estimation as well as overhead allocation. Dr. Villadsen has estimated damages in the U.S. as well as internationally for companies in the construction, telecommunications, energy, cement, and rail road industry. She has filed testimony and testified in federal and state court, in international and U.S. arbitrations and before state and federal regulatory commissions on accounting issues, damages, discount rates and cost of capital for regulated entities.

Dr. Villadsen holds a Ph.D. from Yale University's School of Management with a concentration in accounting. She has a joint degree in mathematics and economics (BS and MS) from University of Aarhus in Denmark. Prior to joining The Brattle Group, Dr. Villadsen was a faculty member at Washington University in St. Louis, University of Michigan, and University of Iowa.

She has taught financial and managerial accounting as well as econometrics, quantitative methods, and economics of information to undergraduate or graduate students. Dr. Villadsen serves as the president of the Society of Utility Regulatory Financial Analysts for 2016-2018.

## AREAS OF EXPERIISE

- Regulatory Finance
- Cost of Capital
- Cost of Service (including prudence)
- Energy Efficiency, De-coupling and the Impact on Utilities Financials
- Relationship between regulation and credit worthiness
- Risk Management
- Regulatory Advisory in Mergers \& Acquisitions
- Accounting and Corporate Finance
- Application of Accounting Standards
- Disclosure Issues
- Credit Issues in the Utility Industry
- Damages and Valuation (incl. international arbitration)
- Utility valuation
- Lost Profit for construction, oil\&gas, utilities
- Valuation of construction contract
- Damages from the choice of inaccurate accounting methdology


## EXPERIENCE

## Regulatory Finance

- On behalf of the Association of American Railroads, Dr. Villadsen appeared as an expert before the Surface Transportation Board (STB) and submitted expert reports on the determination of the cost of equity for U.S. freight railroads. The STB agreed to continue to use two estimation methods with the parameters suggested.
- For several electric, gas and transmission utilities in Alberta, Canada, Dr. Villadsen filed evidence and appeared as an expert on the cost of equity and appropriate capital structure for 2015-17. Her evidence was heard by the Alberta Utilities Commission.
- Dr. Villadsen has estimated the cost of capital and recommended an appropriate capital structure for natural gas and liquids pipelines in Canada, Mexico, and the US. using the jurisdictions' preferred estimation technique as well as other standard techniques. This work has been used in negotiations with shippers as well as before regulators.
- For the Ontario Energy Board Staff, Dr. Villadsen submitted evidence on the appropriate capital structure for a power generator that is engaged in a nuclear refurbishment program.
- She has estimated the cost of equity on behalf of Anchorage Municipal Light and Power, Arizona Public Service, Portland General Electric, Anchorage Water and Wastewater, American Water, California Water, and EPCOR in state regulatory proceedings. She has also submitted testimony before the Bonneville Power Authority. Much of her testimony involves not only cost of capital estimation but also capital structure, the impact on credit metrics and various regulatory mechanisms such as revenue stabilization, riders and trackers.
- In Australia, she has submitted led and co-authored a report on cost of equity and debt estimation methods for the Australian Pipeline Industry Association. The equity report was filed with the Australian Energy Regulator as part of the APIA's response to the Australian Energy Regulator's development of rate of return guidelines and both reports were filed with the Economic Regulation Authority by the Dampier Bunbury Pipeline. She has also submitted a report on aspects of the WACC calculation for Aurizon Network to the Queensland Competition Authority.
- In Canada, Dr. Villadsen has co-authored reports for the British Columbia Utilities Commission and the Canadian Transportation Agency regarding cost of capital methodologies. Her work consisted partly of summarizing and evaluating the pros and cons of methods and partly of surveying Canadian and world-wide practices regarding cost of capital estimation.
- Dr. Villadsen worked with utilities to estimate the magnitude of the financial risk inherent in long-term gas contracts. In doing so, she relied on the rating agency of Standard \& Poor's published methodology for determining the risk when measuring credit ratios.
- She has worked on behalf of infrastructure funds, pension funds, utilities and others on understanding and evaluating the regulatory environment in which electric, natural gas, or water utilities operate for the purpose of enhancing investors ability to understand potential investments. She has also provided advise and testimony in the approval phase of acquisitions.
- On behalf of utilities that are providers of last resort, she has provided estimates of the proper compensation for providing the state-mandated services to wholesale generators.
- In connection with the AWC Companies application to construct a backbone electric transmission project off the Mid-Atlantic Coast, Dr. Villadsen submitted testimony before the Federal Energy Regulatory Commission on the treatment the accounting and regulatory treatment of regulatory assets, pre-construction costs, construction work in progress, and capitalization issues.
- On behalf of ITC Holdings, she filed testimony with the Federal Energy Regulatory Commission regarding capital structure issues.
- Testimony on the impact of transaction specific changes to pension plans and other rate base issues on behalf of Balfour Beatty Infrastructure Partners before the Michigan Public Service Commission.
- On behalf of financial institutions, Dr. Villadsen has led several teams that provided regulatory guidance regarding state, provincial or federal regulatory issues for integrated electric utilities, transmission assets and generation facilities. The work was requested in connection with the institutions evaluation of potential investments.
- For a natural gas utility facing concerns over mark to market losses on long term gas hedges, Dr. Villadsen helped develop a program for basing a portion of hedge targets on trends in market volatility rather than on just price movements and volume goals. The approach was
refined and approved in a series of workshops involving the utility, the state regulatory staff, and active intervener groups. These workshops evolved into a forum for quarterly updates on market trends and hedging positions.
- She has advised the private equity arm of three large financial institutions as well as two infrastructure companies, a sovereign fund and pension fund in connection with their acquisition of regulated transmission, distribution or integrated electric assets in the U.S. and Canada. For these clients, Dr. Villadsen evaluated the regulatory climate and the treatment of acquisition specific changes affecting the regulated entity, capital expenditures, specific cost items and the impact of regulatory initiatives such as the FERC's incentive return or specific states’ approaches to the recovery of capital expenditures riders and trackers. She has also reviewed the assumptions or worked directly with the acquirer's financial model.
- On behalf of a provider of electric power to a larger industrial company, Dr. Villadsen assisted in the evaluation of the credit terms and regulatory provisions for the long-term power contract.
- For several large electric utility, Dr. Villadsen reviewed the hedging strategies for electricity and gas and modeled the risk mitigation of hedges entered into. She also studies the prevalence and merits of using swaps to hedge gas costs. This work was used in connection with prudence reviews of hedging costs in Colorado, Oregon, Utah, West Virginia, and Wyoming.
- She estimated the cost of capital for major U.S. and Canadian utilities, pipelines, and railroads. The work has been used in connection with the companies' rate hearings before the Federal Energy Regulatory Commission, the Canadian National Energy Board, the Surface Transportation Board, and state and provincial regulatory bodies. The work has been performed for pipelines, integrated electric utilities, non-integrated electric utilities, gas distribution companies, water utilities, railroads and other parties. For the owner of Heathrow and Gatwick Airport facilities, she has assisted in estimating the cost of capital of U.K. based airports. The resulting report was filed with the U.K. Competition Commission.
- For a Canadian pipeline, Dr. Villadsen co-authored an expert report regarding the cost of equity capital and the magnitude of asset retirement obligations. This work was used in arbitration between the pipeline owner and its shippers.
- In a matter pertaining to regulatory cost allocation, Dr. Villadsen assisted counsel in collecting necessary internal documents, reviewing internal accounting records and using this information to assess the reasonableness of the cost allocation.
- She has been engaged to estimate the cost of capital or appropriate discount rate to apply to segments of operations such as the power production segment for utilities.
- In connection with rate hearings for electric utilities, Dr. Villadsen has estimated the impact of power purchase agreements on the company's credit ratings and calculated appropriate compensation for utilities that sign such agreements to fulfill, for example, renewable energy requirements.
- Dr. Villadsen has been part of a team assessing the impact of conservation initiatives, energy efficiency, and decoupling of volumes and revenues on electric utilities financial performance. Specifically, she has estimated the impact of specific regulatory proposals on the affected utilities earnings and cash flow.
- On behalf of Progress Energy, she evaluated the impact of a depreciation proposal on an electric utility's financial metric and also investigated the accounting and regulatory precedent for the proposal.
- For a large integrated utility in the U.S., Dr. Villadsen has for several years participated in a large range of issues regarding the company's rate filing, including the company's cost of capital, incentive based rates, fuel adjustment clauses, and regulatory accounting issues pertaining to depreciation, pensions, and compensation.
- Dr. Villadsen has been involved in several projects evaluating the impact of credit ratings on electric utilities. She was part of a team evaluating the impact of accounting fraud on an energy company's credit rating and assessing the company's credit rating but-for the accounting fraud.
- For a large electric utility, Dr. Villadsen modeled cash flows and analyzed its financing decisions to determine the degree to which the company was in financial distress as a consequence of long-term energy contracts.
- For a large electric utility without generation assets, Dr. Villadsen assisted in the assessment of the risk added from offering its customers a price protection plan and being the provider of last resort (POLR).
- For several infrastructure companies, Dr. Villadsen has provided advice regarding the regulatory issues such as the allowed return on equity, capital structure, the determination of rate base and revenue requirement, the recovery of pension, capital expenditure, fuel, and other costs as well as the ability to earn the allowed return on equity. Her work has spanned

12 U.S. states as well as Canada, Europe, and South America. She has been involved in the electric, natural gas, water, and toll road industry.

## Accounting and Coporate Finance

- On behalf of a construction company in arbitration with a sovereign, Dr. Villadsen filed an expert report report quantifying damages in the form of lost profit and consequential damages.
- In arbitration before the International Chamber of Commerce Dr. Villadsen testified regarding the true-up clauses in a sales and purchase agreement, she testified on the distinction between accruals and cash flow measures as well as on the measurement of specific expenses and cash flows.
- On behalf of a taxpayer, Dr. Villadsen recently testified in federal court on the impact of discount rates on the economic value of alternative scenarios in a lease transaction.
- In an arbitration matter before the International Centre for Settlement of Investment Disputes, she provided expert reports and oral testimony on the allocation of corporate overhead costs and damages in the form of lost profit. Dr. Villadsen also reviewed internal book keeping records to assess how various inter-company transactions were handled.
- Dr. Villadsen provided expert reports and testimony in an international arbitration under the International Chamber of Commerce on the proper application of US GAAP in determining shareholders' equity. Among other accounting issues, she testified on impairment of longlived assets, lease accounting, the equity method of accounting, and the measurement of investing activities.
- In a proceeding before the International Chamber of Commerce, she provided expert testimony on the interpretation of certain accounting terms related to the distinction of accruals and cash flow.
- In an arbitration before the American Arbitration Association, she provided expert reports on the equity method of accounting, the classification of debt versus equity and the distinction between categories of liabilities in a contract dispute between two major oil companies. For the purpose of determining whether the classification was appropriate, Dr. Villadsen had to review the company's internal book keeping records.
- In U.S. District Court, Dr. Villadsen filed testimony regarding the information required to determine accounting income losses associated with a breach of contract and cash flow modeling.
- Dr. Villadsen recently assisted counsel in a litigation matter regarding the determination of fair values of financial assets, where there was a limited market for comparable assets. She researched how the designation of these assets to levels under the FASB guidelines affect the value investors assign to these assets.
- She has worked extensively on litigation matters involving the proper application of mark-tomarket and derivative accounting in the energy industry. The work relates to the proper valuation of energy contracts, the application of accounting principles, and disclosure requirements regarding derivatives.
- Dr. Villadsen evaluated the accounting practices of a mortgage lender and the mortgage industry to assess the information available to the market and ESOP plan administrators prior to the company's filing for bankruptcy. A large part of the work consisted of comparing the company's and the industry's implementation of gain-of-sale accounting.
- In a confidential retention matter, Dr. Villadsen assisted attorneys for the FDIC evaluate the books for a financial investment institution that had acquired substantial Mortgage Backed Securities. The dispute evolved around the degree to which the financial institution had impaired the assets due to possible put backs and the magnitude and estimation of the financial institution's contingencies at the time of it acquired the securities.
- In connection with a securities litigation matter she provided expert consulting support and litigation consulting on forensic accounting. Specifically, she reviewed internal documents, financial disclosure and audit workpapers to determine (1) how the balance's sheets trading assets had been valued, (2) whether the valuation was following GAAP, (3) was properly documented, (4) was recorded consistently internally and externally, and (5) whether the auditor had looked at and documented the valuation was in accordance with GAAP.
- In a securities fraud matter, Dr. Villadsen evaluated a company's revenue recognition methods and other accounting issues related to allegations of improper treatment of non-cash trades and round trip trades.
- For a multi-national corporation with divisions in several countries and industries, Dr. Villadsen estimated the appropriate discount rate to value the divisions. She also assisted the
company in determining the proper manner in which to allocate capital to the various divisions, when the company faced capital constraints.
- Dr. Villadsen evaluated the performance of segments of regulated entities. She also reviewed and evaluated the methods used for overhead allocation.
- She has worked on accounting issues in connection with several tax matters. The focus of her work has been the application of accounting principles to evaluate intra-company transactions, the accounting treatment of security sales, and the classification of debt and equity instruments.
- For a large integrated oil company, Dr. Villadsen estimated the company's cost of capital and assisted in the analysis of the company's accounting and market performance.
- In connection with a bankruptcy proceeding, Dr. Villadsen provided litigation support for attorneys and an expert regarding corporate governance.


## Damages and Valuation

- For the Alaska Industrial Development and Export Authority, Dr. Villadsen co-authored a report that estimated the range of recent acquisition and trading multiples for natural gas utilities.
- On behalf of a taxpayer, Dr. Villadsen testified on the economic value of alternative scenarios in a lease transaction regarding infrastructure assets.
- For a foreign construction company involved in an international arbitration, she estimated the damages in the form of lost profit on the breach of a contract between a sovereign state and a construction company. As part of her analysis, Dr. Villadsen relied on statistical analyses of cost structures and assessed the impact of delays.
- In an international arbitration, Dr. Villadsen estimated the damages to a telecommunication equipment company from misrepresentation regarding the product quality and accounting performance of an acquired company. She also evaluated the IPO market during the period to assess the possibility of the merged company to undertake a successful IPO.
- On behalf of pension plan participants, Dr. Villadsen used an event study estimated the stock price drop of a company that had engaged in accounting fraud. Her testimony conducted an event study to assess the impact of news regarding the accounting misstatements.
- In connection with a FINRA arbitration matter, Dr. Villadsen estimated the value of a portfolio of warrants and options in the energy sector and provided support to counsel on finance and accounting issues.
- She assisted in the estimation of net worth of individual segments for firms in the consumer product industry. Further, she built a model to analyze the segment's vulnerability to additional fixed costs and its risk of bankruptcy.
- Dr. Villadsen was part of a team estimating the damages that may have been caused by a flawed assumption in the determination of the fair value of mortgage related instruments. She provided litigation support to the testifying expert and attorneys.
- For an electric utility, Dr. Villadsen estimated the loss in firm value from the breach of a power purchase contract during the height of the Western electric power crisis. As part of the assignment, Dr. Villadsen evaluated the creditworthiness of the utility before and after the breach of contract.
- Dr. Villadsen modeled the cash flows of several companies with and without specific power contract to estimate the impact on cash flow and ultimately the creditworthiness and value of the utilities in question.


## BOOKS

"Risk and Return for Regulated Industries," (with Michael J. Vilbert, Dan Harris, and A. Lawrence Kolbe) Elsevier, May 2017.

## PUBLCATIONS AND REPORIS

"Impact of New Tax Law on Utilities' Deferred Taxes," (with Mike Tolleth and Elliott Metzler), CRRI 37'th Annual Eastern Conference, June, 2018.
"Implications of the New Tax Law for Regulated Utilities," The Brattle Group, January 2018.
"Using Electric and Gas Forwards to Manage Market Risks: When a power purchase agreement with a utility is not possible, standard forward contracts can act as viable hedging instruments," North American Windpower, May 2017, pp. 34-37.
"Managing Price Risk for Merchant Renewable Investments: Role of Market Interactions and Dynamics on Effective Hedging Strategies," (with Onur Aydin and Frank Graves), Brattle Whitepaper, January 2017.
"Aurizon Network 2016 Access Undertaking: Aspects of the WACC," (with Mike Tolleth), filed with the Queensland Competition Authority, Australia, November 2016.
"Report on Gas LDC multiples," with Michael J. Vilbert, Alaska Industrial Development and Export Authority, May 2015.
"Aurizon Network 2014 Draft Access Undertaking: Comments on Aspects of the WACC," prepared for Aurizon Network and submitted to the Queensland Competition Authority, December 2014
"Brattle Review of AE Planning Methods and Austin Task Force Report." (with Frank C. Graves) September 24, 2014.

Report on "Cost of Capital for Telecom Italia’s Regulated Business" with Stewart C. Myers and Francesco Lo Passo before the Communications Regulatory Authority of Italy ("AGCOM"), March 2014. Submitted in Italian.
"Alternative Regulation and Ratemaking Approaches for Water Companies: Supporting the Capital Investment Needs of the 21st Century," (with J. Wharton and H. Bishop), prepared for the National Association of Water Companies, October 2013.
"Estimating the Cost of Debt," (with T. Brown), prepared for the Dampier Bunbury Pipeline and filed with the Economic Regulation Authority, Western Australia, March 2013.
"Estimating the Cost of Equity for Regulated Companies," (with P.R. Carpenter, M.J. Vilbert, T. Brown, and P. Kumar), prepared for the Australian Pipeline Industry Association and filed with the Australian Energy Regulator and the Economic Regulation Authority, Western Australia, February 2013.
"Calculating the Equity Risk Premium and the Risk Free Rate," (with Dan Harris and Francesco LoPasso), prepared for NMa and Opta, the Netherlands, November 2012.
"Shale Gas and Pipeline Risk: Earnings Erosion in a More Competitive World," (with Paul R. Carpenter, A. Lawrence Kolbe, and Steven H. Levine), Public Utilities Fortnightly, April 2012.
"Survey of Cost of Capital Practices in Canada," (with Michael J. Vilbert and Toby Brown), prepared for British Columbia Utilities Commission, May 2012.
"Public Sector Discount Rates" (with rank Graves, Bin Zhou), Brattle white paper, September 2011
"FASB Accounting Rules and Implications for Natural Gas Purchase Agreements," (with Fiona Wang), American Clean Skies Foundation, February 2011.
"IFRS and You: How the New Standards Affect Utility Balance Sheets," (with Amit Koshal and Wyatt Toolson), Public Utilities Fortnightly, December 2010.
"Corporate Pension Plans: New Developments and Litigation," (with George Oldfield and Urvashi Malhotra), Finance Newsletter, Issue 01, The Brattle Group, November 2010.
"Review of Regulatory Cost of Capital Methodologies," (with Michael J. Vilbert and Matthew Aharonian), Canadian Transportation Agency, September 2010.
"Building Sustainable Efficiency Businesses: Evaluating Business Models," (with Joe Wharton and Peter Fox-Penner), Edison Electric Institute, August 2008.
"Understanding Debt Imputation Issues," (with Michael J. Vilbert and Joe Wharton and The Brattle Group listed as an author), Edison Electric Institute, June 2008.
"Measuring Return on Equity Correctly: Why current estimation models set allowed ROE too low," Public Utilities Fortnightly, August 2005 (with A. Lawrence Kolbe and Michael J. Vilbert).
"The Effect of Debt on the Cost of Equity in a Regulatory Setting," (with A. Lawrence Kolbe and Michael J. Vilbert, and with "The Brattle Group" listed as author), Edison Electric Institute, April 2005.
"Communication and Delegation in Collusive Agencies," Journal of Accounting and Economics, Vol. 19, 1995.
"Beta Distributed Market Shares in a Spatial Model with an Application to the Market for Audit Services" (with M. Hviid), Review of Industrial Organization, Vol. 10, 1995.

## SELECTED PRESENTATIONS

"Lessons from the U.S. and Australia" presented at Seminar on the Cost of Capital in Regulated Industries: Time for a Fresh Perspective? Brussels, October 2017.
"Should Regulated Utilities Hedge Fuel Cost and if so, How?" presented at SURFA's 49 Financial Forum, April 20-21, 2017.
"Transmission: The Interplay Between FERC Rate Setting at the Wholesale Level and Allocation to Retail Customers," (with Mariko Geronimo Aydin) presented at Law Seminars International: Electric Utility Rate Cases, March 16-17, 2017.
"Capital Structure and Liability Management," American Gas Association and Edison Electric Institute Public Utility Accounting Course, August 2015-2017.
"Current Issues in Cost of Capital," Edison Electric Institute Advanced Rate School, July 2013-2017.
"Alternative Regulation and Rate Making Approaches for Water Companies," Society of Depreciation Professionals Annual Conference, September 2014.
"Capital Investments and Alternative Regulation," National Association of Water Companies Annual Policy Forum, December 2013.
"Accounting for Power Plant," SNL's Inside Utility Accounting Seminar, Charlotte, NC, October 2012. "GAAP / IFRS Convergence," SNL's Inside Utility Accounting Seminar, Charlotte, NC, October 2012. "International Innovations in Rate of Return Determination," Society of Utility Financial and Regulatory Analysts’ Financial Forum, April 2012.
"Utility Accounting and Financial Analysis: The Impact of Regulatory Initiatives on Accounting and Credit Metrics," 1.5 day seminar, EUCI, Atlanta, May 2012.
"Cost of Capital Working Group Eforum," Edison Electric Institute webinar, April 2012.
"Issues Facing the Global Water Utility Industry" Presented to Sensus' Executive Retreat, Raleigh, NC, July 2010.
"Regulatory Issues from GAAP to IFRS," NASUCA 2009 Annual Meeting, Chicago, November 2009.
"Subprime Mortgage-Related Litigation: What to Look for and Where to Look," Law Seminars International: Damages in Securities Litigation, Boston, May 2008.
"Evaluating Alternative Business / Inventive Models," (with Joe Wharton). EEI Workshop, Making a Business of Energy Efficiency: Sustainable Business Models for Utilities, Washington DC, December 2007.
"Deferred Income Taxes and IRS's NOPR: Who should benefit?" NASUCA Annual Meeting, Anaheim, CA, November 2007.
"Discussion of 'Are Performance Measures Other Than Price Important to CEO Incentives?" Annual Meeting of the American Accounting Association, 2000.
"Contracting and Income Smoothing in an Infinite Agency Model: A Computational Approach," (with R.T. Boylan) Business and Management Assurance Services Conference, Austin 2000.

## TESTIMONY

Direct Testimony on cost of capital and capital structure for Northwest Natural Gas Company submitted to the Washington Utilities and Transportation Commission, Docket No. 181053, December 2018.

Pre-filed Direct Testimony on cost of capital and capital structure for Anchorage Water Utility and Anchorage Wastewater Utility submitted to the Regulatory Commission of Alaska, TA163-122 and TA164-126, December 2018.

Direct Testimony on cost of capital for Portland General Electric Company submitted to the Oregon Public Utility Commission on behalf of Portland General Electric Company (with Hager and Liddle), EU 335, February 2018.

Direct Testimony and Rebuttal Testimony on cost of capital for NW Natural submitted to the Oregon Public Utility Commission on behalf of NW Natural, UG 344, December 2017, May 2018.

Direct Pre-filed Testimony and Reply Pre-filed Testimony on cost of equity and capital structure for Anchorage Water and Wastewater Utilities before the Regulatory Commission of Alaska, TA161-122 and TA162-126, November 2017, September 2018.

Direct Testimony, Rebuttal Testimony, deposition, and hearing appearance on wholesale water rates for Petitioner Cities, Texas Public Utility Commission, PUC Docket 46662, SOAH Docket 473-17-4964.WS, November 2017, January, June, July, October 2018.

Affidavit on Lifting the Dividend Restriction for Anchorage Water Utility for AWWU, Regulatory Commission of Alaska, U-17-095, November 2017.

Written Evidence, Rebuttal Evidence and Hearing appearance on the Cost of Capital and Capital Structure for the ATCO Utilities and AUI, 2018-2020 Generic Cost of Capital Proceeding, Alberta Utilities Commission, October 2017, February - March 2018.

Written Evidence, Rebuttal Evidence, and Hearing Appearance on Regulatory Tax Treatment for the ATCO Utilities and AUI, 201802020 Generic Cost of Capital Proceeding, Alberta Utilities Commission, October 2017, February - March 2018.

Affidavit on the Creation of a Regulatory Assets for PRV Rebates for Anchorage Water Utility, submitted to the Regulatory Commission of Alaska, U-17-083, August 2017.

Direct and Rebuttal Testimony, Hearing Appearance on Cost of Capital for California-American Water Company for California-American Water submitted to the California Public Utilities Commission, Application 17-04-003, April, August, September 2017.

Direct, Rebuttal, Surrebuttal, Supplemental, Supplemental Rebuttal Testimony and Hearing Appearance on the Cost of Capital for Northern Illinois Gas Company submitted to the Illinois Commerce Commission, GRM \#17-055, March, July, August, September, and November 2017.

Direct and Rebuttal Testimony on Cost of Capital for Portland General Electric Company submitted to the Oregon Public Utility Commission on behalf of Portland General Electric Company, Docket No. UE 319, February, July 2017.

Pre-filed Direct and Reply Testimony and Hearing Appearance on Cost of Equity and Capital Structure for Anchorage Municipal Light and Power, Regulatory Commission of Alaska, Docket No. TA357-121, December 2016, August and December 2017.

Expert report and Hearing Appearance regarding the Common Equity Ratio for OPG's Regulated Generation for OEB Staff, Ontario Energy Board, EB-2016-0152, November 2016, April 2017.

Pre-filed Direct Testimony on Cost of Equity and Capital Structure for Anchorage Municipal Wastewater Utility, Regulatory Commission of Alaska, Docket No. 158-126, November 2016.

Expert Report and Reply Expert Report on damages (quantum) in exit arbitration (with Dan Harris), International Center for the Settlement of Investment Disputes, October 2016, October 2018.

Direct Testimony on capital structure, embedded cost of debt, and income taxes for Detroit Thermal, Michigan Public Service Commission, Docket No. UE-18131, July 2016.

Direct Testimony on return on equity for Arizona Public Service Company, Arizona Corporation Commission, Docket E-01345A-16-0036, June 2016.

Written evidence, rebuttal evidence and hearing appearance regarding the cost of equity and capital structure for Alberta-based utilities, the Alberta Utilities Commission, Proceeding No. 20622 on behalf of AltaGas Utilities Inc., ENMAX Power Corporation, FortisAlberta Inc., and The ATCO Utilities, February, May and June 2016.

Verified Statement, Verified Reply Statement, and Hearing Appearance regarding the cost of capital methodology to be applied to freight railroads, the Surface Transportation Board on behalf of the Association of American Railroads, Docket No. EP 664 (Sub-No. 2), July 2015, September and November 2015.

Direct Testimony on cost of capital submitted to the Oregon Public Utility Commission on behalf of Portland General Electric, Docket No. UE 294, February 2015.

Supplemental Direct Testimony and Reply Testimony on cost of capital submitted to the Regulatory Commission of Alaska on behalf of Anchorage Water and Wastewater utilities, Docket U-13-202, September 2014, March 2015.

Expert Report and hearing appearance on specific accrual and cash flow items in a Sales and Purchase Agreement in international arbitration before the International Chamber of Commerce. Case No. 19651/TO, July and November 2014. (Confidential)

Rebuttal Testimony regarding Cost of Capital before the Oregon Public Utility Commission on behalf of Portland General Electric, Docket No. UE 283, July 2014.

Direct Testimony on the rate impact of the pension re-allocation and other items for Upper Peninsula Power Company in connection with the acquisition by BBIP before the Michigan Public Service Commission in Docket No. U-17564, March 2014.

Expert Report on cost of equity, non-recovery of operating cost and asset retirement obligations on behalf of oil pipeline in arbitration, April 2013. (Confidential)

Direct Testimony on the treatment of goodwill before the Federal Energy Regulatory Commission on behalf of ITC Holdings Corp and ITC Midwest, LLC in Docket No. PA10-13-000, February 2012.

Direct and Rebuttal Testimony on cost of capital before the Public Utilities Commission of the State of California on behalf of California-American Water in Application No. 11-05, May 2011.

Direct Testimony, Rebuttal Testimony, and Hearing Appearance on cost of capital before the New Mexico Public Regulation Commission on behalf of New Mexico-American Water in Case No. 11-00196-UT, May 2011, November 2011, and December 2011.

Direct Testimony on regulatory assets and FERC accounting before the Federal Energy Regulatory Commission on behalf of AWC Companies, EL11-13-000, December 2010.

Expert Report and deposition in Civil Action No. 02-618 (GK/JMF) in the United States District Court for the District of Columbia, November 2010, January 2011. (Confidential)

Direct Testimony, Rebuttal Testimony, and Rejoinder Testimony on the cost of capital before the Arizona Corporation Commission on behalf of Arizona-American Water in Docket No. W-01303A-100448, November 2010, July 2011, and August 2011.

Direct Testimony on the cost of capital before the New Mexico Public Regulation Commission on behalf of New Mexico-American Water in Docket No. 09-00156-UT, August 2009.

Direct and Rebuttal Testimony and Hearing Appearance on the cost of capital before the Arizona Corporation Commission on behalf of Arizona-American Water in Docket No. W-01303A-09-0343, July 2009, March 2010 and April 2010.

Rebuttal Expert Report, Deposition and Oral Testimony re. the impact of alternative discount rate assumptions in tax litigation. United States Court of Federal Claims, Case No. 06-628 T, January, February, April 2009. (Confidential)

Direct Testimony, Rebuttal Testimony and Hearing Appearance on cost of capital before the New Mexico Public Regulation Commission on behalf of New Mexico-American Water in Docket No. 08-00134-UT, June 2008 and January 2009.

Direct Testimony on cost of capital and carrying charge on damages, U.S. Department of Energy, Bonneville Power Administration, BPA Docket No. WP-07, March 2008.

Direct Testimony, Rebuttal Testimony, Rejoinder Testimony and Hearing Appearance on cost of capital before the Arizona Corporation Commission on behalf of Arizona-American Water in Docket No. W-01303A-08-0227, April 2008, February 2009, March 2009.

Expert Report, Supplemental Expert Report, and Hearing Appearance on the allocation of corporate overhead and damages from lost profit. The International Centre for the Settlement of Investment Disputes, Case No. ARB/03/29, February, April, and June 2008 (Confidentia).

Expert Report on accounting information needed to assess income. United States District Court for the District of Maryland (Baltimore Division), Civil No. 1:06cv02046-JFM, June 2007 (Confidential)

Expert Report, Rebuttal Expert Report, and Hearing Appearance regarding investing activities, impairment of assets, leases, shareholder' equity under U.S. GAAP and valuation. International Chamber of Commerce (ICC), Case No. 14144/CCO, May 2007, August 2007, September 2007. (Joint with Carlos Lapuerta, Confidential)

Direct Testimony, Rebuttal Testimony, and Hearing Appearance on cost of capital before the Arizona Corporation Commission on behalf of Arizona-American Water in Docket No. W-01303A-06-0491, July 2006, July 2007.

Direct Testimony, Rebuttal Testimony, Rejoinder Testimony, Supplemental Rejoinder Testimony and Hearing Appearance on cost of capital before the Arizona Corporation Commission on behalf of Arizona-American Water in Docket No. W-01303A-06-0403, June 2006, April 2007, May 2007.

Direct Testimony, Rebuttal Testimony, Rejoinder Testimony, and Hearing Appearance on cost of capital before the Arizona Corporation Commission on behalf of Arizona-American Water in Docket No. W-01303A-06-0014, January 2006, October 2006, November 2006.

Expert report, rebuttal expert report, and deposition on behalf of a major oil company regarding the equity method of accounting and classification of debt and equity, American Arbitration Association, August 2004 and November 2004. (Confidential).

## Technical Appendix to the Direct Testimony of Bente Villadsen

This technical appendix contains methodological details related to my implementations of the DCF and CAPM / ECAPM models. It also contains a discussion of both the basic finance principles and the specific standard formulations of the financial leverage adjustments employed to determine the cost of equity for a company with the level of financial risk inherent in Con Edison's requested regulatory capital structure.

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## I. DCF Models

## A. DCF Estimation of Costof Equity

The DCF method for estimating the cost of equity capital assumes that the market price of a stock is equal to the present value of the dividends that its owners expect to receive. The method also assumes that this present value can be calculated by the standard formula for the present value of a cash flow stream:

$$
\begin{equation*}
P_{0}=\frac{D_{1}}{1+r}+\frac{D_{2}}{(1+r)^{2}}+\frac{D_{3}}{(1+r)^{3}}+\cdots+\frac{D_{T}}{(1+r)^{T}} \tag{1}
\end{equation*}
$$

where $P_{0}$ is the current market price of the stock; $D_{t}$ is the dividend cash flow expected at the end of period $t ; r$ is the cost of equity capital; and $T$ is the last period in which a dividend cash flow is to be received. The formula simply says that the stock price is equal to the sum of the expected future dividends, each discounted for the time and risk between now and the time the dividend is expected to be received. Since the current market price is known, it is possible to infer the cost of equity that corresponds to that price and a forecasted pattern of expected future dividends. In terms of Equation (1), if $P_{0}$ is known and $D_{1}, D_{2}, \ldots D_{T}$ are estimated, an analyst can "solve for" the cost of equity capital $r$.

## B. Details of the DCF Model

Perhaps the most widely known and used application of the DCF method assumes that the expected rate of dividend growth remains constant forever. In the so-called Gordon Growth Model, the relationship expressed in Equation (1) is such that the present value equation can be rearranged algebraically into a formula for estimating the cost of equity. Specifically, if investors expect a dividend stream that will grow forever at a steady rate, then the market price of the stock will be given by

$$
\begin{equation*}
P_{0}=\frac{D_{1}}{r-g} \tag{2}
\end{equation*}
$$

where $D_{1}$ is the dividend expected at the end of the first period, $g$ is the perpetual growth rate, and $P_{0}$ and $r$ are the market price and the cost of capital, as before. Equation (2) is a simplified version of Equation (1) that can be solved algebraically to yield the well-known "DCF formula" for the cost of equity capital,

$$
\begin{equation*}
r=\frac{D_{1}}{P_{0}}+g=\frac{D_{0} \times(1+g)}{P_{0}}+g \tag{3}
\end{equation*}
$$

There are other versions of the DCF model that relax this restrictive assumption and posit a more complex or nuanced pattern of expected future dividend payments. For example, if there is reason to believe that investors do not expect a company's dividends to grow at a steady rate forever, but rather have different growth rate expectations in the near term (e.g., over the next five or ten years), compared to the distant future (e.g., a period starting ten years from the present moment), a "multi-stage" growth pattern can be modeled in the present value formula (Equation (1)).

## 1. Dividends, Cash Rows, and Share Repurchases

In addition to the DCF model described above, there are many alternative formulations. Notable among these are versions of the model that use cash flows rather than dividends in the present value formula (Equation (1)). ${ }^{1}$

Because investors are interested in cash flow, it is technically important to capture all cash flows that are distributed to shareholders when estimating the cost of equity using the DCF method. In some circumstances, investors may expect to receive cash in forms other than dividends. An important example concerns the fact that many companies distribute cash to shareholders through share buybacks in addition to dividends. To the extent such repurchases are expected by investors, but not captured in the forecasted pattern of future dividends; a dividend-based implementation of the DCF model will underestimate the cost of equity.

Similarly, if investors have reason to suspect that a company's dividend payments will not reflect a full distribution of its available cash free cash flows in the period they were generated, it may be appropriate replace the forecasted dividends with estimated free cash flows to equity in the present value formula (Equation (1)). Focusing on available cash rather than that actually distributed in the form of dividends can help account for instances when near-term investing and financing activities (e.g., capital expenditures or asset sales, debt issuances or retirements, or share repurchases) may cause dividend growth patterns to diverge from growth in earnings.

[^22]Many utility companies such as those included in my proxy group have long histories of paying a dividend. In fact, as mentioned in Section I of this Appendix, one of my standard requirements for inclusion in my proxy group is that a company pays dividends for 5 -years without a gap or a dividend cut (on per share basis). Additionally, although some utility companies have engaged in share repurchase programs, the companies in my proxy group do not distribute substantial cash flows by means other than dividends. ${ }^{2}$

## C. DCF Mode Inpus

## 1. Dividends and Prices

As described above, DCF models are forward-looking, comparing the current price of a stock to its expected future dividends to estimate the required expected return demanded by the market for that stock (i.e., the cost of equity). Therefore, the models demand the current market price and currently prevailing forecasts of future dividends as inputs.

The stock price input I employ for each proxy group company is the average of the closing stock prices for the 15 trading days ending on the date of my analysis. This guards against biases that may arise on a single trading day, yet is consistent with using current stock prices.

## 2. Company Specific Growth Rates

## a. Analysts' Forec asted Growth Rates

Finding the right growth rate(s) is usually the "hard part" of applying the DCF model, which is sometimes criticized due to what has been called "optimism bias" in the earnings growth rate forecasts of security analysts. Optimism bias is defined as tendency for analysts to forecast earnings growth rates that are higher than are actually achieved. Any optimism bias might be related to incentives faced by analysts that provide rewards not strictly based upon the accuracy of the forecasts. To the extent optimism bias is present in the analysts’ earnings forecasts the cost of capital estimates from the DCF model would be too high.

While academic researchers during the 1990s as well as in early 2000s found evidence of analysts' optimism bias, there is some evidence that regulatory reforms have eliminated the

[^23]issue. A more recent paper by Hovakimina and Saenyasiri (2010) found that recent efforts to curb analysts' incentive to provide optimistic forecasts have worked, so that "the median forecast bias essentially disappeared." ${ }^{3}$ Thus, some recent research indicates that the analyst bias may be a problem of the past.

The findings of several academic studies ${ }^{4}$ show that analyst earnings forecasts turn out to be too optimistic for stocks that are more difficult to value, for instance, stocks of smaller firms, firms with high volatility or turnover, younger firms, or firms whose prospects are uncertain. Coincidentally, stocks with greater analyst disagreement have higher analyst optimism bias—all of these describe companies that are more volatile and/or less transparent-none of which is applicable to the majority of utility companies with wide analyst coverage and information transparency. Consequently, optimism bias is not expected to be an issue for utilities.

## b. Sources for Forecasted Growth Rates

For the reasons described above, I rely on analyst forecasts of earnings growth for the companyspecific growth rate inputs to my implementations of the single- and multi-stage DCF models. Most companies in my proxy group have coverage from equity analysts reporting to Thomson Reuters IBES, so I use the consensus 3-5 year EPS growth rate provided by that service. I supplement these consensus values with growth rates based on EPS estimates from Value Line. ${ }^{5}$

## II. CAPM and ECAPM

## A. The CaptialAssetPricing Model (CAPM)

The Capital Asset Pricing Model (CAPM) is a theoretical model stating that the collective investment decisions of investors in capital markets will result in equilibrium prices for all risky

[^24]assets such that the returns investors expect to receive on their investments are commensurate with the risk of those assets relative to the market as a whole. The CAPM posits a risk-return relationship known as the Security Market Line (see Figure 3 in my Direct Testimony), in which the required expected return on an asset is proportional to that asset's risk relative to the market as measured by its "beta". More precisely, the CAPM states that the cost of capital for an investment $S$ (e.g., a particular common stock), is given by the following equation:
\[

$$
\begin{equation*}
r_{s}=r_{f}+\beta_{s} \times M R P \tag{4}
\end{equation*}
$$

\]

where $\boldsymbol{r}_{\boldsymbol{S}}$ is the required return on investment S ;
$\boldsymbol{r}_{\boldsymbol{f}}$ is the risk-free interest rate;
$\boldsymbol{\beta}_{\boldsymbol{S}}$ is the beta risk measure for the investment S ; and
$\boldsymbol{M R P}$ is the market equity risk premium.

The CAPM is based on portfolio theory, and recognizes two fundamental principles of finance: (1) investors seek to minimize the possible variance of their returns for a given level of expected returns (or alternatively, they demand higher expected returns when there is greater uncertainty about those returns), and (2) investors can reduce the variability of their returns by diversifying-constructing portfolios of many assets that do not all go up or down at the same time or to the same degree. Under the assumptions of the CAPM, the market participants will construct portfolios of risky investments that minimize risk for a given return so that the aggregate holdings of all investors represent the "market portfolio". The risk-return trade-off faced by investors then concerns their exposure to the risk inherent in the market portfolio, as they weight their investment capital between the portfolio of risky assets and the risk-free asset.

Because of the effects of diversification, the relevant measure of risk for an individual security is its contribution to the risk of the market portfolio. Therefore, beta $(\beta)$ is defined to capture the sensitivity of the security's returns to the market's returns. Formally,

$$
\begin{equation*}
\boldsymbol{\beta}_{\boldsymbol{s}}=\frac{\operatorname{covariance}\left(\boldsymbol{r}_{\boldsymbol{s}}, \boldsymbol{R}_{\boldsymbol{m}}\right)}{\operatorname{variance}\left(\boldsymbol{R}_{\boldsymbol{m}}\right)} \tag{5}
\end{equation*}
$$

where $\boldsymbol{R}_{\boldsymbol{m}}$ is the return on the market portfolio.

Beta is usually calculated by statistically comparing (using regression analysis) the excess (positive or negative) of the return on the individual security over the government bond rate with the excess of the return on a market index such as the S\&P 500 over a government bond rate.

The basic idea behind beta is the risk that cannot be diversified away in large portfolios is what matters to investors. Beta is a measure of the risks that cannot be eliminated by diversification. It is this non-diversifiable risk, or "systematic risk", for which investors require compensation in the form of higher expected returns. By definition, a stock with a beta equal to 1.0 has average non-diversifiable risk; its returns vary to the same degree as those on the market as a whole. According to the CAPM, the required return demanded by investors (i.e., the cost of equity) for investing in that stock will match the expected return on the market as a whole. Similarly, stocks with betas above 1.0 have more than average risk, and so have a cost of equity greater than the expected market return; those with betas below 1.0 have less than average risk, and are expected to earn lower than market levels of return.

## B. InPUIS TO THE CAPM

## 1. The Risk-free Interest Rate

The precise meaning of a "risk-free" asset according to the finance theory underlying the CAPM is an investment whose return is guaranteed, with no possibility that it will vary around its expected value in response to the movements of the broader market. (Equivalently, the CAPM beta of a risk-free asset is zero.) In developed economies like the U.S., government debt is generally considered have no default risk. In this sense they are "risk-free"; however, unless they are held to maturity, the rate of return on government bonds may in fact vary around their stated or expected yields. ${ }^{6}$

The theoretical CAPM is a single period model, meaning that it posits a relationship between risk and return over a single "holding period" of an investment. Because investors can rebalance their portfolios over short horizons, many academic studies and practical applications of the CAPM use the short-term government bond as the measure of the risk-free rate of return. However, regulators frequently use a version based on a measure of the long-term risk-free rate; e.g., a long-term government bond. I rely on the 20-year Treasury bond as a measure of the risk-free asset in this proceeding. ${ }^{7}$ I use the term "risk-free rate" as describing the yield on the 20-year Treasury bond.

[^25]However, I do not believe the current yield on long-term Treasury bonds is a good estimate for the risk-free rate that will prevail over the time period relevant to this proceeding as currently prevailing bond yields are near historic lows for a variety of circumstances that should not be expected to persist for the reasons discussed in my direct testimony. For this reason I rely on Blue Chip's forecast of $3.60 \%$ for the yield on a 10 -year Treasury bond for $2020 .{ }^{8}$ I adjust this value upward by 50 basis points, which is my estimate of the maturity premium for the 20-year over the 10-year Treasury Bond. ${ }^{9}$ This gives me a risk-free rate of $4.10 \%$ for 2020.

## 2. The Market Equity Risk Premium

## a. Historical Average Market Risk Premium

Like the cost of capital itself, the market risk premium is a forward-looking concept. It is by definition the premium above the risk-free interest rate that investors can expect to earn by investing in a value-weighted portfolio of all risky investments in the market. The premium is not directly observable, and must be inferred or forecasted based on known market information.

One commonly use method for estimating the MRP is to measure the historical average premium of market returns over the income returns on risk-free government bonds over some long historical period. When such a calculation is performed using the traditional industry standard Ibbotson data, the result is an arithmetic average of $7.07 \%$ for annual observed premiums of U.S. stock market returns over income returns on long-term (approximate average maturity of 20years) U.S. Treasury bonds from 1926 to the present is $7.07 \% .{ }^{10}$

## b. Fonward Looking Market Equity Risk Premium

An alternative approach to estimating the MRP eschews historical averages in favor of using current market information and forecasts to infer the expected return on the market as a whole, which can then be compared to prevailing government bond yields to estimate the equity risk premium. Bloomberg performs such estimates of country-specific MRPs by implementing the DCF model on the market as a whole—using forecast market-wide dividend yields and current level on market indexes; for the U.S. Bloomberg performs a multi-stage DCF using dividendpaying stocks in the S\&P 500 to infer the expected market return.

[^26]When calculated relative to 20-year Treasury bond yields, Bloomberg's estimate of the forwardlooking market-implied MRP over the month leading up to my analysis was approximately 7.0\%. ${ }^{11}$

## c. Yield Spreads and the Market Equity Risk Premium

As shown in Figure 7 of my testimony the yield spreads for 20-year A rated utility debt over 20year Treasury bonds is elevated relative to its historical norm by about 40 bps relative to its longterm average leading up to the 2008 financial crisis. This means that investors require a higher return on investment grade utility debt relative to the return on T-bonds than they did before the crisis and ensuing economic turmoil.

This information can be used to provide a quantitative benchmark for the implied increase in MRP based on a paper by Edwin J. Elton, et al., which documents that the yield spread on corporate bonds is normally a combination of a default premium, a tax premium, and a systematic risk premium. ${ }^{12}$ Of these components, it is the systematic risk premium that likely explains the vast majority of the yield spread increase. In other words, unless the risk-free rate is underestimated as described above, the market equity risk premium has increased relative to its "normal" level. ${ }^{13}$ For example, assuming a beta of 0.25 for A rated debt ${ }^{14}$ means that an increase in the MRP of one percentage point translates into a $1 / 4$ percentage point increase in the risk premium on A rated debt (i.e., 0.25 (beta) times 1 percentage point (increase in MRP) $=1 / 4$ percentage point increase in yield spread). Thus, a 40 bps increase in the yield spread is therefore

[^27]consistent with a 1.6 percentage point increase in the MRP $\left(\frac{0.40 \%}{0.25}=1.6 \%\right)$. Thus there is evidence that the current MRP is elevated relative to the historical MRP of $7.07 \%$. My use of the historical MRP of $7.07 \%$ is therefore conservative.

## C. THE EMPIRICALCAPM

## 1. Description of the ECAPM

Empirical research has shown that the CAPM tends to overstate the actual sensitivity of the cost of capital to beta: low-beta stocks tend to have higher risk premiums than predicted by the CAPM and high-beta stocks tend to have lower risk premiums than predicted. A number of variations on the original CAPM theory have been proposed to explain this finding, but the observation itself can also be used to estimate the cost of capital directly, using beta to measure relative risk by making a direct empirical adjustment to the CAPM.

The Empirical CAPM (ECAPM) makes use of these empirical findings. It estimates the cost of capital with the equation,

$$
\begin{equation*}
r_{S}=r_{f}+\alpha+\beta_{S} \times(M R P-\alpha) \tag{6}
\end{equation*}
$$

where $\boldsymbol{\alpha}$ is the "alpha" adjustment of the risk-return line, a constant, and the other symbols are defined as for the CAPM (see Equation (4)). The alpha adjustment has the effect of increasing the intercept but reducing the slope of the Security Market Line, which results in a Security Market Line that more closely matches the results of empirical tests. In other words, the ECAPM produces more accurate predictions of eventual realized risk premiums than does the CAPM.

Figure A-1
The Empirical Security Market Line


## 2. Academic Evidence on the Alpha Term in the ECAPM

Figure A-2 below summarizes the empirical results of tests of the CAPM, including their estimates of the "alpha" parameter necessary to improve the accuracy of the CAPM's predictions of realized returns.

## Figure A-2

## Empirical Evidence on the Alpha Factor in ECAPM*

| Author | RANGE OF ALPHA | PERIOD RELIED UPON |
| :---: | :---: | :---: |
| Black (1993) ${ }^{1}$ | $1 \%$ for betas 0 to 0.80 | 1931-1991 |
| Black, Jensen and Scholes (1972) ${ }^{2}$ | 4.31\% | 1931-1965 |
| Fama and McBeth (1972) | 5.76\% | 1935-1968 |
| Fama and French (1992) ${ }^{3}$ | 7.32\% | 1941-1990 |
| Fama and French (2004) ${ }^{4}$ | N/A |  |
| Litzenberger and Ramaswamy (1979) ${ }^{5}$ | 5.32\% | 1936-1977 |
| Litzenberger, Ramaswamy and Sosin (1980) | 1.63\% to 3.91\% | 1926-1978 |
| Pettengill, Sundaram and Mathur (1995) ${ }^{6}$ | 4.6\% | 1936-1990 |

* The figures reported in this table are for the longest estimation period available and, when applicable, use the authors' recommended estimation technique. Many of the articles cited also estimate alpha for sub-periods and those alphas may vary.
${ }^{1}$ Black estimates alpha in a one step procedure rather than in an un-biased two-step procedure.
${ }^{2}$ Estimate a negative alpha for the subperiod 1931-39 which contain the depression years 1931-33 and 1937-39.
${ }^{3}$ Calculated using Ibbotson's data for the 30-day treasury yield.
${ }^{4}$ The article does not provide a specific estimate of alpha; however, it supports the general finding that the CAPM underestimates returns for lowbeta stocks and overestimates returns for high-beta stocks.
${ }^{5}$ Relies on Lizenberger and Ramaswamy's before-tax estimation results. Comparable after-tax alpha estimate is 4.4\%.
${ }^{6}$ Pettengill, Sundaram and Mathur rely on total returns for the period 1936 through 1990 and use 90 -day treasuries. The $4.6 \%$ figure is calculated using auction averages 90-day treasuries back to 1941 as no other series were found this far back.

Sources:
Black, Fischer. 1993. Beta and Return. The Journal of Portfolio Management 20 (Fall): 8-18.
Black, F., Michael C. Jensen, and Myron Scholes. 1972. The Capital Asset Pricing Model: Some Empirical Tests, from Studies in the theory of Capital Markets. In Studies in the Theory of Capital Markets, edited by Michael C. Jensen, 79-121. New York: Praeger.
Fama, Eugene F. and James D. MacBeth. 1972. Risk, Returns and Equilibrium: Empirical Tests. Journal of Political Economy 81 (3): 607-636. Fama, Eugene F. and Kenneth R. French. 1992. The Cross-Section of Expected Stock Returns. Journal of Finance 47 (June): 427-465.
Fama, Eugene F. and Kenneth R. French. 2004. The Capital Asset Pricing Model: Theory and Evidence. Journal of Economic Perspectives 18 (3): 25-46.

Litzenberger, Robert H. and Krishna Ramaswamy. 1979. The Effect of Personal Taxes and Dividends on Capital Asset Prices, Theory and Empirical Evidence. Journal of Financial Economics XX (June): 163-195.
Litzenberger, Robert H. and Krishna Ramaswamy and Howard Sosin. 1980. On the CAPM Approach to Estimation of a Public Utility's Cost of Equity Capital. The Journal of Finance 35 (2): 369-387.

## III. Financial Risk and the Cost of Equity

A common issue in regulatory proceedings is how to apply data from a benchmark set of comparable securities when estimating a fair return on equity for the target/regulated company. ${ }^{15}$ It may be tempting to simply estimate the cost of equity capital for each of the proxy companies (using one of the above approaches) and average them. After-all, the companies were chosen to be comparable in their business risk characteristics, so why would an investor necessarily prefer equity in one to the other (on average)?

The problem with this argument is that it ignores the fact that underlying asset risk (i.e., the risk inherent in the lines of business in which the firm invests its assets) for each company is typically divided between debt and equity holders. The firm's debt and equity are therefore financial derivatives of the underlying asset return, each offering a differently structured claim on the cash flows generated by those assets. Even though the risk of the underlying assets may be comparable, a different capital structure splits that risk differently between debt and equity holders. The relative structures of debt and equity claims are such that higher degrees of debt financing increase the variability of returns on equity, even when the variability of asset returns remains constant. As a consequence, otherwise identical firms with different capital structures will impose different levels of risk on their equity holders. Stated differently, increased leverage adds financial risk to a company's equity. ${ }^{16}$

## A. The Effectof Rinanciallevgage on the Costof Equity

To develop an intuition for the manner in which financial leverage affects the risk of equity, it is helpful to consider a concrete example. Figure A-3 and Figure A-4 below demonstrate the impact of leverage on the risk and return for equity by comparing equity's risk when a company uses no debt to finance its assets, and when it uses a 50-50 capital structure (i.e., it finances 50 percent of its assets with equity, 50 percent with debt). For illustrative purposes, the figures assume that the cash flows will be either $\$ 5$ or $\$ 15$ and that these two possibilities have the same chance of occurring (e.g., the chance that either occurs is $1 / 2$ ).

[^28]Figure A-3: All Equity Capital Structure


Figure A-4: 50/50 Capital Structure


In the figures, $\mathrm{E}(\mathrm{ROE})$ indicates the mean return and $\sigma(\mathrm{ROE})$ represents the standard deviation. This simple example illustrates that the introduction of debt increases both the mean (expected) return to equity holders and the variance of that return, even though the firm's expected cash flows-which are a property of the line of business in which its assets are invested-are unaffected by the firm's financing choices. The "magic" of financial leverage is not magic at all-leveraged equity investors can only earn a higher return because they take on greater risk.

## B. Methodsto Accountror Financial Risk

## 1. Cost of Equity Implied by the Overall Cost of Capital

If the companies in a proxy group are truly comparable in terms of the systematic risks of the underlying assets, then the overall cost of capital of each company should be about the same across companies (except for sampling error), so long as they do not use extreme leverage or no leverage. The intuition here is as follows. A firm's asset value (and return) is allocated between equity and debt holders. ${ }^{17}$ The expected return to the underlying asset is therefore equal to the

[^29]value weighted average of the expected returns to equity and debt holders - which is the overall cost of capital ( $\boldsymbol{r}^{*}$ ), or the expected return on the assets of the firm as a whole. ${ }^{18}$
\[

$$
\begin{equation*}
\boldsymbol{r}^{*}=\frac{E}{V} \times r_{E}+\frac{D}{V} \times r_{D}\left(1-\tau_{c}\right) \tag{7}
\end{equation*}
$$

\]

where $r_{D}$ is the market cost of debt,
$r_{E}$ is the market cost of equity,
$\tau_{c}$ is the corporate income tax rate,
$D$ is the market value of the firm's debt,
$E$ is the market value of the firm's equity, and
$V=E+D$ is the total market value of the firm.

Since the overall cost of capital is the cost of capital for the underlying asset risk, and this is comparable across companies, it is reasonable to believe that the overall cost of capital of the underlying companies should also be comparable, so long as capital structures do not involve unusual leverage ratios compared to other companies in the industry. ${ }^{19}$

The notion that the overall cost of capital is constant across a broad middle range of capital structures is based upon the Modigliani-Miller theorem that choice of financing does not affect the firm's value. Franco Modigliani and Merton Miller eventually won Nobel Prizes in part for their work on the effects of debt. ${ }^{20}$ Their 1958 paper made what is in retrospect a very simple point: if there are no taxes and no risk to the use of excessive debt, use of debt will have no effect on a company's operating cash flows (i.e., the cash flows to investors as a group, debt and equity combined). If the operating cash flows are the same regardless of whether the company

[^30]finances mostly with debt or mostly with equity, then the value of the firm cannot be affected at all by the debt ratio. In cost of capital terms, this means the overall cost of capital is constant regardless of the debt ratio, too.

Obviously, the simple and elegant Modigliani-Miller theorem makes some counterfactual assumptions: no taxes and no cost of financial distress from excessive debt. However, subsequent research, including some by Modigliani and Miller, ${ }^{21}$ showed that while taxes and costs to financial distress affect a firm's incentives when choosing its capital structure as well as its overall cost of capital, ${ }^{22}$ the latter can still be shown to be constant across a broad range of capital structures. ${ }^{23}$

This reasoning suggests that one could compute the overall cost of capital for each of the proxy companies and then average to produce an estimate of the overall cost of capital associated with the underlying asset risk. Assuming that the overall cost of capital is constant, one can then rearrange the overall cost of capital formula to estimate what the implied cost of equity is at the target company's capital structure on a book value basis. ${ }^{24}$

## 2. Unlevering and Relevering Betas in the CAPM (Hamada Adjustment)

An alternative approach to account for the impact of financial risk is to examine the impact of leverage on beta. Notice that this means working within the CAPM framework as the methodology cannot be applied directly to the DCF models.

[^31]Recognizing that under general conditions, the value of a firm can be decomposed into its value with and without a tax shield, I obtain: ${ }^{25}$

$$
\begin{equation*}
V=V_{U}+P V(I T S) \tag{8}
\end{equation*}
$$

where $V=E+D$ is the total value of the firm as in Equation (7),
$V_{U}$ is the "unlevered" value of the firm—its value if financed entirely by equity
$P V(I T S)$ represents the present value of the interest tax shields associated with debt

For a company with a fixed book-value capital structure and no additional costs to leverage, it can be shown that the formula above implies:

$$
\begin{equation*}
r_{E}=r_{U}+\frac{D}{E}\left(1-\tau_{c}\right)\left(r_{U}-r_{D}\right) \tag{9}
\end{equation*}
$$

where $r_{U}$ is the "unlevered cost of capital"-the required return on assets if the firm's assets were financed with $100 \%$ equity and zero debt-and the other parameters are defined as in Equation (7).

Replacing each of these returns by their CAPM representation and simplifying them gives the following relationship between the "levered" equity beta $\beta_{L}$ for a firm (i.e., the one observed in market data as a consequence of the firm's actual market value capital structure) and the "unlevered" beta $\beta_{U}$ that would be measured for the same firm if it had no debt in its capital structure:

$$
\begin{equation*}
\beta_{L}=\beta_{U}+\frac{D}{E}\left(1-\tau_{c}\right)\left(\beta_{U}-\beta_{D}\right) \tag{10}
\end{equation*}
$$

[^32]where $\beta_{D}$ is the beta on the firm's debt. The unlevered beta is assumed to be constant with respect to capital structure, reflecting as it does the systematic risk of the firm's assets. Since the beta on an investment grade firm's debt is much lower than the beta of its assets (i.e., $\beta_{D}<\beta_{U}$ ), this equation embodies the fact that increasing financial leverage (and thereby increasing the debt to equity ratio) increases the systematic risk of levered equity $\left(\beta_{L}\right)$.

An alternative formulation derived by Harris and Pringle (1985) provides the following equation that holds when the market value capital structures (rather than book value) are assumed to be held constant:

$$
\begin{equation*}
\beta_{L}=\beta_{U}+\frac{D}{E}\left(\beta_{U}-\beta_{D}\right) \tag{11}
\end{equation*}
$$

Unlike Equation (10), Equation (11) does not include an adjustment for the corporate tax deduction. However, both equations account for the fact that increased financial leverage increases the systematic risk of equity that will be measured by its market beta. And both equations allow an analyst to adjust for differences in financial risk by translating back and forth between $\beta_{L}$ and $\beta_{U}$. In principal, Equation (10) is more appropriate for use with regulated utilities, which are typically deemed to maintain a fixed book value capital structure. However, I employ both formulations when adjusting my CAPM estimates for financial risk, and consider the results as sensitivities in my analysis.

It is clear that the beta of debt needs to be determined as an input to either Equation (10), or Equation (11). Rather than estimating debt betas, I rely on the standard financial textbook of Professors Berk \& DeMarzo, who report a debt beta of 0.05 for A rated debt and a beta of 0.10 for BBB rated debt. ${ }^{26}$

Once a decision on debt betas is made, the levered equity beta of each proxy company can be computed (in this case by Value Line) from market data and then translated to an unlevered beta at the company's market value capital structure. The unlevered betas for the proxy companies are comparable on an "apples to apples" basis, since they reflect the systematic risk inherent in the assets of the proxy companies, independent of their financing. The unlevered betas are averaged to produce an estimate of the industry's unlevered beta. To estimate the cost of equity for the

[^33]regulated target company, this estimate of unlevered beta can be "re-levered" to the regulated company's capital structure, and CAPM reapplied with this levered beta, which reflects both the business and financial risk of the target company.

Hamada adjustment procedures-so-named for Professor Robert S. Hamada who contributed to their development ${ }^{27}$-are ubiquitous among finance practitioners when using the CAPM to estimate discount rates.

27 Hamada, R.S., "The Effect of the Firm’s Capital Structure on the Systematic Risk of Common Stock", The Journal of Finance, 27(2), 1971, pp. 435-452.
Table No. BV-1

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[^34]Table No. BV-3
Market Value of the Electric Proxy Group
Panel A: ALLETE

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$2,116 | \$2,116 | \$2,043 | \$1,873 | \$1,822 | \$1,529 | \$1,288 | [a] |
| Shares Outstanding (in millions) - Common | 51 | 51 | 51 | 50 | 49 | 45 | 41 | [b] |
| Price per Share - Common | \$79 | \$75 | \$78 | \$61 | \$49 | \$46 | \$48 | [c] |
| Market Value of Common Equity | \$4,068 | \$3,878 | \$3,963 | \$2,997 | \$2,393 | \$2,048 | \$1,941 | [d] $=[\mathrm{b}] \times \mathrm{cc}]$. |
| Market Value of GP Equity | n/a | n/a | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | [e] |
| Total Market Value of Equity | \$4,068 | \$3,878 | \$3,963 | \$2,997 | \$2,393 | \$2,048 | \$1,941 | [f] $=$ [d] |
| Market to Book Value of Common Equity | 1.92 | 1.83 | 1.94 | 1.60 | 1.31 | 1.34 | 1.51 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$439 | \$439 | \$388 | \$362 | \$403 | \$358 | \$369 | [j] |
| Current Liabilities | \$403 | \$403 | \$291 | \$404 | \$318 | \$287 | \$224 | [k] |
| Current Portion of Long-Term Debt | \$57 | \$57 | \$64 | \$187 | \$49 | \$85 | \$38 | [1] |
| Net Working Capital | \$93 | \$93 | \$162 | \$144 | \$135 | \$156 | \$183 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$0 | \$0 | \$0 | \$0 | \$0 | \$3 | \$1 | [n] |
| Adjusted Short-Term Debt | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [ o$]=$ See Sources and Notes. |
| Long-Term Debt | \$1,462 | \$1,462 | \$1,445 | \$1,359 | \$1,549 | \$1,289 | \$1,064 | [p] |
| Book Value of Long-Term Debt | \$1,518 | \$1,518 | \$1,509 | \$1,546 | \$1,598 | \$1,375 | \$1,102 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$114 | \$114 | \$85 | \$71 | \$111 | \$22 | \$126 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$1,633 | \$1,633 | \$1,593 | \$1,617 | \$1,709 | \$1,396 | \$1,228 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$1,633 | \$1,633 | \$1,593 | \$1,617 | \$1,709 | \$1,396 | \$1,228 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$5,700 | \$5,510 | \$5,556 | \$4,614 | \$4,102 | \$3,444 | \$3,169 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 71.36\% | 70.37\% | 71.32\% | 64.96\% | 58.33\% | 59.47\% | 61.26\% | [ v$]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 28.64\% | 29.63\% | 28.68\% | 35.04\% | 41.67\% | 40.53\% | 38.74\% | $\underline{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^35]Table No. BV-3
Market Value of the Electric Proxy Group
Panel B: Alliant Energy

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$4,570 | \$4,570 | \$4,154 | \$3,859 | \$3,745 | \$3,436 | \$3,267 | [a] |
| Shares Outstanding (in millions) - Common | 236 | 236 | 231 | 228 | 227 | 222 | 222 | [b] |
| Price per Share - Common | \$45 | \$43 | \$42 | \$39 | \$28 | \$28 | \$25 | [c] |
| Market Value of Common Equity | \$10,579 | \$10,181 | \$9,787 | \$8,841 | \$6,434 | \$6,291 | \$5,494 | $[\mathrm{d}]=[\mathrm{b}] \times \mathrm{c}]$. |
| Market Value of GP Equity | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | [e] |
| Total Market Value of Equity | \$10,579 | \$10,181 | \$9,787 | \$8,841 | \$6,434 | \$6,291 | \$5,494 | [f] $=$ [d] |
| Market to Book Value of Common Equity | 2.31 | 2.23 | 2.36 | 2.29 | 1.72 | 1.83 | 1.68 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$400 | \$400 | \$200 | \$200 | \$200 | \$200 | \$200 | [h] |
| Market Value of Preferred Equity | \$400 | \$400 | \$200 | \$200 | \$200 | \$200 | \$200 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$1,125 | \$1,125 | \$752 | \$958 | \$1,088 | \$962 | \$880 | [j] |
| Current Liabilities | \$1,548 | \$1,548 | \$1,470 | \$1,370 | \$991 | \$1,742 | \$1,053 | [k] |
| Current Portion of Long-Term Debt | \$506 | \$506 | \$105 | \$314 | \$3 | \$493 | \$48 | [1] |
| Net Working Capital | \$83 | \$83 | (\$613) | (\$98) | \$100 | (\$287) | (\$124) | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$137 | \$137 | \$485 | \$238 | \$109 | \$354 | \$237 | [n] |
| Adjusted Short-Term Debt | \$0 | \$0 | \$485 | \$98 | \$0 | \$287 | \$124 | $[\mathrm{o}]=$ See Sources and Notes. |
| Long-Term Debt | \$5,248 | \$5,248 | \$4,255 | \$3,817 | \$3,856 | \$2,800 | \$3,105 | [p] |
| Book Value of Long-Term Debt | \$5,754 | \$5,754 | \$4,846 | \$4,229 | \$3,859 | \$3,579 | \$3,278 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$581 | \$581 | \$479 | \$501 | \$629 | \$376 | \$722 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$6,336 | \$6,336 | \$5,324 | \$4,729 | \$4,487 | \$3,955 | \$4,000 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$6,336 | \$6,336 | \$5,324 | \$4,729 | \$4,487 | \$3,955 | \$4,000 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$17,314 | \$16,917 | \$15,311 | \$13,770 | \$11,121 | \$10,446 | \$9,694 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 61.10\% | 60.18\% | 63.92\% | 64.21\% | 57.85\% | 60.22\% | 56.68\% | $[\mathrm{v}]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | 2.31\% | 2.36\% | 1.31\% | 1.45\% | 1.80\% | 1.91\% | 2.06\% | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 36.59\% | 37.45\% | 34.78\% | 34.34\% | 40.35\% | 37.86\% | 41.26\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^36]Table No. BV-3
Panel C: Amer. Elec. Power

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$19,047 | \$19,047 | \$18,078 | \$17,322 | \$17,699 | \$16,868 | \$15,762 | [a] |
| Shares Outstanding (in millions) - Common | 493 | 493 | 492 | 492 | 491 | 489 | 487 | [b] |
| Price per Share - Common | \$77 | \$72 | \$72 | \$65 | \$55 | \$53 | \$43 | [c] |
| Market Value of Common Equity | \$37,722 | \$35,280 | \$35,328 | \$32,042 | \$27,037 | \$25,812 | \$21,167 | [d] $=[\mathrm{b}] \mathrm{x}[\mathrm{c}]$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | [e] |
| Total Market Value of Equity | \$37,722 | \$35,280 | \$35,328 | \$32,042 | \$27,037 | \$25,812 | \$21,167 | $[\mathrm{f}]=[\mathrm{d}]$ |
| Market to Book Value of Common Equity | 1.98 | 1.85 | 1.95 | 1.85 | 1.53 | 1.53 | 1.34 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$4,692 | \$4,692 | \$4,068 | \$5,949 | \$4,548 | \$4,111 | \$4,317 | [j] |
| Current Liabilities | \$8,426 | \$8,426 | \$7,322 | \$7,779 | \$7,058 | \$7,457 | \$5,692 | [k] |
| Current Portion of Long-Term Debt | \$1,904 | \$1,904 | \$2,359 | \$2,385 | \$1,826 | \$2,381 | \$1,366 | [1] |
| Net Working Capital | $(\$ 1,830)$ | $(\$ 1,830)$ | (\$895) | \$555 | (\$684) | (\$965) | (\$9) | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[1])$. |
| Notes Payable (Short-Term Debt) | \$2,243 | \$2,243 | \$1,059 | \$1,478 | \$782 | \$1,282 | \$1,218 | [n] |
| Adjusted Short-Term Debt | \$1,830 | \$1,830 | \$895 | \$0 | \$684 | \$965 | \$9 | [ o$]=$ See Sources and Notes. |
| Long-Term Debt | \$20,870 | \$20,870 | \$18,362 | \$17,320 | \$17,600 | \$15,677 | \$16,202 | [p] |
| Book Value of Long-Term Debt | \$24,604 | \$24,604 | \$21,617 | \$19,705 | \$20,110 | \$19,023 | \$17,577 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$2,476 | \$2,476 | \$1,821 | \$1,629 | \$2,391 | \$1,295 | \$3,150 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$27,080 | \$27,080 | \$23,437 | \$21,333 | \$22,501 | \$20,318 | \$20,727 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$27,080 | \$27,080 | \$23,437 | \$21,333 | \$22,501 | \$20,318 | \$20,727 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$64,802 | \$62,360 | \$58,765 | \$53,375 | \$49,538 | \$46,130 | \$41,894 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 58.21\% | 56.57\% | 60.12\% | 60.03\% | 54.58\% | 55.95\% | 50.53\% | $[\mathrm{v}]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 41.79\% | 43.43\% | 39.88\% | 39.97\% | 45.42\% | 44.05\% | 49.47\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^37]Table No. BV-3
Panel D: Ameren Corp
$(\$ M M)$

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$7,656 | \$7,656 | \$7,345 | \$7,193 | \$7,014 | \$6,774 | \$6,574 | [a] |
| Shares Outstanding (in millions) - Common | 244 | 244 | 243 | 243 | 243 | 243 | 243 | [b] |
| Price per Share - Common | \$68 | \$64 | \$59 | \$50 | \$40 | \$38 | \$34 | [c] |
| Market Value of Common Equity | \$16,720 | \$15,714 | \$14,327 | \$12,115 | \$9,802 | \$9,318 | \$8,311 | [d] $=[\mathrm{b}] \times \mathrm{cc}$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | [e] |
| Total Market Value of Equity | \$16,720 | \$15,714 | \$14,327 | \$12,115 | \$9,802 | \$9,318 | \$8,311 | $[\mathrm{f}]=[\mathrm{d}]$ |
| Market to Book Value of Common Equity | 2.18 | 2.05 | 1.95 | 1.68 | 1.40 | 1.38 | 1.26 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$1,640 | \$1,640 | \$1,581 | \$1,599 | \$1,983 | \$1,942 | \$3,273 | [j] |
| Current Liabilities | \$2,580 | \$2,580 | \$2,581 | \$2,291 | \$2,489 | \$2,119 | \$3,228 | [k] |
| Current Portion of Long-Term Debt | \$649 | \$649 | \$777 | \$431 | \$395 | \$119 | \$884 | [1] |
| Net Working Capital | (\$291) | (\$291) | (\$223) | (\$261) | (\$111) | (\$58) | \$929 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[1])$. |
| Notes Payable (Short-Term Debt) | \$521 | \$521 | \$446 | \$608 | \$783 | \$753 | \$25 | [n] |
| Adjusted Short-Term Debt | \$291 | \$291 | \$223 | \$261 | \$111 | \$58 | \$0 | [ o ] = See Sources and Notes. |
| Long-Term Debt | \$7,614 | \$7,614 | \$6,922 | \$6,607 | \$5,981 | \$5,825 | \$5,274 | [p] |
| Book Value of Long-Term Debt | \$8,554 | \$8,554 | \$7,922 | \$7,299 | \$6,487 | \$6,002 | \$6,158 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$596 | \$596 | \$496 | \$539 | \$895 | \$546 | \$953 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$9,150 | \$9,150 | \$8,418 | \$7,838 | \$7,382 | \$6,548 | \$7,111 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$9,150 | \$9,150 | \$8,418 | \$7,838 | \$7,382 | \$6,548 | \$7,111 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$25,870 | \$24,864 | \$22,745 | \$19,953 | \$17,184 | \$15,866 | \$15,422 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 64.63\% | 63.20\% | 62.99\% | 60.72\% | 57.04\% | 58.73\% | 53.89\% | [ v$]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | [ w $]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 35.37\% | 36.80\% | 37.01\% | 39.28\% | 42.96\% | 41.27\% | 46.11\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^38]Table No. BV-3
Market Value of the Electric Proxy Group Panel E: CMS Energy Corp.
(\$MM)

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$4,749 | \$4,749 | \$4,535 | \$4,259 | \$3,902 | \$3,670 | \$3,396 | [a] |
| Shares Outstanding (in millions) - Common | 283 | 283 | 282 | 279 | 277 | 275 | 266 | [b] |
| Price per Share - Common | \$51 | \$50 | \$47 | \$43 | \$34 | \$30 | \$26 | [c] |
| Market Value of Common Equity | \$14,456 | \$14,027 | \$13,310 | \$11,917 | \$9,338 | \$8,161 | \$7,018 | [d] $=[\mathrm{b}] \times \mathrm{cc}]$. |
| Market Value of GP Equity | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | [e] |
| Total Market Value of Equity | \$14,456 | \$14,027 | \$13,310 | \$11,917 | \$9,338 | \$8,161 | \$7,018 | [f] $=$ [d] |
| Market to Book Value of Common Equity | 3.04 | 2.95 | 2.94 | 2.80 | 2.39 | 2.22 | 2.07 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$2,374 | \$2,374 | \$2,121 | \$2,198 | \$2,123 | \$2,734 | \$2,401 | [j] |
| Current Liabilities | \$3,442 | \$3,442 | \$2,261 | \$2,069 | \$1,788 | \$1,648 | \$1,464 | [k] |
| Current Portion of Long-Term Debt | \$1,971 | \$1,971 | \$980 | \$1,005 | \$741 | \$690 | \$532 | [1] |
| Net Working Capital | \$903 | \$903 | \$840 | \$1,134 | \$1,076 | \$1,776 | \$1,469 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$279 | \$279 | \$230 | \$75 | \$68 | \$0 | \$0 | [n] |
| Adjusted Short-Term Debt | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [ o$]=$ See Sources and Notes. |
| Long-Term Debt | \$8,944 | \$8,944 | \$9,121 | \$8,832 | \$8,014 | \$8,171 | \$7,229 | [p] |
| Book Value of Long-Term Debt | \$10,915 | \$10,915 | \$10,101 | \$9,837 | \$8,755 | \$8,861 | \$7,761 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$511 | \$511 | \$449 | \$474 | \$750 | \$726 | \$1,118 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$11,426 | \$11,426 | \$10,550 | \$10,311 | \$9,505 | \$9,587 | \$8,879 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$11,426 | \$11,426 | \$10,550 | \$10,311 | \$9,505 | \$9,587 | \$8,879 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$25,882 | \$25,453 | \$23,860 | \$22,228 | \$18,843 | \$17,748 | \$15,897 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 55.85\% | 55.11\% | 55.78\% | 53.61\% | 49.56\% | 45.98\% | 44.15\% | $[\mathrm{v}]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | [w] $=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 44.15\% | 44.89\% | 44.22\% | 46.39\% | 50.44\% | 54.02\% | 55.85\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^39]Table No. BV-3
Market Value of the Electric Proxy Group
Panel F: DTE Energy

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$10,207 | \$10,207 | \$9,373 | \$9,130 | \$8,812 | \$8,169 | \$7,876 | [a] |
| Shares Outstanding (in millions) - Common | 182 | 182 | 179 | 179 | 179 | 177 | 177 | [b] |
| Price per Share - Common | \$118 | \$110 | \$110 | \$94 | \$78 | \$76 | \$67 | [c] |
| Market Value of Common Equity | \$21,527 | \$20,096 | \$19,692 | \$16,898 | \$13,951 | \$13,475 | \$11,792 | [d] $=[\mathrm{b}] \mathrm{x}[\mathrm{c}]$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n /a | [e] |
| Total Market Value of Equity | \$21,527 | \$20,096 | \$19,692 | \$16,898 | \$13,951 | \$13,475 | \$11,792 | [f] $=$ [d] |
| Market to Book Value of Common Equity | 2.11 | 1.97 | 2.10 | 1.85 | 1.58 | 1.65 | 1.50 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$3,103 | \$3,103 | \$2,815 | \$2,595 | \$2,700 | \$2,755 | \$2,549 | [j] |
| Current Liabilities | \$2,117 | \$2,117 | \$2,598 | \$1,969 | \$2,273 | \$2,805 | \$3,008 | [k] |
| Current Portion of Long-Term Debt | \$1 | \$1 | \$109 | \$15 | \$468 | \$274 | \$896 | [1] |
| Net Working Capital | \$987 | \$987 | \$326 | \$641 | \$895 | \$224 | \$437 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$77 | \$77 | \$659 | \$410 | \$185 | \$653 | \$271 | [n] |
| Adjusted Short-Term Debt | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [ o ] = See Sources and Notes. |
| Long-Term Debt | \$13,620 | \$13,620 | \$11,795 | \$9,478 | \$8,856 | \$7,909 | \$6,846 | [p] |
| Book Value of Long-Term Debt | \$13,621 | \$13,621 | \$11,904 | \$9,493 | \$9,324 | \$8,183 | \$7,742 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$986 | \$986 | \$635 | \$550 | \$897 | \$381 | \$1,080 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$14,607 | \$14,607 | \$12,539 | \$10,043 | \$10,221 | \$8,564 | \$8,822 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$14,607 | \$14,607 | \$12,539 | \$10,043 | \$10,221 | \$8,564 | \$8,822 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$36,134 | \$34,703 | \$32,231 | \$26,941 | \$24,172 | \$22,039 | \$20,614 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 59.58\% | 57.91\% | 61.10\% | 62.72\% | 57.71\% | 61.14\% | 57.20\% | $[\mathrm{v}]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 40.42\% | 42.09\% | 38.90\% | 37.28\% | 42.29\% | 38.86\% | 42.80\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^40]Table No. BV-3
Panel G: Entergy Corp.

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$8,413 | \$8,413 | \$8,690 | \$10,069 | \$9,157 | \$10,149 | \$9,408 | [a] |
| Shares Outstanding (in millions) - Common | 181 | 181 | 180 | 179 | 178 | 180 | 178 | [b] |
| Price per Share - Common | \$86 | \$83 | \$78 | \$79 | \$64 | \$76 | \$64 | [c] |
| Market Value of Common Equity | \$15,579 | \$14,961 | \$13,998 | \$14,147 | \$11,376 | \$13,736 | \$11,359 | [d] $=[\mathrm{b}] \mathrm{x}[\mathrm{c}]$. |
| Market Value of GP Equity | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | [e] |
| Total Market Value of Equity | \$15,579 | \$14,961 | \$13,998 | \$14,147 | \$11,376 | \$13,736 | \$11,359 | $[\mathrm{f}]=[\mathrm{d}]$ |
| Market to Book Value of Common Equity | 1.85 | 1.78 | 1.61 | 1.40 | 1.24 | 1.35 | 1.21 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$198 | \$198 | \$203 | \$233 | \$211 | \$305 | \$281 | [h] |
| Market Value of Preferred Equity | \$198 | \$198 | \$203 | \$233 | \$211 | \$305 | \$281 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$3,695 | \$3,695 | \$3,471 | \$4,340 | \$4,117 | \$4,265 | \$3,490 | [j] |
| Current Liabilities | \$5,751 | \$5,751 | \$4,461 | \$3,452 | \$3,454 | \$4,454 | \$3,439 | [k] |
| Current Portion of Long-Term Debt | \$736 | \$736 | \$871 | \$753 | \$281 | \$1,117 | \$209 | [1] |
| Net Working Capital | $(\$ 1,320)$ | $(\$ 1,320)$ | (\$118) | \$1,641 | \$945 | \$927 | \$260 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[1])$. |
| Notes Payable (Short-Term Debt) | \$1,947 | \$1,947 | \$1,353 | \$433 | \$782 | \$891 | \$1,106 | [n] |
| Adjusted Short-Term Debt | \$1,320 | \$1,320 | \$118 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{o}]=$ See Sources and Notes. |
| Long-Term Debt | \$15,802 | \$15,802 | \$14,000 | \$13,887 | \$13,080 | \$11,665 | \$12,308 | [p] |
| Book Value of Long-Term Debt | \$17,858 | \$17,858 | \$14,990 | \$14,640 | \$13,362 | \$12,782 | \$12,517 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$292 | \$292 | (\$17) | \$253 | \$208 | (\$156) | \$210 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$18,150 | \$18,150 | \$14,973 | \$14,892 | \$13,569 | \$12,625 | \$12,728 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$18,150 | \$18,150 | \$14,973 | \$14,892 | \$13,569 | \$12,625 | \$12,728 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$33,926 | \$33,309 | \$29,174 | \$29,272 | \$25,156 | \$26,665 | \$24,367 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 45.92\% | 44.92\% | 47.98\% | 48.33\% | 45.22\% | 51.51\% | 46.62\% | [ v$]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | 0.58\% | 0.59\% | 0.70\% | 0.80\% | 0.84\% | 1.14\% | 1.15\% | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 53.50\% | 54.49\% | 51.32\% | 50.88\% | 53.94\% | 47.35\% | 52.23\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^41]Table No. BV-3
Panel H: MGE Energy
$(\$ M M)$

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$812 | \$812 | \$753 | \$720 | \$689 | \$654 | \$613 | [a] |
| Shares Outstanding (in millions) - Common | 35 | 35 | 35 | 35 | 35 | 35 | 35 | [b] |
| Price per Share - Common | \$64 | \$65 | \$65 | \$57 | \$40 | \$39 | \$36 | [c] |
| Market Value of Common Equity | \$2,218 | \$2,260 | \$2,265 | \$1,975 | \$1,396 | \$1,340 | \$1,244 | [d] $=[\mathrm{b}] \times \mathrm{cc}]$. |
| Market Value of GP Equity | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | [e] |
| Total Market Value of Equity | \$2,218 | \$2,260 | \$2,265 | \$1,975 | \$1,396 | \$1,340 | \$1,244 | [f] $]$ [d] |
| Market to Book Value of Common Equity | 2.73 | 2.78 | 3.01 | 2.74 | 2.03 | 2.05 | 2.03 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$281 | \$281 | \$255 | \$249 | \$242 | \$225 | \$214 | [j] |
| Current Liabilities | \$98 | \$98 | \$85 | \$86 | \$74 | \$82 | \$79 | [k] |
| Current Portion of Long-Term Debt | \$5 | \$5 | \$4 | \$4 | \$4 | \$4 | \$4 | [1] |
| Net Working Capital | \$187 | \$187 | \$175 | \$167 | \$172 | \$147 | \$139 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$0 | \$0 | \$7 | \$0 | \$0 | \$0 | \$0 | [n] |
| Adjusted Short-Term Debt | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [ o$]=$ See Sources and Notes. |
| Long-Term Debt | \$494 | \$494 | \$389 | \$384 | \$392 | \$396 | \$400 | [p] |
| Book Value of Long-Term Debt | \$499 | \$499 | \$394 | \$388 | \$396 | \$400 | \$405 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$48 | \$48 | \$39 | \$40 | \$58 | \$28 | \$66 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$547 | \$547 | \$433 | \$428 | \$454 | \$429 | \$470 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$547 | \$547 | \$433 | \$428 | \$454 | \$429 | \$470 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$2,765 | \$2,808 | \$2,698 | \$2,404 | \$1,850 | \$1,769 | \$1,714 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 80.21\% | 80.51\% | 83.96\% | 82.18\% | 75.46\% | 75.77\% | 72.56\% | [ v$]=[\mathrm{f}] / \mathrm{Lu}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 19.79\% | 19.49\% | 16.04\% | 17.82\% | 24.54\% | 24.23\% | 27.44\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^42]Table No. BV-3
Market Value of the Electric Proxy Group
Panel I: OGE Energy

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$4,030 | \$4,030 | \$3,617 | \$3,445 | \$3,353 | \$3,243 | \$2,995 | [a] |
| Shares Outstanding (in millions) - Common | 200 | 200 | 200 | 200 | 200 | 199 | 198 | [b] |
| Price per Share - Common | \$39 | \$37 | \$36 | \$32 | \$27 | \$36 | \$36 | [c] |
| Market Value of Common Equity | \$7,800 | \$7,331 | \$7,219 | \$6,386 | \$5,399 | \$7,266 | \$7,104 | [d] $=[\mathrm{b}] \mathrm{x}[\mathrm{c}]$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | [e] |
| Total Market Value of Equity | \$7,800 | \$7,331 | \$7,219 | \$6,386 | \$5,399 | \$7,266 | \$7,104 | [f] $=$ [d] |
| Market to Book Value of Common Equity | 1.94 | 1.82 | 2.00 | 1.85 | 1.61 | 2.24 | 2.37 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$642 | \$642 | \$600 | \$547 | \$753 | \$740 | \$758 | [j] |
| Current Liabilities | \$841 | \$841 | \$954 | \$795 | \$587 | \$869 | \$942 | [k] |
| Current Portion of Long-Term Debt | \$250 | \$250 | \$350 | \$125 | \$110 | \$0 | \$0 | [1] |
| Net Working Capital | \$51 | \$51 | (\$4) | (\$123) | \$276 | (\$129) | (\$184) | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$0 | \$0 | \$147 | \$213 | \$0 | \$411 | \$447 | [ n ] |
| Adjusted Short-Term Debt | \$0 | \$0 | \$4 | \$123 | \$0 | \$129 | \$184 | [ o ] = See Sources and Notes. |
| Long-Term Debt | \$2,897 | \$2,897 | \$2,750 | \$2,505 | \$2,646 | \$2,510 | \$2,400 | [p] |
| Book Value of Long-Term Debt | \$3,147 | \$3,147 | \$3,103 | \$2,753 | \$2,756 | \$2,639 | \$2,584 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$389 | \$389 | \$273 | (\$244) | (\$206) | \$253 | \$548 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$3,535 | \$3,535 | \$3,377 | \$2,510 | \$2,550 | \$2,891 | \$3,132 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$3,535 | \$3,535 | \$3,377 | \$2,510 | \$2,550 | \$2,891 | \$3,132 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$11,335 | \$10,866 | \$10,596 | \$8,896 | \$7,949 | \$10,157 | \$10,236 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 68.81\% | 67.46\% | 68.13\% | 71.79\% | 67.92\% | 71.54\% | 69.41\% | $[\mathrm{v}]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 31.19\% | 32.54\% | 31.87\% | 28.21\% | 32.08\% | 28.46\% | 30.59\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^43]Table No. BV-3
Panel J: Otter Tail Corp.
(SMM)

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$725 | \$725 | \$693 | \$657 | \$598 | \$563 | \$530 | [a] |
| Shares Outstanding (in millions) - Common | 40 | 40 | 40 | 39 | 38 | 37 | 36 | [b] |
| Price per Share - Common | \$48 | \$48 | \$43 | \$35 | \$26 | \$27 | \$28 | [c] |
| Market Value of Common Equity | \$1,900 | \$1,907 | \$1,703 | \$1,380 | \$972 | \$1,007 | \$1,006 | [d] $=[\mathrm{b}] \times \mathrm{cc}]$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | [e] |
| Total Market Value of Equity | \$1,900 | \$1,907 | \$1,703 | \$1,380 | \$972 | \$1,007 | \$1,006 | [ f$]=$ [d] |
| Market to Book Value of Common Equity | 2.62 | 2.63 | 2.46 | 2.10 | 1.63 | 1.79 | 1.90 | $[\mathrm{g}]=[\mathrm{f}] / \mathrm{m}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$241 | \$241 | \$228 | \$204 | \$274 | \$298 | \$310 | [j] |
| Current Liabilities | \$163 | \$163 | \$246 | \$246 | \$237 | \$200 | \$220 | [k] |
| Current Portion of Long-Term Debt | \$0 | \$0 | \$0 | \$85 | \$0 | \$0 | \$0 | [1] |
| Net Working Capital | \$78 | \$78 | (\$18) | \$43 | \$37 | \$98 | \$91 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$15 | \$15 | \$104 | \$37 | \$87 | \$39 | \$40 | [n] |
| Adjusted Short-Term Debt | \$0 | \$0 | \$18 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{o}]=$ See Sources and Notes. |
| Long-Term Debt | \$590 | \$590 | \$490 | \$461 | \$498 | \$499 | \$437 | [p] |
| Book Value of Long-Term Debt | \$590 | \$590 | \$508 | \$546 | \$499 | \$499 | \$437 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$52 | \$52 | \$45 | \$65 | \$102 | \$38 | \$69 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$642 | \$642 | \$554 | \$611 | \$601 | \$537 | \$507 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$642 | \$642 | \$554 | \$611 | \$601 | \$537 | \$507 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$2,543 | \$2,549 | \$2,257 | \$1,991 | \$1,573 | \$1,544 | \$1,513 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 74.74\% | 74.80\% | 75.47\% | 69.31\% | 61.81\% | 65.24\% | 66.49\% | $[\mathrm{v}]=[\mathrm{f}] / \mathrm{Lu}$. |
| Preferred Equity - Market Value Ratio |  | - | - | - | - | - | - | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 25.26\% | 25.20\% | 24.53\% | 30.69\% | 38.19\% | 34.76\% | $33.51 \%$ | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^44]Table No. BV-3
Market Value of the Electric Proxy Group Panel K: AVANGRID Inc.
(\$MM)

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$15,128 | \$15,128 | \$15,202 | \$15,038 | \$3,999 | \$3,999 | \$3,999 | [a] |
| Shares Outstanding (in millions) - Common | 309 | 309 | 309 | 309 | - | - | - | [b] |
| Price per Share - Common | \$50 | \$49 | \$47 | \$42 | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | [c] |
| Market Value of Common Equity | \$15,345 | \$15,110 | \$14,573 | \$13,022 | $\mathrm{n} / \mathrm{a}$ | n /a | n/a | $[\mathrm{d}]=[\mathrm{b}] \times[\mathrm{c}]$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | [e] |
| Total Market Value of Equity | \$15,345 | \$15,110 | \$14,573 | \$13,022 | n/a | n/a | n/a | $[\mathrm{f}]=[\mathrm{d}]$ |
| Market to Book Value of Common Equity | 1.01 | 1.00 | 0.96 | 0.87 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [ i$]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$1,963 | \$1,963 | \$2,021 | \$2,153 | \$915 | \$915 | \$915 | [j] |
| Current Liabilities | \$2,911 | \$2,911 | \$2,934 | \$2,153 | \$1,189 | \$1,189 | \$1,189 | [k] |
| Current Portion of Long-Term Debt | \$523 | \$523 | \$267 | \$187 | \$23 | \$23 | \$23 | [1] |
| Net Working Capital | (\$425) | (\$425) | (\$646) | \$187 | (\$251) | (\$251) | (\$251) | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$500 | \$500 | \$731 | \$3 | \$305 | \$305 | \$305 | [n] |
| Adjusted Short-Term Debt | \$425 | \$425 | \$646 | \$0 | \$251 | \$251 | \$251 | $[\mathrm{o}]=$ See Sources and Notes. |
| Long-Term Debt | \$5,096 | \$5,096 | \$4,767 | \$4,399 | \$2,889 | \$2,889 | \$2,889 | [p] |
| Book Value of Long-Term Debt | \$6,044 | \$6,044 | \$5,680 | \$4,586 | \$3,163 | \$3,163 | \$3,163 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$603 | \$603 | \$694 | \$455 | \$473 | \$0 | \$0 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$6,647 | \$6,647 | \$6,374 | \$5,041 | \$3,636 | \$3,163 | \$3,163 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$6,647 | \$6,647 | \$6,374 | \$5,041 | \$3,636 | \$3,163 | \$3,163 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$21,992 | \$21,757 | \$20,947 | \$18,063 | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 69.78\% | 69.45\% | 69.57\% | 72.09\% | n/a | n/a | n/a | [ v$]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | [ w$]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 30.22\% | 30.55\% | 30.43\% | 27.91\% | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^45]Table No. BV-3
Market Value of the Electric Proxy Group
Panel L: Consol. Edison
(\$MM)

Table No. BV-3
Market Value of the Electric Proxy Group
Panel M: Duke Energy

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$42,995 | \$42,995 | \$41,631 | \$40,489 | \$39,832 | \$41,412 | \$41,165 | [a] |
| Shares Outstanding (in millions) - Common | 713 | 713 | 700 | 689 | 688 | 707 | 706 | [b] |
| Price per Share - Common | \$87 | \$81 | \$86 | \$81 | \$70 | \$74 | \$67 | [c] |
| Market Value of Common Equity | \$62,032 | \$57,441 | \$60,010 | \$55,487 | \$47,883 | \$52,276 | \$47,133 | [d] $=[\mathrm{b}] \mathrm{x}$ [c]. |
| Market Value of GP Equity | n/a | n/a | n/a | n/a | n/a | n/a | n/a | [e] |
| Total Market Value of Equity | \$62,032 | \$57,441 | \$60,010 | \$55,487 | \$47,883 | \$52,276 | \$47,133 | [f] $=$ [d] |
| Market to Book Value of Common Equity | 1.44 | 1.34 | 1.44 | 1.37 | 1.20 | 1.26 | 1.14 | $[\mathrm{g}]=[\mathrm{f}] / \mathrm{aj}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| market value of debt |  |  |  |  |  |  |  |  |
| Current Assets | \$9,520 | \$9,520 | \$7,706 | \$13,534 | \$10,195 | \$11,575 | \$10,418 | [j] |
| Current Liabilities | \$13,922 | \$13,922 | \$10,820 | \$12,076 | \$10,516 | \$8,251 | \$9,239 | [k] |
| Current Portion of Long-Term Debt | \$3,455 | \$3,455 | \$2,485 | \$3,201 | \$2,536 | \$1,156 | \$2,307 |  |
| Net Working Capital | (\$947) | (\$947) | (\$629) | \$4,659 | \$2,215 | \$4,480 | \$3,486 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$2,891 | \$2,891 | \$1,899 | \$3,011 | \$2,419 | \$1,787 | \$1,278 | [n] |
| Adjusted Short-Term Debt | \$947 | \$947 | \$629 | \$0 | \$0 | \$0 | \$0 | [0] = See Sources and Notes. |
| Long-Term Debt | \$50,507 | \$50,507 | \$48,929 | \$43,964 | \$37,667 | \$38,702 | \$37,402 | [p] |
| Book Value of Long-Term Debt | \$54,909 | \$54,909 | \$52,043 | \$47,165 | \$40,203 | \$39,858 | \$39,709 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$3,052 | \$3,052 | \$1,266 | \$2,899 | \$4,546 | \$2,336 | \$4,540 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$57,961 | \$57,961 | \$53,309 | \$50,064 | \$44,749 | \$42,194 | \$44,249 | $[\mathrm{s}]=[\mathrm{q}]+\mathrm{rr}]$. |
| Market Value of Debt | \$57,961 | \$57,961 | \$53,309 | \$50,064 | \$44,749 | \$42,194 | \$44,249 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$119,993 | \$115,402 | \$113,319 | \$105,551 | \$92,632 | \$94,470 | \$91,382 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 51.70\% | 49.77\% | 52.96\% | 52.57\% | 51.69\% | 55.34\% | 51.58\% | $[\mathrm{v}]=[\mathrm{f}] / \mathrm{lu}]$. |
| Preferred Equity - Market Value Ratio |  |  |  |  |  |  |  | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 48.30\% | 50.23\% | 47.04\% | 47.43\% | 48.31\% | 44.66\% | 48.42\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |
| Sources and Notes: |  |  |  |  |  |  |  |  |
| Bloomberg as of November 30, 2018 |  |  |  |  |  |  |  |  |
| Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15-day average prices ending at period end. |  |  |  |  |  |  |  |  |
| The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018. Prices are reported in Supporting Schedule \#1 to Table No. BV-6. |  |  |  |  |  |  |  |  |
| [ 0 ] = |  |  |  |  |  |  |  |  |
| (1): 0 if $[\mathrm{m}]>0$. <br> (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $\|[\mathrm{m}]\|$ <br> (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $\|[\mathrm{m}]\|>[\mathrm{n}]$. |  |  |  |  |  |  |  |  |
| [r]: Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K. |  |  |  |  |  |  |  |  |

Table No. BV-3
Market Value of the Electric Proxy Group Panel N: Eversource Energy
(\$MM)

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$11,409 | \$11,409 | \$10,998 | \$10,637 | \$10,294 | \$9,891 | \$9,517 | [a] |
| Shares Outstanding (in millions) - Common | 317 | 317 | 317 | 317 | 317 | 317 | 315 | [b] |
| Price per Share - Common | \$67 | \$62 | \$62 | \$55 | \$48 | \$45 | \$41 | [c] |
| Market Value of Common Equity | \$21,134 | \$19,745 | \$19,570 | \$17,382 | \$15,117 | \$14,213 | \$12,939 | $[\mathrm{d}]=[\mathrm{b}] \times \mathrm{cc}]$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | [e] |
| Total Market Value of Equity | \$21,134 | \$19,745 | \$19,570 | \$17,382 | \$15,117 | \$14,213 | \$12,939 | $[\mathrm{f}]=[\mathrm{d}]$ |
| Market to Book Value of Common Equity | 1.85 | 1.73 | 1.78 | 1.63 | 1.47 | 1.44 | 1.36 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$156 | \$156 | \$156 | \$156 | \$156 | \$156 | \$156 | [h] |
| Market Value of Preferred Equity | \$156 | \$156 | \$156 | \$156 | \$156 | \$156 | \$156 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$2,153 | \$2,153 | \$2,403 | \$2,415 | \$2,368 | \$2,102 | \$2,018 | [j] |
| Current Liabilities | \$3,630 | \$3,630 | \$2,620 | \$2,642 | \$2,972 | \$2,930 | \$3,378 | [k] |
| Current Portion of Long-Term Debt | \$387 | \$387 | \$958 | \$374 | \$229 | \$246 | \$608 | [1] |
| Net Working Capital | $(\$ 1,090)$ | $(\$ 1,090)$ | \$741 | \$147 | (\$375) | (\$583) | (\$752) | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$1,067 | \$1,067 | \$18 | \$735 | \$1,016 | \$1,047 | \$1,343 | [n] |
| Adjusted Short-Term Debt | \$1,067 | \$1,067 | \$0 | \$0 | \$375 | \$583 | \$752 | $[\mathrm{o}]=$ See Sources and Notes. |
| Long-Term Debt | \$12,152 | \$12,152 | \$10,468 | \$9,235 | \$8,757 | \$8,167 | \$7,444 | [p] |
| Book Value of Long-Term Debt | \$13,606 | \$13,606 | \$11,426 | \$9,609 | \$9,362 | \$8,995 | \$8,804 | $[\mathrm{q}]=[1]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$552 | \$552 | \$377 | \$391 | \$637 | \$133 | \$677 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$14,158 | \$14,158 | \$11,803 | \$10,000 | \$9,999 | \$9,128 | \$9,482 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$14,158 | \$14,158 | \$11,803 | \$10,000 | \$9,999 | \$9,128 | \$9,482 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$35,448 | \$34,058 | \$31,529 | \$27,538 | \$25,272 | \$23,496 | \$22,576 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 59.62\% | 57.97\% | 62.07\% | 63.12\% | 59.82\% | 60.49\% | 57.31\% | $[\mathrm{v}]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | 0.44\% | 0.46\% | 0.49\% | 0.56\% | 0.62\% | 0.66\% | 0.69\% | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 39.94\% | 41.57\% | 37.44\% | 36.32\% | 39.56\% | 38.85\% | 42.00\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^46]Table No. BV-3
Market Value of the Electric Proxy Group
Panel O: NextEra Energy

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$34,252 | \$34,252 | \$26,398 | \$23,907 | \$22,318 | \$18,810 | \$17,409 | [a] |
| Shares Outstanding (in millions) - Common | 478 | 478 | 470 | 467 | 461 | 436 | 431 | [b] |
| Price per Share - Common | \$178 | \$170 | \$148 | \$125 | \$97 | \$95 | \$80 | [c] |
| Market Value of Common Equity | \$85,285 | \$81,411 | \$69,521 | \$58,248 | \$44,783 | \$41,205 | \$34,660 | $[\mathrm{d}]=[\mathrm{b}] \mathrm{x}[\mathrm{c}]$. |
| Market Value of GP Equity | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | [e] |
| Total Market Value of Equity | \$85,285 | \$81,411 | \$69,521 | \$58,248 | \$44,783 | \$41,205 | \$34,660 | [f] $=$ [d] |
| Market to Book Value of Common Equity | 2.49 | 2.38 | 2.63 | 2.44 | 2.01 | 2.19 | 1.99 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$8,349 | \$8,349 | \$7,027 | \$6,747 | \$6,657 | \$5,633 | \$5,472 | [j] |
| Current Liabilities | \$12,807 | \$12,807 | \$11,604 | \$10,456 | \$10,371 | \$9,572 | \$9,213 | [k] |
| Current Portion of Long-Term Debt | \$2,649 | \$2,649 | \$2,285 | \$2,364 | \$2,497 | \$3,385 | \$3,933 | [1] |
| Net Working Capital | $(\$ 1,809)$ | $(\$ 1,809)$ | $(\$ 2,292)$ | $(\$ 1,345)$ | $(\$ 1,217)$ | (\$554) | \$192 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$2,890 | \$2,890 | \$2,329 | \$1,118 | \$2,163 | \$1,185 | \$915 | [n] |
| Adjusted Short-Term Debt | \$1,809 | \$1,809 | \$2,292 | \$1,118 | \$1,217 | \$554 | \$0 | [ o ] = See Sources and Notes. |
| Long-Term Debt | \$27,048 | \$27,048 | \$30,345 | \$28,195 | \$25,604 | \$24,853 | \$23,862 | [p] |
| Book Value of Long-Term Debt | \$31,506 | \$31,506 | \$34,922 | \$31,677 | \$29,318 | \$28,792 | \$27,795 | $[\mathrm{q}]=[1]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$2,313 | \$2,313 | \$1,205 | \$1,515 | \$2,461 | \$884 | \$2,227 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$33,819 | \$33,819 | \$36,127 | \$33,192 | \$31,779 | \$29,676 | \$30,022 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$33,819 | \$33,819 | \$36,127 | \$33,192 | \$31,779 | \$29,676 | \$30,022 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$119,104 | \$115,230 | \$105,648 | \$91,440 | \$76,562 | \$70,881 | \$64,682 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 71.61\% | 70.65\% | 65.80\% | 63.70\% | 58.49\% | 58.13\% | 53.59\% | [ v$]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 28.39\% | 29.35\% | 34.20\% | 36.30\% | 41.51\% | 41.87\% | 46.41\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |
| Sources and Notes: |  |  |  |  |  |  |  |  |
| Bloomberg as of November 30, 2018 |  |  |  |  |  |  |  |  |
| Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15-day average prices ending at period end. |  |  |  |  |  |  |  |  |
| The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018. Prices are reported in Supporting Schedule \#1 to Table No. BV-6. |  |  |  |  |  |  |  |  |
| [ o ] $=$ |  |  |  |  |  |  |  |  |
| (1): 0 if $[\mathrm{m}]>0$. <br> (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $\|[\mathrm{m}]\|$ <br> (3): $[n]$ if $[m]<0$ and $\|[m]\|>[n]$. |  |  |  |  |  |  |  |  |
| [r]: Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K. |  |  |  |  |  |  |  |  |

Table No. BV-3
Panel P: PPL Corp.

Table No. BV-3
Market Value of the Electric Proxy Group
Panel Q: Public Serv. Enterprise
(\$MM)


[^47]Table No. BV-3
Panel R: Southern Co.

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$24,877 | \$24,877 | \$24,082 | \$24,547 | \$20,664 | \$19,857 | \$18,778 | [a] |
| Shares Outstanding (in millions) - Common | 999 | 999 | 999 | 980 | 909 | 900 | 882 | [b] |
| Price per Share - Common | \$47 | \$44 | \$50 | \$52 | \$43 | \$44 | \$42 | [c] |
| Market Value of Common Equity | \$46,568 | \$43,762 | \$49,457 | \$51,295 | \$39,408 | \$39,217 | \$36,620 | $[\mathrm{d}]=[\mathrm{b}] \times[\mathrm{c}]$. |
| Market Value of GP Equity | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | [e] |
| Total Market Value of Equity | \$46,568 | \$43,762 | \$49,457 | \$51,295 | \$39,408 | \$39,217 | \$36,620 | [ f$]=[\mathrm{d}]$ |
| Market to Book Value of Common Equity | 1.87 | 1.76 | 2.05 | 2.09 | 1.91 | 1.97 | 1.95 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$324 | \$324 | \$823 | \$727 | \$727 | \$1,131 | \$1,131 | [h] |
| Market Value of Preferred Equity | \$324 | \$324 | \$823 | \$727 | \$727 | \$1,131 | \$1,131 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$9,384 | \$9,384 | \$9,202 | \$9,658 | \$6,270 | \$6,258 | \$5,785 | [j] |
| Current Liabilities | \$12,965 | \$12,965 | \$12,603 | \$10,567 | \$9,689 | \$6,890 | \$5,704 | [k] |
| Current Portion of Long-Term Debt | \$3,013 | \$3,013 | \$3,505 | \$2,254 | \$3,313 | \$2,398 | \$1,307 | [1] |
| Net Working Capital | (\$568) | (\$568) | \$104 | \$1,345 | (\$106) | \$1,766 | \$1,388 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[1])$. |
| Notes Payable (Short-Term Debt) | \$2,564 | \$2,564 | \$2,579 | \$1,670 | \$1,490 | \$361 | \$750 | [n] |
| Adjusted Short-Term Debt | \$568 | \$568 | \$0 | \$0 | \$106 | \$0 | \$0 | [ o$]=$ See Sources and Notes. |
| Long-Term Debt | \$41,425 | \$41,425 | \$44,042 | \$41,550 | \$22,326 | \$21,699 | \$21,053 | [p] |
| Book Value of Long-Term Debt | \$45,006 | \$45,006 | \$47,547 | \$43,804 | \$25,745 | \$24,097 | \$22,360 | $[\mathrm{q}]=[1]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$3,197 | \$3,197 | \$1,206 | \$697 | \$2,002 | \$547 | \$1,950 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$48,203 | \$48,203 | \$48,753 | \$44,501 | \$27,747 | \$24,644 | \$24,310 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$48,203 | \$48,203 | \$48,753 | \$44,501 | \$27,747 | \$24,644 | \$24,310 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$95,095 | \$92,289 | \$99,033 | \$96,523 | \$67,882 | \$64,992 | \$62,061 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 48.97\% | 47.42\% | 49.94\% | 53.14\% | 58.05\% | 60.34\% | 59.01\% | [ v$]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | 0.34\% | 0.35\% | 0.83\% | 0.75\% | 1.07\% | 1.74\% | 1.82\% | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 50.69\% | 52.23\% | 49.23\% | 46.10\% | 40.88\% | 37.92\% | 39.17\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |
| Sources and Notes: |  |  |  |  |  |  |  |  |
| Bloomberg as of November 30, 2018 |  |  |  |  |  |  |  |  |
| Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15-day average prices ending at period end. |  |  |  |  |  |  |  |  |
| The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018. Prices are reported in Supporting Schedule \#1 to Table No. BV-6. |  |  |  |  |  |  |  |  |
| $[\mathrm{o}]=$ <br> (1): 0 if $[\mathrm{m}]>0$. <br> (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $\mid[\mathrm{m}]$ (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $\|[\mathrm{m}]\|>[\mathrm{n}]$. |  |  |  |  |  |  |  |  |
| [r]: Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K. |  |  |  |  |  |  |  |  |

Table No. BV-3
Panel S: Unitil Corp.

Table No. BV-3
Panel T: Edison Int'l

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$12,096 | \$12,096 | \$12,416 | \$11,814 | \$11,600 | \$10,736 | \$9,689 | [a] |
| Shares Outstanding (in millions) - Common | 326 | 326 | 326 | 326 | 326 | 326 | 326 | [b] |
| Price per Share - Common | \$54 | \$68 | \$80 | \$74 | \$61 | \$57 | \$46 | [c] |
| Market Value of Common Equity | \$17,664 | \$22,051 | \$25,912 | \$23,951 | \$19,740 | \$18,584 | \$14,938 | $[\mathrm{d}]=[\mathrm{b}] \times[\mathrm{c}]$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | [e] |
| Total Market Value of Equity | \$17,664 | \$22,051 | \$25,912 | \$23,951 | \$19,740 | \$18,584 | \$14,938 | [ f$]=[\mathrm{d}]$ |
| Market to Book Value of Common Equity | 1.46 | 1.82 | 2.09 | 2.03 | 1.70 | 1.73 | 1.54 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$2,193 | \$2,193 | \$2,194 | \$2,191 | \$2,020 | \$2,022 | \$1,753 | [h] |
| Market Value of Preferred Equity | \$2,193 | \$2,193 | \$2,194 | \$2,191 | \$2,020 | \$2,022 | \$1,753 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$3,383 | \$3,383 | \$2,758 | \$2,605 | \$3,792 | \$4,498 | \$3,603 | [j] |
| Current Liabilities | \$4,719 | \$4,719 | \$5,409 | \$5,342 | \$5,239 | \$5,849 | \$5,389 | [k] |
| Current Portion of Long-Term Debt | \$79 | \$79 | \$583 | \$881 | \$295 | \$704 | \$401 | [1] |
| Net Working Capital | $(\$ 1,257)$ | $(\$ 1,257)$ | $(\$ 2,068)$ | $(\$ 1,856)$ | $(\$ 1,152)$ | (\$647) | $(\$ 1,385)$ | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$103 | \$103 | \$908 | \$757 | \$1,154 | \$1,349 | \$1,528 | [ n ] |
| Adjusted Short-Term Debt | \$103 | \$103 | \$908 | \$757 | \$1,152 | \$647 | \$1,385 | [ o$]=$ See Sources and Notes. |
| Long-Term Debt | \$14,629 | \$14,629 | \$11,638 | \$10,407 | \$10,957 | \$10,133 | \$9,232 | [p] |
| Book Value of Long-Term Debt | \$14,811 | \$14,811 | \$13,129 | \$12,045 | \$12,404 | \$11,484 | \$11,018 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$1,637 | \$1,637 | \$1,212 | \$993 | \$1,581 | \$658 | \$1,713 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$16,448 | \$16,448 | \$14,341 | \$13,038 | \$13,985 | \$12,142 | \$12,731 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$16,448 | \$16,448 | \$14,341 | \$13,038 | \$13,985 | \$12,142 | \$12,731 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$36,305 | \$40,692 | \$42,447 | \$39,180 | \$35,745 | \$32,748 | \$29,422 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 48.65\% | 54.19\% | 61.05\% | 61.13\% | 55.22\% | 56.75\% | 50.77\% | [ v$]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | 6.04\% | 5.39\% | 5.17\% | 5.59\% | 5.65\% | 6.17\% | 5.96\% | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 45.30\% | 40.42\% | 33.79\% | 33.28\% | 39.12\% | 37.08\% | 43.27\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |
| Sources and Notes: |  |  |  |  |  |  |  |  |
| Bloomberg as of November 30, 2018 |  |  |  |  |  |  |  |  |
| Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15-day average prices ending at period end. |  |  |  |  |  |  |  |  |
| The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018. Prices are reported in Supporting Schedule \#1 to Table No. BV-6. |  |  |  |  |  |  |  |  |
| $[\mathrm{o}]=$ <br> (1): 0 if $[\mathrm{m}]>0$. <br> (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $\mid[\mathrm{m}]$ (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $\|[\mathrm{m}]\|>[\mathrm{n}]$. |  |  |  |  |  |  |  |  |
| [r]: Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K. |  |  |  |  |  |  |  |  |

Table No. BV-3
Market Value of the Electric Proxy Group
Panel U: El Paso Electric

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$1,197 | \$1,197 | \$1,136 | \$1,075 | \$1,021 | \$1,016 | \$894 | [a] |
| Shares Outstanding (in millions) - Common | 41 | 41 | 40 | 40 | 40 | 40 | 40 | [b] |
| Price per Share - Common | \$56 | \$60 | \$55 | \$47 | \$36 | \$37 | \$33 | [c] |
| Market Value of Common Equity | \$2,289 | \$2,418 | \$2,230 | \$1,886 | \$1,432 | \$1,481 | \$1,328 | $[\mathrm{d}]=[\mathrm{b}] \times \mathrm{cc}$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | [e] |
| Total Market Value of Equity | \$2,289 | \$2,418 | \$2,230 | \$1,886 | \$1,432 | \$1,481 | \$1,328 | $[\mathrm{f}]=[\mathrm{d}]$ |
| Market to Book Value of Common Equity | 1.91 | 2.02 | 1.96 | 1.75 | 1.40 | 1.46 | 1.49 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$201 | \$201 | \$199 | \$192 | \$202 | \$207 | \$237 | [j] |
| Current Liabilities | \$204 | \$204 | \$316 | \$294 | \$251 | \$242 | \$141 | [k] |
| Current Portion of Long-Term Debt | \$0 | \$0 | \$83 | \$83 | \$0 | \$15 | \$0 | [1] |
| Net Working Capital | (\$3) | (\$3) | (\$34) | (\$19) | (\$48) | (\$19) | \$96 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$19 | \$19 | \$168 | \$55 | \$119 | \$90 | \$15 | [n] |
| Adjusted Short-Term Debt | \$3 | \$3 | \$34 | \$19 | \$48 | \$19 | \$0 | [ o$]=$ See Sources and Notes. |
| Long-Term Debt | \$1,385 | \$1,385 | \$1,196 | \$1,195 | \$1,134 | \$985 | \$1,000 | [p] |
| Book Value of Long-Term Debt | \$1,388 | \$1,388 | \$1,313 | \$1,297 | \$1,182 | \$1,019 | \$1,000 | $[\mathrm{q}]=[1]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$232 | \$232 | \$139 | \$9 | \$150 | \$45 | \$160 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$1,621 | \$1,621 | \$1,452 | \$1,306 | \$1,332 | \$1,064 | \$1,160 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$1,621 | \$1,621 | \$1,452 | \$1,306 | \$1,332 | \$1,064 | \$1,160 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$3,909 | \$4,039 | \$3,682 | \$3,192 | \$2,764 | \$2,544 | \$2,487 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 58.54\% | 59.87\% | 60.56\% | 59.09\% | 51.80\% | 58.19\% | 53.38\% | [ v$]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 41.46\% | 40.13\% | 39.44\% | 40.91\% | 48.20\% | 41.81\% | 46.62\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |
| Sources and Notes: |  |  |  |  |  |  |  |  |
| Bloomberg as of November 30, 2018 |  |  |  |  |  |  |  |  |
| Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15-day average prices ending at period end. |  |  |  |  |  |  |  |  |
| The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018. Prices are reported in Supporting Schedule \#1 to Table No. BV-6. |  |  |  |  |  |  |  |  |
| [ o ] $=$ |  |  |  |  |  |  |  |  |
| (1): 0 if $[\mathrm{m}]>0$. <br> (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $\|[\mathrm{m}]\|$ <br> (3): $[n]$ if $[m]<0$ and $\|[m]\|>[n]$. |  |  |  |  |  |  |  |  |
| [r]: Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K. |  |  |  |  |  |  |  |  |

Table No. BV-3
Market Value of the Electric Proxy Group
Panel V: IDACORP Inc.

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$2,368 | \$2,368 | \$2,248 | \$2,149 | \$2,050 | \$1,949 | \$1,860 | [a] |
| Shares Outstanding (in millions) - Common | 50 | 50 | 50 | 50 | 50 | 50 | 50 | [b] |
| Price per Share - Common | \$99 | \$99 | \$89 | \$79 | \$61 | \$55 | \$48 | [c] |
| Market Value of Common Equity | \$4,977 | \$5,003 | \$4,490 | \$3,961 | \$3,087 | \$2,753 | \$2,403 | $[\mathrm{d}]=[\mathrm{b}] \times \mathrm{cc}]$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | [e] |
| Total Market Value of Equity | \$4,977 | \$5,003 | \$4,490 | \$3,961 | \$3,087 | \$2,753 | \$2,403 | [f] $=$ [d] |
| Market to Book Value of Common Equity | 2.10 | 2.11 | 2.00 | 1.84 | 1.51 | 1.41 | 1.29 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$583 | \$583 | \$458 | \$460 | \$494 | \$475 | \$567 | [j] |
| Current Liabilities | \$250 | \$250 | \$226 | \$205 | \$205 | \$240 | \$335 | [k] |
| Current Portion of Long-Term Debt | \$0 | \$0 | \$0 | \$1 | \$1 | \$1 | \$71 | [1] |
| Net Working Capital | \$332 | \$332 | \$232 | \$256 | \$290 | \$237 | \$303 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$0 | \$0 | \$2 | \$5 | \$4 | \$32 | \$53 | [n] |
| Adjusted Short-Term Debt | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [ o$]=$ See Sources and Notes. |
| Long-Term Debt | \$1,834 | \$1,834 | \$1,746 | \$1,746 | \$1,742 | \$1,614 | \$1,615 | [p] |
| Book Value of Long-Term Debt | \$1,834 | \$1,834 | \$1,746 | \$1,747 | \$1,743 | \$1,615 | \$1,686 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$169 | \$169 | \$113 | \$87 | \$173 | (\$16) | \$282 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$2,004 | \$2,004 | \$1,859 | \$1,833 | \$1,916 | \$1,599 | \$1,968 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$2,004 | \$2,004 | \$1,859 | \$1,833 | \$1,916 | \$1,599 | \$1,968 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$6,981 | \$7,007 | \$6,348 | \$5,795 | \$5,003 | \$4,353 | \$4,370 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 71.30\% | 71.40\% | 70.72\% | 68.36\% | 61.71\% | 63.26\% | 54.97\% | $[\mathrm{v}]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 28.70\% | 28.60\% | 29.28\% | 31.64\% | 38.29\% | 36.74\% | 45.03\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |
| Sources and Notes: |  |  |  |  |  |  |  |  |
| Bloomberg as of November 30, 2018 |  |  |  |  |  |  |  |  |
| Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15-day average prices ending at period end. |  |  |  |  |  |  |  |  |
| The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018. Prices are reported in Supporting Schedule \#1 to Table No. BV-6. |  |  |  |  |  |  |  |  |
| [ o$]=$ |  |  |  |  |  |  |  |  |
| (1): 0 if $[\mathrm{m}]>0$. <br> (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $\|[\mathrm{m}]\|$ <br> (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $\|[\mathrm{m}]\|>[\mathrm{n}]$. |  |  |  |  |  |  |  |  |
| [r]: Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K. |  |  |  |  |  |  |  |  |

Table No. BV-3
Market Value of the Electric Proxy Group
Panel W: Pinnacle West Capital
(\$MM)

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$5,354 | \$5,354 | \$5,142 | \$4,853 | \$4,654 | \$4,492 | \$4,276 | [a] |
| Shares Outstanding (in millions) - Common | 112 | 112 | 112 | 111 | 111 | 110 | 110 | [b] |
| Price per Share - Common | \$89 | \$80 | \$87 | \$77 | \$62 | \$56 | \$55 | [c] |
| Market Value of Common Equity | \$9,935 | \$8,907 | \$9,757 | \$8,563 | \$6,850 | \$6,196 | \$6,003 | $[\mathrm{d}]=[\mathrm{b}] \times[\mathrm{c}]$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | [e] |
| Total Market Value of Equity | \$9,935 | \$8,907 | \$9,757 | \$8,563 | \$6,850 | \$6,196 | \$6,003 | [f] $=$ [d] |
| Market to Book Value of Common Equity | 1.86 | 1.66 | 1.90 | 1.76 | 1.47 | 1.38 | 1.40 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [ i$]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$1,207 | \$1,207 | \$1,174 | \$977 | \$1,062 | \$1,041 | \$1,350 | [j] |
| Current Liabilities | \$1,735 | \$1,735 | \$1,303 | \$1,110 | \$1,523 | \$1,449 | \$1,447 | [k] |
| Current Portion of Long-Term Debt | \$600 | \$600 | \$207 | \$17 | \$411 | \$369 | \$566 | [1] |
| Net Working Capital | \$72 | \$72 | \$78 | (\$115) | (\$50) | (\$39) | \$470 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$128 | \$128 | \$131 | \$117 | \$57 | \$19 | \$0 | [n] |
| Adjusted Short-Term Debt | \$0 | \$0 | \$0 | \$115 | \$50 | \$19 | \$0 | $[\mathrm{o}]=$ See Sources and Notes. |
| Long-Term Debt | \$4,487 | \$4,487 | \$4,491 | \$4,145 | \$3,257 | \$3,038 | \$2,820 | [p] |
| Book Value of Long-Term Debt | \$5,087 | \$5,087 | \$4,698 | \$4,278 | \$3,719 | \$3,426 | \$3,387 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$433 | \$433 | \$279 | \$286 | \$424 | \$242 | \$553 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$5,521 | \$5,521 | \$4,977 | \$4,564 | \$4,143 | \$3,668 | \$3,940 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$5,521 | \$5,521 | \$4,977 | \$4,564 | \$4,143 | \$3,668 | \$3,940 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$15,455 | \$14,427 | \$14,734 | \$13,127 | \$10,993 | \$9,864 | \$9,943 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 64.28\% | 61.73\% | 66.22\% | 65.23\% | 62.31\% | 62.81\% | 60.38\% | [ v$]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | [ w$]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 35.72\% | 38.27\% | 33.78\% | 34.77\% | 37.69\% | 37.19\% | 39.62\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^48]Table No. BV-3
Market Value of the Electric Proxy Group
Panel X: PNM Resources

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$1,771 | \$1,771 | \$1,766 | \$1,688 | \$1,763 | \$1,723 | \$1,665 | [a] |
| Shares Outstanding (in millions) - Common | 80 | 80 | 80 | 80 | 80 | 80 | 80 | [b] |
| Price per Share - Common | \$42 | \$39 | \$42 | \$33 | \$26 | \$26 | \$22 | [c] |
| Market Value of Common Equity | \$3,352 | \$3,135 | \$3,317 | \$2,640 | \$2,094 | \$2,053 | \$1,766 | [d] $=[\mathrm{b}] \mathrm{x}[\mathrm{c}]$. |
| Market Value of GP Equity | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | [e] |
| Total Market Value of Equity | \$3,352 | \$3,135 | \$3,317 | \$2,640 | \$2,094 | \$2,053 | \$1,766 | [f] $=$ [d] |
| Market to Book Value of Common Equity | 1.89 | 1.77 | 1.88 | 1.56 | 1.19 | 1.19 | 1.06 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$12 | \$12 | \$12 | \$12 | \$12 | \$12 | \$12 | [h] |
| Market Value of Preferred Equity | \$12 | \$12 | \$12 | \$12 | \$12 | \$12 | \$12 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$364 | \$364 | \$375 | \$399 | \$408 | \$466 | \$401 | [j] |
| Current Liabilities | \$980 | \$980 | \$711 | \$702 | \$519 | \$700 | \$416 | [k] |
| Current Portion of Long-Term Debt | \$472 | \$472 | \$165 | \$101 | \$125 | \$333 | \$53 | [1] |
| Net Working Capital | (\$145) | (\$145) | (\$171) | (\$202) | \$14 | \$99 | \$37 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$263 | \$263 | \$267 | \$356 | \$103 | \$100 | \$112 | [n] |
| Adjusted Short-Term Debt | \$145 | \$145 | \$171 | \$202 | \$0 | \$0 | \$0 | [ o ] = See Sources and Notes. |
| Long-Term Debt | \$2,143 | \$2,143 | \$2,282 | \$2,207 | \$1,980 | \$1,542 | \$1,696 | [p] |
| Book Value of Long-Term Debt | \$2,759 | \$2,759 | \$2,619 | \$2,510 | \$2,105 | \$1,875 | \$1,749 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$69 | \$69 | \$99 | \$123 | \$142 | \$92 | \$170 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$2,828 | \$2,828 | \$2,718 | \$2,632 | \$2,247 | \$1,967 | \$1,919 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$2,828 | \$2,828 | \$2,718 | \$2,632 | \$2,247 | \$1,967 | \$1,919 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$6,192 | \$5,975 | \$6,046 | \$5,284 | \$4,353 | \$4,032 | \$3,697 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 54.14\% | 52.47\% | 54.86\% | 49.97\% | 48.11\% | 50.91\% | 47.78\% | $[\mathrm{v}]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | 0.19\% | 0.19\% | 0.19\% | 0.22\% | 0.26\% | 0.29\% | 0.31\% | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 45.68\% | 47.34\% | 44.95\% | 49.82\% | 51.62\% | 48.80\% | 51.90\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^49]Table No. BV-3
Market Value of the Electric Proxy Group Panel Y: Portland General

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$2,486 | \$2,486 | \$2,402 | \$2,310 | \$2,232 | \$1,889 | \$1,792 | [a] |
| Shares Outstanding (in millions) - Common | 89 | 89 | 89 | 89 | 89 | 78 | 78 | [b] |
| Price per Share - Common | \$48 | \$46 | \$46 | \$43 | \$36 | \$33 | \$28 | [c] |
| Market Value of Common Equity | \$4,259 | \$4,113 | \$4,140 | \$3,833 | \$3,155 | \$2,567 | \$2,212 | $[\mathrm{d}]=[\mathrm{b}] \times \mathrm{cc}]$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | [e] |
| Total Market Value of Equity | \$4,259 | \$4,113 | \$4,140 | \$3,833 | \$3,155 | \$2,567 | \$2,212 | [f] $=$ [d] |
| Market to Book Value of Common Equity | 1.71 | 1.65 | 1.72 | 1.66 | 1.41 | 1.36 | 1.23 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$631 | \$631 | \$466 | \$476 | \$605 | \$542 | \$565 | [j] |
| Current Liabilities | \$703 | \$703 | \$491 | \$448 | \$465 | \$482 | \$380 | [k] |
| Current Portion of Long-Term Debt | \$300 | \$300 | \$100 | \$0 | \$0 | \$70 | \$50 | [1] |
| Net Working Capital | \$228 | \$228 | \$75 | \$28 | \$140 | \$130 | \$235 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[\mathrm{l}])$. |
| Notes Payable (Short-Term Debt) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [n] |
| Adjusted Short-Term Debt | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [ o$]=$ See Sources and Notes. |
| Long-Term Debt | \$2,127 | \$2,127 | \$2,277 | \$2,325 | \$2,204 | \$2,251 | \$1,761 | [p] |
| Book Value of Long-Term Debt | \$2,427 | \$2,427 | \$2,377 | \$2,325 | \$2,204 | \$2,321 | \$1,811 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$403 | \$403 | \$343 | \$251 | \$400 | \$158 | \$313 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$2,830 | \$2,830 | \$2,720 | \$2,576 | \$2,604 | \$2,479 | \$2,124 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$2,830 | \$2,830 | \$2,720 | \$2,576 | \$2,604 | \$2,479 | \$2,124 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$7,089 | \$6,943 | \$6,860 | \$6,409 | \$5,759 | \$5,046 | \$4,336 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 60.08\% | 59.24\% | 60.35\% | 59.81\% | 54.79\% | 50.87\% | 51.02\% | $[\mathrm{v}]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 39.92\% | 40.76\% | 39.65\% | 40.19\% | 45.21\% | 49.13\% | 48.98\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^50]Table No. BV-3
Market Value of the Electric Proxy Group
Panel Z: Xcel Energy Inc.

|  | DCF Capital Structure | 3rd Quarter, 2018 | 3rd Quarter, 2017 | 3rd Quarter, 2016 | 3rd Quarter, 2015 | 3rd Quarter, 2014 | 3rd Quarter, 2013 | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MARKET VALUE OF COMMON EQUITY |  |  |  |  |  |  |  |  |
| Book Value, Common Shareholder's Equity | \$12,165 | \$12,165 | \$11,439 | \$10,988 | \$10,545 | \$10,155 | \$9,547 | [a] |
| Shares Outstanding (in millions) - Common | 513 | 513 | 508 | 508 | 507 | 505 | 498 | [b] |
| Price per Share - Common | \$51 | \$48 | \$48 | \$42 | \$34 | \$31 | \$28 | [c] |
| Market Value of Common Equity | \$26,344 | \$24,475 | \$24,546 | \$21,223 | \$17,219 | \$15,664 | \$13,799 | $[\mathrm{d}]=[\mathrm{b}] \mathrm{x}[\mathrm{c}]$. |
| Market Value of GP Equity | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | [e] |
| Total Market Value of Equity | \$26,344 | \$24,475 | \$24,546 | \$21,223 | \$17,219 | \$15,664 | \$13,799 | [f] $=$ [d] |
| Market to Book Value of Common Equity | 2.17 | 2.01 | 2.15 | 1.93 | 1.63 | 1.54 | 1.45 | $[\mathrm{g}]=[\mathrm{f}] /[\mathrm{a}]$. |
| MARKET VALUE OF PREFERRED EQUITY |  |  |  |  |  |  |  |  |
| Book Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | [h] |
| Market Value of Preferred Equity | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | $[\mathrm{i}]=[\mathrm{h}]$. |
| MARKET VALUE OF DEBT |  |  |  |  |  |  |  |  |
| Current Assets | \$3,003 | \$3,003 | \$2,899 | \$3,076 | \$3,344 | \$3,197 | \$3,121 | [j] |
| Current Liabilities | \$3,838 | \$3,838 | \$3,340 | \$3,454 | \$3,085 | \$3,471 | \$2,839 | [k] |
| Current Portion of Long-Term Debt | \$556 | \$556 | \$305 | \$710 | \$457 | \$258 | \$281 | [1] |
| Net Working Capital | (\$279) | (\$279) | (\$136) | \$332 | \$717 | (\$17) | \$562 | $[\mathrm{m}]=[\mathrm{j}]-([\mathrm{k}]-[1])$. |
| Notes Payable (Short-Term Debt) | \$437 | \$437 | \$514 | \$366 | \$64 | \$697 | \$302 | [n] |
| Adjusted Short-Term Debt | \$279 | \$279 | \$136 | \$0 | \$0 | \$17 | \$0 | [ o ] = See Sources and Notes. |
| Long-Term Debt | \$15,508 | \$15,508 | \$14,573 | \$13,403 | \$12,691 | \$11,502 | \$10,914 | [p] |
| Book Value of Long-Term Debt | \$16,343 | \$16,343 | \$15,014 | \$14,112 | \$13,148 | \$11,776 | \$11,195 | $[\mathrm{q}]=[\mathrm{l}]+[\mathrm{o}]+[\mathrm{p}]$. |
| Adjustment to Book Value of Long-Term Debt | \$1,555 | \$1,555 | \$1,063 | \$947 | \$1,603 | \$687 | \$1,806 | $[\mathrm{r}]=$ See Sources and Notes. |
| Market Value of Long-Term Debt | \$17,898 | \$17,898 | \$16,077 | \$15,059 | \$14,751 | \$12,463 | \$13,001 | $[\mathrm{s}]=[\mathrm{q}]+[\mathrm{r}]$. |
| Market Value of Debt | \$17,898 | \$17,898 | \$16,077 | \$15,059 | \$14,751 | \$12,463 | \$13,001 | $[\mathrm{t}]=[\mathrm{s}]$. |
| MARKET VALUE OF FIRM |  |  |  |  |  |  |  |  |
|  | \$44,242 | \$42,373 | \$40,624 | \$36,282 | \$31,970 | \$28,128 | \$26,800 | $[\mathrm{u}]=[\mathrm{f}]+[\mathrm{i}]+[\mathrm{t}]$. |
| DEBT AND EQUITY TO MARKET VALUE RATIOS |  |  |  |  |  |  |  |  |
| Common Equity - Market Value Ratio | 59.55\% | 57.76\% | 60.42\% | 58.49\% | 53.86\% | 55.69\% | 51.49\% | $[\mathrm{v}]=[\mathrm{f}] /[\mathrm{u}]$. |
| Preferred Equity - Market Value Ratio | - | - | - | - | - | - | - | $[\mathrm{w}]=[\mathrm{i}] /[\mathrm{u}]$. |
| Debt - Market Value Ratio | 40.45\% | 42.24\% | 39.58\% | 41.51\% | 46.14\% | 44.31\% | 48.51\% | $[\mathrm{x}]=[\mathrm{t}] /[\mathrm{u}]$. |

[^51]Table No. BV-4

| Company | DCF Capital Structure |  |  | 5-Year Average Capital Structure |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Common Equity - Value Ratio [1] | Preferred Equity - Value Ratio [2] | Debt - Value Ratio [3] | Common Equity - Value Ratio [4] | Preferred Equity - Value Ratio [5] | Debt - Value Ratio [6] |
| ALLETE | 71.4\% | 0.0\% | 28.6\% | 64.0\% | 0.0\% | 36.0\% |
| Alliant Energy | 61.1\% | 2.3\% | 36.6\% | 60.9\% | 1.7\% | 37.3\% |
| Amer. Elec. Power | 58.2\% | 0.0\% | 41.8\% | 56.8\% | 0.0\% | 43.2\% |
| Ameren Corp. | 64.6\% | 0.0\% | 35.4\% | 59.6\% | 0.0\% | 40.4\% |
| CMS Energy Corp. | 55.9\% | 0.0\% | 44.1\% | 50.9\% | 0.0\% | 49.1\% |
| DTE Energy | 59.6\% | 0.0\% | 40.4\% | 60.0\% | 0.0\% | 40.0\% |
| Entergy Corp. | 45.9\% | 0.6\% | 53.5\% | 47.8\% | 0.9\% | 51.4\% |
| MGE Energy | 80.2\% | 0.0\% | 19.8\% | 78.8\% | 0.0\% | 21.2\% |
| OGE Energy | 68.8\% | 0.0\% | 31.2\% | 69.6\% | 0.0\% | 30.4\% |
| Otter Tail Corp. | 74.7\% | 0.0\% | 25.3\% | 68.5\% | 0.0\% | 31.5\% |
| AVANGRID Inc. | 69.8\% | 0.0\% | 30.2\% | 70.2\% | 0.0\% | 29.8\% |
| Consol. Edison | 55.4\% | 0.0\% | 44.6\% | 58.0\% | 0.0\% | 42.0\% |
| Duke Energy | 51.7\% | 0.0\% | 48.3\% | 52.6\% | 0.0\% | 47.4\% |
| Eversource Energy | 59.6\% | 0.4\% | 39.9\% | 60.6\% | 0.6\% | 38.8\% |
| NextEra Energy | 71.6\% | 0.0\% | 28.4\% | 61.6\% | 0.0\% | 38.4\% |
| PPL Corp. | 46.9\% | 0.0\% | 53.1\% | 48.9\% | 0.0\% | 51.1\% |
| Public Serv. Enterprise | 64.0\% | 0.0\% | 36.0\% | 64.9\% | 0.0\% | 35.1\% |
| Southern Co. | 49.0\% | 0.3\% | 50.7\% | 54.9\% | 1.1\% | 44.0\% |
| Unitil Corp. | 59.5\% | 0.0\% | 40.5\% | 56.9\% | 0.0\% | 43.1\% |
| Edison Int'l | 48.7\% | 6.0\% | 45.3\% | 57.3\% | 5.7\% | 37.0\% |
| El Paso Electric | 58.5\% | 0.0\% | 41.5\% | 57.3\% | 0.0\% | 42.7\% |
| IDACORP Inc. | 71.3\% | 0.0\% | 28.7\% | 65.4\% | 0.0\% | 34.6\% |
| Pinnacle West Capital | 64.3\% | 0.0\% | 35.7\% | 63.5\% | 0.0\% | 36.5\% |
| PNM Resources | 54.1\% | 0.2\% | 45.7\% | 50.8\% | 0.2\% | 49.0\% |
| Portland General | 60.1\% | 0.0\% | 39.9\% | 56.2\% | 0.0\% | 43.8\% |
| Xcel Energy Inc. | 59.5\% | 0.0\% | 40.5\% | 56.6\% | 0.0\% | 43.4\% |
| Average | 60.9\% | 0.4\% | 38.7\% | 59.7\% | 0.4\% | 39.9\% |

Sources and Notes:
[2], [5]: Supporting Schedule \#2 to Table No. BV-4.
[3], [6]: Supporting Schedule \#3 to Table No. BV-4.
Values in this table may not add up exactly to $100 \%$ because of rounding.
Supporting Schedule \#1 to Table No. BV-4

## Calculation of the Average Common Equity - Market Value Ratio

| Company | DCF Capital Structure [1] | $\begin{gathered} \text { 3rd Quarter, } \\ 2018 \end{gathered}$ <br> [2] | 3rd Quarter, 2017 <br> [3] | $\begin{gathered} \text { 3rd Quarter, } \\ 2016 \end{gathered}$ <br> [4] | $\begin{gathered} \text { 3rd Quarter, } \\ 2015 \\ {[5]} \end{gathered}$ | $\begin{gathered} \text { 3rd Quarter, } \\ 2014 \end{gathered}$ <br> [6] | $\begin{gathered} \text { 3rd Quarter, } \\ 2013 \end{gathered}$ <br> [7] | 5-Year Average [8] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLETE | 71.4\% | 70.4\% | 71.3\% | 65.0\% | 58.3\% | 59.5\% | 61.3\% | 64.0\% |
| Alliant Energy | 61.1\% | 60.2\% | 63.9\% | 64.2\% | 57.9\% | 60.2\% | 56.7\% | 60.9\% |
| Amer. Elec. Power | 58.2\% | 56.6\% | 60.1\% | 60.0\% | 54.6\% | 56.0\% | 50.5\% | 56.8\% |
| Ameren Corp. | 64.6\% | 63.2\% | 63.0\% | 60.7\% | 57.0\% | 58.7\% | 53.9\% | 59.6\% |
| CMS Energy Corp. | 55.9\% | 55.1\% | 55.8\% | 53.6\% | 49.6\% | 46.0\% | 44.1\% | 50.9\% |
| DTE Energy | 59.6\% | 57.9\% | 61.1\% | 62.7\% | 57.7\% | 61.1\% | 57.2\% | 60.0\% |
| Entergy Corp. | 45.9\% | 44.9\% | 48.0\% | 48.3\% | 45.2\% | 51.5\% | 46.6\% | 47.8\% |
| MGE Energy | 80.2\% | 80.5\% | 84.0\% | 82.2\% | 75.5\% | 75.8\% | 72.6\% | 78.8\% |
| OGE Energy | 68.8\% | 67.5\% | 68.1\% | 71.8\% | 67.9\% | 71.5\% | 69.4\% | 69.6\% |
| Otter Tail Corp. | 74.7\% | 74.8\% | 75.5\% | 69.3\% | 61.8\% | 65.2\% | 66.5\% | 68.5\% |
| AVANGRID Inc. | 69.8\% | 69.4\% | 69.6\% | 72.1\% | n/a | n/a | n/a | 70.2\% |
| Consol. Edison | 55.4\% | 55.4\% | 60.5\% | 60.4\% | 57.0\% | 57.2\% | 55.0\% | 58.0\% |
| Duke Energy | 51.7\% | 49.8\% | 53.0\% | 52.6\% | 51.7\% | 55.3\% | 51.6\% | 52.6\% |
| Eversource Energy | 59.6\% | 58.0\% | 62.1\% | 63.1\% | 59.8\% | 60.5\% | 57.3\% | 60.6\% |
| NextEra Energy | 71.6\% | 70.7\% | 65.8\% | 63.7\% | 58.5\% | 58.1\% | 53.6\% | 61.6\% |
| PPL Corp. | 46.9\% | 45.7\% | 52.9\% | 51.8\% | 47.8\% | 47.5\% | 43.2\% | 48.9\% |
| Public Serv. Enterprise | 64.0\% | 63.3\% | 63.9\% | 64.1\% | 66.5\% | 66.9\% | 62.9\% | 64.9\% |
| Southern Co. | 49.0\% | 47.4\% | 49.9\% | 53.1\% | 58.1\% | 60.3\% | 59.0\% | 54.9\% |
| Unitil Corp. | 59.5\% | 60.2\% | 60.4\% | 57.7\% | 55.9\% | 53.7\% | 53.1\% | 56.9\% |
| Edison Int'l | 48.7\% | 54.2\% | 61.0\% | 61.1\% | 55.2\% | 56.7\% | 50.8\% | 57.3\% |
| El Paso Electric | 58.5\% | 59.9\% | 60.6\% | 59.1\% | 51.8\% | 58.2\% | 53.4\% | 57.3\% |
| IDACORP Inc. | 71.3\% | 71.4\% | 70.7\% | 68.4\% | 61.7\% | 63.3\% | 55.0\% | 65.4\% |
| Pinnacle West Capital | 64.3\% | 61.7\% | 66.2\% | 65.2\% | 62.3\% | 62.8\% | 60.4\% | 63.5\% |
| PNM Resources | 54.1\% | 52.5\% | 54.9\% | 50.0\% | 48.1\% | 50.9\% | 47.8\% | 50.8\% |
| Portland General | 60.1\% | 59.2\% | 60.4\% | 59.8\% | 54.8\% | 50.9\% | 51.0\% | 56.2\% |
| Xcel Energy Inc. | 59.5\% | 57.8\% | 60.4\% | 58.5\% | 53.9\% | 55.7\% | 51.5\% | 56.6\% |

[^52]Supporting Schedule \#2 to Table No. BV-4

## Calculation of the Average Preferred Equity - Market Value Ratio

| Company | DCF Capital Structure [1] | $\begin{gathered} \text { 3rd Quarter, } \\ 2018 \\ {[2]} \end{gathered}$ | 3rd Quarter, 2017 [3] | $\begin{gathered} \text { 3rd Quarter, } \\ 2016 \\ {[4]} \end{gathered}$ | $\begin{gathered} \text { 3rd Quarter, } \\ 2015 \\ {[5]} \end{gathered}$ | 3rd Quarter, 2014 [6] | 3rd Quarter, 2013 [7] | 5-Year Average [8] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLETE | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Alliant Energy | 2.3\% | 2.4\% | 1.3\% | 1.5\% | 1.8\% | 1.9\% | 2.1\% | 1.7\% |
| Amer. Elec. Power | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Ameren Corp. | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| CMS Energy Corp. | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| DTE Energy | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Entergy Corp. | 0.6\% | 0.6\% | 0.7\% | 0.8\% | 0.8\% | 1.1\% | 1.2\% | 0.9\% |
| MGE Energy | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| OGE Energy | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Otter Tail Corp. | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| AVANGRID Inc. | 0.0\% | 0.0\% | 0.0\% | 0.0\% | n/a | n/a | n/a | 0.0\% |
| Consol. Edison | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Duke Energy | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Eversource Energy | 0.4\% | 0.5\% | 0.5\% | 0.6\% | 0.6\% | 0.7\% | 0.7\% | 0.6\% |
| NextEra Energy | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| PPL Corp. | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Public Serv. Enterprise | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Southern Co. | 0.3\% | 0.4\% | 0.8\% | 0.8\% | 1.1\% | 1.7\% | 1.8\% | 1.1\% |
| Unitil Corp. | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Edison Int'l | 6.0\% | 5.4\% | 5.2\% | 5.6\% | 5.7\% | 6.2\% | 6.0\% | 5.7\% |
| El Paso Electric | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| IDACORP Inc. | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Pinnacle West Capital | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| PNM Resources | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.3\% | 0.3\% | 0.3\% | 0.2\% |
| Portland General | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Xcel Energy Inc. | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |

[^53]Supporting Schedule \#3 to Table No. BV-4
Calculation of the Average Debt - Market Value Ratio

| Company | DCF Capital Structure [1] | $\begin{gathered} \text { 3rd Quarter, } \\ 2018 \\ {[2]} \end{gathered}$ | $\begin{gathered} \text { 3rd Quarter, } \\ 2017 \\ {[3]} \end{gathered}$ | $\begin{gathered} \text { 3rd Quarter, } \\ 2016 \end{gathered}$ <br> [4] | $\begin{aligned} & \text { 3rd Quarter, } \\ & 2015 \\ & {[5]} \end{aligned}$ | $\begin{gathered} \text { 3rd Quarter, } \\ 2014 \\ {[6]} \end{gathered}$ | 3rd Quarter, 2013 [7] | 5-Year Average [8] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLETE | 28.6\% | 29.6\% | 28.7\% | 35.0\% | 41.7\% | 40.5\% | 38.7\% | 36.0\% |
| Alliant Energy | 36.6\% | 37.5\% | 34.8\% | 34.3\% | 40.3\% | 37.9\% | 41.3\% | 37.3\% |
| Amer. Elec. Power | 41.8\% | 43.4\% | 39.9\% | 40.0\% | 45.4\% | 44.0\% | 49.5\% | 43.2\% |
| Ameren Corp. | 35.4\% | 36.8\% | 37.0\% | 39.3\% | 43.0\% | 41.3\% | 46.1\% | 40.4\% |
| CMS Energy Corp. | 44.1\% | 44.9\% | 44.2\% | 46.4\% | 50.4\% | 54.0\% | 55.9\% | 49.1\% |
| DTE Energy | 40.4\% | 42.1\% | 38.9\% | 37.3\% | 42.3\% | 38.9\% | 42.8\% | 40.0\% |
| Entergy Corp. | 53.5\% | 54.5\% | 51.3\% | 50.9\% | 53.9\% | 47.3\% | 52.2\% | 51.4\% |
| MGE Energy | 19.8\% | 19.5\% | 16.0\% | 17.8\% | 24.5\% | 24.2\% | 27.4\% | 21.2\% |
| OGE Energy | 31.2\% | 32.5\% | 31.9\% | 28.2\% | 32.1\% | 28.5\% | 30.6\% | 30.4\% |
| Otter Tail Corp. | 25.3\% | 25.2\% | 24.5\% | 30.7\% | 38.2\% | 34.8\% | 33.5\% | 31.5\% |
| AVANGRID Inc. | 30.2\% | 30.6\% | 30.4\% | 27.9\% | n/a | n/a | n/a | 29.8\% |
| Consol. Edison | 44.6\% | 44.6\% | 39.5\% | 39.6\% | 43.0\% | 42.8\% | 45.0\% | 42.0\% |
| Duke Energy | 48.3\% | 50.2\% | 47.0\% | 47.4\% | 48.3\% | 44.7\% | 48.4\% | 47.4\% |
| Eversource Energy | 39.9\% | 41.6\% | 37.4\% | 36.3\% | 39.6\% | 38.8\% | 42.0\% | 38.8\% |
| NextEra Energy | 28.4\% | 29.3\% | 34.2\% | 36.3\% | 41.5\% | 41.9\% | 46.4\% | 38.4\% |
| PPL Corp. | 53.1\% | 54.3\% | 47.1\% | 48.2\% | 52.2\% | 52.5\% | 56.8\% | 51.1\% |
| Public Serv. Enterprise | 36.0\% | 36.7\% | 36.1\% | 35.9\% | 33.5\% | 33.1\% | 37.1\% | 35.1\% |
| Southern Co. | 50.7\% | 52.2\% | 49.2\% | 46.1\% | 40.9\% | 37.9\% | 39.2\% | 44.0\% |
| Unitil Corp. | 40.5\% | 39.8\% | 39.6\% | 42.2\% | 44.1\% | 46.3\% | 46.9\% | 43.1\% |
| Edison Int'l | 45.3\% | 40.4\% | 33.8\% | 33.3\% | 39.1\% | 37.1\% | 43.3\% | 37.0\% |
| El Paso Electric | 41.5\% | 40.1\% | 39.4\% | 40.9\% | 48.2\% | 41.8\% | 46.6\% | 42.7\% |
| IDACORP Inc. | 28.7\% | 28.6\% | 29.3\% | 31.6\% | 38.3\% | 36.7\% | 45.0\% | 34.6\% |
| Pinnacle West Capital | 35.7\% | 38.3\% | 33.8\% | 34.8\% | 37.7\% | 37.2\% | 39.6\% | 36.5\% |
| PNM Resources | 45.7\% | 47.3\% | 44.9\% | 49.8\% | 51.6\% | 48.8\% | 51.9\% | 49.0\% |
| Portland General | 39.9\% | 40.8\% | 39.6\% | 40.2\% | 45.2\% | 49.1\% | 49.0\% | 43.8\% |
| Xcel Energy Inc. | 40.5\% | 42.2\% | 39.6\% | 41.5\% | 46.1\% | 44.3\% | 48.5\% | 43.4\% |

[^54]Table No. BV-5
Estimated Growth Rates

| Company | ThomsonOne IBES Estimate |  | Value Line |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Long-Term Growth Rate | Number of Estimates | EPS Year 2018 <br> Estimate <br> [3] | EPS Year 20212023 Estimate <br> [4] | Annualized Growth Rate [5] | Combined Growth Rate |
| ALLETE | n/a | 0 | \$3.40 | \$4.25 | 5.7\% | 5.7\% |
| Alliant Energy | 6.9\% | 1 | \$2.10 | \$2.60 | 5.5\% | 6.2\% |
| Amer. Elec. Power | 5.5\% | 2 | \$3.90 | \$5.00 | 6.4\% | 5.8\% |
| Ameren Corp. | 7.8\% | 2 | \$3.30 | \$4.00 | 4.9\% | 6.8\% |
| CMS Energy Corp. | 7.1\% | 4 | \$2.35 | \$3.00 | 6.3\% | 6.9\% |
| DTE Energy | 5.5\% | 4 | \$6.15 | \$7.75 | 6.0\% | 5.6\% |
| Entergy Corp. | -3.9\% | 2 | \$4.15 | \$6.75 | 12.9\% | 1.7\% |
| MGE Energy | n/a | 0 | \$2.40 | \$3.30 | 8.3\% | 8.3\% |
| OGE Energy | -0.2\% | 3 | \$2.05 | \$2.50 | 5.1\% | 1.1\% |
| Otter Tail Corp. | n/a | 0 | \$2.05 | \$2.60 | 6.1\% | 6.1\% |
| AVANGRID Inc. | 9.1\% | 1 | \$2.20 | \$3.25 | 10.2\% | 9.7\% |
| Consol. Edison | 3.2\% | 3 | \$4.20 | \$4.75 | 3.1\% | 3.2\% |
| Duke Energy | 4.4\% | 2 | \$4.40 | \$5.50 | 5.7\% | 4.9\% |
| Eversource Energy | 5.8\% | 4 | \$3.25 | \$4.00 | 5.3\% | 5.7\% |
| NextEra Energy | 8.4\% | 3 | \$7.50 | \$10.25 | 8.1\% | 8.3\% |
| PPL Corp. | 4.3\% | 1 | \$2.50 | \$2.75 | 2.4\% | 3.4\% |
| Public Serv. Enterprise | 7.3\% | 2 | \$3.00 | \$3.75 | 5.7\% | 6.7\% |
| Southern Co. | 1.4\% | 3 | \$2.90 | \$3.50 | 4.8\% | 2.2\% |
| Unitil Corp. | 4.0\% | 2 | \$0.00 | \$0.00 | n/a | 4.0\% |
| Edison Int'l | 3.8\% | 4 | \$4.35 | \$5.50 | 6.0\% | 4.2\% |
| El Paso Electric | 4.7\% | 1 | \$2.55 | \$3.00 | 4.1\% | 4.4\% |
| IDACORP Inc. | 2.3\% | 2 | \$4.30 | \$4.75 | 2.5\% | 2.4\% |
| Pinnacle West Capital | 4.1\% | 3 | \$4.40 | \$5.50 | 5.7\% | 4.5\% |
| PNM Resources | 5.1\% | 2 | \$1.90 | \$2.50 | 7.1\% | 5.7\% |
| Portland General | 5.1\% | 2 | \$2.30 | \$2.75 | 4.6\% | 4.9\% |
| Xcel Energy Inc. | 6.5\% | 2 | \$2.45 | \$3.00 | 5.2\% | 6.1\% |
| Sources and Notes: |  |  |  |  |  |  |
| [1] - [2]: Updated from ThomsonOne as of Nov 30, 2018. |  |  |  |  |  |  |
| [5]: $([4] /[3])^{\wedge}(1 / 4)-1$, <br> [6]: Weighted average | number of yea <br> information is | tween 2022, <br> ing from one | dle year of Value then the combin | ine's 3-5 year for growth rate is b | t, and Value solely on the | 2018 EPS es source |

Table No. BV-6

| Panel A: Simple DCF Method |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Stock Price <br> [1] | Most Recent Dividend [2] | Quarterly Dividend Yield ( $\mathrm{t}+1$ ) [3] | Combined LongTerm Growth Rate [4] | Quarterly Growth Rate [5] | DCF Cost of Equity [6] |
| ALLETE | \$79.14 | \$0.56 | 0.72\% | 5.7\% | 1.4\% | 8.8\% |
| Alliant Energy | \$44.84 | \$0.34 | 0.76\% | 6.2\% | 1.5\% | 9.4\% |
| Amer. Elec. Power | \$76.50 | \$0.67 | 0.89\% | 5.8\% | 1.4\% | 9.6\% |
| Ameren Corp. | \$68.47 | \$0.46 | 0.68\% | 6.8\% | 1.7\% | 9.7\% |
| CMS Energy Corp. | \$51.03 | \$0.36 | 0.71\% | 6.9\% | 1.7\% | 9.9\% |
| DTE Energy | \$118.33 | \$0.88 | 0.76\% | 5.6\% | 1.4\% | 8.8\% |
| Entergy Corp. | \$86.01 | \$0.91 | 1.06\% | 1.7\% | 0.4\% | 6.1\% |
| MGE Energy | \$63.98 | \$0.34 | 0.54\% | 8.3\% | 2.0\% | 10.6\% |
| OGE Energy | \$39.05 | \$0.37 | 0.94\% | 1.1\% | 0.3\% | 5.0\% |
| Otter Tail Corp. | \$47.91 | \$0.34 | 0.71\% | 6.1\% | 1.5\% | 9.1\% |
| AVANGRID Inc. | \$49.66 | \$0.44 | 0.91\% | 9.7\% | 2.3\% | 13.6\% |
| Consol. Edison | \$78.41 | \$0.72 | 0.92\% | 3.2\% | 0.8\% | 7.0\% |
| Duke Energy | \$87.00 | \$0.93 | 1.08\% | 4.9\% | 1.2\% | 9.4\% |
| Eversource Energy | \$66.69 | \$0.51 | 0.77\% | 5.7\% | 1.4\% | 8.9\% |
| NextEra Energy | \$178.42 | \$1.11 | 0.63\% | 8.3\% | 2.0\% | 11.0\% |
| PPL Corp. | \$31.13 | \$0.41 | 1.33\% | 3.4\% | 0.8\% | 8.9\% |
| Public Serv. Enterprise | \$54.10 | \$0.45 | 0.85\% | 6.7\% | 1.6\% | 10.3\% |
| Southern Co. | \$46.61 | \$0.60 | 1.29\% | 2.2\% | 0.6\% | 7.6\% |
| Unitil Corp. | \$49.97 | \$0.37 | 0.74\% | 4.0\% | 1.0\% | 7.1\% |
| Edison Int'1 | \$54.22 | \$0.61 | 1.13\% | 4.2\% | 1.0\% | 8.9\% |
| El Paso Electric | \$56.46 | \$0.36 | 0.64\% | 4.4\% | 1.1\% | 7.1\% |
| IDACORP Inc. | \$98.76 | \$0.63 | 0.64\% | 2.4\% | 0.6\% | 5.0\% |
| Pinnacle West Capital | \$88.70 | \$0.74 | 0.84\% | 4.5\% | 1.1\% | 8.0\% |
| PNM Resources | \$42.09 | \$0.27 | 0.64\% | 5.7\% | 1.4\% | 8.4\% |
| Portland General | \$47.73 | \$0.36 | 0.77\% | 4.9\% | 1.2\% | 8.1\% |
| Xcel Energy Inc. | \$51.32 | \$0.38 | 0.75\% | 6.1\% | 1.5\% | 9.2\% |

[^55]Table No. BV-6
DCF Cost of Equity of the Electric Proxy Group

| Company | Stock Price [1] | Most Recent Dividend | Combined LongTerm Growth Rate [3] | Growth Rate: <br> Year 6 <br> [4] | Growth Rate: Year 7 <br> [5] | Growth Rate: <br> Year 8 <br> [6] | Growth Rate: <br> Year 9 <br> [7] | Growth Rate: <br> Year 10 <br> [8] | GDP LongTerm Growth Rate [9] | DCF Cost of Equity [10] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLETE | \$79.14 | \$0.56 | 5.74\% | 5.46\% | 5.19\% | 4.92\% | 4.65\% | 4.37\% | 4.10\% | 7.4\% |
| Alliant Energy | \$44.84 | \$0.34 | 6.19\% | 5.84\% | 5.49\% | 5.15\% | 4.80\% | 4.45\% | 4.10\% | 7.7\% |
| Amer. Elec. Power | \$76.50 | \$0.67 | 5.82\% | 5.54\% | 5.25\% | 4.96\% | 4.67\% | 4.39\% | 4.10\% | 8.2\% |
| Ameren Corp. | \$68.47 | \$0.46 | 6.81\% | 6.36\% | 5.91\% | 5.45\% | 5.00\% | 4.55\% | 4.10\% | 7.4\% |
| CMS Energy Corp. | \$51.03 | \$0.36 | 6.92\% | 6.45\% | 5.98\% | 5.51\% | 5.04\% | 4.57\% | 4.10\% | 7.6\% |
| DTE Energy | \$118.33 | \$0.88 | 5.59\% | 5.34\% | 5.09\% | 4.84\% | 4.60\% | 4.35\% | 4.10\% | 7.6\% |
| Entergy Corp. | \$86.01 | \$0.91 | 1.70\% | 2.10\% | 2.50\% | 2.90\% | 3.30\% | 3.70\% | 4.10\% | 7.9\% |
| MGE Energy | \$63.98 | \$0.34 | 8.29\% | 7.59\% | 6.89\% | 6.19\% | 5.50\% | 4.80\% | 4.10\% | 7.0\% |
| OGE Energy | \$39.05 | \$0.37 | 1.15\% | 1.64\% | 2.13\% | 2.62\% | 3.12\% | 3.61\% | 4.10\% | 7.4\% |
| Otter Tail Corp. | \$47.91 | \$0.34 | 6.12\% | 5.78\% | 5.45\% | 5.11\% | 4.77\% | 4.44\% | 4.10\% | 7.5\% |
| AVANGRID Inc. | \$49.66 | \$0.44 | 9.67\% | 8.74\% | 7.82\% | 6.89\% | 5.96\% | 5.03\% | 4.10\% | 9.3\% |
| Consol. Edison | \$78.41 | \$0.72 | 3.15\% | 3.31\% | 3.47\% | 3.63\% | 3.78\% | 3.94\% | 4.10\% | 7.7\% |
| Duke Energy | \$87.00 | \$0.93 | 4.85\% | 4.73\% | 4.60\% | 4.48\% | 4.35\% | 4.23\% | 4.10\% | 8.8\% |
| Eversource Energy | \$66.69 | \$0.51 | 5.68\% | 5.42\% | 5.15\% | 4.89\% | 4.63\% | 4.36\% | 4.10\% | 7.6\% |
| NextEra Energy | \$178.42 | \$1.11 | 8.31\% | 7.61\% | 6.90\% | 6.20\% | 5.50\% | 4.80\% | 4.10\% | 7.5\% |
| PPL Corp. | \$31.13 | \$0.41 | 3.36\% | 3.48\% | 3.61\% | 3.73\% | 3.85\% | 3.98\% | 4.10\% | 9.4\% |
| Public Serv. Enterprise | \$54.10 | \$0.45 | 6.75\% | 6.31\% | 5.87\% | 5.42\% | 4.98\% | 4.54\% | 4.10\% | 8.2\% |
| Southern Co. | \$46.61 | \$0.60 | 2.22\% | 2.54\% | 2.85\% | 3.16\% | 3.47\% | 3.79\% | 4.10\% | 9.0\% |
| Unitil Corp. | \$49.97 | \$0.37 | 4.00\% | 4.02\% | 4.03\% | 4.05\% | 4.07\% | 4.08\% | 4.10\% | 7.2\% |
| Edison Int'l | \$54.22 | \$0.61 | 4.21\% | 4.19\% | 4.17\% | 4.15\% | 4.14\% | 4.12\% | 4.10\% | 8.9\% |
| El Paso Electric | \$56.46 | \$0.36 | 4.42\% | 4.37\% | 4.32\% | 4.26\% | 4.21\% | 4.15\% | 4.10\% | 6.8\% |
| IDACORP Inc. | \$98.76 | \$0.63 | 2.37\% | 2.66\% | 2.95\% | 3.24\% | 3.52\% | 3.81\% | 4.10\% | 6.5\% |
| Pinnacle West Capital | \$88.70 | \$0.74 | 4.52\% | 4.45\% | 4.38\% | 4.31\% | 4.24\% | 4.17\% | 4.10\% | 7.7\% |
| PNM Resources | \$42.09 | \$0.27 | 5.73\% | 5.46\% | 5.19\% | 4.92\% | 4.64\% | 4.37\% | 4.10\% | 7.0\% |
| Portland General | \$47.73 | \$0.36 | 4.92\% | 4.79\% | 4.65\% | 4.51\% | 4.37\% | 4.24\% | 4.10\% | 7.5\% |
| Xcel Energy Inc. | \$51.32 | \$0.38 | 6.06\% | 5.73\% | 5.41\% | 5.08\% | 4.75\% | 4.43\% | 4.10\% | 7.6\% |

Sources and Notes:
[1]: Supporting Schedule \#1 to Table No. BV-6.
[2]: Supporting Schedule \#2 to Table No. BV-6.
[3]: Table No. BV-5, [6].
[3]: Table No. BV-5, [6]
[4]: [3]- $\{([3]-[9]) / 6\}$
[5]: [4]- $\{([3]-[9]) / 6\}$.
[6]: [5]- $\{([3]-[9]) / 6\}$.
[7]: $[6]-\{([3]-[9]) / 6\}$.
[9]: Blue Chip Economic Indicators, October 2018. This number is assumed to be the perpetual growth rate.
[10]: Supporting Schedule \#3 to Table No. BV-6.

















Sources and Notes:
Bloomberg as of November 30, 2018.
Daily prices for the 15 -trading day period ending November 30, 2018.
Supporting Schedule \#2 to Table No. BV-6

| Most Recent Dividends |  |  |
| :---: | :---: | :---: |
| Company | Ex Dividend Date | Most Recent Dividend |
| ALLETE | 11/14/2018 | \$0.56 |
| Alliant Energy | 10/30/2018 | \$0.34 |
| Amer. Elec. Power | 11/8/2018 | \$0.67 |
| Ameren Corp. | 9/11/2018 | \$0.46 |
| CMS Energy Corp. | 11/1/2018 | \$0.36 |
| DTE Energy | 9/14/2018 | \$0.88 |
| Entergy Corp. | 11/7/2018 | \$0.91 |
| MGE Energy | 11/29/2018 | \$0.34 |
| OGE Energy | 10/9/2018 | \$0.37 |
| Otter Tail Corp. | 11/14/2018 | \$0.34 |
| AVANGRID Inc. | 9/6/2018 | \$0.44 |
| Consol. Edison | 11/13/2018 | \$0.72 |
| Duke Energy | 11/15/2018 | \$0.93 |
| Eversource Energy | 9/20/2018 | \$0.51 |
| NextEra Energy | 11/29/2018 | \$1.11 |
| PPL Corp. | 9/7/2018 | \$0.41 |
| Public Serv. Enterprise | 9/6/2018 | \$0.45 |
| Southern Co. | 11/16/2018 | \$0.60 |
| Unitil Corp. | 11/14/2018 | \$0.37 |
| Edison Int'l | 9/27/2018 | \$0.61 |
| El Paso Electric | 9/13/2018 | \$0.36 |
| IDACORP Inc. | 11/2/2018 | \$0.63 |
| Pinnacle West Capital | 10/31/2018 | \$0.74 |
| PNM Resources | 11/1/2018 | \$0.27 |
| Portland General | 9/24/2018 | \$0.36 |
| Xcel Energy Inc. | 9/13/2018 | \$0.38 |

[^56]
Table No. BV-7
Overall After-Tax DCF Cost of Capital of the Electric Proxy Group

## Panel A: Simple DCF Method

| Company | 3rd Quarter, 2018 Bond Rating [1] | 3rd Quarter, 2018 Preferred Equity Rating [2] | DCF Cost of Equity [3] | DCF Common Equity to Market Value Ratio [4] | Cost of <br> Preferred Equity [5] | DCF Preferred Equity to Market Value Ratio [6] | DCF Cost of Debt [7] | DCF Debt to Market Value Ratio [8] | Con Edison Income Tax Rate [9] | Overall After-Tax Cost of Capital [10] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLETE | BBB | - | 8.8\% | 71.4\% | - | 0.0\% | 5.0\% | 28.6\% | 26.1\% | 7.3\% |
| Alliant Energy | A | A | 9.4\% | 61.1\% | 4.5\% | 2.3\% | 4.5\% | 36.6\% | 26.1\% | 7.1\% |
| Amer. Elec. Power | A | - | 9.6\% | 58.2\% | - | 0.0\% | 4.5\% | 41.8\% | 26.1\% | 7.0\% |
| Ameren Corp. | BBB | - | 9.7\% | 64.6\% | - | 0.0\% | 5.0\% | 35.4\% | 26.1\% | 7.6\% |
| CMS Energy Corp. | BBB | - | 9.9\% | 55.9\% | - | 0.0\% | 5.0\% | 44.1\% | 26.1\% | 7.2\% |
| DTE Energy | BBB | - | 8.8\% | 59.6\% | - | 0.0\% | 5.0\% | 40.4\% | 26.1\% | 6.7\% |
| Entergy Corp. | BBB | BBB | 6.1\% | 45.9\% | 5.0\% | 0.6\% | 5.0\% | 53.5\% | 26.1\% | 4.8\% |
| MGE Energy | AA | - | 10.6\% | 80.2\% | - | 0.0\% | 4.3\% | 19.8\% | 26.1\% | 9.1\% |
| OGE Energy | BBB | - | 5.0\% | 68.8\% | - | 0.0\% | 5.0\% | 31.2\% | 26.1\% | 4.6\% |
| Otter Tail Corp. | BBB | - | 9.1\% | 74.7\% | - | 0.0\% | 5.0\% | 25.3\% | 26.1\% | 7.7\% |
| AVANGRID Inc. | BBB | - | 13.6\% | 69.8\% | - | 0.0\% | 5.0\% | 30.2\% | 26.1\% | 10.6\% |
| Consol. Edison | A | - | 7.0\% | 55.4\% | - | 0.0\% | 4.5\% | 44.6\% | 26.1\% | 5.4\% |
| Duke Energy | A | - | 9.4\% | 51.7\% | - | 0.0\% | 4.5\% | 48.3\% | 26.1\% | 6.5\% |
| Eversource Energy | A | A | 8.9\% | 59.6\% | 4.5\% | 0.4\% | 4.5\% | 39.9\% | 26.1\% | 6.7\% |
| NextEra Energy | A | - | 11.0\% | 71.6\% | - | 0.0\% | 4.5\% | 28.4\% | 26.1\% | 8.8\% |
| PPL Corp. | A | - | 8.9\% | 46.9\% | - | 0.0\% | 4.5\% | 53.1\% | 26.1\% | 6.0\% |
| Public Serv. Enterprise | BBB | - | 10.3\% | 64.0\% | - | 0.0\% | 5.0\% | 36.0\% | 26.1\% | 7.9\% |
| Southern Co. | A | A | 7.6\% | 49.0\% | 4.5\% | 0.3\% | 4.5\% | 50.7\% | 26.1\% | 5.4\% |
| Unitil Corp. | BBB | BBB | 7.1\% | 59.5\% | 5.0\% | 0.0\% | 5.0\% | 40.5\% | 26.1\% | 5.7\% |
| Edison Int'l | BBB | BBB | 8.9\% | 48.7\% | 5.0\% | 6.0\% | 5.0\% | 45.3\% | 26.1\% | 6.3\% |
| El Paso Electric | BBB | - | 7.1\% | 58.5\% | - | 0.0\% | 5.0\% | 41.5\% | 26.1\% | 5.7\% |
| IDACORP Inc. | BBB | - | 5.0\% | 71.3\% | - | 0.0\% | 5.0\% | 28.7\% | 26.1\% | 4.6\% |
| Pinnacle West Capital | A | - | 8.0\% | 64.3\% | - | 0.0\% | 4.5\% | 35.7\% | 26.1\% | 6.4\% |
| PNM Resources | BBB | BBB | 8.4\% | 54.1\% | 5.0\% | 0.2\% | 5.0\% | 45.7\% | 26.1\% | 6.2\% |
| Portland General | BBB | - | 8.1\% | 60.1\% | - | 0.0\% | 5.0\% | 39.9\% | 26.1\% | 6.4\% |
| Xcel Energy Inc. | A | - | 9.2\% | 59.5\% | - | 0.0\% | 4.5\% | 40.5\% | 26.1\% | 6.9\% |
| Simple Proxy Group Average |  |  | 9.0\% | 60.2\% | 4.8\% | 0.4\% | 4.8\% | 39.4\% | 26.1\% | 6.9\% |

[^57]*Strikethrough indicates the estimate is excluded because it does not exceed the company's cost of debt estimate by at least 100bps
Table No. BV-7
Panel B: Multi-Stage DCF (Using Blue Chip Economic Indicators, October 2018 GDP Growth Forecast as the Perpetual Rate)

Table No. BV-8
DCF Cost of Equity at Con Edison's Regulatory Capital Structure

|  | Overall After-Tax Cost of Capital [1] | Con Edison Regulatory \% Debt [2] | Representative Cost of A Rated Utility Debt [3] | Con Edison Income Tax Rate [4] | Con Edison Regulatory \% Equity [5] | Estimated Return on Equity [6] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Simple DCF | 6.9\% | 50.0\% | 4.5\% | 26.1\% | 50.0\% | 10.4\% |
| Multi-Stage DCF | 6.1\% | 50.0\% | 4.5\% | 26.1\% | 50.0\% | 8.8\% |
| Sources and Notes: |  |  |  |  |  |  |
| [1]: Table No. BV-7; Panels A-B, [10]. |  |  |  |  |  |  |
| [2]: Con Edison Regulatory Capital Structure. |  |  |  |  |  |  |
| [3]: Based on an A rating. Yield from Bloomberg as of November 30, 2018. |  |  |  |  |  |  |
| [4]: Composite Federal and State Corporate Tax Rate. |  |  |  |  |  |  |
| [5]: Con Edison Regulatory Capital Structure. |  |  |  |  |  |  |
| [6]: $\{[1]-([2] \times[3] \times(1-[4]))\} /[5]$. |  |  |  |  |  |  |


|  | Table No. BV-9 <br> Risk Free Rate |
| :--- | :--- |
| [1] Blue Chip Economic Indicators 10 year Forecast | $3.60 \%$ |
| U.S. Government Bond Yields |  |
| [2] | 20 -Year |
| $[3]$ | 10-Year |
| [4] Maturity Premium | $5.08 \%$ |
| [5] Blue Chip Economic Indicators 10 year Forecast Adjusted to 20-year Horizon | $4.60 \%$ |

[^58]| Supporting Schedule \# 1 to Table No. BV-9 <br> U.S. Government Bond Yields as reported by Bloomberg (\%) |  |  |
| :---: | :---: | :---: |
| Date | 10-Year | 20-Year |
| 1/31/1990 | 8.21 | 8.24 |
| 2/28/1990 | 8.47 | 8.49 |
| 3/31/1990 | 8.59 | 8.58 |
| 4/30/1990 | 8.79 | 8.77 |
| 5/31/1990 | 8.76 | 8.74 |
| 6/30/1990 | 8.48 | 8.47 |
| 7/31/1990 | 8.47 | 8.48 |
| 8/31/1990 | 8.75 | 8.81 |
| 9/30/1990 | 8.89 | 8.96 |
| 10/31/1990 | 8.72 | 8.79 |
| 11/30/1990 | 8.39 | 8.47 |
| 12/31/1990 | 8.08 | 8.16 |
| 1/31/1991 | 8.09 | 8.19 |
| 2/28/1991 | 7.85 | 7.95 |
| 3/31/1991 | 8.11 | 8.20 |
| 4/30/1991 | 8.04 | 8.13 |
| 5/31/1991 | 8.07 | 8.17 |
| 6/30/1991 | 8.28 | 8.38 |
| 7/31/1991 | 8.27 | 8.37 |
| 8/31/1991 | 7.90 | 8.03 |
| 9/30/1991 | 7.65 | 7.80 |
| 10/31/1991 | 7.53 | 7.73 |
| 11/30/1991 | 7.42 | 7.67 |
| 12/31/1991 | 7.09 | 7.39 |
| 1/31/1992 | 7.03 | 7.30 |
| 2/29/1992 | 7.34 | 7.59 |
| 3/31/1992 | 7.54 | 7.76 |
| 4/30/1992 | 7.48 | 7.72 |
| 5/31/1992 | 7.39 | 7.65 |
| 6/30/1992 | 7.26 | 7.56 |
| 7/31/1992 | 6.84 | 7.24 |
| 8/31/1992 | 6.59 | 7.00 |
| 9/30/1992 | 6.42 | 6.88 |
| 10/31/1992 | 6.59 | 7.07 |
| 11/30/1992 | 6.87 | 7.24 |
| 12/31/1992 | 6.77 | 7.10 |

Supporting Schedule \# 1 to Table No. BV-9
U.S. Government Bond Yields as reported by
Bloomberg (\%)
Date $\quad 10$-Year $\quad 20$-Year

 1/31/1993


| Supporting Schedule \# $\mathbf{1}$ to Table No. BV-9 <br> U.S. Government Bond Yields as reported by <br> Bloomberg (\%) |  |  |
| :---: | :---: | :---: |
|  |  |  |
| Date | 10-Year | 20 -Year |
| $1 / 31 / 1996$ | 5.65 | 6.11 |
| $2 / 29 / 1996$ | 5.81 | 6.30 |
| $3 / 31 / 1996$ | 6.27 | 6.74 |
| $4 / 30 / 1996$ | 6.51 | 6.98 |
| $5 / 31 / 1996$ | 6.74 | 7.11 |
| $6 / 30 / 1996$ | 6.91 | 7.22 |
| $7 / 31 / 1996$ | 6.87 | 7.14 |
| $8 / 31 / 1996$ | 6.64 | 6.97 |
| $9 / 30 / 1996$ | 6.83 | 7.17 |
| $10 / 31 / 1996$ | 6.53 | 6.90 |
| $11 / 30 / 1996$ | 6.20 | 6.58 |
| $12 / 31 / 1996$ | 6.30 | 6.65 |
| $1 / 31 / 1997$ | 6.58 | 6.91 |
| $2 / 28 / 1997$ | 6.42 | 6.77 |
| $3 / 31 / 1997$ | 6.69 | 7.05 |
| $4 / 30 / 1997$ | 6.89 | 7.20 |
| $5 / 31 / 1997$ | 6.71 | 7.02 |
| $6 / 30 / 1997$ | 6.49 | 6.84 |
| $7 / 31 / 1997$ | 6.22 | 6.56 |
| $8 / 31 / 1997$ | 6.30 | 6.65 |
| $9 / 30 / 1997$ | 6.21 | 6.56 |
| $10 / 31 / 1997$ | 6.03 | 6.38 |
| $11 / 30 / 1997$ | 5.88 | 6.20 |
| $12 / 31 / 1997$ | 5.81 | 6.07 |
| $1 / 31 / 1998$ | 5.54 | 5.88 |
| $2 / 28 / 1998$ | 5.57 | 5.96 |
| $3 / 31 / 1998$ | 5.65 | 6.01 |
| $4 / 30 / 1998$ | 5.64 | 6.00 |
| $5 / 31 / 1998$ | 5.65 | 6.01 |
| $6 / 30 / 1998$ | 5.50 | 5.80 |
| $7 / 31 / 1998$ | 5.46 | 5.78 |
| $8 / 31 / 1998$ | 5.34 | 5.66 |
| $9 / 30 / 1998$ | 4.81 | 5.38 |
| $10 / 31 / 1998$ | 4.53 | 5.30 |
| $11 / 30 / 1998$ | 4.83 | 5.48 |
| $12 / 31 / 1998$ | 4.65 | 5.36 |
|  |  |  |
|  |  |  |

Supporting Schedule \# 1 to Table No. BV-9
Date $\quad 10$-Year $\quad 20$-Year
 착 $1 / 31 / 1999$
$2 / 28 / 1999$
$3 / 31 / 1999$
$4 / 30 / 1999$
$5 / 31 / 1999$
$6 / 30 / 1999$
$7 / 31 / 1999$
$8 / 31 / 1999$
$9 / 30 / 1999$
$10 / 31 / 1999$
$11 / 30 / 1999$
$12 / 31 / 1999$
$1 / 31 / 2000$
$2 / 29 / 2000$
$3 / 31 / 2000$
$4 / 30 / 2000$
$5 / 31 / 2000$
$6 / 30 / 2000$
$7 / 31 / 2000$
$8 / 31 / 2000$
$9 / 30 / 2000$
$10 / 31 / 2000$
$11 / 30 / 2000$
$12 / 31 / 2000$
$1 / 31 / 2001$
$2 / 28 / 2001$
$3 / 31 / 2001$
$4 / 30 / 2001$
$5 / 31 / 2001$
$6 / 30 / 2001$
$7 / 31 / 2001$
$8 / 31 / 2001$
$9 / 30 / 2001$
$10 / 31 / 2001$
$11 / 30 / 2001$
$12 / 31 / 2001$ 2

| Supporting Schedule \# 1 to Table No. BV-9 <br> U.S. Government Bond Yields as reported by Bloomberg (\%) |  |  |
| :---: | :---: | :---: |
| Date | 10 -Year | 20-Year |
| 1/31/2002 | 5.04 | 5.69 |
| 2/28/2002 | 4.91 | 5.61 |
| 3/31/2002 | 5.28 | 5.93 |
| 4/30/2002 | 5.21 | 5.85 |
| 5/312002 | 5.16 | 5.81 |
| 6/30/2002 | 4.93 | 5.65 |
| 7/31/2002 | 4.65 | 5.51 |
| 8/312002 | 4.26 | 5.19 |
| 9/30/2002 | 3.87 | 4.87 |
| 10/31/2002 | 3.94 | 5.00 |
| 11/30/2002 | 4.05 | 5.04 |
| 12/31/2002 | 4.03 | 5.01 |
| 1/31/2003 | 4.05 | 5.02 |
| 2/28/2003 | 3.90 | 4.87 |
| 3/312003 | 3.81 | 4.82 |
| 4/30/2003 | 3.96 | 4.91 |
| 5/31/2003 | 3.57 | 4.52 |
| 6/30/2003 | 3.33 | 4.34 |
| 7/31/2003 | 3.98 | 4.92 |
| 8/31/2003 | 4.45 | 5.39 |
| 9/30/2003 | 4.27 | 5.21 |
| 10/31/2003 | 4.29 | 5.21 |
| 11/30/2003 | 4.30 | 5.17 |
| 12/31/2003 | 4.27 | 5.11 |
| 1/31/2004 | 4.15 | 5.01 |
| 2/29/2004 | 4.08 | 4.94 |
| 3/31/2004 | 3.83 | 4.72 |
| 4/30/2004 | 4.35 | 5.16 |
| 5/31/2004 | 4.72 | 5.46 |
| 6/30/2004 | 4.73 | 5.45 |
| 7/31/2004 | 4.50 | 5.24 |
| 8/31/2004 | 4.28 | 5.07 |
| 9/30/2004 | 4.13 | 4.89 |
| 10/31/2004 | 4.10 | 4.85 |
| 11/30/2004 | 4.19 | 4.89 |
| 12/31/2004 | 4.23 | 4.88 |


| Supporting Schedule \# 1 to Table No. BV-9 U.S. Government Bond Yields as reported by Bloomberg (\%) |  |  |
| :---: | :---: | :---: |
| Date | 10-Year | 20-Year |
| 1/31/2005 | 4.22 | 4.77 |
| 2/28/2005 | 4.17 | 4.61 |
| 3/31/2005 | 4.50 | 4.89 |
| 4/30/2005 | 4.34 | 4.75 |
| 5/31/2005 | 4.14 | 4.56 |
| 6/30/2005 | 4.00 | 4.35 |
| 7/31/2005 | 4.18 | 4.48 |
| 8/31/2005 | 4.26 | 4.53 |
| 9/30/2005 | 4.20 | 4.51 |
| 10/31/2005 | 4.46 | 4.74 |
| 11/30/2005 | 4.54 | 4.83 |
| 12/31/2005 | 4.47 | 4.73 |
| 1/31/2006 | 4.42 | 4.65 |
| 2/28/2006 | 4.57 | 4.73 |
| 3/31/2006 | 4.72 | 4.91 |
| 4/30/2006 | 4.99 | 5.22 |
| 5/312006 | 5.11 | 5.35 |
| 6/30/2006 | 5.11 | 5.29 |
| 7/31/2006 | 5.09 | 5.25 |
| 8/31/2006 | 4.88 | 5.08 |
| 9/30/2006 | 4.72 | 4.93 |
| 10/31/2006 | 4.73 | 4.94 |
| 11/30/2006 | 4.60 | 4.78 |
| 12/31/2006 | 4.56 | 4.78 |
| 1/31/2007 | 4.76 | 4.95 |
| 2/28/2007 | 4.72 | 4.93 |
| 3/31/2007 | 4.56 | 4.81 |
| 4/30/2007 | 4.69 | 4.95 |
| 5/31/2007 | 4.75 | 4.98 |
| 6/30/2007 | 5.10 | 5.29 |
| 7/31/2007 | 5.00 | 5.19 |
| 8/31/2007 | 4.67 | 5.00 |
| 9/30/2007 | 4.52 | 4.84 |
| 10/31/2007 | 4.53 | 4.83 |
| 11/30/2007 | 4.15 | 4.56 |
| 12/31/2007 | 4.10 | 4.57 |


| Supporting Schedule \# 1 to Table No. BV-9 <br> U.S. Government Bond Yields as reported by Bloomberg (\%) |  |  |
| :---: | :---: | :---: |
| Date | 10-Year | 20-Year |
| 1/31/2008 | 3.74 | 4.35 |
| 2/29/2008 | 3.74 | 4.49 |
| 3/312008 | 3.51 | 4.36 |
| 4/30/2008 | 3.67 | 4.44 |
| 5/31/2008 | 3.88 | 4.60 |
| 6/30/2008 | 4.10 | 4.74 |
| 7/31/2008 | 4.01 | 4.62 |
| 8/312008 | 3.89 | 4.53 |
| 9/30/2008 | 3.69 | 4.32 |
| 10/31/2008 | 3.81 | 4.45 |
| 11/30/2008 | 3.53 | 4.27 |
| 12/31/2008 | 2.42 | 3.18 |
| 1/31/2009 | 2.52 | 3.46 |
| 2/28/2009 | 2.87 | 3.83 |
| 3/312009 | 2.82 | 3.78 |
| 4/30/2009 | 2.93 | 3.84 |
| 5/312009 | 3.29 | 4.22 |
| 6/30/2009 | 3.72 | 4.51 |
| 7/31/2009 | 3.56 | 4.38 |
| 8/31/2009 | 3.59 | 4.33 |
| 9/30/2009 | 3.40 | 4.14 |
| 10/31/2009 | 3.39 | 4.16 |
| 11/30/2009 | 3.40 | 4.24 |
| 12/31/2009 | 3.59 | 4.40 |
| 1/31/2010 | 3.73 | 4.50 |
| 2/28/2010 | 3.69 | 4.48 |
| 3/31/2010 | 3.73 | 4.49 |
| 4/30/2010 | 3.85 | 4.53 |
| 5/312010 | 3.42 | 4.11 |
| 6/30/2010 | 3.20 | 3.95 |
| 7/31/2010 | 3.01 | 3.80 |
| 8/31/2010 | 2.70 | 3.52 |
| 9/30/2010 | 2.65 | 3.47 |
| 10/31/2010 | 2.54 | 3.52 |
| 11/30/2010 | 2.76 | 3.82 |
| 12/31/2010 | 3.29 | 4.17 |

Supporting Schedule \# 1 to Table No. BV-9
U.S. Government Bond Yields as reported by
Bloomberg (\%)
Date 10 -Year 20-Year


Date
 112/31/2013
Supporting Schedule \# 1 to Table No. BV-9
U.S. Government Bond Yields as reported by

Table No. BV-10
Risk Positioning Cost of Equity of the Electric Proxy Group

| Long-Term Risk Free Rate of 4.10\%, Long-Term Market Risk Premium of 7.07\% |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Long-Term Risk-Free Rate [1] | ValueLine Beta [2] | Long-Term Market Risk Premium [3] | CAPM Cost of Equity [4] | ECAPM (1.5\%) Cost of Equity [5] |
| ALLETE | 4.1\% | 0.65 | 7.1\% | 8.7\% | 9.2\% |
| Alliant Energy | 4.1\% | 0.60 | 7.1\% | 8.3\% | 8.9\% |
| Amer. Elec. Power | 4.1\% | 0.55 | 7.1\% | 8.0\% | 8.7\% |
| Ameren Corp. | 4.1\% | 0.55 | 7.1\% | 8.0\% | 8.7\% |
| CMS Energy Corp. | 4.1\% | 0.55 | 7.1\% | 8.0\% | 8.7\% |
| DTE Energy | 4.1\% | 0.55 | 7.1\% | 8.0\% | 8.7\% |
| Entergy Corp. | 4.1\% | 0.60 | 7.1\% | 8.3\% | 8.9\% |
| MGE Energy | 4.1\% | 0.60 | 7.1\% | 8.3\% | 8.9\% |
| OGE Energy | 4.1\% | 0.85 | 7.1\% | 10.1\% | 10.3\% |
| Otter Tail Corp. | 4.1\% | 0.75 | 7.1\% | 9.4\% | 9.8\% |
| AVANGRID Inc. | 4.1\% | 0.30 | 7.1\% | 6.2\% | 7.3\% |
| Consol. Edison | 4.1\% | 0.40 | 7.1\% | 6.9\% | 7.8\% |
| Duke Energy | 4.1\% | 0.50 | 7.1\% | 7.6\% | 8.4\% |
| Eversource Energy | 4.1\% | 0.60 | 7.1\% | 8.3\% | 8.9\% |
| NextEra Energy | 4.1\% | 0.55 | 7.1\% | 8.0\% | 8.7\% |
| PPL Corp. | 4.1\% | 0.70 | 7.1\% | 9.0\% | 9.5\% |
| Public Serv. Enterprise | 4.1\% | 0.60 | 7.1\% | 8.3\% | 8.9\% |
| Southern Co. | 4.1\% | 0.50 | 7.1\% | 7.6\% | 8.4\% |
| Unitil Corp. | 4.1\% | 0.55 | 7.1\% | 8.0\% | 8.7\% |
| Edison Int'l | 4.1\% | 0.55 | 7.1\% | 8.0\% | 8.7\% |
| El Paso Electric | 4.1\% | 0.65 | 7.1\% | 8.7\% | 9.2\% |
| IDACORP Inc. | 4.1\% | 0.55 | 7.1\% | 8.0\% | 8.7\% |
| Pinnacle West Capital | 4.1\% | 0.55 | 7.1\% | 8.0\% | 8.7\% |
| PNM Resources | 4.1\% | 0.65 | 7.1\% | 8.7\% | 9.2\% |
| Portland General | 4.1\% | 0.60 | 7.1\% | 8.3\% | 8.9\% |
| Xcel Energy Inc. | 4.1\% | 0.50 | 7.1\% | 7.6\% | 8.4\% |

[^59]Long-Term Risk Free Rate of 4.10\%, Long-Term Market Risk Premium of 7.07\%

| Supporting Schedule \# $\mathbf{1}$ to Table No. BV-10 |  |
| :--- | :---: |
|  | ValueLine Betas |
| Company | $[1]$ |
| ALLETE | 0.65 |
| Alliant Energy | 0.60 |
| Amer. Elec. Power | 0.55 |
| Ameren Corp. | 0.55 |
| CMS Energy Corp. | 0.55 |
| DTE Energy | 0.55 |
| Entergy Corp. | 0.60 |
| MGE Energy | 0.60 |
| OGE Energy | 0.85 |
| Otter Tail Corp. | 0.75 |
| AVANGRID Inc. | 0.30 |
| Consol. Edison | 0.40 |
| Duke Energy | 0.50 |
| Eversource Energy | 0.60 |
| NextEra Energy | 0.55 |
| PPL Corp. | 0.70 |
| Public Serv. Enterprise | 0.60 |
| Southern Co. | 0.50 |
| Unitil Corp. | 0.55 |
| Edison Int'l | 0.55 |
| El Paso Electric | 0.65 |
| IDACORP Inc. | 0.55 |
| Pinnacle West Capital | 0.55 |
| PNM Resources | 0.65 |
| Portland General | 0.60 |
| Xcel Energy Inc. | 0.50 |

[1]: From Valueline Investment Analyzer as of Nov 28, 2018.
Table No. BV-11
Overall After-Tax Cost of Capital of the Electric Proxy Group

| Company | CAPM Cost of Equity [1] | ECAPM (1.5\%) Cost of Equity [2] | 5-Year Average Common Equity to Market Value Ratio [3] | Cost of Preferred Equity [4] | 5-Year Average Preferred Equity to Market Value Ratio [5] | Cost of Debt <br> [6] | 5-Year Average Debt to Market Value Ratio [7] | Con Edison Income Tax Rate [8] | Overall After-Tax Cost of Capital <br> (CAPM) <br> [9] | Overall After-Tax Cost of Capital (ECAPM 1.5\%) [10] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLETE | 8.7\% | 9.2\% | 64.0\% | - | 0.0\% | 5.0\% | 36.0\% | 26.1\% | 6.9\% | 7.2\% |
| Alliant Energy | 8.3\% | 8.9\% | 60.9\% | 4.5\% | 1.7\% | 4.5\% | 37.3\% | 26.1\% | 6.4\% | 6.8\% |
| Amer. Elec. Power | 8.0\% | 8.7\% | 56.8\% | - | 0.0\% | 4.8\% | 43.2\% | 26.1\% | 6.1\% | 6.5\% |
| Ameren Corp. | 8.0\% | 8.7\% | 59.6\% | - | 0.0\% | 5.0\% | 40.4\% | 26.1\% | 6.2\% | 6.6\% |
| CMS Energy Corp. | 8.0\% | 8.7\% | 50.9\% | - | 0.0\% | 5.0\% | 49.1\% | 26.1\% | 5.9\% | 6.2\% |
| DTE Energy | 8.0\% | 8.7\% | 60.0\% | - | 0.0\% | 5.0\% | 40.0\% | 26.1\% | 6.3\% | 6.7\% |
| Entergy Corp. | 8.3\% | 8.9\% | 47.8\% | 5.0\% | 0.9\% | 5.0\% | 51.4\% | 26.1\% | 5.9\% | 6.2\% |
| MGE Energy | 8.3\% | 8.9\% | 78.8\% | - | 0.0\% | 4.3\% | 21.2\% | 26.1\% | 7.3\% | 7.7\% |
| OGE Energy | 10.1\% | 10.3\% | 69.6\% | - | 0.0\% | 4.6\% | 30.4\% | 26.1\% | 8.1\% | 8.2\% |
| Otter Tail Corp. | 9.4\% | 9.8\% | 68.5\% | - | 0.0\% | 5.0\% | 31.5\% | 26.1\% | 7.6\% | 7.9\% |
| AVANGRID Inc. | 6.2\% | 7.3\% | 70.2\% | - | 0.0\% | 5.0\% | 29.8\% | 26.1\% | 5.5\% | 6.2\% |
| Consol. Edison | 6.9\% | 7.8\% | 58.0\% | - | 0.0\% | 4.5\% | 42.0\% | 26.1\% | 5.4\% | 6.0\% |
| Duke Energy | 7.6\% | 8.4\% | 52.6\% | - | 0.0\% | 4.6\% | 47.4\% | 26.1\% | 5.6\% | 6.0\% |
| Eversource Energy | 8.3\% | 8.9\% | 60.6\% | 4.5\% | 0.6\% | 4.5\% | 38.8\% | 26.1\% | 6.4\% | 6.7\% |
| NextEra Energy | 8.0\% | 8.7\% | 61.6\% | - | 0.0\% | 4.5\% | 38.4\% | 26.1\% | 6.2\% | 6.6\% |
| PPL Corp. | 9.0\% | 9.5\% | 48.9\% | - | 0.0\% | 4.6\% | 51.1\% | 26.1\% | 6.2\% | 6.4\% |
| Public Serv. Enterprise | 8.3\% | 8.9\% | 64.9\% | - | 0.0\% | 5.0\% | 35.1\% | 26.1\% | 6.7\% | 7.1\% |
| Southern Co. | 7.6\% | 8.4\% | 54.9\% | 4.5\% | 1.1\% | 4.5\% | 44.0\% | 26.1\% | 5.7\% | 6.1\% |
| Unitil Corp. | 8.0\% | 8.7\% | 56.9\% | 5.0\% | 0.0\% | 5.0\% | 43.1\% | 26.1\% | 6.1\% | 6.5\% |
| Edison Int'l | 8.0\% | 8.7\% | 57.3\% | 5.0\% | 5.7\% | 5.0\% | 37.0\% | 26.1\% | 6.2\% | 6.6\% |
| El Paso Electric | 8.7\% | 9.2\% | 57.3\% | - | 0.0\% | 5.0\% | 42.7\% | 26.1\% | 6.5\% | 6.8\% |
| IDACORP Inc. | 8.0\% | 8.7\% | 65.4\% | - | 0.0\% | 5.0\% | 34.6\% | 26.1\% | 6.5\% | 6.9\% |
| Pinnacle West Capital | 8.0\% | 8.7\% | 63.5\% | - | 0.0\% | 4.5\% | 36.5\% | 26.1\% | 6.3\% | 6.7\% |
| PNM Resources | 8.7\% | 9.2\% | 50.8\% | 5.0\% | 0.2\% | 5.0\% | 49.0\% | 26.1\% | 6.2\% | 6.5\% |
| Portland General | 8.3\% | 8.9\% | 56.2\% | - | 0.0\% | 5.0\% | 43.8\% | 26.1\% | 6.3\% | 6.6\% |
| Xcel Energy Inc. | 7.6\% | 8.4\% | 56.6\% | - | 0.0\% | 4.5\% | 43.4\% | 26.1\% | 5.8\% | 6.2\% |
| Proxy Group Average | 8.2\% | 8.8\% | 59.7\% | 4.8\% | 0.4\% | 4.8\% | 39.9\% | 26.1\% | 6.3\% | 6.7\% |

[^60]| Supporting Schedule \#1 to Table No. BV-11 <br> Panel A: Rating to Yield Conversion |  |
| :--- | :---: |
| Rating |  |
| Bond Yield |  |

Supporting Schedule \#1 to Table No. BV-11

| Company | November 30, 2018 $[1]$ | 3rd Quarter, 2018 <br> [2] | $\begin{gathered} \text { 3rd Quarter, } \\ 2018 \\ {[3]} \end{gathered}$ | 3rd Quarter, 2018 <br> [4] | $\begin{gathered} \text { 3rd Quarter, } \\ 2018 \\ {[5]} \end{gathered}$ | 3rd Quarter, 2018 <br> [6] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLETE | BBB+ | BBB+ | BBB+ | BBB+ | BBB+ | BBB+ |
| Alliant Energy | A- | A- | A- | A- | A- | A- |
| Amer. Elec. Power | A- | A- | A- | BBB+ | BBB | BBB |
| Ameren Corp. | BBB+ | BBB+ | BBB+ | BBB+ | BBB+ | BBB+ |
| CMS Energy Corp. | BBB+ | $\mathrm{BBB}+$ | $\mathrm{BBB}+$ | $\mathrm{BBB}+$ | $\mathrm{BBB}+$ | BBB |
| DTE Energy | BBB+ | $\mathrm{BBB}+$ | $\mathrm{BBB}+$ | $\mathrm{BBB}+$ | $\mathrm{BBB}+$ | BBB+ |
| Entergy Corp. | BBB+ | BBB+ | BBB+ | BBB+ | BBB | BBB |
| MGE Energy | AA- | AA- | AA- | AA- | AA- | AA- |
| OGE Energy | BBB+ | BBB+ | A- | A- | A- | A- |
| Otter Tail Corp. | BBB | BBB | BBB | BBB | BBB | BBB |
| AVANGRID Inc. | BBB+ | BBB+ | BBB+ | BBB+ | na | na |
| Consol. Edison | A- | A- | A- | A- | A- | A- |
| Duke Energy | A- | A- | A- | A- | A- | BBB+ |
| Eversource Energy | A+ | A+ | A | A | A | A- |
| NextEra Energy | A- | A- | A- | A- | A- | A- |
| PPL Corp. | A- | A- | A- | A- | A- | BBB |
| Public Serv. Enterprise | BBB+ | BBB+ | BBB+ | BBB+ | BBB+ | BBB+ |
| Southern Co. | A- | A- | A- | A- | A- | A |
| Unitil Corp. | BBB+ | BBB+ | BBB+ | BBB+ | $\mathrm{BBB}+$ | na |
| Edison Int'l | BBB+ | BBB+ | BBB+ | BBB+ | BBB + | BBB+ |
| El Paso Electric | BBB | BBB | BBB | BBB | BBB | BBB |
| IDACORP Inc. | BBB | BBB | BBB | BBB | BBB | BBB |
| Pinnacle West Capital | A- | A- | A- | A- | A- | A- |
| PNM Resources | $\mathrm{BBB}+$ | BBB+ | BBB+ | BBB+ | BBB | BBB |
| Portland General | BBB+ | BBB+ | BBB | BBB | BBB | BBB |
| Xcel Energy Inc. | A- | A- | A- | A- | A- | A- |

[^61]Supporting Schedule \#1 to Table No. BV-11
Panel C: Preferred Equity Rating Summary

| Company | November 30, 2018 <br> [1] | $\begin{gathered} \text { 3rd Quarter, } \\ 2018 \\ {[2]} \end{gathered}$ | 3rd Quarter, 2018 <br> [3] | 3rd Quarter, 2018 <br> [4] | $\begin{gathered} \text { 3rd Quarter, } \\ 2018 \\ {[5]} \end{gathered}$ | 3rd Quarter, 2018 <br> [6] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLETE | - | - | - | - | - | - |
| Alliant Energy | A- | A- | A- | A- | A- | A- |
| Amer. Elec. Power | - | - | - | - | - | - |
| Ameren Corp. | - | - | - | - | - | - |
| CMS Energy Corp. | - | - | - | - | - | - |
| DTE Energy | - | - | - | - | - | - |
| Entergy Corp. | BBB+ | BBE | BBE | BBE | BBE | BBB |
| MGE Energy | - | - | - | - | - | - |
| OGE Energy | - | - | - | - | - | - |
| Otter Tail Corp. | - | - | - | - | - | - |
| AVANGRID Inc. | - | - | - | - | na | na |
| Consol. Edison | - | - | - | - | - | - |
| Duke Energy | - | - | - | - | - | - |
| Eversource Energy | A+ | A+ | A | A | A | A- |
| NextEra Energy | - | - | - | - | - | - |
| PPL Corp. | - | - | - | - | - | - |
| Public Serv. Enterprise | - | - | - | - | - | - |
| Southern Co. | A- | A- | A- | A- | A- | A |
| Unitil Corp. | BBB+ | BBE | BBE | BBE | BBE | na |
| Edison Int'l | BBB + | BBE | BBE | BBE | BBE | BBB+ |
| El Paso Electric | - | - | - | - | - | - |
| IDACORP Inc. | - | - | - | - | - | - |
| Pinnacle West Capital | - | - | - | - | - | - |
| PNM Resources | BBB + | BBE | BBE | BBE | BBE | BBB |
| Portland General | - | - | - | - | - | - |
| Xcel Energy Inc. | - | - | - | - | - | - |

Sources and Notes:
[1] - [6]: Preferred equity ratings are assumed equal to the company's bond ratings reported in Supporting Schedule \#1 to Table No.
BV-11, Panel B if the company has preferred equity.

| Supporting Schedule \#2 to Table No. BV-11 <br> Panel A: <br> 15-Day Average U.S. Utility Bond Yields and Preferred Yields |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Date | A Rated Utility | BBB Rated Utility | A Preferred | BBB Preferred |
|  | $[1]$ | $[2]$ | $[3]$ | $[4]$ |
| $11 / 30 / 2018$ | $4.6 \%$ | $5.0 \%$ | $4.6 \%$ | $5.0 \%$ |
| $11 / 29 / 2018$ | $4.6 \%$ | $5.0 \%$ | $4.6 \%$ | $5.0 \%$ |
| $11 / 28 / 2018$ | $4.6 \%$ | $5.0 \%$ | $4.6 \%$ | $5.0 \%$ |
| $11 / 27 / 2018$ | $4.5 \%$ | $5.0 \%$ | $4.5 \%$ | $5.0 \%$ |
| $11 / 26 / 2018$ | $4.5 \%$ | $4.9 \%$ | $4.5 \%$ | $4.9 \%$ |
| $11 / 23 / 2018$ | $4.5 \%$ | $4.9 \%$ | $4.5 \%$ | $4.9 \%$ |
| $11 / 22 / 2018$ | $4.5 \%$ | $4.9 \%$ | $4.5 \%$ | $4.9 \%$ |
| $11 / 21 / 2018$ | $4.5 \%$ | $4.9 \%$ | $4.5 \%$ | $4.9 \%$ |
| $11 / 20 / 2018$ | $4.5 \%$ | $4.9 \%$ | $4.5 \%$ | $4.9 \%$ |
| $11 / 19 / 2018$ | $4.5 \%$ | $4.9 \%$ | $4.5 \%$ | $4.9 \%$ |
| $11 / 16 / 2018$ | $4.5 \%$ | $4.9 \%$ | $4.5 \%$ | $4.9 \%$ |
| $11 / 15 / 2018$ | $4.5 \%$ | $5.0 \%$ | $4.5 \%$ | $5.0 \%$ |
| $11 / 14 / 2018$ | $4.5 \%$ | $5.0 \%$ | $4.5 \%$ | $5.0 \%$ |
| $11 / 13 / 2018$ | $4.5 \%$ | $5.0 \%$ | $4.5 \%$ | $5.0 \%$ |
| $11 / 12 / 2018$ | $4.6 \%$ | $5.1 \%$ | $4.6 \%$ | $5.1 \%$ |
| Average | $4.5 \%$ | $5.0 \%$ | $4.5 \%$ | $5.0 \%$ |

[^62]Panel B: Bond Yield Summary

| Company | November 30, 2018 <br> [1] | 3rd Quarter, 2018 <br> [2] | 3rd Quarter, 2017 <br> [3] | 3rd Quarter, 2016 <br> [4] | $\begin{gathered} \text { 3rd Quarter, } \\ 2015 \\ {[5]} \end{gathered}$ | $\begin{gathered} \text { 3rd Quarter, } \\ 2014 \\ {[6]} \end{gathered}$ | 5-Year Average [7] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLETE | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| Alliant Energy | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% |
| Amer. Elec. Power | 4.5\% | 4.5\% | 4.5\% | 5.0\% | 5.0\% | 5.0\% | 4.8\% |
| Ameren Corp. | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| CMS Energy Corp. | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| DTE Energy | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| Entergy Corp. | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| MGE Energy | 4.3\% | 4.3\% | 4.3\% | 4.3\% | 4.3\% | 4.3\% | 4.3\% |
| OGE Energy | 5.0\% | 5.0\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.6\% |
| Otter Tail Corp. | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| AVANGRID Inc. | 5.0\% | 5.0\% | 5.0\% | 5.0\% | NA | NA | 5.0\% |
| Consol. Edison | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% |
| Duke Energy | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 5.0\% | 4.6\% |
| Eversource Energy | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% |
| NextEra Energy | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% |
| PPL Corp. | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 5.0\% | 4.6\% |
| Public Serv. Enterprise | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| Southern Co. | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% |
| Unitil Corp. | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | NA | 5.0\% |
| Edison Int'l | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| El Paso Electric | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| IDACORP Inc. | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| Pinnacle West Capital | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% |
| PNM Resources | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| Portland General | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| Xcel Energy Inc. | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% |

[^63]Sources and Notes:
[1]- [6]: Ratings bas

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Supporting Schedule \#2 to Table No. BV-11

| Company | November 30, 2018 <br> [1] | 3rd Quarter, 2018 [2] | $\begin{gathered} \text { 3rd Quarter, } \\ 2017 \\ {[3]} \end{gathered}$ | 3rd Quarter, 2016 <br> [4] | $\begin{gathered} \text { 3rd Quarter, } \\ 2015 \\ {[5]} \end{gathered}$ | $\begin{gathered} \text { 3rd Quarter, } \\ 2014 \\ {[6]} \end{gathered}$ | 5-Year Average [7] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLETE | - | - | - | - | - | - | - |
| Alliant Energy | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% |
| Amer. Elec. Power | - | - | - | - | - | - | - |
| Ameren Corp. | - | - | - | - | - | - | - |
| CMS Energy Corp. | - | - | - | - | - | - | - |
| DTE Energy | - | - | - | - | - | - | - |
| Entergy Corp. | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| MGE Energy | - | - | - | - | - | - | - |
| OGE Energy | - | - | - | - | - | - | - |
| Otter Tail Corp. | - | - | - | - | - | - | - |
| AVANGRID Inc. | - | - | - | - | - | - | - |
| Consol. Edison | - | - | - | - | - | - | - |
| Duke Energy | - | - | - | - | - | - | - |
| Eversource Energy | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% |
| NextEra Energy | - | - | - | - | - | - | - |
| PPL Corp. | - | - | - | - | - | - | - |
| Public Serv. Enterprise | - | - | - | - | - | - | - |
| Southern Co. | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% |
| Unitil Corp. | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | - | 5.0\% |
| Edison Int'l | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| El Paso Electric | - | - | - | - | - | - | - |
| IDACORP Inc. | - | - | - | - | - | - | - |
| Pinnacle West Capital | - | - | - | - | - | - | - |
| PNM Resources | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% | 5.0\% |
| Portland General | - | - | - | - | - | - | - |
| Xcel Energy Inc. | - | - | - | - | - | - | - |

[^64]Table No. BV-12
Risk Positioning Cost of Equity at Con Edison's Regulatory Capital Structure

| Overall After-Tax Cost of Capital <br> [1] | Con Edison Regulatory \% Debt [2] | Representative Cost of A-Rated Utility Debt [3] | Con Edison Income Tax Rate [4] | Con Edison Regulatory \% Equity [5] | Estimated Return on Equity [6] |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CAPM 6.3\% | 50.0\% | 4.5\% | 26.1\% | 50.0\% | 9.3\% |
| ECAPM (1.50\%) 6.7\% | 50.0\% | 4.5\% | 26.1\% | 50.0\% | 10.0\% |
| Sources and Notes: |  |  |  |  |  |
| [1]: Table No. BV-11; Panel A, [9]- [10]. Long-Term Risk Free Rate of 4.10\%, Long-Term Market Risk Premium of 7.07\%. | Long-Term Risk Free Rate of 4.10\%, Long-Term Market Risk Premium of 7.07\%. |  |  |  |  |
| [2]: Con Edison Regulatory Capital Structure. |  |  |  |  |  |
| [3]: Based on a A rating. Yield from Bloomberg as of November 30, 2018. |  |  |  |  |  |
| [4]: Composite Federal and State Corporate Tax Rate. |  |  |  |  |  |
| [5]: Con Edison Regulatory Capital Structure. |  |  |  |  |  |
| [6]: $\{[1]-([2] \times 3] \times(1-[4])\} /[5]$. |  |  |  |  |  |

Table No. BV-13
Hamada Procedure to Obtain Unlevered Asset Beta

| Company | ValueLine Beta <br> [1] | Debt Beta [2] | 5-Year Average Common Equity to Market Value Ratio [3] | 5-Year Average Preferred Equity to Market Value Ratio [4] | 5-Year Average Debt to Market Value Ratio [5] | Con Edison Income Tax Rate [6] | Asset Beta: Without Taxes [7] | Asset Beta: With Taxes <br> [8] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLETE | 0.65 | 0.10 | 64.0\% | 0.0\% | 36.0\% | 26.1\% | 0.45 | 0.49 |
| Alliant Energy | 0.60 | 0.05 | 60.9\% | 1.7\% | 37.3\% | 26.1\% | 0.39 | 0.42 |
| Amer. Elec. Power | 0.55 | 0.08 | 56.8\% | 0.0\% | 43.2\% | 26.1\% | 0.35 | 0.38 |
| Ameren Corp. | 0.55 | 0.10 | 59.6\% | 0.0\% | 40.4\% | 26.1\% | 0.37 | 0.40 |
| CMS Energy Corp. | 0.55 | 0.10 | 50.9\% | 0.0\% | 49.1\% | 26.1\% | 0.33 | 0.36 |
| DTE Energy | 0.55 | 0.10 | 60.0\% | 0.0\% | 40.0\% | 26.1\% | 0.37 | 0.40 |
| Entergy Corp. | 0.60 | 0.10 | 47.8\% | 0.9\% | 51.4\% | 26.1\% | 0.34 | 0.38 |
| MGE Energy | 0.60 | 0.05 | 78.8\% | 0.0\% | 21.2\% | 26.1\% | 0.48 | 0.51 |
| OGE Energy | 0.85 | 0.06 | 69.6\% | 0.0\% | 30.4\% | 26.1\% | 0.61 | 0.66 |
| Otter Tail Corp. | 0.75 | 0.10 | 68.5\% | 0.0\% | 31.5\% | 26.1\% | 0.55 | 0.59 |
| AVANGRID Inc. | 0.30 | 0.10 | 70.2\% | 0.0\% | 29.8\% | 26.1\% | 0.24 | 0.25 |
| Consol. Edison | 0.40 | 0.05 | 58.0\% | 0.0\% | 42.0\% | 26.1\% | 0.25 | 0.28 |
| Duke Energy | 0.50 | 0.06 | 52.6\% | 0.0\% | 47.4\% | 26.1\% | 0.29 | 0.32 |
| Eversource Energy | 0.60 | 0.05 | 60.6\% | 0.6\% | 38.8\% | 26.1\% | 0.38 | 0.42 |
| NextEra Energy | 0.55 | 0.05 | 61.6\% | 0.0\% | 38.4\% | 26.1\% | 0.36 | 0.39 |
| PPL Corp. | 0.70 | 0.06 | 48.9\% | 0.0\% | 51.1\% | 26.1\% | 0.37 | 0.42 |
| Public Serv. Enterprise | 0.60 | 0.10 | 64.9\% | 0.0\% | 35.1\% | 26.1\% | 0.42 | 0.46 |
| Southern Co. | 0.50 | 0.05 | 54.9\% | 1.1\% | 44.0\% | 26.1\% | 0.30 | 0.33 |
| Unitil Corp. | 0.55 | 0.10 | 56.9\% | 0.0\% | 43.1\% | 26.1\% | 0.36 | 0.39 |
| Edison Int'l | 0.55 | 0.10 | 57.3\% | 5.7\% | 37.0\% | 26.1\% | 0.36 | 0.39 |
| El Paso Electric | 0.65 | 0.10 | 57.3\% | 0.0\% | 42.7\% | 26.1\% | 0.41 | 0.45 |
| IDACORP Inc. | 0.55 | 0.10 | 65.4\% | 0.0\% | 34.6\% | 26.1\% | 0.39 | 0.42 |
| Pinnacle West Capital | 0.55 | 0.05 | 63.5\% | 0.0\% | 36.5\% | 26.1\% | 0.37 | 0.40 |
| PNM Resources | 0.65 | 0.10 | 50.8\% | 0.2\% | 49.0\% | 26.1\% | 0.38 | 0.42 |
| Portland General | 0.60 | 0.10 | 56.2\% | 0.0\% | 43.8\% | 26.1\% | 0.38 | 0.42 |
| Xcel Energy Inc. | 0.50 | 0.05 | 56.6\% | 0.0\% | 43.4\% | 26.1\% | 0.30 | 0.34 |
| Proxy Group Average | 0.58 | 0.08 | 59.7\% | 0.4\% | 39.9\% | 26.1\% | 0.38 | 0.41 |
| Sources and Notes: |  |  |  |  |  |  |  |  |
| [1]: Supporting Schedule \# 1 to Table No. BV-10, [1]. |  |  | [5]: Table No. BV-4, [6]. |  |  |  |  |  |
| [2]: Supporting Schedule \#1 to Table No. BV-13, [7]. |  |  | [6]: Composite Federal and State Corporate Tax Rate |  |  |  |  |  |
| [3]: Table No. BV-4, [4]. |  |  | [7]: [1]*[3] + [2]*([4] + [5]). |  |  |  |  |  |
| [4]: Table No. BV-4, [5]. |  |  | [8]: $\left\{[1]^{*}[3]+[2] *([4]+[5] *(1-[6]))\right\} /\{[3]+[4]+[5] *(1-[6])\}$. |  |  |  |  |  |

Supporting Schedule \#1 to Table No. BV-13

|  | November | 3rd Quarter, | 3rd Quarter, | 3rd Quarter, | 3rd Quarter, | 3rd Quarter, |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | 30,2018 | 2018 | 2017 | 2016 | 2015 | 2014 | 5-Year Average |
|  | $[1]$ | $[2]$ | $[3]$ | $[4]$ | $[5]$ | $[6]$ | $[7]$ |
| ALLETE | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| Alliant Energy | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 |
| Amer. Elec. Power | 0.05 | 0.05 | 0.05 | 0.10 | 0.10 | 0.10 | 0.08 |
| Ameren Corp. | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| CMS Energy Corp. | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| DTE Energy | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| Entergy Corp. | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| MGE Energy | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 |
| OGE Energy | 0.10 | 0.10 | 0.05 | 0.05 | 0.05 | 0.05 | 0.06 |
| Otter Tail Corp. | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| AVANGRID Inc. | 0.10 | 0.10 | 0.10 | 0.10 | NA | NA | 0.10 |
| Consol. Edison | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 |
| Duke Energy | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.10 | 0.06 |
| Eversource Energy | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 |
| NextEra Energy | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 |
| PPL Corp. | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.10 | 0.06 |
| Public Serv. Enterprise | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| Southern Co. | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 |
| Unitil Corp. | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | NA | 0.10 |
| Edison Int'l | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| El Paso Electric | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| IDACORP Inc. | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| Pinnacle West Capital | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 |
| PNM Resources | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| Portland General | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 | 0.10 |
| Xcel Energy Inc. | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 |
|  |  |  |  |  |  |  |  |

[^65]Table No. BV-14
Sample Average Asset Beta Relevered at Con Edison's Regulatory Capital Structure

|  | Asset Beta <br> [1] | Debt Beta <br> [2] | Con Edison Regulatory \% Debt [3] | Con Edison Income Tax Rate <br> [4] | Con Edison Regulatory \% Equity [5] | Estimated <br> Equity Beta <br> [6] |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset Beta Without Taxes | 0.38 | 0.05 | 50.0\% | 26.1\% | 50.0\% | 0.70 |
| Asset Beta With Taxes | 0.41 | 0.05 | 50.0\% | 26.1\% | 50.0\% | 0.68 |
| Sources and Notes: |  |  |  |  |  |  |
| [1]: Table No. BV-13, [7] - [8]. |  |  |  |  |  |  |
| [2]: Debt Beta estimate for A rated entities. Corporate Finance, Berk and Demarzo, Third Edition, p. 413. |  |  |  |  |  |  |
| [3]: Con Edison Regulatory Capital Structure. |  |  |  |  |  |  |
| [4]: Composite Federal and State Corporate Tax Rate. |  |  |  |  |  |  |
| [5]: Con Edison Regulatory Capital Structure. |  |  |  |  |  |  |
| [6]: [1] + [3]/[5]*([1] - [2]) without taxes, [1] + [3]*(1-[4])/[5]*([1] - [2]) with taxes. |  |  |  |  |  |  |

Table No. BV-15
Sources and Notes:
[1]: Villadsen Direct Evidence.
[2]: Table No. BV-14, [6].
[3]: Villadsen Direct Evidence.
[4]: $[1]+([2] \times[3])$.
$[5]:([1]+1.5 \%)+[2] \times([3]-1.5 \%)$.
Risk Premiums Determined by Relationship Between
Authorized ROEs ${ }^{[1]}$ and Long-term Treasury Bond Rates
During the Period 1990-2018
Electric Utilities
Risk Premium $=A_{0}+\left(A_{1} \times\right.$ Treasury Bond Rate $)$

| R Squared |
| :--- |
| Estimate of Intercept $\left(\mathrm{A}_{0}\right)$ | | 0.829 |
| ---: |
| $8.48 \%$ |
| Estimate of Slope $\left(\mathrm{A}_{1}\right)$ |
| Predicted Risk <br> Premium <br> $6.26 \%$ |

Sources and Notes:
[2]: Blue Chip consensus forecast 201810 year T-bill yield + maturity premium between 10 year and 20 year U.S. Government bonds.
See SS1-Regression Results for derivation of regression coefficients $A_{0}$ and $A_{1}$

| Regression Results |  |  |
| :--- | :---: | :---: |
|  | Electric Utilities |  |
| Soefficient | -0.542 | Intercept |
| Standard Error | 0.023 | 0.085 |
| R Squared | 0.829 | 0.001 |
| Note: Estimated by regressing Risk Premium on 20 year |  |  |
| Treasury Bond Yield. |  |  |

Quarterly Risk Premiums for Electric Utilities

Quarterly Risk Premiums for Electric Utilities

|  | Average |  |  |
| :---: | :---: | :---: | :---: |
| Quarter | Authorized Return <br> on Equity <br> $[1]$ | 20 year Treasury <br> Bond Yield <br> $[2]$ | Risk Premium |
|  | $[3]=[1]-[2]$ |  |  |








|  | erly Risk Prem $199$ | ums for Electr $2018$ | Utilities |
| :---: | :---: | :---: | :---: |
| Quarter | Average Authorized Return on Equity <br> [1] | 20 year Treasury Bond Yield <br> [2] | Risk Premium $[3]=[1]-[2]$ |
| 2012 Q1 | 10.30\% | 2.80\% | 7.51\% |
| 2012 Q2 | 9.92\% | 2.55\% | 7.36\% |
| 2012 Q3 | 9.78\% | 2.37\% | 7.41\% |
| 2012 Q4 | 10.05\% | 2.46\% | 7.59\% |
| 2013 Q1 | 9.74\% | 2.75\% | 6.99\% |
| 2013 Q2 | 9.84\% | 2.78\% | 7.06\% |
| 2013 Q3 | 9.83\% | 3.44\% | 6.39\% |
| 2013 Q4 | 9.82\% | 3.50\% | 6.32\% |
| 2014 Q1 | 9.57\% | 3.42\% | 6.16\% |
| 2014 Q2 | 9.83\% | 3.18\% | 6.65\% |
| 2014 Q3 | 9.77\% | 3.01\% | 6.76\% |
| 2014 Q4 | 9.78\% | 2.69\% | 7.08\% |
| 2015 Q1 | 9.66\% | 2.32\% | 7.34\% |
| 2015 Q2 | 9.51\% | 2.62\% | 6.89\% |
| 2015 Q3 | 9.40\% | 2.65\% | 6.75\% |
| 2015 Q4 | 9.65\% | 2.60\% | 7.05\% |
| 2016 Q1 | 9.70\% | 2.32\% | 7.38\% |
| 2016 Q2 | 9.41\% | 2.15\% | 7.26\% |
| 2016 Q3 | 9.76\% | 1.91\% | 7.85\% |
| 2016 Q4 | 9.55\% | 2.52\% | 7.04\% |
| 2017 Q1 | 9.61\% | 2.78\% | 6.83\% |
| 2017 Q2 | 9.61\% | 2.64\% | 6.97\% |
| 2017 Q3 | 9.73\% | 2.58\% | 7.15\% |
| 2017 Q4 | 9.74\% | 2.62\% | 7.12\% |
| 2018 Q1 | 9.59\% | 2.91\% | 6.68\% |
| 2018 Q2 | 9.57\% | 3.00\% | 6.58\% |
| 2018 Q3 | 9.61\% | 3.00\% | 6.61\% |

[^66]Risk Premiums Determined by Relationship Between
Authorized ROEs ${ }^{[1]}$ and Long-term Treasury Bond Rates
During the Period 1990-2018
Electric Distribution Utilities
Risk Premium $=\mathrm{A}_{0}+\left(\mathrm{A}_{1} \times\right.$ Treasury Bond Rate $)$

| R Squared | 0.877 |  |  |
| :---: | :---: | :---: | :---: |
| Estimate of Intercept ( $\mathrm{A}_{0}$ ) | 8.87\% |  |  |
| Estimate of Slope ( $\mathrm{A}_{1}$ ) | -0.762 |  |  |
| Predicted Risk <br> Premium <br> $5.75 \%$$\quad+$ | Exp. Treasury <br> Bond Rate ${ }^{[2]}$ <br> 4.10\% | = | Est. Cost of Equity $9.85 \%$ |

Sources and Notes:
[2]: Blue Chip consensus forecast 201810 year T-bill yield + maturity premium between 10 year and 20 year U.S. Government bonds.
See SS1-Regression Results for derivation of regression coefficients $A_{0}$ and $A_{1}$

| Regression Results |  |  |
| :--- | :---: | :---: |
| Electric Distribution Utilities |  |  |
| Slope | Intercept |  |
| Coefficient | -0.762 | 0.089 |
| Standard Error | 0.039 | 0.002 |
| R Squared | 0.877 | - |
| Note: Estimated by regressing Risk Premium on 20 year |  |  |
| Treasury Bond Yield. |  |  |



7\%

6\%

ฝํ
$\begin{array}{cc}\text { 3\% } & 4 \% \\ \text { 20-year U.S. Treasury Yield }\end{array}$
Source: Bloomberg for Treasury Bond Yields, SNL Financial for authorized RoE data.
Quarterly Risk Premiums for Electric Distribution Utilities

|  | Average <br> Quarter | Authorized Return <br> on Equity <br> $[1]$ | 20 year Treasury <br> Bond Yield <br> $[2]$ |
| :---: | :---: | :---: | :---: | | Risk Premium |
| :---: |
|  |


$\qquad$


Quarterly Risk Premiums for Electric Distribution Utilities

| Quarter | Average <br> Authorized Return <br> on Equity <br> $[1]$ | 20 year Treasury <br> Bond Yield | Risk Premium |
| :---: | :---: | :---: | :---: |
|  | $[2]$ | $[3]=[1]-[2]$ |  |



| Quarterly Risk Premiums for Electric Distribution Utilities1990-2018 |  |  |  |
| :---: | :---: | :---: | :---: |
| Quarter | Average <br> Authorized Return on Equity <br> [1] | 20 year Treasury Bond Yield <br> [2] | Risk Premium $[3]=[1]-[2]$ |
| 2012 Q1 | - | 2.80\% | - |
| 2012 Q2 | 9.73\% | 2.55\% | 7.17\% |
| 2012 Q3 | 9.67\% | 2.37\% | 7.30\% |
| 2012 Q4 | 9.80\% | 2.46\% | 7.35\% |
| 2013 Q1 | 9.53\% | 2.75\% | 6.78\% |
| 2013 Q2 | 9.80\% | 2.78\% | 7.01\% |
| 2013 Q3 | 9.26\% | 3.44\% | 5.81\% |
| 2013 Q4 | 9.06\% | 3.50\% | 5.56\% |
| 2014 Q1 | 9.38\% | 3.42\% | 5.97\% |
| 2014 Q2 | 9.65\% | 3.18\% | 6.47\% |
| 2014 Q3 | 9.64\% | 3.01\% | 6.64\% |
| 2014 Q4 | 9.22\% | 2.69\% | 6.53\% |
| 2015 Q1 | 9.75\% | 2.32\% | 7.43\% |
| 2015 Q2 | 9.00\% | 2.62\% | 6.38\% |
| 2015 Q3 | - | 2.65\% | - |
| 2015 Q4 | 9.09\% | 2.60\% | 6.49\% |
| 2016 Q1 | - | 2.32\% | - |
| 2016 Q2 | 9.39\% | 2.15\% | 7.24\% |
| 2016 Q3 | 9.83\% | 1.91\% | 7.92\% |
| 2016 Q4 | 9.09\% | 2.52\% | 6.57\% |
| 2017 Q1 | 9.40\% | 2.78\% | 6.62\% |
| 2017 Q2 | 9.53\% | 2.64\% | 6.90\% |
| 2017 Q3 | 9.63\% | 2.58\% | 7.06\% |
| 2017 Q4 | 9.26\% | 2.62\% | 6.64\% |
| 2018 Q1 | 9.00\% | 2.91\% | 6.09\% |
| 2018 Q2 | 9.23\% | 3.00\% | 6.23\% |
| 2018 Q3 | 9.63\% | 3.00\% | 6.63\% |

[^67]$\qquad$ (EFP-1)
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## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. VOLUME FORECASTING MODELS

## SC 1 (RESIDENTIAL AND RELIGIOUS)

Dependent Variable: DLOG(GWH01/BDA0,0,4)
Method: ARMA Maximum Likelihood (OPG - BHHH)
Sample: 1993Q4 2018Q3
Included observations: 100
Convergence achieved after 28 iterations

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :---: | :---: | :---: | :---: | :---: |
| C | 0.003301 | 0.018260 | 0.180781 | 0.8569 |
| DLOG(PRICE01(-3),0,4) | -0.078212 | 0.024132 | -3.240959 | 0.0017 |
| DLOG(DPYR(-1),0,4) | 0.142367 | 0.122003 | 1.166919 | 0.2463 |
| D(WCDDO/BDA0,0,4) | 0.000323 | $4.73 \mathrm{E}-05$ | 6.831931 | 0.0000 |
| D(WCDD3/BDA0,0,4) | 0.000289 | $5.55 \mathrm{E}-05$ | 5.198515 | 0.0000 |
| D(WHDDO/BDA0,0,4) | $7.57 \mathrm{E}-05$ | $1.67 \mathrm{E}-05$ | 4.536084 | 0.0000 |
| AR(1) | 0.985674 | 0.029095 | 33.87760 | 0.0000 |
| MA(1) | -0.765725 | 0.085229 | -8.984328 | 0.0000 |
| SMA(4) | -0.505657 | 0.097943 | -5.162770 | 0.0000 |
| SIGMASQ | 0.000389 | $6.81 \mathrm{E}-05$ | 5.714200 | 0.0000 |
| R -squared | 0.880680 | Mean dependent var |  | 0.011825 |
| Adjusted R-squared | 0.868748 | S.D. dependent var |  | 0.057413 |
| S.E. of regression | 0.020800 | Akaike info criterion |  | -4.794128 |
| Sum squared resid | 0.038937 | Schwarz criterion |  | -4.533611 |
| Log likelihood | 249.7064 | Hannan-Quinn criter. |  | -4.688692 |
| F-statistic | 73.80847 | Durbin-Watson stat |  | 1.949540 |
| $\operatorname{Prob}(\mathrm{F}-$ statistic) | 0.000000 |  |  |  |
| Inverted AR Roots | 0.99 |  |  |  |
| Inverted MA Roots | 0.84 | 0.77 | .00-.84i | $-.00+.84 i$ |
|  | -0.84 |  |  |  |

$\qquad$ (EFP-1)
PAGE 2 OF 6

## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. VOLUME FORECASTING MODELS

SC 2 (GENERAL - SMALL)
Dependent Variable: DLOG(GWH02/BDA0,0,4)
Method: ARMA Maximum Likelihood (OPG - BHHH)
Sample: 1993Q4 2018Q3
Included observations: 100
Convergence achieved after 11 iterations

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :---: | ---: | :---: | ---: | ---: |
|  |  |  |  |  |
| DLOG(PRICE02(-3),0,4) | -0.023433 | 0.024725 | -0.947755 | 0.3457 |
| DLOG(PNEMP_N,0,4) | 0.081372 | 0.062742 | 1.296926 | 0.1979 |
| DLOG(NCO2,0,4) | 0.542319 | 0.078183 | 6.936488 | 0.0000 |
| D(WCDDO/BDAO,0,4) | 0.000246 | 0.000018 | 13.79144 | 0.0000 |
| D(WHDDO/BDA0,0,4) | $7.48 \mathrm{E}-05$ | $9.57 \mathrm{E}-06$ | 7.815846 | 0.0000 |
| AR(1) | 0.193093 | 0.115304 | 1.674638 | 0.0974 |
| SAR(4) | -0.357887 | 0.089729 | -3.988531 | 0.0001 |
| SIGMASQ | 0.000207 | $3.08 \mathrm{E}-05$ | 6.733340 | 0.0000 |
| R-squared | 0.825686 | Mean dependent var | 0.007873 |  |
| Adjusted R-squared | 0.812423 | S.D. dependent var | 0.034643 |  |
| S.E. of regression | 0.015004 | Akaike info criterion | -5.478553 |  |
| Sum squared resid | 0.020711 | Schwarz criterion | -5.270139 |  |
| Log likelihood | 281.9276 | Hannan-Quinn criter. | -5.394204 |  |
| Durbin-Watson stat | 2.026608 |  |  |  |
| Inverted AR Roots |  |  |  |  |
|  | $.55-.55 i$ |  | $.55+.55 \mathrm{i}$ | 0.19 |

## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. VOLUME FORECASTING MODELS

SC 8 (MULTIPLE DWELLINGS - REDISTRIBUTION)
Dependent Variable: DLOG(GWH08/(BDA0),0,4)
Method: ARMA Maximum Likelihood (OPG - BHHH)
Sample: 1993Q4 2018Q3
Included observations: 100
Convergence achieved after 21 iterations

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :--- | ---: | :--- | ---: | :--- |
|  |  |  |  |  |
| DLOG(PRICE08(-4),0,4) | -0.040177 | 0.021089 | -1.905081 | 0.0599 |
| D(WCDDO/BDAO,0,4) | 0.000374 | 0.000045 | 8.351490 | 0.0000 |
| D(WCDD3/BDAO,0,4) | 0.000117 | $4.73 \mathrm{E}-05$ | 2.472509 | 0.0152 |
| D(WHDDO/BDA0,0,4) | $4.86 \mathrm{E}-05$ | $1.23 \mathrm{E}-05$ | 3.964754 | 0.0001 |
| AR(1) | 0.983326 | 0.034508 | 28.49583 | 0.0000 |
| MA(1) | -0.855616 | 0.085063 | -10.05863 | 0.0000 |
| SIGMASQ | 0.000379 | 0.000053 | 7.163205 | 0.0000 |
|  |  |  | 0.003548 |  |
| R-squared | 0.830715 | Mean dependent var | 0.047561 |  |
| Adjusted R-squared | 0.819794 | S.D. dependent var | -4.889386 |  |
| S.E. of regression | 0.020190 | Akaike info criterion | -4.707024 |  |
| Sum squared resid | 0.037910 | Schwarz criterion | -4.815581 |  |
| Log likelihood | 251.4693 | Hannan-Quinn criter. |  |  |
| Durbin-Watson stat | 1.733555 |  |  |  |
| Inverted AR Roots |  |  |  |  |
| Inverted MA Roots | 0.98 |  |  |  |

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## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. VOLUME FORECASTING MODELS

SC 9 (GENERAL - LARGE)
Dependent Variable: DLOG((GWH09)/BDA0,0,4)
Method: ARMA Maximum Likelihood (OPG - BHHH)
Sample: 1993Q4 2018Q3
Included observations: 100
Convergence achieved after 149 iterations

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :---: | ---: | :---: | ---: | ---: |
| C |  |  |  |  |
| DLOG(PRICE09(-2),0,4) | -0.027813 | 0.006906 | -4.027654 | 0.0001 |
| DLOG(PNEMP_N,0,4) | -0.014932 | 0.013214 | -1.129998 | 0.2615 |
| DLOG(NC09,0,4) | 0.426561 | 0.120325 | 3.545062 | 0.0006 |
| D1997Q2 | 0.014730 | 0.215804 | 5.853683 | 0.0000 |
| D(WCDD0/BDA0,0,4) | 0.000184 | 0.004792 | 3.074151 | 0.0028 |
| D(WHDD0/BDA0,0,4) | $3.42 \mathrm{E}-05$ | $6.05 \mathrm{E}-06$ | 13.17780 | 0.0000 |
| AR(1) | 0.833176 | 0.126164 | 6.603894 | 0.0000 |
| MA(1) | -0.441798 | 0.183516 | -2.407409 | 0.0000 |
| SMA(4) | -0.563516 | 0.124446 | -4.528179 | 0.0181 |
| SIGMASQ | $9.08 \mathrm{E}-05$ | 0.000015 | 6.121075 | 0.0000 |
|  |  |  | 0.0100 |  |
| R-squared | 0.855148 | Mean dependent var | 0.010333 |  |
| Adjusted R-squared | 0.838872 | S.D. dependent var | 0.025159 |  |
| S.E. of regression | 0.010099 | Akaike info criterion | -6.235061 |  |
| Sum squared resid | 0.009077 | Schwarz criterion | -5.948492 |  |
| Log likelihood | 322.7530 | Hannan-Quinn criter. | -6.119081 |  |
| F-statistic | 52.54200 | Durbin-Watson stat | 1.877559 |  |
| Prob(F-statistic) | 0.000000 |  |  |  |
| Inverted AR Roots |  |  |  |  |
| Inverted MA Roots | 0.83 |  | $-.00+.87 i$ | $-.00-.87 i$ |

$\qquad$ (EFP-1)

## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. VOLUME FORECASTING MODELS

SC 12 (MULTIPLE DWELLING SPACE HEATING)<br>Dependent Variable: DLOG(GWH12,0,12)<br>Method: ARMA Maximum Likelihood (OPG - BHHH)<br>Sample: 1993M10 2018M09<br>Included observations: 300<br>Convergence achieved after 12 iterations

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :---: | :---: | :---: | :---: | :---: |
| C |  |  |  |  |
| D(CDD0,0,12) | -0.013356 | 0.005202 | -2.567512 | 0.0107 |
| D(CDDO(-1),0,12) | 0.000362 | $9.39 \mathrm{E}-05$ | 3.857843 | 0.0001 |
| D(HDD0,0,12) | 0.000439 | $9.85 \mathrm{E}-05$ | 4.460330 | 0.0000 |
| D(HDDO(-1),0,12) | 0.000374 | $5.10 \mathrm{E}-05$ | 7.325253 | 0.0000 |
| DLOG(NC12,0,12) | 0.000572 | $4.64 \mathrm{E}-05$ | 12.30827 | 0.0000 |
| D(D201305,0,12) | 0.206011 | 0.359729 | 0.572684 | 0.5673 |
| D2013M11 | 0.357483 | 0.073276 | 4.878556 | 0.0000 |
| AR(1) | 0.161761 | 0.029135 | 5.552172 | 0.0000 |
| AR(2) | 0.130736 | 0.056865 | 2.299048 | 0.0222 |
| AR(4) | 0.156273 | 0.062378 | 2.505245 | 0.0128 |
| SAR(12) | 0.124541 | 0.063273 | 1.968302 | 0.0500 |
| SIGMASQ | -0.469556 | 0.056660 | -8.287199 | 0.0000 |
|  | 0.004992 | 0.000363 | 13.73789 | 0.0000 |
| R-squared | 0.697309 | Mean dependent var | -0.013703 |  |
| Adjusted R-squared | 0.684653 | S.D. dependent var | 0.128631 |  |
| S.E. of regression | 0.072234 | Akaike info criterion | -2.365023 |  |
| Sum squared resid | 1.497488 | Schwarz criterion | -2.204526 |  |
| Log likelihood | 367.7534 | Hannan-Quinn criter. | -2.300792 |  |
| F-statistic | 55.09688 | Durbin-Watson stat | 2.035002 |  |
| Prob(F-statistic) | 0.000000 |  |  |  |
| Inverted AR Roots |  |  |  |  |
|  | $.91+.24 \mathrm{i}$ | $.91-.24 \mathrm{i}$ | 0.71 | $.66+.66 \mathrm{i}$ |
|  | $.66-.66 \mathrm{i}$ | $.24-.91 \mathrm{i}$ | $.24+.91 \mathrm{i}$ | $.03+.53 \mathrm{i}$ |

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## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. VOLUME FORECASTING MODELS

SENDOUT<br>Dependent Variable: DLOG(GWHSO,0,4)<br>Method: ARMA Maximum Likelihood (OPG - BHHH)<br>Sample: 1993Q4 2018Q3<br>Included observations: 100<br>Convergence achieved after 26 iterations

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :---: | :---: | :---: | :---: | :---: |
| C | -0.018157 | 0.003361 | -5.402410 | 0.0000 |
| DLOG(PRICE(-3),0,4) | -0.029458 | 0.015694 | -1.877081 | 0.0638 |
| DLOG(EMP_N,0,4) | 0.273130 | 0.110318 | 2.475846 | 0.0152 |
| DLOG(NCINDEX,0,4) | 2.140073 | 0.236509 | 9.048576 | 0.0000 |
| D(CDD, 0,4 ) | 0.000274 | $1.36 \mathrm{E}-05$ | 20.17943 | 0.0000 |
| D(HDD, 0,4 ) | $5.27 \mathrm{E}-05$ | $5.92 \mathrm{E}-06$ | 8.903098 | 0.0000 |
| D(LEAPY,0,4) | 0.006575 | 0.003428 | 1.917853 | 0.0583 |
| D(D201204,0,4) | -0.035801 | 0.011801 | -3.033707 | 0.0032 |
| MA(1) | 0.566837 | 0.093363 | 6.071310 | 0.0000 |
| SMA(4) | -0.369422 | 0.107594 | -3.433491 | 0.0009 |
| SIGMASQ | 0.000116 | 1.73E-05 | 6.688480 | 0.0000 |
| R -squared | 0.897785 | Mean dependent var |  | 0.009039 |
| Adjusted R-squared | 0.886301 | S.D. dependent var |  | 0.033848 |
| S.E. of regression | 0.011413 | Akaike info criterion |  | -5.994105 |
| Sum squared resid | 0.011593 | Schwarz criterion |  | -5.707537 |
| Log likelihood | 310.7053 | Hannan-Quinn criter. |  | -5.878126 |
| F-statistic | 78.17176 | Durbin-Watson stat |  | 1.986471 |
| Prob(F-statistic) | 0.000000 |  |  |  |
| Inverted MA Roots | 0.78 | . $00+.78 i$ | -.00-.78i | -0.57 |
|  | -0.78 |  |  |  |

## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. ELECTRIC FORECASTING MODEL STATISTICS

| Model Statistics For Electric Sales Volume Forecasting Models |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Adj R-Sqr * | SER | Durbin-Watson |
| SC1 | 0.9893 | 2.1\% | 1.938 |
| SC2 | 0.9751 | 1.5\% | 2.025 |
| SC9 | 0.9935 | 1.0\% | 1.869 |

* When the models are in differenced form, their Adj R-Sqr's are lower than shown in the table, because differencing accounts for a portion of the R-Sqr values.

Notes: Adj R-Sqr represents R Square adjusted for degrees of freedom. SER represents Standard Error of Regression.
$\qquad$ (EFP-3)
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## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. CUSTOMERS FORECASTING MODELS

## SC 1 (RESIDENTIAL AND RELIGIOUS)

Dependent Variable: DLOG(NC01,0,4)
Method: ARMA Maximum Likelihood (OPG - BHHH)
Sample: 1993Q4 2018Q3
Included observations: 100
Convergence achieved after 38 iterations

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :---: | :---: | :---: | :---: | :---: |
| C | 0.004410 | 0.000499 | 8.844388 | 0.0000 |
| DLOG(PNEMP_N,0,4) | 0.063503 | 0.014716 | 4.315218 | 0.0000 |
| AR(1) | 0.961617 | 0.035012 | 27.46500 | 0.0000 |
| SAR(4) | -0.540416 | 0.088957 | -6.075009 | 0.0000 |
| MA(1) | 0.220937 | 0.105371 | 2.096746 | 0.0387 |
| SMA(8) | -0.794957 | 0.097430 | -8.159238 | 0.0000 |
| SIGMASQ | 5.11E-07 | $6.45 \mathrm{E}-08$ | 7.912206 | 0.0000 |
| R-squared | 0.906392 | Mean dependent var |  | 0.005380 |
| Adjusted R-squared | 0.900353 | S.D. dependent var |  | 0.002347 |
| S.E. of regression | 0.000741 | Akaike info criterion |  | -11.43197 |
| Sum squared resid | $5.11 \mathrm{E}-05$ | Schwarz criterion |  | -11.24961 |
| Log likelihood | 578.5987 | Hannan-Quinn criter. |  | -11.35817 |
| F-statistic | 150.0847 | Durbin-Watson stat |  | 1.849902 |
| Prob(F-statistic) | 0.000000 |  |  |  |
| Inverted AR Roots | 0.96 | .61+.61i | . $61+.61 \mathrm{i}$ | -.61-.61i |
|  | -.61-.61i |  |  |  |
| Inverted MA Roots | 0.97 | $\begin{aligned} & .69-.69 i \\ & -0.22 \end{aligned}$ | .69-69i | $\begin{gathered} .00-.97 i \\ -.69-.69 i \end{gathered}$ |
|  | -.00+.97i |  | -.69+.69i |  |
|  | -0.97 |  |  |  |

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## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. CUSTOMERS FORECASTING MODELS

## SC 2 (GENERAL - SMALL)

Dependent Variable: DLOG(NC02,0,4)
Method: ARMA Maximum Likelihood (OPG - BHHH)
Sample: 1993Q4 2018Q3
Included observations: 100
Convergence achieved after 36 iterations

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :--- | ---: | :--- | ---: | ---: |
| C | 0.011488 | 0.011028 | 1.041719 | 0.3002 |
| AR(1) | 0.972727 | 0.030394 | 32.00360 | 0.0000 |
| SAR(4) | -0.486707 | 0.097027 | -5.016180 | 0.0000 |
| MA(1) | 0.594578 | 0.076005 | 7.822899 | 0.0000 |
| SIGMASQ | $1.16 \mathrm{E}-05$ | $1.29 \mathrm{E}-06$ | 8.985893 | 0.0000 |
|  |  |  |  |  |
| R-squared | 0.951180 | Mean dependent var | 0.011353 |  |
| Adjusted R-squared | 0.949124 | S.D. dependent var | 0.015492 |  |
| S.E. of regression | 0.003494 | Akaike info criterion | -8.379152 |  |
| Sum squared resid | 0.001160 | Schwarz criterion | -8.248894 |  |
| Log likelihood | 423.9576 | Hannan-Quinn criter. | -8.326434 |  |
| F-statistic | 462.7284 | Durbin-Watson stat | 1.957519 |  |
| Prob(F-statistic) | 0.000000 |  |  |  |
|  |  |  |  |  |
| Inverted AR Roots | 0.97 |  | $.59+.59 i$ | $.59+.59 i$ |
|  | $-.59-.59 i$ |  |  | $-.59-.59 i$ |
| Inverted MA Roots | -0.59 |  |  |  |

$\qquad$

## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. CUSTOMERS FORECASTING MODELS

## SC 8 (MULTIPLE DWELLINGS - REDISTRIBUTION)

Dependent Variable: DLOG(NC08,0,4)
Method: ARMA Maximum Likelihood (OPG - BHHH)
Sample: 1993Q4 2018Q3
Included observations: 100
Convergence achieved after 22 iterations

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :--- | ---: | :--- | ---: | ---: |
|  |  |  |  |  |
| D(D2007Q4,0,4) | 0.033144 | 0.001697 | 19.53112 | 0.0000 |
| AR(1) | 0.899644 | 0.044861 | 20.05388 | 0.0000 |
| $\quad$ SAR(4) | -0.476776 | 0.087963 | -5.420204 | 0.0000 |
| SIGMASQ | $4.88 \mathrm{E}-06$ | $6.32 \mathrm{E}-07$ | 7.720702 | 0.0000 |
|  |  |  |  | 0.001355 |
| R-squared | 0.933617 | Mean dependent var | 0.008614 |  |
| Adjusted R-squared | 0.931542 | S.D. dependent var | -9.291715 |  |
| S.E. of regression | 0.002254 | Akaike info criterion | -9.187508 |  |
| Sum squared resid | 0.000488 | Schwarz criterion | -9.249541 |  |
| Log likelihood | 468.5858 | Hannan-Quinn criter. |  |  |
| Durbin-Watson stat | 1.758902 |  |  |  |
| Inverted AR Roots | 0.9 |  | $.59+.59 i$ | $.59+.59 i$ |
|  | $-.59-.59 i$ |  |  | $-.59-.59 i$ |

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## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. CUSTOMERS FORECASTING MODELS

SC 9 (GENERAL - LARGE)
Dependent Variable: DLOG(NC09,0,4)
Method: ARMA Maximum Likelihood (OPG - BHHH)
Sample: 1993Q4 2018Q3
Included observations: 100
Convergence achieved after 19 iterations

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :---: | ---: | :--- | ---: | ---: |
|  |  |  |  |  |
| DLOG(PNEMP_N,0,4) | 0.073750 | 0.044098 | 1.672438 | 0.0978 |
| D(D1995Q2,0,4) | 0.012370 | 0.001686 | 7.336102 | 0.0000 |
| D(D1995Q4,0,4) | 0.007156 | 0.000890 | 8.043488 | 0.0000 |
| AR(1) | 0.991609 | 0.010173 | 97.47843 | 0.0000 |
| SAR(4) | -0.477241 | 0.096420 | -4.949581 | 0.0000 |
| MA(1) | 0.264640 | 0.106384 | 2.487595 | 0.0146 |
| SIGMASQ | $3.47 \mathrm{E}-06$ | $4.84 \mathrm{E}-07$ | 7.169525 | 0.0000 |
|  |  |  |  |  |
| R-squared | 0.961074 | Mean dependent var | 0.014073 |  |
| Adjusted R-squared | 0.958562 | S.D. dependent var | 0.009491 |  |
| S.E. of regression | 0.001932 | Akaike info criterion | -9.544069 |  |
| Sum squared resid | 0.000347 | Schwarz criterion | -9.361708 |  |
| Log likelihood | 484.2035 | Hannan-Quinn criter. | -9.470264 |  |
| Durbin-Watson stat | 2.002434 |  |  |  |
| Inverted AR Roots | 0.99 | $.59+.59 i$ | $.59+.59 i$ | $-.59-.59 i$ |
| Inverted MA Roots | $-.59-.59 \mathrm{i}$ |  |  |  |

$\qquad$

# CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. CUSTOMERS FORECASTING MODELS 

## SC 12 (MULTIPLE DWELLING SPACE HEATING)

Dependent Variable: DLOG(NC12,0,12)
Method: ARMA Maximum Likelihood (OPG - BHHH)
Sample: 1997M10 2018M09
Included observations: 252
Convergence achieved after 28 iterations

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :--- | ---: | :--- | ---: | ---: |
| C |  |  |  |  |
| AR(1) | -0.004944 | 0.001318 | -3.751352 | 0.0002 |
| SAR(12) | 0.838205 | 0.033265 | 25.19759 | 0.0000 |
| SIGMASQ | -0.456363 | 0.039643 | -11.51169 | 0.0000 |
|  | $2.30 \mathrm{E}-05$ | $1.58 \mathrm{E}-06$ | 14.54968 | 0.0000 |
| $\quad$ R-squared | 0.643235 |  | Mean dependent var | -0.004720 |
| Adjusted R-squared | 0.638919 | S.D. dependent var | 0.008054 |  |
| S.E. of regression | 0.004839 | Akaike info criterion | -7.792766 |  |
| Sum squared resid | 0.005808 | Schwarz criterion | -7.736743 |  |
| Log likelihood | 985.8885 | Hannan-Quinn criter. | -7.770223 |  |
| F-statistic | 149.0450 | Durbin-Watson stat | 2.099176 |  |
| Prob(F-statistic) | 0.000000 |  |  |  |
| Inverted AR Roots | $.90+.24 \mathrm{i}$ | $.90-.24 \mathrm{i}$ | 0.84 | $.66-.66 \mathrm{i}$ |
|  | $.66+.66 \mathrm{i}$ | $.24+.90 \mathrm{i}$ | $.24-.90 \mathrm{i}$ | $-.24+.90 \mathrm{i}$ |
|  | $-.24-.90 \mathrm{i}$ | $-.66+.66 \mathrm{i}$ | $-.66+.66 \mathrm{i}$ | $-.90-.24 \mathrm{i}$ |
|  | $-.90+.24 \mathrm{i}$ |  |  |  |

## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC

 ECONOMIC ASSUMPTIONS| YEAR | QUARTER | NUMBER OF CUSTOMERS $(1,000)$ |  |  |  |  |  |  | PRIVATE NON- <br> MANUFACTURING EMPLOYMENT $(1,000)$ Service Area Employment | REAL DISPOSABLE PERSONAL INCOME (MILLION 2012 \$) | REAL ELECTRIC PRICE (c/KWHR) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | SC 1 | SC 2 | SC 5 | SC 6 | SC 8 | SC 9 | SC 12 |  |  | SC 1 | SC 2 | SC 8 | SC 9 |
| 2018 | Q4 | 2,942.334 | 413.931 | 0.016 | 3.403 | 1.888 | 133.455 | 0.470 | 4,309.4 | 575,747 | 9.324 | 25.304 | 6.338 | 15.727 |
| 2019 | Q1 | 2,946.017 | 418.906 | 0.016 | 3.403 | 1.887 | 133.268 | 0.469 | 4,232.3 | 573,967 | 9.522 | 24.248 | 6.596 | 15.463 |
| 2019 | Q2 | 2,950.307 | 419.257 | 0.016 | 3.403 | 1.887 | 133.309 | 0.468 | 4,295.5 | 572,505 | 10.023 | 26.408 | 6.731 | 16.046 |
| 2019 | Q3 | 2,952.163 | 420.060 | 0.016 | 3.403 | 1.887 | 133.825 | 0.468 | 4,262.7 | 571,332 | 9.511 | 26.870 | 7.115 | 16.302 |
| 2019 | Q4 | 2,958.521 | 425.455 | 0.016 | 3.403 | 1.883 | 133.628 | 0.468 | 4,339.4 | 570,851 | 9.324 | 25.304 | 6.338 | 15.727 |
| 2020 | Q1 | 2,962.101 | 430.246 | 0.016 | 3.403 | 1.883 | 133.449 | 0.467 | 4,250.0 | 571,095 | 9.522 | 24.248 | 6.596 | 15.463 |
| 2020 | Q2 | 2,963.348 | 430.758 | 0.016 | 3.403 | 1.883 | 133.467 | 0.466 | 4,301.7 | 571,041 | 10.023 | 26.408 | 6.731 | 16.046 |
| 2020 | Q3 | 2,964.243 | 431.562 | 0.016 | 3.403 | 1.883 | 134.033 | 0.465 | 4,261.3 | 571,122 | 9.511 | 26.870 | 7.115 | 16.302 |
| 2020 | Q4 | 2,970.261 | 436.622 | 0.016 | 3.403 | 1.881 | 133.858 | 0.466 | 4,334.9 | 571,881 | 9.324 | 25.304 | 6.338 | 15.727 |
| 2021 | Q1 | 2,973.512 | 441.433 | 0.016 | 3.403 | 1.880 | 133.652 | 0.464 | 4,242.6 | 572,623 | 9.522 | 24.248 | 6.596 | 15.463 |
| 2021 | Q2 | 2,976.020 | 441.623 | 0.016 | 3.403 | 1.881 | 133.659 | 0.463 | 4,291.2 | 573,369 | 10.023 | 26.408 | 6.731 | 16.046 |
| 2021 | Q3 | 2,977.446 | 442.204 | 0.016 | 3.403 | 1.881 | 134.200 | 0.463 | 4,254.9 | 575,713 | 9.511 | 26.870 | 7.115 | 16.302 |
| 2021 | Q4 | 2,984.129 | 447.380 | 0.016 | 3.403 | 1.879 | 134.035 | 0.464 | 4,340.0 | 579,397 | 9.324 | 25.304 | 6.338 | 15.727 |
| 2022 | Q1 | 2,988.017 | 452.117 | 0.016 | 3.403 | 1.879 | 133.862 | 0.462 | 4,258.9 | 582,948 | 9.522 | 24.248 | 6.596 | 15.463 |
| 2022 | Q2 | 2,990.285 | 452.241 | 0.016 | 3.403 | 1.880 | 133.895 | 0.461 | 4,319.0 | 586,381 | 10.023 | 26.408 | 6.731 | 16.046 |
| 2022 | Q3 | 2,991.706 | 452.724 | 0.016 | 3.403 | 1.880 | 134.461 | 0.461 | 4,286.4 | 589,696 | 9.511 | 26.870 | 7.115 | 16.302 |
| 2022 | Q4 | 2,998.174 | 457.800 | 0.016 | 3.403 | 1.878 | 134.291 | 0.461 | 4,368.0 | 592,742 | 9.324 | 25.304 | 6.338 | 15.727 |

$\qquad$ (EFP-5)
PAGE 1 OF 3

## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. NYPA VOLUME FORECASTING MODELS

Dependent Variable: DLOG(GWH91,0,12)
Method: ARMA Conditional Least Squares (Marquardt - EViews legacy)
Sample (adjusted): 1997M01 2018M09
Included observations: 261 after adjustments
Convergence achieved after 9 iterations
MA Backcast: 1996M01 1996M12

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :--- | :---: | :--- | :--- | :--- |
| C |  |  |  |  |
| D(WHDD,0,12) | 0.024011 | 0.000807 | 29.73728 | 0.0000 |
| D(WCDD,0,12) | 0.000170 | $3.25 \mathrm{E}-05$ | 5.227430 | 0.0000 |
| DLOG(TR18,0,12) | 0.000479 | $8.14 \mathrm{E}-05$ | 5.885528 | 0.0000 |
| D2009 | 0.328800 | 0.064079 | 5.131162 | 0.0000 |
| MA(12) | -0.030244 | 0.001506 | -20.08520 | 0.0000 |
|  | -0.920843 | 0.016399 | -56.15408 | 0.0000 |
| R-squared |  |  |  |  |
| Adjusted R-squared | 0.557124 | Mean dependent var | 0.010995 |  |
| S.E. of regression | 0.548440 | S.D. dependent var | 0.058484 |  |
| Sum squared resid | 0.039300 | Akaike info criterion | -3.612460 |  |
| Log likelihood | 0.393846 | Schwarz criterion | -3.530517 |  |
| F-statistic | 477.4261 | Hannan-Quinn criter. | -3.579522 |  |
| Prob(F-statistic) | 64.15637 | Durbin-Watson stat | 2.195910 |  |
| Inverted MA Roots | 0.000000 |  |  |  |
|  |  |  |  | $.86-.50 i$ |
|  | 0.99 | $.86+.50 i$ | $.50-.86 i$ |  |
|  | $.50+.86 i$ | $.00+.99 i$ | $-.00-.99 i$ | $-.50+.86 i$ |

$\qquad$ (EFP-5)
PAGE 2 OF 3

## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. NYPA VOLUME FORECASTING MODELS

Dependent Variable: DLOG(GWH62/TRAVG,0,12)
Method: ARMA Conditional Least Squares (Marquardt - EViews legacy)
Sample (adjusted): 1997M04 2018M09
Included observations: 258 after adjustments Convergence achieved after 13 iterations MA Backcast: 1996M04 1997M03

| Variable | Coefficient | Std. Error | t-Statistic | Prob. |
| :---: | :---: | :---: | :---: | :---: |
| C | -0.068505 | 0.004813 | -14.23202 | 0.0000 |
| DLOG(TNEMP(-1),0,12) | 2.317515 | 0.350611 | 6.609940 | 0.0000 |
| D201611 | -0.231888 | 0.094062 | -2.465264 | 0.0144 |
| AR(1) | -0.150056 | 0.061322 | -2.447002 | 0.0151 |
| $\mathrm{AR}(2)$ | 0.230803 | 0.060906 | 3.789467 | 0.0002 |
| MA(12) | -0.958683 | 0.008795 | -108.9992 | 0.0000 |
| R -squared | 0.556017 | Mean dependent var |  | -0.013294 |
| Adjusted R-squared | 0.547208 | S.D. dependent var |  | 0.238536 |
| S.E. of regression | 0.160511 | Akaike info criterion |  | -0.797933 |
| Sum squared resid | 6.492435 | Schwarz criterion |  | -0.715306 |
| Log likelihood | 108.9334 | Hannan-Quinn criter. |  | -0.764709 |
| F-statistic | 63.11794 | Durbin-Watson stat |  | 2.094864 |
| Prob(F-statistic) | 0.000000 |  |  |  |
| Inverted AR Roots | 0.41 | -0.56 |  |  |
| Inverted MA Roots | 1.00 | .86-.50i | .86+.50i | .50-.86i |
|  | . $50+.86 \mathrm{i}$ | .00-1.00i | -. $00+1.00 i$ | -. $50+.86 i$ |
|  | -. $50-.86 \mathrm{i}$ | -.86+.50i | -.86-.50i | -1.00 |

## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. NYPA VOLUME FORECASTING MODELS

Dependent Variable: DLOG((GWHKIAC/TR02),0,12)
Method: ARMA Conditional Least Squares (Marquardt - EViews legacy)
Sample (adjusted): 2001M02 2018M09
Included observations: 212 after adjustments Convergence achieved after 11 iterations MA Backcast: 2001M01
Variable
$C$
$D(\operatorname{HDD}(-1), 0,12)$
$D(\operatorname{CDD}(-1), 0,12)$
DLOG(TNEMP(-1),0,12)
$D(\operatorname{D201803}, 0,12)$
$\operatorname{AR}(1)$
$\operatorname{SAR}(12)$
$\operatorname{MA}(1)$

| Coefficient | Std. Error | t-Statistic | Prob. |
| ---: | ---: | ---: | ---: |
| -0.020101 | 0.017354 | -1.158317 | 0.2481 |
| 0.000147 | $2.98 \mathrm{E}-05$ | 4.931458 | 0.0000 |
| 0.000221 | $6.79 \mathrm{E}-05$ | 3.248893 | 0.0014 |
| 0.765332 | 0.423730 | 1.806179 | 0.0724 |
| 0.164884 | 0.042331 | 3.895075 | 0.0001 |
| 0.955998 | 0.028886 | 33.09556 | 0.0000 |
| -0.417289 | 0.067131 | -6.216027 | 0.0000 |
| -0.689398 | 0.066828 | -10.31602 | 0.0000 |

R-squared
Adjusted R-squared S.E. of regression Sum squared resid Log likelihood F-statistic
Prob(F-statistic)
Inverted AR Roots

Inverted MA Roots

| 0.434273 | Mean dependent var | -0.002469 |
| :---: | :--- | ---: |
| 0.414861 | S.D. dependent var | 0.058524 |
| 0.044767 | Akaike info criterion | -3.337665 |
| 0.408841 | Schwarz criterion | -3.211002 |
| 361.7925 | Hannan-Quinn criter. | -3.286471 |
| 22.37111 | Durbin-Watson stat | 2.118367 |
| 0.000000 |  |  |
|  |  |  |
| 0.96 | $.90-.24 \mathrm{i}$ | $.90+.24 \mathrm{i}$ |
| $.66-.66 \mathrm{i}$ | $.24+.90 \mathrm{i}$ | $.24-.90 \mathrm{i}$ |
| $.24+.90 \mathrm{i}$ | $-.66+.66 \mathrm{i}$ | $-.66+.66 \mathrm{i}$ |
| $.90-.24 \mathrm{i}$ |  | $-.24-.96 \mathrm{i}$ |
| 0.69 |  |  |

## CONSOLIDATED EDISON COMPANY OF NEW YORK，INC．

 DELIVERY VOLUME ADJUSTMENTSImpact of DSM on Delivery Volume－GWh

## PERIOD

3 months ending December 2018 2 months ending December 2019 12 months ending December 2020 12 months ending December 2021 12 months ending December 2022

| Con Ed DSM Impact |  |  |  |  |  | Total Con Ed Impact | Total NYPA Impact |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SC 1 | SC 2 | SC 5 | SC 8 | SC 9 | SC 12 |  |  |
| （4） | 0 | 0 | 0 | （14） | 0 | （18） | 0 |
| （53） | （7） | 0 | 0 | （244） | 0 | （304） | （17） |
| （112） | （15） | 0 | 0 | （478） | 0 | （605） | （27） |
| （218） | （27） | 0 | （12） | （917） | 0 | $(1,174)$ | （70） |
| （331） | （49） | 0 | （12） | $(1,467)$ | 0 | $(1,859)$ | （158） |

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC.
DELIVERY VOLUME ADJUSTMENTS

Total Impact of Solar Generation on Delivery Volume - GWh

| Impact of Solar Generation on Con Ed Delivery Volume |  |  |  |  |  |  | Total Con Ed Impact | Total NYPA Impact | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SC 1 | SC 2 | SC 5 | SC 8 | SC 9 | SC 12 | Standby |  |  | Impact |
| (7) | 0 | 0 | 0 | (2) | 0 | 0 | (9) | 0 | (9) |
| (38) | 0 | 0 | 0 | (14) | 0 | 0 | (52) | (4) | (56) |
| (70) | 0 | 0 | 0 | (26) | 0 | 0 | (96) | (8) | (104) |
| (109) | 0 | 0 | 0 | (37) | 0 | 0 | (146) | (11) | (157) |
| (155) | 0 | 0 | 0 | (49) | 0 | 0 | (204) | (14) | (218) |

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC.
DELIVERY VOLUME ADJUSTMENTS

Total Impact of Conservation Voltage Optimization on Delivery Volume - GWh

## PERIOD

3 months ending December 2018 12 months ending December 2019 12 months ending December 2020 12 months ending December 2021 12 months ending December 2022

| Impact of Conservation Voltage Optimization on Con Ed Delivery Volume |  |  |  |  |  |  | Total Con Ed Impact | Total NYPA Impact | TOTAL Impact |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SC 1 | SC 2 | SC 5 | SC 8 | SC 9 | SC 12 | Standby |  |  |  |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| (12) | 0 | 0 | 0 | (15) | 0 | 0 | (27) | 0 | (27) |
| (12) | 0 | 0 | 0 | (15) | 0 | 0 | (27) | 0 | (27) |
| (30) | (6) | 0 | 0 | (63) | 0 | 0 | (99) | 0 | (99) |
| (30) | (6) | 0 | 0 | (63) | 0 | 0 | (99) | 0 | (99) |

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. DELIVERY VOLUME ADJUSTMENTS

Total Impact of Steam Air-Conditioning Conversions on Delivery Volume - GWh

|  | Impact of Steam AC on Con Ed Delivery Volume |  |  |  |  |  |  | Total Con Ed Impact | Total NYPA Impact | TOTAL Impact |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SC 1 | $\underline{\text { SC } 2}$ | $\underline{\text { SC } 5}$ | SC 8 | SC 9 | SC 12 | Standby |  |  |  |
| PERIOD |  |  |  |  |  |  |  |  |  |  |
| 3 months ending December 2018 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12 months ending December 2019 | 0 | 0 | 0 | 3 | 8 | 0 | 0 | 11 | 0 | 11 |
| 12 months ending December 2020 | 0 | 0 | 0 | 3 | 12 | 0 | 0 | 15 | 0 | 15 |
| 12 months ending December 2021 | 0 | 0 | 0 | 5 | 17 | 0 | 0 | 22 | 0 | 22 |
| 12 months ending December 2022 | 0 | 0 | 0 | 4 | 21 | 0 | 0 | 25 | 0 | 25 |

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC.
DELIVERY VOLUME ADJUSTMENTS

Total Impact of Electric Vehicles on Delivery Volume - GWh

PERIOD
3 months ending December 2018 12 months ending December 2019 12 months ending December 2020 12 months ending December 2020 12 months ending December 2022

| Impact of Electric Vehicles on Con Ed Delivery Volume |  |  |  |  |  |  | Total Con Ed Impact | Total NYPA Impact | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SC 1 | SC 2 | SC 5 | SC 8 | SC 9 | SC 12 | Standby |  |  | Impact |
| 3 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 3 |
| 18 | 0 | 0 | 0 | 0 | 0 | 0 | 18 | 0 | 18 |
| 41 | 0 | 0 | 0 | 0 | 0 | 0 | 41 | 0 | 41 |
| 75 | 0 | 0 | 0 | 0 | 0 | 0 | 75 | 0 | 75 |
| 128 | 0 | 0 | 0 | 0 | 0 | 0 | 128 | 0 | 128 |

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC.
DELIVERY VOLUME ADJUSTMENTS

Total Impact of Westchester Electrification on Delivery Volume - GWh

|  | Total Impact of Westchester Electrification on Delivery Volume - GWh |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Impact of Westchester Electrification on Con Ed Delivery Volume |  |  |  |  |  |  | Total Con Ed Impact | Total NYPA Impact | TOTAL Impact |
|  | SC 1 | SC 2 | SC 5 | SC 8 | SC 9 | SC 12 | Standby |  |  |  |
| PERIOD |  |  |  |  |  |  |  |  |  |  |
| 3 months ending December 2018 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12 months ending December 2019 | 1 | 0 | 0 | 0 | 14 | 0 | 0 | 15 | 0 | 15 |
| 12 months ending December 2020 | 2 | 0 | 0 | 0 | 28 | 0 | 0 | 30 | 0 | 30 |
| 12 months ending December 2021 | 9 | 0 | 0 | 0 | 20 | 0 | 0 | 29 | 0 | 29 |
| 12 months ending December 2022 | 9 | 0 | 0 | 0 | 20 | 0 | 0 | 29 | 0 | 29 |

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC.
DELIVERY VOLUME ADJUSTMENTS

Total Impact of Indian Point Shutdown on Delivery Volume - GWh

|  | Impact of Indian Point Shutdown on Con Ed Delivery Volume |  |  |  |  |  |  | Total Con Ed Impact | Total NYPA Impact | TOTAL Impact |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SC 1 | SC 2 | SC 5 | SC 8 | SC 9 | SC 12 | Standby |  |  |  |
| PERIOD |  |  |  |  |  |  |  |  |  |  |
| 3 months ending December 2018 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12 months ending December 2019 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12 months ending December 2020 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12 months ending December 2021 | 0 | 0 | 0 | 0 | 72 | 0 | 0 | 72 | 0 | 72 |
| 12 months ending December 2022 | 0 | 0 | 0 | 0 | 108 | 0 | 0 | 108 | 0 | 108 |

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC.
DELIVERY VOLUME ADJUSTMENTS

Total Impact of Hudson Yards on Delivery Volume - GWh

|  | Impact of Hudson Yards on Con Ed Delivery Volume |  |  |  |  |  |  | Total Con Ed Impact | Impact on NYPA |  | Total NYPA Impact | TOTAL Impact |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SC 1 | SC 2 | SC 5 | SC 8 | SC 9 | SC 12 | Standby |  | NYPA | NYPA Standby |  |  |
| PERIOD |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 months ending December 2018 | 0 | 0 | 0 | 0 | 13 | 0 | 0 | 13 | 1 | 0 | 1 | 14 |
| 12 months ending December 2019 | 0 | 0 | 0 | 9 | 29 | 0 | 0 | 38 | 8 | 0 | 8 | 46 |
| 12 months ending December 2020 | 0 | 0 | 0 | 14 | 15 | 0 | 0 | 29 | 11 | 0 | 11 | 40 |
| 12 months ending December 2021 | 0 | 0 | 0 | 19 | 31 | 0 | 0 | 50 | 16 | 0 | 16 | 66 |
| 12 months ending December 2022 | 0 | 0 | 0 | 23 | 42 | 0 | 0 | 65 | 16 | 0 | 16 | 81 |

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. DELIVERY VOLUME ADJUSTMENTS

Total Impact of Standby Service on Delivery Volume - GWh

|  | Impact of Standby Service on Con Ed Delivery Volume |  |  |  |  |  |  | Total Con Ed Impact | Total NYPA Impact | TOTAL <br> Impact |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SC 1 | SC 2 | SC 5 | SC 8 | SC 9 | SC 12 | Standby |  |  |  |
| PERIOD |  |  |  |  |  |  |  |  |  |  |
| 3 months ending December 2018 | 0 | 0 | 0 | 0 | (78) | 0 | 0 | (78) | 0 | (78) |
| 12 months ending December 2019 | 0 | 0 | 0 | 0 | (321) | 0 | 0 | (321) | 0 | (321) |
| 12 months ending December 2020 | 0 | 0 | 0 | 0 | (321) | 0 | 0 | (321) | (60) | (381) |
| 12 months ending December 2021 | 0 | 0 | 0 | 0 | (321) | 0 | 0 | (321) | (60) | (381) |
| 12 months ending December 2022 | 0 | 0 | 0 | 0 | (321) | 0 | 0 | (321) | (60) | (381) |

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC.
electric sendout, sales volumes and revenues from sales volumes
FORECASTED 3 MONTHS ENDING DECEMBER 31, 2018 AND YEARS ENDING DECEMBER 31, 2019, DECEMBER 31, 2020, DECEMBER 31, 2021, AND DECEMBER 31, 2022

|  | FORECASTED |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 Months Ending 12/31/2018 <br> (1) | $\begin{aligned} & \text { Year Ending } \\ & \frac{12 / 31 / 2019}{(2)} \end{aligned}$ | Year Ending 12/31/2020 <br> (3) | Year Ending $\underline{12 / 31 / 2021}$ <br> (4) | Year Ending <br> 12/31/2022 <br> (5) |  |
| SENDOUT - MILLION KILOWATTHOURS |  |  |  |  |  |  |
| CON EDISON CUSTOMERS | 11,153 | 48,055 | 47,411 | 45,935 | 44,853 |  |
| RNY (Below the Allocation) | 114 | 425 | 424 | 427 | 426 |  |
| NYPA CUSTOMERS | 2,462 | 10,362 | 10,185 | 10,058 | 9,884 |  |
| TOTAL | 13,729 | 58,842 | 58,020 | 56,420 | 55,163 |  |
| DELIVERY VOLUMES - MILLION KILOWATTHOURS |  |  |  |  |  |  |
| CON EDISON CUSTOMERS | 10,475 | 44,273 | 43,674 | 42,534 | 41,673 |  |
| RNY (Below the Allocation) CUSTOMERS | 206 | 726 | 726 | 726 | 726 |  |
| NYPA CUSTOMERS | 2,397 | 9,765 | 9,647 | 9,497 | 9,352 |  |
| total | 13,078 | 54,764 | 54,047 | 52,757 | 51,751 |  |
| REVENUES - \$1,000 |  |  |  |  |  |  |
| CON EDISON CUSTOMERS |  |  |  |  |  |  |
| non Competitive delivery revenues at current rates * | \$1,059,210 | \$4,744,539 | \$4,710,390 | \$4,631,189 | \$4,581,393 |  |
| COMPETITIVE DELIVERY REVENUES AT CURRENT RATES | 27,584 | 114,975 | 114,067 | 112,483 | 111,706 |  |
| mSC, MAC, AND DLM Revenues | 684,522 | 2,080,061 | 1,908,054 | 1,962,597 | 1,945,518 |  |
| REACTIVE POWER REVENUES | 1,346 | 5,346 | 5,346 | 5,346 | 5,346 |  |
| SBC AND RPS REVENUES | 76,159 | 308,061 | 323,875 | 355,298 | 378,879 |  |
| SUB-TOTAL | 1,848,821 | 7,252,982 | 7,061,732 | 7,066,913 | 7,022,842 |  |
| RNY (Below the Allocation) DELIVERY REVENUE AT CURRENT RATES | 10,740 | 37,412 | 37,460 | 37,460 | 37,460 |  |
| NYPA DELIVERY REVENUE AT CURRENT RATES | 138,989 | 623,894 | 629,306 | 630,777 | 633,434 |  |
| REACTIVE POWER REVENUES | 559 | 2,360 | 2,360 | 2,360 | 2,360 |  |
| dLM REVENUES | 0 | 8,438 | 8,082 | 10,150 | 8,511 |  |
| REVENUE TAXES | 66,112 | 242,970 | 230,853 | 230,205 | 230,379 |  |
| SUB-TOTAL | \$216,400 | \$915,074 | \$908,061 | \$910,952 | \$912,144 |  |
| CON EDISON LOW INCOME DISCOUNT (INCLUDING REVENUE TAX) | (\$14,150) | (\$56,075) | (\$56,075) | ( $\$ 56,075$ ) | ( $\$ 56,075$ ) | [1] |
| TOTAL | \$2,051,071 | \$8,111,981 | \$7,913,718 | \$7,921,790 | \$7,878,911 | $\stackrel{\checkmark}{\square}$ |
| PROPOSED RATE INCREASE - ANNUALIZED |  |  |  |  |  |  |
| CON EDISON CUSTOMERS |  |  | \$415,452 |  |  | $\square$ |
| RNY (Below the Allocation) CUSTOMERS |  |  | \$3,191 |  |  | )\| |
| NYPA CUSTOMERS |  |  | 53,579 |  |  | Q |
| revenue taxes |  |  | 14,660 |  |  | (1) |
| CON EDISON LOW INCOME DISCOUNT |  |  | $(1,918)$ |  |  | $\widetilde{ }$ |
| TOTAL PROPOSED RATE INCREASE |  |  | \$484,964 |  |  | - 1 |
| GRAND TOTAL | \$2,051,071 | \$8,111,981 | \$8,398,682 | \$7,921,790 | \$7,878,911 | $\begin{array}{ll}0 & \square \\ \dagger & 1\end{array}$ |
|  |  |  |  |  |  | $\triangleright \sqsupset$ |

## CONSOLIDATED EDISON COMPANY OF NEW YORK, INC

## ELECTRIC SALES VOLUMES AND REVENUES FROM SALES VOLUMES BY SERVICE CLASSIFICATION

FORECASTED 3 MONTHS ENDING DECEMBER 31, 2018


* Demand is Contracted Demand

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. ELECTRIC SALES VOLUMES AND REVENUES FROM SALES VOLUMES BY SERVICE CLASSIFICATION

FORECASTED 12 MONTHS ENDING DECEMBER 31, 2019


* Demand is Contracted Demand


Demand is Contracted Demand

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC. ELECTRIC SALES VOLUMES AND REVENUES FROM SALES VOLUMES BY SERVICE CLASSIFICATION

FORECASTED 12 MONTHS ENDING DECEMBER 31, 2021


* Demand is Contracted Demand

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC.

## ELECTRIC SALES VOLUMES AND REVENUES FROM SALES VOLUMES BY SERVICE CLASSIFICATION

FORECASTED 12 MONTHS ENDING DECEMBER 31, 2022


* Demand is Contracted Demand

CONSOLIDATED EDISON COMPANY OF NEW YORK, INC.
FUTURE AVERAGE DELIVERY AND SUPPLY PRICES BY SERVICE CLASSIFICATION

|  | Rate Year ending 12/31/2020 |  |  | Rate Year ending 12/31/2021 |  |  | Rate Year ending 12/31/2022 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  | VOLUMES | DELIVERY | SUPPLY | VOLUMES | DELIVERY | SUPPLY | VOLUMES | DELIVERY | SUPPLY |
|  | (MILLION | Revenues | Revenues | (MILLION | Revenues | Revenues | (MILLION | Revenues | Revenues |
| SC NO. DESCRIPTION | KWHR) | (\$1,000) | (\$1,000) | KWHR) | (\$1,000) | $(\$ 1,000)$ | KWHR) | (\$1,000) | (\$1,000) |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| CON EDISON CUSTOMERS |  |  |  |  |  |  |  |  |  |
| 1 RESIDENTIAL \& RELIGIOUS | 13,222 | \$2,735,761 | \$941,963 | 12,936 | \$2,661,228 | \$1,075,090 | 12,769 | \$2,611,823 | \$1,146,618 |
| 2 GENERAL SMALL | 2,441 | 544,711 | 166,169 | 2,447 | 547,121 | 190,786 | 2,463 | 555,106 | 207,798 |
| 8 MULT. DWELL. REDISTRIBUTION | 1,750 | 208,149 | 107,164 | 1,710 | 201,668 | 123,216 | 1,689 | 199,193 | 132,946 |
| GENERAL LARGE | 25,380 | 2,872,922 | 1,449,480 | 24,563 | 2,762,288 | 1,636,154 | 23,878 | 2,714,675 | 1,756,892 |
| 12 MULT. DWELL. SPACE HEATING | 324 | 33,486 | 19,360 | 317 | 32,071 | 19,572 | 313 | 31,733 | 21,947 |
| 13 BULK POWER-H. T. - HOUSING DEVEL. | 0 | 16 | 0 | 0 | 19 | 0 | 0 | 16 | 0 |
| 5 RAILROADS | 119 | 6,677 | 0 | 119 | 6,411 | 0 | 119 | 6,431 | 0 |
| 6 STREET LIGHTING | 7 | 2,371 | 296 | 7 | 2,354 | 325 | 7 | 2,376 | 373 |
| StandBy Service | 431 | 46,613 | $(2,796)$ | 435 | 46,765 | $(2,156)$ | 435 | 47,197 | $(2,185)$ |
| TOTAL CON EDISON CUSTOMERS | 43,674 | 6,450,705 | 2,681,636 | 42,534 | 6,259,926 | 3,042,987 | 41,673 | 6,168,550 | 3,264,389 |
| RECHARGE NEW YORK CUSTOMERS | 726 | \$41,658 | \$47,433 | 726 | \$41,564 | \$47,433 | 726 | \$41,813 | \$47,433 |
| NYPA CUSTOMERS | 9,647 | \$709,449 | \$630,287 | 9,497 | \$711,477 | \$620,487 | 9,352 | \$719,993 | \$611,014 |
|  |  | AVERAGE PRICE (CENTS PER KWHR) |  |  | AVERAGE PRICE (CENTS PER KWHR) |  |  | AVERAGE PRICE (CENTS PER KWHR) |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  | DELIVERY | SUPPLY |  | DELIVERY | SUPPLY |  | DELIVERY | SUPPLY |
| CON EDISON CUSTOMERS |  |  |  |  |  |  |  |  |  |
| RESIDENTIAL \& RELIGIOUS |  | 20.69 | 7.12 |  | 20.57 | 8.31 |  | 20.45 | 8.98 |
| 2 GENERAL SMALL |  | 22.32 | 6.81 |  | 22.36 | 7.80 |  | 22.54 | 8.44 |
| 8 MULT. DWELL. REDISTRIBUTION |  | 11.89 | 6.12 |  | 11.79 | 7.21 |  | 11.79 | 7.87 |
| 9 GENERAL LARGE |  | 11.32 | 5.71 |  | 11.25 | 6.66 |  | 11.37 | 7.36 |
| 12 MULT. DWELL. SPACE HEATING |  | 10.34 | 5.98 |  | 10.12 | 6.17 |  | 10.14 | 7.01 |
| 13 BULK POWER - H. T. - HOUSING DEVEL. |  | N/A | N/A |  | N/A | N/A |  | N/A | N/A |
| 5 RAILROADS |  | 5.61 | 0.00 |  | 5.39 | 0.00 |  | 5.40 | 0.00 |
| 6 STREET LIGHTING |  | 33.87 | 4.23 |  | 33.64 | 4.64 |  | 33.94 | 5.33 |
| STANDBY SERVICE |  | $\underline{10.82}$ | (0.65) |  | $\underline{10.75}$ | (0.50) |  | 10.85 | (0.50) |
| TOTAL CON EDISON CUSTOMERS |  | 14.77 | 6.14 |  | 14.72 | 7.15 |  | 14.80 | 7.83 |
| RECHARGE NEW YORK CUSTOMERS |  | 5.74 | 6.53 |  | 5.73 | 6.53 |  | 5.76 | 6.53 |
| NYPA CUSTOMERS |  | 7.35 | 6.53 |  | 7.49 | 6.53 |  | 7.70 | 6.53 |

Notes: Delivery revenues consist of non-competitive T\&D charges, competitive service charges (i.e., BPP, MFC, and Metering Charges, as applicable); SBC and RPS charges; and uncollectible bill expense associated with MSC and MAC
Supply revenues assume projected MSC Charges.
Excludes Purchase of Receivables


[^0]:    ${ }^{1}$ Financial information in this report has not been audited.
    Financial data are audited annually and are available at www .federalreserve.gov/monetarypolicy/bst_fedfinancials.htm.

[^1]:    Note: Data are shown through October 24, 2018.
    *All liquidity facilities includes primary credit, secondary credit, seasonal credit, Term Asset-Backed Securities Loan Facility, and central bank liquidity swaps.

[^2]:    ${ }^{2}$ A current list of primary dealers, along with the FRBNY's expectations and requirements of them, is available on the FRBNY's website at www.newyorkfed.org/markets/ primarydealers.html. Information on the FRBNY's administration of its relationships with primary dealers and other counterparties for market operations-including requirements for business standards, financial condition and supervision, and compliance and controls - is available at www.newyorkfed.org/ markets/counterparties/policy-on-counterparties-for-marketoperations.

[^3]:    ${ }^{3}$ Information on the maturity extension program is available at www.federalreserve.gov/monetarypolicy/ maturityextensionprogram.htm and www.newyorkfed.org/ markets/opolicy/operating_policy_110921.html.
    4 Additional information on LSAPs is available at www .federalreserve.gov/monetarypolicy/bst_openmarketops.htm and www.newyorkfed.org/markets/funding_archive/lsap.html.

[^4]:    5 Under the FOMC's previous reinvestment policies all maturing Treasury securities were rolled over at auction, and all principal payments from the SOMA's holdings of agency debt and agency MBS were reinvested in agency MBS (the latter policy was announced in September 2011). These previous policies prevented the Federal Reserve's balance sheet from shrinking when Treasury securities matured and principal payments on agency debt and agency MBS were received.

[^5]:    ${ }^{6}$ Analogous services are offered by other major central banks.

[^6]:    7 CAMELS (Capital, Assets, Management, Earnings, Liquidity, and Sensitivity) is a rating system employed by banking regulators to assess the soundness of commercial banks and thrifts. Similar rating systems are used for other types of depository institutions.

[^7]:    ${ }^{8}$ The full text of the Dodd-Frank Act is available at www.gpo .gov/fdsys/pkg/BILLS-111hr4173enr/pdf/BILLS-111hr4173enr pdf.

[^8]:    9 In June 2013, the Federal Reserve Board issued an interim final rule to clarify that uninsured U.S. branches and agencies of for-

[^9]:    Source: Moody's Investors Service

[^10]:    This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the ratings tab on the issuer/entity page on www.moodys.com for the most updated credit rating action information and rating history

[^11]:    Source: Company announcements and Moody's Investors Service

[^12]:    Source: Company announcements and Moody's Investors Service

[^13]:    Source: Moody's Investors Service

[^14]:    Source: Moody's Investors Service

[^15]:    Source: Moody's Investors Service

[^16]:    Source: Moody's Investors Service

[^17]:    Source: Moody's Financial Metrics

[^18]:    Source: FactSet, UBS Equity Research

[^19]:    Source: FactSet, S\&P Global Market Intelligence, UBS Equity Research

[^20]:    Source: Company reports, UBS equity research estimates, Factset

[^21]:    How to Interpret the Forecast Presented
    The forecast presented is based on the agency's internally produced, conservative rating case forecast. It does not represent the forecast of the rated issuer. The forecast set out above is only one component used by Fitch to assign a rating or determine a rating outlook, and the information in the forecast reflects material but not exhaustive elements of Fitch's rating assumptions for the issuer's financial performance. As such, it cannot be used to establish a rating, and it should not be relied on for that purpose. Fitch's forecasts are constructed using a proprietary internal forecasting tool, which employs Fitch's own assumptions on operating and financial performance that may not reflect the assumptions that you would make. Fitch's own definitions of financial terms such as EBITDA, debt or free cash flow may differ from your own such definitions. Fitch may be granted access, from time to time, to confidential information on certain elements of the issuer's forward planning. Certain elements of such information may be omitted from this forecast, even where they are included in Fitch's own internal deliberations, where Fitch, at its sole discretion, considers the data may be potentially sensitive in a commercial, legal or regulatory context. The forecast (as with the entirety of this report) is produced strictly subject to the disclaimers set out at the end of this report. Fitch may update the forecast in future reports but assumes no responsibility to do so

[^22]:    1 For an example in a regulatory context, the U.S. Surface Transportation Board uses a cash flow based model with three stages to estimate the cost of equity for the railroads. See Surface Transportation Board Decision, "STB Ex Parte No. 664 (Sub-No. 1)," Decided January 23, 2009. Confirmed in EP-664 (SubNo. 2), October 31, 2016.

[^23]:    2 While a number of companies in my proxy group have or have had share repurchase programs, the magnitude tends to be relatively small, so that an inclusion of the cash flow from repurchases would likely have a minimal impact on the average results for the proxy group. However, it is clear that not including the cash distributions from such repurchases downwardly biases the estimated cost of equity.

[^24]:    3 A. Hovakimian and E. Saenyasiri, "Conflicts of Interest and Analyst Behavior: Evidence from Recent Changes in Regulation," Financial Analysts Journal, vol. 66, 2010.
    4 These studies include the following: (i) Hribar, P, McInnis, J. "Investor Sentiment and Analysts' Earnings Forecast Errors," Management Science Vol. 58, No. 2 (February 2012): pp. 293-307; (ii) Scherbina, A. (2004), "Analyst Disagreement, Forecast Bias and Stock Returns," downloaded from Harvard Business School Working Knowledge: http://hbswk.hbs.edu/item/5418.html; and (iii) Michel, J-S., Pandes J.A. (2012), "Are Analysts Really Too Optimistic?" downloaded from http://www.efmaefm.org.

    5 Specifically, I compute the growth rate implied by Value Line's current year EPS estimate and its projected 3-5 year EPS estimate. I then average this in with the IBES consensus estimate as an additional independent estimate, giving it a weight of 1 and weighting the IBES consensus according to the number of analysts who contributed estimates.

[^25]:    6 This is due to interest rate fluctuations that can change the market value of previously issued debt in relation to the yield on new issuances
    7 The use of a 20-year government bond is consistent with the measurement of the Ibbotson MRP and permits me to use a series that has been in consistent circulation since the 1990's (the 30-year government bond was not issued from 2002 to 2006).

[^26]:    8 Blue Chip Economic Indicators, October 10, 2018.
    9 This maturity premium is estimated by comparing the average excess yield on 20-year versus 10-year Treasury Bonds over the period January 1990 - September 2018, using data from Bloomberg. See Table No. BV-9.
    10 Duff \& Phelps, "2018 SBBI Yearbook," p. 10-21.

[^27]:    11 I note, however, that since the date of my analysis, Bloomberg's forward-looking DCF-implied expected market return has indicated a significantly higher MRP (relative to 20 -year Treasury bond yields). For example, the average Bloomberg MRP measured for the month of December 2018 was approximately 7.7\%.

    12 "Explaining the Rate Spread on Corporate Bonds," Edwin J. Elton, Martin J. Gruber, Deepak Agarwal, and Christopher Mann, The Journal of Finance, February 2001, pp. 247-277.
    ${ }^{13}$ In theory, some of the increase in yield spread for A rated debt may be due to an increase in default risk, but the increase in default risk for A rated debt is undoubtedly very small because utilities with A range rated debt have a low default risk. This means that the vast majority-if not all-of the increase in A rated yield spreads is due to a combination of the increased systematic risk premium and the downward pressure on the yields of government debt. Although there is no increase in the tax premium discussed in the Elton et al. paper due to coupon payments, there may be some increase due to a small tax effect resulting from the probability of increased capital gains taxes when the debt matures.
    14 Elton, et al. estimates the average beta on BBB-rated corporate debt as 0.26 over the period of their study, and A-rated debt will have a slightly lower beta than BBB-rated debt. I note that 0.25 is a conservatively high estimate of the beta on A-rated utility debt. Most academic estimates, including those presented in Berk \& Demarzo that I utilize for my Hamada adjustments are significantly lower: in the range of $0.0-0.1$ percent and would result in a substantially higher MRP estimate.

[^28]:    15 This is also a common valuation problem in general business contexts.
    16 I refer to this effect in terms of financial risk because the additional risk to equity holders stems from how the company chooses to finance its assets. In this context financial risk is distinct from and independent of the business risk associated with the manner in which the firm deploys its cash flow generating assets. The impact of leverage on risk is conceptually no different than that faced by a homeowner who takes out a mortgage. The equity of a homeowner who finances his home with $90 \%$ debt is much riskier than the equity of one who only finances with $50 \%$ debt.

[^29]:    17 Other claimants can be added to the weighted average if they exist. For example, when a firm's capital structure contains preferred equity, the term $\frac{P}{V} \times r_{p}$ is added to the expression for the overall cost of capital shown in Equation (7), where $P$ refers to the market value of preferred equity, $r_{P}$ is the cost of preferred equity and $V=E+D+P$. In my analysis, I attribute the same implied yield to the cost of preferred equity as to the cost of debt.

[^30]:    18 As this is on an after-tax basis, the cost of debt reflects the tax value of interest deductibility. Note that the precise formulation of the weighted average formula representing the required return on the firm's assets independent of financing (sometimes called the unlevered cost of capital) depends on specific assumptions made regarding the value of tax shields from tax-deductible corporate debt, the role of personal income tax, and the cost of financial distress. See Taggart, Robert A., "Consistent Valuation and Cost of Capital Expressions with Corporate and Personal Taxes," Financial Management, 1991; 20(3) for a detailed discussion of these assumptions and formulations. Equation (7) represents the overall weighted average cost of capital to the firm, which can be assumed to be constant across a relatively broad range of capital structures.

    19 Empirically, companies within the same industry tend to have similar capital structures, while typical capital structures may vary between industries, so whether a leverage ratio is "unusual" depends upon the company's line of business.
    20 Franco Modigliani and Merton H. Miller (1958), "The Cost of Capital, Corporation Finance and the Theory of Investment," American Economic Review, 48, pp. 261-297.

[^31]:    21 Franco Modigliani and Merton H. Miller (1963), "Corporate Income Taxes and the Cost of Capital: A Correction," American Economic Review, 53, pp. 433-443.
    22 When a company uses a high level of debt financing, for example, there is significant risk of bankruptcy and all the costs associated with it. The so called costs of financial distress that occurs when a company is over-leveraged can increase its cost of capital. In contrast a company can generally decrease its cost of capital by taking on reasonable levels of debt, owing in part to the deductibility of interest from corporate taxes.
    ${ }^{23}$ This is a simplified treatment of what is generally a complex and on-going area of academic investigation. The roles of taxes, market imperfections and constraints, etc. are areas of on-going research and differing assumptions can yield subtly different formulations for how to formulate the weighted average cost of capital that is constant over all (or most) capital structures.
    24 Market value capital structures are used in estimating the overall cost of capital for the proxy companies.

[^32]:    25 This follows development in Fernandez (2003). Other standard papers in this area include Hamada (1972), Miles and Ezzell (1985), Harris and Pringle (1985), Fernandez (2006). (See Fernandez, P., "Levered and Unlevered Beta," IESE Business School Working Paper WP-488, University of Navarra, Jan 2003 (rev. May 2006); Hamada, R.S., "The Effect of the Firm’s Capital Structure on the Systematic Risk of Common Stock," Journal of Finance, 27, May 1972, pp. 435-452; Miles, J.A. and J.R. Ezzell, "Reformulating Tax Shield Valuation: A Note," Journal of Finance, XL5, Dec 1985, pp. 1485-1492; Harris, R.S. and J.J. Pringle, "Risk-Adjusted Discount Rates Extensions form the Average-Risk Case," Journal of Financial Research, Fall 1985, pp. 237-244; Fernandez, P., "The Value of Tax Shields Depends Only on the Net Increases of Debt," IESE Business School Working Paper WP-613, University of Navarra, 2006.) Additional discussion can be found in Brealey, Myers, and Allen (2014).

[^33]:    26 Berk, J. \& DeMarzo, P., Corporate Finance, 2 ${ }^{\text {nd }}$ Edition. 2011 Prentice Hall, p. 389.

[^34]:    Sources and Notes:
    Calculations based on EEI definitions and Company 10K filings:
    $\mathrm{R}=$ Regulated (greater than 80 percent of total assets are regulated).
    $M=$ Mostly Regulated ( 50 to 80 percent of total assets are regulated).
    $\mathrm{D}=$ Diversified (less than 50 percent of total assets are regulated).

[^35]:    Sources and Notes:
    Bloomberg as of November 30, 2018
    Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15 -day average prices ending at period end.
    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018 Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
    $[\mathrm{o}]=$
    (1): 0 if $[\mathrm{m}]>0$.
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$
    (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|>[\mathrm{n}]$.
    $[\mathrm{r}]$ : Difference between fair value of L
    $[\mathrm{r}]$ : Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^36]:    Sources and Notes:
    Bloomberg as of November 30, 2018
    Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15 -day average prices ending at period end.
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[^37]:    Sources and Notes:
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    $[\mathrm{r}]$ : Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^39]:    Sources and Notes:
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    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018. Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
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[^40]:    Sources and Notes:
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[^41]:    Sources and Notes:
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    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018. Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
    $[\mathrm{o}]=$
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$.
    (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|>[\mathrm{n}]$.
    $[\mathrm{r}]$ : Difference between fair value of L
    $[\mathrm{r}]$ : Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^42]:    Sources and Notes:
    Bloomberg as of November 30, 2018
    Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15 -day average prices ending at period end.
    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018. Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
    $[\mathrm{o}]=$
    (1): 0 if $[\mathrm{m}]>0$.
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$
    (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|>[\mathrm{n}]$.
    [r]: Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^43]:    Sources and Notes:
    Bloomberg as of November 30, 2018
    Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15 -day average prices ending at period end.
    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018 Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
    $[\mathrm{o}]=$
    (1): 0 if $[\mathrm{m}]>0$.
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$
    (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|>[\mathrm{n}]$.
    $[\mathrm{r}]$ : Difference between fair value of L
    $[\mathrm{r}]$ : Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^44]:    Sources and Notes:
    Bloomberg as of November 30, 2018
    Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15 -day average prices ending at period end.
    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018. Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
    $[\mathrm{o}]=$
    (1): 0 if $[\mathrm{m}]>0$.
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$
    (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|>[\mathrm{n}]$.
    [r]: Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^45]:    Sources and Notes:
    Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15 -day average prices ending at period end. $11 / 30 / 2018$.
    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018
    Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
    $[\mathrm{o}]=$
    (1): 0 if $[\mathrm{m}]>0$.
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$.
    [r]: Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^46]:    Sources and Notes:
    Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15 -day average prices ending at period end. $11 / 30 / 2018$.
    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/20
    Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
    $[\mathrm{o}]=$
    (1): 0 if $[\mathrm{m}]>0$.
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$.
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$.
    (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|>[\mathrm{n}]$.
    rr]: Difference between fair value of Long-Term debt and c
    [r]: Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^47]:    Sources and Notes:
    Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15 -day average prices ending at period end. $11 / 30 / 2018$
    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on $11 / 30 / 2018$
    Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
    $[\mathrm{o}]=$
    (1): 0 if $[\mathrm{m}]>0$.
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$.
    [r]: Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^48]:    Sources and Notes:
    Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15 -day average prices ending at period end. $11 / 30 / 2018$.
    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on $11 / 30 / 2018$
    Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
    $[\mathrm{o}]=$
    (1): 0 if $[\mathrm{m}]>0$.
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$.
    [r]: Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^49]:    Sources and Notes:
    Bloomberg as of November 30, 2018
    Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15 -day average prices ending at period end.
    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018 Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
    $[\mathrm{o}]=$
    (1): 0 if $[\mathrm{m}]>0$.
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$
    (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|>[\mathrm{n}]$.
    $[\mathrm{r}]$ : Difference between fair value of L
    $[\mathrm{r}]$ : Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^50]:    Sources and Notes:
    Bloomberg as of November 30, 2018
    Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15 -day average prices ending at period end.
    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018. Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
    $[\mathrm{o}]=$
    (1): 0 if $[\mathrm{m}]>0$.
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$
    (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|>[\mathrm{n}]$.
    $[\mathrm{r}]$ : Difference between fair value of L
    $[\mathrm{r}]$ : Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^51]:    Sources and Notes:
    Bloomberg as of November 30, 2018
    Capital structure from 3rd Quarter, 2018 calculated using respective balance sheet information and 15 -day average prices ending at period end.
    The DCF Capital structure is calculated using 3rd Quarter, 2018 balance sheet information and a 15 -trading day average closing price ending on 11/30/2018
    $\quad$ Prices are reported in Supporting Schedule \#1 to Table No. BV-6.
    $[\mathrm{o}]=$
    (1): 0 if $[\mathrm{m}]>0$.
    (2): The absolute value of $[\mathrm{m}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|<[\mathrm{n}]$.
    (3): $[\mathrm{n}]$ if $[\mathrm{m}]<0$ and $|[\mathrm{m}]|>[\mathrm{n}]$.
    $[\mathrm{r}]$ : Difference between fair value of L
    $[\mathrm{r}]$ : Difference between fair value of Long-Term debt and carrying amount of Long-Term debt per company 10-K. Data for adjustment is from 2017 10-K.

[^52]:    Sources and Notes:
    [1]- Ane parposes of calculating average capital structure during the period. [1]: Reflects the current capital structure.

    Avangrid average reflects available data.

[^53]:    Sources and Notes:
    [1] - [7]: Table No. BV-3; Panels A - Z, [w].
    [8]: Average of [2] - [7] with 1/2 weighting to 3Q2018 and 3Q2013 for the purposes of calculating average capital structure during the period. [1]: Reflects the current capital structure.

[^54]:    Sources and Notes:
    [1]: And $1 / 2$ weighting to 3 Q2018 and 3 Q2013 for the purposes of calculating average capital structure during the period. [1]: Reflects the current capital structure.

    Avangrid average reflects available data.

[^55]:    [1]: Supporting Schedule \#1 to Table No. BV-6
    2. Supporting Schedule \#2 to Table No. BV-6

    3]: $([2] /[1]) \times(1+[5])$.
    4]: Table No. BV-5, [6]
    

[^56]:    Sources and Notes:
    Bloomberg as of November 30, 2018.

[^57]:    [7]: Supporting Schedule \#2 to Table No. BV-11, Panel B
    [9]: Composite Federal and State Corporate Tax Rate
    [10]: $([3] \times[4])+([5] \times[6])+\{[7] \times[8] \times(1-[9])\}$.

[^58]:    Sources and Notes:
    [2]-[3]: Supporting Schedule \# 1 to Table No. BV-9. Averages of monthly bond yields from January 1990 through November 2018.
    [4]: [2] - [3].
    [5]: [1] $+[4]$.

[^59]:    Sources and Notes:
    [1]: Villadsen Direct Evidence.
    [2]: From Valueline Investment Analyzer as of Nov 28, 2018.
    [2]: From Valueline Investment
    [4]: [1] + ([2] x [3]).
    [5]: $([1]+1.5 \%)+[2] \times([3]-1.5 \%)$.

[^60]:    Sources and Notes:
    [1]: Table No. BV-10; Panel A, [4]. Supporting Schedule \#2 to Table No. BV-11, Panel B
    [1]: Table No. BV-10; Panel A, [4].
    [2]: Table No. BV-10; Panel A, [5].
    [3]: Table No. BV-4, [4]. [8]: Composite Federal and State Corporate Tax Rate.
    [4]: Supporting Schedule \#2 to Table No. BV-11, Ps [9]]: ([1] $\times[3])+([4] \times[5])+\{[6] \times[7] \times(1-[8])\}$.
    [5]: Table No. BV-4, [5].
    $[10]:([2] \times[3])+([4] \times[5])+\{[6] \times[7] \times(1-[8])\}$
    [5]: Table No. BV-4, [5].

[^61]:    and Notes:
    [1] - [6]: S\&P Credit Ratings from Research Insight.

[^62]:    Sources and Notes:
    [1] - [2]: Bloomberg as of November 30, 2018.
    [3] - [4]: From Matching Bloomberg bond yields as of Nov 30, 2018.

[^63]:    . 2018.
    [7]: Average of [2] through [6].
    AA estimated as A - $0.5 *(\mathrm{BBB}-\mathrm{A})$.

[^64]:    Sources and Notes:
    [1] - [6]: See Supporting Schedule \#1 to Table No. BV-11, Panel C. Preferred equity yields are from Matching Bloomberg bond yields as of Nov 30, 2018.
    [7]: Average of [2] through [6].
    AA estimated as A - $0.5 *$ (BBB
    AA estimated as A $-0.5 *(\mathrm{BBB}-\mathrm{A})$.

[^65]:    Sources and Notes:
    [1] - [6]: Ratings based on Supporting Schedule \#1 to Table No. BV-11, Panel B. Debt Betas are from Corporate Finance, Berk and Demarzo, Third Edition, p. 413.
    [7]: Average of [2] through [6].

[^66]:    [1]: SNL Financial as of $12 / 07 / 2018$
    [2]: Bloomberg as of $11 / 30 / 2018$.

[^67]:    [1]: SNL Financial as of $12 / 07 / 2018$.
    [2]: Bloomberg as of $11 / 30 / 2018$.

