

# Consolidated Edison, Inc.

## 2nd Quarter 2019 Earnings Release Presentation

August 1, 2019



## Available Information

On August 1, 2019, Consolidated Edison, Inc. issued a press release reporting its second quarter 2019 earnings and filed with the Securities and Exchange Commission the company's second quarter 2019 Form 10-Q. This presentation should be read together with, and is qualified in its entirety by reference to, the earnings press release and the Form 10-Q. Copies of the earnings press release and the Form 10-Q are available at: [www.conedison.com](http://www.conedison.com). (Select "For Investors" and then select "Press Releases" and "SEC Filings," respectively.)

## Forward-Looking Statements

This presentation contains forward-looking statements that are intended to qualify for the safe-harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are statements of future expectations and not facts. Words such as "forecasts," "expects," "estimates," "anticipates," "intends," "believes," "plans," "will" and similar expressions identify forward-looking statements. The forward-looking statements reflect information available and assumptions at the time the statements are made, and speak only as of that time. Actual results or developments may differ materially from those included in the forward-looking statements because of various factors such as those identified in reports the company has filed with the Securities and Exchange Commission, including that the company's subsidiaries are extensively regulated and are subject to penalties; its utility subsidiaries' rate plans may not provide a reasonable return; it may be adversely affected by changes to the utility subsidiaries' rate plans; the intentional misconduct of employees or contractors could adversely affect it; the failure of, or damage to, its subsidiaries' facilities could adversely affect it; a cyber-attack could adversely affect it; it is exposed to risks from the environmental consequences of its subsidiaries' operations; a disruption in the wholesale energy markets or failure by an energy supplier or customer could adversely affect it; it has substantial unfunded pension and other postretirement benefit liabilities; its ability to pay dividends or interest depends on dividends from its subsidiaries; it requires access to capital markets to satisfy funding requirements; changes to tax laws could adversely affect it; its strategies may not be effective to address changes in the external business environment; and it also faces other risks that are beyond its control. Con Edison assumes no obligation to update forward-looking statements.

## Non-GAAP Financial Measure

This presentation also contains a financial measure, adjusted earnings, that is not determined in accordance with generally accepted accounting principles in the United States of America (GAAP). This non-GAAP financial measure should not be considered as an alternative to net income for common stock, which is an indicator of financial performance determined in accordance with GAAP. Adjusted earnings excludes from net income for common stock certain items that the company does not consider indicative of its ongoing financial performance. Management uses this non-GAAP financial measure to facilitate the analysis of the company's financial performance as compared to its internal budgets and previous financial results. Management also uses this non-GAAP financial measure to communicate to investors and others the company's expectations regarding its future earnings and dividends on its common stock. Management believes that this non-GAAP financial measure is also useful and meaningful to investors to facilitate their analysis of the company's financial performance.

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### For more information, contact:

Jan Childress, Director, Investor Relations  
Tel.: 212-460-6611, Email: [childressj@coned.com](mailto:childressj@coned.com)

Olivia M. Webb, Manager, Investor Relations  
Tel.: 212-460-3431, Email: [webbo@coned.com](mailto:webbo@coned.com)

[www.conEdison.com](http://www.conEdison.com)

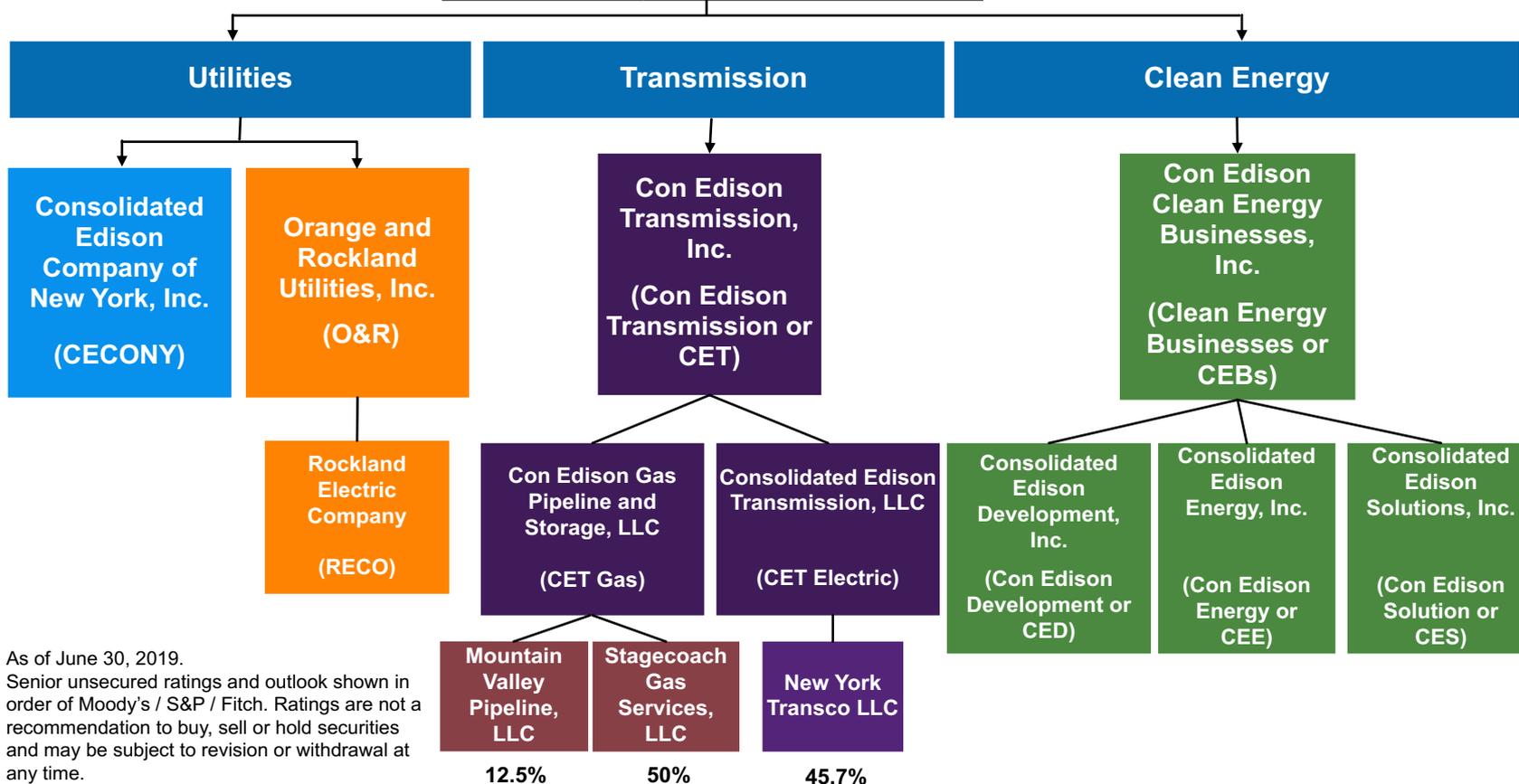
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# Organizational Structure



Market Cap <sup>(a)</sup> :	\$29.1 billion
Ratings <sup>(b)</sup> :	Baa1 / BBB+ / BBB+
Outlook <sup>(b)</sup> :	Stable / Stable / Stable



a. As of June 30, 2019.  
 b. Senior unsecured ratings and outlook shown in order of Moody's / S&P / Fitch. Ratings are not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.

# The Con Edison Plan

## Customer Focused

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Provide safe and reliable service

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Enhance the customer experience

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Achieve operational excellence and cost optimization

## Strategic

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Strengthen core utility delivery business

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Pursue additional regulated growth opportunities to add value in the evolving industry

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Grow existing clean energy businesses and pursue additional clean energy growth opportunities consistent with our risk appetite

## Value Oriented

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Provide steady, predictable earnings

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Maintain balance sheet stability

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Pay attractive, growing dividends

CECONY has long-range plans to achieve its strategic priorities of public and employee safety, operational excellence, and an enhanced customer experience. The company's 20-year plans for its electric and gas business are designed to help the company navigate today's challenges while preparing for changes in the energy landscape. The plans are available on our website at the following links:

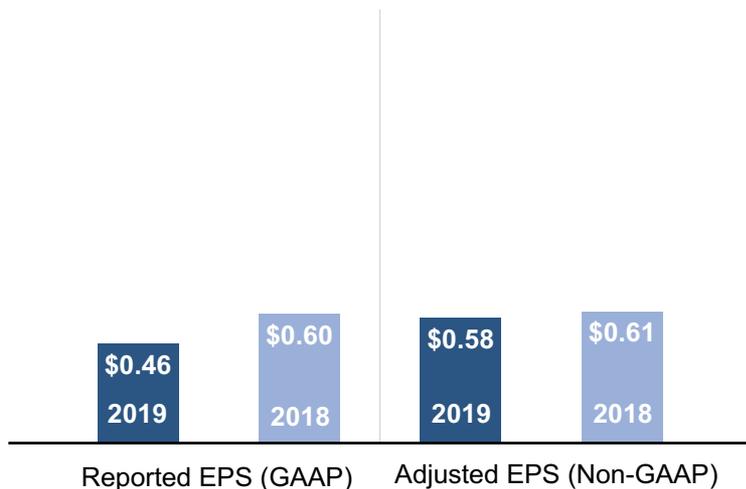
<https://www.coned.com/-/media/files/coned/documents/our-energy-future/our-energy-projects/electric-long-range-plan.pdf>

<https://www.coned.com/-/media/files/coned/documents/our-energy-future/our-energy-projects/gas-long-range-plan.pdf>

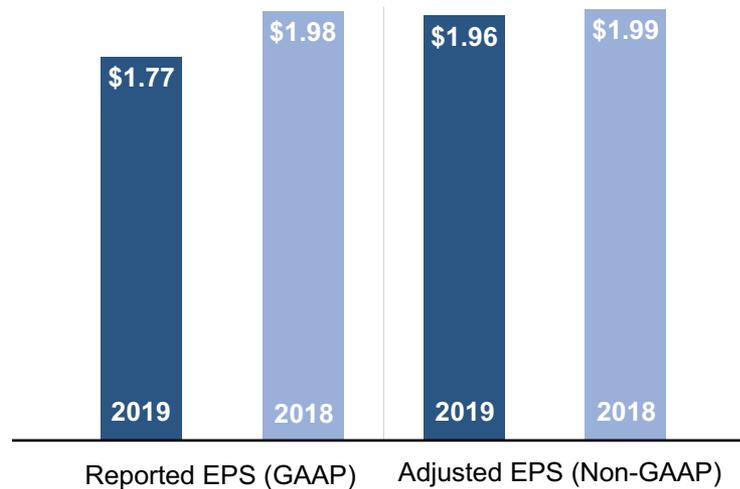
# Dividend and Earnings Announcements

- On July 18, 2019, the company issued a press release reporting that the company had declared a quarterly dividend of 74 cents a share on its common stock.
- On August 1, 2019, the company issued a press release in which it confirmed its previous forecast of adjusted earnings per share for the year 2019 to be in the range of \$4.25 to \$4.45 a share<sup>(a)</sup>.

### 2Q 2019 vs. 2Q 2018



### YTD 2019 vs. YTD 2018



a. Adjusted earnings per share exclude the effects of hypothetical liquidation at book value (HLBV) accounting for tax equity investments in certain of the Clean Energy Businesses' renewable electric production projects (approximately \$(0.20) a share). Adjusted earnings per share also exclude the Clean Energy Businesses' net mark-to-market effects, the amount of which will not be determinable until year end.

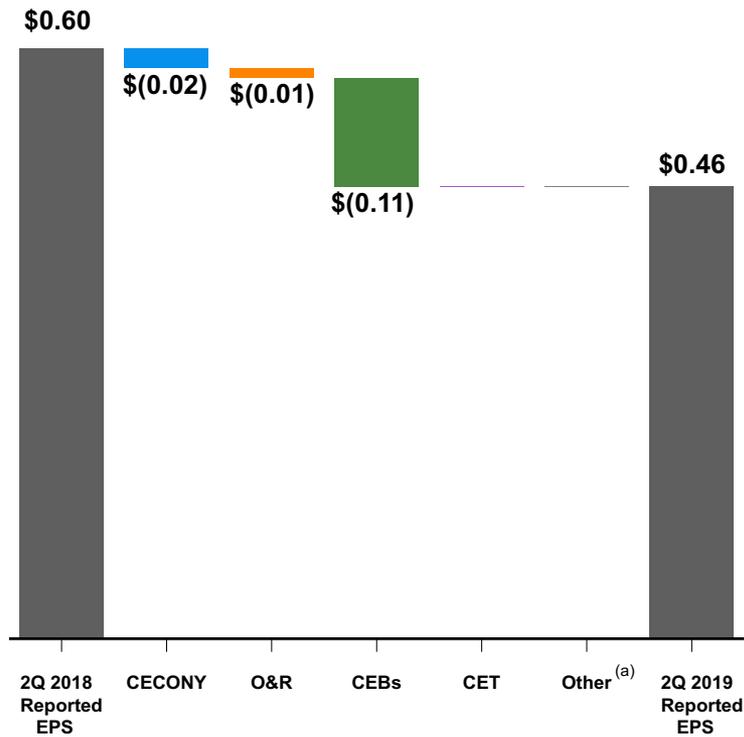
## 2Q 2019 Earnings

	Earnings per Share		Net Income for Common Stock (\$ in Millions)	
	2019	2018	2019	2018
<b>Reported Net Income for Common Stock and EPS – GAAP basis</b>	<b>\$0.46</b>	<b>\$0.60</b>	<b>\$152</b>	<b>\$188</b>
HLBV effects of the Clean Energy Businesses (pre-tax)	0.10	—	28	—
Income taxes (a)	(0.03)	—	(7)	—
<b>HLBV effects of the Clean Energy Businesses (net of tax)</b>	<b>0.07</b>	<b>—</b>	<b>21</b>	<b>—</b>
Net mark-to-market effects of the Clean Energy Businesses (pre-tax)	0.07	0.01	21	2
Income taxes (b)	(0.02)	—	(5)	(1)
<b>Net mark-to-market effects of the Clean Energy Businesses (net of tax)</b>	<b>0.05</b>	<b>0.01</b>	<b>16</b>	<b>1</b>
<b>Adjusted Earnings and Adjusted EPS – non-GAAP basis</b>	<b>\$0.58</b>	<b>\$0.61</b>	<b>\$189</b>	<b>\$189</b>

- a. The amount of income taxes was calculated using a combined federal and state income tax rate of 25% for the three months ended June 30, 2019.
- b. The amount of income taxes was calculated using a combined federal and state income tax rate of 24% for the three months ended June 30, 2019 and a combined federal and state income tax rate of 28% for the three months ended June 30, 2018.

# Walk from 2Q 2018 EPS to 2Q 2019 EPS

## Variance in Reported EPS (GAAP)



## Variance in Adjusted EPS (Non-GAAP)



a. Includes parent company and consolidation adjustments.

# 2Q 2019 vs. 2Q 2018 EPS Variances – Three Months Ended Variation

CECONY <sup>(a)</sup>		
Changes in rate plans	\$0.23	Reflects higher electric and gas net base revenues of \$0.12 a share and \$0.03 a share, respectively, due primarily to electric and gas base rates increases in January 2019 under the company's rate plans.
Weather impact on steam revenues	(0.03)	Reflects the impact of warmer April weather in 2019.
Operations and maintenance expenses	(0.05)	Reflects higher costs for pension and other postretirement benefits of \$(0.04) a share and regulatory assessments and fees that are collected in revenues from customers of \$(0.04) a share, offset, in part, by lower storm-related costs of \$0.03 a share.
Depreciation, property taxes and other tax matters	(0.15)	Reflects higher property taxes of \$(0.07) a share, higher depreciation and amortization expense of \$(0.06) a share and the absence of a New York State sales and use tax refund received in 2018 of \$(0.02) a share.
Other	(0.02)	Reflects primarily higher interest expense on long-term debt of \$(0.04) a share and the dilutive effect of Con Edison's stock issuances of \$(0.03) a share, offset, in part, by lower costs associated with components of pension and other postretirement benefits other than service cost of \$0.05 a share.
<b>Total CECONY</b>	<b>\$ (0.02)</b>	
O&R <sup>(a)</sup>		
Changes in rate plans	(0.01)	Reflects primarily a gas base rate decrease, offset, in part, by an electric base rate increase under the company's new rate plans, effective January 1, 2019.
<b>Total O&amp;R</b>	<b>\$ (0.01)</b>	
Clean Energy Businesses		
Operating revenues less energy costs	0.22	Reflects primarily higher renewable electric production projects revenue due to the December 2018 acquisition of Sempra Solar Holdings, LLC, including the consolidation of certain jointly-owned projects that were previously accounted for as equity investments of \$0.24 a share, offset, in part, by lower wholesale revenues of \$(0.04) a share.
Depreciation and amortization	(0.10)	Reflects an increase in renewable electric production projects due to the December 2018 acquisition of Sempra Solar Holdings, LLC.
Net interest expense	(0.12)	Reflects primarily an increase in debt due to the December 2018 acquisition of Sempra Solar Holdings, LLC.
HLBV effects	(0.07)	
Other	(0.04)	Reflects primarily the absence in 2019 of equity income from certain jointly-owned projects that were accounted for as equity investments in 2018 but consolidated after the December 2018 acquisition of Sempra Solar Holdings, LLC.
<b>Total CEBs</b>	<b>\$ (0.11)</b>	
Con Edison Transmission		
<b>Total CET</b>	<b>\$ —</b>	
Other		
Parent company and consolidation adjustments	\$ —	
<b>Reported EPS (GAAP)</b>	<b>\$ (0.14)</b>	
HLBV effects of the Clean Energy Businesses	0.07	
Net mark-to-market effects of the Clean Energy Businesses	0.04	
<b>Adjusted EPS (non-GAAP)</b>	<b>\$ (0.03)</b>	

a. Under the revenue decoupling mechanisms in the utilities' New York electric and gas rate plans and the weather-normalization clause applicable to their gas businesses, revenues are generally not affected by changes in delivery volumes from levels assumed when rates were approved. In general, the utilities recover on a current basis the fuel, gas purchased for resale and purchased power costs they incur in supplying energy to their full-service customers. Accordingly, such costs do not generally affect Con Edison's results of operations.

# 2Q 2019 vs. 2Q 2018 EPS Reconciliation by Company

## Three Months Ended June 30, 2019

	CECONY	O&R	CEBs	CET	Other <sup>(c)</sup>	Total
<b>Reported EPS – GAAP basis</b>	<b>\$0.46</b>	<b>\$0.01</b>	<b>\$(0.03)</b>	<b>\$0.04</b>	<b>\$(0.02)</b>	<b>\$0.46</b>
HLBV effects of the Clean Energy Businesses (pre-tax)	—	—	0.10	—	—	0.10
Income taxes (a)	—	—	(0.03)	—	—	(0.03)
<b>HLBV effects of the Clean Energy Businesses (net of tax)</b>	<b>—</b>	<b>—</b>	<b>0.07</b>	<b>—</b>	<b>—</b>	<b>0.07</b>
Net mark-to-market losses (pre-tax)	—	—	0.07	—	—	0.07
Income taxes (b)	—	—	(0.02)	—	—	(0.02)
<b>Net mark-to-market losses (net of tax)</b>	<b>—</b>	<b>—</b>	<b>0.05</b>	<b>—</b>	<b>—</b>	<b>0.05</b>
<b>Adjusted EPS – Non-GAAP basis</b>	<b>\$0.46</b>	<b>\$0.01</b>	<b>\$0.09</b>	<b>\$0.04</b>	<b>\$(0.02)</b>	<b>\$0.58</b>

## Three Months Ended June 30, 2018

	CECONY	O&R	CEBs	CET	Other <sup>(c)</sup>	Total
<b>Reported EPS – GAAP basis</b>	<b>\$0.48</b>	<b>\$0.02</b>	<b>\$0.08</b>	<b>\$0.04</b>	<b>\$(0.02)</b>	<b>\$0.60</b>
Net mark-to-market losses (pre-tax)	—	—	0.01	—	—	0.01
Income taxes (b)	—	—	—	—	—	—
<b>Net mark-to-market losses (net of tax)</b>	<b>—</b>	<b>—</b>	<b>0.01</b>	<b>—</b>	<b>—</b>	<b>0.01</b>
<b>Adjusted EPS – Non-GAAP basis</b>	<b>\$0.48</b>	<b>\$0.02</b>	<b>\$0.09</b>	<b>\$0.04</b>	<b>\$(0.02)</b>	<b>\$0.61</b>

- a. The amount of income taxes was calculated using a combined federal and state income tax rate of 25% for the three months ended June 30, 2019.
- b. The amount of income taxes was calculated using a combined federal and state income tax rate of 24% for the three months ended June 30, 2019 and a combined federal and state income tax rate of 28% for the three months ended June 30, 2018.
- c. Includes parent company and consolidation adjustments.

# 2Q 2019 Developments<sup>(a)</sup>

## CECONY & O&R

- In May 2019, the New York State Public Service Commission (NYSPSC) staff submitted testimony in the NYSPSC proceeding in which CECONY requested an electric rate increase, effective January 2020. The NYSPSC staff testimony supports an electric rate increase of \$58 million reflecting, among other things, an 8.3 percent return on common equity and a common equity ratio of 47.3 percent. In June 2019, CECONY filed an update to the request it filed in January 2019. The company decreased its requested January 2020 rate increase by \$15 million to \$470 million, increased its illustrated January 2021 rate increase by \$27 million to \$379 million and increased its illustrated January 2022 rate increase by \$7 million to \$270 million. This updated filing reflects a 9.75 percent return on common equity and a common equity ratio of 50 percent. (page 23)
- In May 2019, the NYSPSC staff submitted testimony in the NYSPSC proceeding in which CECONY requested a gas rate increase, effective January 2020. The NYSPSC staff testimony supports a gas rate increase of \$83 million reflecting, among other things, an 8.3 percent return on common equity and a common equity ratio of 47.3 percent. In June 2019, CECONY filed an update to the request it filed in January 2019. The company decreased its requested January 2020 rate increase by \$4 million to \$206 million, decreased its illustrated January 2021 rate increase by \$4 million to \$134 million and increased its illustrated January 2022 rate increase by \$5 million to \$160 million. This updated filing reflects a 9.75 percent return on common equity and a common equity ratio of 50 percent. (page 23)
- On July 13, 2019, electric service was interrupted to approximately 72,000 CECONY customers on the west side of Manhattan. The NYSPSC and the Northeast Power Coordinating Council, a regional reliability entity, are investigating the July 13, 2019 power outage. The NYSPSC is also investigating other CECONY power outages that occurred in July 2019. Pursuant to the reliability performance provisions of its electric rate plan, as a result of the July 13, 2019 power outage, the company is subject to a \$5 million negative revenue adjustment (which it expects to recognize in the third quarter of 2019). The company is unable to estimate the amount or range of its possible additional loss related to the power outages. At June 30, 2019, the company had not accrued a liability related to the power outages. (page 25)
- In July 2019, New York State enacted a law that establishes a program requiring 70 percent of the electricity procured by load serving entities regulated by the NYSPSC to be produced by renewable energy systems by 2030, and requiring the statewide electrical demand system to have zero emissions by 2040. The law also codifies state targets for energy efficiency (end-use energy savings of 185 trillion British thermal units below 2025 energy-use forecast), offshore wind (9,000 megawatts (MW) by 2035), solar (6,000 MW by 2025) and energy storage (3,000 MW by 2030). In addition, the law establishes a climate action council to recommend measures to attain the law's GHG limits, including measures to reduce emissions by displacing fossil-fuel fired electricity with renewable electricity or energy efficiency. The law requires the New York State Department of Environmental Conservation to issue regulations establishing statewide GHG emissions limits that are 60 percent of 1990 emissions levels by 2030 and 15 percent of 1990 emissions by 2050. (page 77)

a. Page references to 2Q 2019 Form 10-Q.

# 2Q 2019 Developments (cont'd)<sup>(a)</sup>

## CECONY & O&R

- In May 2019, RECO filed a request with the New Jersey Board of Public Utilities for an electric rate increase of \$19.9 million, effective February 2020. The filing reflected a return on common equity of 10.00 percent and a common equity ratio of 49.93 percent. In July 2019, RECO filed an update to the request it filed in May 2019. The company increased its requested February 2020 rate increase to \$20.4 million and reduced the common equity ratio to 49.04 percent. The updated filing continues to reflect a return on common equity of 10.00 percent. (page 24)

## Clean Energy Businesses

- The Clean Energy Businesses have 2,608 MW (AC) of utility-scale renewable energy production projects in service and 53 MW (AC) of behind-the-meter renewable energy production projects in service (46 MW) or in construction (7 MW). (page 78)
- 1,688 million of kWh of electricity was generated from solar projects and 354 million of kWh generated from wind projects for the quarter ending June 30, 2019. (page 79)
- Regarding the Pacific Gas and Electric Company (PG&E) bankruptcy, at June 30, 2019, Con Edison's consolidated balance sheet included \$853 million of net non-utility plant relating to the PG&E Projects, \$1,090 million of intangible assets relating to the PG&E PPAs, \$288 million of net non-utility plant of additional projects that secure the related project debt and \$1,032 million of non-recourse related project debt. The PG&E bankruptcy is an event of default under the PG&E PPAs. Pursuant to the related project debt agreements, distributions from the related projects to Con Edison Development have been suspended. Unless the lenders for the related project debt otherwise agree, the lenders may, upon written notice, declare principal and interest on the related project debt to be due and payable immediately and, if such amounts are not timely paid, foreclose on the related projects. During the first quarter of 2019, Con Edison reclassified on its consolidated balance sheet the PG&E-related project debt that was included in long-term debt to long-term debt due within one year. At June 30, 2019, long-term debt due within one year included \$1,032 million of PG&E-related project debt. (pages 21, 27 and 79)

## Con Edison Transmission

- In June 2019, the operator of the Mountain Valley Pipeline, which is being constructed by a joint venture in which CET Gas has a 12.5 percent ownership interest, indicated that it now expects a mid-2020 full in-service date for the project at an overall project cost of \$4,800 million to \$5,000 million, excluding allowance for funds used during construction. (page 79)

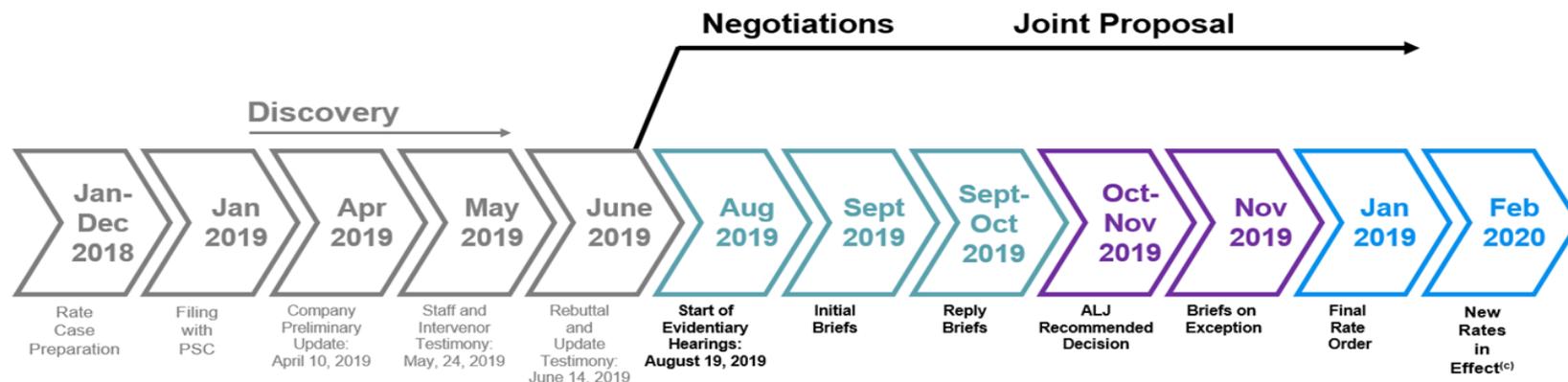
a. Page references to 2Q 2019 Form 10-Q.

# Summary of CECONY Electric & Gas Rate Filings<sup>(a)</sup>

## Rate Change and Capital Expenditures

(\$ millions)	Electric Case number 19-E-0065			Gas Case number 19-G-0066		
	Rate Change	Rate Base <sup>(b)</sup>	Capital Expenditure	Rate Change	Rate Base <sup>(b)</sup>	Capital Expenditure
Rate Year 1: 2020	\$470	\$21,836	\$2,322	\$206	\$7,193	\$1,124
Rate Year 2: 2021	379	23,168	2,487	134	7,973	1,104
Rate Year 3: 2022	270	24,546	2,381	160	8,754	1,033

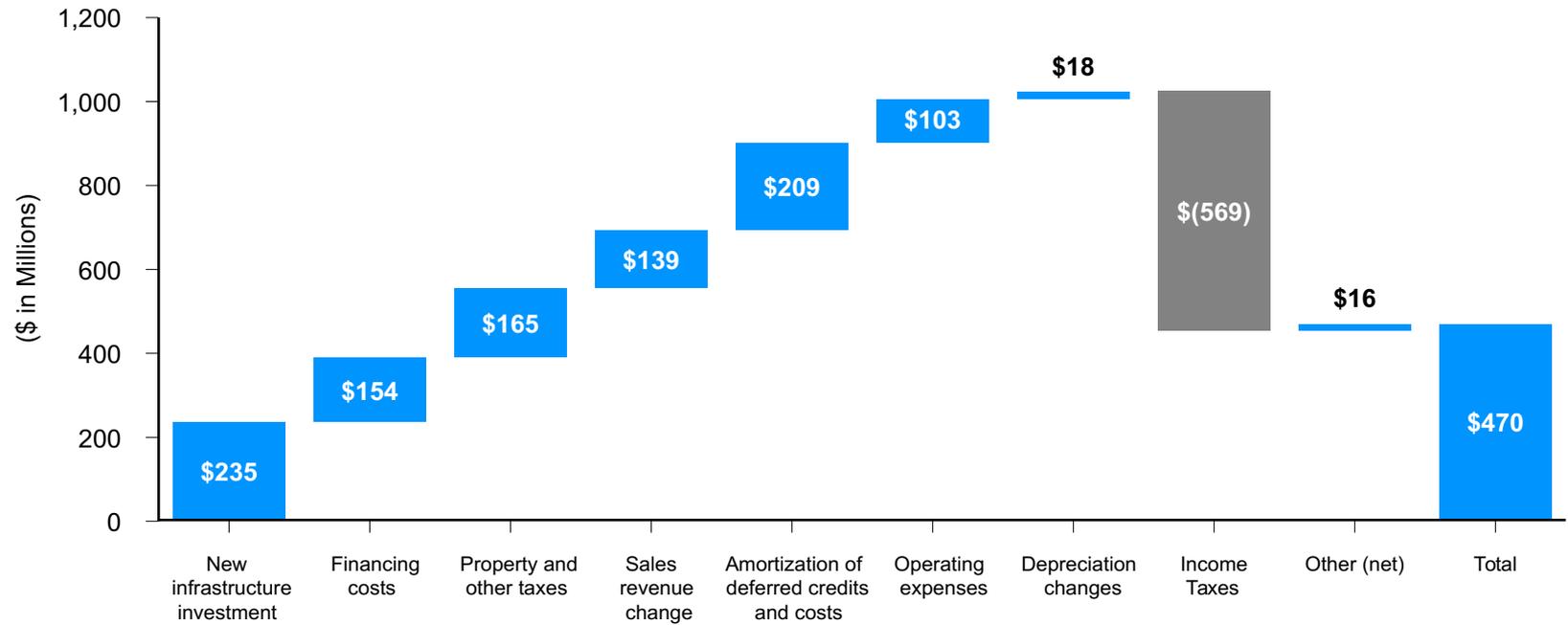
## Timeline



- 2020 amounts were proposed. CECONY provided 2021 and 2022 amounts in rate filing for illustration and to facilitate settlement discussions. In June, CECONY filed an update to the request it filed in January 2019.
- Average rate base.
- CECONY has requested a “make-whole” provision that would allow the company to recover or refund any revenue undercollections or overcollections, respectively, including interest, resulting from the extended suspension period.

# CECONY Electric & Gas Rate Filings (cont'd)

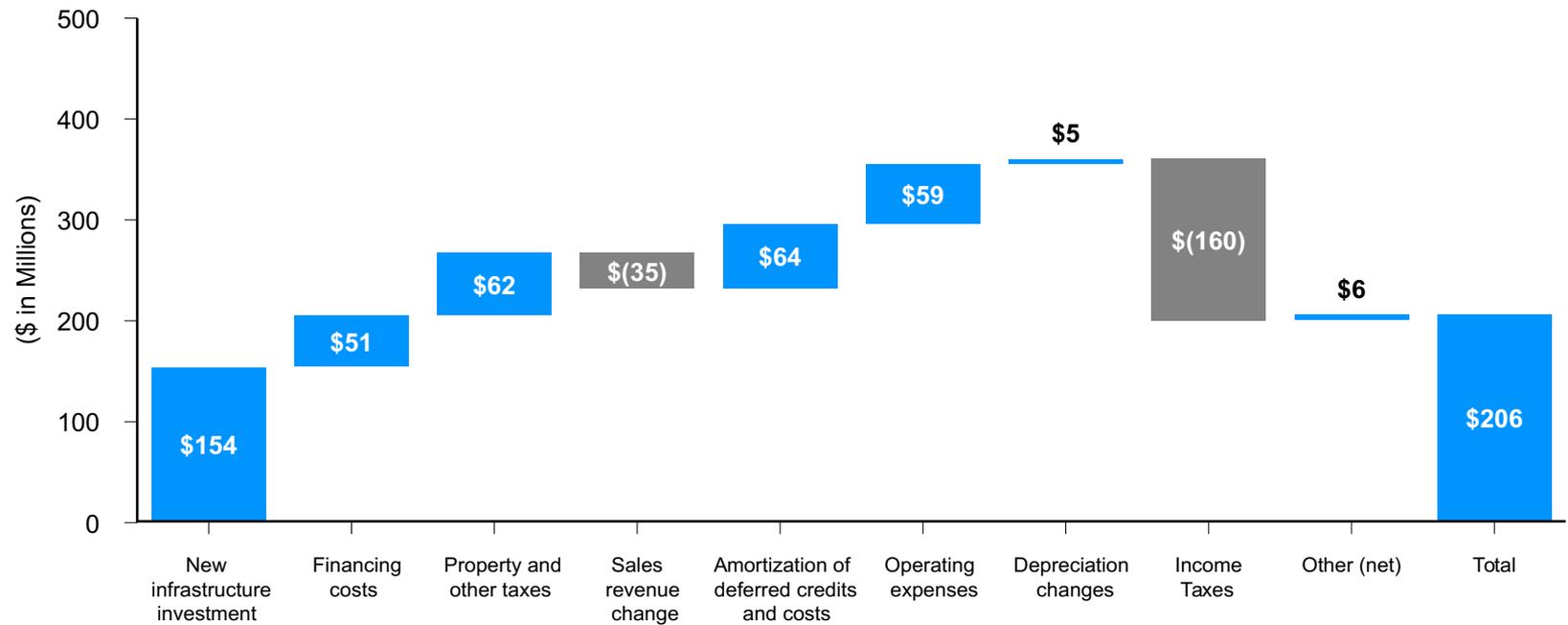
## Key Drivers of Proposed 2020 Electric Rate Increase



Note: 2020 amounts were proposed in a January 2019 filing. In June, CECONY filed an update to the request it filed in January 2019.

# CECONY Electric & Gas Rate Filings (cont'd)

## Key Drivers of Proposed 2020 Gas Rate Increase



Note: 2020 amounts were proposed in a January 2019 filing. In June, CECONY filed an update to the request it filed in January 2019.

# CECONY Electric Rate Case – Comparison of Filings (cont'd)

(\$ millions)

Electric case number 19-E-0065	CECONY		NYSPSC	CECONY
	Jan 2019 Filing	April 2019 Update	May 2019 Staff Filing	June 2019 Rebuttal
Rate Year (Jan 2020 – Dec 2020)				
New infrastructure investment	\$271	\$244	\$225	\$235
Financing costs -- cost of capital (ROE), capital structure	175	166	(107)	154
Property and other taxes	168	160	140	165
Sales revenue change	124	128	68	139
Amortization of deferred credits and costs	242	225	198	209
Operating expenses	43	76	(27)	103
Depreciation changes	23	28	107	18
Income taxes	(577)	(570)	(562)	(569)
Other (net)	16	16	16	16
<b>Total Rate Increase</b>	<b>\$485</b>	<b>\$473</b>	<b>\$58</b>	<b>\$470</b>
<b>Rate Base</b>	\$22,203	\$21,907	\$21,708	\$21,836
<b>ROE</b>	9.75%	9.75%	8.30%	9.75%
<b>Equity Ratio</b>	50%	50%	47.3%	50%

# CECONY Gas Rate Case – Comparison of Filings (*cont'd*)

(\$ millions)

Gas case number 19-G-0066	CECONY		NYSPSC	CECONY
	Jan 2019 Filing	April 2019 Update	May 2019 Staff Filing	June 2019 Rebuttal
<b>Rate Year (Jan 2020 – Dec 2020)</b>				
New infrastructure investment	\$147	\$149	\$142	\$154
Financing costs -- cost of capital (ROE), capital structure	56	53	(35)	51
Property and other taxes	63	61	56	62
Sales revenue change	(15)	(34)	(34)	(35)
Amortization of deferred credits and costs	64	64	61	64
Operating expenses	41	56	26	59
Depreciation changes	9	6	24	5
Income taxes	(161)	(160)	(158)	(160)
Other (net)	6	6	1	6
<b>Total Rate Increase</b>	<b>\$210</b>	<b>\$201</b>	<b>\$83</b>	<b>\$206</b>
<b>Rate Base</b>	\$7,096	\$7,118	\$7,049	\$7,193
<b>ROE</b>	9.75%	9.75%	8.30%	9.75%
<b>Equity Ratio</b>	50%	50%	47.3%	50%

## Comparison of Rate Changes (cont'd)

(\$ millions)

Rate Year (Jan 2020 – Dec 2020)	Electric	Gas	Total
<b>Company Rate Increase (June Rebuttal)</b>	\$470	\$206	\$676
Financing costs -- cost of capital (ROE), capital structure	(261)	(86)	(347)
Depreciation	89	19	108
O&M adjustments	(130)	(33)	(163)
Sales Revenue	(71)	1	(70)
All other adjustments	(39)	(24)	(63)
<b>Staff Rate Increase</b>	<b>\$58</b>	<b>\$83</b>	<b>\$141</b>

# Utilities' Rate Adjustments for Tax Cuts and Jobs Act of 2017 (TCJA)<sup>(a)</sup>

New York State Public Service Commission Order in Case 17-M-0815 – Proceeding on Motion of the Commission on Changes in Law that May Affect Rates (August 9, 2018)

## CECONY Electric

- Customer credit started on **January 1, 2019** and includes:
  - annual ongoing tax savings of \$259 million
- 2018 tax savings (\$311 million) and protected and unprotected portions of net regulatory liability for excess deferred income taxes (\$1,679 million and \$810 million, respectively) is being addressed in the rate case the company initiated in January 2019 (Case 19-E-0065)
  - in the rate case, the company has proposed pass back of the 2018 tax savings over a three-year period (\$104 annually), the protected portion over the life of the assets (\$46 million annually) and the unprotected portion of the net regulatory liability over five years (\$157 million annually)

## CECONY Gas

- Customer credit of \$113 million started on **January 1, 2019** and includes:
  - annual ongoing tax savings of \$74 million
  - pass back of 2018 tax savings (\$90 million) over a three-year period – \$30 million annually
  - pass back of protected and unprotected portions of net regulatory liability for excess deferred income taxes (\$693 million and \$111 million, respectively) over the life of the assets – \$9 million annually (amortization period for unprotected deferred tax balance is being addressed in the rate case the company initiated in January 2019) (Case 19-G-0066)
  - in the rate case, the company has proposed pass back of the remaining 2018 tax savings over a two-year period (\$30 annually), the protected portion over the life of the assets (\$13 million annually) and the unprotected portion of the net regulatory liability over five years (\$22 million annually)

## CECONY Steam

- Customer credit of \$25 million started on **October 1, 2018** and includes:
  - annual ongoing tax savings of \$14 million
  - pass back of January – September 2018 tax savings (\$15 million) over a three-year period – \$5 million annually
  - pass back of protected and unprotected portions of net regulatory liability for excess deferred income taxes (\$169 million and \$16 million, respectively) over the life of the assets – \$6 million annually (amortization period for unprotected balance will be reviewed in the next rate case filing)

a. See Note B – Regulatory Matters/Other Regulatory Matters on pages 23 – 25 and Note J – Income Taxes on pages 35 – 36 in the 2Q 2019 Form 10-Q.

# Utilities' Rate Adjustments for Tax Cuts and Jobs Act of 2017 (TCJA) (cont'd)<sup>(a)</sup>

## O&R Electric and Gas

- O&R, pursuant to the November 2018 joint proposal (Case 18-E-0067; 18-G-0068), is reflecting its TCJA net benefits as follows:
  - annual ongoing savings of \$18 million
  - pass back of 2018 savings (\$22 million) over a three-year period – \$7 million annually
  - pass back of protected portion of net regulatory liability for excess deferred income taxes (\$122 million) over remaining lives of the related assets and the unprotected portion (\$30 million) over a fifteen-year period - \$4 million annually

## Rockland Electric Company (RECO)

- NJBPU Docket No. AX1801001 – In the Matter of the Board's Consideration of the 2017 Tax Cuts and Jobs Act
  - \$2.9 million rate decrease started on April 1, 2018
  - customers were paid \$1 million in July 2018 for January to March 2018 tax savings
  - pass back of protected portion of net regulatory liability for excess deferred income taxes (\$14 million) over remaining lives of the related assets and the unprotected portion (\$10 million) over a three-year period – \$3 million annually
- FERC Docket No. EL18-111-000
  - In November 2018, the Federal Energy Regulatory Commission (FERC) issued an order directing RECO to refund \$0.6 million to its transmission customers and reducing its annual transmission revenue requirement by an immaterial amount to reflect the TCJA.

a. See Note B – Regulatory Matters/Other Regulatory Matters on pages 23 – 25 and Note J – Income Taxes on pages 35 – 36 in the 2Q 2019 Form 10-Q.

# 2018 Sustainability Report Highlights

<p><b>Safety &amp; Environment</b></p>	<p><b>Employee Safety</b>          Since 2009, our utilities CECONY and Orange &amp; Rockland (O&amp;R) have <b>reduced recordable injuries and illnesses by 60% and 69%</b>, respectively.</p>	<p><b>Reducing GHG Emissions*</b>          We reduced our carbon footprint (carbon dioxide, methane, and sulfur hexafluoride) by <b>49% since 2005</b> – equal to taking more than 500,000 cars off the road.</p>	<p><b>Core System Upgrades</b>          We're on pace to install <b>5.3 million smart meters</b> across our territory by 2022. They'll help reduce consumption and power generation emissions – and put unprecedented control in the hands of our customers.</p>
<p><b>Operational Excellence</b></p>	<p><b>System Reliability</b>          CECONY was recognized by <b>PA Consulting Group</b> as the recipient of the <b>2018 ReliabilityOne™ Award</b> for Outstanding Reliability Performance in the Northeast Region.</p>	<p><b>System Resiliency</b>          We've committed to spending some <b>\$100 million to strengthen our overhead system in Westchester County</b>, along with removing and cutting back trees that pose a risk during storms.</p>	<p><b>R&amp;D/Innovation</b>          Developed and began to install a first-of-its-kind, <b>battery-powered natural gas detector</b> that is integrated with the smart meter communications network.</p>
<p><b>Customer &amp; Community</b></p>	<p><b>Energy Efficiency</b>          Through the CECONY and O&amp;R energy efficiency programs, last year customers helped us <b>avoid the release of nearly 300,000 tons of greenhouse gasses</b>, equivalent to taking 88,000 cars off the road.</p>	<p><b>Renewables</b>          In 2018, acquired solar and wind projects worth <b>\$2.1 billion</b>, through our Clean Energy Businesses, bringing our total renewable portfolio to <b>2,600 megawatts</b>, maintaining our position as one of the largest solar producers in North America.</p>	<p><b>The Next Generation</b>          We're exposing college students to the possibility of a future environment and energy career through our Con Edison Scholars Network, a community of Con Edison <b>STEM Scholarship</b> recipients from colleges and universities in our service area.</p>

\* The 49 percent decrease in Con Edison's greenhouse gas emissions since 2005 reflects the emission reductions resulting from equipment and repair projects, including projects to reduce sulfur hexafluoride emissions, and increased use of natural gas at CECONY's steam production facilities.

Con Edison's most recent annual Sustainability Report is accessible at: <https://www.conedison.com/ehs/2018-sustainability-report/index.html>

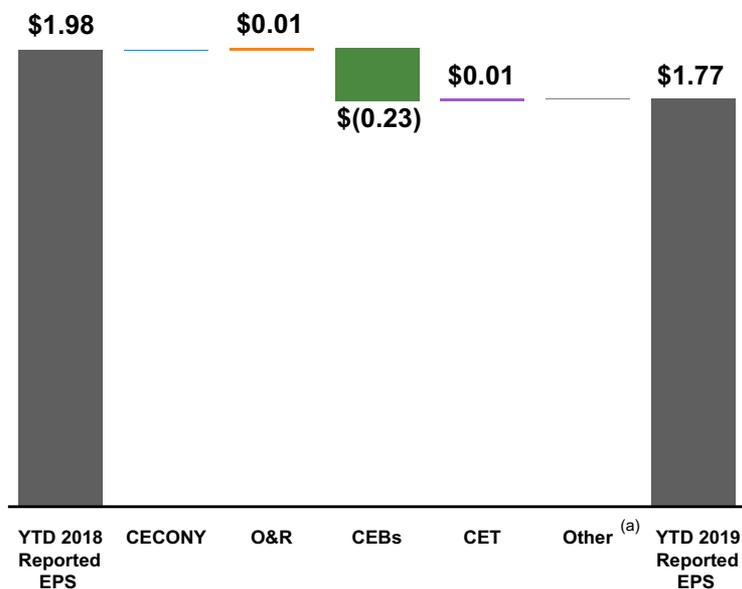
# YTD 2019 Earnings

	Earnings per Share		Net Income for Common Stock (\$ in Millions)	
	2019	2018	2019	2018
<b>Reported Net Income for Common Stock and EPS – GAAP basis</b>	<b>\$1.77</b>	<b>\$1.98</b>	<b>\$576</b>	<b>\$616</b>
HLBV effects of the Clean Energy Businesses (pre-tax)	0.15	—	49	—
Income taxes (a)	(0.04)	—	(12)	—
<b>HLBV effects of the Clean Energy Businesses (net of tax)</b>	<b>0.11</b>	<b>—</b>	<b>37</b>	<b>—</b>
Net mark-to-market effects of the Clean Energy Businesses (pre-tax)	0.11	0.01	32	2
Income taxes (b)	(0.03)	—	(8)	(1)
<b>Net mark-to-market effects of the Clean Energy Businesses (net of tax)</b>	<b>0.08</b>	<b>0.01</b>	<b>24</b>	<b>1</b>
<b>Adjusted Earnings and Adjusted EPS – non-GAAP basis</b>	<b>\$1.96</b>	<b>\$1.99</b>	<b>\$637</b>	<b>\$617</b>

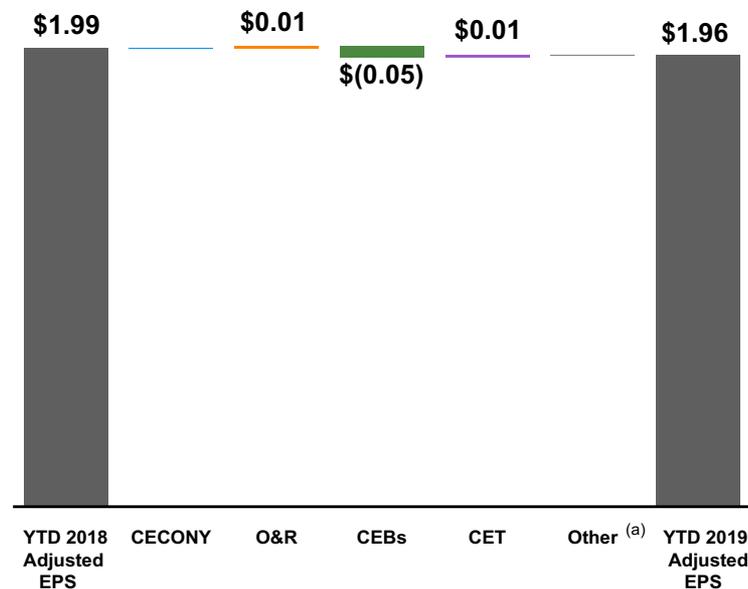
- a. The amount of income taxes was calculated using a combined federal and state income tax rate of 24% for the six months ended June 30, 2019.
- b. The amount of income taxes was calculated using a combined federal and state income tax rate of 25% for the six months ended June 30, 2019 and a combined federal and state income tax rate of 28% for the six months ended June 30, 2018.

# Walk from YTD 2018 EPS to YTD 2019 EPS

## Variance in Reported EPS (GAAP)



## Variance in Adjusted EPS (Non-GAAP)



a. Includes parent company and consolidation adjustments.

# YTD 2019 vs. YTD 2018 EPS Variances – Six Months Ended Variation

## CECONY<sup>(a)</sup>

Changes in rate plans	\$ 0.48	Reflects higher electric and gas net base revenues of \$0.24 a share and \$0.10 a share, respectively, due primarily to electric and gas base rates increases in January 2019 under the company's rate plans, and growth in the number of gas customers of \$0.02 a share.
Weather impact on steam revenues	(0.05)	Reflects the impact of warmer winter weather in 2019.
Operations and maintenance expenses	(0.12)	Reflects higher costs for pension and other postretirement benefits of \$(0.07) a share, stock-based compensation of \$(0.05) a share and regulatory assessments and fees that are collected in revenues from customers of \$(0.05) a share, offset, in part, by lower storm-related costs of \$0.05 a share.
Depreciation, property taxes and other tax matters	(0.29)	Reflects higher property taxes of \$(0.14) a share, higher depreciation and amortization expense of \$(0.11) a share and the absence of New York State sales and use tax refunds received in 2018 of \$(0.04) a share.
Other	(0.02)	Reflects primarily the dilutive effect of Con Edison's stock issuances of \$(0.09) a share, offset by lower costs associated with components of pension and other postretirement benefits other than service cost of \$0.09 a share.

**Total CECONY** \$ —

## O&R<sup>(a)</sup>

Operations and maintenance expenses	0.02	Reflects primarily lower storm-related costs of \$0.01 a share and lower pension costs of \$0.01 a share.
Depreciation, property taxes and other tax matters	(0.01)	Reflects higher depreciation and amortization expense.

**Total O&R** \$ 0.01

## Clean Energy Businesses

Operating revenues less energy costs	0.17	Reflects primarily higher renewable electric production projects revenues due to the December 2018 acquisition of Sempra Solar Holdings, LLC, including the consolidation of certain jointly-owned projects that were previously accounted for as equity investments of \$0.38 a share, offset, in part, by lower engineering, procurement and construction services revenues of \$(0.22) a share.
Operations and maintenance expenses	0.15	Reflects primarily lower engineering, procurement and construction costs.
Depreciation and amortization	(0.19)	Reflects an increase in renewable electric production projects due to the December 2018 acquisition of Sempra Solar Holdings, LLC.
Net interest expense	(0.20)	Reflects primarily an increase in debt due to the December 2018 acquisition of Sempra Solar Holdings, LLC.
HLBV effects	(0.11)	
Other	(0.05)	Reflects primarily the absence in 2019 of equity income from certain jointly-owned projects that were accounted for as equity investments in 2018 but consolidated after the December 2018 acquisition of Sempra Solar Holdings, LLC.

**Total Clean Energy Businesses** \$(0.23)

## Con Edison Transmission

**Total CET** \$ 0.01 Reflects income from equity investments.

## Other

Parent company and consolidation adjustments	\$ —
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**Reported EPS (GAAP)** \$(0.21)

HLBV effects of the Clean Energy Businesses	0.11
Net mark-to-market effects of the Clean Energy Businesses	0.07

**Adjusted EPS (non-GAAP)** \$(0.03)

a. Under the revenue decoupling mechanisms in the utilities' New York electric and gas rate plans and the weather-normalization clause applicable to their gas businesses, revenues are generally not affected by changes in delivery volumes from levels assumed when rates were approved. In general, the utilities recover on a current basis the fuel, gas purchased for resale and purchased power costs they incur in supplying energy to their full-service customers. Accordingly, such costs do not generally affect Con Edison's results of operations.

# YTD 2019 vs. YTD 2018 EPS Reconciliation by Company

## Six months ended June 30, 2019

	CECONY	O&R	CEBs	CET	Other <sup>(c)</sup>	Total
<b>Reported EPS – GAAP basis</b>	<b>\$1.73</b>	<b>\$0.11</b>	<b>\$(0.13)</b>	<b>\$0.08</b>	<b>\$(0.02)</b>	<b>\$1.77</b>
HLBV effects of the Clean Energy Businesses (pre-tax)	—	—	0.15	—	—	0.15
Income taxes (a)	—	—	(0.04)	—	—	(0.04)
<b>HLBV effects of the Clean Energy Businesses (net of tax)</b>	<b>—</b>	<b>—</b>	<b>0.11</b>	<b>—</b>	<b>—</b>	<b>0.11</b>
Net mark-to-market losses (pre-tax)	—	—	0.11	—	—	0.11
Income taxes (b)	—	—	(0.03)	—	—	(0.03)
<b>Net mark-to-market losses (net of tax)</b>	<b>—</b>	<b>—</b>	<b>0.08</b>	<b>—</b>	<b>—</b>	<b>0.08</b>
<b>Adjusted EPS – Non-GAAP basis</b>	<b>\$1.73</b>	<b>\$0.11</b>	<b>\$0.06</b>	<b>\$0.08</b>	<b>\$(0.02)</b>	<b>\$1.96</b>

## Six months ended June 30, 2018

	CECONY	O&R	CEBs	CET	Other <sup>(c)</sup>	Total
<b>Reported EPS – GAAP basis</b>	<b>\$1.73</b>	<b>\$0.10</b>	<b>\$0.10</b>	<b>\$0.07</b>	<b>\$(0.02)</b>	<b>\$1.98</b>
Net mark-to-market losses (pre-tax)	—	—	0.01	—	—	0.01
Income taxes (b)	—	—	—	—	—	—
<b>Net mark-to-market losses (net of tax)</b>	<b>—</b>	<b>—</b>	<b>0.01</b>	<b>—</b>	<b>—</b>	<b>0.01</b>
<b>Adjusted EPS – Non-GAAP basis</b>	<b>\$1.73</b>	<b>\$0.10</b>	<b>\$0.11</b>	<b>\$0.07</b>	<b>\$(0.02)</b>	<b>\$1.99</b>

- The amount of income taxes was calculated using a combined federal and state income tax rate of 24% for the six months ended June 30, 2019.
- The amount of income taxes was calculated using a combined federal and state income tax rate of 25% for the six months ended June 30, 2019 and a combined federal and state income tax rate of 28% for the six months ended June 30, 2018.
- Includes parent company and consolidation adjustments.

# Five-Year Reconciliation of Reported EPS (GAAP) to Adjusted EPS (Non-GAAP)

12 Months Ending December 31,

	2015	2016	2017	2018 <sup>(d)</sup>	2019 <sup>(a)(d)</sup>
<b>Reported EPS – GAAP basis</b>	<b>\$4.07</b>	<b>\$4.15</b>	<b>\$4.97</b>	<b>\$4.43</b>	<b>\$4.23</b>
<b>Income tax effect of the TCJA</b>	—	—	(0.85)	0.14	0.14
HLBV effects of the Clean Energy Businesses (pre-tax)	—	—	—	—	0.15
Income taxes (c)	—	—	—	—	(0.04)
<b>HLBV effects of the Clean Energy Businesses (net of tax)</b>	—	—	—	—	<b>0.11</b>
Gain on acquisition of Sempra Solar Holdings, LLC, net of transaction costs (pre-tax) (b)	—	—	—	(0.36)	(0.34)
Income taxes (c)	—	—	—	0.10	0.09
<b>Gain on acquisition of Sempra Solar Holdings, LLC, net of transaction costs (net of tax)</b>	—	—	—	<b>(0.26)</b>	<b>(0.25)</b>
Gain on sale of the CEBs' retail electric supply business (pre-tax)	—	(0.32)	—	—	—
Income taxes (c)	—	0.13	—	—	—
<b>Gain on sale of the CEBs' retail electric supply business (net of tax)</b>	—	<b>(0.19)</b>	—	—	—
Goodwill impairment related to the CEBs' energy service business (pre-tax)	—	0.07	—	—	—
Income taxes (c)	—	(0.03)	—	—	—
<b>Goodwill impairment related to the CEBs' energy service business (net of tax)</b>	—	<b>0.04</b>	—	—	—
Impairment of assets held for sale (pre-tax)	0.02	—	—	—	—
Income taxes (c)	(0.01)	—	—	—	—
<b>Impairment of assets held for sale (net of tax)</b>	<b>0.01</b>	—	—	—	—
Net mark-to-market effects of the CEBs (pre-tax)	—	(0.02)	—	0.03	0.12
Income taxes (c)	—	0.01	—	(0.01)	(0.03)
<b>Net mark-to-market effects of the CEBs (net of tax)</b>	—	<b>(0.01)</b>	—	<b>0.02</b>	<b>0.09</b>
<b>Adjusted EPS – Non-GAAP basis</b>	<b>\$4.08</b>	<b>\$3.99</b>	<b>\$4.12</b>	<b>\$4.33</b>	<b>\$4.32</b>

a. Represents 12-month trailing EPS ending June 30, 2019.

b. Gain recognized with respect to jointly owned renewable electric production projects on completion of the acquisition.

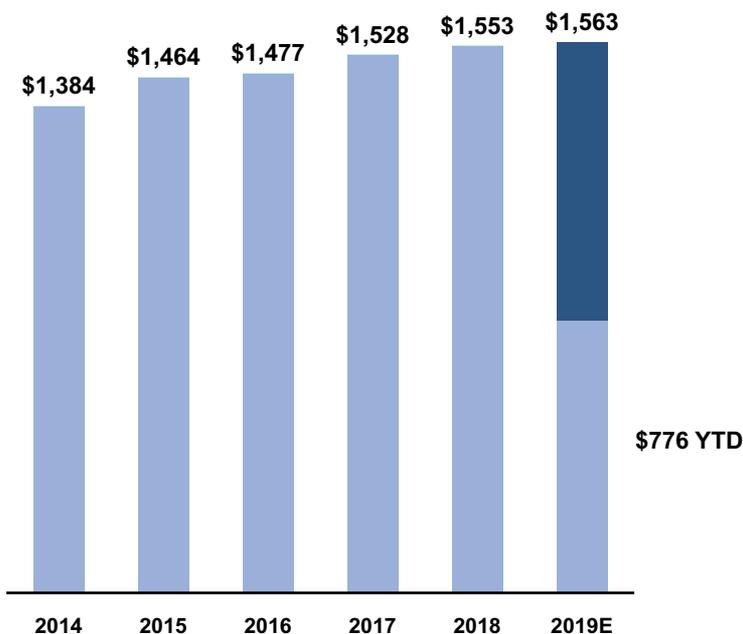
c. The amount of income taxes was calculated using applicable combined federal and state income tax rates for the twelve months ended June 30, 2019 and the years 2015 – 2018.

d. Federal income tax rate lowered to 21% from 35% upon enactment of the TCJA on December 22, 2017.

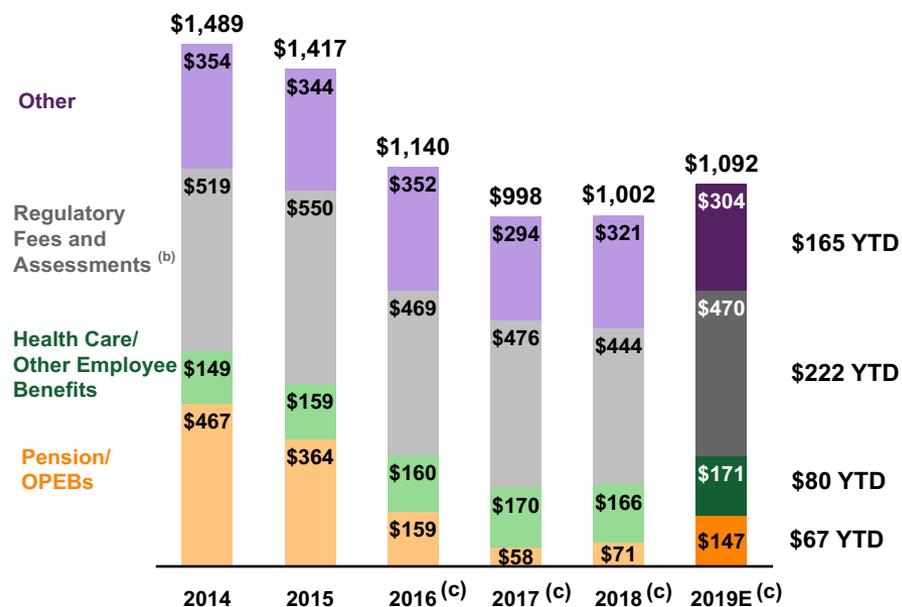
# CECONY Operations and Maintenance Expenses

(\$ in millions)

## Departmental



## Other Expenses<sup>(a)</sup>



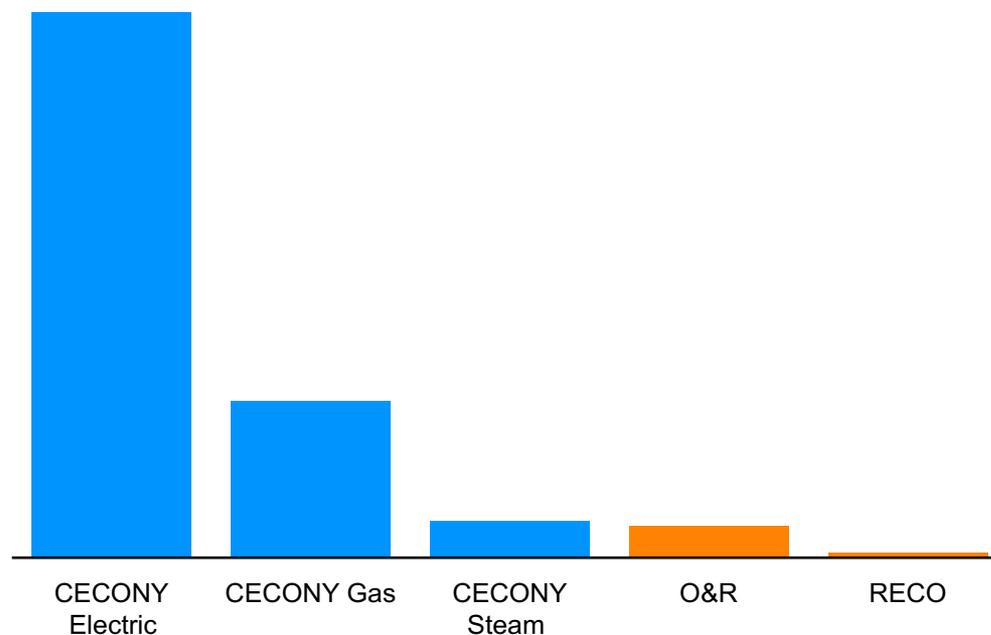
- a. Other Expenses generally are either reconciled through amounts reflected in rates, or represent surcharges that are recovered in revenues from customers.
- b. Includes Demand Side Management, System Benefit Charges and Public Service Law 18A assessments which are collected in revenues.
- c. Excludes non-service components of Pension/OPEBs pursuant to Accounting Standards Update 2017-07. See page 28-29 of the 2Q 2019 Form 10-Q.

# Composition of Regulatory Rate Base<sup>(a)</sup> (as of June 30, 2019)

CECONY		(\$ in millions)
Electric	NY	\$20,674
Gas	NY	5,980
Steam	NY	1,436
<b>Total CECONY</b>		<b>\$28,090</b>

O&R		(\$ in millions)
O&R Electric	NY	\$817
O&R Gas	NY	437
RECO	NJ	241
<b>Total O&amp;R</b>		<b>\$1,495</b>

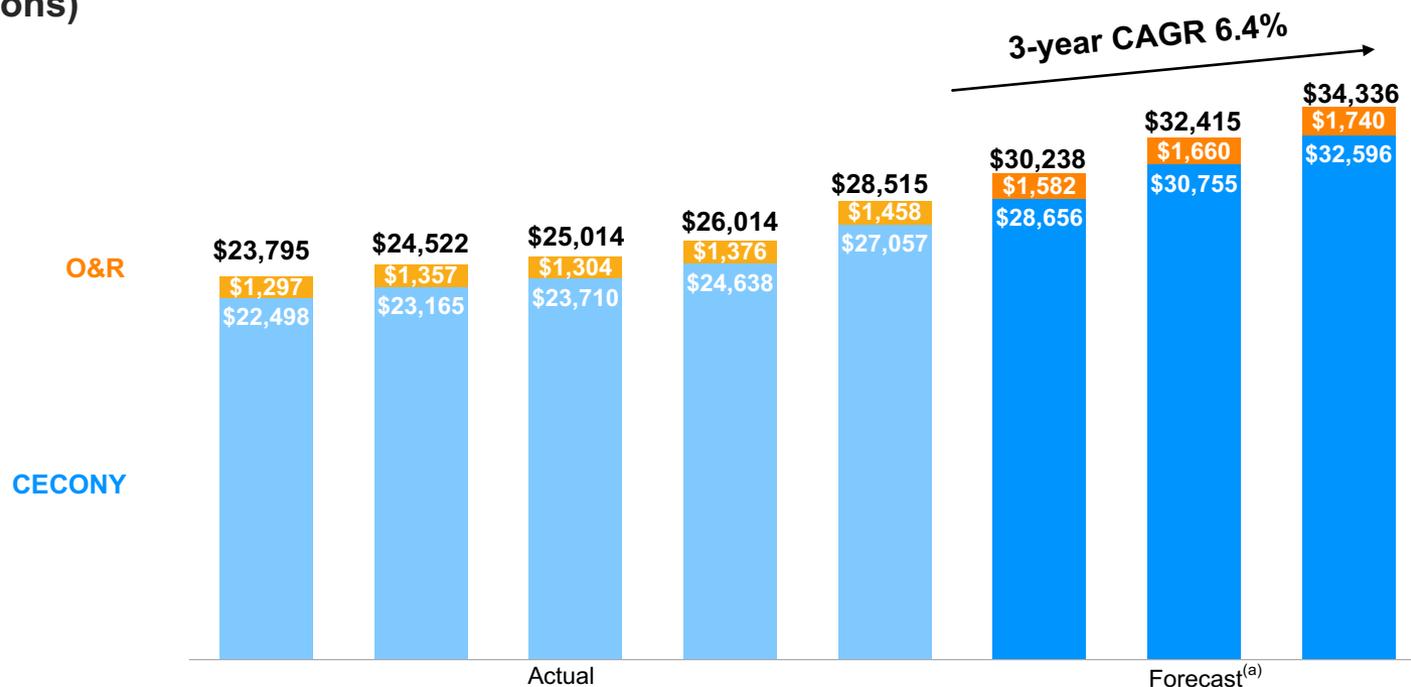
**Total Rate Base \$29,585**



a. Average rate base for 12 months ended June 30, 2019.

# Average Rate Base Balances

(\$ in millions)



		2014	2015	2016	2017	2018	2019E	2020E	2021E
<b>CECONY</b>	Electric	\$ 17,403	\$ 17,599	\$ 17,971	\$ 18,513	\$ 20,057	\$ 20,850	\$ 22,365	\$ 23,478
	Gas	3,593	4,023	4,267	4,723	5,581	6,370	6,954	7,682
	Steam	1,502	1,543	1,472	1,402	1,419	1,436	1,436	1,436
<b>O&amp;R</b>	Electric	726	769	731	759	806	878	906	948
	Gas	372	386	362	392	426	454	476	498
<b>RECO</b>	Electric	199	202	211	225	226	250	278	294

- a. Reflects changes to rate base resulting from the enactment of the TCJA that will affect the utilities' net income when these changes are reflected in the utilities' next rate plans (assumed to be 2020 for CECONY; 2019 for O&R and RECO). The forecast for 2020 and 2021 reflects estimated increases in average rate base due to decreased deferred taxes resulting from the end of bonus depreciation for utilities and changes for the amortization of certain plant related excess deferred income taxes proposed under CECONY's current rate case proceedings.

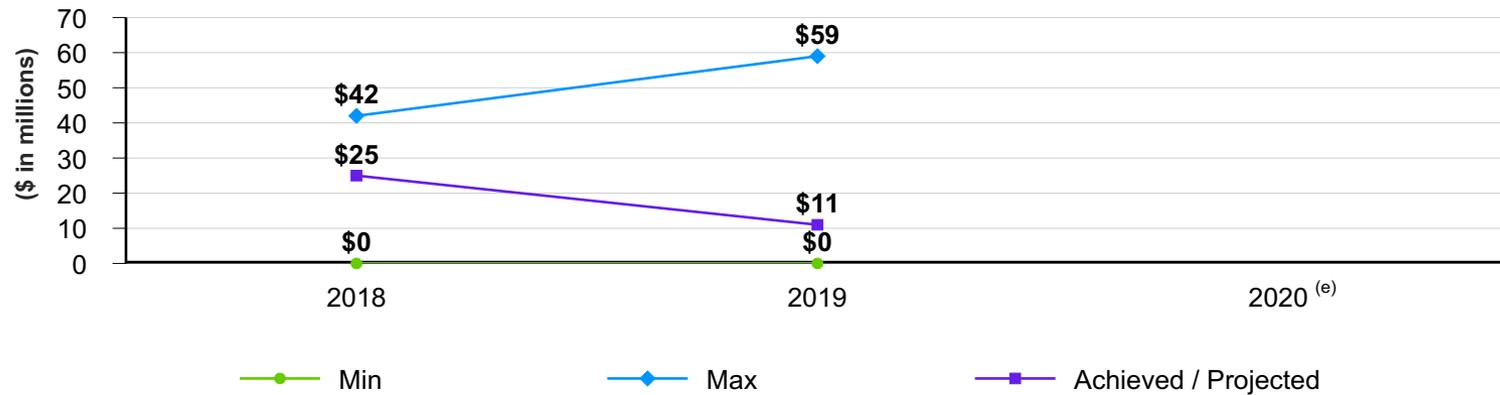
# Regulated Utilities' Rates of Return and Equity Ratios (12 Months ended June 30, 2019)

	Regulated Basis	
	Allowed	Actual
<b>CECONY</b>		
Electric	9.0%	9.4%
Gas	9.0	9.2
Steam	9.3	9.4
Overall – CECONY	9.0 <sup>(a)</sup>	9.4
<b>CECONY Equity Ratio</b>	<b>48.0%</b>	<b>47.2%</b>
<b>O&amp;R</b>		
Electric	9.0%	9.8%
Gas	9.0	6.3
RECO	9.6	6.1
Overall – O&R	9.1 <sup>(a)</sup>	8.2
<b>O&amp;R Equity Ratio</b>	<b>48.0%</b>	<b>48.0%</b>

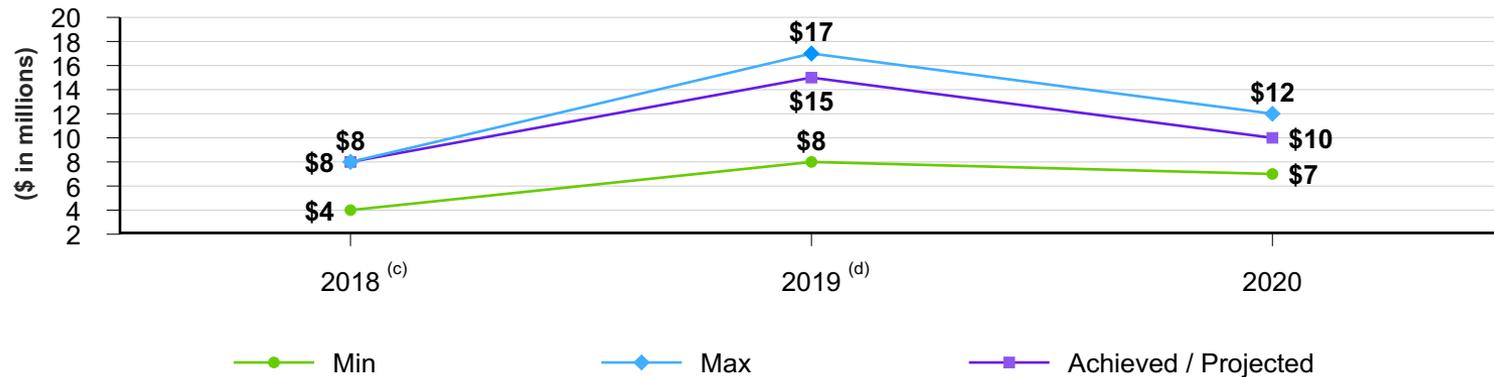
a. Weighted by rate base.

# Earnings Adjustment Mechanisms and Positive Incentives

## Earnings Adjustment Mechanisms



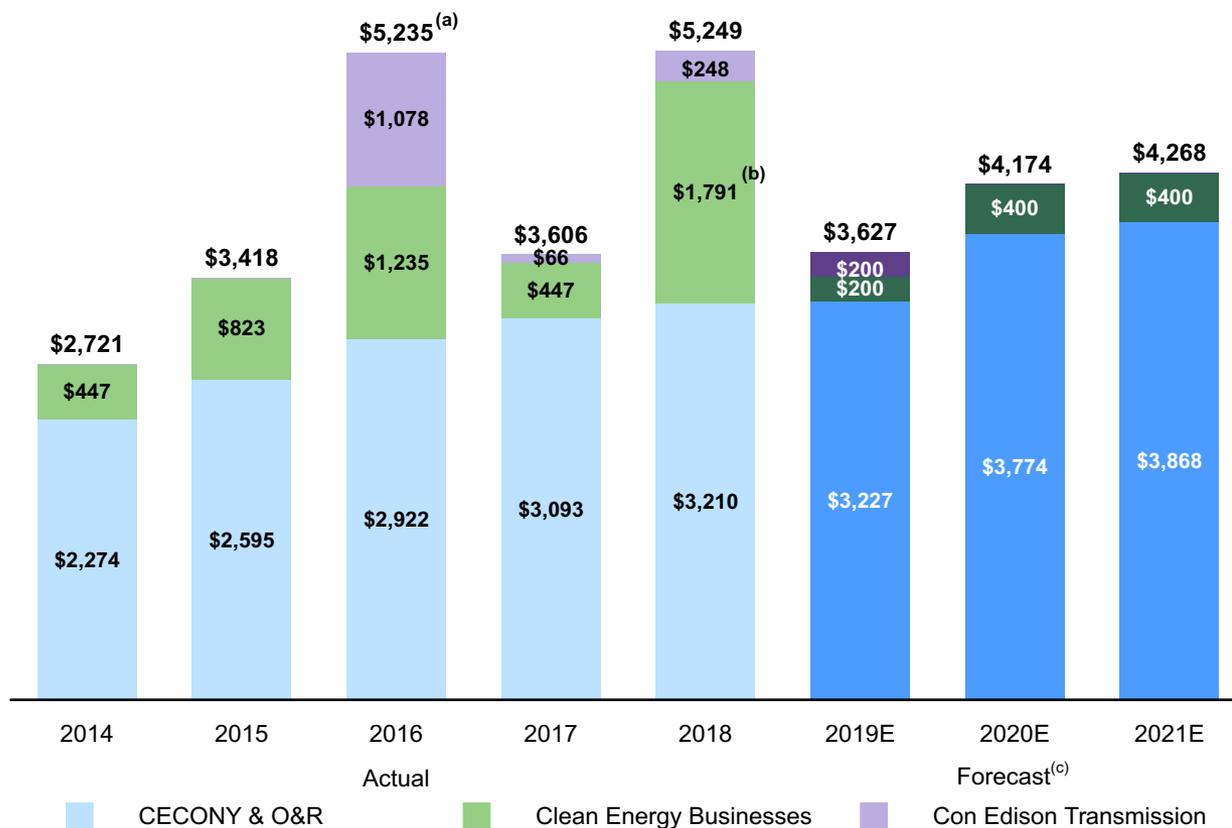
## Positive Incentives<sup>(a) (b)</sup>



- In 2017 and 2018, CECONY achieved positive incentives of \$12 million and \$11 million, respectively, one third of which, pursuant to the accounting rules for alternative revenue recognition of the collection of such incentives under the rate plans (GAAP), will be recorded ratably from 2018 to 2020 and also reflected in the positive incentives projected, minimum and maximum amounts for the related period.
- Pursuant to GAAP, two thirds and one third of the positive incentives achieved in 2019, if any, will be recorded in 2019 and 2020, respectively, and also reflected in the positive incentives projected and maximum amounts for the related period.
- Does not reflect a \$4 million negative revenue adjustment that CECONY recorded in 2018.
- Does not reflect a \$5 million negative revenue adjustment that CECONY expects to recognize in the third quarter of 2019 related to a July 13, 2019 power outage.
- CECONY's current electric and gas rate plans will expire by December 31, 2019.

# Capital Expenditures

(\$ in millions)



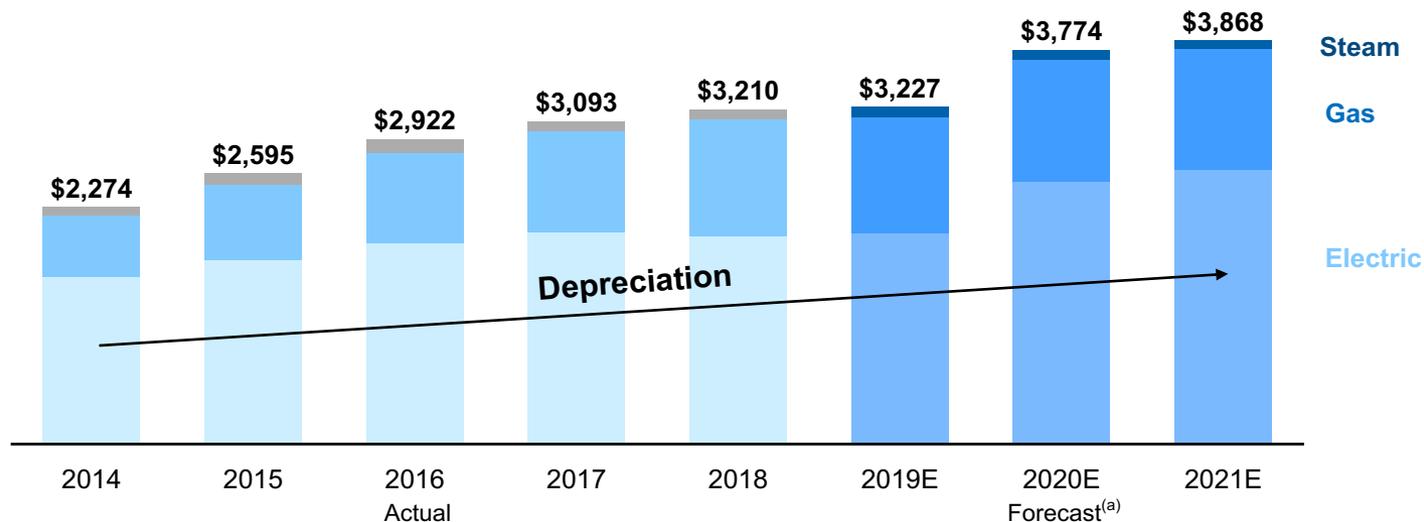
a. 2016 includes Stagecoach JV investment of \$974 million.

b. 2018 includes Con Edison Development subsidiary's purchase of Sempra Solar Holdings, LLC.

c. 2018 Form 10-K, page 33.

# Utilities' Capital Expenditures

(\$ in millions)



	Annual CECONY Capital Expenditures				Annual O&R Capital Expenditures		
	Electric	Gas	Steam	Depreciation	Electric	Gas	Depreciation
2014	1,500	549	83	991	105	37	61
2015	1,658	671	106	1,040	114	46	68
2016	1,819	811	126	1,106	114	52	67
2017	1,905	909	90	1,195	128	61	71
2018	1,861	1,050	94	1,276	138	67	77
2019E	1,871	1,049	96	1,380	155	56	84
2020E	2,347	1,113	89	1,500	169	56	89
2021E	2,489	1,100	82	1,604	145	52	91

a. 2018 Form 10-K, page 33.

# 2019 Financing Plan and Activity

- Capital expenditures of \$3,627 million (CECONY: \$3,016 million, O&R: \$211 million, the CEBs: \$200 million, CET: \$200 million)
- Issue between \$1.6 billion and \$2.2 billion of long-term debt, mostly at the utilities
- Issue additional debt secured by the CEBs' renewable electric production projects
- Issue up to \$500 million of common equity in addition to equity issued through dividend reinvestment, employee stock purchase and long-term incentive plans
- Settle the estimated \$425 million remaining portion of the November 2018 equity forward transaction

## Financing Activity to Date

- In February, CEI borrowed \$825 million under a new two-year term loan due February 2021 and prepaid in full an \$825 million term loan that was due in June 2019
- In March, CEI issued approximately 5.6 million common shares for \$425 million upon settlement of the remaining portion of the November 2018 equity forward transaction
- In May, CECONY issued \$700 million of 4.125% debentures due 2049 and a Con Edison subsidiary borrowed \$464 million, due 2026, secured by equity interests in solar electric production projects
- In June, CEI issued 4.75 million common shares for \$400 million upon settlement of most of a May 2019 equity forward transaction and CEI prepaid \$150 million of the \$825 million term loan due February 2021

## Debt Maturities

(\$ in millions)	2019	2020	2021	2022	2023
Con Edison, Inc. [parent company]	\$3	\$403	\$1,178 <sup>(e)</sup>	\$293	\$—
CECONY	475 <sup>(a)</sup>	350	640	—	—
O&R	62 <sup>(b)</sup>	—	—	—	—
CEBs <sup>(d)</sup>	111 <sup>(c)</sup>	130	137	136	302
<b>Total</b>	<b>\$651</b>	<b>\$883</b>	<b>\$1,955</b>	<b>\$429</b>	<b>\$302</b>

a. \$475 million of 6.65 percent 10-year debentures matured on April 1, 2019.

b. \$2 million of the O&R (RECO) debt was paid on May 15, 2019.

c. \$30 million of CEB debt was paid during the six months ended June 30, 2019.

d. Does not include additional principal amounts lenders for PG&E-related project debt may, upon written notice, declare due and payable. See Note C to the financial statements in the 2nd quarter Form 10-Q.

e. \$150 million of the \$825 million term loan was prepaid on June 13, 2019.

# Capital Structure – June 30, 2019

(\$ in millions)

## Consolidated Edison, Inc. Baa1 / BBB+ / BBB+

Debt	\$ 19,468	52%
Equity	17,865	48
<b>Total</b>	<b>\$ 37,333</b>	<b>100%</b>

### CECONY A3 / A- / A-

Debt	\$ 14,373	51%
Equity	13,868	49
<b>Total</b>	<b>\$ 28,241</b>	<b>100%</b>

### O&R Baa1 / A- / A-

Debt	\$ 754	51%
Equity	737	49
<b>Total</b>	<b>\$ 1,491</b>	<b>100%</b>

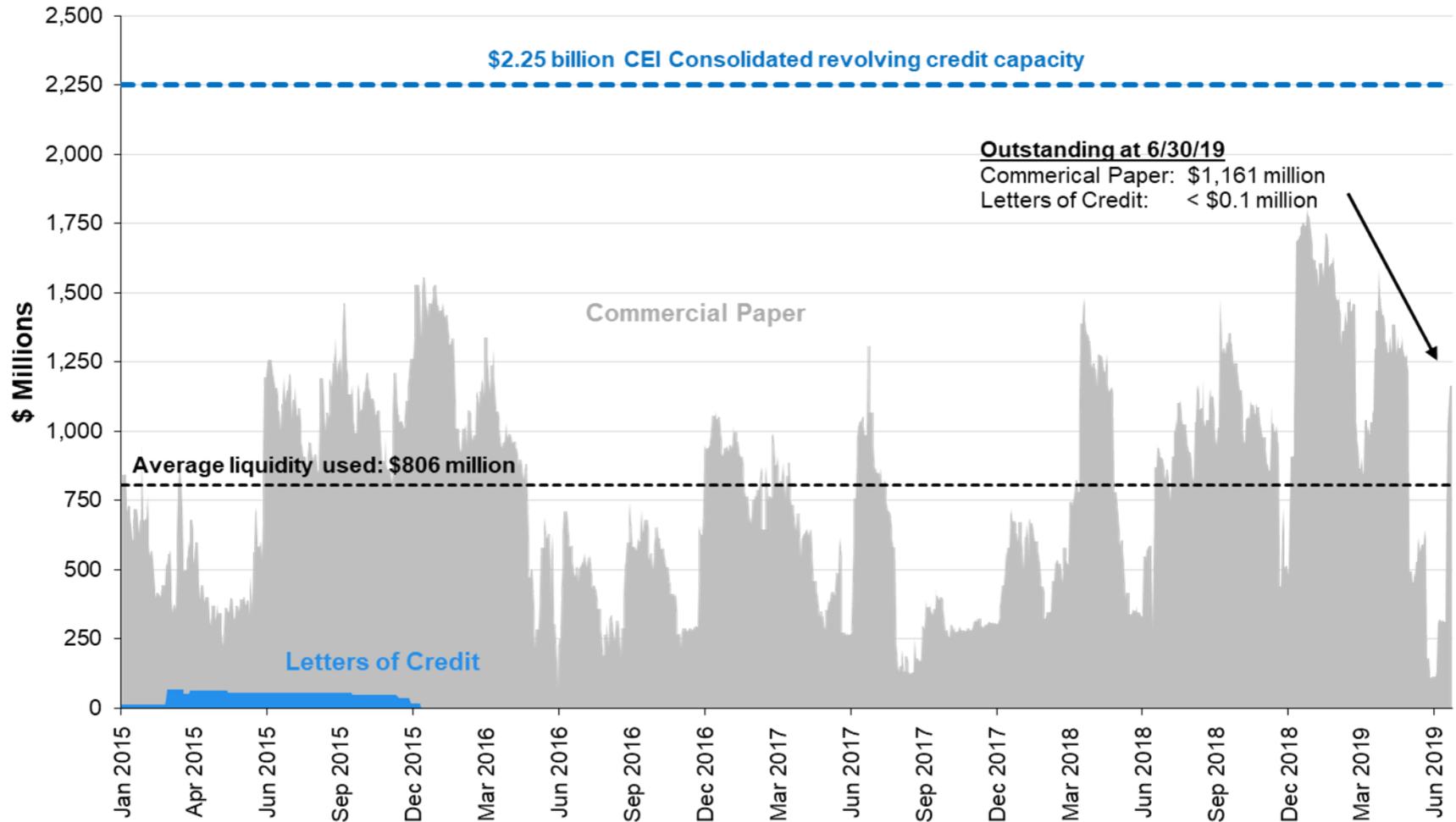
### Parent and Other

Debt	\$ 4,341	57%
Equity	3,260	43
<b>Total</b>	<b>\$ 7,601</b>	<b>100%</b>

Amounts shown exclude notes payable and include the current portion of long-term debt. Senior unsecured credit ratings shown in order of Moody's / S&P / Fitch. All ratings have stable outlooks.

# Commercial Paper and Letters of Credit

(\$ in millions)



## Utilities' Sales and Revenues – Second Quarter and Year-to-Date

The changes in the energy delivered by the company's utility subsidiaries, both for actual amounts and as adjusted for variations in weather and billing days, for the three and six months ended June 30, 2019 (expressed as a percentage of 2018 amounts):

	Second Quarter Variation 2019 vs. 2018		Year-to-Date Variation 2019 vs. 2018	
	Actual	Adjusted	Actual	Adjusted
CECONY				
Electric	(3.1)	(1.4)	(3.2)	(2.1)
Firm – Gas	(12.1)	(3.1)	(3.5)	0.5
Steam	(13.9)	(0.3)	(7.6)	(2.6)
O&R				
Electric	(3.2)	(2.2)	(1.5)	(2.2)
Firm – Gas	(12.1)	3.3	0.1	1.4

# Utilities' Sales and Revenues – Electric Second Quarter

(\$ in millions)

## Electric – 2nd Quarter

	Millions of Kilowatt-hours		Revenues in Millions	
	2019	2018	2019	2018
<b>Con Edison of New York</b>				
Residential and Religious	2,101	2,187	\$541	\$601
Commercial and Industrial	2,283	2,222	429	438
Retail choice customers	5,691	5,966	516	563
Public Authorities	33	20	5	3
NYPA, Municipal Agency and other sales	2,277	2,383	143	149
<b>Total Sales</b>	<b>12,385</b>	<b>12,778</b>	<b>\$1,634</b>	<b>\$1,754</b>
<b>Orange and Rockland</b>				
Residential and Religious	356	376	\$64	\$71
Commercial and Industrial	190	192	25	27
Retail choice customers	712	713	45	47
Public Authorities	24	43	2	3
<b>Total Sales</b>	<b>1,282</b>	<b>1,324</b>	<b>\$136</b>	<b>\$148</b>
<b><u>Regulated Utility Sales &amp; Revenues</u></b>				
Residential and Religious	2,457	2,563	\$605	\$672
Commercial and Industrial	2,473	2,414	454	465
Retail choice customers	6,403	6,679	561	610
Public Authorities	57	63	7	6
NYPA, Municipal Agency and other sales	2,277	2,383	143	149
<b>Total Sales</b>	<b>13,667</b>	<b>14,102</b>	<b>\$1,770</b>	<b>\$1,902</b>

# Utilities' Sales and Revenues – Electric Year-to-Date

(\$ in millions)

## Electric – Year-to-Date

	Millions of Kilowatt-hours		Revenues in Millions	
	2019	2018	2019	2018
<b>Con Edison of New York</b>				
Residential and Religious	4,516	4,597	\$1,137	\$1,225
Commercial and Industrial	4,743	4,637	848	890
Retail choice customers	11,629	12,241	1,024	1,121
Public Authorities	58	37	9	6
NYPA, Municipal Agency and other sales	4,664	4,952	275	276
<b>Total Sales</b>	<b>25,610</b>	<b>26,464</b>	<b>\$3,293</b>	<b>\$3,518</b>
<b>Orange and Rockland</b>				
Residential and Religious	753	753	\$137	\$145
Commercial and Industrial	386	390	51	57
Retail choice customers	1,397	1,410	85	91
Public Authorities	50	72	4	6
<b>Total Sales</b>	<b>2,586</b>	<b>2,625</b>	<b>\$277</b>	<b>\$299</b>
<b><u>Regulated Utility Sales &amp; Revenues</u></b>				
Residential and Religious	5,269	5,350	\$1,274	\$1,370
Commercial and Industrial	5,129	5,027	899	947
Retail choice customers	13,026	13,651	1,109	1,212
Public Authorities	108	109	13	12
NYPA, Municipal Agency and other sales	4,664	4,952	275	276
<b>Total Sales</b>	<b>28,196</b>	<b>29,089</b>	<b>\$3,570</b>	<b>\$3,817</b>

# Utilities' Sales and Revenues – Gas Second Quarter

(\$ in millions)

## Gas – 2nd Quarter

	Thousands of Dekatherms		Revenues in Millions	
	2019	2018	2019	2018
<b>Con Edison of New York</b>				
Residential	9,816	11,973	\$183	\$217
General	6,550	7,252	76	90
Firm Transportation	16,037	17,627	120	118
<b>Total Firm Sales and Transportation</b>	<b>32,403</b>	<b>36,852</b>	<b>379</b>	<b>425</b>
Interruptible Sales	1,860	1,983	9	13
Transportation of Customer Owned Gas	25,943	29,748	14	17
<b>Total Sales</b>	<b>60,206</b>	<b>68,583</b>	<b>\$402</b>	<b>\$455</b>
Off-system Sales	—	26	—	—
<b>Orange and Rockland</b>				
Residential	1,287	1,435	\$18	\$25
General	337	338	4	4
Firm Transportation	1,361	1,623	10	14
<b>Total Firm Sales and Transportation</b>	<b>2,985</b>	<b>3,396</b>	<b>32</b>	<b>43</b>
Interruptible Sales	840	928	1	2
Transportation of Customer Owned Gas	126	147	—	—
<b>Total Sales</b>	<b>3,951</b>	<b>4,471</b>	<b>\$33</b>	<b>\$45</b>
Off-system Sales	—	—	—	—
<b>Regulated Utility Sales &amp; Revenues</b>				
Residential	11,103	13,408	\$201	\$242
General	6,887	7,590	80	94
Firm Transportation	17,398	19,250	130	132
<b>Total Firm Sales and Transportation</b>	<b>35,388</b>	<b>40,248</b>	<b>411</b>	<b>468</b>
Interruptible Sales	2,700	2,911	10	15
Transportation of Customer Owned Gas	26,069	29,895	14	17
<b>Total Sales</b>	<b>64,157</b>	<b>73,054</b>	<b>\$435</b>	<b>\$500</b>
Off-system Sales	—	26	—	—

# Utilities' Sales and Revenues – Gas Year-to-Date

(\$ in millions)

## Gas – Year-to-Date

	Thousands of Dekatherms		Revenues in Millions	
	2019	2018	2019	2018
<b>Con Edison of New York</b>				
Residential	36,940	39,272	\$621	\$610
General	20,983	21,693	254	244
Firm Transportation	51,518	52,417	388	378
<b>Total Firm Sales and Transportation</b>	<b>109,441</b>	<b>113,382</b>	<b>1,263</b>	<b>1,232</b>
Interruptible Sales	5,401	3,474	28	24
Transportation of Customer Owned Gas	51,407	52,980	30	31
<b>Total Sales</b>	<b>166,249</b>	<b>169,836</b>	<b>\$1,321</b>	<b>\$1,287</b>
Off-system Sales	—	115	—	—
<b>Orange and Rockland</b>				
Residential	6,253	5,898	\$87	\$83
General	1,448	1,300	17	15
Firm Transportation	5,579	6,072	37	49
<b>Total Firm Sales and Transportation</b>	<b>13,280</b>	<b>13,270</b>	<b>141</b>	<b>147</b>
Interruptible Sales	1,892	2,071	3	4
Transportation of Customer Owned Gas	563	573	—	1
<b>Total Sales</b>	<b>15,735</b>	<b>15,914</b>	<b>\$144</b>	<b>\$152</b>
Off-system Sales	—	—	—	—
<b>Regulated Utility Sales &amp; Revenues</b>				
Residential	43,193	45,170	\$708	\$693
General	22,431	22,993	271	259
Firm Transportation	57,097	58,489	425	427
<b>Total Firm Sales and Transportation</b>	<b>122,721</b>	<b>126,652</b>	<b>1,404</b>	<b>1,379</b>
Interruptible Sales	7,293	5,545	31	28
Transportation of Customer Owned Gas	51,970	53,553	30	32
<b>Total Sales</b>	<b>181,984</b>	<b>185,750</b>	<b>\$1,465</b>	<b>\$1,439</b>
Off-system Sales	—	115	—	—

# Utilities' Sales and Revenues – Steam Second Quarter and Year-to-Date

(\$ in millions)

## Steam – 2nd Quarter

	Millions of Pounds		Revenues in Millions	
	2019	2018	2019	2018
<b>Con Edison of New York</b>				
General	60	92	\$4	\$5
Apartment House	1,033	1,177	25	29
Annual Power	2,286	2,655	60	72
<b>Total Sales</b>	<b>3,379</b>	<b>3,924</b>	<b>\$89</b>	<b>\$106</b>

## Steam – Year-to-Date

	Millions of Pounds		Revenues in Millions	
	2019	2018	2019	2018
<b>Con Edison of New York</b>				
General	388	430	\$19	\$21
Apartment House	3,609	3,889	107	113
Annual Power	7,940	8,602	268	288
<b>Total Sales</b>	<b>11,937</b>	<b>12,921</b>	<b>\$394</b>	<b>\$422</b>

# Income Statement – 2019 Second Quarter

(\$ in millions)

	CECONY	O&R	CEBs	CET	Other <sup>(a)</sup>	Total
Total operating revenues	\$2,331	\$179	\$233	\$1	\$—	\$2,744
Depreciation and amortization	339	21	58	—	—	418
Other operating expenses	1,616	145	103	3	1	1,868
Total operating expenses	1,955	166	161	3	1	2,286
Operating income	376	13	72	(2)	(1)	458
Other income (deductions)	(15)	(2)	—	24	(4)	3
Interest expense	182	10	63	5	3	263
Income before income tax expense	179	1	9	17	(8)	198
Income tax expense	27	(1)	(12)	5	—	19
Net income	\$152	\$2	\$21	\$12	\$(8)	\$179
Income attributable to non-controlling interest	—	—	27	—	—	27
Net income for common stock	\$152	\$2	\$(6)	\$12	\$(8)	\$152

a. Includes parent company and consolidation adjustments.

Con Edison's consolidated financial statements and the notes thereto are in Item 1 of the second quarter 2019 Form 10-Q.

# Income Statement – 2019 Year-to-Date

(\$ in millions)

	CECONY	O&R	CEBs	CET	Other <sup>(a)</sup>	Total
Total operating revenues	\$5,371	\$437	\$450	\$2	\$(2)	\$6,258
Depreciation and amortization	673	42	116	—	—	831
Other operating expenses	3,597	328	251	5	2	4,183
Total operating expenses	4,270	370	367	5	2	5,014
Operating income	1,101	67	83	(3)	(4)	1,244
Other income (deductions)	(22)	(5)	1	49	(6)	17
Interest expense	364	20	109	12	5	510
Income before income tax expense	715	42	(25)	34	(15)	751
Income tax expense	151	8	(32)	9	(9)	127
Net income	\$564	\$34	\$7	\$25	\$(6)	\$624
Income attributable to non-controlling interest	—	—	48	—	—	48
Net income for common stock	\$564	\$34	\$(41)	\$25	\$(6)	\$576

a. Includes parent company and consolidation adjustments.

Con Edison's consolidated financial statements and the notes thereto are in Item 1 of the second quarter 2019 Form 10-Q.

# Balance Sheet – As of June 30, 2019

(\$ in millions)

	CECONY	O&R	CEBs	CET	Other <sup>(a)</sup>	Total
<b>ASSETS</b>						
Current assets	\$3,143	\$218	\$407	\$—	\$(61)	\$3,707
Investments	422	26	—	1,458	(7)	1,899
Net plant	36,348	2,269	4,111	17	—	42,745
Other noncurrent assets	4,562	368	1,901	14	406	7,251
<b>Total assets</b>	<b>\$44,475</b>	<b>\$2,881</b>	<b>\$6,419</b>	<b>\$1,489</b>	<b>\$338</b>	<b>\$55,602</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>						
Current liabilities	\$3,608	\$352	\$1,807	\$40	\$162	\$5,969
Noncurrent liabilities	12,976	1,098	174	76	(52)	14,272
Long-term debt	14,023	694	2,086	500	193	17,496
Equity	13,868	737	2,352	873	35	17,865
<b>Total liabilities and equity</b>	<b>\$44,475</b>	<b>\$2,881</b>	<b>\$6,419</b>	<b>\$1,489</b>	<b>\$338</b>	<b>\$55,602</b>

a. Includes parent company and consolidation adjustments.

Con Edison's consolidated financial statements and the notes thereto are in Item 1 of the second quarter 2019 Form 10-Q.

# Statement of Cash Flows – 2019 Year-to-Date

(\$ in millions)

	CECONY	O&R	CEBs	CET	Other <sup>(a)</sup>	Total
Net cash flows from/(used in) operating activities	\$1,291	\$124	\$154	\$82	\$(113)	\$1,538
Net cash flows from/(used in) investing activities	(1,591)	(116)	(92)	(78)	1	(1,876)
Net cash flows from/(used in) financing activities	268	(36)	(32)	(6)	108	302
Net change for the period	(32)	(28)	30	(2)	(4)	(36)
Balance at beginning of period	818	52	126	2	8	1,006
Balance at end of period (b)	\$786	\$24	\$156	\$—	\$4	\$970

a. Includes parent company and consolidation adjustments.

b. See "Reconciliation of Cash, Temporary Cash Investments and Restricted Cash" in Note A in Item 1 of the second quarter 2019 Form 10-Q.

Con Edison's consolidated financial statements and the notes thereto are in Item 1 of the second quarter 2019 Form 10-Q.

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